

Please scan this code to view the Draft Letter of Offer



### **SEPC LIMITED**

Our Company was incorporated on June 12, 2000 under the Companies Act, 1956 in the name and style 'Shriram EPC Limited'. A certificate of commencement of business was granted to our Company on June 30, 2000 by the Registrar of Companies, Tamil Nadu. Pursuant to the provisions of Section 391 to 394 of the Companies Act and pursuant to an order dated July 22, 2005 of the High Court of Madras, Shriram Engineering Construction Company Limited was merged with our Company with effect from April 1, 2004, since both companies were in the same line of business, namely, construction engineering. Subsequently, the name of our Company was changed to SEPC Limited pursuant to a certificate of incorporation dated February 12, 2021 issued by Registrar of Companies, Chennai. For details, in respect of change in the Registered Office of our Company, please see the chapter titled "*General Information*" on page 78 of this Draft Letter of Offer. **Registered Office:** 4<sup>th</sup> Floor, Bascon Futura SV, IT Park Venkatanarayana Road, Parthasarathy Puram, T. Nagar Chennai – 600 017, Tamil Nadu, India;

Tel: +91 44 4900 5555; Fax: N.A. E-mail: <u>info@sepc.in</u>; Website: <u>www.sepc.in</u>;

Contact Person: Thiruppathi Sriraman, Company Secretary and Compliance Officer;

Corporate Identification Number: L74210TN2000PLC045167

OUR PROMOTER - MARK A B CAPITAL INVESTMENT LLC

FOR PRIVATE CIRCULATION TO THE ELIGIBLE EQUITY SHAREHOLDERS OF SEPC LIMITED (THE "COMPANY" OR THE "ISSUER") ONLY WE HEREBY CONFIRM THAT NONE OF OUR PROMOTER OR DIRECTORS IS A WILFUL DEFAULTER AS ON DATE OF THIS DRAFT LETTER OF OFFER ISSUE OF UPTO [•] EQUITY SHARES OF FACE VALUE ₹ 10 EACH ("RIGHTS EQUITY SHARES") OF OUR COMPANY FOR CASH AT A PRICE OF ₹ [•] PER EQUITY SHARE (INCLUDING A SHARE PREMIUM OF [•] PER EQUITY SHARE) (THE "ISSUE PRICE"), AGGREGATING UPTO ₹ 20,000 LAKHS ON A RIGHTS BASIS TO THE EXISTING EQUITY SHAREHOLDERS OF OUR COMPANY IN THE RATIO OF [•] (•]) RIGHTS EQUITY SHARES FOR EVERY [•] ((•)) FULLY PAID-UP EQUITY SHARES HELD BY THE EXISTING EQUITY SHAREHOLDERS ON THE RECORD DATE, THAT IS ON [•], [•] (THE "ISSUE"). THE ISSUE PRICE FOR THE RIGHTS EQUITY SHARES IS [•] ((•)) TIMES OF THE VALUE OF THE EQUITY SHARES. FOR FURTHER DETAILS, PLEASE REFER TO THE CHAPTER TITLED "TERMS OF THE ISSUE" ON PAGE 250 OF THIS DRAFT LETTER OF OFFER.

GENERAL RISKS

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Issue unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue, including the risks involved. The Rights Equity Shares in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guaratee the accuracy or adequacy of the contents of this Draft Letter of Offer. Specific attention of the investors is invited to the section titled "*Risk Factors*" on page 23 of this Draft Letter of Offer.

#### OUR COMPANY'S ABSOLUTE RESPONSIBILITY

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Letter of Offer contains all information with regard to our Company and this Issue, which is material in the context of this Issue, that the information contained in this Draft Letter of Offer is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Letter of Offer as a whole or any of such information or the expression of any such opinions or intentions, misleading in any material respect.

LISTIN

The existing Equity Shares are listed on BSE Limited ("BSE") and National Stock Exchange of India Limited ("NSE") (together, the "Stock Exchanges"). Our Company has received 'in-principle' approvals from BSE and NSE for listing the Rights Equity Shares to be allotted pursuant to this Issue vide their letters dated [•] and [•], respectively. For the purpose of this Issue, the Designated Stock Exchange is [•].

LEAD MANAGER TO THE ISSUE REGISTRAR TO THE ISSUE SUMEDHA SUMEDHA FISCAL SERVICES LIMITED CAMEO CORPORATE SERVICES LIMITED 6A Geetanjali, 6th Floor, No. 01, Club House Road, Mount Road, 8B Middleton Street, Kolkata - 700 071, Chennai- 600 002, Tamil Nadu, India West Bengal, India. Telephone: +91 44 4002 0700/ 2846 0390 Telephone: +91 332 229 8936 / 6813 5900 Facsimile: N.A. Facsimile: N.A. Email: rights@cameoindia.com Email id: rightsissue\_mb@sumedhafiscal.com Website: www.cameoindia.com Online Investor Portal: https:// wisdom.cameoindia.com Website: www.sumedhafiscal.com Investor grievance: mb\_compliance@sumedhafiscal.com Investor Grievance Email id: investor@cameoindia.com Contact Person: Ajav K Laddha Contact Person: K. Sreepriva SEBI Registration Number: INM000008753 SEBI Registration No.: INR000003753 Validity of Registration: Permanent Validity of Registration: Permanent ISSUE PROGRAMME

ISSUE TROGRAMME ISSUE OPENS ON LAST DATE FOR ON MARKET RENUNCIATION\* ISSUE CLOSES ON\*\* [•] [•] [•] [•] \*Eligible Equity Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat

account of the Renouncees on or prior to the Issue Closing Date.

\*\*Our Board or a duly authorized committee thereof will have the right to extend the Issue period as it may determine from time to time, provided that this Issue will not remain open in excess of 30 (Thirty) days from the Issue Opening Date (inclusive of the Issue Opening Date). Further, no withdrawal of Application shall be permitted by any Applicant after the Issue Closing Date.

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#### SECTION I – GENERAL

#### **DEFINITIONS AND ABBREVIATIONS**

This Draft Letter of Offer uses certain definitions and abbreviations set forth below, which you should consider when reading the information contained herein. The following list of certain capitalized terms used in this Draft Letter of Offer is intended for the convenience of the reader/prospective investor only and is not exhaustive.

Unless otherwise specified, the capitalized terms used in this Draft Letter of Offer shall have the meaning as defined hereunder. References to any legislations, acts, regulation, rules, guidelines, circulars, notifications, policies or clarifications shall be deemed to include all amendments, supplements or re-enactments and modifications thereto notified from time to time and any reference to a statutory provision shall include any subordinate legislation made from time to time under such provision.

Provided that terms used in the sections/ chapters titled "Industry Overview", "Summary of this Draft Letter of Offer", "Financial Information", "Statement of Special Tax Benefits", "Outstanding Litigation and Material Developments" and "Issue Related Information" on pages 101, 19, 148, 97, 231 and 250 respectively, shall, unless indicated otherwise, have the meanings ascribed to such terms in the respective sections/ chapters.

#### **General Terms**

Term	Description
"Company", "our	SEPC Limited, a public limited company incorporated under the Companies Act,
Company", "the	1956, having its registered office at 4th Floor, Bascon Futura SV, IT Park
Company", "the Issuer"	Venkatanarayana Road, Parthasarathy Puram, T. Nagar Chennai – 600 017, Tamil
or "SEPC"	Nadu, India.
"we", "us", or "our"	Unless the context otherwise indicates or implies, refers to our Company and our
	Subsidiaries.

#### **Company Related Terms**

Term	Description
"Annual Consolidated	The consolidated audited financial statements of our Company and its Subsidiaries,
Audited Financial	prepared as per Ind AS for Fiscal 2023, Fiscal 2022 and Fiscal 2021 prepared in
Statements"	line with Ind AS notified under the Companies Act, 2013, as amended read with
	the Companies (Indian Accounting Standards) Rules, 2015, as amended.
"Articles" / "Articles of	Articles / Articles of Association of our Company, as amended from time to time.
Association" / "AoA"	
"Audit Committee"	The committee of the Board of Directors constituted as our Company's audit
	committee in accordance with Regulation 18 of the Securities and Exchange Board
	of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as
	amended ("SEBI Listing Regulations") and Section 177 of the Companies Act,
	2013. For details, see "Our Management" on page 133 of this Draft Letter of Offer.
"Auditor" / "Statutory	Statutory and peer review auditor of our Company, namely, M/s. M S K A &
Auditor"/ "Peer Review	Associates, Chartered Accountants.
Auditor"	
"Board" / "Board of	Board of directors of our Company or a duly constituted committee thereof.
Directors"	
"Chief Financial Officer /	Chandrasekharan Sivaprakasam Ramalingam, the Chief Financial Officer of our
CFO"	Company.
"Company Secretary and	Thiruppathi Sriraman, the Company Secretary and Compliance Officer of our
Compliance Officer"	Company.
"Compulsorily	1,75,00,000 CCD of ₹ 100/- each, issued by our Company to its lenders in lieu of
Convertible Debentures"/	existing debt of our Company with yield, which will be convertible into Equity
"CCDs"	shares at a future date for an aggregate amount up to ₹ 17,500 lakhs, in accordance
	with the Resolution Plan

Term	Description
"Corporate Promoter" or	Mark A B Capital Investment LLC is the Promoter of our Company. For further
"Promoter"	details, see "Our Promoter" on page 145 of this Draft Letter of Offer.
"Corporate Social	The committee of the Board of directors constituted as our Company's corporate
Responsibility	social responsibility committee in accordance with Section 135 of the Companies
Committee/ CSR	Act, 2013. For details, see "Our Management" on page 133 of this Draft Letter of
Committee"	Offer
"Director(s)"	The director(s) on the Board of our Company, unless otherwise specified, as
	described in the chapter titled "Our Management" on page 133 of this Draft Letter
	of Offer
"Equity Shareholder"	A holder of Equity Shares
"Equity Shares"	Equity shares of our Company of face value of $\gtrless$ 10 each, unless otherwise
Equity Shares	specified in context thereof.
"Executive Directors"	Executive Directors of our Company.
"Independent	The Independent Director(s) of our Company, in terms of Section 2(47) and Section
Director(s)"	149(6) of the Companies Act, 2013.
"Joint Ventures" / "Joint	Shriram EPC Eurotek Environmental Private Limited, Sepc DRS ITPL JV, Mokul
Operations"	Shriram EPC JV and Larsen & Toubro Shriram EPC JV. The joint ventures are
- perutions	unincorporated in nature and have been formed through a contractual arrangement
	between our Company and the joint venture partners.
"Key Management	Key Management Personnel of our Company in terms of the Companies Act, 2013
Personnel" / "KMP"	and the SEBI ICDR Regulations as described in the subsection titled " <i>Our</i>
	Management – Key Managerial Personnel" on page 143 of this Draft Letter of
	Offer.
Limited Reviewed	The limited reviewed unaudited consolidated financial results of our Company and
Financial Information or	its Subsidiaries for the nine-month period ended December 31, 2023, prepared in
Limited Reviewed	accordance with the recognition and measurement principles laid down in Indian
Financial Statements or	Accounting Standards 34 'Interim Financial Reporting' prescribed under Section
Limited Reviewed	133 of the Companies Act, 2013, and other accounting principles generally
Consolidated Financial	accepted in India. For details, see " <i>Financial Information</i> " on page 148 of this
Information or Limited	Draft Letter of Offer.
Reviewed Consolidated	
Financial Statements	
"Memorandum of	Memorandum of Association of our Company, as amended from time to time.
Association" / "MoA"	included non dissociation of our company, as anonace non time to time.
"Nomination and	The committee of the Board of directors reconstituted as our Company's
Remuneration	Nomination and Remuneration Committee in accordance with Regulation 19 of
Committee"	the SEBI Listing Regulations and Section 178 of the Companies Act, 2013. For
Committee	details, see " <i>Our Management</i> " on page 133 of this Draft Letter of Offer.
"Non-Convertible	1,75,00,000 NCD of ₹ 100/- each of our Company issued to the lenders in lieu of
Debentures" or "NCD"	their existing debt, for an aggregate amount up to $\gtrless 17,500$ lakhs, in accordance
Debentures of NCD	with the Resolution Plan
"Non-Executive and	Non-Executive and Independent Directors of our Company, unless otherwise
Independent Director"	specified.
"Non-executive	Non-executive Directors of our Company.
Directors"	Non-executive Directors of our Company.
"Promoter Group"	Individuals and entities forming part of the promoter and promoter group in
r tomoter Group	
	accordance with SEBI ICDR Regulations. As on date of this Draft Letter of offer, Mark AB Capital Investment India Private Limited and Mark AB Welfare Trust
	forms part of our promoter and promoter group. Mark AB Capital Investment India
"Pagistared Office"	Private Limited does not hold any shareholding in our Company.
"Registered Office"	The Registered Office of our Company located at 4 <sup>th</sup> Floor, Bascon Futura SV, IT Park Variationary and Partheography Purem T. Nagar Champai, 600,017
	Park Venkatanarayana Road, Parthasarathy Puram, T. Nagar Chennai – 600 017,
"Decistres"	Tamil Nadu, India.
"Registrar of	Registrar of Companies, Tamil Nadu at Chennai having its office at Block No. 6, D Wing 2nd Floor Shortri Dhewan 26 Haddews Bood Chennei 600 024 Tamil
Companies"/ "RoC"	B Wing, 2nd Floor, Shastri Bhawan 26, Haddows Road, Chennai - 600 034, Tamil
	Nadu, India.

Term	Description
"Resolution Plan"	Resolution plan dated August 6, 2021, as amended, submitted by our Company before the consortium of lenders and approved by the consortium of lenders on March 25, 2022, in accordance with the Reserve Bank of India (Prudential Framework for Resolution of Stressed Assets) Directions 2019. The resolution plan was also approved by the Board of Directors in their meeting dated January
"Restated Consolidated Financial Statements"/ "Restated Financial Statements"/ "Restated Consolidated Financial Information"/ "Restated Financial Information"	24, 2022 and by the Shareholders through postal ballot. Restated consolidated financial information of our Company and its Subsidiaries, which comprises of the restated consolidated statement of assets and liabilities as at March 31, 2023, 2022 and 2021, the restated consolidated statements of profit and loss (including other comprehensive income), restated consolidated statement of changes in equity and the restated consolidated statement of cash flows for the years ended March 31, 2023, 2022 and 2021, and the summary of significant accounting policies and other explanatory information prepared in terms of the requirements of Section 26 of Part 1 of Chapter III of the Companies Act, 2013, the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended; and the Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India, as amended from time to time.
"Rights Issue Committee"	The committee of our Board constituted for purposes of the Issue and incidental matters thereof.
Senior Management	Senior management of our Company determined in accordance with Regulation 2(1)(bbbb) of the SEBI ICDR Regulations. For details, see " <i>Our Management</i> " on page 133 of this Draft Letter of Offer.
"Shareholders/ Equity Shareholders"	The Equity Shareholders of our Company, from time to time.
"Stakeholders' Relationship Committee"	The committee of the Board of Directors constituted as our Company's Stakeholders' Relationship Committee in accordance with Regulation 20 of the SEBI Listing Regulations. For details, see " <i>Our Management</i> " on page 133 of this Draft Letter of Offer.
"Subsidiary(ies)"	Shriram EPC FZE is the subsidiary of our Company and Shriram EPC Arkans LLC is the step down subsidiary of our Company. A company under the name and style of 'SEPC ARABIA LIMITED COMPANY, LLC' has been incorporated under the laws of Saudi Arabia for the purpose of exploiting the market potential in Saudi Arabia, however our Company is yet to make an investment of SAR 300000 in order to make the said company a wholly-owned subsidiary of our Company.
Materiality Policy	Policy on determination of materiality of events adopted by our Company in accordance with Regulation 30 of the SEBI Listing Regulations.

### **Issue Related Terms**

Term	Description
2009 ASBA Circular	The SEBI circular SEBI/CFD/DIL/ASBA/1/2009/30/12 dated December 30, 2009
2011 ASBA Circular	The SEBI circular CIR/CFD/DIL/1/2011 dated April 29, 2011
Abridged Letter of Offer	Abridged letter of offer to be sent to the Eligible Equity Shareholders with respect
	to the Issue in accordance with the provisions of the SEBI ICDR Regulations and
	the Companies Act.
Allot/Allotment/Allotted	Allotment of Rights Equity Shares pursuant to the Issue.
Allotment Account	The account to be opened with the Banker(s) to the Issue, into which the
	Application Money lying to the credit of the escrow account(s) and amounts
	blocked by Application Supported by Blocked Amount in the ASBA Account,
	with respect to successful Applicants will be transferred on the Transfer Date in
	accordance with Section 40(3) of the Companies Act.
Allotment Advice	Note, advice or intimation of Allotment sent to each successful Applicant who has
	been or is to be Allotted the Rights Equity Shares pursuant to the Issue.
Allotment Date	Date on which the Allotment is made pursuant to the Issue.
Allottee(s)	Person(s) who are Allotted Rights Equity Shares pursuant to the Allotment.

Applicant(s) / Investor(s)         Eligible Equity Shareholder(s) and/or Renouncee(s) who make an application for the Rights Equity Shares pursuant to the Issue in terms of the Letter of OTEr, including an ASBA Investor.           Application         Application made through submission of the Application Form or plain paper Application through the website of the SCSBs of made available by such SCSBs) under the ASBA process, to subscribe to the Rights Equity Shares at the Issue Price.           Application Form         Unless the context otherwise requires, an application form (including online application form available for submission of application though the website of the SCSBs (if made available by such SCSBs) under the ASBA process) used by an Application Money           Application Money         Aggregate amount payable in respect of the Rights Equity Shares applied for in the Issue at the Issue Price.           Application Supported by         Application (whether physical or electronic) used by ASBA Application Form or plain paper application, as the case may be, for blocking the amount mentioned in the Application Form or the plain paper application, in case of Eligible Equity Shareholders, as the case may be.           ASBA Applicant / ASBA         As per the SEBI Master Circular, all investors (including renounce) shall make an Investor           Application form or the Right Squity Shares will be Allotted to successful application for arights issue only through ASBA facility.           ASBA Applicant / ASBA         As per the SEBI Master Circular, all investors (including renounce) shall make an Investor           Basis of Allotnent         A Bid made by an ASBA Bidder including all revisions and modif	Term	Description
the Rights Equity Shares pursuant to the Issue in terms of the Letter of Offer, including an ASBA Investor.           Application         Application made through submission of the Application Form or plain paper Application to the Designated Branch of the SCSBs or online' electronic application through the website of the SCSBs (if made available by such SCSBs) under the ASBA process, to subscribe to the Rights Equity Shares at the Issue Price.           Application Form         Unless the context otherwise requires, an application form (including online application form available for submission of application though the website of the SCSBs (if made available by such SCSBs) under the ASBA process) used by an Application submission of application form the ASBA process) used by an Application supported by           Application Supported by Blocked Amount/ASBA         Aggregate amount payable in respect of the Rights Equity Shares applied for in the Issue arthe Issue Price.           ASBA Account         Account maintained with a SCSB and specified in the Application Form or plain paper application, as the case may be, of block the Application Form or plain paper application form or the plain paper application, in case of Eligible Equity Shareholders, as the case may be.           ASBA Applicant / ASBA         As per the SEBI Master Circular, all investors (including renouncec) shall make an application for a rights issue only through ASBA Acility.           ASBA Alid         A Bi dmade by an ASBA Bidder including all revisions and modifications thereto as permitted under the SEBI ICDR Regulations.           Barker to the Issue         The basis on which the Rights Equity Shares Nulted to successful application in the Stock Exchange, a list of which		
Including an ÅSBA Investor.           Application         Application to the Designated Branch of the SCSBs or online/ electronic application to the Designated Branch of the SCSBs or online/ electronic application to the Designated Branch of the SCSBs or online/ electronic application through the website of the SCSBs (if made available by such SCSBs) under the ASBA process, to subscribe to the Rights Equity Shares at the Issue Price.           Application Form         Unless the context otherwise requires, an application form (including online application form available for submission of application form (including online application form available for submission of application form geness) used by an Application Money           Aggregate amount payable in respect of the Rights Equity Shares applied for in the Issue at the Issue Price.         Application Money           Aggregate amount payable in respect of the Rights Equity Shares applied for in the Issue at the Issue Price.         Application Money           Aggregate amount payable in respect of the Application Money in the ASBA Account         Account maintained with a SCSB and specified in the Application Form or plain paper application, as the case may be, for blocking the amount mentioned in the Application Form or rights issue only through ASBA facility.           ASBA Applicant / ASBA         As per the SEBI Master Circular, all investors (including renouncee) shall make an application or application on up through ASBA facility.           ASBA Bid         A bid made by an ASBA Bidder including All resistons and modifications thereto as permitted under the SEBI ICDR Regulations.           Banker to the Issue         The Escrew Collection Ram and the Ref		
Application         Application from onglain page Application the Designated Branch of the SCSBs or online/ electronic application through the website of the SCSBs (if made available by such SCSBs) under the ASBA process, to subscribe to the Rights Equity Shares at the Issue Price.           Application Form         Unless the context otherwise requires, an application form (including online SCSBs (if made available by such SCSBs) under the ASBA process) used by an Applicant to make an application form the Allotment of Rights Equity Shares at the Issue such issue.           Application Money         Aggregate amount payable in respect of the Rights Equity Shares applied for in the Issue at the Issue Price.           Application Supported by Blocked Amount/ASBA         Application (whether physical or electronic) used by ASBA Applicants to make an Application, as the case may be, for block in the Application Money in the ASBA Account           ASBA Account         Account maintained with a SCSB and specified in the Application rom or plain paper application, as the case may be, for blocking the amount mentioned in the Application form or the plain paper application, in case of Eligible Equity Shareholders, as the case may be, for blocking the amount mentioned in the Application for a rights issue only through ASBA facility.           ASBA Aldid         A Bid made by an ASBA Bidder including all revisions and modifications thereto as permitted under the SEBI ICDR Regulations.           Banker to the Issue         The Essive of Ollection Bank and the Refund Bank to the Issue, being [•].           Basker to the Issue         The Essive of Ollection Bank and the Refund Bank to the Issue' on page 250.           Ornoroll		
Application to the Designated Branch of the SCSBs or online? electronic application through the website of the SCSBs (if made available by such SCSBs) under the ASBA process, to subscribe to the Rights Equity Shares at the Issue Price.           Application Form         Unless the context otherwise requires, an application form (including online application form available for submission of application through the website of the SCSBs (if made available by such SCSBs) under the ASBA process) used by an Applicant to make an application for the Allotment of Rights Equity Shares in this Issue.           Application Money         Aggregate amount payable in respect of the Rights Equity Shares applied for in the Issue at the Issue Price.           Application Supported by Application (whether physical or electronic) used by ASBA Applicants to make an Application authorizing a SCSB to block the Application Form or plain paper application, as the case may be, for blocking the amount mentoned in the Application form or the plain paper application, in case of Eligible Equity Shareholders, as the case may be.           ASBA Applicant / ASBA         As per the SEBI Master Circular, all investors (including renounce) shall make an Investor           Application for more the plain paper applications.         Banker to the Issue           The Escrow Collection Bank and the Refund Bank to the Issue, being [•].           Basis of Allotment         The Escrow Collection Bank and the Refund Bank to the Issue, being [•].           Basis of Allotment         The Escrow Collection Bank and the Refund Bank to the Issue, being [•].           Basis of Allotment         The Strest Status or on the layte Spating Shares an I	Application	
application through the website of the SCSBs (if made available by such SCSBs) under the ASBA process, to subscribe to the Rights Equity Shares at the Issue Price.           Application Form         Unless the context otherwise requires, an application form (including online application form available for submission of application through the website of the SCSBs (if made available by such SCSBs) under the ASBA process) used by an Application to make an application for the Allotment of Rights Equity Shares applied for in the Issue at the Issue Price.           Application Money         Aggregate amount payable in respect of the Rights Equity Shares applied for in the Issue at the Issue Price.           Application Supported by         Application (whether physical or electronic) used by ASBA Applicants to make an Application, as the case may be, for blocking the amount mentioned in the Application, as the case may be, for blocking the amount mentioned in the Application form or the plain paper application, in case of Eligible Equity Shareholders, as the case may be, for blocking the amount mentioned in the Application form or right is use only through ASBA facility.           ASBA Applicant / ASBA         Account         As pert application, alt case are may be, for blocking the amount mentioned in the application for a rights issue only through ASBA facility.           ASBA Applicant / ASBA         A Bid made by an ASBA falder including all revisions and modifications thereto as permitted under the SEBI ICDR Regulations.           Banker to the Issue         The Escrow Collection Bank and the Refund Bank to the Issue, being [•].           Consolidated Certificate         The certificate that would be issued for Rights Equity Shares Allott	rippiloution	
under the ASBA process, to subscribe to the Rights Equity Shares at the Issue Price.           Application Form         Unless the context otherwise requires, an application form (including online application form available for submission of application though the website of the SCBs (if made available by such SCBs) under the ASBA process) used by an Application Money           Aggregate amount payable in respect of the Rights Equity Shares applied for in the Issue.         Application (whether physical or electronic) used by ASBA Applicants to make an Application authorizing a SCSB to block the Application Money in the ASBA Account           ASBA Account         Account maintained with a SCSB and specified in the Application Form or plain paper application, as the case may be, for blocking the amount mentioned in the Application Form or the plain paper application, in case of Eligible Equity Shareholders, as the case may be.           ASBA Applicant / ASBA         As per the SEB1 Master Circular, all investors (including renouncee) shall make an application form or nights issue only through ASBA facinity.           ASBA Abid         A Bid made by an ASBA Bidder including all revisions and modifications thereto as permitted under the SEB1 ICDR Regulations.           Banker to the Issue         The Easrow Collection Bank and the Refund Bank to the Issue [].           Basis of Allotment         The basis on which the Rights Equity Shares Milder to usccessful application in the Issue and which is described in "Terms of the Issue" on page 250.           Controlling Branches/ ESB1 at http://www.sebi.gov.in.         Such branches of SCSBs which coordinate Bids under the Issue with the LM, the Registrar and the Stock Exc		
Price.           Application Form         Unless the context otherwise requires, an application form (including online application form available for submission of application though the website of the SCSBs (if made available by such SCSBs) under the ASBA process) used by an Applicant to make an application for the Allotment of Rights Equity Shares in this Issue.           Application Money         Aggregate amount payable in respect of the Rights Equity Shares applied for in the Issue at the Issue Price.           Application Supported by         Application (whether physical or electronic) used by ASBA Applicants to make Blocked Amount/ASBA           ASBA Account         Account maintained with a SCSB to block the Application Morey in the ASBA Account paper application, as the case may be, for blocking the amount mentioned in the Application Form or the plain paper application, in case of Eligible Equity Shareholders, as the case may be.           ASBA Applicant / ASBA         As per the SEBI Master Circular, all investors (including renouncee) shall make an application form a rights issue only through ASBA facility.           ASBA Bid         A Bid made by an ASBA Bidder including all revisions and modifications thereto as permitted under the SEBI ICDR Regulations.           Banker to the Issue         The Escrow Collection Bank and the Refut Bank to the Issue, exit of which is available on the website of SEBI at http://www.sebi.gov.in.           Consolidated Certificate         Registrar and the Stock Exchange, a list of which is available on the website of the SCBI form time to time, or at such other website as may be prescribed by SEBI from time to SCBI which shall collect the ASBA fore.		
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		and with whom Escrow Account(s) will be opened, in this case being [•].

Term	Description
Eligible Equity	Existing Equity Shareholders as on the Record Date. Please note that the investors
Shareholders	eligible to participate in the Issue exclude certain overseas shareholders. For
	further details, see "Notice to Investors" on page 11.
Issue / Rights Issue	Issue of up to [•] Equity Shares of face value of ₹ 10 each of our Company for
C	cash at a price of $\mathbf{\xi}$ [•] per Rights Equity Share (including a premium of $\mathbf{\xi}$ [•] per
	Rights Equity Share) aggregating up to $\gtrless$ 20,000 lakhs on a rights basis to the
	Eligible Equity Shareholders of our Company in the ratio of [•] ([•]) Rights Equity
	Shares for every [•] ([•]) fully paid-up Equity Shares held by the Eligible Equity
	Shareholders of our Company on the Record Date, i.e., [•],[•].
Issue Agreement	Issue Agreement dated April 17, 2024 between our Company and the Lead
C C	Manager, pursuant to which certain arrangements are agreed to in relation to the
	Issue.
Issue Closing Date	<b>[●]</b> , <b>[●]</b>
Issue Opening Date	[●], [●]
Issue Period	The period between the Issue Opening Date and the Issue Closing Date, inclusive
	of both days, during which Applicants/Investors can submit their Applications, in
	accordance with the SEBI ICDR Regulations.
Issue Material	Collectively, the Abridged Letter of Offer, the Common Application Form and
	Rights Entitlement Letter.
Issue Price	₹ [•]/- per Rights Equity Share.
Issue Proceeds	Gross proceeds of the Issue.
Issue Size	Amount aggregating up to ₹ 20,000 lakhs.
Lead Manager	Sumedha Fiscal Services Limited
Letter of Offer/LOF	The final letter of offer which will be filed with the Stock Exchanges and SEBI,
	after incorporating observations received on the Draft Letter of Offer, including any addenda or corrigenda thereto.
Monitoring Agency	
Monitoring Agency	Monitoring Agency appointed for the purpose of the Issue namely [•] Agreement dated [•] entered into between our Company and the Monitoring
Agreement	Agency in relation to monitoring of Issue Proceeds.
Net Proceeds	Proceeds of the Issue less our Company's share of Issue related expenses. For
	further information about the Issue related expenses, see " <i>Objects of the Issue</i> " on
	page 89 of this Draft Letter of Offer.
Non-ASBA Investor/	Investors other than ASBA Investors who apply in the Issue otherwise than
Non-ASBA Applicant	through the ASBA process comprising Eligible Equity Shareholders holding
	Equity Shares in physical form or who intend to renounce their Rights Entitlement
	in part or full and Renouncees.
Non-Institutional Bidders	An Investor other than a Retail Individual Investor or Qualified Institutional Buyer
or NIIs	as defined under Regulation 2(1)(jj) of the SEBI ICDR Regulations.
Off Market Renunciation	The renunciation of Rights Entitlements undertaken by the Investor by transferring
	them through off market transfer through a depository participant in accordance
	with the SEBI Master Circular and the circulars issued by the Depositories, from
On Market Renunciation	time to time, and other applicable laws.
On Market Renunciation	The renunciation of Rights Entitlements undertaken by the Investor by trading them over the secondary market platform of the Stock Exchange through a
	registered stock broker in accordance with the SEBI Master Circular and the
	circulars issued by the Stock Exchanges, from time to time, and other applicable
	laws, on $[\bullet], [\bullet]$ .
QIBs or Qualified	Qualified institutional buyers as defined under Regulation 2(1)(ss) of the SEBI
Institutional Buyers	ICDR Regulations.
Record Date	Designated date for the purpose of determining the Equity Shareholders eligible to
1	
	apply for Rights Equity Shares, being [•], [•].
Refund Bank	apply for Rights Equity Shares, being [•], [•]. The Banker to the Issue with whom the Refund Account(s) will be opened, in this

Term	Description
"Registrar to the	Cameo Corporate Services Limited
Company" / "Registrar to	
the Issue"	
Registrar Agreement	Agreement dated February 23, 2024 entered into among our Company and the
8	Registrar in relation to the responsibilities and obligations of the Registrar to the
	Issue pertaining to the Issue.
Renouncee(s)	Person(s) who has/have acquired the Rights Entitlement from the Eligible Equity
renouncee(s)	Shareholders on renunciation.
Renunciation Period	The period during which the Investors can renounce or transfer their Rights Entitlements which shall commence from the Issue Opening Date. Such period shall close on $[\bullet]$ , $[\bullet]$ in case of On Market Renunciation. Eligible Equity Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renouncee on or prior to the Issue Closing Date.
Retail Individual	An individual Investor (including an HUF applying through Karta) who has
Bidders(s)/Retail Individual Investor(s)/	applied for Rights Equity Shares and whose Application Money is not more than ₹ 200,000 in the Issue as defined under Regulation 2(1)(vv) of the SEBI ICDR
RII(s)/RIB(s) RE ISIN	Regulations.
Rights Entitlement	ISIN for Rights Entitlement i,e, [•] The number of Rights Equity Shares that an Eligible Equity Shareholder is entitled
Rights Enutiement	to in proportion to the number of Equity Shares held by the Eligible Equity
	Shareholder on the Record Date, being [•] ([•]) Rights Equity Shares for every [•]
	([•]) fully paid-up Equity Shares held on [•], [•].
	The Rights Entitlements with a separate ISIN: [•]will be credited to your demat account before the date of opening of the Issue, against the equity shares held by
	the Equity Shareholders as on the record date.
Rights Entitlement Letter	Letter including details of Rights Entitlements of the Eligible Equity Shareholders.
Rights Equity Shares	Equity Shares of our Company to be Allotted pursuant to this Issue.
Rights Issue Account Agreement	Agreement to be entered into by and among our Company, the Registrar to the Issue, the Lead Manager and the Bankers to the Issue for collection of the Application Money from Applicants/Investors, transfer of funds to the Allotment Account and where applicable, refunds of the amounts collected from Applicants/Investors, on the terms and conditions thereof.
SEBI Master Circular	Master circular dated June 21, 2023 issued by the Securities and Exchange Board of India in order to enable the stakeholders to have access to all circulars/directions issued under the relevant provisions of the SEBI ICDR Regulations, 2018 at one place. The SEBI circular, bearing reference number SEBI/HO/CFD/DIL2/CIR/P/2020/13 dated January 22, 2020 has been rescinded pursuant to the SEBI Master Circular.
Self-Certified Syndicate	The banks registered with SEBI, offering services (i) in relation to ASBA (other
Banks" or "SCSBs	than through UPI mechanism), a list of which is available on the website of SEBI at <u>https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;i</u> <u>ntmId=34</u> or <u>https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;i</u> <u>ntmId=35</u> , as applicable, or such other website as updated from time to time, and (ii) in relation to ASBA (through UPI mechanism), a list of which is available on the website of SEBI at <u>https://sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId</u> <u>=40</u> or such other website as updated from time to time
Stock Exchanges	Stock Exchange where the Equity Shares are presently listed, being BSE and NSE.
Transfer Date	The date on which the amount held in the escrow account(s) and the amount blocked in the ASBA Account will be transferred to the Allotment Account, upon finalization of the Basis of Allotment, in consultation with the Designated Stock Exchange.

Term	Description
Wilful Defaulter and	A wilful defaulter or a fraudulent borrower, as defined under the SEBI ICDR
Fraudulent Borrower	Regulations
Working Day	All days other than second and fourth Saturday of the month, Sunday or a public holiday, on which commercial banks in Mumbai are open for business; provided however, with reference to (a) announcement of Price Band; and (b) Bid/Issue Period, Term Description the term Working Day shall mean all days, excluding Saturdays, Sundays and public holidays, on which commercial banks in Mumbai are open for business; and (c) the time period between the Bid/Issue Closing Date and the listing of the Equity Shares on the Stock Exchange. "Working Day" shall
	mean all trading days of the Stock Exchange, excluding Sundays and bank
	holidays, as per the circulars issued by SEBI.

# Business and Industry related Terms or Abbreviations

Term	Description
BOOT	Built operate own and transfer
BOT	Built operate transfer
EPC	Engineering, Procurement and Construction
GDP	Gross Domestic Product
GW	Gigawatt
ISO	International Organization for Standardization
Km	Kilometre
MMT	Million Metric Tonnes
NHAI	National Highways Authority of India
NHPC Limited	National Hydroelectric Power Corporation Limited
OCI	Other Comprehensive Income
sq.ft.	Square feet
sq.km.	Square kilometre
TBM	Tunnel Boring Machine
WDV	Written Down Value

# **Conventional and General Terms or Abbreviations**

Term	Description
A/c	Account
AGM	Annual General Meeting
AIF	Alternative Investment Fund, as defined and registered with SEBI under the
	Securities and Exchange Board of India (Alternative Investment Funds)
	Regulations, 2012
AS	Accounting Standards issued by the Institute of Chartered Accountants of India
BSE	BSE Limited
CAGR	Compounded Annual Growth Rate
CDSL	Central Depository Services (India) Limited
CFO	Chief Financial Officer
CIN	Corporate Identification Number
CIT	Commissioner of Income Tax
CLRA	Contract Labour (Regulation and Abolition) Act, 1970
Companies Act, 2013 /	Companies Act, 2013 along with rules made thereunder
Companies Act	
Companies Act 1956	Companies Act, 1956, and the rules thereunder (without reference to the provisions
	thereof that have ceased to have effect upon the notification of the Notified
	Sections)
CS	Company Secretary
CSR	Corporate Social Responsibility
Depository(ies)	A depository registered with SEBI under the Securities and Exchange Board of
	India (Depositories and Participants) Regulations, 1996
Depositories Act	The Depositories Act, 1996

Term	Description
DIN	Director Identification Number
DP ID	Depository Participant's Identification Number
EBITDA	Earnings before Interest, Tax, Depreciation and Amortisation
EGM	Extraordinary General Meeting
EPF Act	Employees' Provident Fund and Miscellaneous Provisions Act, 1952
EPS	Earnings per share
ESI Act	Employees' State Insurance Act, 1948
FCNR Account	Foreign Currency Non Resident (Bank) account established in accordance with the
	FEMA
FEMA	The Foreign Exchange Management Act, 1999 read with rules and regulations thereunder
FEMA Regulations	The Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2017
Financial Year/Fiscal	The period of 12 months commencing on April 1 of the immediately preceding calendar year and ending on March 31 of that particular calendar year
FPIs	A foreign portfolio investor who has been registered pursuant to the SEBI FPI Regulations, provided that any FII who holds a valid certificate of registration shall be deemed to be an FPI until the expiry of the block of three years for which fees have been paid as per the Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995
Fugitive Economic	An individual who is declared a fugitive economic offender under Section 12 of
Offender	the Fugitive Economic Offenders Act, 2018
FVCI	Foreign Venture Capital Investors (as defined under the Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations, 2000) registered with SEBI
GDP	Gross Domestic Product
GoI / Government	The Government of India
GST	Goods and Services Tax
HUF(s)	Hindu Undivided Family(ies)
ICAI	Institute of Chartered Accountants of India
ICSI	The Institute of Company Secretaries of India
IFRS	International Financial Reporting Standards
IFSC	Indian Financial System Code
Income Tax Act / IT Act	Income Tax Act, 1961
Ind AS	The Indian Accounting Standards referred to in the Companies (Indian Accounting Standard) Rules, 2015, as amended
Indian GAAP	Generally Accepted Accounting Principles in India
Insider Trading	Securities and Exchange Board of India (Prohibition of Insider Trading)
Regulations	Regulations, 2015, as amended from time to time
Insolvency Code	Insolvency and Bankruptcy Code, 2016, as amended from time to time
INR or ₹ or Rs.	Indian Rupee, the official currency of the Republic of India.
ISIN	International Securities Identification Number
IT	Information Technology
MCA	The Ministry of Corporate Affairs, GoI
Mn / mn	Million
Mutual Funds	Mutual funds registered with the SEBI under the Securities and Exchange Board of India (Mutual Funds) Regulations, 1996
N.A. or NA	Not Applicable
NAV	Net Asset Value
Notified Sections	The sections of the Companies Act, 2013 that have been notified by the MCA and are currently in effect.
NSDL	National Securities Depository Limited
NSE	National Stock Exchange of India Limited
OCB	A company, partnership, society or other corporate body owned directly or
	indirectly to the extent of at least 60% by NRIs including overseas trusts, in which

Term	Description
	not less than 60% of beneficial interest is irrevocably held by NRIs directly or
	indirectly and which was in existence on October 3, 2003 and immediately before
	such date was eligible to undertake transactions pursuant to general permission
	granted to OCBs under FEMA. OCBs are not allowed to invest in the Issue.
p.a.	Per annum
P/E Ratio	Price/Earnings Ratio
PAN	Permanent Account Number
PAT	Profit After Tax
Payment of Bonus Act	Payment of Bonus Act, 1965
Payment of Gratuity Act	Payment of Gratuity Act, 1972
RBI	The Reserve Bank of India
RBI Act	Reserve Bank of India Act, 1934
Regulation S	Regulation S under the Securities Act
R&D	Research and Development
SCRA	Securities Contract (Regulation) Act, 1956
SCRR	The Securities Contracts (Regulation) Rules, 1957
SEBI	The Securities and Exchange Board of India constituted under the SEBI Act, as
	amended
SEBI Act	The Securities and Exchange Board of India Act, 1992, as amended
SEBI AIF Regulations	Securities and Exchange Board of India (Alternative Investments Funds)
C C	Regulations, 2012, as amended
SEBI FPI Regulations	Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations,
	2014, as amended
SEBI ICDR Regulations	The Securities and Exchange Board of India (Issue of Capital and Disclosure
	Requirements) Regulations, 2018, as amended
SEBI Listing Regulations	Securities and Exchange Board of India (Listing Obligations and Disclosure
	Requirements) Regulations, 2015, as amended
SEBI Takeover	The Securities and Exchange Board of India (Substantial Acquisition of Shares
Regulations	and Takeovers) Regulations, 2011, as amended
SEBI VCF Regulations	Securities and Exchange Board of India (Venture Capital Funds) Regulations,
	1996, since repealed and replaced by the SEBI (AIF) Regulations
SIPCOT	State Industries Promotion Corporation of Tamil Nadu
Securities Act	The United States Securities Act of 1933.
STT	Securities Transaction Tax
State Government	The Government of a State in India
Trademarks Act	Trademarks Act, 1999, as amended
TDS	Tax Deducted at Source
US\$/ USD/ US Dollar	United States Dollar, the official currency of the United States of America
USA/ U.S./ US	United States of America, its territories and possessions, any state of the United
	States of America and the District of Columbia
U.S. GAAP	Generally Accepted Accounting Principles in the United States of America
VAT	Value Added Tax
VCFs	Venture Capital Funds as defined in and registered with the SEBI under the
	Securities and Exchange Board of India (Venture Capital Fund) Regulations, 1996
	or the Securities and Exchange Board of India (Alternative Investment Funds)
	Regulations, 2012, as the case may be
w.e.f.	With effect from
Year/Calendar Year	Unless context otherwise requires, shall refer to the twelve-month period ending
	December 31

#### NOTICE TO INVESTORS

The distribution of this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, Application Form and Rights Entitlement Letter and the issue of Rights Entitlement (collectively "**Issue Material**") and Rights Equity Shares to persons in certain jurisdictions outside India may be restricted by legal requirements prevailing in those jurisdictions. Persons into whose possession this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer or Application Form may come are required to inform themselves about and observe such restrictions. Our Company is making this Issue on a rights basis to the Eligible Equity Shareholders and will electronically dispatch through email and physical dispatch through speed post this Draft Letter of Offer, the Letter of Offer, the Letter of Offer / Abridged Letter of Offer and Application Form and Rights Entitlement Letter only to Eligible Equity Shareholders who have a registered address in India or who have provided an Indian address to our Company. Further, this Draft Letter of Offer, the Eligible Equity Shareholders who have provided their Indian addresses to our Company or who are located in jurisdictions where the offer and sale of the Rights Equity Shares is permitted under laws of such jurisdictions and in each case who make a request in this regard. Investors can also access this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer and the Application Form

No action has been or will be taken to permit the Issue in any jurisdiction where action would be required for that purpose. Accordingly, the Rights Entitlements or Rights Equity Shares may not be offered or sold, directly or indirectly, and this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer or any offering materials or advertisements in connection with the Issue may not be distributed, in whole or in part, in any jurisdiction, except in accordance with legal requirements applicable in such jurisdiction. Receipt of this Draft Letter of Offer, the Letter of Offer or the Abridged Letter of Offer will not constitute an offer in those jurisdictions in which it would be illegal to make such an offer and, in those circumstances, this Draft Letter of Offer, the Letter of Offer and the Abridged Letter of Offer must be treated as sent for information purposes only and should not be acted upon for subscription to the Rights Equity Shares and should not be copied or redistributed. Accordingly, persons receiving a copy of this Draft Letter of Offer, the Letter of Offer or the Abridged Letter of Offer or Application Form should not, in connection with the issue of the Rights Equity Shares or the Rights Entitlements, distribute or send this Draft Letter of Offer, the Letter of Offer or the Abridged Letter of Offer to any person outside India where to do so, would or might contravene local securities laws or regulations. If this Draft Letter of Offer, the Letter of Offer or the Abridged Letter of Offer or Application Form is received by any person in any such jurisdiction, or by their agent or nominee, they must not seek to subscribe to the Rights Equity Shares or the Rights Entitlements referred to in this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer or the Application Form.

Any person who makes an application to acquire the Rights Entitlements or the Rights Equity Shares offered in the Issue will be deemed to have declared, represented, warranted and agreed that such person is authorised to acquire the Rights Entitlements or the Rights Equity Shares in compliance with all applicable laws and regulations prevailing in his jurisdiction. Our Company, the Registrar, the Lead Manager or any other person acting on behalf of our Company reserves the right to treat any Application Form as invalid where they believe that Application Form is incomplete or acceptance of such Application Form may infringe applicable legal or regulatory requirements and we shall not be bound to allot or issue any Rights Equity Shares or Rights Entitlement in respect of any such Application Form. Neither the delivery of this Draft Letter of Offer, the Letter of Offer nor any sale hereunder, shall, under any circumstances, create any implication that there has been no change in our Company's affairs from the date hereof or the date of such information or that the information contained herein is correct as at any time subsequent to the date of this Draft Letter of Offer or the date of such information.

Neither the delivery of this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, Application Form and Rights Entitlement Letter nor any sale hereunder, shall, under any circumstances, create any implication that there has been no change in our Company's affairs from the date hereof or the date of such information or that the information contained herein is correct as at any time subsequent to the date of this Draft Letter of Offer, the Letter of Offer and the Abridged Letter of Offer and the Application Form and Rights Entitlement Letter or the date of such information.

#### THE CONTENTS OF THIS DRAFT LETTER OF OFFER SHOULD NOT BE CONSTRUED AS LEGAL, TAX OR INVESTMENT ADVICE. PROSPECTIVE INVESTORS MAY BE SUBJECT TO ADVERSE FOREIGN, STATE OR LOCAL TAX OR LEGAL CONSEQUENCES AS A RESULT OF

THE OFFER RIGHTS OF EQUITY SHARES OR RIGHTS ENTITLEMENTS. ACCORDINGLY, EACH INVESTOR SHOULD CONSULT ITS OWN COUNSEL, BUSINESS ADVISOR AND TAX ADVISOR AS TO THE LEGAL, BUSINESS, TAX AND RELATED MATTERS CONCERNING THE OFFER OF EQUITY SHARES. IN ADDITION, NEITHER OUR COMPANY NOR THE LEAD MANAGER IS MAKING ANY REPRESENTATION TO ANY OFFEREE OR PURCHASER OF THE EQUITY SHARES REGARDING THE LEGALITY OF AN INVESTMENT IN THE EQUITY SHARES BY SUCH OFFEREE OR PURCHASER UNDER ANY APPLICABLE LAWS OR REGULATIONS.

#### NO OFFER IN THE UNITED STATES

The Rights Entitlements and the Rights Equity Shares have not been and will not be registered under the Securities Act or the securities laws of any state of the United States and may not be offered or sold in the United States of America or the territories or possessions thereof ("**United States**"), except in a transaction not subject to, or exempt from, the registration requirements of the Securities Act and applicable state securities laws. The offering to which this Draft Letter of Offer relates is not, and under no circumstances is to be construed as, an offering of any Rights Equity Shares or Rights Entitlement for sale in the United States or as a solicitation therein of an offer to buy any of the Rights Equity Shares or Rights Entitlement. There is no intention to register any portion of the Issue or any of the securities described herein in the United States or to conduct a public offering of securities in the United States. Accordingly, this Draft Letter of Offer / the Letter of Offer / Abridged Letter of Offer and the enclosed Application Form and Rights Entitlement Letters should not be forwarded to or transmitted in or into the United States at any time. In addition, until the expiry of 40 days after the commencement of the Issue, an offer or sale of Rights Entitlements or Rights Equity Shares within the United States by a dealer (whether or not it is participating in the Issue) may violate the registration requirements of the Securities Act.

Neither our Company nor any person acting on our behalf will accept a subscription or renunciation from any person, or the agent of any person, who appears to be, or who our Company or any person acting on our behalf has reason to believe is in the United States when the buy order is made. Envelopes containing an Application Form and Rights Entitlement Letter should not be postmarked in the United States or otherwise dispatched from the United States or any other jurisdiction where it would be illegal to make an offer, and all persons subscribing for the Rights Equity Shares Issue and wishing to hold such Equity Shares in registered form must provide an address for registration of these Equity Shares in India. Our Company is making the Issue on a rights basis to Eligible Equity Shareholders and the Draft Letter of Offer / the Letter of Offer / Abridged Letter of Offer and Application Form and Rights Entitlement Letter will be dispatched only to Eligible Equity Shareholders who have an Indian address. Any person who acquires Rights Entitlements and the Rights Equity Shares will be deemed to have declared, represented, warranted and agreed that, (i) it is not and that at the time of subscribing for such Rights Entitlements and the Rights Entitlements, it will not be, in the United States, and (ii) it is authorized to acquire the Rights Entitlements and the Rights Equity Shares in compliance with all applicable laws and regulations.

Our Company reserves the right to treat any Application Form as invalid which: (i) does not include the certification set out in the Application Form to the effect that the subscriber is authorised to acquire the Rights Equity Shares or Rights Entitlement in compliance with all applicable laws and regulations; (ii) appears to us or our agents to have been executed in or dispatched from the United States; (iii) where a registered Indian address is not provided; or (iv) where our Company believes that Application Form is incomplete or acceptance of such Application Form may infringe applicable legal or regulatory requirements; and our Company shall not be bound to allot or issue any Rights Equity Shares or Rights Entitlement in respect of any such Application Form.

Rights Entitlements may not be transferred or sold to any person in the United States.

The Rights Entitlements and the Equity Shares have not been approved or disapproved by the US Securities and Exchange Commission (the "US SEC"), any state securities commission in the United States or any other US regulatory authority, nor have any of the foregoing authorities passed upon or endorsed the merits of the offering of the Rights Entitlements, the Equity Shares or the accuracy or adequacy of this Draft Letter of Offer. Any representation to the contrary is a criminal offence in the United States.

The above information is given for the benefit of the Applicants / Investors. Our Company and the Lead Manager are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Letter of Offer. Investors are advised to make their independent investigations and

ensure that the number of Rights Equity Shares applied for do not exceed the applicable limits under laws or regulations.

#### THIS DOCUMENT IS SOLELY FOR THE USE OF THE PERSON WHO RECEIVED IT FROM OUR COMPANY OR FROM LEAD MANAGER OR FROM THE REGISTRAR. THIS DOCUMENT IS NOT TO BE REPRODUCED OR DISTRIBUTED TO ANY OTHER PERSON. ENFORCEMENT OF CIVIL LIABILITIES

The Company is a Public Limited (Listed) Company under the laws of India and except for Abdulla Mohammad Ibrahim Hassan Abdulla, who is a resident of United Arab Emirates, all the Directors and all Executive Officers are residents of India. It may not be possible or may be difficult for investors to affect service of process upon the Company or these other persons outside India or to enforce against them in courts in India, judgments obtained in courts outside India. India is not a party to any international treaty in relation to the automatic recognition or enforcement of foreign judgments.

However, recognition and enforcement of foreign judgments is provided for under Sections 13, 14 and 44A of the Code of Civil Procedure, 1908, as amended (the "**Civil Procedure Code**"). Section 44A of the Civil Procedure Code provides that where a certified copy of a decree of any superior court (within the meaning of that section) in any country or territory outside India which the Government of India has by notification declared to be a reciprocating territory, is filed before a district court in India, such decree may be executed in India as if the decree has been rendered by a district court in India. Section 44A of the Civil Procedure Code is applicable only to monetary decrees or judgments not being in the nature of amounts payable in respect of taxes or other charges of a similar nature or in respect of fines or other penalties. Section 44A of the Civil Procedure Code does not apply to arbitration awards even if such awards are enforceable as a decree or judgment. Among others, the United Kingdom, Singapore, Hong Kong and the United Arab Emirates have been declared by the Government of India to be reciprocating territories within the meaning of Section 44A of the Civil Procedure Code.

The United States has not been declared by the Government of India to be a reciprocating territory for the purposes of Section 44A of the Civil Procedure Code. Under Section 14 of the Civil Procedure Code, an Indian court shall, on production of any document purporting to be a certified copy of a foreign judgment, presume that the judgment was pronounced by a court of competent jurisdiction unless the contrary appears on the record; but such presumption may be displaced by proving want of jurisdiction.

A judgment of a court in any non-reciprocating territory, such as the United States, may be enforced in India only by a suit upon the judgment subject to Section 13 of the Civil Procedure Code, and not by proceedings in execution. Section 13 of the Civil Procedure Code, which is the statutory basis for the recognition of foreign judgments (other than arbitration awards), states that a foreign judgment shall be conclusive as to any matter directly adjudicated upon between the same parties or between parties under whom they or any of them claim litigating under the same title except where:

- The judgment has not been pronounced by a court of competent jurisdiction;
- The judgment has not been given on the merits of the case;
- The judgment appears on the face of the proceedings to be founded on an incorrect view of international law or a refusal to recognize the law of India in cases where such law is applicable;
- The proceedings in which the judgment was obtained are opposed to natural justice;
- The judgment has been obtained by fraud; and/or
- The judgment sustains a claim founded on a breach of any law in force in India.

A suit to enforce a foreign judgment must be brought in India within three years from the date of the judgment in the same manner as any other suit filed to enforce a civil liability in India. It is unlikely that a court in India would award damages on the same basis as a foreign court if an action is brought in India. In addition, it is unlikely that an Indian court would enforce foreign judgments if it considered the amount of damages awarded as excessive or inconsistent with public policy or if the judgments are in breach of or contrary to Indian law. A party seeking to enforce a foreign judgment in India is required to obtain prior approval from the Reserve Bank of India to repatriate any amount recovered pursuant to execution of such judgment. Any judgment in a foreign currency would be converted into Rupees on the date of such judgment and not on the date of payment and any such amount may be subject to income tax in accordance with applicable laws. The Company cannot predict whether a suit brought in an Indian court will be disposed of in a timely manner or be subject to considerable delays.

#### PRESENTATION OF FINANCIAL INFORMATION

#### **Certain Conventions**

All references to "India" contained in this Draft Letter of Offer are to the Republic of India and its territories and possessions and all references herein to the "Government", "Indian Government", "GoI", Central Government" or the "State Government" are to the Government of India, central or state, as applicable.

Unless otherwise specified or the context otherwise requires, all references in this Draft Letter of Offer to the 'US' or 'U.S.' or the 'United States' are to the United States of America and its territories and possessions.

Unless otherwise specified, any time mentioned in this Draft Letter of Offer is in Indian Standard Time ("**IST**"). Unless indicated otherwise, all references to a year in this Draft Letter of Offer are to a calendar year.

A reference to the singular also refers to the plural and one gender also refers to any other gender, wherever applicable.

Unless stated otherwise, all references to page numbers in this Draft Letter of Offer are to the page numbers of this Draft Letter of Offer.

#### **Financial Data**

Unless stated otherwise or the context otherwise requires, the financial information and financial ratios in this Draft Letter of Offer has been derived from our Financial Statements. For details, please see "*Financial Information*" on page 148. Our Company's financial year commences on April 01 and ends on March 31 of the next year. Accordingly, all references to a particular financial year, unless stated otherwise, are to the twelve (12) month period ended on March 31 of that year.

The GoI has adopted the Indian accounting standards ("**Ind AS**"), which are converged with the International Financial Reporting Standards of the International Accounting Standards Board ("**IFRS**") and notified under Section 133 of the Companies Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended (the "**Ind AS Rules**").

The restated consolidated financial information of our Company and its Subsidiaries, which comprises of the restated consolidated statement of assets and liabilities as at March 31, 2023, 2022 and 2021, the restated consolidated statements of profit and loss (including other comprehensive income), restated consolidated statement of changes in equity and the restated consolidated statement of cash flows for the years ended March 31, 2023, 2022 and 2021, and the summary of significant accounting policies and other explanatory information prepared in terms of the requirements of Section 26 of Part 1 of Chapter III of the Companies Act, 2013, the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended; and the Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India, as amended from time to time. Further, the Limited Review Consolidated Financial Statements of our Company and its Subsidiaries for the nine month period December 31, 2023, have also been prepared in accordance with Ind AS as prescribed under Section 133 of Companies Act read with the Ind AS Rules and other the relevant provisions of the Companies Act and the SEBI Listing Regulations. Our Company publishes its financial statements in Indian Rupees.

In this Draft Letter of Offer, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding off and unless otherwise specified all financial numbers in parenthesis represent negative figures. Our Company has presented all numerical information in this Draft Letter of Offer in "lakh" units or in whole numbers where the numbers have been too small to represent in lakh. One lakh represents 1,000,000 and one million represents 1,000,000.

There are significant differences between Ind AS, US GAAP and IFRS. We have not provided a reconciliation of the financial information to IFRS or US GAAP. Our Company has not attempted to also explain those differences or quantify their impact on the financial data included in this Draft Letter of Offer, and you are urged to consult your own advisors regarding such differences and their impact on our financial data. Accordingly, the degree to which the financial information included in this Draft Letter of Offer will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting policies and practices, Ind AS, the

Companies Act and the SEBI ICDR Regulations. Any reliance by persons not familiar with these accounting principles and regulations on our financial disclosures presented in this Draft Letter of Offer should accordingly be limited. For further information, see "*Financial Information*" on page 148.

Certain figures contained in this Draft Letter of Offer, including financial information, have been subject to rounded off adjustments. All figures in decimals (including percentages) have been rounded off to one or two decimals. However, where any figures that may have been sourced from third-party industry sources are rounded off to other than two decimal points in their respective sources, such figures appear in this Draft Letter of Offer rounded-off to such number of decimal points as provided in such respective sources. In this Draft Letter of Offer, (i) the sum or percentage change of certain numbers may not conform exactly to the total figure given; and (ii) the sum of the numbers in a column or row in certain tables may not conform exactly to the total figure given for that column or row. Any such discrepancies are due to rounding off.

#### **Currency and Units of Presentation**

All references to:

- "Rupees" or "₹" or "INR" or "Rs." are to Indian Rupee, the official currency of the Republic of India;
- "USD" or "US\$" or "\$" are to United States Dollar, the official currency of the United States of America;
- "Euro" or "€" are to Euros, the official currency of the European Union;
- "AED", are to United Arab Emirates dirham the official currency of United Arab Emirates; and
- "OMR", are to Omani Rial, the official currency of Sultanate of Oman.

Our Company has presented certain numerical information in this Draft Letter of Offer in "lakh" or "Lac" units. One lakh represents 1,00,000 and one million represents 1,000,000. All the numbers in the document have been presented in lakh or in whole numbers where the numbers have been too small to present in lakh. Any percentage amounts, as set forth in "*Risk Factors*", "*Our Business*", "*Management's Discussion and Analysis of Financial Conditions and Results of Operation*" and elsewhere in this Draft Letter of Offer, unless otherwise indicated, have been calculated based on our Restated Consolidated Financial Information.

#### **Exchange Rates**

This Draft Letter of Offer contains conversions of certain other currency amounts into Indian Rupees that have been presented solely to comply with the SEBI ICDR Regulations. These conversions should not be construed as a representation that these currency amounts could have been, or can be converted into Indian Rupees, at any particular rate or at all.

The following table sets forth, for the periods indicated, information with respect to the exchange rate between the Indian Rupee and other foreign currencies:

Currency	Exchange rate as on								
	December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021					
1 USD	83.12	82.22	75.80	73.53					
1 Euro	92.00	89.61	84.66	86.10					
1 AED	22.63	22.38	20.60	19.99					
1 OMR	216.42	213.40	196.94	190.77					

(Source: www.rbi.org.in and www.fbil.org.in)

\*Since, December 30, 2023 and December 31, 2023 were public holidays, the exchange rate as of December 29, 2023 has been considered.

#### **Industry and Market Data**

Unless stated otherwise, industry and market data used in this Draft Letter of Offer has been obtained or derived from publicly available information as well as industry publications and sources. Industry publications generally state that the information contained in such publications has been obtained from publicly available documents

from various sources believed to be reliable. The data used in these sources may have been reclassified by us for the purposes of presentation. Data from these sources may also not be comparable. Accordingly, investment decisions should not be based solely on such information. Such data involves risks, uncertainties and numerous assumptions and is subject to change based on various factors, including those discussed in "*Risk Factors*" on page 23, this Draft Letter of Offer.

The extent to which the market and industry data used in this Draft Letter of Offer is meaningful depends on the reader's familiarity with and understanding of the methodologies used in compiling such data. There are no standard data gathering methodologies in the industry in which the business of our Company is conducted, and methodologies and assumptions may vary widely among different industry sources.

#### FORWARD - LOOKING STATEMENTS

This Draft Letter of Offer contains certain "forward-looking statements". Forward looking statements appear throughout this Draft Letter of Offer, including, without limitation, under the chapters titled "*Risk Factors*", "*Our Business*" and "*Management's Discussion and Analysis of Financial Condition and Results of Operations*" and "*Industry Overview*". Forward-looking statements include statements concerning our Company's plans, objectives, goals, strategies, future events, future revenues or financial performance, capital expenditures, financing needs, plans or intentions relating to acquisitions, our Company's competitive strengths and weaknesses, our Company's business strategy and the trends our Company anticipates in the industries and the political and legal environment, and geographical locations, in which our Company operates, and other information that is not historical information. These forward-looking statements generally can be identified by words or phrases such as "aim", "anticipate", "believe", "continue", "can", "could", "expect", "estimate", "intend", "likely", "may", "objective", "plan", "potential", "project", "pursue", "shall", "seek to", "will", "will continue", "will pursue", "forecast", "target", or other words or phrases of similar import. Similarly, statements that describe the strategies, objectives, plans or goals of our Company are also forward-looking statements. However, these are not the exclusive means of identifying forward-looking statements.

All statements regarding our Company's expected financial conditions, results of operations, business plans and prospects are forward-looking statements. These forward-looking statements include statements as to our Company's business strategy, planned projects, revenue and profitability (including, without limitation, any financial or operating projections or forecasts), new business and other matters discussed in this Draft Letter of Offer that are not historical facts. These forward-looking statements contained in this Draft Letter of Offer (whether made by our Company or any third party), are predictions and involve known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, performance or achievements of our Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements or other projections.

Actual results may differ materially from those suggested by the forward-looking statements due to risks or uncertainties associated with our expectations with respect to, but not limited to, regulatory changes pertaining to the industry in which our Company operates and our ability to respond to them, our ability to successfully implement our strategy, our growth and expansion, the competition in our industry and markets, technological changes, our exposure to market risks, general economic and political conditions in India and globally which have an impact on our business activities or investments, the monetary and fiscal policies of India, inflation, deflation, unanticipated turbulence in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally, changes in laws, regulations and taxes, incidence of natural calamities and/or acts of violence. Important factors that could cause actual results to differ materially from our Company's expectations include, but are not limited to, the following:

- There have been instances in the past of default in payment of dues to our lenders. Further, our Company has implemented a resolution plan with its lenders under the Reserve Bank of India (Prudential Framework for Resolution of Stressed Assets) Directions 2019, involving change in management from our earlier promoter, i.e. SVL Limited to our current Promoter, Mark A B Capital Investment LLC, which has led to inter alia, infusion of funds by our current Promoter, conversion of outstanding loans into long term tenor debt instruments, etc. In the event of any further defaults in making repayment of its loans or payment of interest by our Company, it may impact its continued business operation and financial condition.
- Projects included in our Order Book and our future projects may be delayed, modified or cancelled for reasons beyond our control which may materially and adversely affect our business, prospects, reputation, profitability, financial condition and results of operation.
- We derive majority of our revenue from our water and sewer segment and our financial condition would be materially and adversely affected if we fail to obtain new contracts or our current contracts are terminated.
- We are dependent on and derive a substantial portion of our revenue from a limited number of customers. Cancellation by customers or delay or reduction in their orders could have a material adverse effect on our business, results of operations and financial condition.
- We derive a major portion of our revenue from Government Customers, which exposes us to risks inherent in doing business with them and may adversely affect our business, results of operations and financial condition.

For further discussion of factors that could cause the actual results to differ from our estimates and expectations, see "*Risk Factors*", "*Our Business*" and "*Management's Discussion and Analysis of Financial Position and Results of Operations*" beginning on pages 23, 115 and 213, respectively, of this Draft Letter of Offer. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual gains or losses could materially differ from those that have been estimated.

We cannot assure investors that the expectations reflected in these forward-looking statements will prove to be correct. Given these uncertainties, investors are cautioned not to place undue reliance on such forward-looking statements and not to regard such statements as a guarantee of future performance.

Forward-looking statements reflect the current views of our Company as of the date of this Draft Letter of Offer and are not a guarantee of future performance. These statements are based on the management's beliefs and assumptions, which in turn are based on currently available information. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. Neither our Company, our Directors, our Promoter, the LM, the Syndicate Member(s) nor any of their respective affiliates or advisors have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition.

In accordance with the SEBI ICDR Regulations, our Company and the Lead Manager will ensure that investors are informed of material developments from the date of this Draft Letter of Offer until the time of receipt of the listing and trading permissions from the Stock Exchange.

#### SUMMARY OF THIS DRAFT LETTER OF OFFER

The following is a general summary of the terms of this Issue, and should be read in conjunction with and is qualified by the more detailed information appearing in this Draft Letter of Offer, including the sections titled "*Risk Factors*", "*The Issue*", "*Capital Structure*", "*Objects of the Issue*", "*Our Business*", "*Industry Overview*", "*Outstanding Litigation and Material Developments*" and "*Terms of the Issue*" on pages 23, 76, 84, 89, 115, 101, 231 and 250 respectively.

#### 1. Summary of Industry

According to the National Statistical Office (NSO), the Indian Economy is projected to grow at 7.3 percent in Fiscal Year (FY) 2024, suppressing the 7.2 percent growth recorded in FY 2023. The Finance Ministry has projected that India is poised to become the world's third-largest economy, with a GDP of \$5 trillion within the next three years (*Source: The Hindu, article 'India to become third-largest economy with GDP of \$5 trillion in three years: Finance Ministry'*). Currently, India holds the position as the world's fifth-largest economy, trailing behind only the US, China, Japan, and Germany (*Source: The IMF*). Infrastructure sector is a key driver for the Indian economy. The sector is highly responsible for propelling India's overall development and enjoys intense focus from the Government for initiating policies that would ensure time - bound creation of world class infrastructure in the country. (*Source: www.ibef.org*)

For further details, please refer to the chapter titled "Industry Overview" at page 101 of this Draft Letter of Offer.

#### 2. Summary of primary Business

We are an ISO 9001-2015 QMS DAkkS, ISO 9001-2015 QMS NABCB, ISO 45001-2018 DAkkS & ISO 14001-2015 EMS DAkkS certified Engineering Procurement and Construction Company (EPC Contractor) engaged in the business of executing turnkey contracts in Engineering, Procurement, and Construction (EPC) and providing end-to-end solutions offering multi-disciplinary services and project management solutions.

For further details, please refer to the chapter titled "Our Business" at page 115 of this Draft Letter of Offer.

#### 3. Our Promoter

The Promoter of our Company is Mark A B Capital Investment LLC.

For further details please see chapter titled "Our Promoter" beginning on page 145 of this Draft Letter of Offer.

#### 4. Objects of the Issue

The Net Proceeds are proposed to be used in the manner set out in the following table:

Sr. No.	Particulars	Estimated Amount*		
1.	Repayment or pre-payment, in full or part of certain borrowings availed by our Company	8500.00		
2.	To augment the existing and incremental working capital requirement of our Company	11,390.00		
3.	General Corporate Purposes*	[•]		
Net proce	Net proceeds from the Issue**			

\* Subject to the finalization of the Basis of Allotment and the Allotment. The amount is subject to adjustment upon finalization of Issue related expenses, however, in no event, shall general corporate purposes exceed 25% of the Gross Proceeds. \*\* Assuming full subscription in the Issue and subject to finalization of the Basis of Allotment and to be adjusted per the Rights Entitlement ratio.

For further details, please see chapter titled "Objects of the Issue" beginning on page 89 of this Draft Letter of Offer.

#### 5. Summary of Financial Information

Following are the details as per the Limited Reviewed Consolidated Financial Information for the nine month period ended December 31, 2023 and the Restated Consolidated Financial Information as at and for the Financial Years ended on March 31, 2023, 2022 and 2021:

					(₹ in lakhs)
S. No.	Particulars	Nine months period ended December 31, 2023	March 31, 2023	March 31, 2022	March 31, 2021
1.	Share Capital	1,40,981.36	1,32,152.90	97,152.90	97,152.90
2.	Net Worth	1,20,054.08	1,08,809.16	73,946.62	1,00,510.81
3.	Revenue from operations	41,315.87	37,884.66	32,945.65	58,278.52
4.	Profit/(Loss) after Tax	1,611.71	(490.38)	(26,370.37)	(17,947.33)
5.	Earnings per Share	0.12	(0.04)	(2.71)	(1.85)
6.	Net Asset Value per equity share	8.51	8.23	7.61	10.34
7.	Total borrowings*	43,265.07	40,583.22	97,827.44	83,588.65

\*Total Borrowings (Secured and Unsecured borrowings) which also include current maturities.

For further details, please refer the section titled "Financial Information" on page 148 of this Draft Letter of Offer.

#### 6. Summary of Outstanding Litigation

A summary of the pending tax proceedings and other material litigations involving our Company, our Promoter, our Directors and our Subsidiaries is provided below:

Criminal Proceedings	Tax Proceedings <sup>#</sup>	Statutory or Regulatory Proceedings	Disciplinary actions by the SEBI or Stock Exchange against our Promoter	Material Civil Litigation	Aggregate amount involved (₹ in lakhs) <sup>&amp;</sup>
Nil	12	Nil	Nil	9	61,308.24
1	Nil	4	6	5	28,953.17
Nil	Nil	Nil	Nil	Nil	Nil
Nil	Nil	Nil	Nil	Nil	Nil
Nil	Nil	Nil	Nil	Nil	Nil
Nil	Nil	Nil	Nil	Nil	Nil
Nil	1	Nil	Nil	Nil	103.26
Nil	Nil	Nil	Nil	2	2,472.18
	Proceedings Nil Nil Nil Nil Nil Nil Nil	ProceedingsProceedings#Nil12Nil121Nil	Criminal ProceedingsIax Proceedings#Regulatory ProceedingsNil12NilNil12Nil1Nil41Nil4Nil	Criminal ProceedingsTax Proceedings#Statutory or Regulatory Proceedingsactions by the SEBI or Stock Exchange against our PromoterNil12NilNil112NilNil1Nil4600001NilNilNil1NilNilNil1NilNilNil1NilNilNil1NilNilNil1NilNilNil1NilNilNil1NilNilNil1NilNilNil1NilNilNil1NilNilNil1NilNilNil1NilNilNil	Criminal ProceedingsTax Proceedings#Statutory or Regulatory Proceedingsactions by the SEBI or Stock Exchange against our PromoterMaterial Civil 

*<sup>#</sup>To the extent quantifiable.* 

<sup>#</sup>Note: The above table does not include certain Outstanding Demands/ Proceedings/ Notices: reflecting in Income Tax/CST Portal. As informed by the Management, orders were already passed and that these demands are incorrectly been shown on Income Tax/CST Portal.

\*As certified by the Independent Chartered Accountant, B N C A & Co, Chartered Accountants, pursuant to their certificate dated April 16, 2024.

For further details, please refer the chapter titled "Outstanding Litigation and Material Developments" on page 231 of this Draft Letter of Offer.

#### 7. Risk Factors

Please see the chapter titled "Risk Factors" beginning on page 23 of this Draft Letter of Offer.

#### 8. Summary of Contingent Liabilities

Following are the details for the nine month period ended December 31, 2023 and the Financial Years ended on March 31, 2023, 2022 and 2021, on a consolidated basis:

					(₹ in lakhs)
S.	Particulars*	As at December	As at 31st	As at 31st	As at 31st
No.		31, 2023	March, 2023	March, 2022	March, 2021
1.	Claims against the company not	9,629.25	10,188.40	15,835.06	10,879.21
	acknowledged as debts				
2.	Central Excise, Service tax and	780.00	408.00	408.00	408.00
	customs duties demand contested				
	in Appeals, not provided for				
3.	Disputed VAT/ Central Sales tax	2789.00	3,166.00	9,669.88	9,256.75
	demands contested in Appeals, not				
	provided for				
4.	Income tax demands contested in	-	-	-	1,800.58
	appeals not provided for				
5.	Bank Guarantees Outstanding	35,180.58	33,636.06	32,002.18	41,353.20
	Total	48,378.83	47,398.46	57,915.12	63,697.74

<sup>\*</sup>The above table does not include certain Outstanding Demands/Proceedings/Notices reflecting in Income Tax/GST Portal. As informed by the Management, orders were already passed and that these demands are incorrectly been shown on Income Tax/GST Portals.

For further details, please see the section titled "Financial Information" at page 148 of this Draft Letter of Offer.

#### 9. Summary of Related Party Transactions

Following are the details for the nine month period ended December 31, 2023 and the Financial Years ended on March 31, 2023, 2022 and 2021, on a consolidated basis:

Description	Name of the Related Party	Period ended December 31, 2023	For the Year Ended 31 March 2023	For the Year Ended 31 March 2022	For the Year Ended 31 March 2021
Transfer of Advances / Receivables	SVL Ltd	-	7,433.87	2,793.80	4,758.88
Fund Received (Net)	SVL Ltd	-	-	2,454.85	5,194.75
Amount Invested as Equity	Mark A B Capital Investment LLC (effective from 24th September 2022)	-	35,000	-	-
Unsecured loans	MARK AB Capital Investment India Private Limited	2950	900	-	-
Compensation of Key Management Personnel	T.Shivaraman	-	119.61	60.4	60.4
Compensation of Key Management Personnel	M.Amjad Shariff	-	79.68	60.15	60.15
Compensation of Key Management Personnel	N K Suryanarayanan	65.1	43.4	-	-
Expenses incurred and recoverable	Orient Green Power Company Limited	-	-	0.41	-
Fund Receipts	Bharath Wind Farm Limited	-	-	4.11	-
Company's share in profit of integrated joint ventures	Larsen & Toubro Limited Shriram EPC JV-	-	-	1.48	286.15
Company's share in Loss of integrated joint ventures	Larsen & Toubro Limited Shriram EPC JV-	-	10.36	-	-

Description	Name of the Related Party	Period ended December 31, 2023	For the Year Ended 31 March 2023	For the Year Ended 31 March 2022	For the Year Ended 31 March 2021
Funds received	Larsen & Toubro Limited Shriram EPC JV-	-	-	390.77	-
Progressive Billings / Revenue	Shriram EPC Eurotech Environmental Private Limited JV	299	121	698.18	532.66
Progressive Billings / Revenue	SEPC DRS ITPL JV	34	102	1.99	590.73
Progressive Billings / Revenue	Mokul Shriram EPC JV	-	-	8,624.17	25,983.90
Expenses reimbursed by the party	Shriram EPC Eurotech Environmental Private Limited JV	-	-	4.51	125.33
Expenses reimbursed by the party	SEPC DRS ITPL JV	-	-	-	260.85
Cost incurred for Materials and Labour	Mokul Shriram EPC JV	-	_	8,624.17	25,983.90

For further details, please see the section titled "Financial Information" at page 148 of this Draft Letter of Offer.

#### 10. Issue of equity shares made in last one year for consideration other than cash

Our Company has not made any issuances of Equity Shares in the last one year for consideration other than cash.

#### 11. Split or consolidation of Equity Shares in the last one year

Our Company has not undertaken a split or consolidation of Equity Shares in the last one year.

#### **SECTION II - RISK FACTORS**

An investment in the Equity Shares involves a high degree of risk. You should carefully consider all the information in this Draft Letter of Offer, including the risks and uncertainties described below, before making an investment in the Equity Shares. In making an investment decision, prospective investors must rely on their own examination of us and the terms of the Issue including the merits and risks involved. The risks described below are not the only ones relevant to us, our Equity Shares, the industry or the segment in which we operate. Additional risks and uncertainties, not presently known to us or that we currently deem immaterial may arise or may become material in the future and may also impair our business, results of operations and financial condition. If any of the following risks, or other risks that are not currently known or are now deemed immaterial, actually occur, our business, results of operations, cash flows and financial condition could be adversely affected, the trading price of our Equity Shares could decline, and as prospective investors, you may lose all or part of your investment. You should consult your tax, financial and legal advisors about particular consequences to you of an investment in this Issue. The financial and other related implications of the risk factors, wherever quantifiable, have been disclosed in the risk factors mentioned below. However, there are certain risk factors where the financial impact is not quantifiable and, therefore, cannot be disclosed in such risk factors.

To obtain a complete understanding, you should read this section in conjunction with the sections "Industry Overview", "Our Business" and "Management's Discussion and Analysis of Financial Position and Results of Operations" on pages 101, 115 and 213 of this Draft Letter of Offer, respectively. The industry-related information disclosed in this section has been derived from publicly available documents from various sources believed to be reliable, but their accuracy and completeness are not guaranteed and their reliability cannot be assured. Neither our Company, nor any other person connected with the Issue, has independently verified the information in the industry report or other publicly available information cited in this section.

This Draft Letter of Offer also contains forward-looking statements that involve risks, assumptions, estimates and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including the considerations described below and, in the section titled "Forward-Looking Statements" on page 17 of this Draft Letter of Offer.

Unless specified or quantified in the relevant risk factors below, we are not in a position to quantify the financial or other implications of any of the risks described in this section. Unless the context requires otherwise, the financial information of our Company has been derived from the Restated Consolidated Financial Information and the Limited Review Financial Information, prepared in accordance with Ind AS and the Companies Act and restated in accordance with the SEBI ICDR Regulations.

#### Materiality:

The Risk Factors have been determined on the basis of their materiality. The following factors have been considered for determining the materiality of Risk Factors:

- Some events may not be material individually but may be found material collectively;
- Some events may have material impact qualitatively instead of quantitatively; and
- Some events may not be material at present but may have a material impact in future.

The financial and other related implications of risks concerned, wherever quantifiable have been disclosed in the risk factors mentioned below. However, there are risk factors where the impact may not be quantifiable and hence, the same has not been disclosed in such risk factors. The numbering of the risk factors has been done to facilitate ease of reading and reference and does not in any manner indicate the importance of one risk over another.

In this Draft Letter of Offer, any discrepancies in any table between total and sums of the amount listed are due to rounding off.

In this section, unless the context requires otherwise, any reference to "we", "us" or "our" refers to SEPC Limited.

The risk factors are classified as under for the sake of better clarity and increased understanding.

#### **INTERNAL RISK FACTORS**

#### **BUSINESS RELATED RISKS**

1. There have been instances in the past of default in payment of dues to our lenders. Further, our Company has implemented a resolution plan with its lenders under the Reserve Bank of India (Prudential Framework for Resolution of Stressed Assets) Directions 2019, involving change in management from our earlier promoter, i.e. SVL Limited to our current Promoter, Mark A B Capital Investment LLC, which has led to inter alia, infusion of funds by our current Promoter, conversion of outstanding loans into long term tenor debt instruments, etc. In the event of any further defaults in making repayment of its loans or payment of interest by our Company, it may impact its continued business operation and financial condition.

There have been instances of defaults in payment of dues to our lenders. The details of the defaults committed by our Company during the nine-month period ended December 31, 2023 and the Financial Year ended March 31, 2023, March 31, 2022 and March 31, 2021 have been provided below:
(₹ in lakks)

					(₹ in lakhs)
S. No	Name of the Lender	FY 2021	FY 2022	FY 2023	Nine month period ended December 31, 2023
		Term Loan			
1	Central Bank of India – Principal	1,470	4,101		-
	Central Bank of India – Interest	1,407	2,346	24.00	-
2	IFCI Factors – Principal	108	254		-
	IFCI Factors – Interest	87	137	14.44	-
3	ACRE – Principal	1,000	2,900		-
4	Bank of Maharashtra – Principal	-	160		-
5.	Bank of Maharashtra - Interest	-		4.00	-
		Cash Credit			
1	Punjab National Bank	-	9,945	52.00	-
2	Bank of India	-	1,259	11.00	-
3	Yes Bank	-	361	6.00	-
4	State Bank Of India	-	1,911	95.00	-
5	Indian Bank	-	3,917	12.00	-
6	IndusInd Bank	-	703	18.00	-
7	IDBI Bank	-	1,242	48.00	-
8	ICICI Bank	-	100	2.00	-
9	Federal Bank	-	720	11.00	-
10	DBS Bank India Ltd	-	913	22.00	-
11	Central Bank of India	-	2,598	43.00	-
12	Bank Of Baroda	-	610	15.00	-
13	ARCIL (SIB)	-	528	25.00	-
14	Union Bank	-	246	9.00	-
15	IFCI Factors	-	140	4.00	-
16	Axis Bank	-	1,659	12.00	-
17	Bank of Maharashtra	-	329	10.00	-

Following are the details of delayed payments made (with delay in number of days from the date of balance sheet date) by our Company in repayment of loans due as at nine month period ended December 31, 2023 (unaudited limited review consolidated financial results) and the Fiscals ended March 31, 2023, March 31, 2022 and March 31, 2021:

							(₹	in lakhs)
Particulars	As at December	31, 2023	As at March 31, 2023		As at March 31, 2022		As at March 31, 2021	
	Amount	Delay in	Amount	Delay	Amount	Delay in	Amount	Delay in
		days		in days		days		days
Term Loan	NIL	NA	42	1 -82	9,898	1 - 547	4,072	1-365

	Cash Credit	NIL	NA	395	1-214	27,181	1 - 766	NIL	NA
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History and Rationale of Resolution Plan

During the Financial Year 2019, the operations of our Company had come under severe strain due to various external and internal reasons. On August 31, 2019, the first default was recorded, which resulted in the discussions for the need of managing the stressed assets. After careful consideration, our Company in its commitment to improve its operations, had opted for the process of resolution of stressed assets as per the Reserve Bank of India (Prudential Framework for Resolution of Stressed Assets) Directions 2019 ("**Direction**"). After a series of discussion with our lenders having an aggregate non-performing exposure of ₹ 90,716.00 lakhs and canvasing the structure of our Company post the implementation of the Resolution Framework, to ensure the business of our Company continues to operate, as a going concern, the protection of the interest of the public shareholders at large and the realisation of the lenders money, all the lenders signed the inter creditor agreement dated November 28, 2019, which resulted in the formulation of Resolution Plan, with change in control and management under the Direction which was accepted by all the lenders on March 25, 2022 ("**Resolution Plan**").

SVL Limited, our Erstwhile Promoter, opted for the Resolution plan thereby agreeing for stepping down as the promoter to keep the company as a going concern. Our Company was looking for a strategic investor both of Indian origin as well as global, who would be interested in running our business, would bring requisite funds, be acceptable to lenders and would improve the financial conditions of our Company thereby safeguarding the shareholder's wealth. After careful consideration and series of workings at various levels, Mark A B Capital Investment LLC was identified as the strategic investor in our Company. The consortium of Banks with Punjab National Bank as the lead Bank, undertook an independent evaluation of the ability (with respect to financial and business knowledge of erection, procurement and construction segment) of Mark A B Capital Investment LLC to become the strategic investor in our Company. Once the lenders were satisfied with the credibility of Mark A B Capital Investment LLC, the Resolution Plan was approved by the lenders.

The process of strategic investment was started with the approval of all our lenders and in accordance with the Direction. The Resolution Plan was approved with certain pre conditions:

- Mark A B Capital Investment LLC would infuse ₹ 35,000 lakhs, by way of issue of Equity Shares on a preferential basis by our Company, for a 26.48% stake in our Company to undertake change in management, in accordance with the Direction;
- (ii) Lenders to allow utilization of vacancy in non-fund based facilities and fund based limits already sanctioned and available to our Company, post the implementation of the plan;
- (iii) Banks to allow holding on operations till the implementation of the Resolution Plan;
- (iv) Mark AB Capital LLC, would become the promoter of our Company, consequently SVL Limited would be reclassified as a public shareholder;
- (v) Corporate Guarantee of SVL limited and SVL Trust to be replaced with the Corporate Guarantee of the Mark A B Capital Investment LLC /its affiliates;
- (vi) Conversion of ₹ 17,500 Lakhs of debt into compulsory convertible debenture ("**CCD**") with a yield of 4 % *per annum* and convertible after fourteen (14) years; and
- (vii) Conversion of ₹ 17,500 Lakhs of debt into Non-Convertible Debenture ("NCD") with a yield of 4 % per annum and redeemable in instalments over fourteen (14) years.

#### Key Highlights of the Resolution Plan

#### Fund Infusions / Investment by Mark A B Capital Investment LLC

The Resolution Plan provided for infusion of ₹ 35,000 lakhs by our Promoter and change of management of our Company. Accordingly, our Promoter, Mark A B Capital Investment LLC, offered infusion of ₹ 35,000 lakhs, by way of issue of Equity Shares on a preferential basis by our Company, for a 26.48% stake in our Company. As of date of this Draft Letter of Offer, our Promoter has invested ₹ 35,000 lakhs in our Company by subscribing to 35,00,00,000 of our Company pursuant to a preferential issue of Equity Shares of our Company in accordance with the Resolution Plan. The said issuance has been made in accordance with the

resolution plan, which was approved by the Board of Directors in their meeting dated January 24, 2022 and by the Shareholders through postal ballot.

In accordance with the Resolution Plan, all Equity Shares (including Equity Shares pledged in favour of the lenders) held by our Erstwhile Promoter, SVL Limited were to be transferred to a trust formed by Mark A B Capital Investment LLC under the Indian Trusts Act, 1882. Pursuant to such transfer the trust would recreate pledge over the Equity Shares, which are under pledge in favour of the lenders to secure the loans availed. Mark AB Welfare Trust, the trust formed by our Promoter, in accordance with the Resolution Plan, acquired and created pledge on 9,58,49,462 Equity Shares of our Company from SVL Limited during the Financial Year 2023. Further, for acquiring the remaining shareholding of SVL Limited aggregating to 18,35,41,894 Equity Shares representing 13.38% of the paid-up Equity Share Capital of our Company, it has made an exemption application dated December 6, 2023 for seeking exemption from SEBI under the Section 11(5) of the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, from undertaking an open offer subsequent to acquisition of Equity Shares in accordance with the Resolution Plan. The application is presently pending. Subsequent to filing the exemption application Mark AB Welfare Trust has acquired 5,00,00,000 Equity Shares from SVL Limited during the Financial Year 2024.

#### **Debt Restructuring**

- In accordance with the Resolution Plan, the reduction of lenders' liabilities shall be done in the following manner:
  - a) Repayment of overdue to the lenders.
  - b) Conversion of ₹ 35,000 lakhs loan facilities into Compulsorily Convertible Debentures ("CCD") of ₹ 17,500 lakhs and Non-Convertible Debentures ("NCD") of ₹ 17,500 lakhs.
  - c) The residual surplus out of the infusion of ₹ 35,000 Lakhs made by our Promoter, to be utilized for prepayment of debt in proportion to the outstanding loans;
  - d) The residual debt post above transactions, amounting to ₹ 18,277 lakhs shall be repaid in the following manner:
    - Repayment of residual term loan of ₹ 2,572 lakhs in six (6) years (FY 2020-21 to FY 2026-27);
    - Interest on term loans shall be serviced post implementation of resolution plan without any moratorium.
    - Interest on Bank Debt to be paid at the rate of 9% per annum from October 01, 2020.
    - ACRE Term Loan of ₹ 140 lakhs (part of residual term loan) shall carry no interest.
    - COVID-19 funding of ₹ 192 lakhs (part of residual term loan) by Bank of Maharashtra (BOM) to be paid as per original schedule.
    - Balance residual debt of ₹ 15,705 lakhs being cash credit shall carry an interest of 9% per annum.
  - e) Mark A B Capital Investment LLC was required to provide additional ₹ 5,000 lakhs non-fund based limits to our Company.
  - f) The equity and debt infusion by Mark A B Capital Investment LLC would have the following effect on the outstanding debt:
    - The proceeds will be used to clear overdue up to resolution plan implementation date;
    - The surplus available from the infusion, post clearance of over dues shall be used to down pay and reduce the residual debt, post conversion of debt into CCD and NCD;
    - Post conversion of CCD and NCD, the residual surplus post clearance of over dues, surplus available from the infusion shall be used to prepay the balance debt.
    - Corporate financial guarantee of Mark A B Capital Investment LLC and MARK AB Capital Investment India Private Limited to be provided. The Corporate Guarantee of SVL Limited and SVL trust to continue for 18 months from the date on which the resolution plan was implemented and the same shall be released, if there is no default, as defined in the Direction. New guarantee shall override all existing undertakings / guarantees executed till date by SVL Limited and SVL Trust.

#### **Present Position**

Our Company has issued and allotted (i) 1,75,00,000 CCD of ₹ 100/- each, to its lenders in lieu of existing debt of our Company with yield, which will be convertible into Equity shares at a future date for an aggregate amount up to ₹ 17,500 lakhs; and (ii) 1,75,00,000 NCD of ₹ 100/- each to the lenders in lieu of their existing debt, for an aggregate amount up to ₹ 17,500 lakhs.

In addition to the above, our *erstwhile* Promoter, SVL Limited has been classified as 'Public', pursuant to letter each dated February 2, 2023 received from BSE and NSE, respectively. Additionally, the Board of Directors of our Company have been reconstituted in accordance with the Resolution Plan.

In compliance with the terms of the Resolution Plan our Company has repaid an amount of  $\gtrless$  35,000 lakhs to our lenders. After implementation of resolution plan there are no defaults to lenders.

While the ability of our Company to service loans has considerably increased after implementation of the resolution plan without any default to lenders. On the occurrence of defaults if any, our lenders may initiate recovery proceedings including insolvency petitions against us and demand immediate repayment of loans from our Company, which could adversely affect our business, operations and results of operations.

# 2. Projects included in our Order Book and our future projects may be delayed, modified or cancelled for reasons beyond our control which may materially and adversely affect our business, prospects, reputation, profitability, financial condition and results of operation.

Our Order Book sets forth our expected revenues from uncompleted portions of the contracts received. However, project delays, modifications in the scope or cancellations may occur from time to time due to either a client's or our default, incidents of force majeure or legal impediments. For example, in some of our projects, we or our clients are obliged to take certain actions, such as acquiring land, securing right of way, securing forest clearances, securing required licenses, authorizations or permits, making advance payments or opening of letters of credit or moving existing utilities, which may be delayed due to our client's nonperformance, our own breaches or force majeure factors.

In an engineering procurement and construction project ("**EPC**"), we may incur significant additional costs due to project delays and our counterparties may seek liquidated damages due to our failure to complete the required milestones or even terminate the construction contract totally or refuse to grant us any extension. The schedule of completion may need to be reset and we may not be able to recognize revenue if the required percentage of completion is not achieved in the specified timeframe. As at December 31, 2023 our Order Book was  $\gtrless$  1,08,500.00lakhs. Our "Order Book" comprises anticipated revenues from the unexecuted portions of existing contracts (which are accepted contracts for which all preconditions have been met). The following table summarizes our Order Book by division as at December 31, 2023.

Particulars by Division	Outstanding as at December 31, 2023 (in ₹ lakhs)	Percentage of Total Order Book
Water & Sewer	1,01,900.00	93.92
Road	6,300.00	5.80
Process Plants	300.00	0.28
Total	1,08,500.00	100.00

As a result, our future earnings may be different from the amount in the order book. Our contracts may be amended, delayed or cancelled before work commences or during the course of construction. Due to unexpected changes in a project's scope and schedule, we cannot predict with certainty when or if expected revenues as reflected in the order book will be achieved. In addition, even where a project proceeds as scheduled, it is possible that contracting parties may default and fail to pay amounts owed or receivables due to us. If any or all of these risks materialize, our business, prospects, reputation, profitability, financial condition and results of operation may be materially and adversely affected.

3. We derive majority of our revenue from our water and sewer segment and our financial condition would be materially and adversely affected if we fail to obtain new contracts or our current contracts are terminated. We are significantly dependent upon the water and sewer segment of our business. The revenue break-up and Order Book value in respect of our water and sewer business segment for the nine-month period ended December 31, 2023 and for the Financial Years 2023, 2022 and 2021 has been provided below:

(₹ in lakhs)								
Particulars	Nine-month pe		Financial Year 2023 Financial Year 2022		r 2022	Financial Year 2021		
	December 31, 2	023						
	Total revenue	% of	Total	% of	Total	% of	Total	% of total
	earned	total	revenue	total	revenue	total	revenue	revenue
	(₹ in lakhs)	revenue	earned	revenue	earned	revenue	earned	
	``´´´		(₹ in lakhs)		(₹ in lakhs)		(₹ in lakhs)	
Revenues generated from water and sewer segment	36,873.06	89.25	31,516.40	83.19	24,884.60	75.53	47,767.00	81.96%
Revenue generated from other segments	4,442.74	10.75	6,368.26	16.81	8,061.05	24.47	10,512.00	18.04%

We bid for projects on an ongoing basis and projects are typically awarded by the Government of India / State Governments, Govt Undertakings following a competitive bidding process and satisfaction of prescribed qualification criteria. There have been instances in the past, wherein bids made by us for projects were rejected on account of a favourable position held by our competitors or our inability to meet the pricing *vis a vis* the competitors. There can be no assurance that we would be able to meet such criteria in the future, whether independently or together with other joint venture partners. In addition, we cannot assure you that we would bid where we have been qualified to submit a bid or that our bids, when submitted or if already submitted, would be accepted. A break-up of the number of the new contracts received by our Company in the nine-month period ended December 31, 2023 and for the Financial Years 2023, 2022 and 2021 has been provided below:

Financial year/ Period	Number of new contracts received during the period	Percentage of Order Book value in the Financial Year (in%)
Nine-month period ended December 31, 2023	1	32.26%
2023	2	29.22%
2022^	-	-
2021^	-	-

<sup>^</sup>We have commenced bidding after implementation of our Resolution Plan. Prior to such implementation, during the Financial years 2022 and 2021, we did not place bids for any new tenders.

Our Company has executed various water and sewerage projects and has developed an expertise to handle turnkey engineering projects with strict adherence to deadlines and quality standards. The water and sewer business consists of the following:

- Drinking water projects
- Sewerage Treatment projects
- Rehabilitation projects

Drinking water projects generally consists of identifying water source, constructing treatment plant, laying pipes to carry water from source to treatment plant and to overhead tank and to individual houses. Sewerage treatment projects typically involves, collection of sewerage from individual houses through pipes, construction of sewerage treatment plant, laying common pipeline to carry the sewerage collected through to nearby water source to discharge the treated sewerage water. Rehabilitation projects are generally carried out in places where normal sewerage treatment project cannot be carried out. These projects involve using special imported resins pumped into the existing pipeline to form a layer and using mechanical pressure solidified resin is pushed in to form as a new pipe over the existing dilapidated pipe. Finally, the old pipe is removed and sewerage is made to pass through the newly laid resin based pipes.

The details of the top ten ongoing and completed projects undertaken in the water and sewage segment as on December 31, 2023, based on the aggregate order value has been provided below:

S No	Details of the project	Nature of Work	Amount of the project -Contract	Completed/ Ongoing	
			value (₹ in lakhs)		
1	BUDCO-GAYA	Work of Improvement of Water Supply System in Gaya Municipal Corporation (GWSP1) under contract package GA/WS/01	35,200	Ongoing	
2	DWSD- Govindpur	Construction of Intake Well with Gangway 257 M long, , RCC Riser for Rising Main, Supplying and laying Raw Water rising main, Clear Water rising main & Distribution Main, Elevated Service Reservoir 17 Nos., SUMP, Site Development, Approach Road, Supplying and Installation of VT & Centrifugal pump motor, Staff Quarter, House Connection and Five years operation & maintenance with allied works etc. all complete job for Remaining work of Multi Villages Scheme Govindpur & Nirsa Block North Zone rural water Supply Scheme Under DW&S Div-No-1 Dhanbad on turnkey basis." Under DMFT Head for the year 2023-24	35,005	Ongoing	
3	DWSD- Chouporan	Detailed Survey, Designing and Drawing, Construction of RCC Intake Well cum Pump House, RCC Gangway 110 M long and 4.50 M wise, Railway Crossing, National Highway Crossing, RCC Riser for Rising Main, Supplying and laying Raw Water Rising Main, Supplying and Installation of VT Pump Motor and Five Years O&M with allied works etc. all complete job for MAIN-GRID(PART-A), CHOUPARAN NORTH & SOUTH (PART-B) & PART BARH (PART-C	23,200	Ongoing	
4	DWSD - Jharkhand- Tandwa	Augmentation and Strengthening of Dhanbad Water Supply Scheme Phase 1 under Dhanbad Municipal Corporation	21,100	Ongoing	
5	JUIDCO-Dhanbad	Tandwa fully coverage block rural pipe water supply scheme under D.W. & S Division, Chatra on turnkey basis	14,200	Ongoing	
6	Chennai Metro Water Supply & sewerage Board	Providing Comprehensive Water Supply Scheme to Karambakkm, Nolambur & Injambakkm Corporation of Chennai.	12,700	Completed	
7	UP Jal Nigam	Investigation & Conditional assessment followed by Rehabilitation of the Old Trunk Sewer in Varanasi by Trenchless Technology	9,300	Completed	
8	GMR Chhattisgarh Thermal Power Plant	Design, Engineering, Supply, Erection, Testing and Commissioning of Raw Water Intake Package for 2X685MW GMR Chhattisgarh Thermal Power Plant, Raipur, Chhattisgarh, India.	6,500	Completed	
9	Gujarat Water Supply & Sewerage Board	Design, Build & Operate Contract for Pipeline Network (Distribution & Risingmain), RCC ESR, U/G Sump & PH incl. Post Completion Operation & Maintenance for 5 Years for BK-4 Phase-IIIA (Bhapi H/W) W.S. Project of Tharad Taluka of Banaskantha District based on Narmada Main Canal Tapping Point M/5A(Ch.443274m) Under, Sujlam-Suflam Programme. For GWSSB	5,900	Completed	
10	Bangalore Water Supply & Sewerage Board	Providing Sewerage system to erstwhile KR Puram CMC area (Zone-3E) under KMRP	3,400	Completed	

The water and sewage segment is dependent upon availability of water. India has about 18 percent of the world's population but only 4 percent of the world's water resources (NITI Aayog Report, 2017), making it among the

most water stressed in the world. (Source: https://www.nextias.com/ca/editorial-analysis/11-03-2024/watercrisis-in-india) Accordingly, in the event, India faces a major water scarcity or a draught, our business and operations will be significantly impacted. A recent study conducted by Anna University and IIT-Madras revealed alarming projections about Chennai's water supply. According to the study, the gap between the city's water demand and supply is expected to widen significantly by 2030, reaching 466 million litres per day (MLD). This disparity is worsened by factors such as population growth, urbanization, and unpredictable rainfall patterns. The study highlighted the urgent need for integrated and resilient water management techniques to address this impending crisis. It emphasized that by 2030, Chennai's water demand is projected to be around 2,365 MLD, with a shortfall of 466 MLD in water supply. Another study by IIT-Madras suggested that by 2030, the city's water demand is expected to double due to climate change and population increase. This study proposed the use of tertiary treated wastewater to alleviate the pressure on freshwater sources. The findings were published in the Journal of Water Infrastructure by the International Water Association. They revealed a growing disparity between limited water sources and ever-increasing demand in Chennai. Looking ahead, the study predicts that Chennai will receive a water supply of 1,988 MLD by 2040 and 2,049 MLD by 2050. However, the unmet demand is anticipated to rise to 717.5 MLD by 2040 and a significant 962 MLD by 2050, as stated by P.V. Razi Sadath, one of the researchers involved in the study. (Source: https://www.timesnownews.com/chennai/chennai-water-supply-to-beinterrupted-in-these-areas-on-march-15-16-check-timings-article-108489405) In the event the southern states or other states in which we offer our services, face a water crisis, the tenders for water and sewage treatment may also decline on account of limited availability of water. Our business, growth prospects and financial performance largely depends on our ability to obtain new contracts, and there can be no assurance that we will be able to procure new contracts. Our future results of operations and cash flows may fluctuate from period to period depending on the timing of our contract. In the event we are unable to obtain new contracts, our business will be materially and adversely affected.

#### 4. We are dependent on and derive a substantial portion of our revenue from a limited number of customers. Cancellation by customers or delay or reduction in their orders could have a material adverse effect on our business, results of operations and financial condition.

We are dependent on a limited number of private and public customers and projects. Our revenue from operations are concentrated with, and we are dependent on, a limited number of customers and projects. The table set forth below provides our consolidated revenue from operations from our top twenty customers, top ten customers and our largest customer and such revenue as a percentage of our operations in the nine month period ended December 31, 2023, Fiscal 2023, Fiscal 2022 and Fiscal 2021:

Revenue from Operations	Nine month period ended December 31, 2023		Fiscal 2023		Fiscal 2022		Fiscal 2021	
	(in ₹ lakhs)	% of revenue from operations	(in ₹ lakhs)	% of revenue from operations	(in ₹ lakhs)	% of revenue from operations	(in ₹ lakhs)	% of revenue from operations
Top Twenty Customers	40,907.56	99.01	36,803.35	97.14	32852.90	98.90	55,55.31	95.29
Top ten Customers	39,031.35	94.47	31,712.89	83.71	29218.09	88.69	49,840.05	85.52
Largest Customer	12,256.88	29.67	9,496.91	25.07	8,624.16	26.18	25,983.90	44.59

If we are unable to expand our sales volumes to new or existing customers, maintain our relationships with our key customers or diversify our customer base, we may experience material fluctuations or decline in our revenue and reduction in our operating margins, as a result of which our business, results of operations and financial condition could be materially and adversely affected. In addition, cancellation by customers or delay or reduction in their orders could have a material adverse effect on our business, results of operations and financial condition.

Further, where anticipated orders fail to materialize can result in incurrence of overhead cost thereby increasing our costs relating to maintaining our skilled manpower and reduction of our margins, which may adversely affect our profitability and liquidity. All of these factors could have an adverse impact on our

business. For further details, please see "Our Business - Details of Landmark Projects executed by our Company" on page 124 of this Draft Letter of Offer.

# 5. We derive a major portion of our revenue from Government Customers, which exposes us to risks inherent in doing business with them and may adversely affect our business, results of operations and financial condition.

We are an ISO 9001-2015 QMS DAkkS, ISO 9001-2015 QMS NABCB, ISO 45001-2018 DAkkS & ISO 14001-2015 EMS DAkkS certified Engineering Procurement Construction and Commissioning Company engaged in the business of executing turnkey contracts in engineering, procurement, construction and Commissioning ("**EPC**") and providing end-to-end solutions offering multi-disciplinary services and project management solutions. We also undertake Annual Maintenance Contracts (**AMC's**). We have a robust clientele comprising of various Central and State Government agencies such as Ahmedabad Urban Development Authority (AUDA), Kerala Water Authority (KWA), Gujarat Water Supply & Sewerage Board (GWSSB), Tamil Nadu Water and Drainage Board (TWAD), Karnataka Urban Infrastructure Development Finance Corporation (KUIDF), Bangalore Water Supply & Sewerage Board (BWSSB), Chennai Metro Water Supply & Sewerage Board, Durgapur Steel Plant, Bokaro Steel Plant, SAIL IISCO, Rourkela Steel Plant, Vizag Steel Plant, Hutti Gold Mines Ltd., Kerala Feeds Limited, etc. The table set forth below our consolidated revenue from operations from our government and private customers and such revenue as a percentage of our operations in the nine month period ended December 31, 2023, Fiscal 2023, Fiscal 2022 and Fiscal 2021.

Revenue from Operations	Nine month period ended December 31, 2023		Fiscal 2023		Fiscal 2022		Fiscal 2021	
from	(in ₹ lakhs)	% of revenue from operations	(in ₹ lakhs)	% of revenue from operations	(in ₹ lakhs)	% of revenue from operations	(in ₹ lakhs)	% of revenue from operations
Government customers*	37,315.83	90.32%	37,884.66	99.41%	30276.87	91.90%	52,583.24	90.23%
Private customers	3,999.97	9.68%	-	-	2,668.78	8.10%	5,695.28	9.77%

\*Classification of Government customers is based on the ultimate work done for the Government entity or PSU including work done through JVs in which SEPC is a member.

A bulk of our business is procured from projects undertaken by us in the infrastructure sector including water and sewerage projects, road projects, mine development projects, projects which involve, setting up of integrated steel plants, conventional thermal power plant, co-generation plants, renewable energy like wind turbines, bio mass *etc*. Our projects are subject to unforeseeable delays and risks. The delays may arise on account of a change in the Central and/or State Governments, changes in policies impacting the public at large, scaling back of Government policies or initiatives, changes in governmental or external budgetary allocation, or insufficiency of funds, withdrawal of sanction by multi-lateral agencies any of which can materially and adversely affect our business, financial condition and results of operations.

#### Some of the key risks are as follows:

*Exposure to governmental clients and PSUs*: As on December 31, 2023, contracts and/or orders awarded by the Central and State Governments and PSUs in India constituted 100 % of our Order Book in India. Central and State Government policies on environment-related issues may result in foreclosure of contracts. There have been instances in the past wherein the contracts awarded to us were terminated by our clients on account of non-compliance with Central and State Government policies..

*Risks related to early termination of the contracts*: The infrastructure contracts awarded by the Central and/or State Governments may provide the client with the right to terminate the contract for convenience, without any reason, at any time after providing us with notice, as per the time prescribed in the contract. There have been instances in the past wherein the projects undertaken by our Company were terminated by the concerned authority without attributing any reason to our Company. Our Company has in the past invoked the

arbitration clause of the contract executed with the client and challenged such wrongful termination. We cannot assure you that we will be able to recover the remaining amount or any amount for any such terminated project in the future.

*Performance guarantee risk*: Further, performance guarantees and guarantees for advances are also common and are typically unconditional and payable on demand and may be invoked by the client without reason unless injunctions are obtained by the company. Since the majority of our projects are contracts with the Central and State Governments or public sector undertakings, we are susceptible to such termination or invocation. There have been instances in the past wherein the performance guarantee provided by our Company was invoked by our clients, which have been challenged by us by invoking the arbitration clause of the contract executed with the client. In the event that a contract is so terminated or invoked without cause, our financial condition and operations will be adversely affected.

*Delay in payments*: Further, payments from the Central, State and Local Governmental authorities or the PSUs in India may be subject to several delays due to regulatory scrutiny and long procedural formalities, including any audit by the Comptroller and Auditor General of India. If payments under our contracts with the Central, State and Local Governmental authorities in India are delayed, our working capital requirements would be adversely affected, resulting in additional finance costs and increase in our realization cycle. There have been instances in the past wherein there have been significant delays in receiving payments from our clients. Any delay in payments from the central, state and local governmental authorities in India may adversely affect our financial condition and results of operations.

Given that we derive a significant portion of our revenue from Central and State Governments as well as government controlled entities, we are exposed to additional risks including:

- stricter regulatory requirements which may increase our compliance costs;
- delays in project implementation and key initiatives where we have invested significant costs;
- delays in payment due to the time taken to complete internal processes of such entities and agencies;
- the tender process may be cumbersome and subject to multiple levels of scrutiny resulting into significant delays and/or renegotiation of the terms of the bid or lowering the price for services included in the tender;
- political and economic factors such as pending elections, changes in leadership among key governmental decision makers, changes or delays in the implementation of government policies, changes in law, revisions in tax policies and reduced tax revenues can affect the number and terms of new government contracts signed;
- any disinvestment by the governmental entities of its shareholding in such entities could result in a change in business operations of such entities, which may impact existing or future business arrangements between our Company and such entities;
- terms and conditions of contracts, including requests for proposals and tenders tend to be more onerous and are often more difficult to negotiate than those for other commercial contracts; and
- in the event of any non-payment or delay in payment by customers, we may be unable to make payments to our third-party contractors who may initiate proceedings against our Company, which may result in an adverse impact on our business, results of operation and financial conditions.

# 6. EPC projects are typically awarded to us on satisfaction of prescribed pre-qualification criteria and following a competitive bidding process. Our business and our financial condition may be adversely affected if new projects are not awarded to us or if contracts awarded to us are prematurely terminated.

EPC projects are typically awarded to us following a competitive bidding process and satisfaction of prescribed technical and financial pre-qualification criteria. While track record, experience of project execution, service quality, health and safety records, qualified and experienced personnel, reputation and sufficiency of financial resources are important considerations in awarding contracts, there can be no assurance that we would be able to meet such technical and financial qualification criteria. Further, once prospective bidders satisfy the pre- qualification requirements of the tender, the project is usually awarded on the basis of price competitiveness of the bid. We generally incur costs in the preparation and submission of bids, which are one-time, non-reimbursable costs. We cannot assure you that our bids, when submitted or if already submitted, would result in projects being awarded to us.

We are pre-qualified to bid independently on projects tendered by departments of Central Government and State Government and other entities, of contract value up to  $\gtrless$  85,000 lakhs for EPC contracts based on our technical and financial capacity as on December 31, 2023. If we are not able to pre-qualify in our own right to bid for large construction and development projects, we may be required to partner and collaborate with our technical partners, for consortium bids for such projects. We may face competition from other bidders in a similar position looking for acceptable joint venture or consortium partners for pre-qualification requirements. If we are unable to partner with other suitable companies or lack the credentials to be the partner-of-choice for other companies, we may lose the opportunity to bid for large projects, which could affect our growth plans. In cases of bids in a consortium, we may also not be able to secure bids due to negligence or disqualification of our technical partners, as these factors would be beyond our control. If a technical partner fails to perform its obligations satisfactorily, we may be required to incur additional expenditure to ensure the adequate performance and delivery of the contracted services or make payments on behalf of the technical partners, which could adversely affect the profitability of the contract.

Another factor which may impact the growth of our business is that our clients may terminate their EPC agreements for reasons set forth in these agreements. If the client terminates any of our EPC agreements, under the relevant agreement it is generally required to compensate us for the amount, depending on the valuation of the unpaid works and the timing of the termination in relation to the payment milestones associated with the respective projects, unless the agreement is terminated pursuant to applicable law or our breach of the terms of the agreement is material. Such compensation process is likely to be time consuming and the amount paid to us may not be fully compensated to us. We cannot assure you that we would receive such amounts on a timely basis or in an amount equivalent to the value of our investment plus our lost profits. While such instances have occurred in the past, any future instance of early termination of our contracts by our clients may adversely affect our business, results of operation and financial condition.

# 7. Our business is substantially dependent on our ability to accurately carry out the pre-bidding engineering studies for bidding in such projects. Any deviation during the implementation and operation of the project as compared to our pre-bid engineering studies could have a material adverse effect on our cash flows, results of operations and financial condition.

We have an in-house team experienced in engineering, cost estimation and survey. Only in exceptional cases, we appoint technical consultants to assist us in pre-bid engineering and costing.

The accuracy of the pre-bidding studies is dependent on the following key elements:

- preparing a project road map based on investigations of the project site which include amongst other, site conditions, major water bodies, indication of any notified forest, right of way details, , and any other critical local conditions;
- undertaking engineering surveys and preliminary designs which broadly include, basic pre-bid engineering, site survey, soil investigation, route survey and contour survey, logistics survey, preparation of bill of quantities, cost estimation, vendor sourcing, project planning and scheduling and cash flow projections; and
- preparation of operations and maintenance estimates wherever required..

Any deviation in the estimation and calculation of the aforementioned key elements, may hamper the quality of the pre-bid engineering study, on which we rely before submitting any tenders for the relevant project which may eventually also result in increase in the total project costs and consequently impact our margin from these projects. Accordingly, any deviation during the implementation and operation of the project as compared to our pre-bid engineering studies could have a material adverse effect on our cash flows, results of operations and financial condition.

8. Our projects are subject to construction, financing and operational risks along with other risks with respect to our engineering and construction business, including, without limitation, costs increase above estimates, changes in scope of work and time, cost overruns and imposition of penalties by the client, which may cause us to experience reduced profits or losses and, in some cases, cancellation or deferrals of contracts.

The construction of new projects involves various risks, including, among others, regulatory risk, construction risk, financing risk, risk due to spike in commodity prices, and the risk that these projects may prove to be unprofitable. We may need to undergo certain changes to our operations as a result of entering into these new projects. Entering into any new project may pose significant challenges to our management, administrative, financial and operational resources. We cannot provide any assurance that we will succeed in any new projects we may enter into or that we will recover our investments. If the funding requirements and project costs for these projects are higher than as estimated, we will need to find sources to fund the extra costs which may not be readily available. Any failure in the development, construction, financing or operation of any of our significant new projects will likely materially and adversely affect our business, prospects, financial condition and results of operations.

We may be adversely affected by investment in the development of our ongoing and other new projects because, among others:

- the contractors hired by us may not be able to complete the construction of projects on time, within budget or to the specifications and standards set out in our contracts with them;
- delays in completion and commercial operation could increase the financing costs, including due to increase in prices of raw materials, associated with the construction and cause our forecasted budget to be exceeded;
- we may not be able to obtain adequate working capital or other financing to complete construction of and to commence operations of our projects; and
- we may not be able to recover the amounts we may have invested in our projects if the assumptions contained in the feasibility studies for these projects do not materialize.

We enter into contracts to provide services primarily on the basis of item rated contracts and/or lump sum turnkey projects per unit of work or a lump sum for the project as a whole. While typically these types of contracts include suitable escalation clauses for increases in the costs of materials and labour, there are certain contracts wherein such provision does not exist or in which the escalation clause is limited, which results in our Company bearing all or a portion of the increased costs. While we attempt to anticipate and account for any contingencies when determining our contract price, there is no assurance that we will be able to successfully secure contract prices that build in adequate amounts to cover any such contingencies. Contract prices are established in part on cost and scheduling estimates, which are based on a number of assumptions, including future economic conditions, the price and availability of labour, equipment and materials and other relevant factors. If any of these estimates prove inaccurate or circumstances change, cost or time overruns may occur and we could experience delay in realisation of the revenues and reduced profits, or in some cases incur losses. There have been instances in the past wherein our projects have experiences time and cost overruns, any such future instances could impact our revenue, profits and financial condition.

In addition to the aforesaid, we also bear the risk of any underestimation of the amount of work or the quantity of material required. Unanticipated costs or delays in performing part of the contract can have compounding adverse effects on performing other parts of the contract.

Additionally, deviation from pre-bid estimates with respect to costs, scope of work, time overruns *etc.* can adversely impact profitability of projects and also result in our projects getting delayed. Our actual expense in executing a project under construction may vary substantially from the assumptions underlying our bid for various reasons, including, unanticipated increases in the cost of construction materials, fuel, labour or other inputs, unforeseen construction conditions, including the inability of the client to obtain requisite environmental and other approvals resulting in delays and increased costs, delays caused by local weather conditions and suppliers' failures to perform. These inherent risks of our business may result in realized gross profits differing from those we originally estimated and reduced profitability or losses. Our ability to pass on such increases in costs and expenses may be limited in the case of contracts with limited or no price escalation provisions. Depending on the size of a project, these variations from estimated contract performance could have a material adverse effect on our operating results for any particular period.

Further, there may be certain construction related faults which could typically result in revision/modification to our design and engineering thereby resulting in increased expenditure including interest costs, cost of operations on account of additional work executed towards rehabilitation and further expenditure incurred towards appointment of external consultants for assistance in revising our design. We may not be able to

recover such increased costs from our customers in part, or at all, and may further be subject to penalties, including liquidated damages on account of such construction faults arising in our projects. We may further face delays in the estimated project completion schedule in respect of such projects on account of additional works required to be undertaken towards rectifying such construction faults and are dependent upon our clients permitting extension of time of completion of such projects.

There can be no assurance that any cost escalation or additional liabilities in connection with the development of such projects would be fully offset by amounts due to us pursuant to the guarantees and indemnities, if any, provided by our contractors or insurance policies that we maintain. Delays in completion and commercial operation of our projects under construction could increase the financing costs associated with the construction and cause costs to exceed our forecasted budgets. We also cannot assure you that our clients will permit such revised completion schedule to be implemented to the necessary extent or at all, and we may be held in breach of the terms and conditions of the contracts in respect of such projects pertaining to completion schedule. Further, such construction faults may result in loss of goodwill and reputation and may have a material and adverse impact our eligibility in respect of future bids made by us towards projects, thereby affecting our future operations and revenues.

Pursuant to certain agreements entered into with various clients, we may also be required to indemnify our clients against losses and damages incurred by them, including damages and penalties for delays in execution of a project. Our liability to pay liquidated damages is generally limited and capped. However, in the event we terminate any sub-contractor, due to any contractual default of their part, it may affect our results of operations and our financial condition. Additionally, we are also subject to costs associated with warranty, recall and liability due to defects in our projects or related after sales services and attendant adverse publicity These warranties require us to cover any defects after the handover of the property to the customer for a specified period (typically 12 months). We are also required to provide performance bonds which provide that we are responsible for the completion of projects, as well as warranty bonds covering our warranties obligations after completion of a project. These actions could require us to spend considerable resources in correcting the problems and could adversely affect demand for our design and construction operations services. A failure to meet quality standards could expose us to the risk of liability claims during the project execution period when our obligations are typically secured by performance guarantees, which typically range from 5% to 10]% of the contract price, and during the defects liability period, which typically runs for 12 months, from the date of handover. Any defects in our work could also result in customer claims for damages. Moreover, defects in our projects that arise from defective components supplied by external suppliers may or may not be covered under warranties provided by such suppliers. In defending claims for damages from customers, we could incur substantial costs and adverse publicity also be generated. In the event that the defects are not rectified to the satisfaction of our customers, the customers may decide not to pay part or all of the fees under the contract, make substitute performance at our cost and/or invoke the performance or warranty bonds. While, the aforementioned instances have occurred in the past, however occurrence of any future instances, could have a material adverse impact on our business, results of operations, financial condition and prospects.

## 9. We rely on third parties to complete certain projects and any failure arising from the non-performance, late performance or poor performance by such third parties, or failure by a third-party subcontractor to comply with applicable laws could affect the completion of our contracts, reputation and financial performance.

We are engaged as the main contractor and we further sub-contract part of our work on all of our projects. Our subcontracting cost (on a consolidated basis) for the nine month period ended December 31, 2023, Fiscals ended March 31, 2023, 2022 and 2021, is as follows:

Particulars	Nine month period ended December 31, 2023		Fiscal 2023		Fiscal 2022		Fiscal 2021	
	(in ₹ lakhs)	% of total expenditure	(in ₹ lakhs)	% of total expenditure	(in ₹ lakhs)	% of total expenditure	(in ₹ lakhs)	% of total expenditure
Sub- contracting expenses	16,956.65	39.50	15,099.49	31.59	12,606.33	25.47	12,477.32	20.89

As we rely on third-party subcontractors to perform a substantial amount of the work under our contracts, our payments are dependent on, *inter alia*, the performance of the sub-contractors. We also rely on third-party equipment manufacturers or suppliers to provide the equipment and materials used for engineering and construction projects. The engagement of subcontractors is subject to certain risks, including difficulties in overseeing the performance of such subcontractors, or losses as a result of unexpected subcontracting cost overrun. As the subcontractors have no direct contractual relationship with our clients, we are solely subject to risks associated with non-performance, late performance, late performance or poor performance or poor performance by the third parties arising out of sub-contraction of activities, we cannot assure you that such instances would not occur in the future. As a result, we may experience deterioration in the quality of our projects, inordinate delays in completion of our projects, incur additional costs, or be exposed to liability in relation to the performance of subcontractors under the relevant contracts, which may have an impact on our profitability and financial performance.

In addition, any failure of the subcontractor to comply with applicable laws, rules or regulations, to obtain the necessary approvals, or provide services as agreed in the contract or failure on our part to engage third party consultants and service providers could affect the completion of our contracts and could negatively impact our business and may result in fines, penalties or even delay and suspension of work and/or contracts. If we are unable to hire qualified subcontractors or find competent equipment manufacturers or suppliers, our ability to successfully complete a project could be impaired. If the amount we are required to pay to the subcontractors or equipment and supplies exceeds what we have estimated, especially in a fixed-price or lump-sum type contract, we may suffer losses on these contracts. If a supplier, manufacturer or subcontractor fails to provide supplies, equipment or services as required under a negotiated contract for any reason or if a subcontractor engaged by us has misrepresented its qualification or eligibility to undertake a specific project, we may be required to source these supplies, equipment or services or a replacement for such sub-contractor (as the case may be) on a delayed basis or at a higher cost than anticipated, which could impact contract profitability. While we have faced instances of delay in execution of projects by the sub-contractor on account of delay in providing labour, equipment or services, however we haven't faced any instances of misrepresentation by sub-contractors in the past, Any misrepresentation by a subcontractor as to its qualification or eligibility may affect our ability to successfully complete a project and thereby harm our reputation.

### 10. Our business is working capital intensive. If we experience insufficient cash flows to meet required payments on our debt and working capital requirements, there may be an adverse effect on our operations.

Our business requires a significant amount of non-fund based working capital which is based on certain assumptions, and therefore, any change of such assumptions would result in changes to our working capital requirements. In many contracts, significant amounts of non-fund based working capital are required to finance the purchase of services and materials, the performance and maintenance and other work on our projects before payment is received from clients. Our non-fund based working capital requirements may increase due to an increase in the size of our operations and the increase in credit period of any of our customers. In addition, we may need to incur additional indebtedness in the future to satisfy our working capital requirements. Our working capital requirements may increase due to an increase in credit period of any of our consumers. Details of working capital of our Company during the nine-month period ended December 31, 2023 (unaudited limited review consolidated financial results) and the Fiscals ended March 31, 2023, March 31, 2022 and March 31, 2021, have been provided below:

				(₹ in lakhs)
Sr. No	Particulars	As at March 31, 2022	As at March 31, 2023	For the period
			2023	ended December 31, 2023
		Amount	Amount	Amount
Ι	Current Assets			
1	Trade receivables	28,057.27	24,241.10	28,527.10
2	Other Current Assets	11,698.56	10,642.13	11,619.08
3	Contract Assets	79,708.74	73,246.59	86,000.72

Sr. No	Particulars	As at March 31, 2022	As at March 31, 2023	For the period ended December 31, 2023
		Amount	Amount	Amount
4	Other Financial Assets	889.02	123.37	189.95
5	Assets Classified as held for sales	596.06	-	-
6	Other Bank Balances	2387.49	1730.33	4,395.73
7	Cash and Cash equivalents	548.27	3,285.33	1,574.73
	Total (I)	1,23,885.41	1,13,268.85	1,32,307.31
II	Current Liabilities			
1	Trade Payables	15,873.15	24,427.86	30,271.14
2	Other Financial Liabilities	1,885.00	1621.56	866.66
3	Other Current Liabilities	688.87	445.95	301.68
4	Lease Liabilities	36.60	98.45	101.20
5.	Contract Liabilities	5,934.02	3,432.75	3,076.23
6.	Provisions	504.53	267.85	254.65
	Total (II)	24,922.17	30,294.42	34,871.56
III	Net Working capital requirement	98,963.24	82,974.43	97,435.75
IV	Means of Finance (Existing Funding Pattern)			
1	Equity/Internal Accruals or Borrowings	98,963.24	82,974.43	97,435.75
	Total (IV)	98,963.24	82,974.43	97,435.75

In addition, we may need to incur indebtedness in the future to satisfy our working capital requirements. The expenditure incurred by us towards execution of our projects during the nine month period ended December 31, 2023 (unaudited limited review consolidated financial results) and the Fiscals ended March 31, 2023, March 31, 2022 and March 31, 2021, were  $\gtrless$  34,733.62 lakhs,  $\gtrless$  31,905.03 lakhs,  $\gtrless$  29,002.23 lakhs and  $\end{Bmatrix}$ 55,671,74 lakhs respectively which constituted, 80.90%, 62.35%, 58.25%, and 72.03% of our total expenses for such periods, respectively, on a restated consolidated basis

In general, we may make provisions for bad debts, based primarily on ageing and other factors such as special circumstances relating to specific clients. There can be no assurance that the payments will be remitted by our clients to us on a timely basis or that we will be able to efficiently manage the level of bad debt arising from such payment practice. The bad debts and provisioning for expected credit losses for the nine months period ended December 31, 2023 and Fiscals ended March 31, 2023, March 31, 2022 and March 31, 2021 were ₹ NIL lakhs, ₹723.80 lakhs, ₹ 1,934.84 lakhs, and ₹ Nil, respectively.

Further, one of the objects of this Issue include funding of working capital requirements of our Company, which is based on management estimates and certain assumptions. For more information in relation to such management estimates and assumptions, please see "*Objects of the Issue – To augment the existing and incremental working capital requirement of our Company*" on page 91. Our working capital requirements may be subject to change due to factors beyond our control including force majeure conditions, an increase in defaults by our customers, non-availability of funding from banks or financial institutions. Accordingly, such working capital requirements may not be indicative of the actual requirements of our Company in the future and investors are advised to not place undue reliance on such estimates of future working capital requirements. All of these factors may result in increases in the amount of our receivables and short-term borrowings. Continued increases in working capital requirements may have an adverse effect on our financial condition and results of operations.

#### 11. The Equity Shares held by one of our Promoter Group members, Mark AB Welfare Trust have been

#### pledged as collateral security in accordance with the Resolution Plan. Our business, financial condition and results of operations may be adversely affected in the event of enforcement of the pledge provided by our Promoter Group member.

Our Promoter Group member, Mark AB Welfare Trust, in accordance with the Resolution Plan, Master Restructuring Agreement dated June 22, 2022 and other agreements executed with the lenders, was required to pledge the existing pledged Equity Shares held by Erstwhile Promoter, SVL Limited of our Company, for securing the loans availed by our Company. Prior to the implementation of the Resolution Plan, SVL Limited held 27,93,91,356 Equity Shares in our Company, out of which 18,01,46,496 Equity Shares were pledged in favour of the lenders for securing the loan facilities availed by our Company. The Resolution Plan provided for change in management and control through transfer of shareholding of SVL Limited to Mark AB Welfare Trust. Pursuant to such transfer Mark AB Welfare Trust was required to re-create pledge over the acquired Equity Shares in favour of the lenders to secure the loans availed. Mark AB Welfare Trust, in accordance with the Resolution Plan has acquired Equity Shares from SVL in the following manner:

S No	Date of Transfer	No of Equity Shares		Total
		Transferred	Price in Rs	
1	February 25, 2023	6,58,49,462	14.50	95,48,17,199
2	September 25, 2023	3,00,00,000	12.73	38,19,00,000
3	April 10, 2024	5,00,00,000	17.88	89,40,00,000
	Total	14,58,49,462	45.11	2,23,07,17,199

Further, for acquiring the remaining shareholding of SVL Limited aggregating to 18,35,41,894 Equity Shares representing 13.38% of the paid-up Equity Share Capital of our Company, Mark AB Welfare Trust has made an exemption application dated December 6, 2023 for seeking exemption from SEBI under the Section 11(5) of the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, from undertaking an open offer subsequent to acquisition of Equity Shares in accordance with the Resolution Plan. The application is presently pending. Subsequent to filing the exemption application Mark AB Welfare Trust has acquired 5,00,00,000 Equity Shares from SVL Limited during the Financial Year 2024.

Mark AB Welfare Trust has created pledge on 3,00,000 Equity Shares representing 2.18% of the paid-up Equity Share Capital of our Company on November 22, 2023. Further, 5,00,00,000 Equity shares held by SVL (which were under pledge with consortium of lenders) have been transferred to Mark AB Welfare Trust and it has created pledge on 5,00,00,000 Equity shares representing 3.55 % paid up Share capital of our Company on April 10, 2024.

The details of the loans secured by Mark AB Welfare Trust by creating a pledge on its shareholding have been provided below:  $(\mathcal{F} in lable)$ 

		( <i>t</i> in lakhs)									
S.	Lender	Cash	Credit	Term	Loan	CC	<b>D</b>	NCD		Total Expos	
No										as at Decem	ber 31, 2023
		Limit	Outstand	Limit	Outstan	Limit	Outstand	Limit	Outstandin	Limit	Outstandi
		Linnt		Linnt		Linn	_	Linn	Outstanum	Linn	
			ing		ding		ing		g		ng
1	Punjab National	2,355.00	2,349.17	-	-	1,840.00	1,346.49	1,840.00	1,368.10	6,035.00	5,063.77
	Bank										
2	Axis Bank	526.00	507.06	-	-	419.00	306.62	419.00	311.54	1,364.00	1,125.22
3	IDBI Bank	1,951.00	1,593.00	-	-	1,324.00	968.89	1,324.00	984.44	4,599.00	3,546.33
4	Central Bank	3,546.00	2,806.50	1,580.00	1,429.00	3,768.00	2,757.39	3,768.00	2,801.64	12,662.00	9,794.52
5	Indian Bank	476.00	(131.00)	-	-	402.00	294.18	402.00	298.90	1,280.00	462.08
6	Bank of India	355.00	272.81	-	-	225.00	164.65	225.00	167.29	805.00	604.75
7	Federal Bank	476.00	466.00	-	-	402.00	294.18	402.00	298.90	1,280.00	1,059.08
8	DBS Bank	984.00	983.00	-	-	831.00	608.12	831.00	617.88	2,646.00	2,208.99
9	Bank of Baroda	664.00	662.86	-	-	560.00	409.80	560.00	416.38	1,784.00	1,489.04
10	ARCIL (SIB)	-	-	660.00	660.00	557.00	407.61	557.00	414.14	1,774.00	1,481.75
11	Bank Of	463.00	427.00	192.00	-	554.00	405.41	554.00	411.91	1,763.00	1,244.33
	Maharashtra										
12	Union Bank of	595.00	544.56	-	-	503.00	368.09	503.00	374.00	1,601.00	1,286.65
	India										
13	ACRE	-	-	140.00	126.69	3,315.00	2,425.89	3,315.00	2,464.81	6,770.00	5,017.39

S. No	Lender	Cash (	Credit	Term	l Loan	CC	<sup>2</sup> D	N	CD	Total Expose as at Decemi	
		Limit	Outstand	Limit	Outstan	Limit	Outstand	Limit	Outstandin	Limit	Outstandi
			ing		ding		ing		g		ng
14	IFCI Factors	265.00		-	-	224.00	163.92	224.00	166.55	713.00	330.47
15	IndusInd Bank	774.00	772.84	-	-	654.00	478.59	654.00	486.27	2,082.00	1,737.70
16	Yes Bank	310.00	308.36	-	-	262.00	191.73	262.00	195.29	834.00	695.38
17	State Bank of	1,786.00	1,778.60	-	-	1,508.00	1,103.54	1,508.00	1,121.25	4,802.00	4,003.39
	India										
18	ICICI Bank	179.00	176.18	-	-	151.00	110.50	151.00	112.27	481.00	398.95
	Total	15,705.00	13,516.94	2,572.00	2,215.69	17,499.00	12,805.60	17,499.00	13,011.56	53,275.00	41,549.79

In terms of the Resolution Plan and the pledge agreements executed by our Promoter Group, the pledge of the securities confers the banks with the right to *inter alia* attend general meetings of our Company, exercise voting rights in respect of the pledged securities, receive and retain any and all dividends, interest, and other distributions paid in respect of the pledged securities, receive notices issued to shareholders and open and operate a designated demat account in connection with the pledge agreements, the lenders would be entitled to enforce the pledge. Any default under the said agreements may result in, *inter alia*, the lenders taking ownership of the pledged shares, selling the pledged shares to any third party purchaser, and attending and exercising voting rights in respect of the pledged shares on any matter at any meeting of the members of our Company. Upon occurrence of an event of default triggering the enforcement of the pledged securities of our Promoter, the lenders pursuant to the arrangements executed for the pledge, would be entitled to exercise rights associated with the Equity Shares pledged with it, which may indirectly impact the business and operations of our Company.

## 12. A delay and/or failure in the supply of equipment and materials from third parties at acceptable prices and quality or at all may materially and adversely affect our business, results of operations and prospects.

Our sub-contractors purchase significant amount of materials and hire equipment for executing our EPC projects. The details of the materials, equipment and services required for executing our projects have been provided below:

S. No.	Particulars	Requirement for our projects	Suppliers		
1.	Equipment	Scaffolding materials, fork lift, Heavy duty cranes, road roller, vehicles for	Local Traders /Suppliers,		
		transport of men & materials etc			
2.	Materials	Pipes, cements, Steels etc	SAIL, TATA Steel, JSW Steel, Rashmi Metallics, Electro Steel Castings, Tubes & Pipes India Private Limited, TATA Metallics, Sri Kalahasthi Pipes etc.		
3.	Services	Design, Survey, Engineering, Laying	Harsh Enterprises, Anand Singh, Dhiraj		
		of Pipes, installation of Equipment, etc	Traders, Vishal Constructions		

Typically, the scope of our sub-contractors include purchase of material and hiring of equipment, therefore the total cost incurred towards engaging our sub-contractors include the costs relating to purchase of materials and hiring of equipment. Only in exceptional cases, we purchase equipment for a project. For instance, in one of our projects, we had to import machinery for executing the project, therefore such purchase was done by our Company, instead of our subcontractor. The cost incurred towards purchase of equipment and services (sub-contractors) (on a consolidated basis) for the nine month period ended December 31, 2023, Fiscals ended March 31, 2023, 2022 and 2021, is as follows:

Particulars	Nine month period ended December 31, 2023		Fiscal 2023		Fiscal 2022		Fiscal 2021	
	(in ₹ lakhs)	% of total expenditure	(in ₹ lakhs)	% of total expenditure	(in ₹ lakhs)	% of total expenditure	(in ₹ lakhs)	% of total expenditure
Equipment	-	-	8.12	0.02	-	-	601.82	0.78
Services	34,733.62	80.90	31,905.03	62.35	29,002.23	58.25%	55671.74	72.03

The major equipment and high value materials like pipes are directly procured by the company from the client approved vendors. In most cases we enter into supply agreement with pre-determined price at the time of bidding of the project itself. Our sub-contractors procure materials such as, smaller dia pipes, cements, steels, as per the requirement of the project. Further, our Company place orders for such material at the start of the project to reduce the risk of unavailability of material and delay in execution of our projects. Delay or failure in the supply of materials from vendors impacts the progress of our work and could thereby adversely impact operations. Procurement of material in excess of budgeted price also impacts profitability. Further, we are required to work with the suppliers who are approved by our clients, which may limit our ability to manage the suppliers. Any such failure could materially and adversely affect our business, results of operations and prospects. Our business can be adversely affected by the unavailability or fluctuating costs of the raw materials we need to construct and develop our projects, particularly steel and cement. The prices and supply of raw materials depend on factors not under our control, including general economic conditions, competition, production levels, transportation costs and import duties. Fluctuations in the prices of the underlying raw materials may also indirectly impact the prices of equipment and components procured for our operations. While these instances have occurred in the past, however any failure to obtain the raw materials we need for our projects at acceptable prices and quality or at all, in the future, would materially and adversely affect our business, results of operations and prospects.

The maintenance and management of equipment is critical for timely completion and delivery of our projects. The equipment suppliers and manufacturers assist us and our sub-contractors in timely maintenance of our equipment and also carry out repairs on our equipment, however we cannot assure you that we would be able to timely contact such equipment suppliers and manufacturers to maintain our equipment, on an urgent basis. Our operations could be disrupted if we or our sub-contractors do not successfully manage relationships with the equipment suppliers and manufacturers, if they do not perform or are unable to perform agreed-upon services, or if they are unwilling to make their services available to us at reasonable prices. We or our subcontractors have not entered into long term contracts for maintenance of equipment, and such services are normally based on the quotes we receive from our equipment suppliers and manufacturers. Since we or our sub-contractors have no formal arrangements for maintenance of equipment, the equipment suppliers and manufacturers not contractually obligated to provide their services to us or our sub-contractors and may choose to provide the same to our competitors. If our equipment suppliers and manufacturers and vendors, do not perform their service obligations, it could adversely affect our reputation, business, financial condition and results of operations. Further, an inability to maintain and adequately manage equipment which have a limited period of useful life, could have an adverse impact on our business and financial condition. There can also be no assurance that we will not experience disruptions to our operations due to disputes or other problems with our work force such as work stoppages or increased wage demands, which may adversely affect our business.

## 13. The failure of a technology partners to perform its obligations could impose additional financial and performance obligations resulting in reduced profits.

We typically bid for EPC projects with our technology partners, on a project specific basis. Typically, we detail our roles and responsibilities in our joint bidding documents executed with such third parties. For details of our technology partners, please refer to "*Our Business - Technology Partners*" on page 124 of this Draft Letter of Offer.

The details of the top five completed projects undertaken with our technology partners based on the aggregate order value has been provided below:

S.	Details of the	Nature of the work	Amount of the	Completed/	Technology Partner
No.	project		project / Contract	Ongoing	
			value (₹ in lakhs)		
1	Hutti Gold Mines	Construction of New	24,700	Completed	Inco Engineering S R O
	Company	Circular Shaft with		_	(Czech Republic)
	Limited	complete Winding			_
		Installations on turnkey			
		basis			
2	SAIL-ISCO	Design, Supply, Erection	8,900	Completed	Danieli & C Officine
	Burnpur	and commissioning of 0.5		_	Meccaniche S.p.A (Italy)
	_	MTPA Wire Rod Mill			

S. No.	Details of the project	Nature of the work	Amount of the project / Contract value (₹ in lakhs)	Completed/ Ongoing	Technology Partner
		(WRM) and 0.75 MTPA Bar Mill (BM) at SAIL - IISCO Steel Plant			
3	SAIL - Rourkela Steel Plant-Bye products Plant	Design, Supply, Erection and commissioning of New Coal Chemical Plant for 7 meter tall new Coke Oven Battery No. 6 at Rourkela Steel Plant	26,300	Completed	Hutni Projekt Frydk – Mustek a.s (Czech Republic)
4	SAIL -Rourkela Steel Plant-Bye products Plant Renovation	Design, Supply, Erection and commissioning of Ammonia Liquor Treatment Plant and Ammonium Sulphate Plant for Upgaradation of existing CCD	5,000	Completed	Hutni Projekt Frydk – Mustek a.s (Czech Republic)
5	SAIL -Durgapur Steel Plant- Medium Structural Mill	Design, Supply, Erection and commissioning of 1 MTPA Medium structural Mill at SAIL - Durgapur Steel Plant	10,800	Completed	Prime Metals Technologies India Private Limited (India)

If our technology partners fail to perform these obligations satisfactorily, the joint operation may be unable to perform adequately or deliver its contracted services. In this case we may be required to make additional investments and/or provide additional services to ensure the adequate performance and delivery of the contracted services because we are subject to joint and several liabilities as a member of the joint operation in most of our projects. These additional obligations could result in reduced profits or, in some cases, significant losses for us. The inability of a technology partner to continue with a project due to financial or legal difficulties could mean that we would bear increased and possibly sole responsibility for the completion of the project and bear a correspondingly greater share of the financial risk of the project.

14. The failure of a joint venture partner to perform its obligations could impose additional financial and performance obligations resulting in reduced profits or, in some cases, significant losses from the joint venture and may have an adverse effect on our business, results of operations and financial condition. In addition to the above, we may undertake joint ventures in the future, which may be difficult to integrate and manage.

As on the date of this Draft Letter of Offer, our Company has formed four (04) joint operations for executing EPC contracts for our customers. Shriram EPC Eurotek Environmental Private Limited, Sepc DRS ITPL JV, Mokul Shriram EPC JV and Larsen & Toubro Shriram EPC JV are the Joint Ventures of our Company. The Joint Ventures are unincorporated in nature and have been formed through a contractual arrangement between our Company and the joint venture partners. The success of these joint operations depends significantly on the satisfactory performance by our joint venture partners and fulfilment of their obligations. The share of total revenue from our joint operations to our total revenue in the Financial Year ended March 31, 2021, Financial Year ended March 31, 2022, Financial Year ended March 31, 2023 and in the nine months ended December 31, 2023, is set forth below:

Period	Share of total revenue from Joint Operations (in ₹ lakhs)	As a percentage of our total revenue (in%)
Nine month period ended December 31, 2023	333.00	0.81
Financial Year ended March 31, 2023^	223.00	0.59
Financial Year ended March 31, 2022 <sup>^</sup>	9,325.82	28.30
Financial Year ended March 31, 2021	27,393.44	47.00

^The decline in revenue is on account of completion of projects with join venture partners.

The revenue earned from each of our Joint Ventures during the period indicated, has been provided below:

				(₹ in lakhs)
Joint Venture	Nine month period	Financial Year	Financial Year	Financial Year
	ended December 31, 2023	ended March 31, 2023	ended March 31, 2022	ended March 31, 2021
Shriram EPC	299.00	121.00	698.18	532.66
Eurotek				
Environmental				
Private Limited				
Sepc DRS ITPL JV	34.00	102.00	1.99	590.73
Larsen & Toubro	-	-	1.48	286.15
Shriram EPC JV				
Mokul Shriram EPC	-	-	8624.17	25,983.90
JV				

The success of our joint ventures depends significantly on the satisfactory performance by our joint venture partner and fulfilment of its obligations. If our joint venture partner fails to perform their obligations satisfactorily, the joint venture may be unable to perform adequately or deliver its contracted services. In such cases we may be required to make additional investments and/ or provide additional services to ensure the adequate performance and delivery of the contracted services as we are subject to joint and several liabilities as a member of the joint venture. Such additional obligations could result in reduced profits or, in some cases, significant losses for us. The inability of a joint venture partner to continue with a project due to financial or legal difficulties could mean that we would bear increased and possibly sole responsibility for the completion of the project and bear a correspondingly greater share of the financial risk of the project. Further any disputes that may arise between us and our strategic partners may cause delays in completion or the suspension or abandonment of the project. In the event that a claim, arbitration award or judgement is awarded against the consortium, we may be responsible for the entire claim. While there have been instances in the past, however we cannot assure that our relationship with our joint venture partner in the future will be amicable or that we will have any control over their actions The realization of any of these risks and other factors may have an adverse effect on our business, results of operations and financial condition.

## 15. If our Company does not receive the minimum subscription of 90% of the total Issue Size, the Issue may fail.

Our Promoter and members of our Promoter Group have, *vide* their letters each dated April 8, 2024 (the "**Subscription Letters**"), informed us that they may renounce their Rights Entitlement in favour of third parties. Accordingly, the minimum subscription criteria provided under Regulation 86 (1) of the SEBI ICDR Regulations shall apply to this Issue. In accordance with Regulation 86 of the SEBI ICDR Regulations, if our Company does not receive minimum subscription of at least 90% of the Equity Shares being offered under this Issue, on an aggregate basis, our Company shall refund the entire subscription amount received within 4 (four) days from the Issue Closing Date in accordance with the SEBI Master Circular. If there is a delay in making refunds beyond such period as prescribed by applicable laws, our Company will pay interest for the delayed period at rate as prescribed under the applicable laws.

In the event our Company does not receive the minimum subscription of 90% of the total Issue Size or the subscription level falls below 90% of the total Issue Size after the Issue Closing Date on account of withdrawal of Applications or technical rejections or any other reason, our Company shall refund the entire subscription amount received within such period as may be prescribed under applicable law. Further, in the event, there is delay in making a refund of the subscription monies, our Company shall be required to pay interest for the delayed period at such a rate prescribed under applicable law. For further details, please see "General Information - Minimum Subscription" beginning on page 83.

16. Our Statutory Auditor has included matter of uncertainties, emphasis of matters and qualifications, in the examination report to Restated Consolidated Financial Statements for the three years ended March 31, 2023, March 31, 2022 and March 31, 2021. Further, our Statutory auditor has also included qualifications in the Limited Review Report on the unaudited consolidated financial results for the nine months' period ended December 31, 2023.

Our Statutory auditor has included the following remarks in the limited review report dated February 13, 2024 on unaudited consolidated financial results for the nine month period ended December 31, 2023:

Emphasis of matters and matters of uncertainties:

Extract from the limited review report dated February 13, 2024 on unaudited consolidated financial results for the nine month period ended December 31, 2023:

Basis for Qualified Opinion

- The Carrying cost of Deferred Tax Asset (DTA) include an amount of Rs 31,112.13 lakhs as on December 31, 2023 (December 31, 2022 : Rs 39.675.48 Lakhs), which was recognised on unabsorbed business losses of Rs 89034.96 Lakhs (December 31, 2022 : Rs 1,22,252.30 Lakhs). Due to unavailability of sufficient appropriate audit evidence to corroborate management's assessment that sufficient taxable profits will be available in the future against which such unabsorbed business losses can be utilised s required by Ind AS 12: "Income taxes", we are unable to comment on the consequential impact, if any, s on the Statement for the Quarter and nine months period ended December 31, 2023. (Refer Note 06 of the Statement).
- 2) Non-Current Contract assets include overdue balances of Rs. 7,351.90 Lakhs (net of provisions of Rs.926.98 lakhs) (December 31, 2022, Rs. 3,956.02 lakhs) and Non-Current Trade receivable include overdue balances of Rs 575.21 lakhs (net of provisions of Rs 82.99 lakhs) as on December 31, 2023 relating to dues on projects which have been stalled due to delays in obtaining approvals from regulatory authorities. We do not have sufficient appropriate audit evidence to corroborate management's assessment of recoverability of the said amounts. Accordingly, we are unable to comment on the carrying value of the above mentioned non-current Contract Asset and non-current Trade receivables and the consequential impact if any, on account of non-provisioning of the said balances, on the statement for the quarter and nine months period ended December 31, 2023 (Refer Note 03 of the Statement)

These qualifications have not been addressed by the Management of the Company in the Statement for the quarter ended December 31, 2023.

Our Statutory auditor has included the following remarks in the examination report to the Restated Financial Statements for the Financial Years ended March 31, 2023, March 31, 2022 and March 31, 2021 and the audit reports for the Financial Years ended March 31, 2023, March 31, 2022 and March 31, 2021:

Extract from the audit report on the audited consolidated financial statements for the year ended March 31, 2023:

#### **Emphasis of Matter**

"We draw attention to the following matters in the Notes to the Consolidated financial statements:

- a) Note 42.1(i) of the Consolidated financial statements, which describes the implementation of Resolution Plan entered into with the lenders dated June 22, 2022, wherein interest waiver, and the difference between the carrying amounts of the facilities before restructuring and the fair values of the new facilities has been recognised as income and disclosed under Exceptional items in the statement of profit and loss in accordance with INDAS 109 - Financial Instruments.
- b) Note 42.1(ii) to the Consolidated financial statements, which states that the management has written off an amount of Rs. 5,819.69 Lakhs towards amounts due on account of work performed on a contract entered into with a customer which was subsequently wrongfully terminated before the completion of the contract due to certain issues at the contract site. Legal disputes / arbitration proceedings have been initiated during the period in respect of projects with the customers."

## <u>Qualified Opinion on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")</u>

According to the information and explanations given to us and based on our audit, the following material weaknesses have been identified in the operating effectiveness of the Company's internal financial controls with reference to consolidated financial statements as at March 31, 2023

a) Provisioning of expected credit loss against contract assets and receivables which are outstanding for a substantial period of time, which could potentially result in the Company not recognizing a provision for the said assets.

b) Assessment of future taxable profits which could result in recognition of excess deferred tax asset which the Company may not be able to utilize for set-off against sufficient taxable profits. A 'material weakness' is a deficiency, or a combination of deficiencies, in internal financial control with reference to consolidated financial statements, such that there is a reasonable possibility that a material misstatement of the Company's annual or interim financial statements will not be prevented or detected on a timely basis.

Extract from the audit report on the audited consolidated financial statements for the year ended March 31, 2022:

#### Material Uncertainty Related to Going Concern:

"We draw attention to Note 4 (e) to the consolidated financial statements, which states that the Company has incurred a net loss of ₹ 26,370.37 Lakhs during the year ended March 31, 2022 and as of that date has accumulated losses aggregating to ₹ 2,15,105.50 Lakhs which has resulted in substantial erosion of its net worth. Further, the COVID-19 pandemic has also impacted the operations resulting in delay of collection relating to project dues. These events or conditions indicates that a material uncertainty exists that may cast significant doubt on the Company's ability to continue as a going concern. However, having regard to the restructuring plan for borrowings, infusion of additional equity subsequent to the year end and the Management's plans to meet financial obligations in foreseeable future out of the cash flows from execution of the pipeline of orders in hand, future business plans, non-fund based facilities, and realization of trade receivables, the consolidated financial statements of the Company for the year ended March 31, 2022 have been prepared on a going concern basis. Our opinion is not modified in respect of this matter."

#### Emphasis of Matter:

"We draw attention to Notes 43 to the Consolidated financial statements which states that the Management has made an assessment of the impact of Covid-19 on the Company's operations, financial performance and position as at and for the year ended March 31, 2022 and accordingly recognized an impairment loss of  $\mathfrak{F}$ 6,361.26 Lakhs (March 31, 2021:  $\mathfrak{F}$  1,149.11 Lakhs) on financial assets and contract assets to reflect the business impact arising from the COVID 19 pandemic."

#### Basis for Qualified Opinion

- "(i) The carrying value of Deferred Tax Asset (DTA) include an amount of ₹ 39,645.00 Lakhs (March 31, 2021: ₹ 43,889.00 Lakhs) which is recognized on unabsorbed business losses. Due to unavailability of sufficient appropriate audit evidence to corroborate management's assessment on reasonable certainty of future taxable profits, as required by Ind AS 12- Income taxes and considering the current pandemic situation, we are unable to ascertain the extent to which the deferred tax asset can be utilized. (Refer Note 44 of the Consolidated financial statements)"
- (ii)Contract Asset (Non-Current) include ₹ 3,956.02 Lakhs (Net of provisions amounting to ₹ 926.98 Lakhs) relating to project dues which is not progressing on account of Statutory delays faced by the Customer. In the absence of positive development in this matter till date, there is uncertainty on the amount that would be recoverable by the Company. Further, sufficient appropriate audit evidence to corroborate management's assessment of recoverability of the above said amount is not available. Accordingly, we are unable to comment on the carrying value of above-mentioned Contract Asset (Non-Current) and the impact if any, on account of non-provisioning of the said balance on the Consolidated financial statements. (Refer to Note 08 of the Consolidated Financial Statements)"

#### <u>Qualified Opinion on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of</u> <u>the Companies Act, 2013 ("the Act")</u>

"According to the information and explanations given to us and based on our audit, the following material weaknesses have been identified in the operating effectiveness of the Holding Company's internal financial controls with reference to financial statements as at March 31, 2022:

- a) Provisioning of contract assets which is outstanding for a substantial period of time, which could potentially result in the Company not recognizing a provision for the said assets.
- b) Assessment of future taxable profits which could result in recognition of excess deferred tax asset which the Company may not be able to utilize.

A 'material weakness' is a deficiency, or a combination of deficiencies, in internal financial control with reference to financial statements, such that there is a reasonable possibility that a material misstatement of the Company's annual or interim financial statements will not be prevented or detected on a timely basis.

In our opinion, and to the best of our information and according to the explanations given to us, the Holding Company, have in all material respects, maintained adequate internal financial controls with reference to financial statements as of March 31, 2022, based on the internal control with reference to financial statements criteria established by respective companies considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India ("ICAI") except for the possible effects of the material weaknesses described above on the achievement of the objectives of the control criteria, the internal financial controls with reference to financial statements of the Holding Company were operating effectively as of March 31, 2022.

We have considered the material weaknesses identified and reported above in determining the nature, timing, and extent of audit tests applied in our audit of the March 31, 2022 consolidated financial statements of the Company, and these material weaknesses do not affect our opinion on the consolidated financial statements of the Company."

Extract from the audit report on the consolidated financial statements for the year ended March 31, 2021:

#### Emphasis of Matter:

"We draw attention to Note 39 to the consolidated financial statements, which fully describes that the Company has made an assessment to recognize an impairment loss of  $\gtrless$  1,149.11 Lakhs on financial assets to reflect the business impact and uncertainties arising from the COVID 19 pandemic on the Company's operations, financial performance and position as at and for the year ended March 31, 2021 (March 31, 2020: INR 2,748.97 Lakhs)."

#### **Basis for Qualified Opinion**

- "(i) Financial Assets Loans (Non-Current) include ₹ 3,201.62 Lakhs (March 31, 2020: ₹ 3,800.40 Lakhs) due from a related party. Sufficient appropriate audit evidence to corroborate management's assessment of recoverability of the above said amount is not available and the amount is outstanding for more than five years. Further, no provision with respect to the same is made in the books of account as explained in Note 9.2 of the Consolidated Financial Statements. Accordingly, we are unable to comment on the carrying value of above-mentioned Financial Assets Loans amounting to ₹ 3,201.62 Lakhs and the impact if any, on account of non-provisioning of the said balance on the financial statements at present.
- (ii) The carrying value of Deferred Tax Asset (DTA) include an amount of ₹ 43,889.00 Lakhs (March 31, 2020:
  ₹ 43,520 Lakhs) which is recognized on unabsorbed business losses. Due to unavailability of sufficient appropriate audit evidence to corroborate management's assessment on reasonable certainty of future taxable profits, as required by Ind AS 12 on Income Taxes, considering the current pandemic situation, we are unable to ascertain the extent to which the deferred tax asset can be utilized. The impact if any, of the undetermined impairment provision on the financial statements is not ascertainable currently. Refer Note 40 of the Consolidated financial statements."

## <u>Qualified Opinion on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act"):</u>

"According to the information and explanations given to us and based on our audit, the following material weaknesses have been identified in the operating effectiveness of the Holding Company's internal financial controls with reference to financial statements as at March 31, 2021:

- a) Provisioning of overdue receivables and provisioning of advances which have been outstanding for a period of more than five years, which could potentially result in the Company not recognizing a provision for the said receivables and advances.
- b) Assessment of future taxable profits which could result in recognition of excess deferred tax asset which the Company may not be able to utilize.

A 'material weakness' is a deficiency, or a combination of deficiencies, in internal financial control with reference to financial statements, such that there is a reasonable possibility that a material misstatement of the company's annual or interim financial statements will not be prevented or detected on a timely basis.

In our opinion, and to the best of our information and according to the explanations given to us, except for the possible effects of the material weakness described above on the achievement of the objectives of the control criteria, the Holding company have in all material respects, maintained internal financial controls with reference to financial statements and such internal financial controls with reference to financial statements were operating effectively as of March 31, 2021, based on the internal control with reference to financial statements criteria established by the respective companies considering the essential components of internal control stated in the Guidance Note.

We have considered the material weaknesses identified and reported above in determining the nature, timing, and extent of audit tests applied in our audit of the March 31, 2021 consolidated financial statements of the Company, and the material weaknesses affects our opinion on the consolidated financial statements of the Company.

A 'material weakness' is a deficiency, or a combination of deficiencies, in internal financial control with reference to financial statements, such that there is a reasonable possibility that a material misstatement of the company's annual or interim financial statements will not be prevented or detected on a timely basis."

The Statutory Auditor has included the aforementioned emphasis of matters, matters of uncertainties and qualifications in the Restated Financial Statements as well.

There can be no assurance that any similar remarks, or matters of emphasis will not form part of our financial statements for the future fiscal periods, which could subject us to additional liabilities due to which our reputation and financial condition may be adversely affected. For further details, please refer to "*Financial Information*" on page 148 of the Draft Letter of Offer.

17. Our secretarial auditor, Srinidhi Sridharan & Associates, Company Secretary, has included certain qualifications, reservations and adverse remarks in the secretarial audit report for the Financial Years ended March 31, 2023, March 31, 2022 and March 31, 2021, prepared in accordance with the Companies Act and SEBI Listing Regulations.

Our secretarial auditor, Srinidhi Sridharan & Associates, Company Secretary has included certain qualifications, reservations and adverse remarks in the secretarial audit report for the Financial Years ended March 31, 2023, March 31, 2022 and March 31, 2021, details of which have been provided below:

Details of qualifications, reservations and adverse remarks for the Financial Year ended March 31, 2023:

S. No.	Details of qualifications/ reservations/ adverse remarks	Justification of our Company included in the Director's report
1.	"The Company did not have Woman Independent Director on its Board as required under second proviso of subsection(1) of Section149 of the Act read with the (Companies Appointment and Qualification of Directors) Rules, 2014 and Regulation 17(1)(a) of SEBI Listing Regulations for the period from September 24 2022 to January 29 2023. However as per the information and explanations provided by the Company, the Company has appointed Ms. Gayathri Sundaram as Additional and Independent Director of the Company with effect from January 30 2023."	"Due to certain unforeseen circumstances, there was a delay in identifying a person whose knowledge and skills commensurate with the functioning and operations of the Company, Subsequently the fine had been paid as levied by the Stock Exchanges."
2.	"The Company did not have the optimum or statutory minimum of 6 directors as required under the regulation 17(1)(c) of the SEBI Listing Regulations for the period from September 24 2022 to January 29 2023."	"Due to certain unforeseen circumstances, there was a delay in identifying the persons whose knowledge and skills commensurate with the functioning and operations of the Company. The said vacancy was filled up subsequently."
3.	"The Company has not made any disclosure to the stock exchange for the Quarter ended June 30 2022, September 30 2022, December 31 2022 and March 31 2023 regarding default on loans, including revolving facilities like cash credit, from banks pursuant to SEBI/HO/CFD/CM D1/CIR/P/2019/140 dated November 21 2019 which continues beyond 30 days."	"A resolution plan was under process and the Master Restructuring Agreement was signed on 22-06-2022 for restructuring the Debts of the Company. The loans have been already closed as per the Resolution Plan."
4.	"The Withdrawal of Nomination of Mr. Kallika Prasad which was on February 24 2022 has been disseminated to the Stock Exchange on May 30 2022 exceeding the time period specified under Regulation 30(6) of Listing Regulations read with Schedule III, Part A, Para A, Clause 7."	"The Company had received an email directly from the Nominee Director and considering materiality it has been intimated accordingly. Further, the Company had approached Punjab National bank, who had nominated the said Director. The filing was done, upon getting an official confirmation from PNB."
5.	"The Company has submitted its Annual audited financial results for the financial year ended March 31 2022, on June 24 2022 exceeding the time period prescribed under Regulation 33(3)(d) of SEBI Listing Regulations."	"The agenda which was originally scheduled to be passed on 30th May 2022 had been re- scheduled to 24th June 2022 due to change in Management of the entity. Subsequently the fine had been paid as levied by the Stock Exchanges."
6.	"The Company has submitted its Annual Secretarial Compliance Report to stock exchange on June 29 2022, exceeding the time period prescribed under Regulation 24A(2) of SEBI Listing Regulations."	"The delay was due to some technical glitches. Further as informed by the listed entity, no fine had been levied by the Stock Exchanges."
7.	"The Company has submitted the Outcome of Board Meeting (dated June 24 2022 in which its financial results were considered) with a delay of 1 hour and 2 minutes exceeding the time period specified under Regulation 30 of SEBI Listing Regulations read with Schedule III Part A, Para A, Clause H in the National Stock Exchange of India."	"The delay was due to technical glitches in the NSE website."
8.	"The Company has submitted its disclosure to the stock exchange, (w.r.t Mr. T. Shivaraman and Mr. Mohammed Amjat Shariff retirement on September 19 2022) on September 23 2022, exceeding the time period prescribed under Regulation 30 of Listing Regulations, read with Schedule III Part A, Para A Clause 7."	"The delay was due to the fluid situation prevailed due to change in management as necessitated by the Resolution plan."
9.	<ul> <li>"(a) The Company has not filed the Monitoring Agency Report and Statement of Deviation and variation for the Quarter ended June 30 2022 violating Regulation 32(6) of SEBI Listing Regulations.</li> <li>(b) The Company has filed the Monitoring Agency Report and Statement of Deviation on November 15 2022 for the Quarter ended September 30 2022</li> </ul>	"The funds were received in eight tranches and the monitoring Agency gave a consolidated report. upon receipt of the entire amount, the same has been filed."

S. No.	Details of qualifications/ reservations/ adverse remarks	Justification of our Company included in the Director's report
	exceeding the time period prescribed under the above stated regulation."	

Details of qualifications, reservations and adverse remarks for the Financial Year ended March 31, 2022:

Sr. No	Compliance Requirement (Regulations/ circulars / guidelines including specific clause)	Deviations	Observations/ Remarks of the Practicing Company Secretary
1	The Company shall have a full-time company secretary in employment as per Section 203 of the Companies Act 2013 read with Rule 8 of The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 and Regulation 6 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.	from office with effect from 04th June 2021, and it is observed that the Company had only appointed the company secretary with effect from 11 <sup>th</sup> Feb 2022, therefore beyond 6 (Six) months the Company was not having a full time company secretary on roll.	Compliance Officer appointment by appointing Mr. R S Chandrasekharan, CFO with effect from 04th June 2021 during the absence of the Full time Company Secretary.
2	Reg 34 (1): the Annual Report copies shall be sent to Stock Exchanges with 21 clear days' notice excluding the date of Meeting and date of sending the Notice	submitted the Annual Report copies to	Date of meeting shall be excluded while reckoning the Clear days' Notice.

The following are the details of actions taken against the Company / its Promoter/ directors/ material subsidiaries either by SEBI or by Stock Exchanges (including under the Standard Operating Procedures issued by SEBI through various circulars) under the aforesaid Acts/ Regulations and circulars/ guidelines issued there under:

Sr. No.	Action taken by	Details of violation	Details of action taken E.g. fines, warning letter, debarment, etc.	Observations/ remarks of the Practicing Company Secretary, if any.
1.	BSE	Regulation 6: Noncompliance with requirement to appoint a qualified company secretary as the compliance officer	Fine of INR33,040/-	The Company had made the payment of fine of INR33040/ through PNB cheque no.832932 dated 10.03.2022.
2.	NSE	Regulation 6: Noncompliance with requirement to appoint a qualified company secretary as the compliance officer	Fine of INR33,040/-	The Company had made the payment of fine of INR33040/- through PNB cheque no.913162 dated 24.02.2022.

Details of qualifications, reservations and adverse remarks for the Financial Year ended March 31, 2021:

Sr. No	ComplianceRequirement(Regulations/ circulars / guidelinesincluding specific clause)	Deviations	Observations / Remarks of the Practicing Company Secretary
1.	Regulation 45 of the SEBI –(LODR)- 2015	1 2 11 3	Subsequently in consultation with Stock Exchange the Company has initiated the steps to regularise the same and final approval is awaited.

The current status of the non-compliances highlighted by the secretarial auditor in the secretarial audit report of our Company under SEBI Listing Regulations has been provided below:

S. No.	Details of non-compliances	Status
1.	The Company did not have Woman Independent	Since Complied and Fine for delay as levied by the
	Director on its Board as required under second proviso	Stock Exchanges, has been paid
	of subsection (1) of Section149 of the Act read with	
	the (Companies Appointment and Qualification of Directory) Pulse 2014 and Paculation 17(1)(c) of	
	Directors) Rules, 2014 and Regulation 17(1)(a) of SEBI Listing Regulations for the period from	
	September 24 2022 to January 29 2023. However as	
	per the information and explanations provided by the	
	Company, the Company has appointed Ms. Gayathri	
	Sundaram as Additional and Independent Director of	
	the Company with effect from January 30 2023.	
2.	The Company did not have the optimum or statutory	Vacancy has been filled up
	minimum of 6 directors as required under the regulation $17(1)(c)$ of the SEBI Listing Regulations	
	for the period from September 24 2022 to January 29	
	2023.	
3.	The Company has not made any disclosure to the stock	The default has since been rectified as per the
	exchange for the Quarter ended June 30 2022,	Resolution Plan.
	September 30 2022, December 31 2022 and March 31	
	2023 regarding default on loans, including revolving	
	facilities like cash credit, from banks pursuant to SEBI/HO/CFD/CM D1/CIR/P/2019/140 dated	
	November 21 2019 which continues beyond 30 days.	
4.	The Withdrawal of Nomination of Mr. Kallika Prasad	The Company had received an email directly from the
	which was on February 24 2022 has been disseminated	Nominee Director and considering materiality it has
	to the Stock Exchange on May 30 2022 exceeding the	been intimated accordingly. Further, the Company had
	time period specified under Regulation 30(6) of	approached Punjab National bank, who had nominated
	Listing Regulations read with Schedule III, Part A,	the said Director. The filing was done, upon getting an
5	Para A, Clause 7.	official confirmation from PNB.
5.	The Company has submitted its Annual audited financial results for the financial year ended March 31	Fine had been paid as levied by the Stock Exchanges.
	2022, on June 24 2022 exceeding the time period	
	prescribed under Regulation 33(3)(d) of SEBI Listing	
	Regulations.	
6.	The Company has submitted its Annual Secretarial	The delay was due to some technical glitches. Further
	Compliance Report to stock exchange on June 29	as informed by the listed entity, no fine had been levied
	2022, exceeding the time period prescribed under Population $24A(2)$ of SEPL Listing Populations	by the Stock Exchanges.
7.	Regulation 24A(2) of SEBI Listing Regulations. The Company has submitted the Outcome of Board	The delay was due to technical glitches
/.	Meeting (dated June 24 2022 in which its financial	The delay was due to technical grienes
	results were considered) with a delay of 1 hour and 2	
	minutes exceeding the time period specified under	
	Regulation 30 of SEBI Listing Regulations read with	
	Schedule III Part A, Para A, Clause H in the National	
8.	Stock Exchange of India. The Company has submitted its disclosure to the stock	The delay was due to the fluid situation prevailed due
0.	exchange, (w.r.t Mr. T. Shivaraman and Mr.	to change in management as necessitated by the
	Mohammed Amjat Shariff retirement on September 19	Resolution plan.
	2022) on September 23 2022, exceeding the time	
	period prescribed under Regulation 30 of Listing	
	Regulations, read with Schedule III Part A, Para A	
0	Clause 7.	The funde man married in state ( 1 1 1)
9.	(a) The Company has not filed the Monitoring Agency Report and Statement of Deviation and variation for	The funds were received in eight tranches and the monitoring Agency gave a consolidated report. upon
	the Quarter ended June 30 2022 violating Regulation	receipt of the entire amount, the same has been filed.
	32(6) of SEBI Listing Regulations.	receipt of the entire amount, the same has been med.
	(b) The Company has filed the Monitoring Agency	
	Report and Statement of Deviation on November 15	
	2022 for the Quarter ended September 30 2022	
	exceeding the time period prescribed under the above	
	stated regulation.	

18. As the securities of our Company are listed on Stock Exchanges in India, our Company is subject to

#### certain obligations and reporting requirements under the SEBI Listing Regulations. Any noncompliances/delay in complying with such obligations and reporting requirements may render us liable to prosecution and/or penalties.

The Equity Shares of our Company are listed on BSE and NSE, therefore we are subject to the obligations and reporting requirements prescribed under the SEBI Listing Regulations. There have been instances in the past wherein, our Company has failed to comply with the requirements of the SEBI Listing Regulations in a timely manner, the details of such non-compliances have been provided below:

S. No.	Non-compliance alleged	Fine/ penalty levied (in ₹)	Date of payment of fine
1.	Failure to obtain approval of Stock Exchange(s) before filing request for change of name with the registrar of companies under Regulation 45 of the Listing Regulations.	59,000	March 24, 2021
2.	Non-compliance under Regulation 6(1) of the SEBI Listing Regulations	63,280	March 22, 2022
3.	Late submission of the financial results within the period prescribed under Regulation 33 of the Listing Regulations	3,06,800	July 2, 2022
4.	Non-compliance under Schedule XIX – Para 2 of the SEBI ICDR Regulations for not approaching the Stock Exchange for listing of equity shares issued under preferential issue within twenty days from the date of allotment	5,43,200	August 25, 2022
5	Non Compliance under Regulation17(1) of the SEBI pertaining to the composition of the Board including failure to appoint woman director (BSE)	53,100	February 22, 2023
6	Non Compliance under Regulation17(1) of the SEBI pertaining to the composition of the Board including failure to appoint woman director (NSE)	53,100	March 10, 2023
	Total	10,78,480	

Furthermore, our Company has *vide* a letter dated September 16, 2023 informed the Stock Exchanges that Mark AB Welfare Trust, an entity forming part of Promoter Group has contravened the Company's Code of Conduct to Regulate, Monitor and Report Trading by Designated Persons and their Immediate Relatives read with Schedule B and Regulation 9 of the SEBI (Prohibition of Insider Trading) Regulations, 2015. Mark AB Welfare Trust undertook a number of transactions involving sale of shares of our Company without obtaining pre-clearance and also transacted during trading window closure and execution of contra trade. In view of the above, our Company had imposed a penalty of ₹ 10.00 lakhs on Mark AB Welfare Trust on account of violation of code of conduct of our Company as payable to SEBI Investor Protection and Education Fund and MARK AB Welfare Trust has already remitted the same into the SEBI Investor Protection and Education Fund.

In addition to the above, a complaint dated August 25, 2023 was filed by GPE (India) Limited ("**Complainant**") with the Securities and Exchange Board of India, Ministry of Corporate Affairs, National Stock Exchange of India Limited, BSE Limited and MSKA & Associates alleging that our Company, Twarit Consultancy Services Private Limited and Complainant had entered into a share purchase agreement, to purchase the preference shares of Haldia Coke and Chemicals Private Limited ("**Haldia**"), which were held by the Complainant. However, on account of failure of our Company and Twarit Consultancy Services Private Limited to purchase the preference shares of Haldia, an arbitration was filed under the rules of the Singapore International Arbitration Centre. An award dated January 7, 2021 was passed in favour of the Complainant, directing our Company and Twarit Consultancy Services Private Limited to pay a sum of approximately, ₹ 19,854.11 lakhs. Subsequently, the award was challenged by our Company and Twarit Consultancy Services Private Limited before the Singapore International Court, which was later dismissed. The Complainant has alleged that our Company has failed to disclose the aforementioned award before the Stock Exchanges under Regulation 30 of the SEBI Listing Regulations.

Our Company has replied to the aforementioned complaint *vide* emails dated September 15, 2023, September 22, 2023 and October 5, 2023. Our Company has denied the allegations and has submitted the following

responses in its emails:

- (i) the complaint relates to an international arbitration award rendered by the Singapore International Arbitration Centre and the enforcement proceedings and appeal proceedings arising therefrom which are presently *sub judice* before the Hon'ble Madras High Court and the Hon'ble Supreme Court of India;
- (ii) disclosure obligations are not triggered or attracted in the fact and circumstances of the matter, as our Company is seeking a recourse before the Hon'ble Supreme Court of India, against an order dated January 5, 2023 passed by the Hon'ble Madras High Court allowing the execution petition filed by the Complainants.
- (iii) our Company had, from time to time, made due and appropriate disclosures through its annual reports and the quarterly unaudited financial reports, as published and uploaded in the Company's website. The reports contain notes in relation to the arbitral award and the ensuing legal proceedings arising therefrom.

In the event any adverse orders are passed against our Company by any competent court directing any settlement of damages, the Company is already indemnified as reported in our Annual Reports and quarterly unaudited financial accounts. In spite of this if any future adverse regulatory actions are taken against our Company, the same could affect our business reputation, divert management attention, and result in a material adverse effect on our business prospects and financial performance and on the trading price of the Equity Shares.

Our Company endeavours to comply with all such obligations/reporting requirements, there may be nondisclosures/delayed/erroneous disclosures and/or any other violations which might have been committed by us, and the same may result into Stock Exchanges and/or SEBI imposing penalties, issuing warnings and show cause notices against us and/or taking actions as provided under the SEBI Act and Rules and Regulations made there under and applicable SEBI Circulars. Any such adverse regulatory action or development could affect our business reputation, divert management attention, and result in a material adverse effect on our business prospects and financial performance and on the trading price of the Equity Shares.

## 19. Our Company has availed a significant amount of loans from our lenders. Any default in repayment of these loans, could significantly impact our business operations, results of operation and financial condition.

As on December 31, 2023 the total fund based indebtedness of our Company is ₹ 43,265.07 lakhs, after implementation of the Resolution Plan by the consortium of lenders led by Punjab National Bank, under the Reserve Bank of India (Prudential Framework for Resolution of Stressed Assets) Directions 2019. The details of the loans availed by our Company have been provided below:

	-	-	-							(₹ in lak	hs)	-
Banks/FI	Sanctioned	Date of	Balance	Interest	Repayment		Matu	rity sched	ule		Total	Source
	Amount	sanction	as at December 31, 2023		Schedule	Less than 1 month	1-3 months	3 months to 1 year	1 to 5 years	5 years and above		for which the loan is proposed to be repaid
					Term Loa	1						
Central Bank	1580	22-03- 2022	1429	-	67 Structured Monthly repayment commencing from Sept'21 to March'27	13	52	208	1156	-	1429	Out of customer collections
ARCIL (SIB)	660	24-03- 2022	660	-	4 Equal yearly repayment commencing from September 2027 to March 2029	-	-	-	495	165	660	

Banks/FI	Sanctioned Amount	Date of sanction	Balance as at	Interest	Repayment Schedule	Maturity schedule					Total	Source for which
			December 31, 2023			Less than 1 month	1-3 months	3 months to 1 year	1 to 5 years	5 years and above		the loan is proposed to be repaid
ACRE	140	03-03- 2022	127	-	48 Structured Monthly repayment commencing from Apr'23 to March'27	1	5	19	102	-	127	
		1			Cash Cred	it						
Punjab National Bank	2355	09-03- 2022	2348	-	Renewable every year	-	-	-	-	-	2348	Out of customer collections
Axis Bank	526	30-03- 2022	507	-		-	-	-	-	-	507	
IDBI Bank	1951	04-05- 2022	1593	-		-	-	-	-	-	1593	
Central Bank	3546	22-03- 2022	2807	-		-	-	-	-	-	2807	
Indian Bank	476	21-03- 2022	(130)	-		-	-	-	-	-	(130)	
Bank Of India	355	20-05- 2022	273	-		-	-	-	-	-	273	
Federal Bank	476	10-06- 2022	466	-		-	-	-	-	-	466	
DBS (e LVB)	984	12-05- 2022	983	-		-	-	-	-	-	983	
Bank of Baroda	664	20-05- 2022	663	-		-	-	-	-	-	663	
Bank Of Maharashtra	463	24-03- 2022	427	-		-	-	-	-	-	427	
Union Bank of India	595	19-04- 2022	545	-		-	-	-	-	-	545	
IFCI Factors	265	02-03- 2022	-	-		-	-	-	-	-	-	
Indusind Bank	774	07-04- 2022	773	-		-	-	-	-	-	773	
Yes Bank	310	07-06- 2022	308	-		-	-	-	-	-	308	
State Bank of India	1786	20-10- 2022	1779	-	]	-	-	-	-	-	1779	
ICICI Bank	179	06-04- 2022	177	-		-	-	-	-	-	177	

We proposes to utilize an amount of  $\gtrless$  8,500.00 lakhs from the Net Proceeds towards full or partial repayment/ pre-payment, of certain secured bank borrowings availed by the Company. For further details in respect of the secured loans proposed to be repaid, please refer to "*Objects of the Issue – Repayment/pre-payment, in full or part, of certain borrowings availed by the Company*" on page 90. While we believe that utilization of a portion of the Net Proceeds for repayment or pre-payment of secured loans would help us to reduce our cost of debt and enable the utilization of our funds for further investment in business growth and expansion, the repayment or pre-payment of loans will not result in the creation of any tangible assets for our Company. Further, our Company will not be able to access and utilize the portion of Net Proceeds, proposed to be utilized towards repayment or pre-payment of secured loans, and accordingly, there will not be a direct cash flow against such objects in our Company.

As of December 31, 2023, our Company had total borrowing amounting to  $\gtrless$  43,265.07 lakhs which includes Compulsorily Convertible debentures and Non- Convertible Debentures aggregating to  $\gtrless$  25,816.28 lakhs and unsecured loans of Rs 1,715.94 lakhs considering net present value of the stated instrument under prevailing accounting standard. Our Company proposes to repay secured loans amounting to  $\gtrless$  8,500.00 lakhs from the Net Proceeds of this Issue. While the ability of our Company has considerably increased for servicing the loans after implementation of the Resolution Plan, we cannot assure you that our Company would be able to repay its remaining debts, in part of full, or at all. Any failure by our Company to service our indebtedness or otherwise perform our obligations under our financing agreements entered with our lenders or which may be entered into by our Company, could trigger cross default provisions, penalties, acceleration of repayment of amounts due under such facilities which may cause an adverse effect on our business, financial condition and results of operations.

### 20. There are outstanding litigations involving our Company and our Subsidiaries which, if determined adversely, may adversely affect our business and financial condition.

As on the date of this Draft Letter of Offer, our Company and our Subsidiaries are involved in certain legal proceedings. These legal proceedings are pending at different levels of adjudication before various courts and tribunals. The amounts claimed in these proceedings have been disclosed to the extent ascertainable and include amounts claimed jointly and/or severally from us and/or other parties, as the case may be. We cannot assure you that these legal proceedings will be decided in favour of our Company and our Subsidiaries, as the case may be, or that no further liability will arise out of these proceedings. We may incur significant expenses in such legal proceedings and we may have to make provisions in our financial statements, which could increase our expenses and liabilities. Any adverse decision may adversely affect our business, results of operations and financial condition.

A summary of the pending tax proceedings and other material litigations involving our Company and our Subsidiaries are provided below:

Name of Entity	Criminal Proceedings	Tax Proceedings <sup>#</sup>	Statutory or Regulatory Proceedings	Disciplinary actions by the SEBI or Stock Exchange against our Promoter	Material Civil Litigation	Aggregate amount involved (₹ in lakhs) <sup>&amp;</sup>
Company						
By the Company	Nil	12	Nil	Nil	9	61,308.24
Against the	1	Nil	4	6	5	28,953.17
Company						
Directors						
By our Directors	Nil	Nil	Nil	Nil	Nil	Nil
Against the	Nil	Nil	Nil	Nil	Nil	Nil
Directors						
Promoter						
By Promoter	Nil	Nil	Nil	Nil	Nil	Nil
Against Promoter	Nil	Nil	Nil	Nil	Nil	Nil
Subsidiaries		•	•			
By Subsidiaries	Nil	1	Nil	Nil	Nil	103.26
Against	Nil	Nil	Nil	Nil	2	2,472.18
Subsidiaries						

<sup>#</sup>*To the extent quantifiable.* 

<sup>#</sup>Note: The above table does not include certain Outstanding Demands/ Proceedings/ Notices: reflecting in Income Tax/CST Portal. As informed by the Management, orders were already passed and that these demands are incorrectly been shown on Income Tax/CST Portal.

& As certified by the Independent Chartered Accountant, BNCA & Co, Chartered Accountants, pursuant to their certificate dated April 16, 2024.

For further details, please refer to the section titled "Outstanding Litigation and Other Material Developments" on page 231 of this Draft Letter of Offer.

### 21. Any inability to manage our growth in our operations in India could disrupt our business and reduce our profitability.

As we continue to grow, we must continue to improve our managerial, technical and operational knowledge and allocation of resources, and implement an effective management information system. Our revenue from operations from Fiscal 2022 to Fiscal 2023 has increased at a YoY rate of 14.99% from ₹ 32,945,65 lakhs to ₹ 37,884.66 lakhs. While we are able to execute projects through our internal accruals and external funding from our lenders, we cannot assure that our Company will have access to the liquidity or such

funding in the future. Further, our business is labour intensive, which requires us to manage relationships with a greater number of customers, suppliers, contractors, service providers, lenders and other third parties. Accordingly, there can be no assurance that we will not suffer from capital constraints, operational difficulties or difficulties in expanding existing business and operations and training an increasing number of personnel to manage and operate the expanded business, which may result in a material adverse effect on our business, financial condition, results of operations and future prospects. In addition, the projects we undertake are increasing in scale and complexity. Accordingly, we not only maintain but are required to constantly improve project management system and supporting infrastructure, such as our information technology and human resources systems and training programs, in order to ensure that we will be able to continue to successfully execute large and complex projects on a timely basis. If we are not successful in managing our growth, our business may be disrupted and profitability may be reduced. Consequently, our business, prospects, financial condition and results of operations may be adversely affected.

## 22. Our financials contain certain long-term borrowings, in relation to which the Company has issued compulsorily convertible debentures ("CCDs") to its lenders and which may be converted into to be equity shares of the Company in the event of any future default.

Our Company has issued and allotted 175,00,000 CCDs of ₹ 100/- each, to its lenders in lieu of existing debt of our Company with yield, which will be convertible into Equity shares at a future date for an aggregate amount upto ₹ 17,500 lakhs. The said issuance has been made in accordance with the resolution plan approved by the lenders under the Reserve Bank of India (Prudential Framework for Resolution of Stressed Assets) Directions 2019 and has been approved by the Board of Directors in their meeting dated January 3, 2022 and by the Shareholders through postal ballot. The Equity Shares which shall be issued post conversion of the compulsorily convertible debentures shall be determined as per the prevailing terms of conversion between our Company and the lenders. In case of any default on the repayment by the Company, we may have to convert the CCDs into the Equity Shares to our lenders, which may have an adverse impact on our financial condition and operations of our business and the shareholding of the existing or prospective shareholders of our Company may be diluted.

## 23. Our operations and our work force are exposed to various hazards and we are exposed to risks arising from construction related activities that could result in material liabilities, increased expenses and diminished revenues and have a material adverse impact on our business, financial condition, results of operations and prospects.

Our business and operation involves inherent industrial risks and occupational hazards and are subject to hazards inherent in providing architectural and construction services, such as and including risk of equipment failure. Such inherent industrial risks and occupational hazards may not be eliminated through implementing safety measures. We are exposed to risks related to such activities, such as systems and equipment failure, industrial accidents, fire, explosion, impact from falling objects, collision, work accidents, underground water leakages, and geological hazards such as such as storm, hurricane, lightning, flood, landslide and earthquake and other hazards that may cause injury and loss of life, severe damage to and destruction of property and equipment, and environmental damage.

Environmental laws and regulations in India are stringent and while our Company strives to comply with all the applicable regulations, if environmental clearances are not obtained in a timely manner or at all, the project may not be in compliance with environmental laws and regulations and/or may be delayed and our overall operating expenses may increase, adversely affecting our business and results of operations. The impact of noise pollution from construction activities, operations and transportation at our project sites are subject to various environmental laws and regulations. Noise pollution rules seek to regulate and control the noise producing and generating sources including from industrial activity. In terms of the Environment Protection Rules, 1986, as amended from time to time, the maximum permissible sound pressure level for new diesel generator sets with rated capacity up to 1000 KVA, manufactured on or after January 1, 2005 shall be 75 dB(A) at one meter from the enclosure surface. Integral acoustic enclosure should be provided at the manufacturing stage itself. In the event that such regulations become more stringent, such as increasing the requirements for obtaining approvals or meeting government standards, this could result in changes to the infrastructure necessary for our projects and their technical requirements, increasing the costs related to changing construction methods in order to meet government standards and increasing penalties for non-

compliance. Furthermore, we may incur significant expenditure relating to operating methodologies and standards in order to comply with applicable environmental laws and regulations.

In addition, our projects may involve the handling of hazardous materials, which, if improperly handled or disposed of, could subject us to civil and criminal liabilities. The Hazardous Wastes (Management and Handling) Rules, 1989 provides for control and regulation of hazardous wastes as defined under the Rules discharged by the operations of undertakings and imposes an obligation on every occupier and operator generating hazardous waste to dispose of such hazardous wastes properly including proper collection, treatment, storage and disposal. Every occupier and operator of any facility generating hazardous waste is required to obtain an approval from the relevant state Pollution Control Board for collecting, storing and treating the hazardous waste. Further certain environmental laws provide for joint and several liability for remediation of releases of hazardous substances, rendering a person liable for environmental damage without regards to negligence or fault on the part of such person. In addition to potential liabilities that may be incurred in satisfying these requirements, we may be subject to claims alleging personal injury or property damage as a result of alleged exposure to hazardous substances. We are also subject to regulations dealing with occupational health and safety. Such laws and regulations may expose us to liability arising out of the conduct of operations or conditions caused by others, or for our own acts. Sanctions for failure to comply with these laws, rules and regulations, many of which may be applied retroactively, may include administrative, civil and criminal penalties, revocation of permits and corrective orders. While, there have not been any material instances of non-compliances in the past, occurrence of any such instances, could have an adverse impact on our business and results of operations.

Although there have been instances of employees getting injured in the past three years, however, if we fail to implement regulatory procedures or if the procedures we implement are ineffective, our employees and others may get severely injured. Further, there have been instances wherein fines and penalties have been imposed against our Company under Employee Provident Fund Act, 1952, however any failure to comply with statutory regulations pertaining health and safety, in the future may result in penalties, fines etc. against our Company. For details, please see "Outstanding Litigation and Material Developments – Litigation Involving our Company - Litigation against our Company - Actions taken by Statutory/Regulatory Authorities" on page 232 of this Draft Letter of Offer. There can be no assurance that we will not become involved in future litigation or other proceedings or be held responsible in any such future litigation or proceedings relating to safety, health and environmental matters in the future, could divert management time and attention, and consume financial resources in defence or prosecution of such legal proceedings or cause delays in the construction, development or commencement of operations of our projects.

## 24. Any downgrade in our credit ratings may increase interest rates for refinancing our borrowings, which would increase our cost of borrowings, and adversely affect our ability to borrow on a competitive basis. We may also be subject to interest rate risk.

Credit ratings reflect the opinions of ratings agencies on our financial strength, operating performance, strategic position and ability to meet our obligations. We have received ratings from CRISIL Limited ("CRISIL"). For instance, we have received "CRISIL BBB-/Stable" credit rating for our term loan facilities. However, any downgrade in our credit ratings may increase interest rates for refinancing our borrowings, which would increase our cost of borrowings, and may have an adverse effect on our future issuances of debt and our ability to borrow on a competitive basis. Further, any downgrade in our credit ratings may also trigger an event of default or acceleration of repayment of certain of our borrowings. If any of these risks materialise, it could have a material adverse effect on our business, cash flows, financial condition and results of operations.

#### 25. Our insurance coverage may not adequately protect us against all our losses or liabilities.

Our significant insurance policies consist of a comprehensive coverage for risks relating to accidental death, pilferage, fire and other perils, errors committed by directors and officers. We are generally required to maintain insurance coverage under our contracts in respect of construction works, plants and equipment. The details of insurance cover for the projects and assets, claims received and sum assured for the nine month period ended December 31, 2023 and the Fiscals ended March 31, 2023, March 31, 2022 and March 31, 2021 are given below:

		(₹ in lakhs)
Financial Year	Insurance coverage	Claims received
2021	1,55,875.06	Nil
2022	1,82,567.83	Nil
2023	1,53,547.35	151.03
Nine month period ended December 31,	1,45,185.01	34.25
2023		

While we believe that the insurance coverage we maintain would reasonably be adequate to cover all normal risks associated with the operation of our business, there can be no assurance that any claim under the insurance policies maintained by us will be honoured fully on time or at all or that we will not suffer losses not covered by our policies. We are involved in large projects where design, construction or systems failures can result in substantial injury or damage to third parties. Our projects could suffer physical damage from fire or other causes, resulting in losses, including loss of rent, which may not be fully compensated by insurance. In addition, we could suffer damage due to earthquakes, floods, hurricanes, terrorism or acts of war, other natural disasters, which may be uninsurable or are not insurable at a reasonable premium. The proceeds of any insurance claim may be insufficient to cover rebuilding costs as a result of inflation, changes in regulations, environmental issues as well as other factors. Any liability in excess of our insurance payments, reserves or backup guarantees could result in additional costs, which would reduce our profits.

26. We may not be able to obtain adequate financing or generate sufficient cash flow to meet our significant capital expenditures and liquidity requirements, which would have a material and adverse effect on our business, results of operations, financial position and prospects.

Our EPC projects are capital intensive as well as labour-intensive, which requires us to have significant amounts of working capital. We have had, and expect to continue to have, substantial liquidity and capital resource requirements. As of December 31, 2023, we had total borrowings (current borrowings) of  $\gtrless$  43,265.07 lakhs. Further, our cash flow generated vis-à-vis the Order Book of the Company is set out below:

Particulars	As at and for the December 31, 2023	As at and for the March 31, 2023	As at and for the March 31, 2022	As at and for the March 31, 2021
Cash flow generated from projects	25,246.79	28,362.05	17,920.13	25,031.00
Order Book	1,08,500.00	1,10,900.00	1,21,239.00	1,48,300.00
Percentage of cash flow generated (%)	23.27%	25.57%	14.97%1	17.18%

Our project financing is a combination of net working capital, advances from customers and bank financing. While we may approach the Consortium or the other lenders for financial commitments, these commitments are subject to a number of conditions precedent, such as completion of documentation satisfactory to parties thereto, among others. We may not be able to fulfil all or any of the conditions or agree on terms as may be required by such lenders. Accordingly, our inability to obtain financing may impair our business, results of operations, financial condition or prospects, as the case may be. Depending on the stages or phases of our various projects in our current Order Book, we may not be able to generate sufficient cash flow to meet our significant capital expenditures and liquidity requirements, which would have a material and adverse effect on our business, results of operations, financial position and prospects. In addition, a decline in our order intake or order backlog may lead to impairment of our ability to obtain financing which may consequently impair our business, results of operations, financial condition or prospects, as the case may be.

27. We may not be able to obtain, renew or maintain our statutory and regulatory permits and approvals required to operate our businesses on time or at all. Any failure to renew the approvals that have expired or apply for and obtain the required approvals, licenses, registrations or permits, or any suspension or revocation of any of the approvals, licenses, registrations and permits that have been or may be issued to us, may adversely affect our operations.

We are subject to regulatory authorities of State Government as well as the Central Government, there can be no assurance that the consents or other approvals required from third parties, which include central, state and local governmental bodies, will be issued or granted to us in a timely manner or at all. Our Company is generally required to obtain (i) registration under Shops & Establishments Act, 1948; (ii) registration and compliances under employee welfare laws such as, Employees State Insurance Act, 1948, Employee Provident Fund Act, 1952; (iii) environmental laws such as, Environment Protection Act, 1986, e-waste (Management and Handling) Rules, 2011 and Disaster Management Act, 2005; and (iv) taxation registration and approvals such as, Central Goods and Service Tax Act, 2017 and the Income-tax Act, 1961. Certain of our licenses require renewal on a monthly basis, we have made applications before the relevant statutory authorities for renewal of such licenses, which are pending as of the date of this Draft Letter of Offer. Even after we have obtained the required licenses, permits and approvals, our operations are subject to continued review and the governing regulations which may change. Further, certain of our contractors and other counterparties are required to obtain approvals, licenses, registrations and permits with respect to the services they provide to us. We cannot assure you that such contractors or counterparties have obtained and will maintain the validity of such approvals, licenses, registrations and permits. We cannot assure you that we or any other party will be able to obtain or comply with all necessary licenses, permits and approvals required for our power plants in a timely manner to allow for the uninterrupted construction or operation of our power plants, or at all.

Furthermore, our government approvals and licenses are subject to numerous conditions, some of which are onerous and require us to incur substantial expenditure. We cannot assure you that the approvals, licenses, registrations and permits issued to us would not be suspended or revoked in the event of non-compliance or alleged non-compliance with any terms or conditions thereof, or pursuant to any regulatory action. If we fail to comply with all applicable regulations, we may incur increased costs, be subject to penalties which could materially and adversely affect our results of operations. There have been instances wherein fines and penalties have been imposed against our Company under Employee Provident Fund Act, 1952, however any failure to comply with statutory regulations in the future may result in penalties, fines etc. against our Company - *Litigation against our Company - Actions taken by Statutory/Regulatory Authorities*" on page 232 of this Draft Letter of Offer. Any failure to renew the approvals that have expired or apply for and obtain the required approvals, licenses, registrations or permits, or any suspension or revocation of any of the approvals, licenses, registrations and permits that have been or may be issued to us, may adversely affect our operations.

#### 28. There have been instances of delayed-payment of statutory dues in the past.

There have been instances in the past wherein undisputed statutory dues including goods and service tax, provident fund, employees' state insurance, income-tax, duty of customs, cess have not been regularly deposited by our Company with the appropriate authorities and there have been delays in remittance of dues in the past. Details of such delayed payments have been provided below:

								(₹ in lakhs)
Particulars	As at and	Delay in	As at	Delay in	As at and	Delay in	As at and	Delay in
	for the	days	and for	days	for the	days	for the	days
		-	the	-		-		-
	31-Dec-23		31-Mar-		31-Mar-		31-Mar-	
			23		22		21	
TDS	88	0 - 100	631	0 - 66	562	0 - 240	451	0 - 219
ESI	3	0-26	10	0 - 38	10	0 - 134	12	0 - 257
PF	0.17	0-30	339	0 - 38	356	0 - 187	408	0 - 339
GST	117	0 -61	261	0 - 43	26	0 - 30	12	0 - 113
Professional	-	-	1	0 - 194	3	0 - 546	4	0 - 572
Tax Payable								

However no undisputed amount payable in respect of goods and services tax, provident fund, employees' state insurance, income-tax, duty of custom, cess and any other statutory dues applicable to it were outstanding, at the year ended March 31, 2023, for a period of more than six months from the date they became payable. We have received show cause notices from the Income Tax Department under the Income-Tax Act, 1961, the details of the same have been provided in the chapter titled "*Outstanding Litigation and Material Developments – Litigation Involving our Company - Litigation against our Company - Actions* 

*taken by Statutory/Regulatory Authorities*" on page 232 of this Draft Letter of Offer. While, penalties and fines have been imposed by regulatory authorities in the past, however it cannot be assured that there will not be such instances in the future or that our Company will not commit any further delays or defaults in relation to the applicable regulatory requirements, or that any penalty or fine will not be imposed by any regulatory authority in respect to the same.

## 29. If we cannot respond adequately to increased competition in the future, we may lose market share and our business, results of operations, financial condition and prospects may be materially and adversely affected.

We face significant competition from our peers and owing to the nature of our business, majority of our business and procuring a project depends on bidding process, which entails intense competition. Although we have a business strategy which seeks to minimize the effects of such competition, there can be no assurance that such competition will not erode our profit margins. Projects are awarded following competitive bidding processes and satisfaction of other prescribed pre-qualification criteria. Once the prospective bidders satisfy the pre-qualification requirements of the tender, the project is usually awarded based on the price of the contract quoted by the prospective bidder. The nature of this process may cause us and other prospective bidders to lower prices for award of the contract, so as to maintain market share. This could have a material negative effect on our financial condition, results of operations and prospects. If we are unable to bid competitively, we may fail to increase or maintain our Order Book, which would also materially and adversely affect our business, results of operations and prospects.

### 30. Our business is subject to cyber risks and risks related to information technology systems and technology failures or advancements could disrupt our operations.

Our business is dependent upon increasingly complex and interdependent information technology systems, including internet-based systems, to support business processes as well as internal and external communications. We use various business applications and software like SAP AWS, Microsoft Office 365, Primavera P6, Staad Pro etc. The complexity of our computer systems may make them potentially vulnerable to breakdown, malicious intrusion and computer viruses. Cyber threats are evolving and are becoming increasingly sophisticated. While we have not experienced any disruptions or failures to our information technology systems in the last three years, we cannot assure you that we will not encounter disruptions in the future. Any such disruption may result in the loss of key information or disruption of our business processes, which could adversely affect our business and results of operations. Control measures include designing, implementing, and continually improving security controls including adequate security incident response plans which are tested periodically. Notwithstanding the measures mentioned above, our systems are potentially vulnerable to data security breaches, whether by employees or others that may expose sensitive data to unauthorized persons.

# 31. We are required to furnish bank guarantees/ letters of credit as part of our business. Our inability to arrange such guarantees/ letters of credit or the invocation of such guarantees/ devolvement of letters of credit may adversely affect our cash flows and financial condition. Further, we may experience delays and/or defaults in our receivables, or delay in the release of bidding guarantees, prepayment guarantees, letters of credit or retention monies which could have a material adverse effect on our results of operations and financial condition.

Most of our engineering and construction contracts require us to commit a certain performance guarantees, and advance payment guarantee to projects prior to receiving any advances, progress or other payments from the clients in amounts sufficient to cover expenditures on projects as they are incurred as a result of providing bidding guarantees, performance guarantees and retention monies arrangements under such contracts. The nature of guarantee and letter of credit provided by our Company as part of engineering and construction contracts and the amount locked up against such guarantees and letter of credit as at December 31, 2023 has been provided below:

	(र ın lakhs)
Particulars	Amount
Advance bank guarantee	10,255.51
Performance bank guarantee	17,215.00
Retention / security deposit	3,920.83

Supplier bank guarantee	2,849.46
Tender / EMD bank guarantee	939.79
Letter of credit	10,355.00
Total	45,535.59

Delays in client payments may require us to make a working capital investment. If a client defaults in making its payments on a project on which we have devoted significant resources or if a project in which we have invested significant resources is delayed, cancelled or does not proceed to completion, it could have a material adverse effect on our results of operations and financial condition. Details of receivables in respect of our current projects are set forth below:  $(\bar{\tau} in lakks)$ 

	$(\langle n lakhs \rangle)$
Assets	Total Trade Receivables
Non-Current	17,939.50
Current	28,527.10

Securing adequate banking facilities for these guarantees is crucial for our long-term growth. However, our ability to obtain necessary funds timely and on favorable terms is uncertain, influenced by our financial health, market conditions, and our adherence to the Resolution Plan following a history of debt servicing defaults. Inability to meet these financial obligations could lead to negative cash flows and hamper our working capital needs, adversely impacting our business and operations.

## 32. We engage in engineering and construction of road projects in India and the roads sector in India is prone to certain regulatory hurdles and may impose financial burden on our Company.

We have undertaken road projects in India undertaken or awarded by governmental authorities and other entities funded by the GoI or state governments and continue to do so. The companies involved in the EPC business for the roads sector are prone to various risks such as delays owing to government entities not being able to acquire lands in accordance with the Land Acquisition Act, 2013 and the financial stress the companies involved in the roads sector may face due to long gestation periods and long borrowing repayment schedules. Further, there can be no assurance that the Government of India or the state governments will continue to place emphasis on the road infrastructure or related sector. In the event of any adverse change in budgetary allocations for infrastructure development or a downturn in available work in the road infrastructure sector or resulting from any change in government policies or priorities, our business prospects and our financial performance, may be adversely affected. The contracts with government entities may be subject to extensive internal processes, policy changes, government or external budgetary allocation, insufficiency of funds and political pressure, which may lead to lower number of contracts available for bidding or increase in the time gap between invitation for bids and award of the contract or lead to renegotiation of the terms of these contracts which may lead to a delay in our business operations.

## 33. We have incurred losses in the recent past. Continuous financial losses incurred by us may be perceived adversely by external parties such as clients and bankers, which could affect our reputation, business, financial condition and results of operation and affect our ability to repay the loans availed by our Company.

(₹ in lakhs) **Particulars** Nine months period March 31, 2023 March 31, March 31, 2021 ended December 31, 2022 2023 1,659.38 (490.38)(17,947.33) Profit/(loss) after (26, 370.37)tax earned by our Company

Our Company has incurred losses in the recent past, the details of which are provided below:

We cannot assure you that with lower profit and lower revenue margin, we would be effectively able to service our debt obligations on time and would not commit any defaults in repayment of loans and the interest involved. Occurrence of any of the aforementioned events would adversely affect our ability to maintain adequate cash flows to meet our working capital requirements and run our business in an effective manner. Further, there can be no assurance that we will not incur losses in any future periods, or that there will not be an adverse effect on our reputation or business as a result of such losses. Such losses incurred by us may be

received adversely by external parties such as customers, bankers, and suppliers, which could affect our reputation.

## 34. In addition to the existing indebtedness our Company, may incur further indebtedness during the course of business. We cannot assure that our Company would be able to service the existing and/ or additional indebtedness.

As on December 31, 2023 the total fund based indebtedness of our Company is ₹ 43,265.07 lakhs, which includes the amount of the loan converted into compulsorily convertible debentures and non-convertible debentures. In addition to the indebtedness for the existing operations of our Company, we may incur further indebtedness during the course of the business. The level of our indebtedness could have several important consequences, including but not limited to the following: (i) a significant portion of our cash flow may be used towards repayment of our existing debt, which will reduce the available cash flow to fund our expenditures and other general corporate requirements; (ii) defaults of payment and other obligations under our financing arrangements may result in an event of default, acceleration of our repayment obligations and enforcement of related security interests over our assets; (iii) a substantial portion of our long term indebtedness is subject to floating rates of interest. Fluctuations in market interest rates may require us to pay higher rates of interest and will also affect the cost of our borrowings; and (iv) our ability to obtain additional financing in the future or renegotiate or refinance our existing indebtedness on terms favourable to us may be limited, which may impact our growth plans. While the ability of the company has considerably increased for serving the loans after implementation of the resolution plan, we cannot assure you that our Company will be able to obtain further loans at favourable terms. Increased borrowings, if any, may adversely affect our debt-equity ratio and our ability to borrow at competitive rates. In addition, we cannot assure you that the budgeting of our working capital requirements for a particular year will be accurate. There may be situations where we may under-budget our working capital requirements, which may lead to delays in arranging additional working capital requirements, loss of reputation, and levy of liquidated damages and can cause an adverse effect on our cash flows. Any failure to service the indebtedness of our Company or comply with the Resolution Plan or otherwise perform our obligations under our financing agreements entered with our lenders or which may be entered into by our Company, could trigger cross default provisions, penalties, acceleration of repayment of amounts due under such facilities which may cause an adverse effect on our business, financial condition and results of operations.

35. We depend on certain senior managers and key employees and our inability to retain such senior managers and employees or to adequately replace them or hire additional qualified employees could adversely affect our ability to achieve our objectives and business strategy, and thereby have a material adverse effect on our business and financial performance.

Our operating and execution capability is substantially attributable to the role played by a group of our senior management and key employees. Our future success depends significantly on the full involvement of these key executives and employees and our ability to continue to retain and recruit high-level personnel. We do not carry key man insurance. We may need to offer higher compensation and other benefits to attract and retain key personnel. Our retention efforts include selecting the right people in our hiring process through adequate screening and through hiring individuals with relevant experience, providing opportunities for employees to share knowledge with one another through training sessions and presentations and offering an attractive, competitive salary and benefits package. In addition, we also offer a performance and potential-based career growth plan aimed at retaining talented employees based on performance goals. Our inability to retain such key executives and employees, or, alternatively to adequately replace them or hire qualified new executives and employees as our business grows, could adversely affect our ability to achieve our objectives and business strategy, and thereby have a material adverse effect on our business, financial condition or results of operations.

## 36. Our Company has experienced negative cash flow in the past and may continue to do so in the future, which could have a material adverse effect on our business, prospects, financial condition, cash flows and results of operations.

Our Company has experienced negative net cash flow in operating, investing and financing activities in the past, the details of which are provided below:

(₹ in lakhs)

<b>Financial Years</b>	Consolidated Cash flows from	Amount (₹ in lacs)
2023	Operating Activities	*
	Financing Activities	(614.20)
	Investing Activities	*
2022	Operating Activities	(7,199.39)
	Financing Activities	*
	Investing Activities	*
2021	Operating Activities	(4,989.19)
	Financing Activities	*
	Investing Activities	*

\*indicates positive cash flow

We may incur negative cash flows in the future which could have a material adverse effect on our business, prospects, results of operations and financial condition.

#### 37. We may infringe on the intellectual property rights of others.

While we take care to ensure that we comply with the intellectual property rights of others, we cannot determine with certainty whether we or our technology providers are infringing upon any existing third-party intellectual property rights which may force us to alter our technologies, obtain additional licenses or significantly cease some portions of our operations. We may also be susceptible to claims from third parties asserting infringement and other related claims. Regardless of whether such claims that we or our technology providers are infringing patents or other intellectual property rights have any merit, those claims could adversely affect our relationships with current or future clients, result in costly litigation, cause product shipment delays or stoppages, divert management's attention and resources, subject us to significant liabilities, require us to enter into additional royalty or licensing agreements or require us to cease certain activities.

An adverse ruling arising out of any intellectual property dispute could subject us to significant liability for damages, prevent us from using technologies or developing products, or require us to negotiate licenses to disputed rights from third parties. Although patent and intellectual property disputes in the technology area are often settled through licensing or similar arrangements, costs associated with these arrangements may be substantial and could include license fees and ongoing royalties, which could be prohibitively expensive. Furthermore, necessary licenses may not be available to us on satisfactory terms, if at all. Any of the foregoing could materially and adversely affect our business, results of operations and financial condition.

## 38. We do not own our Registered Office. Disruption of our rights as lessee or termination of the lease agreement with our lessor would adversely impact our operations and consequently, our business.

As on the date of this Draft Letter of Offer, our Registered Office has been taken on lease by our Company, details of the same have been provided below:

Sr.	Details of the	Particulars of the	Consideration/	Tenure/ Term	Usage
no.	Deed/Agreement	property, description	License Fee/Rent		
		and area	(excluding GST)		
1.	Lease Deed dated	4 <sup>th</sup> Floor, Bascon Futura	Refundable	A period of three	Registered
	June 9, 2022 executed	SV, IT Park	security deposit of	years commencing	Office
	between Shrine	Venkatanarayana Road,	₹ 42.66 lakhs and	from August 1,	
	Vailankanni Senior	Parthasarathy Puram, T.	rent of ₹ 42 per	2022	
	Secondary School and	Nagar Chennai – 600 017,	square feet per		
	our Company	Tamil Nadu, India	month		
2.	Lease Deed dated	3 <sup>rd</sup> Floor, Bascon Futura	Refundable	A period of three	Office
	June 9, 2022 executed	SV, IT Park	security deposit of	years commencing	space
	between Shrine	Venkatanarayana Road,	₹ 42.66 lakhs and	from August 1,	
	Vailankanni Senior	Parthasarathy Puram, T.	rent of ₹ 42 per	2022	
	Secondary School and	Nagar Chennai – 600 017,	square feet per		
	our Company	Tamil Nadu, India	month		

The lease deed can be terminated, and any such termination could result in our Registered Office being shifted or shut down. While we have not faced major issues renewing the lease in the past, if these lease deed

is not renewed or not renewed on terms favourable to us, we may suffer a disruption in our operations or increased costs, or both, which may affect our business and results of operations. For details, please refer to the chapter titled "*Our Business- Our Immovable Properties*" on page 129 of this Draft Letter of Offer.

#### 39. Some of our Subsidiaries have incurred losses in the past.

Some of our Subsidiaries have incurred losses in the past, details of which are as under:

(₹ in lakhs)

Name of the entity		Profit/(Loss)	
	March 31, 2023	March 31, 2022	March 31, 2021
Shriram EPC FZE, Sharjah	*	(41.59)	*
Shriram EPC Arkans LLC -Oman	(0.48)	(3.27)	*

\*Represents profits

There can be no assurance that our Subsidiaries will not incur losses in any future periods, or that there may not be an adverse effect on our reputation or business as a result of such losses. Such losses incurred by our Subsidiary may be perceived adversely by external parties.

40. Some of our Subsidiaries have experienced negative cash flow in the past and may continue to do so in the future, which could have a material adverse effect on our business, prospects, financial condition, cash flows and results of operations.

Some of our Subsidiaries have experienced negative net cash flow in the past, the details of which are provided below:

			(₹ in lakhs)		
Name of the entity^	March 31, 2023	March 31, 2022	March 31, 2021		
Net Cash Flow from/(used in) Operating Activities					
Shriram EPC FZE	*	(9.05)	(14.85)		
Net Cash Flo	w from/(used in) Investi	ng Activities			
Shriram EPC FZE	*	*	(0.14)		
Net Cash Flow from/(used in) Financing Activities					
Shriram EPC FZE	*	(0.18)	(0.15)		
*Penresents positive each flow					

\*Represents positive cash flow

There can be no assurance that our Subsidiaries will not experience negative net cash flow in the future as well.

## 41. Our Promoter, Directors, Key Managerial Personnel and Senior Management have interests in our Company other than reimbursement of expenses incurred or normal remuneration or benefits.

Our Promoter, Directors Key Managerial Personnel and Senior Management, have interest in our Company to the extent of the regular remuneration or benefits, reimbursements of expenses, Equity Shares held by them or their relatives, their dividend or bonus entitlement, benefits arising from their directorship in our Company. Our Promoter, Directors, Key Managerial Personnel and Senior Management may also be interested to the extent of any transaction entered into by our Company with any other company or firm in which they are directors or partners. For further details, please see the section titled *"Financial Information"* at page 148 of this Draft Letter of Offer. There can be no assurance that our Promoter, Directors, Key Managerial Personnel and Senior Management will exercise their rights as shareholders to the benefit and best interest of our Company. Our Promoter and Promoter Group will continue to exercise significant control over our Company, including being able to control the composition of our Board of Directors and determine decisions requiring simple or special majority voting of shareholders, and our other shareholders may be unable to affect the outcome of such voting.

## 42. We have certain contingent liabilities and our financial condition and profitability may be adversely affected if any of these contingent liabilities materialize.

The details of our contingent liabilities are as follows:

					(₹ in lakhs)
S. No.	Particulars*	As at December 31, 2023	As at 31st March, 2023	As at 31st March, 2022	As at 31st March, 2021
1.	Claims against the company not acknowledged as debts	9,629.25	10,188.40	15,835.06	10,879.21
2.	Central Excise, Service tax and customs duties demand contested in Appeals, not provided for	780.00	408.00	408.00	408.00
3.	Disputed VAT/ Central Sales tax demands contested in Appeals, not provided for	2,789.00	3166.00	9,669.88	9,256.75
4.	Income tax demands contested in appeals not provided for			-	1,800.58
5.	Bank Guarantees Outstanding	35,180.58	33,636.06	32,002.18	41,353.20
	Total	48.378.83	47.398.46	57.915.12	63.697.74

\*The above table does not include certain Outstanding Demands/Proceedings/Notices reflecting in Income Tax/GST Portal. As informed by the Management, orders were already passed and that these demands are incorrectly been shown on Income Tax/GST Portals.

For further details of contingent liability, see the section titled — "*Financial Information*" on page 148 of this Draft Letter of Offer. Furthermore, there can be no assurance that we will not incur similar or increased levels of contingent liabilities in the future.

#### 43. Our Company has availed certain unsecured loans, which are recallable in nature.

As on December 31, 2023, our Company has outstanding long term unsecured loans aggregating to ₹ 1,370.12 lakhs, which have been extended by one of the wholly-owned subsidiaries of our Promoter Group, namely, Mark AB Capital Investment India Private Limited, which are re-payable as a bullet payment on December 31, 2035 at an interest rate of 0.1% per annum. The details of the loans availed has been provided below:

S. No.	Name of the lender	Principal Amount outstanding as of December 31, 2023 (₹ <i>in lakhs</i> )*
1.	Mark AB Capital Investment India Private Limited	3,850.00

\*Net Present value as on December 31, 2023 is ₹ 1,370.12 lakhs

In the event, we are unable to repay the aforementioned loan, on the due date, our Company would stand in violation of the arrangement entered into with Mark AB Capital Investment India Private Limited, which could adversely affect our business, financial condition and results of operations.

#### 44. We have in past entered into related party transactions and we may continue to do so in the future.

Our Promoter, Directors Key Managerial Personnel and Senior Management, may be deemed to be interested in our Company, in addition to the regular remuneration or benefits, reimbursements of expenses, Equity Shares held by them or their relatives, their dividend or bonus entitlement, benefits arising from their directorship in our Company. Our Promoter, Directors Key Managerial Personnel and Senior Management may also be interested to the extent of any transaction entered into by our Company with any other company or firm in which they are directors or partners. Please see below a summary of the related party transactions executed between our Promoter, Directors Key Managerial Personnel and Senior Management for the nine month period ended as per the Limited Reviewed Financial Statements and the Fiscal ended March 31, 2023, and as per the Restated Consolidated Financial Information as at and for the Financial Years ended on March 31, 2023, 2022 and 2021:

(₹ in lakhs)

Description	Name of the Related Party	Period ended December 31, 2023	For the Year Ended 31 March 2023	For the Year Ended 31 March 2022	For the Year Ended 31 March 2021
Transfer of Advances / Receivables	SVL Ltd	-	7,433.87	2,793.80	4,758.88
Fund Received (Net)	SVL Ltd	-	-	2,454.85	5,194.75
Amount Invested as Equity	Mark A B Investment LLC (effective from 24th September 2022)	-	35,000	-	-
Unsecured loans	MARK AB Capital Investment India Private Limited	2950	900	-	-
Compensation of Key Management Personnel	T.Shivaraman	-	119.61	60.4	60.4
Compensation of Key Management Personnel	M.Amjad Shariff	-	79.68	60.15	60.15
Compensation of Key Management Personnel	N K Suryanarayanan	65.1	43.4	-	-
Expenses incurred and recoverable	Orient Green Power Company Limited	-	-	0.41	-
Fund Receipts	Bharath Wind Farm Limited	-	-	4.11	-
Company's share in profit of integrated joint ventures	Larsen & Toubro Limited Shriram EPC JV-	-	-	1.48	286.15
Company's share in Loss of integrated joint ventures	Larsen & Toubro Limited Shriram EPC JV-	-	10.36	-	-
Funds received	Larsen & Toubro Limited Shriram EPC JV-	-	-	390.77	-
Progressive Billings / Revenue	Shriram EPC Eurotech Environmental Private Limited JV	299	121	698.18	532.66
Progressive Billings / Revenue	SEPC DRS ITPL JV	34	102	1.99	590.73
Progressive Billings / Revenue	Mokul Shriram EPC JV	-	-	8,624.17	25,983.90
Expenses reimbursed by the party	Shriram EPC Eurotech Environmental Private Limited JV	-	-	4.51	125.33
Expenses reimbursed by the party	SEPC DRS ITPL JV	-	-	-	260.85
Cost incurred for Materials and Labour	Mokul Shriram EPC JV	-	-	8,624.17	25,983.90

For further details, please see the section titled "*Financial Information*" at page 148 of this Draft Letter of Offer. While we believe that all our related party transactions have been conducted on an arm's length basis and in accordance with the provisions of the Companies Act and SEBI LODR Regulations, we cannot assure you that we may not have achieved more favourable terms had such transactions been entered into with unrelated parties. There can be no assurance that such transactions, individually or taken together, will not have an adverse effect on our business, prospects, results of operations and financial condition, including because of potential conflicts of interest or otherwise. In addition, our business and growth prospects may decline if we cannot benefit from our relationships with them in the future.

## 45. The agreements executed by our Company with lenders for financial arrangements contain restrictive covenants for certain activities and if we are unable to get their approval, it might restrict our scope of activities and impede our growth plans.

We have entered into agreements for our borrowings with certain lenders. These borrowings include secured fund based and non-fund based facilities. These agreements include restrictive covenants which mandate certain restrictions in terms of our business operations such as change in capital structure, formulation of any scheme of amalgamation or reconstruction, declaring dividends, further expansion of business, granting loans to directors and third parties, undertake guarantee obligations on behalf of any other borrower, which require our Company to obtain prior approval of the lenders for any of the above activities. A default under this clause will result in the outstanding amounts becoming due and payable immediately. This might have an adverse effect on our cash flows, business, results of operations and financial condition.

## 46. We have not made any alternate arrangements for meeting our capital requirements for the Objects of the Issue. Further, we have not identified any alternate source of financing the 'Objects of the Issue'. Any shortfall in raising / meeting the same could adversely affect our growth plans, operations and financial performance.

As on date, we have not made any alternate arrangements for meeting our capital requirements for the Objects of the Issue. We meet our capital requirements through our bank finance, unsecured loans, owned funds and internal accruals. Any shortfall in our net owned funds, internal accruals and our inability to raise debt in future would result in us being unable to meet our capital requirements, which in turn will negatively affect our financial condition and results of operations. Further, we have not identified any alternate source of funding and hence any failure or delay on our part to raise money from this issue or any shortfall in the issue proceeds may delay the implementation schedule and could adversely affect our growth plans. For further details, please refer to the chapter titled "*Objects of the Issue*" beginning on page 89 of this Draft Letter of Offer.

### 47. Our Company does not have any documentary evidence for the educational qualifications of Abdulla Mohammad Ibrahim Hassan Abdulla.

Our Chairman and Non-Executive Director, Abdulla Mohammad Ibrahim Hassan Abdulla is unable to trace documents evidencing his educational qualification. Due to lack of documents and relevant information from the aforementioned Director, we have placed reliance upon affidavits issued by the Director, confirming the disclosure made in the biography in the chapter titled "*Our Management*" For further details, please refer to the chapter titled "*Our Management*" on page 89 of this Draft Letter of Offer.

## 48. Our funding requirements and proposed deployment of the Net Proceeds are based on management estimates and have not been independently appraised and may be subject to change based on factors, some of which may be beyond our control.

The Net Proceeds are proposed to be utilised towards repayment or prepayment of secured loans and funding of working capital requirements. For further details, please refer to the chapter titled "*Objects of the Issue*" on page 89 of this Draft Letter of Offer. Further, an amount not exceeding 25% of the gross issue proceeds are proposed to be utilized for general corporate purposes as permitted under SEBI ICDR Regulations. It is to be noted that the aforesaid deployment of proceeds towards various objects are not appraised by any institution or independent agency. Although the payment of dues to creditors will be as approved in the Resolution Plan, the payment to various categories of creditors is proposed in a manner to be decided by the Board of Directors of the Company in the best interests of the Net Proceeds will be monitored by the Monitoring Agency, there can be no assurance that the allocation of funds for different objects proposed in the issue would serve the best interests of the Company or that the Company will be able to achieve the results it aims to achieve through the deployment of funds being raised in the rights issue.

### 49. Our ability to pay dividends in the future may be affected by any material adverse effect on our future earnings, financial condition or cash flows.

Our ability to pay dividends in future will depend on our earnings, financial condition and capital requirements. Our business is working capital intensive and we are required to obtain consents from certain of our lenders prior to the declaration of dividend as per the terms of the agreements executed with them. We may be unable to pay dividends in the near or medium term, and our future dividend policy will depend on our capital requirements and financing arrangements in respect of our operations, financial condition and results of operations. Our Company has not declared dividends in the past three years and the nine month period ended December 31, 2023, and there can be no assurance that our Company will declare dividends in the future also. For further details, please refer to the chapter titled "*Dividend Policy*" on page 147 of this Draft Letter of Offer.

50. We have not commissioned an industry report for the disclosures made in the chapter titled "Industry Overview" and made disclosures on the basis of the data available on the internet and such data has not been independently verified by us.

We have neither commissioned an industry report, nor sought consent from the quoted website source for the disclosures which need to be made in the chapter titled "*Industry Overview*" of this Draft Letter of Offer. We have made disclosures in the said chapter on the basis of the relevant industry related data available online for which relevant consents have not been obtained. We have not independently verified such data. Further, the industry data mentioned in this Draft Letter of Offer or sources from which the data has been collected are not recommendations to invest in our Company. Accordingly, investors should read the industry related disclosure in this Draft Letter of Offer in this context.

#### **ISSUE SPECIFIC RISKS**

51. We will not distribute this Draft Letter of Offer and the Letter of Offer, the Abridged Letter of Offer, Application Form and Rights Entitlement Letter to overseas Shareholders who have not provided an address in India for service of documents.

In accordance with the SEBI ICDR Regulations and SEBI Master Circular our Company will send, only through email, the Abridged Letter of Offer, the Rights Entitlement Letter, Application Form and other issue material to the email addresses of all the Eligible Equity Shareholders who have provided their Indian addresses to our Company or who are located in jurisdictions where the offer and sale of the Rights Equity Shares permitted under laws of such jurisdictions and in each case who make a request in this regard. The Issue Materials will not be distributed to addresses outside India on account of restrictions that apply to circulation of such materials in overseas jurisdictions. However, the Companies Act, 2013 requires companies to serve documents at any address which may be provided by the members as well as through email. Presently, there is lack of clarity under the Companies Act, 2013 and the rules made thereunder with respect to distribution of Issue Materials in overseas jurisdictions where such distribution may be prohibited under the applicable laws of such jurisdictions. While we have requested all the shareholders to provide an address in India for the purposes of distribution of Issue Materials, we cannot assure you that the regulator or authorities would not adopt a different view with respect to compliance with the Companies Act, 2013 and may subject us to fines or penalties.

52. SEBI has recently, by way of SEBI Master Circular, streamlined the process of rights issues. You should follow the instructions carefully, as stated in such SEBI circulars, and in this Draft Letter of Offer.

The concept of crediting Rights Entitlements into the demat accounts of the Eligible Equity Shareholders has recently been introduced by the SEBI. Accordingly, the process for such Rights Entitlements has been recently devised by capital market intermediaries. Eligible Equity Shareholders are encouraged to exercise caution, carefully follow the requirements as stated in the SEBI Master Circular and ensure completion of all necessary steps in relation to providing/updating their demat account details in a timely manner. For details, see "*Terms of the Issue*" on page 250 of this Draft Letter of Offer.

In accordance with Regulation 77A of the SEBI ICDR Regulations read with the SEBI Master Circular, the credit of Rights Entitlements and Allotment of Rights Equity Shares shall be made in dematerialized form only. Prior to the Issue Opening Date, our Company shall credit the Rights Entitlements to (i) the demat accounts of the Eligible Equity Shareholders holding the Equity Shares in dematerialised form; and (ii) a demat suspense escrow account opened by our Company, for the Eligible Equity Shareholders which would comprise Rights Entitlements relating to (a) Equity Shares held in a demat suspense account pursuant to Regulation 39 of the SEBI Listing Regulations; or (b) Equity Shares held in the account of IEPF authority; or (c) the demat accounts of the Eligible Equity Shareholder which are frozen or suspended for debit or credit or details of which are unavailable with our Company or with the Registrar on the Record Date; or (d) credit of the Rights Entitlements returned / reversed / failed; or (e) the ownership of the Equity Shares currently under dispute, including any court proceedings.

53. The Rights Entitlement of Eligible Equity Shareholders holding Equity Shares in physical form

## ("Physical Shareholder") may lapse in case they fail to furnish the details of their demat account to the Registrar.

In accordance with the circular SEBI Master Circular, the credit of Rights Entitlement and Allotment of Equity Shares shall be made in dematerialised form only. Accordingly, the Rights Entitlements of the Physical Shareholders shall be credited in a suspense escrow demat account opened by our Company during the Issue Period. The Physical Shareholders are requested to furnish the details of their demat account to the Registrar not later than two Working Days prior to the Issue Closing Date to enable the credit of their Rights Entitlements in their demat accounts at least one day before the Issue Closing Date. The Rights Entitlements of the Physical Shareholders who do not furnish the details of their demat account to the Registrar not later than two Working Days prior to the Issue Closing Date. The Rights Entitlements of the Physical Shareholders who do not furnish the details of their demat account to the Registrar not later than two Working Days prior to the Issue Closing Date. The Rights Entitlements of the Physical Shareholders who do not furnish the details of their demat account to the Registrar not later than two Working Days prior to the Issue Closing Date, shall lapse. Further, pursuant to a press release dated December 3, 2018 issued by the SEBI, with effect from April 1, 2019, a transfer of listed Equity Shares cannot be processed unless the Equity Shares are held in dematerialized form. For details, please refer chapter *"Terms of the Issue"* on page 250 of this Draft Letter of Offer.

## 54. Failure to exercise or sell the Rights Entitlements will cause the Rights Entitlements to lapse without compensation and result in a dilution of shareholding.

The Rights Entitlements that are not exercised prior to the end of the Issue Closing Date will expire and become null and void, and Eligible Equity Shareholders will not receive any consideration for them. The proportionate ownership and voting interest in our Company of Eligible Equity Shareholders who fail (or are not able) to exercise their Rights Entitlements will be diluted. Even if you elect to sell your unexercised Rights Entitlements, the consideration you receive for them may not be sufficient to fully compensate you for the dilution of your percentage ownership of the equity share capital of our Company that may be caused as a result of the Issue. Renouncees may not be able to apply in case of failure in completion of renunciation through off-market transfer in such a manner that the Rights Entitlements are credited to the demat account of the Renouncees prior to the Issue Closing Date. Further, in case, the Rights Entitlements do not get credited in time, in case of On Market Renunciation, such Renouncee will not be able to apply in this Issue with respect to such Rights Entitlements. For details, see "*Terms of the Issue*" on page 250 of this Draft Letter of Offer.

## 55. Any future issuance of Equity Shares, or convertible securities or other equity-linked securities by our Company may dilute your shareholding and any sale of Equity Shares by our Promoter or members of our Promoter Group may adversely affect the trading price of the Equity Shares.

Any future issuance of the Equity Shares, convertible securities or securities linked to the Equity Shares by our Company may dilute your shareholding in our Company; adversely affect the trading price of the Equity Shares and our ability to raise capital through an issue of our securities. In addition, any perception by investors that such issuances or sales might occur could also affect the trading price of the Equity Shares. We cannot assure you that we will not issue additional Equity Shares. The disposal of Equity Shares by any of our Promoter and Promoter Group, or the perception that such sales may occur may significantly affect the trading price of the Equity Shares. We cannot assure you that our Promoter and Promoter Group will not dispose of, pledge or encumber their Equity Shares in the future.

#### 56. Investors may be subject to Indian taxes arising out of capital gains on the sale of the Equity Shares.

Under current Indian tax laws, unless specifically exempted, capital gains arising from the sale of equity shares of an Indian company are generally taxable in India. Accordingly, you may be subject to payment of long-term capital gains tax in India, in addition to payment of STT, on the sale of any Equity Shares held for more than 12 months. STT will be levied on and collected by a domestic stock exchange on which the Equity Shares are sold. Further, any gain realized on the sale of listed equity shares held for a period of 12 months or less will be subject to short-term capital gains tax in India. Capital gains arising from the sale of the Equity Shares may be partially or completely exempt from taxation in India in cases where such exemption is provided under a treaty between India and the country of which the seller is a resident. Generally, Indian tax treaties do not limit India's ability to impose tax on capital gains. As a result, residents of other countries

may be liable for tax in India as well as in their own jurisdiction on gains made upon the sale of the Equity Shares.

#### 57. Applicants to this Issue are not allowed to withdraw their Applications after the Issue Closing Date.

In terms of the SEBI ICDR Regulations, Applicants in this Issue are not allowed to withdraw their Applications after the Issue Closing Date. The Allotment in this Issue and the credit of such Equity Shares to the Applicant's demat account with its depository participant shall be completed within such period as prescribed under the applicable laws. There is no assurance, however, that material adverse changes in the international or national monetary, financial, political or economic conditions or other events in the nature of force majeure, material adverse changes in our business, results of operation, cash flows or financial condition, or other events affecting the Applicant's decision to invest in the Equity Shares, would not arise between the Issue Closing Date and the date of Allotment in this Issue. Occurrence of any such events after the Issue Closing Date could also impact the market price of our Equity Shares. The Applicants shall not have the right to withdraw their applications in the event of any such occurrence. We cannot assure you that the market price of the Equity Shares will not decline below the Issue Price. To the extent the market price for the Equity Shares declines below the Issue Price after the Issue Closing Date, the shareholder will be required to purchase Equity Shares at a price that will be higher than the actual market price for the Equity Shares at that time. Should that occur, the shareholder will suffer an immediate unrealized loss as a result. We may complete the Allotment even if such events may limit the Applicants' ability to sell our Equity Shares after this Issue or cause the trading price of our Equity Shares to decline.

### 58. Investors will be subject to market risks until the Equity Shares credited to the investors demat account are listed and permitted to trade.

Investors can start trading the Equity Shares allotted to them only after they have been credited to an investor's demat account, are listed and permitted to trade. Since the Equity Shares are currently traded on the Stock Exchange, investors will be subject to market risk from the date they pay for the Equity Shares to the date when trading approval is granted for the same. Further, there can be no assurance that the Equity Shares allocated to an investor will be credited to the investor's demat account or that trading in the Equity Shares will commence in a timely manner.

## 59. You may not receive the Equity Shares that you subscribe in the Issue until fifteen days after the date on which this Issue closes, which will subject you to market risk.

The Equity Shares that you subscribe in the Issue may not be credited to your demat account with the depository participants until approximately 15 days from the Issue Closing Date. You can start trading such Equity Shares only after receipt of the listing and trading approval in respect thereof. There can be no assurance that the Equity Shares allocated to you will be credited to your demat account, or that trading in the Equity Shares will commence within the specified time period, subjecting you to market risk for such period.

## 60. The trading price of our Equity Shares may be subject to volatility and you may not be able to sell your Equity Shares at or above the Issue Price.

The trading price of our Equity Shares may fluctuate after this Issue due to a variety of factors, including our results of operations and the performance of our business, competitive conditions, general economic, political and social factors, the performance of the Indian and global economy and significant developments in India's fiscal regime, volatility in the Indian and global securities market, performance of our competitors, changes in the estimates of our performance or recommendations by financial analysts and announcements by us or others regarding contracts, acquisitions, strategic partnerships, joint ventures, or capital commitments. In addition, if the stock markets in general experience a loss of investor confidence, the trading price of our Equity Shares could decline for reasons unrelated to our business, financial condition or operating results. The trading price of our Equity Shares might also decline in reaction to events that affect other companies in our industry even if these events do not directly affect us. Each of these factors, among others, could adversely affect the price of our Equity Shares.

## 61. Holders of Equity Shares could be restricted in their ability to exercise pre-emptive rights under Indian law and could thereby suffer future dilution of their ownership position.

Under the Companies Act, any company incorporated in India must offer its holders of equity shares preemptive rights to subscribe and pay for a proportionate number of shares to maintain their existing ownership percentages prior to the issuance of any new equity shares, unless the pre-emptive rights have been waived by the adoption of a special resolution by holders of three-fourths of the shares voted on such resolution, unless our Company has obtained government approval to issue without such rights. However, if the law of the jurisdiction that you are in does not permit the exercise of such pre-emptive rights without us filing an offering document or registration statement with the applicable authority in such jurisdiction, you will be unable to exercise such pre-emptive rights unless we make such a filing. We may elect not to file a registration statement in relation to pre-emptive rights otherwise available by Indian law to you. To the extent that you are unable to exercise pre-emptive rights granted in respect of the Equity Shares, your proportional interests in us would be reduced.

### 62. Fluctuation in the exchange rate between the Indian Rupee and foreign currencies may adversely affect the value of our Equity Shares, independent of our operating results.

On listing, our Equity Shares will be quoted in Indian Rupees on the Stock Exchange. Any dividends in respect of our Equity Shares will also be paid in Indian Rupees and subsequently converted into the relevant foreign currency for repatriation, if required. Any adverse movement in currency exchange rates during the time that it takes to undertake such conversion may reduce the net dividend to foreign investors. In addition, any adverse movement in currency exchange rates during a delay in repatriating outside India the proceeds from a sale of Equity Shares, for example, because of a delay in regulatory approvals that may be required for the sale of Equity Shares may reduce the proceeds received by equity shareholders. For example, the exchange rate between the Rupee and the U.S. dollar has fluctuated substantially in recent years and may continue to fluctuate substantially in the future, which may adversely affect the trading price of our Equity Shares and returns on our Equity Shares, independent of our operating results.

#### 63. Investors will not have the option of getting the allotment of Equity Shares in physical form.

In accordance with the SEBI ICDR Regulations, the Equity Shares shall be issued only in dematerialized form. Investors will not have the option of getting the allotment of Equity Shares in physical form. The Equity Shares Allotted to the Applicants who do not have demat accounts or who have not specified their demat details, will be kept in abeyance till receipt of the details of the demat account of such Applicants. For details, see *"Terms of the Issue"* on page 250 of this Draft Letter of Offer. This may impact the ability of our shareholders to receive the Equity Shares in the Issue.

## 64. There is no guarantee that our Equity Shares will be listed, or continue to be listed, on the Indian stock exchanges in a timely manner, or at all, and prospective investors will not be able to immediately sell their Equity Shares on the Stock Exchange.

In accordance with Indian law and practice, final approval for listing and trading of our Equity Shares will not be applied for or granted until after our Equity Shares have been issued and allotted. Such approval will require the submission of all other relevant documents authorizing the issuance of our Equity Shares. Accordingly, there could be a failure or delay in listing our Equity Shares on the Stock Exchange, which would adversely affect your ability to sell our Equity Shares.

## 65. Sale of Equity Shares by our Promoter or other significant shareholder(s) may adversely affect the trading price of the Equity Shares.

Any instance of disinvestments of equity shares by our Promoter or by other significant shareholder(s) may significantly affect the trading price of our Equity Shares. Further, our market price may also be adversely affected even if there is a perception or belief that such sales of Equity Shares might occur.

#### 66. Rights of shareholders under Indian laws may be more limited than under the laws of other jurisdictions.

Indian legal principles related to corporate procedures, directors' fiduciary duties and liabilities, and shareholders' rights may differ from those that would apply to a company in another jurisdiction. Shareholders' rights including in relation to class actions, under Indian law may not be as extensive as shareholders' rights under the laws of other countries or jurisdictions. Investors may have more difficulty in asserting their rights as shareholder in an Indian company than as shareholder of a corporation in another jurisdiction.

#### EXTERNAL RISK FACTORS

## 67. Significant differences exist between Ind AS, Indian GAAP and other accounting principles, such as US GAAP and International Financial Reporting Standards ("IFRS"), which investors may be more familiar with and consider material to their assessment of our financial condition.

Our summary statements of assets and liabilities and summary statements of profit and loss (including other comprehensive income), cash flows and changes in equity, as per the Financial Statements, have been prepared in accordance with the Indian Accounting Standards notified under Section 133 of the Companies Act, 2013, read with the Ind AS Rules and restated in accordance with the SEBI ICDR Regulations, the SEBI Master Circular and the Prospectus Guidance Note.

We have not attempted to quantify the impact of US GAAP, IFRS or any other system of accounting principles on the financial data included in this Draft Letter of Offer, nor do we provide a reconciliation of our financial statements to those of US GAAP, IFRS or any other accounting principles. US GAAP and IFRS differ in significant respects from Ind AS and Indian GAAP. Accordingly, the degree to which the Restated Financial Information included in this Draft Letter of Offer will provide meaningful information is entirely dependent on the reader's level of familiarity with Ind AS, Indian GAAP and the SEBI ICDR Regulations. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Draft Letter of Offer should accordingly be limited.

### 68. Political, economic or other factors that are beyond our control may have adversely affect our business and results of operations.

The Indian economy and its securities markets are influenced by economic developments and volatility in securities markets in other countries. Investors' reactions to developments in one country may have adverse effects on the market price of securities of companies located in other countries, including India. Negative economic developments, such as rising fiscal or trade deficits, or a default on national debt, in other emerging market countries may also affect investor confidence and cause increased volatility in Indian securities markets and indirectly affect the Indian economy in general. Any of these factors could depress economic activity and restrict our access to capital, which could have an adverse effect on our business, financial condition and results of operations and reduce the price of our Equity Shares. Any financial disruption could have an adverse effect on our business, future financial performance, shareholders' equity and the price of our Equity Shares.

We are dependent on domestic, regional and global economic and market conditions. Our performance, growth and market price of our Equity Shares are and will be dependent to a large extent on the health of the economy in which we operate. There have been periods of slowdown in the economic growth of India. Demand for our products or services may be adversely affected by an economic downturn in domestic, regional and global economies.

Economic growth is affected by various factors including domestic consumption and savings, balance of trade movements, namely export demand and movements in key imports, global economic uncertainty and liquidity crisis, volatility in exchange currency rates, and annual rainfall which affects agricultural production.

Consequently, any future slowdown in the Indian economy could harm our business, results of operations and financial condition. Also, a change in the government or a change in the economic and deregulation policies could adversely affect economic conditions prevalent in the areas in which we operate in general and our business in particular and high rates of inflation in India could increase our costs without proportionately increasing our revenues, and as such decrease our operating margins.

### 69. A slowdown in economic growth in India could cause our business to suffer.

We are incorporated in India, and all of our assets and employees are located in India. As a result, we are highly dependent on prevailing economic conditions in India and our results of operations are significantly affected by factors influencing the Indian economy. A slowdown in the Indian economy could adversely affect our business, including our ability to grow our assets, the quality of our assets, and our ability to implement our strategy.

Factors that may adversely affect the Indian economy, and hence our results of operations, may include:

- any increase in Indian interest rates or inflation;
- any scarcity of credit or other financing in India;
- prevailing income conditions among Indian consumers and Indian corporations;
- volatility in, and actual or perceived trends in trading activity on, India's principal stock exchanges;
- variations in exchange rates;
- changes in India's tax, trade, fiscal or monetary policies;
- political instability, terrorism or military conflict in India or in countries in the region or globally, including in India's various neighbouring countries;
- prevailing regional or global economic conditions; and
- other significant regulatory or economic developments in or affecting India

Any slowdown in the Indian economy or in the growth of the sectors we participate in or future volatility in global commodity prices could adversely affect our borrowers and contractual counterparties. This in turn could adversely affect our business and financial performance and the price of our Equity Shares.

# 70. Changing laws, rules and regulations and legal uncertainties, including adverse application of corporate and tax laws, may adversely affect our business, prospects and results of operations.

The regulatory and policy environment in which we operate is evolving and subject to change. Such changes, including the instances mentioned below, may adversely affect our business, results of operations and prospects, to the extent that we are unable to suitably respond to and comply with any such changes in applicable law and policy.

The Government of India has issued a notification dated September 29, 2016 notifying Income Computation and Disclosure Standards ("**ICDS**"), thereby creating a new framework for the computation of taxable income. The ICDS became applicable from the assessment year for Fiscal 2018 and subsequent years. The adoption of ICDS is expected to significantly alter the way companies compute their taxable income, as ICDS deviates from several concepts that are followed under general accounting standards, including Indian GAAP and Ind AS. In addition, ICDS shall be applicable for the computation of income for tax purposes but shall not be applicable for the computation of income for minimum alternate tax. There can be no assurance that the adoption of ICDS will not adversely affect our business, results of operations and financial condition.

- the General Anti Avoidance Rules ("GAAR") have been made effective from April 1, 2017. The tax consequences of the GAAR provisions being applied to an arrangement could result in denial of tax benefit amongst other consequences. In the absence of any precedents on the subject, the application of these provisions is uncertain. If the GAAR provisions are made applicable to our Company, it may have an adverse tax impact on us.
- a comprehensive national GST regime that combines taxes and levies by the Central and State Governments into a unified rate structure, which came into effect from July 1, 2017. We cannot provide any assurance as to any aspect of the tax regime following implementation of the GST. Any future increases or amendments may affect the overall tax efficiency of companies operating in India and may result in significant additional taxes becoming payable. If, as a result of a particular tax risk materializing, the tax costs associated with certain transactions are greater than anticipated, it could affect the profitability of such transactions.

In addition, unfavourable changes in or interpretations of existing, or the promulgation of new laws, rules and regulations including foreign investment laws governing our business, operations and group structure could result in us being deemed to be in contravention of such laws or may require us to apply for additional approvals. We may incur increased costs and other burdens relating to compliance with such new requirements, which may also require significant management time and other resources, and any failure to comply may adversely affect our business, results of operations and prospects. Uncertainty in the applicability, interpretation or implementation of any amendment to, or change in, governing law, regulation or policy, including by reason of an absence, or a limited body, of administrative or judicial precedent may be time consuming as well as costly for us to resolve and may affect the viability of our current business or restrict our ability to grow our business in the future.

Any increase in taxes and levies, or the imposition of new taxes and levies in the future, could increase the cost of production and operating expenses. Taxes and other levies imposed by the central or state governments in India that affect our industry include customs duties, excise duties, sales tax, income tax and other taxes, duties or surcharges introduced on a permanent or temporary basis from time to time. The central and state tax scheme in India is extensive and subject to change from time to time. Any adverse changes in any of the taxes levied by the central or state governments may adversely affect our competitive position and profitability.

# 71. Financial instability in both Indian and international financial markets could adversely affect our results of operations and financial condition.

The Indian financial market and the Indian economy are influenced by economic and market conditions in other countries, particularly in emerging market in Asian countries. Financial turmoil in Asia, Europe, the United States and elsewhere in the world in recent years has affected the Indian economy. Although economic conditions are different in each country, investors' reactions to developments in one country can have an adverse effect on the securities of companies in other countries, including India. A loss in investor confidence in the financial systems of other emerging markets may cause increased volatility in Indian financial markets and, indirectly, in the Indian economy in general. Any global financial instability, including further deterioration of credit conditions in the U.S. market, could also have a negative impact on the Indian economy. Financial disruptions may occur again and could harm our results of operations and financial condition.

The Indian economy is also influenced by economic and market conditions in other countries. This includes, but is not limited to, the conditions in the United States, Europe and certain economies in Asia. Financial turmoil in Asia and elsewhere in the world in recent years has affected the Indian economy. Any worldwide financial instability may cause increased volatility in the Indian financial markets and, directly or indirectly, adversely affect the Indian economy and financial sector and its business.

Although economic conditions vary across markets, loss of investor confidence in one emerging economy may cause increased volatility across other economies, including India. Financial instability in other parts of the world could have a global influence and thereby impact the Indian economy. Financial disruptions in the future could adversely affect our business, prospects, financial condition and results of operations. The global credit and equity markets have experienced substantial dislocations, liquidity disruptions and market corrections.

These could include further falls in Stock Exchange's indices and greater volatility of markets in general due to the increased uncertainty. These and other related events could have a significant impact on the global credit and financial markets as a whole, and could result in reduced liquidity, greater volatility, widening of credit spreads and a lack of price transparency in the global credit and financial markets. There are also concerns that a tightening of monetary policy in emerging markets and some developed markets will lead to a moderation in global growth. In response to such developments, legislators and financial regulators in the United States and other jurisdictions, including India, have implemented a number of policy measures designed to add stability to the financial markets. However, the overall long-term impact of these and other legislative and regulatory efforts on the global financial markets is uncertain, and they may not have had the intended stabilizing effects. Any significant financial disruption in the future could have an adverse effect on our cost of funding, loan portfolio, business, future financial performance and the trading price of the Equity Shares.

# 72. Inflation in India could have an adverse effect on our profitability and if significant, on our financial condition.

Inflation rates in India have been volatile in recent years, and such volatility may continue in the future. India has experienced high inflation in the recent past. Increased inflation can contribute to an increase in interest rates and increased costs to our business, including increased costs of salaries, and other expenses relevant to our business.

High fluctuations in inflation rates may make it more difficult for us to accurately estimate or control our costs. Any increase in inflation in India can increase our expenses, which we may not be able to pass on to our customers, whether entirely or in part, and the same may adversely affect our business and financial condition. In particular, we might not be able to reduce our costs or increase our rates to pass the increase in costs on to our customers. In such case, our business, results of operations, cash flows and financial condition may be adversely affected.

Further, the GoI has previously initiated economic measures to combat high inflation rates, and it is unclear whether these measures will remain in effect. There can be no assurance that Indian inflation levels will not worsen in the future.

# 73. Foreign investors are subject to foreign investment restrictions under Indian law that limits our ability to attract foreign investors, which may adversely impact the market price of the Equity Shares.

As an Indian Company, we are subject to exchange controls that regulate borrowing in foreign currencies, including those specified under FEMA. Such regulatory restrictions limit our financing sources for our projects under development and hence could constrain our ability to obtain financing on competitive terms and refinance existing indebtedness. In addition, we cannot assure you that the required approvals will be granted to us without onerous conditions, or at all. Limitations on foreign debt may adversely affect our business growth, results of operations and financial condition.

Further, under the foreign exchange regulations currently in force in India, transfers of shares between nonresidents and residents are freely permitted (subject to certain exceptions) if they comply with the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares, which are sought to be transferred, is not in compliance with such pricing guidelines or reporting requirements or fall under any of the exceptions referred to above, then the prior approval of the RBI will be required. Additionally, shareholders who seek to convert the Rupee proceeds from a sale of shares in India into foreign currency and repatriate that foreign currency from India will require a no objection/ tax clearance certificate from the income tax authority. There can be no assurance that any approval required from the RBI or any other government agency can be obtained on any particular terms or at all.

# 74. Any downgrading of India's debt rating by an independent agency may harm our ability to raise financing.

Any adverse revisions to India's credit ratings international debt by international rating agencies may adversely affect our ability to raise additional overseas financing and the interest rates and other commercial terms at which such additional financing is available. This could have an adverse effect on our ability to fund our growth on favourable terms or at all, and consequently adversely affect our business and financial performance and the price of our Equity Shares.

# 75. Changing laws, rules and regulations and legal uncertainties, including adverse application of tax laws and regulations, may adversely affect our business results of operations, cash flows and financial performance.

Changes in the operating environment, including changes in tax law, could impact the determination of our tax liabilities for any given tax year. Taxes and other levies imposed by the Government of India that affect our industry include income tax, goods and services tax and other taxes, duties or surcharges introduced from time to time. The tax scheme in India is extensive and subject to change from time to time. Any adverse changes in any of the taxes levied by the Government of India may adversely affect our competitive position

and profitability. For example, the Government of India implemented a comprehensive national goods and services tax ("**GST**") regime with effect from July 1, 2017, that combined multiple taxes and levies by the Central and State Governments into a unified tax structure. Our business and financial performance could be adversely affected by any unexpected or onerous requirements or regulations resulting from the introduction of GST or any changes in laws or interpretation of existing laws, or the promulgation of new laws, rules and regulations relating to GST, as it is implemented. The Government has enacted the GAAR which have come into effect from April 1, 2017. The tax consequences of the GAAR provisions being applied to an arrangement could result in denial of tax benefit amongst other consequences. In the absence of any precedents on the subject, the application of these provisions is uncertain. If the GAAR provisions are made applicable to our Company, it may have an adverse tax impact on us. In addition, the implementation of Ind AS is recent and new pronouncements may have a material impact on our profitability going forward and our revenue may fluctuate significantly period over period.

Further, changes in tax rates are generally covered by subsequent legislation clauses in our contracts with clients. However, the prevailing tax rate is considered during the bid stage and any claims for reimbursement from client may result in possible disputes, which could result in arbitrations/litigations for the Company and impact working capital. We cannot assure you that the Government of India may not implement new regulations and policies which will require us to obtain approvals and licenses from the Government of India and other regulatory bodies or impose onerous requirements and conditions on our operations. Any such changes and the related uncertainties with respect to the applicability, interpretation and implementation of any amendment to, or change to governing laws, regulation or policy in the countries in which we operate may materially and adversely affect our business, results of operations and financial condition. In addition, we may have to incur expenditure to comply with the requirements of any new regulations, which may also materially harm our results of operations. We are also subject to these risks in all our overseas operations depending on each specific country.

# 76. The occurrence of natural or man-made disasters could adversely affect our results of operations, cash flows and financial condition. Hostilities, terrorist attacks, civil unrest and other acts of violence could adversely affect the financial markets and our business.

The occurrence of natural disasters, including cyclones, storms, floods, earthquakes, tsunamis, tornadoes, fires, explosions, pandemic disease and man-made disasters, including acts of terrorism and military actions, could adversely affect our results of operations, cash flows or financial condition. Terrorist attacks and other acts of violence or war may adversely affect the Indian securities markets. In addition, any deterioration in international relations, especially between India and its neighbouring countries, may result in investor concern regarding regional stability which could adversely affect the price of the Equity Shares. In addition, India has witnessed local civil disturbances in recent years and it is possible that future civil unrest as well as other adverse social, economic or political events in India could have an adverse effect on our business.

Such incidents could also create a greater perception that investment in Indian companies involves a higher degree of risk and could have an adverse effect on our business and the market price of the Equity Shares.

### 77. Financial instability in other countries may cause increased volatility in Indian financial markets.

The Indian market and the Indian economy are influenced by economic and market conditions in other countries, particularly emerging market countries in Asia. Although economic conditions are different in each country, investors' reactions to developments in one country can have adverse effects on the securities of companies in other countries, including India. A loss of investor confidence in the financial systems of other emerging markets may cause increased volatility in Indian financial markets and, indirectly, in the Indian economy in general. Any worldwide financial instability could also have a negative impact on the Indian economy. Financial disruptions may occur again and could harm our business, our future financial performance and the prices of the Equity Shares.

The recent outbreak of Novel Coronavirus has significantly affected financial markets around the world. Any other global economic developments or the perception that any of them could occur may continue to have an adverse effect on global economic conditions and the stability of global financial markets, and may significantly reduce global market liquidity and restrict the ability of key market participants to operate in certain financial markets. Any of these factors could depress economic activity and restrict our access to capital, which could have an adverse effect on our business, financial condition and results of operations and reduce the price of our Equity Shares. Any financial disruption could have an adverse effect on our business, future financial performance, shareholders' equity and the price of our Equity Shares.

### SECTION III – INTRODUCTION

### THE ISSUE

This Issue has been authorized through a resolution passed by our Board at its meeting held on January 29, 2024, read with the resolution passed by the Rights Issue Committee of the Board of Directors held on April 17, 2024, pursuant to Section 62(1)(a) of the Companies Act. The following is a summary of this Issue, and should be read in conjunction with and is qualified entirely by, the information detailed in the chapter titled "*Terms of the Issue*" on page 250 of this Draft Letter of Offer.

Equity Shares proposed to be issued       Up to [•] Equity Shares         Rights Entitlement       Up to [•] ([•]) Rights Equity Share for every [•] ([•]) Equity Shares fully paid- up Equity Shares(s) held on the Record Date         Fractional Entitlement       For Equity Shares being offered on a rights basis under the Issue, if the shareholding of any of the Eligible Equity Shareholders is bests than [•] ([•]). Equity Shares or Rights Entitlement is not in multiples of [•] (•]). (b) fractional entitlement of such Eligible Equity Shareholders shall be ignored for computation of the Rights Entitlement. However, Eligible Equity Shareholders whose fractional entitlements are being ignored earlier will be given preference in the Allotment of one additional Equity Shares over and above their Rights Entitlement, if any.         Record Date       [•].[•]         Face value per Equity Shares       ₹ 10/-         Issue Price per Rights Equity Shares       ₹ 10/-         Issue Price per Rights Equity Shares       ₹ 10/-         Issue Size       Up to [•] Equity Shares of face value of ₹ 10/- each for cash at a price of ₹ [•]/- (Including a premium of ₹ [•]/-) per Rights Equity Share not exceeding an amount of up to ₹ 20,000 lakhs.         Voting Rights and Dividend       The Equity Shares         Equity Shares subscribed and paid up prior to the Issue'       1,40,98,13,633 Equity Shares         Equity Shares subscribed and paid up prior to the Rights       Up to [•] Equity Shares         Equity Shares outstanding after the Issue (assuming full subscription for and Allotment of the Rights Entitlement)	Particulars	Details of Equity Shares
ap Equity Share(s) held on the Record Date       In Control of the District of the State of the	Equity Shares proposed to be issued	Up to [•] Equity Shares
shareholding of any of the Eligible Equity Shareholders is less than (●) ((●)).         Equity Shares or Rights Entitlement is not in multiples of (●) ((●), the fractional entitlement of such Eligible Equity Shareholders shall be ignored for computation of the Rights Entitlement. However, Eligible Equity Shareholders whose fractional entitlements are being ignored earlier will be given preference in the Allotment of one additional Equity Shares each, if such Eligible Equity Shareholders have applied for additional Equity Shares over and above their Rights Entitlement, if any.         Record Date       [●].(●]         Face value per Equity Shares       ₹ 10/-         Issue Price per Rights Equity Shares       ₹ [●]/-         Inserver in the Allotment of up to ₹ 20,000 lakhs.       The Equity Shares of face value of ₹ 10/- each for cash at a price of ₹ [●]/- (Including a premium of ₹ [●]/-) per Rights Equity Share not exceeding an amount of up to ₹ 20,000 lakhs.         Voting Rights and Dividend       The Equity Shares of suce of our Company.         Equity Shares subscribed and paid-up after the Issue (assuming full subscription for and allotment of the Rights Entitlement)       Up to [●] Equity Shares         Equity Shares outstanding after the Issue (assuming full subscription for and allotment of the Rights Entitlement of the Rights Entitlement)       Up to [●] Equity Shares         Money payable at the time of Application       St [●]/-         Scrip Details       ISIN: INE964H01014         BSE: 532945       NSE: S52945         NSE: SEPC       RE ISIN: [●]	Rights Entitlement	
Face value per Equity Shares       ₹ 10/-         Issue Price per Rights Equity Shares       ₹ 10/-         Issue Size       Up to [•] Equity Shares of face value of ₹ 10/- each for cash at a price of ₹ [•]/-         Issue Size       Up to [•] Equity Shares of face value of ₹ 10/- each for cash at a price of ₹ [•]/-         (Including a premium of ₹ [•]/-) per Rights Equity Share not exceeding an amount of up to ₹ 20,000 lakhs.         Voting Rights and Dividend       The Equity Shares issued pursuant to this Issue shall rank pari passu in all respects with the Equity Shares of our Company.         Equity Shares issued, subscribed and paid-up after the Issue (assuming full subscription for and allotment of the Rights Entitlement)       Up to [•] Equity Shares         Issue fassuming full subscription for and Allotment of the Rights Entitlement)       Up to [•] Equity Shares         Money payable at the time of Application       ₹ [•]/-         Scrip Details       ISIN: INE964H01014 BSE: 532945 NSE: SEPC RE ISIN: [•]         Use of Issue Proceeds       For details, please refer to the chapter titled "Objects of the Issue" on page 89 of this Draft Letter of Offer.         Terms of the Issue       For details, please refer to the chapter titled "Terms of the Issue" on page 250		shareholding of any of the Eligible Equity Shareholders is less than $[\bullet]$ ( $[\bullet]$ ) Equity Shares or Rights Entitlement is not in multiples of $[\bullet]$ ( $[\bullet]$ ), the fractional entitlement of such Eligible Equity Shareholders shall be ignored for computation of the Rights Entitlement. However, Eligible Equity Shareholders whose fractional entitlements are being ignored earlier will be given preference in the Allotment of one additional Equity Share each, if such Eligible Equity Shareholders have applied for additional Equity Shares over and above their Rights Entitlement, if any.
Issue Price per Rights Equity Shares       ₹ [•]/-         Issue Size       Up to [•] Equity Shares of face value of ₹ 10/- each for cash at a price of ₹ [•]/-         (Including a premium of ₹ [•]/-) per Rights Equity Share not exceeding an amount of up to ₹ 20,000 lakhs.         Voting Rights and Dividend       The Equity Shares issued pursuant to this Issue shall rank pari passu in all respects with the Equity Shares issued pursuant to this Issue shall rank pari passu in all respects with the Equity Shares issued pursuant to this Issue shall rank pari passu in all respects with the Equity Shares issued pursuant to the Issue (assuming full subscription for and allotment of the Rights Entitlement)         Equity Shares outstanding after the Issue (assuming full subscription for and Allotment of the Rights Entitlement)       Up to [•] Equity Shares         Money payable at the time of Application       ₹ [•]/-         Scrip Details       ISIN: INE964H01014 BSE: 532945 NSE: SEPC RE ISIN: [•]         Use of Issue Proceeds       For details, please refer to the chapter titled "Objects of the Issue" on page 89 of this Draft Letter of Offer.         Terms of the Issue       For details, please refer to the chapter titled "Terms of the Issue" on page 250		
Issue Size       Up to [•] Equity Shares of face value of ₹ 10/- each for cash at a price of ₹ [•]/- (Including a premium of ₹ [•]/-) per Rights Equity Share not exceeding an amount of up to ₹ 20,000 lakhs.         Voting Rights and Dividend       The Equity Shares issued pursuant to this Issue shall rank pari passu in all respects with the Equity Shares of our Company.         Equity Shares issued, subscribed and paid up prior to the Issue^       1,40,98,13,633 Equity Shares         Equity Shares subscribed and paid-up after the Issue (assuming full subscription for and allotment of the Rights Entitlement)       Up to [•] Equity Shares         Equity Shares outstanding after the Issue (assuming full subscription for and Allotment of the Rights       Up to [•] Equity Shares         Money payable at the time of Application       ₹ [•]/-         Scrip Details       ISIN: INE964H01014 BSE: 532945 NSE: SEPC RE ISIN: [•]         Use of Issue Proceeds       For details, please refer to the chapter titled "Objects of the Issue" on page 89 of this Draft Letter of Offer.         Terms of the Issue       For details, please refer to the chapter titled "Terms of the Issue" on page 250		
Series of the lisue       Series of the lisue value of the lisue         Voting Rights and Dividend       The Equity Shares issued pursuant to this Issue shall rank pari passu in all respects with the Equity Shares of our Company.         Equity Shares issued, subscribed and paid-up after the Issue (assuming full subscription for and allotment of the Rights Entitlement)       1,40,98,13,633 Equity Shares         Equity Shares outstanding after the Issue (assuming full subscription for and allotment of the Rights Entitlement)       Up to [•] Equity Shares         Equity Shares outstanding after the Issue (assuming full subscription for and Allotment of the Rights Entitlement)       Up to [•] Equity Shares         Money payable at the time of Application       ₹ [•]/-         Scrip Details       ISIN: INE964H01014 BSE: 532945 NSE: SEPC RE ISIN: [•]         Use of Issue Proceeds       For details, please refer to the chapter titled "Objects of the Issue" on page 250		
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paid up prior to the IssueunitEquity Shares subscribed and paid-up after the Issue (assuming full subscription for and allotment of the Rights Entitlement)Up to [•] Equity SharesEquity Shares outstanding after the Issue (assuming full subscription for and Allotment of the Rights Entitlement)Up to [•] Equity SharesMoney payable at the time of Application₹ [•]/-Scrip DetailsISIN: INE964H01014 BSE: 532945 NSE: SEPC RE ISIN: [•]Use of Issue ProceedsFor details, please refer to the chapter titled "Objects of the Issue" on page 89 of this Draft Letter of Offer.Terms of the IssueFor details, please refer to the chapter titled "Terms of the Issue" on page 250	Voting Rights and Dividend	
Equity Shares subscribed and paid-up after the Issue (assuming full subscription for and allotment of the Rights Entitlement)       Up to [•] Equity Shares         Equity Shares outstanding after the Issue (assuming full subscription for and Allotment of the Rights Entitlement)       Up to [•] Equity Shares         Money payable at the time of Application       ₹ [•]/-         Scrip Details       ISIN: INE964H01014         BSE: 532945       NSE: SEPC         RE ISIN: [•]       For details, please refer to the chapter titled "Objects of the Issue" on page 89 of this Draft Letter of Offer.         Terms of the Issue       For details, please refer to the chapter titled "Terms of the Issue" on page 250	Equity Shares issued, subscribed and	
after the Issue (assuming full subscription for and allotment of the Rights Entitlement)       Image: Constraint of the Rights Entitlement)         Equity Shares outstanding after the Issue (assuming full subscription for and Allotment of the Rights Entitlement)       Up to [•] Equity Shares         Money payable at the time of Application       ₹ [•]/-         Scrip Details       ISIN: INE964H01014 BSE: 532945 NSE: SEPC RE ISIN: [•]         Use of Issue Proceeds       For details, please refer to the chapter titled "Objects of the Issue" on page 89 of this Draft Letter of Offer.         Terms of the Issue       For details, please refer to the chapter titled "Terms of the Issue" on page 250		
Equity Shares outstanding after the Issue (assuming full subscription for and Allotment of the Rights Entitlement)       Up to [•] Equity Shares         Money payable at the time of Application       ₹ [•]/-         Scrip Details       ISIN: INE964H01014 BSE: 532945 NSE: SEPC RE ISIN: [•]         Use of Issue Proceeds       For details, please refer to the chapter titled "Objects of the Issue" on page 89 of this Draft Letter of Offer.         Terms of the Issue       For details, please refer to the chapter titled "Terms of the Issue" on page 250	after the Issue (assuming full subscription for and allotment of the	Up to [•] Equity Shares
Application       Image: Constraint of the state of the	Equity Shares outstanding after the Issue (assuming full subscription for and Allotment of the Rights Entitlement)	
Scrip Details       ISIN: INE964H01014         BSE: 532945       BSE: 532945         NSE: SEPC       RE ISIN: [•]         Use of Issue Proceeds       For details, please refer to the chapter titled "Objects of the Issue" on page 89 of this Draft Letter of Offer.         Terms of the Issue       For details, please refer to the chapter titled "Terms of the Issue" on page 250		₹ [●]/-
Use of Issue ProceedsFor details, please refer to the chapter titled "Objects of the Issue" on page 89 of this Draft Letter of Offer.Terms of the IssueFor details, please refer to the chapter titled "Terms of the Issue" on page 250		<b>BSE:</b> 532945 <b>NSE</b> : SEPC
	Use of Issue Proceeds	For details, please refer to the chapter titled "Objects of the Issue" on page 89
of this Dian Letter of Offer.	Terms of the Issue	

<sup>∧</sup> Our Company has issued and allotted (i) 175,00,000 compulsorily convertible debentures of ₹ 100/- each, to its lenders in lieu of existing debt of our Company with yield, which will be convertible into Equity shares at a future date for an aggregate amount upto ₹ 17,500 lakhs; and (ii) 1,75,00,000 non-convertible debentures of ₹ 100/- each to the lenders in lieu of their existing debt, for an aggregate amount upto ₹ 17,500 lakhs. The said issuance has been made in accordance with the resolution plan approved by the lenders under the Reserve Bank of India (Prudential Framework for Resolution of Stressed Assets) Directions 2019 and has been approved by the Board of Directors in their meeting dated January 3, 2022 and by the Shareholders through postal ballot. The Equity Shares which shall be issued post conversion of the compulsorily convertible debentures, shall be determined as per the prevailing terms of conversion between our Company and the lenders.

Please refer to the chapter titled "Terms of the Issue" on page 250 of this Draft Letter of Offer.

### **Issue Schedule**

The subscription will open upon the commencement of the banking hours and will close upon the close of banking hours on the dates mentioned below:

Event	Indicative Date
Issue Opening Date	[•], [•]
Last Date for On Market Renunciation of Rights*	[•], [•]
Issue Closing Date**	[•], [•]

\*Eligible Equity Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renouncees on or prior to the Issue Closing Date.

\*\*The Board of Directors or a duly authorized committee thereof will have the right to extend the Issue period as it may determine from time to time, provided that the Issue will not remain open in excess of 30 (thirty) days from the Issue Opening Date.

### **GENERAL INFORMATION**

Our Company was incorporated on June 12, 2000 under the Companies Act, 1956 in the name and style '*Shriram EPC Limited*'. A certificate of commencement of business was granted to our Company on June 30, 2000 by the Registrar of Companies, Tamil Nadu. Pursuant to the provisions of Section 391 to 394 of the Companies Act and pursuant to an order dated July 22, 2005 of the High Court of Madras, Shriram Engineering Construction Company Limited was merged with our Company with effect from April 1, 2004, since both companies were in the same line of business, namely, construction engineering. Subsequently, the name of our Company was changed to SEPC Limited pursuant to a certificate of incorporation dated February 12, 2021 issued by Registrar of Companies, Chennai. The Corporate Identification Number of our company L74210TN2000PLC045167.

### **Registered Office of our Company**

### **SEPC Limited**

4<sup>th</sup> Floor, Bascon Futura SV, IT Park Venkatanarayana Road, Parthasarathy Puram, T. Nagar, Chennai – 600 017, Tamil Nadu, India **Telephone:** +91 44 4900 5555 **E-mail:** info@sepc.in **Website:** <u>www.sepc.in</u> **Registration Number:** 045167 **CIN:** L74210TN2000PLC045167

Our Company does not have a corporate office.

### **Details of change in Registered Office**

At the time of incorporation, the Registered Office of our Company was situated at 304/305, Anna Salai,  $6^{th}$  Floor, Guna Buildings, Teynampet, Chennai –  $600\ 018$ , Tamil Nadu, India. The details of the changes undertaken in the Registered Office of our Company have been provided below:

S. No.	Date of change	Particulars of change
1.	August 11, 2001	The registered office of our Company was shifted from 304/305, Anna Salai, 6th Floor,
		Guna Buildings, Teynampet, Chennai - 600 018, Tamil Nadu, India to 6th Floor,
		Mookambika Complex, 4, Lady Desika Road, Mylapore, Chennai - 600 004, Tamil Nadu,
		India.
2.	January 18,	The registered office of our Company was shifted from 6 <sup>th</sup> Floor, Mookambika Complex,
	2003	4, Lady Desika Road, Mylapore, Chennai - 600 004, Tamil Nadu, India to 4th Floor,
		Mookambika Complex, 4, Lady Desika Road, Mylapore, Chennai - 600 004, Tamil Nadu,
		India.
3.	September 10,	The Registered Office was shifted from 4th Floor Mookambika Complex 4, Lady Desika
	2007	Road, Mylapore, Chennai 600 004, Tamil Nadu, India to No.5, T. V. Street, Chetput,
		Chennai- 600 031, Tamil Nadu, India.
4.	May 7, 2011	The Registered Office was subsequently shifted from No.5, T. V. Street, Chetput,
		Chennai- 600 031, Tamil Nadu, India to Sigappi Achi Building, 4th Floor, 18/3 Rukmini
		Lakshmipathi Road, Egmore, Chennai – 600 008, Tamil Nadu, India.
5.	January 21,	The Registered Office was subsequently shifted from Sigappi Achi Building, 4th Floor,
	2021	18/3 Rukmini Lakshmipathi Road, Egmore, Chennai – 600 008, Tamil Nadu, India to 4th
		Floor, Bascon Futura SV IT Park, Venkatanarayana Road, Parthasarathy Puram, T. Nagar,
		Chennai – 600 017, Tamil Nadu, India.

### **Registrar of Companies**

Our Company is registered with the Registrar of Companies, Tamil Nadu at Chennai, which is situated at the following address:

The Registrar of Companies, Tamil Nadu, Chennai

Block No. 6, B Wing, 2<sup>nd</sup> Floor, Shastri Bhawan 26, Haddows Road, Chennai - 600 034, Tamil Nadu, India.

### **Board of Directors of our Company**

Set forth below are the details of our Board of Directors as on the date of this Draft Letter of Offer:

Name	Age	Designation	Address	DIN
Abdulla Mohammad Ibrahim	29	Chairman and Non-	902, Villa Til, Tillal, Post Box 36668,	09436100
Hassan Abdulla		Executive Director	Dubai, United Arab Emirates	
Nemmara Krishnan	66	Managing Director	A-504, Satellite Park, Caves Road,	01714066
Suryanarayanan		and Chief Executive	Near Ismail Yusuf College,	
		Officer	Jogeshwari (East), Mumbai - 400 060,	
			Maharashtra, India	
Dr. Ravichandran Rajagopalan	66	Independent	2601, A1 Pelung CHS, Puraniks	01920603
		Director	Rumah Bali, Ghodbunder Road,	
			Bhayanderpada, Thane – 400 615,	
			Maharashtra, India.	
Dr. Arun Kumar Gopalaswamy	53	Independent	B-26-3C, Chera Delhi Avenue, IIT	07212557
		Director	Madras, Chennai 600 036, Tamil	
			Nadu, India.	
Rajesh Kumar Bansal	62	Independent	Flat 904, Tower 1, SPR Imperial	09634747
		Director	Estate Sector - 82, Atigaon Road,	
			Faridabad – 121 002, Haryana, India	
Sundaram Gayathri	54	Independent	Ram Sadan New No. 11, Old No. 4,	07342382
		Director	Norton, 3 <sup>rd</sup> street, Near St. Johns	
			School, Mandaveli, Raja	
			Annamalaipuram, S.O., Chennai- 600	
			028, Tamil Nadu, India.	

For detailed profile of our Directors, please refer to the chapter titled "Our Management" on page 133 of this Draft Letter of Offer.

### **Chief Financial Officer**

Chandrasekharan Sivaprakasam Ramalingam, is the Chief Financial Officer of our Company. His contact details are set forth hereunder.

4<sup>th</sup> Floor, Bascon Futura SV, IT Park Venkatanarayana Road, Parthasarathy Puram, T. Nagar Chennai – 600 017, Tamil Nadu, India **Telephone:** +91 44 4900 5555 **E-mail:** rsc@sepc.in

# **Company Secretary and Compliance Officer**

Thiruppathi Sriraman, Company Secretary and Compliance officer of our Company. His contact details are set forth hereunder.

4<sup>th</sup> Floor, Bascon Futura SV, IT Park Venkatanarayana Road, Parthasarathy Puram, T. Nagar Chennai – 600 017, Tamil Nadu, India **Telephone:** +91 44 4900 5555 **E-mail:** tsr@sepc.in

### Details of Key Intermediaries pertaining to this Issue of our Company:

### Lead Manager to the Issue

### Sumedha Fiscal Services Limited

6A Geetanjali, 6<sup>th</sup> Floor, 8B Middleton Street, Kolkata – 700 071, West Bengal, India. **Telephone:** (033) 2229 8936 / 6813 5900 **Fax No.:** N.A. **Email id:** <u>rightsissue\_mb@sumedhafiscal.com</u> **Website:** <u>www.sumedhafiscal.com</u> **Investor grievance:** mb\_compliance@sumedhafiscal.com **SEBI Registration Number:** INM000008753 **Contact Person:** Ajay K Laddha

### **Registrar to the Issue**

Cameo Corporate Services Limited No. 01, Club House Road, Mount Road, Chennai- 600 002, Tamil Nadu, India. Telephone: +91 44 4002 0700/ 2846 0390 Facsimile: N.A. Email: rights@cameoindia.com Website: www.cameoindia.com Online Investor Portal: https:// wisdom.cameoindia.com Investor Grievance Email id: investor@cameoindia.com Contact Person: K. Sreepriya SEBI Registration No.: INR000003753

### Legal Advisor to the Issue

T&S Law Door Number 1202, Devika Towers, Ghaziabad – 201 017, Uttar Pradesh, India Telephone: +91 995 611 4287 Email: info@tandslaw.in

### Statutory and Peer Review Auditor of our Company

### MSKA & Associates,

Chartered Accountants No. 304 and 305, Anna Salai, Teynampet, Chennai- 600 018, Tamil Nadu, India Telephone: +91 44 6131 0200 Email: geethajeyakumar@mska.in Contact Person: Geetha Jeyakumar Membership No: 029409 Firm Registration No: 105047W Peer Review No.: 013267

### Bankers to the Issue/ Refund Bank

Banker(s) to the Issue/ Refund Bank will be appointed at the time of filing the Letter of Offer.

### **Designated Intermediaries**

### Self-Certified Syndicate Banks

The list of banks that have been notified by SEBI to act as SCSBs for the ASBA process is provided at the website of the SEBI <u>https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</u> and updated from time to time. For details on Designated Branches of SCSBs collecting the Application Forms, refer to the website of the SEBI <u>https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</u>. On Allotment, the amount will be unblocked and the account will be debited only to the extent required to pay for the Rights Equity Shares Allotted.

### Inter-se Allocation of Responsibilities

Sumedha Fiscal Services Limited is the sole Lead Manager to the Issue and shall be responsible for all the activities in relation to the Issue. Accordingly, an inter-se allocation of responsibilities is not required to be provided.

### **Expert Opinion**

Except as stated below, our Company has not obtained any expert opinions:

Our Company has received written consent dated April 15, 2024 from the Statutory Auditors to include their name as required under Section 26(5) of the Companies Act 2013 read with SEBI ICDR Regulations in this Draft Letter of Offer as an "expert" as defined under Section 2(38) of the Companies Act 2013 to the extent and in its capacity as a Statutory Auditor and in respect of its (i) examination report dated October 12, 2023 on our Restated Consolidated Financial Information for the financial years ended March 31, 2023, March 31, 2022 and March 31, 2021; (ii) limited review report dated February 13, 2024 on our Limited Review Financial Results for the nine month period ended December 31, 2023; and (iii) the statement of tax benefits dated April 15, 2024 in this Draft Letter of Offer and such consent has not been withdrawn as on the date of this Draft Letter of Offer. However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act.

Our Company has received written consent dated April 15, 2024, from B N C A & Co, Chartered Accountants, to include their name as required under Section 26 of the Companies Act, 2013 read with SEBI ICDR Regulations, in this Draft Letter of Offer, and as an "expert" as defined under section 2(38) of the Companies Act, 2013 to the extent and in their capacity as the Independent Chartered Accountant, and such consent has not been withdrawn as on the date of this Draft Letter of Offer. However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act.

### **Investor grievances**

Investors may contact the Company Secretary and Compliance Officer for any pre-Issue/ post-Issue related matters such as non-receipt of Letters of Allotment/ share certificates/ demat credit/ Refund Orders, etc.

Investors are advised to contact the Registrar to the Issue or our Company Secretary and Compliance Officer for any pre-Issue or post-Issue related problems such as non-receipt of Abridged Letter of Offer/ Application Form and Rights Entitlement Letter/ Letter of Allotment, Split Application Forms, Share Certificate(s) or Refund Orders, etc. All grievances relating to the ASBA process may be addressed to the Registrar to the Issue, with a copy to the SCSBs, giving full details such as name, address of the applicant, ASBA Account number and the Designated Branch of the SCSBs, number of Equity Shares applied for, amount blocked, where the Application Form and Rights Entitlement Letter or the plain paper application, in case of Eligible Equity Shareholder, was submitted by the ASBA Investors through ASBA process.

### **Credit Rating**

As this is an Issue of Equity Shares, credit rating is not required.

### **Debenture Trustees**

As the Issue is of Equity Shares, the appointment of Debenture trustees is not required.

### Monitoring Agency

Our Company will appoint a Monitoring Agency to monitor utilization of the Net Proceeds, in accordance with Regulation 82 of the SEBI ICDR Regulations, prior to filing of the Letter of Offer. For details in relation to the proposed utilisation of the Net Proceeds, see "*Objects of the Issue*" on page 89.

### Filing

A copy of this Draft Letter of Offer has been filed electronically with SEBI at cfddil@sebi.gov.in, in accordance with the instructions issued by SEBI on March 27, 2020, in relation to "Easing of Operational Procedure – Division of Issues and Listing –CFD", and has also been uploaded on the SEBI intermediary portal at siportal.sebi.gov.in as specified in Master Circular no. SEBI/HO/CFD/PoD-2/P/CIR/2023/00094 dated June 21, 2023 issued by SEBI. This DLOF has also been filed with BSE and NSE, where the Rights Equity Shares are proposed to be listed.

Further, a copy of the Letter of Offer will also be filed with SEBI and the Stock Exchanges, in accordance with the SEBI ICDR Regulations.

### Changes in Auditors during the last three years

There has not been any change in the Statutory Auditor of our Company in last three years.

### **Underwriting Agreement**

This Issue is not underwritten and our Company has not entered into any underwriting arrangement.

### Issue Schedule

The subscription will open upon the commencement of the banking hours and will close upon the close of banking hours on the dates mentioned below:

Event	Indicative Date
Issue Opening Date	[•],[•]
Last Date for On Market Renunciation of Rights#	[•], [•]
Issue Closing Date*	[•], [•]

\*The Board of Directors or a duly authorized committee thereof will have the right to extend the Issue period as it may determine from time to time, provided that the Issue will not remain open in excess of 30 (thirty) days from the Issue Opening Date.

<sup>#</sup>Eligible Equity Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renouncee(s) on or prior to the Issue Closing Date.

The above schedule is indicative and does not constitute any obligation on our Company or the Lead Manager.

Please note that if Eligible Equity Shareholders holding Equity Shares in physical form as on Record Date have not provided the details of their demat accounts to our Company or to the Registrar, they are required to provide their demat account details to our Company or the Registrar not later than two (2) Working Days prior to the Issue Closing Date, i.e., [•], [•] to enable the credit of the Rights Entitlements by way of transfer from the demat suspense escrow account to their respective demat accounts at least one day before the Issue Closing Date, i.e., [•], [•].

Investors are advised to ensure that the Applications are submitted on or before the Issue Closing Date. Neither our Company nor the Registrar to the Issue will be liable for any loss on account of non-submission of Applications on or before the Issue Closing Date. Further, it is also encouraged that the applications are submitted well in advance before Issue Closing Date. For details on submitting Common Application Forms, see "*Terms of the Issue*" beginning on page 250 of this Draft Letter of Offer.

Please note that if no Application is made by the Eligible Equity Shareholders of Rights Entitlements on or before Issue Closing Date, such Rights Entitlements shall get lapsed and shall be extinguished after the Issue Closing Date. No Equity Shares for such lapsed Rights Entitlements will be credited, even if such Rights Entitlements were purchased from market and purchaser will lose the amount paid to acquire the Rights Entitlements. Persons who are credited the Rights Entitlements are required to make an Application to apply for Equity Shares offered under Rights Issue for subscribing to the Equity Shares offered under Issue.

The details of the Rights Entitlements with respect to each Eligible Equity Shareholders can be accessed by such respective Eligible Equity Shareholders on the website of the Registrar at https://rights.cameoindia.com/sepc3 after keying in their respective details along with either security control measures implemented there at. For further details, see *"Terms of the Issue"* on page 250 of this Draft Letter of Offer.

### **Minimum Subscription**

The objects of the issue involves funding of working capital requirements. However, our Promoter and members of our Promoter Group have, *vide* their letters each dated April 8, 2024 (the "**Subscription Letters**"), informed us that they may renounce their Rights Entitlement in favour of third parties.

Accordingly, the minimum subscription criteria provided under Regulation 86 (1) of the SEBI ICDR Regulations shall apply to this Issue. In accordance with Regulation 86 of the SEBI ICDR Regulations, if our Company does not receive minimum subscription of at least 90% of the Equity Shares being offered under this Issue, on an aggregate basis, our Company shall refund the entire subscription amount received within 4 (four) days from the Issue Closing Date in accordance with the SEBI Master Circular. If there is a delay in making refunds beyond such period as prescribed by applicable laws, our Company will pay interest for the delayed period at rate as prescribed under the applicable laws.

### CAPITAL STRUCTURE

The Equity Share capital of our Company, as on the date of this Draft Letter of Offer and after giving effect to the Issue is set forth below: Amagination = Amaginatio

Sr.	Particulars	Aggregate value	Aggregate value at	
No		at nominal value	Issue Price*	
A.	Authorised Share Capital			
	1,75,00,00,000 Equity Shares of face value of ₹ 10/- each	1,75,000.00	-	
B.	Issued, Subscribed and Paid-Up Share Capital before the Issue			
	1,40,98,13,633^ Equity Shares of face value of ₹ 10/- each	1,40,981.36	-	
C.	Present Issue in terms of this Draft Letter of Offer <sup>(1)</sup>			
	Fresh Issue of up to [•] Equity Shares of face value of ₹ 10/- each at a price of ₹ [•]/- per equity share	[•]	[•]	
D.	Issued, Subscribed and Paid-Up Share Capital after the Issue			
	[•] Equity Shares of face value of ₹ 10/- each	[•]		
E.	Securities Premium Account			
	Before the Issue	1,92,376.97		
	After the Issue	[	•]	

<sup>(1)</sup>The present Issue has been authorised vide a resolution passed at the meeting of the Board of Directors dated January 29, 2024, read with the resolution passed by the Rights Issue Committee in its meeting held on April 17, 2024. The terms of the Issue including the Record Date and Rights Entitlement Ratio, have been approved by resolution passed by our Rights Issue Committee at its meeting held on [•]. ^ Our Company has issued and allotted (i) 175,00,000 compulsorily convertible debentures of ₹ 100/- each, to its lenders in lieu of existing debt of our Company with yield, which will be convertible into Equity shares at a future date for an aggregate amount upto ₹ 17,500 lakhs; and (ii) 1,75,00,000 non-convertible debentures of ₹ 100/- each to the lenders in lieu of their existing debt, for an aggregate amount upto ₹ 17,500 lakhs. The said issuance has been made in accordance with the resolution plan approved by the lenders under the Reserve Bank of India (Prudential Framework for Resolution of Stressed Assets) Directions 2019 and has been approved by the Board of Directors in their meeting dated January 3, 2022 and by the Shareholders through postal ballot. The Equity Shares which shall be issued post conversion of the compulsorily convertible debentures, shall be determined as per the prevailing terms of conversion between our Company and the lenders. \*Subject to finalization of Basis of Allotment.

### NOTES TO CAPITAL STRUCTURE

### 1. Details of outstanding instruments

Our Company has issued and allotted 175,00,000 compulsorily convertible debentures of  $\gtrless$  100/- each, to its lenders in lieu of existing debt of our Company with yield, which will be convertible into Equity shares at a future date for an aggregate amount upto  $\gtrless$  17,500 lakhs. The said issuance has been made in accordance with the resolution plan approved by the lenders under the Reserve Bank of India (Prudential Framework for Resolution of Stressed Assets) Directions 2019 and has been approved by the Board of Directors in their meeting dated January 3, 2022 and by the Shareholders through postal ballot. The Equity Shares which shall be issued post conversion of the compulsorily convertible debentures, shall be determined as per the prevailing terms of conversion between our Company and the lenders.

Except as stated above, there are no outstanding options or convertible securities, including any outstanding warrants or rights to convert debentures, loans or other instruments convertible into our Equity Shares as on the date of this Draft Letter of Offer. Further, our Company does not have any employee stock option scheme or employee stock purchase scheme.

### 2. Intention and extent of participation by our Promoter and Promoter Group in the Issue:

The objects of the issue involves funding of working capital requirements. However, our Promoter and members of our Promoter Group have, *vide* their letters each dated April 8, 2024 (the "**Subscription Letters**"), informed us that they may renounce their Rights Entitlement in favour of third parties.

Accordingly, the minimum subscription criteria provided under Regulation 86 (1) of the SEBI ICDR Regulations shall apply to this Issue. In accordance with Regulation 86 of the SEBI ICDR Regulations, if our Company does not receive minimum subscription of at least 90% of the Equity Shares being offered under this Issue, on an aggregate basis, our Company shall refund the entire subscription amount received within 4 (four) days from the Issue Closing Date in accordance with the SEBI Master Circular. If there is a delay in making refunds beyond such period as prescribed by applicable laws, our Company will pay interest for the delayed period at rate as prescribed under the applicable laws.

- 3. The ex-rights price of the Rights Equity Shares as per Regulation 10(4)(b) of the Takeover Regulations is ₹ [•] per equity share.
- 4. At any given time, there shall be only one denomination of the Equity Shares of our Company, excluding any equity shares with superior rights, if any, issued by our Company.
- 5. As on the date of filing this Draft Letter of Offer, our Company has no partly paid-up Equity Shares. The Rights Equity Shares, pursuant to this Issue shall be fully paid-up.

# 6. Shareholding pattern of our Company as per the last quarterly filing with the Stock Exchanges in compliance with the SEBI Listing Regulations

- i. The shareholding pattern of our Company as on December 31, 2023, can be accessed on the website of the BSE at: https://www.bseindia.com/stock-share-price/sepc-ltd/sepc/532945/shareholding-pattern/ and on the website of the NSE at: https://www.nseindia.com/companies-listing/corporate-filings-shareholding-pattern?symbol=SEPC&tabIndex=equity
- ii. Statement showing shareholding pattern of the Promoter including details of lock-in, pledge of and encumbrance thereon, as on December 31, 2023 can be accessed on the website of the BSE at: https://www.bseindia.com/corporates/shpPromoterNGroup.aspx?scripcd=532945&qtrid=120.01&QtrName= 31-Dec-23

and on the website of the NSE at: https://www.nseindia.com/companies-listing/corporate-filings-shareholding-pattern?symbol=SEPC&tabIndex=equity

iii. Statement showing holding of Equity Shares of persons belonging to the category "Public" including shareholders holding more than 1% of the total number of Equity Shares as on December 31, 2023 can be accessed on the website of the BSE at https://www.bseindia.com/corporates/shpPublicShareholder.aspx?scripcd=532945&qtrid=120.01&QtrName =31-Dec-23 and on the website of the NSE at: https://www.nseindia.com/companies-listing/corporate-filings-shareholding-pattern?symbol=SEPC&tabIndex=equity

# 7. Details of shareholders of our Company holding 1% or more of the paid-up capital of the issuer as last disclosed to the stock exchanges

The table sets forth the details of Equity Shareholders holding more than 1% of the issued and paid-up Equity Share capital of our Company, as of December 31, 2023:

S. No.	Name of Equity Shareholders	Number of Equity Shares held	Percentage of Equity Shares held (%)
1	Mark A B Capital Investment LLC	35,00,00,000.00	25.52
2	Mark AB Welfare Trust	3,06,21,139.00	2.23
3	SVL Limited	16,35,41,894.00	11.92
4	Punjab National Bank	10,18,10,880.00	7.42
5	Central Bank of India	9,35,70,276.00	6.82
6	The South Indian Bank Limited	3,78,94,464.00	2.76
7	Axis Bank Limited	2,81,30,526.00	2.05
8	Bank of India	2,78,57,738.00	2.03
9	IndusInd Bank Limited	2,28,70,446.00	1.67
10	Union Bank of India	1,80,90,498.00	1.32

S. No.	Name of Equity Shareholders	Number of Equity Shares held	Percentage of Equity Shares held (%)
11	Bank of Baroda	1,61,43,057.00	1.18
12	The Federal Bank Limited	1,43,15,039.00	1.04
TOTAL		90,48,45,957.00	65.96

### 8. Details of shares locked-in, pledged, encumbrance by promoter and promoter group:

The entire Equity shareholding of our Promoter, namely, Mark A B Capital Investment LLC, aggregating to 35,00,00,000 Equity Shares has been locked in, in accordance with the SEBI ICDR Regulations, on account of the preferential allotment undertaken by our Company, as per the resolution plan approved by the lenders of our Company. The said issuance has been made in accordance with the resolution plan approved by the lenders under the Reserve Bank of India (Prudential Framework for Resolution of Stressed Assets) Directions 2019 and has been approved by the Board of Directors in their meeting dated January 3, 2022 and by the Shareholders through postal ballot. For further details, please refer to the shareholding pattern of the Promoter as on December 31, 2023 be accessed the website the BSE can on of at: https://www.bseindia.com/corporates/shpPromoterNGroup.aspx?scripcd=532945&qtrid=120.01&QtrName=31-Dec-23 and on the website of the NSE at: https://www.nseindia.com/companies-listing/corporate-filingsshareholding-pattern?symbol=SEPC&tabIndex=equity.

As on date of this Draft Letter of Offer, one of our Promoter Group members, Mark AB Welfare Trust has created pledge on 3,00,00,000 Equity Shares representing 2.18% of the paid-up Equity Share Capital of our Company on November 22, 2023. Further, 5,00,00,000 Equity shares held by SVL (which were under pledge with consortium of lenders) have been transferred to Mark AB Welfare Trust by our erstwhile promoter, SVL Limited and it has created pledge on 5,00,00,000 Equity shares representing 3.55% paid up Share capital of our Company on April 10, 2024. For risks relating the same, please see "*Risk Factors – Risk Factor 11 - The Equity Shares held by one of our Promoter Group members, Mark AB Welfare Trust have been pledged as collateral security in accordance with the Resolution Plan. Our business, financial condition and results of operations may be adversely affected in the event of enforcement of the pledge provided by our Promoter Group member" on page 37 of this Draft Letter of Offer.* 

Except as disclosed above, as on date of this Draft Letter of Offer, none of the Equity Shares held by our Promoter or the members of our Promoter Group are pledged or otherwise encumbered.

# 9. Details of specified securities acquired by the promoter and promoter group in the last one year immediately preceding the date of filing of the Draft Letter of Offer:

The following are the details of specified securities acquired by the promoter and promoter group in the last one year immediately preceding the date of filing of the Draft Letter of Offer:

a) Our Promoter and members of our Promoter Group, had acquired Equity Shares during the previous rights issues of our Company, details of which have been provided below:

S.	Date of Allotment	Nature of Issuance	Name of the Promoter	Number	of	Equity	Shares
No.			/ Promoter Group	allotted			
1.	May 2, 2023	Rights issue in the ratio of two (2) rights equity share(s) for every fifty three (53) fully paid-up Equity Share(s)	Mark AB Welfare Trust			1,5	5,71,677
2	December 22, 2023	Rights issue in the ratio of one (01) rights equity share(s) for every thirty six (36) fully paid-up Equity Share(s)	Mark AB Welfare Trust			4	8,29,284

b) The details of the sale and acquisition made by our Promoter and member of our Promoter Group have been provided below:

Name of the Promoter / Promoter Group	Date	Sale/Purchase	Quantity	Price
Mark AB Welfare	February 25, 2023	Purchase	1,00,00,000	14.64
Trust	February 27, 2023	Purchase	5,58,49,462	14.64
	March 24, 2023	Sale	20,00,000	12.63
	March 27, 2023	Sale	12,00,000	11.73
	March 29, 2023	Sale	19,00,000	11.08
	March 31, 2023	Sale	63,11,869	10.71
	April 10, 2023	Sale	21,00,000	10.81
	April 11, 2023	Sale	60,00,000	10.48
	April 13, 2023	Sale	60,30,000	9.72
	April 26, 2023	Sale	5,00,000	11.35
	April 27, 2023	Sale	30,05,000	10.91
	May 08, 2023	Purchase through Rights Issue	1,55,71,677	10
	May 29, 2023	Sale	15,22,452	9.06
	May 31, 2023	Sale	8,82,522	8.3
	June 1, 2023	Sale	65,00,000	7.74
	June 2, 2023	Sale	65,00,000	7.8
	June 5, 2023	Sale	65,00,000	7.85
	June 6, 2023	Sale	64,53,638	8.28
	June 7, 2023	Sale	60,00,000	7.68
	June 8, 2023	Sale	23,94,519	7.73
	July 14, 2023	Sale	60,00,000	11.3
	July 19, 2023	Sale	16,13,302	11.2
	July 20, 2023	Sale	20,00,000	11.4
	July 21, 2023	Sale	53,86,698	11.45
	September 25, 2023	Purchase	3,00,00,000	12.74
	January 01, 2024	Purchase through Rights Issue	48,29,284	13
F	February 16, 2024	Sale	17,10,000	23.63
	February 19, 2024	Sale	14,20,000	23.17
	February 20, 2024	Sale	13,00,000	23.22
F	February 21, 2024	Sale	8,74,062	22.57
	April 10, 2024	Purchase	5,00,00,000	17.88
I F	Shareholding as o	n April 11,2024	8,01,46,361	-

- c) Except as stated above, our Promoter and members of Promoter Group have not acquired or sold any Equity Shares in the last one year immediately preceding the date of filing of the Draft Letter of Offer.
- d) Our Company has vide a letter dated September 16, 2023 informed the Stock Exchanges that Mark AB Welfare Trust, an entity forming part of Promoter Group has contravened the Company's Code of Conduct to Regulate, Monitor and Report Trading by Designated Persons and their Immediate Relatives read with Schedule B and Regulation 9 of the SEBI (Prohibition of Insider Trading) Regulations, 2015. Mark AB Welfare Trust undertook a number of transactions involving sale of shares of our Company without obtaining pre-clearance and also transacted during trading window closure and execution of contra trade. In view of the above, our Company had imposed a penalty of ₹ 10.00 lakhs on Mark AB Welfare Trust on account of violation of code of conduct of our Company as payable to SEBI Investor Protection and Education Fund. For risks relating to the same, please see "*Risk Factor 18- As the securities of our Company are listed on Stock Exchanges in India, our Company is subject to certain obligations and reporting requirements under the SEBI Listing Regulations. Any non-compliances/delay in complying with such obligations and reporting requirements may render us liable to prosecution and/or penalties" on page 49.*

The details of transactions in Equity Shares of our Company undertaken by Mark AB Welfare Trust, during the aforementioned periods have been provided below:

Date	Description	Equity Shares bought or sold	Average Price (in ₹)
March 24, 2023	Sale	20,00,000	12.63

Date	Description	Equity Shares bought or sold	Average Price (in ₹)
March 27, 2023	Sale	12,00,000	11.73
March 29, 2023	Sale	19,00,000	11.08
March 31, 2023	Sale	32,00,000	11
April 6, 2023	Sale	31,11,869	10.71
April 11, 2023	Sale	21,00,000	10.81
April 12, 2023	Sale	60,00,000	10.48
April 15, 2023	Sale	60,30,000	9.72
April 26, 2023	Sale	5,00,000	11.35
April 28, 2023	Sale	30,05,000	10.91
May 29, 2023	Sale	15,22,452	9.06
May 30, 2023	Sale	8,82,522	8.3
May 31, 2023	Sale	65,00,000	7.74
June 1, 2023	Sale	65,00,000	7.8
June 4, 2023	Sale	65,00,000	7.85
June 5, 2023	Sale	64,53,638	8.28
June 6, 2023	Sale	60,00,000	7.68
June 4, 2023	Sale	23,94,519	7.73
July 14, 2023	Sale	60,00,000	11.3
July 19, 2023	Sale	16,13,302	11.2
July 20, 2023	Sale	20,00,000	11.4
July 24, 2023	Sale	53,86,698	11.45

Further details of the transactions undertaken by our Promoter in the preceding one year can be accessed on the website of BSE at https://www.bseindia.com/stock-share-price/sepc-ltd/sepc/532945/disclosures-sast/ and on the website of NSE at https://www.nseindia.com/get-quotes/equity?symbol=SEPC.

### **OBJECTS OF THE ISSUE**

Our company proposes to utilize the net proceeds from the issue towards funding the following objects:

- > Repayment/Pre-payment, in full or part, of certain borrowings availed by the Company;
- > To augment the existing and incremental working capital requirement of our Company; and
- General Corporate Purposes

(collectively, referred to hereinafter as the "Objects")

We intend to utilize the gross proceeds raised through the Issue (the "Issue Proceeds") after deducting the Issue related expenses ("Net Proceeds") for the above-mentioned Objects.

The main object clause of the Memorandum of Association of our Company enables us to undertake the existing activities and the activities for which the funds are being raised through the Issue. Further, we confirm that the activities which we have been carrying out till date are in accordance with the object clause of our Memorandum of Association.

### **Details of Issue Proceeds**

The details of objects of the Issue are set forth in the following table:

		(₹ in lakhs)
Sr.	Particulars	Estimated
No.		Amount
1	Gross Proceeds from the Issue*	20,000.00
2	Less: Issue related expenses	[•]
Net P	Net Proceeds from the Issue	

**-**. . . . . .

\*Assuming full subscription in the Issue and subject to finalization of the Basis of Allotment and to be adjusted as per the Rights Entitlement ratio.

### Requirement of Funds, Schedule of Implementation and Utilization of Net Proceeds

We intent to utilize the Net Proceeds are set forth in the following table:

		(₹ in lakhs)
Sr.	Particulars	Estimated
No.		Amount*
1.	Repayment or pre-payment, in full or part of certain borrowings availed by our Company	8500.00
2.	To augment the existing and incremental working capital requirement of our Company	11,390.00
3.	General Corporate Purposes*	[•]
Net p	roceeds from the Issue**	[•]

\* Subject to the finalization of the Basis of Allotment and the Allotment. The amount is subject to adjustment upon finalization of Issue related expenses, however, in no event, shall general corporate purposes exceed 25% of the Gross Proceeds.

\*\* Assuming full subscription in the Issue and subject to finalization of the Basis of Allotment and to be adjusted per the Rights Entitlement ratio.

### **Means of Finance**

The funding requirements mentioned above are based on inter alia our Company's internal management estimates and have not been appraised by any bank, financial institution or any other external agency. They are based on current circumstances of our business and our Company may have to revise these estimates from time to time on account of various factors beyond our control, such as market conditions, competitive environment, costs of commodities, interest or exchange rate fluctuations. Our Company proposes to meet the entire funding requirements for the proposed objects of the Issue from the Net Proceeds and identifiable internal accruals. Therefore, our Company is not required to make firm arrangements of finance through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised from the Issue.

### **Proposed Schedule of Implementation and Deployment of Funds**

We propose to deploy the Net Proceeds towards the aforesaid objects in accordance with the estimated schedule of implementation and deployment of funds set forth in the table below:

			(₹ in lakhs)
Sr.	Particulars	Amount to be deployed	Estimated deployment of Net
No.		from Net Proceeds	Proceeds for the FY 2024-2025
1.	Repayment/pre-payment, in full or part of certain borrowings availed by our Company.	8500.00	8500.00
2.	To augment the existing and incremental working capital requirement of our Company	11,390.00	11,390.00
3.	General Corporate Purposes <sup>#</sup>	[•]	[•]
Total Net proceeds from the Issue*		[•]	[•]

#The amount to be utilized for General corporate purposes will not exceed 25% of the Gross Proceeds;

\*Assuming full subscription in the Issue and subject to finalization of the Basis of Allotment and to be adjusted per the Rights Entitlement ratio;

Our Company's funding requirements mentioned above are based on the internal management estimates of our Company and has not been appraised by any bank, financial institution or any other external agency and deployment schedules are subject to revision in the future at the discretion of our Board, subject to the applicable law. Therefore, the deployment of the funds towards the Objects of this Issue is entirely at the discretion of our Board of Directors. Our Board of Directors along with the Audit Committee will monitor the utilization of Issue proceeds and shall have the flexibility in applying the proceeds of this Issue, in accordance with and in compliance with applicable laws. However, the management of our Company shall not have the power to alter the objects of this Issue except with the approval of the Shareholders of the Company given by way of a special resolution in a general meeting, in the manner specified in Section 27 of the Companies Act, 2013. Additionally, the dissenting shareholders being those shareholders who have not agreed to the proposal to vary the objects of this Issue, our Promoter shall provide them with an opportunity to exit at such price, and in such manner and conditions as may be specified by the SEBI, in respect to the same. If additional funds are required for the purposes mentioned above, such requirement may be met through internal accruals, additional capital infusion, debt arrangements or any combination of them. Further, in the event of any shortfall of funds for any of the activities proposed to be financed out of the Net Proceeds, our Company may re-allocate the Net Proceeds to the activities where such shortfall has arisen, subject to compliance with applicable laws. Our Company may also utilize any portion of the Net Proceeds, towards the aforementioned objects of the Issue, ahead of the estimated schedule of deployment specified above. Further, in the event, the Net Proceeds are not utilized (in full or in part) for the objects of the Issue during the period stated above due to any reason, including (i) the timing of completion of the Offer; (ii) market conditions outside the control of our Company; and (iii) any other economic, business and commercial considerations, the remaining Net Proceeds shall be utilized in subsequent periods as may be determined by our Company, in accordance with applicable laws.

In the event that the estimated utilization of the Net Proceeds in a scheduled fiscal year is not completely met, the same shall be utilised in the next fiscal year, as may be determined by our Company, in accordance with applicable laws. If the actual utilization towards any of the Objects is lower than the proposed deployment such balance will be used for future growth opportunities including funding other existing objects, if required and towards general corporate purposes to the extent that the total amount to be utilized towards general corporate purposes will not exceed 25% of the Gross Proceeds in accordance with the SEBI ICDR Regulations.

### Details of the Objects of the Issue

<sup>1.</sup> Repayment/pre-payment, in full or part, of certain borrowings availed by the Company

Our Company has, in the ordinary course of business, entered into financing arrangements with various banks, financial institutions, and other entities. The borrowing arrangements entered into by our Company comprise, among others, working capital facilities, term loans and unsecured loans. As of December 31, 2023, our Company had total fund based borrowing amounting to ₹ 43,265.07 lakhs (Working capital of ₹ 13516.95 lakhs and Term loan of ₹ 2215.90 lakhs which includes Compulsorily Convertible debentures and Non- Convertible Debentures aggregating ₹ 25,816.28 lakhs and unsecured loan of Rs 1,715.94 lakhs considering Net Present Value of the stated instruments under prevailing Accounting Standard). The Company proposes to utilize an amount of ₹ 8,500.00 lakhs from the Net Proceeds towards full or partial repayment/ pre-payment, in full or part, of certain secured bank borrowings (Working capital) availed by the Company.

We believe that such repayment and/or pre-payment of our borrowings will help reduce our outstanding indebtedness and debt servicing costs, improve our debt to equity ratio and enable utilisation of our accruals for further investment in our business growth and expansion. Additionally, we believe that our debt-equity ratio will improve, it will enable us to raise further resources at competitive rates in the future to fund potential business development opportunities and plans to grow and expand our business in the future.

The selection of borrowings proposed to be repaid/prepaid/redeemed by us shall be based on various factors including: (i) Cost of borrowings ii) any conditions attached to the borrowings restricting our ability to prepay the borrowings and time taken to fulfil such requirements, (ii) levy of any prepayment penalties and the quantum thereof, (iii) provisions of any laws, rules and regulations governing such borrowings; and (iv) other commercial considerations including, among others, the interest/ coupon rate on the borrowings, the amount of the borrowings outstanding, the prepayment / redemption charges, terms and conditions of consents and waivers, presence of onerous terms and conditions and the remaining tenor of the borrowings. We may utilise the Net Proceeds for part or full repayment of any such additional borrowings or borrowings obtained to refinance any of our existing borrowings. Given the nature of these borrowings and the terms of repayment/pre-payment, the aggregate outstanding borrowing amounts may vary from time to time.

The following table provides the details of the borrowings (Working Capital) availed by our Company from various lenders which was availed for business purposes and our Company has utilised said loans towards business purposes which is proposed to be repaid out of the Net Issue Proceeds. For the details of expansion, please see "Our Business" beginning on page 115 of this Draft Letter of Offer. We propose to repay the following loans out of the net issue proceeds:

Sr. No.	Name of the lender	Tenure of Loan	Sanctioned Amount (₹ in lakhs)	Total outstanding amount as on December 31, 2023
1	Punjab National Bank		2,355.00	2,349.17
2	Central Bank		3,546.00	2,806.50
3	IDBI Bank		1,951.00	1,593.00
4	State Bank of India		1,786.00	1,778.60
5	DBS Bank		984.00	983.00
6	Indusind Bank		774.00	772.84
7	Bank of Baroda	Not Applicable,	664.00	662.86
8	Union Bank of India	Since Working Capital/Cash Credit	595.00	544.57
9	Axis Bank		526.00	507.06
10	Indian Bank	Credit	476.00	(131.00)
11	Bank of India		355.00	272.81
12	Federal Bank		476.00	466.00
13	Bank of Maharashtra	]	463.00	427.00
14	Yes Bank		310.00	308.36
15	ICICI Bank		179.00	176.18
	Total		15,440.00	13,516.94

The Repayment of loans will be done either on proportionate basis or on the basis of the qualitative factors as mentioned in the paragraph above.

# 2. To augment the existing and incremental working capital requirement of our Company

Our business operation is working capital intensive and our Company avails a majority of our working capital in the ordinary course of business from various lenders. As on December 31, 2023, our company has total sanctioned limit of working capital facilities of  $\gtrless$  15,440 lakhs, including fund based and non- fund based limits. The aggregate amounts sanctioned under the fund based and non-fund based working capital facilities of our Company s on December 31, 2023 are  $\gtrless$  532.75 lakhs and  $\gtrless$  709.29 lakhs respectively. We propose to utilize  $\gtrless$  11,390 lakhs from Net Proceeds to fund the working capital requirements of our Company in Fiscal 2024. We fund the majority of our working capital requirements in the ordinary course of our business from our internal accruals and availed working capital loan from banks and financial institutions. We operate in a competitive and dynamic market conditions and may have to revise our estimates from time to time on account of external circumstances, business or strategy, foreseeable opportunity. Consequently, our fund requirements may also under go change.

Our Company requires working capital for executing its outstanding order book and future orders that may be received from the tenders participated, for funding future growth requirements of our Company and for other strategic and business purpose. As on December 31, 2023 our unexecuted Order book amounts to  $\gtrless$  1,08,500 lakhs. Further, the Company has participated in Tendering worth of  $\gtrless$  4,93,000 lakhs as on date of the filing of this Draft Letter of Offer.

### Basis of estimation of working capital requirement

The details of our Company's working capital, on the basis of Restated Audited Financial Information, as at March 31, 2023, March 31, 2022 and for the nine months period ended December 31, 2023 as certified by the Independent Chartered Accountant and source of funding of the same are provided in the table below:

-				(₹ in lakhs)
Sr. No	Particulars	As at March 31, 2022	As at March 31, 2023	For the period ended December 31, 2023
		Amount	Amount	
I	Current Assets			
1	Trade receivables	28,057.27	24,241.10	28,527.10
2	Other Current Assets	11,698.56	10,642.13	11,619.08
3	Contract Assets	79,708.74	73,246.59	86,000.72
4	Other Financial Assets	889.02	123.37	189.95
5	Assets Classified as held for sales	596.06	-	-
6	Other Bank Balances	2387.49	1730.33	4,395.73
7	Cash and Cash equivalents	548.27	3,285.33	1,574.73
	Total (I)	1,23,885.41	1,13,268.85	1,32,307.31
				, , ,
II	Current Liabilities			
1	Trade Payables	15,873.15	24,427.86	30,271.14
2	Other Financial Liabilities	1,885.00	1621.56	866.66
3	Other Current Liabilities	688.87	445.95	301.68
4	Lease Liabilities	36.60	98.45	101.20
5.	Contract Liabilities	5,934.02	3,432.75	3,076.23
6.	Provisions	504.53	267.85	254.65
	Total (II)	24,922.17	30,294.42	34,871.56
III	Net Working capital requirement	98,963.24	82,974.43	97,435.75
IV	MeansofFinance(ExistingFundingPattern)			
1	Equity/Internal Accruals or Borrowings	98,963.24	82,974.43	97,435.75
	Total (IV)	98,963.24	82,974.43	97,435.75

On the basis of the existing working capital requirements of the Company and the incremental and proposed working capital requirements, as outlined and duly approved by the Rights issue committee on April 17, 2024, for the Fiscal 2025 and funding of the same are as provided in the table below:

Sr. No	Particulars	(₹ in lakhs) As at March 31, 2025^
51.110		Estimated Amount
Ι	Current Assets	
1	Trade receivables	45,600.00
2	Other Current Assets	12,000.00
3	Inventories/Contract Assets	69,273.00
4	Cash and Cash equivalents	1918.00
5	Other Bank Balances	6,221.00
6	Other Financial Assets	190.00
	Total (I)	1,35, 202.00
II	Current Liabilities	
1	Trade Payables	23,200.00
2	Lease Liabilities	101.00
3	Other Financial Liabilities	900.00
4	Contract Liabilities	3,100.00
5	Provisions	385.00
6	Other Current Liabilities	288.00
	Total (II)	27,974.00
III	Net Working capital requirement	1,07,228.00
IV	Means of Finance	
1	Internal Accruals / Equity	88,024.00
2	Current Borrowings (other than current maturities from long-term borrowings)	7,814.00
3	Working capital funding through Issue Proceeds	11,390.00
	Total (IV)	1,07,228.00

### **Details of Projected Working Capital Requirements**

<sup>A</sup>In the event that the estimated utilization of the Net Proceeds in a scheduled fiscal year is not completely met, the same shall be utilised in the next fiscal year, as may be determined by our Company, in accordance with applicable laws. If the actual utilization towards any of the Objects is lower than the proposed deployment such balance will be used for future growth opportunities including funding other existing objects, if required and towards general corporate purposes to the extent that the total amount to be utilized towards general corporate purposes will not exceed 25% of the Gross Proceeds in accordance with the SEBI ICDR Regulations.

Note: Pursuant to the certificate dated April 15, 2024 issued by B N C A & Co, Chartered Accountants

The table below sets forth the details of holding levels (in days) for Fiscal 2023, and Fiscal 2024 on the basis of audited financial statements and the estimated holding levels (in days) for the Fiscal 2025 and the assumptions based on which the working plan projections has been made and approved by our Board of Directors:

S. No.	Particulars	Number of days for the period ended			
		March 31, 2023 (Actual)	For the period ended December 31, 2023 (Actual)	March 31, 2024 (Provisional)	March 31, 2025 (Estimated)
1.	Trade receivables	234	252	185	160
2.	Other current assets	103	103	58	42
3.	Inventories and Contract assets	706	760	384	243
4.	Trade payables	235	267	115	81
5.	Other current liabilities	57	41	27	17

Note: Post Implementation of Resolution Plan in September 30, 2022, there is infusion of fresh capital and right issue which has improved overall performance of the Company, thereby leading to efficient working capital cycle as enumerated above.

# Assumptions for Working Capital Requirements

## Reasoning for change in holding period of all the above:

Post implementation of Resolution plan on 30<sup>th</sup> September, 2022, all sites are coming back to normal operations and since the infusion of funds for working capital during the Fiscal 2024, an improvement in holding period has been achieved. Based on the projected infusion of further funds for working capital further improvement in holding levels has been projected.

The table below sets forth the key justifications for holding levels:

S. No.	Particulars	Details			
Curr	Current assets				
1.	Trade receivables	The Company had maintained trade receivable days of 234 days in the Fiscal 2023 and 185 days for the Fiscal 2024. The Company anticipate to reduce its holding levels in trade receivables because of implementation of Resolution plan and trade receivables days to be 160 days for Fiscal 2025.			
2.	Other current assets	Other Current Assets include balance with government authorities, advances to suppliers and prepaid expenses. For the Fiscal 2023 and Fiscal 2024, The Company's other current assets were 103 days and 58 days. It is anticipated to be at 42 days for Fiscal 2025. The reduction in number of days is mainly on account of the estimated increase in revenue due to the likely tenders which is attributed to be received by the Company.			
3.	Inventories and Contract assets	Inventories include Contract assets. The Company had maintained inventory days of 706 days in Fiscal 2023 and in Fiscal 2024 384 days. It is assumed to reduce inventory days to 243 for the Fiscal 2025. Post implementation of RP, rate of execution has improved leading to achievement of billing milestones which in turn is the major reason for reduction in inventory holding days.			
Curr	ent liabilities				
1.	Trade payables	The Company had maintained trade payable days of 235 days in Fiscal 2023 and 115 days in Fiscal 2024. It is projected to reduce due to improvement in financial efficiency and projected to be 81 days for the Fiscal 2025. Promoter loan as well as previous rights issues helped in reducing the trade payable number of days.			
2.	Other current liabilities	Other Current Liabilities include current provision for employee benefits, advances from customers, and statutory dues. For the Fiscal 2023 and Fiscal 2024, the Company's other current liabilities were 57 days and 27 days respectively. It is anticipated to be at 17 days for Fiscal 2025. Promoter loan as well as previous rights issues helped in reducing the other current liabilities number of days.			

### 3. General Corporate Purposes

Our Company intends to deploy the balance Gross Proceeds, aggregating to  $\mathfrak{F}[\bullet]$  lakhs towards general corporate purposes as approved by our management from time to time, subject to such utilisation not exceeding 25% of the Gross proceeds in compliance with Regulation 104(2) of the SEBI ICDR Regulations.

The general corporate purposes for which our Company proposes to utilise Gross Proceeds may include, but are not limited to funding growth opportunities, repayment of borrowings and interest thereon, strategic initiatives, joint-ventures, partnerships, marketing and business development expenses, expansion of facilities and meeting exigencies and expenses incurred by our Company in the ordinary course of business. In addition to the above, our Company may utilise the Net Proceeds towards other expenditure (in the ordinary course of business) considered expedient and as approved periodically by the Board or a duly constituted committee thereof, subject to compliance with necessary provisions of the Companies Act.

The quantum of utilisation of funds towards each of the above purposes will be determined by our Board, based on the amount actually available under this head and the business requirements of our Company, from time to time, subject to compliance with applicable law. However, our Company shall utilise the Net Proceeds in compliance with necessary provisions of the Companies Act and SEBI ICDR Regulations. In addition to the above, our Company may utilise the Net Proceeds towards other expenditure considered expedient and as approved periodically by our Board, subject to the compliance with necessary provisions of the Companies Act, 2013. The quantum of utilisation of funds towards each of the above purposes will be determined by our Board, based on the amount actually available under this head and the business requirements of our Company, from time to time. Our Company's management shall have flexibility in utilising surplus amounts, if any. However, our Company shall utilise the Net Proceeds in compliance with necessary provisions of the Companies Act and SEBI ICDR Regulations.

### **Issue Related Expenses**

The Issue related expenses include, among others, fees to various advisors, printing and distribution expenses, advertisement expenses and registrar and depository fees. The estimated Issue related expenses are as follows:

			(₹ in lakhs)
Particulars	Estimated	As a % of total	As a % of Gross
	Expenses	expenses	Issue size*
	(₹ in lakhs)		
Fees of the Bankers to the Issue, Registrar to the	[•]	[•]	[•]
Issue, Legal Advisor, Auditor's fees, including out			
of pocket expenses etc.			
Expenses relating to advertising, printing,	[•]	[•]	[•]
distribution, marketing and stationery expenses			
Regulatory fees, filing fees, listing fees and other	[•]	[•]	[•]
miscellaneous expenses			
Total estimated Issue expenses*	[•]	[•]	[•]

\*Note: Subject to the finalization of Basis of Allotment and actual Allotment. In case of any difference between the estimated Issue related expenses and actual expenses incurred, the shortfall or excess shall be adjusted with the amount allocated towards general corporate purposes. All Issue related expenses will be paid out of the Gross Proceeds from the Issue.

### Interim Use of Funds

Our Company, in accordance with the policies established by our Board from time to time, will have the flexibility to deploy the Net Proceeds, however, utilization of Net Proceeds will be in accordance with applicable laws. Pending utilization for the purposes described above, our Company intends to temporarily deposit the funds in the scheduled commercial banks included in the second schedule of Reserve Bank of India Act, 1934 as may be approved by our Board of Directors.

In accordance with Section 27 of the Companies Act, 2013, our Company confirms that, pending utilization of the proceeds of the Issue as described above, it shall not use the funds from the Net Issue Proceeds for any investment in equity and/ or real estate products and/ or equity linked and/ or real estate linked products.

### Appraisal by Appraising Agency

None of the objects have been appraised by any bank or financial institution or any other independent third party organizations.

### **Bridge Financing Facilities**

As on the date of this Draft Letter of Offer, we have not entered into any bridge financing arrangements which is subject to being repaid from the Issue Proceeds.

### **Strategic or Financial Partners**

There are no strategic or financial partners to the Objects of the Issue.

### **Monitoring of Utilization of Funds**

Our Company shall appoint a Monitoring Agency for the Issue prior to the filing of the Letter of Offer. Our Board and Monitoring Agency shall monitor the utilization of the Net Proceeds and the Monitoring Agency shall submit a report to our Board as required under Regulation 82 of the SEBI ICDR Regulations. Our Company will disclose the utilization of the Net Proceeds under a separate head in our balance sheet along with the relevant details, for all such amounts that have not been utilized. Our Company will indicate instances, if any, of unutilized Net Proceeds in the balance sheet of our Company for the relevant Financial Years subsequent to receipt of listing and trading approvals from the Stock Exchanges.

Pursuant to Regulation 32(3) of the SEBI LODR Regulations, our Company shall, on a quarterly basis, disclose to the Audit Committee the uses and applications of the Net Proceeds, which shall discuss, monitor and approve the use of the Net Proceeds along with our Board. On an annual basis, our Company shall prepare a statement of funds utilized for purposes other than those stated in this Draft Letter of Offer and place it before the Audit Committee and make other disclosures as may be required until such time as the Net Proceeds remain unutilized. Such disclosure shall be made only until such time that all the Net Proceeds have been utilized in full. The statement prepared on an annual basis for utilization of the Net Proceeds shall be certified by the Statutory Auditors of our Company which shall be submitted by the Company with the Monitoring Agency.

Furthermore, in accordance with Regulation 32(1) of the SEBI LODR Regulations, our Company shall furnish to the Stock Exchanges on a quarterly basis, a statement indicating (i) deviations, if any, in the actual utilization of the proceeds of the Issue from the Objects; and (ii) details of category wise variations in the actual utilization of the proceeds of the Issue from the Objects. This information will also be published on our website and explanation for such variation (if any) will be included in our Director's report, after placing it before the Audit Committee.

#### Key Industrial Regulations for the Objects of the Issue

No additional provisions of any acts, rules and other laws are or will be applicable to the Company for the proposed Objects of the Issue.

### **Strategic or Financial Partners**

There are no strategic or financial partners to the Objects of the Issue.

#### **Other Confirmations**

No part of the Net Proceeds will be paid by our Company as consideration to our Promoter, Promoter group, directors, associates or key management personnel or group companies, except as stated above and in the normal course of business and in compliance with applicable laws.

### STATEMENT OF TAX BENEFITS

# Statement of possible special tax benefits available to the Company, its Material Subsidiary and its Shareholders

To,

The Board of Directors SEPC Limited Old No. 56/ L, New No. 10/1, 4th Floor , Bascon Futura Sv it Park, Venkatnarayana Road, Parthasarathy puram, T. Nagar, Chennai – 600017

### 15 April 2024

- Sub: Statement of possible special tax benefits available to SEPC Limited (Formerly known as Shriram EPC Limited) and its shareholders, prepared in accordance with the requirements under Schedule VI (Part B-1)(10)of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 as amended ("SEBI ICDR Regulations")
- 1. We, M S K A & Associates ("the Firm"), Chartered Accountants, the statutory auditors of SEPC Limited (the "Company") hereby confirm the enclosed statement in the Exhibit prepared and issued by the Company, which provides the possible special tax benefits under the direct and indirect tax laws presently in force in India including the Income-tax Act, 1961, ('Act'), the Income-tax Rules, 1962, ('Rules'), the Central Goods and Services Tax Act, 2017 / the Integrated Goods and Services Tax Act, 2017 / relevant State Goods and Services Tax Act, 2017 ("GST Act"), the Customs Act, 1962 ("Customs Act"), Foreign Trade Policy and Handbook of Procedures, and the rules made thereunder, (collectively the "Taxation Laws"), regulations, circulars and notifications issued thereon, as amended by the Finance Act, 2023 as applicable to the assessment year 2025-26 relevant to the financial year 2024-25, presently in force in India available to the Company and its Shareholders. There is no Material Subsidiary of the Company identified as per the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. Several of these benefits are dependent on the Company and its Shareholders, as the case may be, fulfilling the conditions prescribed under the relevant provisions of the Taxation laws. Hence, the ability of the Company and its Shareholders to derive the special tax benefits is dependent upon their fulfilling such conditions, which based on business imperatives the Company and its Shareholders face in the future. The Company and its shareholders may or may not choose to fulfil such conditions for availing special tax benefits.
  - 2. This Statement provides possible special tax benefits is required as per Schedule VI (Part B-1)(10) of the SEBI ICDR Regulations. While the term 'special tax benefits' has not been defined under the SEBI ICDR Regulations, it is assumed that with respect to special tax benefits available to the Company, the same would include those benefits as enumerated in the statement. Any benefits under the Taxation Laws other than those specified in the statement are considered to be general tax benefits and therefore not covered within the ambit of this statement. Further, any benefits available under any other laws within or outside India, except for those specifically mentioned in the statement, have not been examined and covered by this statement.
  - 3. The benefits discussed in the enclosed statement cover the possible special tax benefits available to the Company and its shareholders and do not cover any general tax benefits available to them.
- 4. The benefits stated in the enclosed statement are not exhaustive and the preparation of the contents stated is the responsibility of the Company's management. We are informed that this statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the distinct nature of the tax consequences and the changing tax laws, each investor is advised to consult their own tax consultant with respect to the specific tax implications arising out of their participation in the issue and we shall in no way be liable or responsible to any shareholder or subscriber for placing reliance upon the contents of this statement. Also, any tax

information included in this written communication was not intended or written to be used, and it cannot be used by the Company or the investor, for the purpose of avoiding any penalties that may be imposed by any regulatory, governmental taxing authority or agency.

- 5. In respect of non-residents, the tax rates and the consequent taxation shall be further subject to any benefits available under the applicable Double Taxation Avoidance Agreement, if any, between India and the country in which the non-resident has fiscal domicile.
- 6. Our views are based on the existing provisions of law and its interpretation, which are subject to change from time to time. We do not assume responsibility to update the views consequent to such changes.
- 7. We do not express any opinion or provide any assurance whether:
  - The Company and its shareholders will continue to obtain these benefits in future;
  - The conditions prescribed for availing the benefits have been/would be met;
  - The revenue authorities/courts will concur with the views expressed herein.
- 8. The contents of the enclosed statement are based on information, explanations and representations obtained from the Company and on the basis of our understanding of the business activities and operations of the Company. We have relied upon the information and documents of the Company being true, correct, and complete and have not audited or tested them. Our view, under no circumstances, is to be considered as an audit opinion under any regulation or law.
- 9. No assurance is given that the revenue authorities/ courts will concur with the views expressed herein. Our Firm or any of partners or affiliates, shall not be responsible for any loss, penalties, surcharges, interest or additional tax or any tax or non-tax, monetary or non-monetary, effects or liabilities (consequential, indirect, punitive or incidental) before any authority / otherwise within or outside India arising from the supply of incorrect or incomplete information of the Company.
- 10. This Statement is addressed to Board of Directors and issued at specific request of the Company. The enclosed Annexure to this Statement is intended solely for your information and for inclusion in the Draft letter of Offer and Letter of Offer to be filed with the **Securities and Exchange Board of India** and the stock exchanges, in connection with the proposed rights issue of equity shares of the Company, and is not to be used, referred to or distributed for any other purpose without our prior written consent. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this certificate is shown or into whose hands it may come without our prior consent in writing. Any subsequent amendment / modification to provisions of the applicable laws may have an impact on the views contained in our statement. While reasonable care has been taken in the preparation of this certificate, we accept no responsibility for any errors or omissions therein or for any loss sustained by any person who relies on it.

For **M S K A & Associates** Chartered Accountants ICAI Firm Registration No. 105047W Jiger Saiya Partner Membership No. 116349 UDIN: 24116349BKFZIS1960

Place: Mumbai Date: April 15, 2024

## **EXHIBIT** to the Statement of Possible Special Tax Benefits

## DIRECT TAXATION

This statement of possible special direct tax benefits available to the Company and its shareholders under the direct tax laws in force in India. This statement is required as per Schedule VI (Part B-1)(10) of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 as amended ("SEBI ICDR Regulations"). This statement is as per the Income-tax Act, 1961 as amended by the Finance Act read with the relevant rules, circulars and notifications applicable for the Financial Year 2024-25 relevant to the Assessment Year 2025-26, presently in force.

### 1. Special Tax Benefits available to the Company in India under the Income Tax Act, 1961 ('the Act')

- Section 115BAA of the Act, as inserted vide The Taxation Laws (Amendment) Act, 2019, provides that domestic company can opt for a corporate tax rate of 22% (plus applicable surcharge and cess) for the financial year 2019-20 onwards, provided the total income of the company is computed without claiming certain specified incentives/deductions or set-off of losses, depreciation etc. and claiming depreciation determined in the prescribed manner. In case a company opts for section 115BAA, provisions of Minimum Alternate Tax ('MAT') would not be applicable and unutilized MAT credit will not be available for set-off. The option needs to be exercised on or before the due date of filing the tax return. Option once exercised, cannot be subsequently withdrawn for the same or any other tax year. The Company may claim such beneficial tax rate in future years subject to giving away any other income-tax benefits under the Act (other than the deduction available under section 80JJAA and 80M of the Act) and fulfilling the then prevailing provisions under the Act.
- Subject to the fulfilment of prescribed conditions, for the year, the Company is entitled to claim deduction under section 80JJAA of the Act with respect to an amount equal to 30% of additional employee cost (relating to specified category of employees) incurred in the course of business in the year, for three assessment years including the assessment year relevant to the year in which such employment is provided. Further, where the Company wishes to claim such possible tax benefit, it shall obtain necessary certification from a Chartered Accountant on fulfilment of the conditions under the extant provisions of the Act.
- As per the provisions of section 80M of the Act, dividend received by the Company from any other domestic company or a foreign company shall be eligible for deduction while computing its total income for the relevant year. The amount of such deduction would be restricted to the amount of dividend distributed by the Company to its Shareholders on or before one month prior to due date of filing of its Income-Tax return for the relevant year. Since the Company has investments in Indian subsidiaries, it may avail the above mentioned benefit under section 80M of the Act.

### 2. Special Tax benefits available to the shareholders of the Company under the Act

- There are no special tax benefits available to the shareholders of Company for investing in the shares of the Company. However, such shareholders shall be liable to concessional tax rates on certain incomes under the extant provisions of the Act (arising from sale of equity shares of the Company).
- Section 112A of the Act provides for concessional rate of tax at the rate of 10% on long term capital gain arising on transfer of equity shares with effect from April 1, 2019 (i.e., Assessment Year 2019-20) subject to conditions. Any long term capital gain, exceeding INR 1,00,000 arising from the transfer of a long-term capital asset (i.e., capital asset held for the period of 12 months or more) being an Equity Share in a company or a unit of an equity-oriented fund wherein Securities Transaction Tax ('STT') is paid on both acquisition and transfer, income tax is charged at a rate of 10% without giving effect to indexation. Further, the benefit of lower rate is extended in case STT is not paid on acquisition / allotment of equity shares through Initial Public Offering.
- Section 111A of the Act provides for concessional rate of tax @ 15% in respect of short-term capital gains (provided the short-term capital gains exceed the basic threshold limit of exemption, where applicable) arising from the transfer of a short-term capital asset (i.e. capital asset held for the period of less than 12

months) being an Equity Share in a company or a unit of an equity-oriented fund wherein STT is paid on both acquisition and transfer.

- Separately, any dividend income received by the shareholders would be subject to tax deduction at source by the company under section 194 @ 10%. However, in case of individual shareholders, this would apply only if dividend income exceeds INR 5,000. Further, dividend income shall be taxable in the hands of the shareholders at the rates as applicable in their case.
- In respect of non-residents, the tax rates and the consequent taxation shall be further subject to any benefits available under the applicable Double Taxation Avoidance Agreement, if any, between India and the country in which the non-resident shareholder has fiscal domicile.

### **Indirect Taxation**

This statement of possible special indirect tax benefits is required as per paragraph (9)(L) of Part A of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended.

Special Tax Benefits under the Central Goods and Services Tax Act, 2017 / the Integrated Goods and Services Tax Act, 2017 and applicable State Goods and Services Tax Act, 2017 ("GST Acts"), The Customs Act, 1962 ("Customs Act"), the Customs Tariff Act, 1975 ("Tariff Act"), as amended by the Finance Act 2024 including the relevant rules, notifications and circulars issued there under, applicable for the Financial Year 2024-25, presently in force in India.

# 1. Special Indirect Tax Benefits available to the Company in India

Based on the information provided by the management, we hereby state that no special tax benefits are available to the Company and the Shareholders under the Indirect Tax regulations.

### 2. Special Indirect Tax Benefits available to the Shareholders of the Company

- The shareholders of the Company are not required to discharge any GST on transaction in securities of the Company. [Securities are excluded from the definition of Goods as defined u/s 2(52) of the Central Goods and Services Tax Act, 2017 as well from the definition of Services as defined u/s 2(102) of the Central Goods and Services Tax Act, 2017]. Accordingly, transactions in the security of the Company may not attract GST.
- Apart from above, the shareholders of the Company are not eligible to special tax benefits under the provisions of the Customs Tariff Act, 1975 and / or Central Goods and Services Tax Act, 2017, Integrated Goods and Services Tax Act, 2017, respective Union Territory Goods and Services Tax Act, 2017 respective State Goods and Services Tax Act, 2017, the Goods and Services Tax (Compensation to States) Act, 2017 including the relevant rules, notifications and circulars issued there under. Notes:
- 1. The benefits discussed above cover only possible special tax benefits available to the Company and its Shareholders and do not cover any general tax benefits. The above Statement sets out the provisions of law in a summary manner only and is not a complete analysis or listing of all potential tax consequences of the purchase, ownership and disposal of shares.

Our views expressed in this statement are based on the facts and assumptions as indicated in the statement. No assurance is given that the revenue authorities/courts will concur with the views expressed herein. Our views are based on the existing provisions of law and its interpretation, which are subject to changes from time to time. We do not assume responsibility to update the views consequent to such changes. Reliance on this statement is on the express understanding that we do not assume responsibility towards the Investors who may or may not invest in the proposed issue relying on this statement.

### SECTION IV – ABOUT THE COMPANY

### **INDUSTRY OVERVIEW**

#### **Global Economy**

According to the International Monetary Fund (IMF), the global economy is likely to grow at 3.1 percent and 3.2 percent in the calendar years 2024 and 2025, respectively. This growth is attributed to higher performance expectations from the United States and other large developing economies, as well as fiscal support in China. However, this forecast is lower than the long-term average growth rate of 3.9 percent, which was registered between 2020 and 2019. Inflation across the world is on the higher side, so the policy rate, which was set by the central bankers to combat the sticky inflation, is also affected. The best part is that global inflation is gradually declining as a result of policy measures implemented by central banks. According to the IMF, global inflation is expected to fall to 5.8 percent in 2024 and further to 4.4 percent in 2025.

Overview of the World Economic Outlook Projections						
	Estimate		Proj	Projections		
Percent Change, unless noted otherwise	2022	2023	2024	2025		
World Output	3.5	3.1	3.1	3.2		
Advanced Economies	1.0	1.6	1.5	1.8		
Euro Area	3.4	0.5	0.9	1.7		
Emerging Market and Developing Economies	4.1	4.1	4.1	4.2		
Countries						
United States	1.9	2.5	2.1	1.7		
China	3.0	5.2	4.6	4.1		
Germany	1.8	-0.3	0.5	1.6		
Japan	1	1.9	0.9	0.8		
India <sup>1</sup>	7.2	6.7	6.5	6.5		

# **Overview of the World Economic Outlook Projections**

Source: The IMF

The outbreak of the Covid-19 pandemic in 2020 dealt a significant blow to global economic growth. Two years later, as countries were struggling to recover from the pandemic-induced output contraction, the Russia-Ukraine conflict erupted in 2022. This conflict triggered a surge in commodity prices and inflation thereon. In response, countries implemented monetary tightening measures to control inflation, which in turn weakened growth. Monetary tightening also led to a capital flow shift towards the safe-haven US markets, contributing to the rise in bond yields and the appreciation of the US dollar against other currencies. Consequently, borrowing costs increased, putting pressure on both public and private debt levels. The recent geopolitical turmoil in the Middle East has added to concerns. The Houthi Group in Yemen has been attacking shipping vessels in the Red Sea, causing logistical disruption in one of the world's most important waterways.

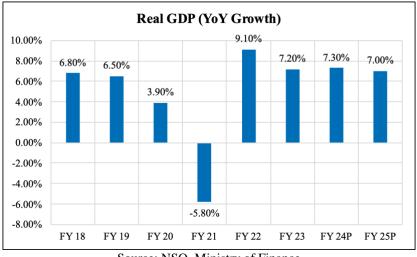
Despite the prevailing pessimism, inflation and bond yields in the US have cooled off, laying the groundwork for potential rate reversals in the future.

#### **Indian Economy**

According to the National Statistical Office (NSO), the Indian Economy is projected to grow at 7.3 percent in Fiscal Year (FY) 2024, suppressing the 7.2 percent growth recorded in FY 2023. The Finance Ministry's communication indicates that India's economy is expected to grow at 7.0 percent in FY 2025, aligning with growth projections from various international agencies such as the World Bank, the IMF, OECD, and ADB. Despite global macroeconomic challenges, the Indian economy has shown resilience and maintained healthy macroeconomic fundamentals. The Finance Ministry has projected that India is poised to become the world's

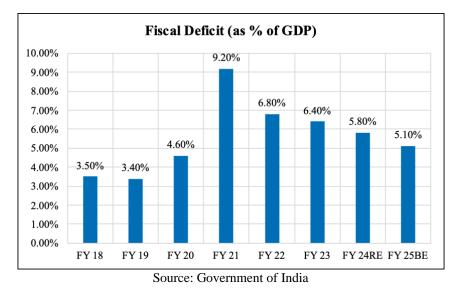
<sup>&</sup>lt;sup>1</sup> For India, data and projections are presented on a Fiscal Year (FY) basis with FY 2022/23 (starting in April 2022) shown in the 2022 column.

third-largest economy, with a GDP of \$5 trillion within the next three years (*Source: The Hindu, article 'India to become third-largest economy with GDP of \$5 trillion in three years: Finance Ministry'*). Currently, India holds the position as the world's fifth-largest economy, trailing behind only the US, China, Japan, and Germany.

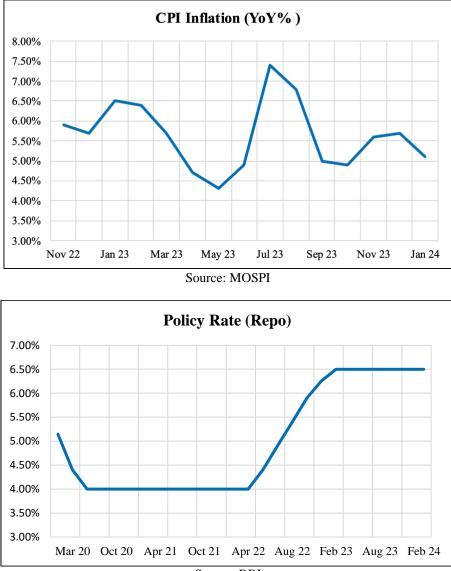


Source: NSO, Ministry of Finance

The government is committed to fiscal consolidation, aiming to reduce the fiscal deficit target for the upcoming financial year. This entails implementing measures such as reducing spending and enhancing revenue receipts to achieve a fiscal deficit target of 5.10 percent of GDP by FY 2025. According to revised estimates, India's fiscal deficit is expected to decrease from 6.4 percent of GDP recorded in FY 2023 to 5.80 percent in FY 2024.



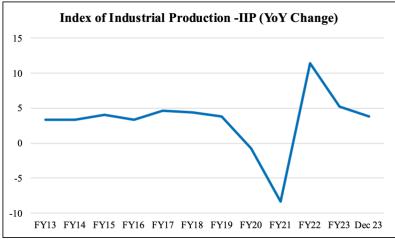
India's CPI inflation decreased to 5.1 percent in January 2024 from 5.7 recorded in December 2023. This decline can be attributed to a slowdown in food inflation and a higher base effect. The RBI has projected that CPI inflation will remain at 5.4 percent and 4.5 percent in FY 2024 and FY 2025 respectively, supported by improved rabi crop yields, a moderation in vegetable prices, and, the expectation of a normal monsoon in FY 2025.



Source: RBI

The country's central bank has maintained the policy rate (repo) unchanged at 6.50 percent for the sixth consecutive time. According to the Reserve Bank of India, the transmission of interest rates is still incomplete and the interest rate has not consistently fallen below the threshold level. By opting for a status quo on interest rate, the RBI assumes that the global growth will likely to remain steady in 2024, and inflation is gradually decreasing from its multi-decade high, albeit with occasional upticks.

In its latest Monetary Policy Committee Meeting (MPC) Statement, the RBI predicts a recovery in the rabi crop, sustained profitability in manufacturing, and the underlying resilience of the services sector, which should bolster economic activity in the country. Additionally, the RBI has taken into account factors such as an improvement in household consumption, increased fixed investment in the economy driven by a turnaround in the private capex cycle, overall improvement in the business cycle and a healthy balance sheet of banks and corporate.



Source: Ministry of Statistics and Programme Implementation, The Government of India

The Index of Industrial Production (IIP), which indicates the growth rate across various industry groups in the economy, has shown a robust rebound after the COVID-19 pandemic. Nonetheless, the index has displayed volatility throughout the first nine months of the financial year 2024, with certain sectors experiencing subdued performances.

# INFRASTRUCTURE INDUSTRY IN INDIA

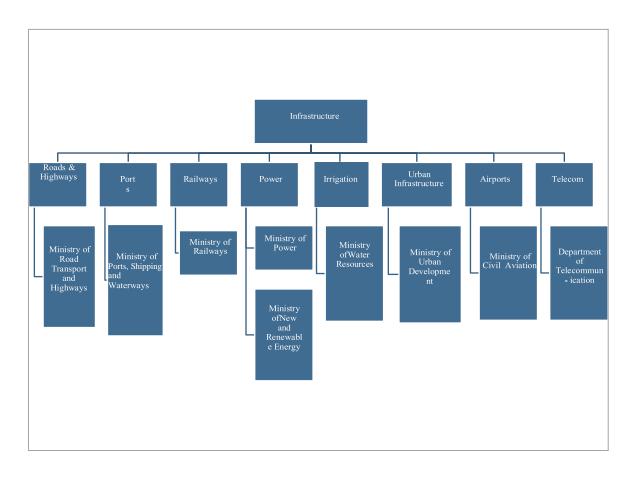
Infrastructure sector is a key driver for the Indian economy. The sector is highly responsible for propelling India's overall development and enjoys intense focus from the Government for initiating policies that would ensure time - bound creation of world class infrastructure in the country. Infrastructure sector includes power, bridges, dams, roads, and urban infrastructure. In other words, infrastructure sector acts as a catalyst for India's economic growth as it drives the growth of the allied sectors like townships, housing, built-up infrastructure and construction development projects.

In order to become a US \$5 trillion economy by 2025, infrastructure development is the need of the hour. The Government has launched the National Infrastructure Pipeline (NIP) combined with other initiatives such as 'Make in India' and the production-linked incentives (PLI) scheme to augment the growth of infrastructure sector. Historically, more than 80% of the country's infrastructure spending has gone towards funding for transportation, electricity and water & irrigation. Centre's share in NIP is 39% whereas, State and Private sector's share is 39% and 22% respectively.

Under NIP, investment in Energy sector will be ₹25,000 Billion, ₹20,000 Billion in Roads, ₹16,000 Billion in Irrigation, rural, agriculture and food processing, ₹16,000 Billion in Mobility, ₹14,000 Billion in Railways, ₹3,200 Billion in Digital Infrastructure and ₹2,500 Billion in Ports & Airports.

While these sectors still remain the key focus, the Government has also started to focus on other sectors as India's environment and demographics are evolving. There is a need for enhanced and improved delivery across the whole infrastructure range, from housing to water and sanitation services to digital and transportation demands, which will assure economic growth, increase quality of life and boost sectoral competitiveness

## **Ministries under Infrastructure Industry**



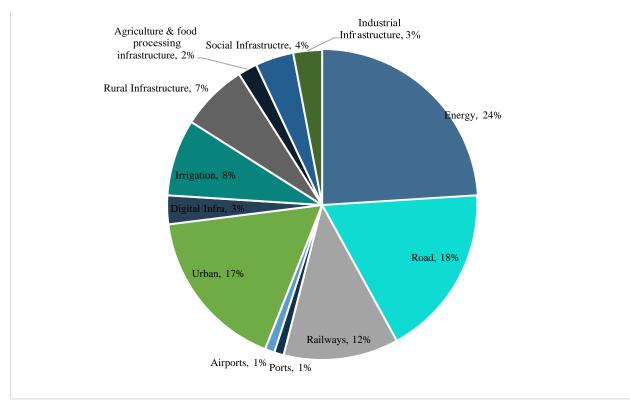
### Investments & Government initiatives in the Infrastructure sector in India

In order to achieve the GDP of USD 5 trillion by FY25, India needs to spend about USD 1.4 trillion over these years on infrastructure. During FYs 2008-17, India invested about USD 1.1 trillion on infrastructure. However, the challenge is to step up infrastructure investment substantially. Keeping this objective in view, National Infrastructure Pipeline (NIP) was launched with projected infrastructure investment of around ₹111 Trillion (USD 1.5 trillion) during FY 2020-2025 to provide world-class infrastructure across the country, and improve the quality of life for all citizens. It also envisages to improve project preparation and attract investment, both domestic and foreign in infrastructure. NIP was launched with 6,835 projects, which has expanded to over 9,000 projects covering 34 infrastructure sub –sectors. Some of the salient intiatives by Govt of India on infrastructure Sector is given below:

- Shri Gadkari has stated that green initiatives in construction will be taken to make country carbon neutral by 2070.
- The Ministry has undertaken development of 2,078 km of Port connectivity roads in the country, including 372 km in the State of Maharashtra to increase logistics efficiency.
- A total 27 Greenfield corridors having overall length 9860 km planned in the country. The objective behind construction of roads under Greenfield projects is to optimize the overall cost to the economy, while catering to the traffic needs of the Origin-Destination in the most efficient way, providing most efficient connectivity between key economic centres, avoiding rehabilitation and resettlement on large scale, achieving higher speed and safer roads with dedicated entry/exit points.

- Foundation stone for 11 NH projects worth ₹5600 crore have been laid in Pratapgarh, Rajasthan.
- The Asian Development Bank (ADB) approved a loan in November 2021 for US \$250 Million to support the National Industrial Corridor Development Program (NICDP). This is a portion of the US \$500 Million loan for constructing 11 industrial corridors connecting 17 states.
- With the launch of the "Infrastructure for the Resilient Island States" initiative in November 2021, India will have a significant opportunity to improve the lives of other vulnerable nations around the globe.
- Dubai and the Indian Government signed a contract in October 2021 to build infrastructure in Jammu and Kashmir, including industrial parks, IT towers, multipurpose towers, logistics centres, medical colleges, and specialized hospitals.
- For reform-based and result-linked fresh electricity distribution, the Government declared ₹ 3,059.84 Billion scheme over the next five years.
- The Mega Investment Textiles Parks (MITRA) scheme was introduced to create seven textile parks over three years and world-class infrastructure for the textile industry.
- The Ministry of Railways intends to monetize a number of assets, including the Eastern and Western Dedicated Freight Corridors once they have been put into service, the introduction of 150 modern rakes via public private partnership (PPP), station renovation via PPP, railway land parcels, multifunctional complexes (MFC), railway colonies, hill railways, and stadiums.

## Capital expenditure of ₹111 Trillion during fiscal 2020-25



Source: NIP

During the fiscals 2020 to 2025, sectors such as energy (24%), roads (18%), urban (17%), and railways (12%) amount to around 70% of the projected capital expenditure in infrastructure in India. NIP has involved all the stakeholders for a coordinated approach to infrastructure creation in India to boost short-term as well as the potential GDP growth.

## Sectoral breakup of NIP are as follows:

Sector	No. of projects	Value of projects (USD Billion)
Roads & bridges	3,595	396.23
Railways	752	243.99
Power (Generation, Transmission & Distribution)	697	364.27
Real Estate	630	225.09
Waste and Water	940	119.67
Urban public transport (Metro, bus terminal, road/traffic infra etc)	216	98.39

Source: NIP

## Water

Water resources are natural assets with significant potential utility. They are utilized across various domains, including living organisms, industries, agriculture, recreation, and environmental activities. Despite covering two-thirds of the Earth's surface, 97.5 percent of water is saltwater, leaving only 2.5 percent as freshwater. Of this freshwater, two-thirds is locked in glaciers and polar ice caps, while the remaining portion exists as groundwater. India has only 4 percent of world's renewable water resources but is the home to nearly 18 percent of world's population.

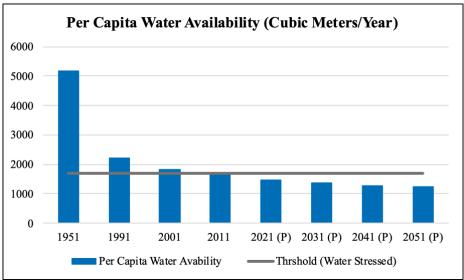
## India's land and water resources – facts

Particulars	Details
Geographical Area	328.7 Mha
The area as % of the World Area	2.44%
Total Cultivable Land (2015-16)	181.60 Mha
Gross Irrigated Area (2015-16)	96.62 Mha
Population (2023)	142.8 crore
Average Annual Rainfall (1985-2015)	1105 mm (3880 BCM)
Total Utilisable Water	1122 BCM
Estimated Utilisable Surface Water Potential	690 BCM
Total Replenishable Ground Water Resources (2013)	432 BCM

Source: Department of Water Resources, Ministry of Jal Shakti, Government of India, Population Estimation made by the United Nations Population Fund (UNFPA)

# Availability of Water in India

The Department of Water Resources, Ministry of Jal Shakti, Government of India, states that the country is currently experiencing water stress, with the per capita availability of water falling below 1700 cubic meters per year. According to the Falken Mark water stress indicator, when per capita availability drops below 1700 cubic meters per year, it signifies a water-stressed condition, while dropping below 1000 cubic meters indicates water scarcity. The agricultural sector is already grappling with a water crisis, and basic needs are not being adequately met with the available water resources. Government projections suggest that India's per capita water availability will decline to 1362, 1282, and 1228 cubic meters per year by 2031, 2041, and 2051, respectively.



Source: Department of Water Resources, Ministry of Jal Shakti, Government of India

		2010		2025		2050
Sector	Low	High	Low	High	Low	High
Irrigation	543	557	561	661	628	807
Drinking Water	42	43	55	62	90	111
Industry	37	37	67	67	81	81
Energy	18	19	31	33	63	70
Others	54	54	70	70	111	111
Total	694	710	784	843	973	1180

Source: Basin Planning Directorate, CWC, XI Plan Document

The agriculture sector is the largest user of water in India, accounting for approximately 80% of water use. However, the requirements for water from drinking, industry and energy use are increasing rapidly.

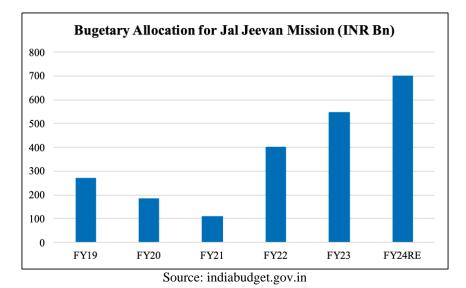
The quality of water is a critical issue, not just its availability. According to the Niti Ayog Report (Composite Water Management Index, June 2018), 77% of our water is contaminated, and India ranks 120th out of 122 countries in terms of water quality index. With the increasing use of water by the industry and energy sector, an enormous amount of wastewater will be generated and recycling of the same will provide opportunities to companies operating in the respective field of infrastructure.

Based on the information provided by the Central Pollution Control Board, 72,368 million litres per day (MLD) of sewage is generated from the urban area in the country, against which available treatment capacity of 31,841 MLD<sup>2</sup>.

Over the years, the Government of India has introduced numerous initiatives aimed at addressing water-related challenges across the country, including programs like the Namami Gange Program, National River Conservative Plan and Jal Jeevan Mission. The Namami Ganga Program, launched in 2014 and scheduled to run until 2026, offers opportunities for infrastructure and construction companies to address issues such as wastewater management, solid waste management, and river flow regulation. As of October 2023, the Government has allocated approximately INR 16,000 crores towards this initiative since its inception in 2014.

Started in 2019, the Jal Jeevan Mission stands as another landmark initiative by the government aimed at ensuring safe tap drinking water for all rural households by 2024. The scheme aims to cover 16 crore households, with an estimated outlay of INR 3.60 lakh crores, out of which Central contribution is expected to be INR 2.08 lakh crores.

<sup>&</sup>lt;sup>2</sup> Source: Press Information Bureau, Government of India, Ministry of Jal Shakti



As of October 01, 2023, a total of 1322.32 lakh households<sup>3</sup> are covered under this scheme, representing an increase of 998.7 lakh households since the launch of the project on August 15, 2019.

# WATER SUPPLY MANAGEMENT

The average water available per capita annually depends on the region's hydro-meteorological and geological factors. The per capita water availability in the country is reducing due to increasing population. The annual per-capita water availability is less than 1,700 cubic meters and is expected to fall to 1,367 cubic meters by 2031 according to "Reassessment of Water Availability in India using Space Inputs (2019)." As per a report by Dynamic Ground Water Resource Assessment 2022, out of 7,089 assessment units which includes blocks, talukas, mandals, watersheds, firkas in the country, 1,006 units have been categorized as 'Over-exploited'.

It is expected that by 2050, about 1,450 km3 of water will be required out of which approx. 75% will be used in agriculture, ~7% for drinking water, ~4% in industries, ~9% for energy generation. However, because of growing urbanization, the need for drinking water will take precedence from the rural water requirements. Many of the cities are situated by the bank of rivers from where the fresh water is consumed by the population and the waste water is disposed back into the river, thus causing contamination of the water source and irrigation water. This has raised serious challenges for urban wastewater management, planning and treatment.

Table 5 - Market size for water	requirement	for different	uses (in Billion	Cubic	Meters) in coming
years:					

Sr No.	Uses	Scenario (2025)	Scenario (2050)
1	Irrigation	611	807
2	Domestic	62	111
3	Industries	67	81
4	Power	33	70
5	Others	70	111
Total		843	1,180

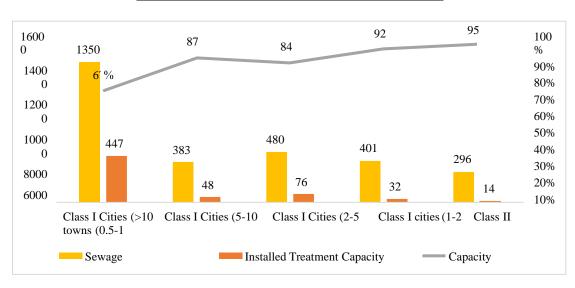
Key performance indicators for water supply management in India:

<sup>&</sup>lt;sup>3</sup> Functional Household Tap Connection

The GoI in partnership with States is implementing Jal Jeevan Mission (JJM). At the time of the announcement of the JJM, only 17% of the households were reported to have tap connections. However, as on October 20, 2023, post implementation of the JJM, 70% of the households are reported to have tap water supply in their homes.

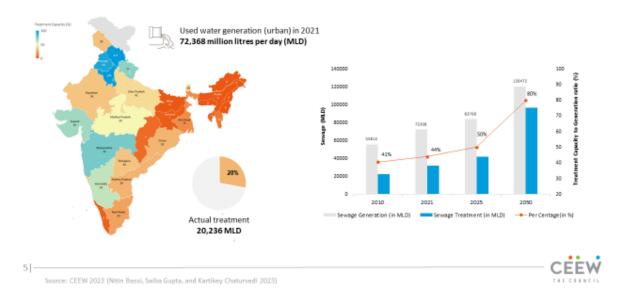
# WASTE WATER MANAGEMENT

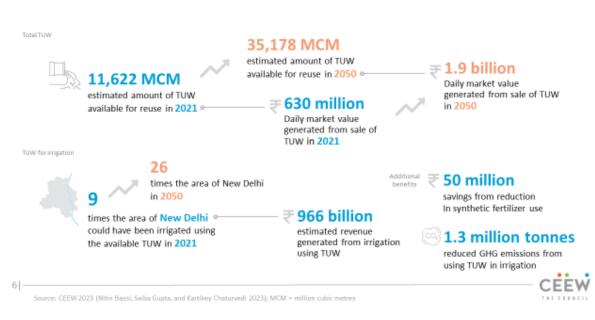
According to the Central Pollution Control Board (CPCB), the estimated wastewater generation was almost 39,600 Million liters per day (MLD) in rural regions, while in urban regions it was estimated to be 72,368 MLD for the year 2020-21. The estimated volume in the urban cities is almost double than that of the rural regions because of the availability of more water for sanitation which has improved the standard of living.



## Sewage generation and treatment capacities (MLD)

## In India, used water treatment capacity is estimated to be 80% by 2050





## Substantial economic & market potential of reusing treated used water (TUW) in India

## Roads

India boasts the world's second-largest road network, stretching over a staggering 6.33 million kilometres (kms) as of FY 2022-23. This extensive network encompasses various types of roads, including National Highways, Expressways, State Highways, Major District Roads, Other District Roads, and Village Roads. This road network plays a crucial role in transporting 64.5 percent of all goods and 90 percent of passenger traffic within the country. Traditionally, the Government has been the primary investor in the road sector. However, to promote private sector involvement, the Ministry has formulated comprehensive policy guidelines for private sector participation in National Highways development.

India's National Highways alone span a total length of 1.44 lakh kms as of FY 2022-23, with their development overseen by the Government of India. The government has undertaken significant initiatives to upgrade and fortify these highways through various phases of the National Highway Development Projects (NHDP). This momentum continues with the umbrella program of Bharatmala Pariyojana Phase -I and other associated schemes and projects.



Source: Ministry of Road Transport and Highway

The construction of highways has shown robust growth in recent years, ranging from 10,500 to 11,000 kilometers. With the exception of the current financial year (FY 2024), the government's highway awards have also remained healthy. The length of national highways has increased significantly from 91,287 kilometers in FY 2014 to 144,995 kilometers in FY 2023, representing a growth of 5.3 percent compounded annually.

In 2017, the Government of India launched the Bharatmala Pariyojana with the objective of enhancing transportation efficiency by establishing 50 national corridors and connecting 550 districts in the country through NH linkages. The Bharatmala Pariyojana is being implemented in two phases, I and II.

Under phase I, a total of 34,800 kilometers of NH will be developed, with 76 percent of projects (26,418 kilometers) already awarded as of December 2023. The remaining projects will be awarded over the next two years. Phase II will involve awarding another 30,200 kilometers of projects.

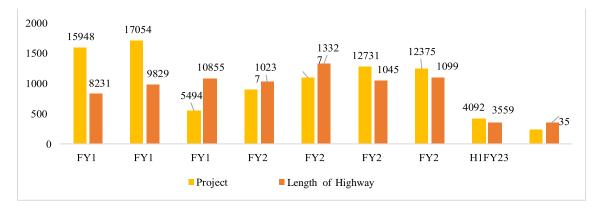
The government, in collaboration with private entities, is also undertaking numerous road projects using various models such as EPC, BOT, and HAM. To date, the government has effectively implemented over 60 road projects valued at over USD 10 billion under the hybrid annuity (HAM) model. Furthermore, a significant number of projects are being awarded to private players under the Build, Operate, and Transfer (BOT) model. The Government is also dedicated to revitalizing the BOT model for road projects, aiming to make it more investor-friendly and appealing for private partnerships<sup>4</sup>.

In the Union budget 2022-23, the Government budgeted to incur higher expenditure towards road construction. Wherein, the Central Government made the highest ever outlay of  $\gtrless1,990$  Billion (compared to the estimated expenditure of  $\gtrless1,310$  Billion for 2021-22).

Overall, the Union Budget for 2023-24 depicted higher focus on infrastructure. The budget plan aims for multimodal logistics facilities and connectivity systems under the PM Gati Shakti. For infra push, financial assistance of ₹1,300 Billion interest free loans for 50 years has been allocated to states from the Centre. Through this, the Government is planning to generate employment opportunities and augurs well for the Roads sector.

In addition, ₹111 Trillion of investments have been projected in infrastructure projects for FY20-FY25 by the Task Force on National Infrastructure Pipeline (NIP), with ~18% of the targeted investment expected to be made in the road sector in India.

<sup>&</sup>lt;sup>4</sup> Article: MoRTH: Government Aims to Transform Highway Road Projects Into Investment Magnets For Private Partnerships. Published in www.swarajyamag.com



# **Road Projects Awarded and Constructed**

#### **Steel Industry**

Indian Steel Industry is one of the major sector in infrastructure. This segment has a production capacity of 142.29 MTPA. The National Steel Policy, 2017 envisage 300 MTPA of production capacity by 2030-3. To achieve this steel capacity build-up of 300 MTPA by 2030, India would need to invest Rs. 10 lakh crore (US\$ 156.08 billion) by 2030-31.

Indian Steel industry is mainly dominated by major players like SAIL from PSU and private sector players like Arcelor Mittal, Nippon Steel, Tata Steel, JSW Steel etc.

- 1) SAIL is planning to increase their production capacity from 19.51 MTPA to 35.65 MTPA with investment around one Lakhs Crores.
- 2) Arcelor Mittal and Nippon Steel Corp.'s joint venture steel firm in India, announced a plan to expand its operations in the country by investing ~Rs. 1 trillion (US\$ 13.34 billion) over 10 years.
- 3) Tata Steel is planning to expand its annual capacity in India from 34 MTPA to 55 MTPA by 2030.
- 4) 67 applications from 30 companies have been selected under the Production Linked Incentive (PLI) Scheme for Specialty Steel. This will attract committed investment of Rs. 42,500 crore (US\$ 5.19 billion) with a downstream capacity addition of 26 million tonnes and employment generation potential of 70,000.
- 5) JSW Steel, part of the \$23-billion JSW Group, is establishing a greenfield complex in the industrial city of Paradip that will include a steel plant with a production capacity of 13.2 million tonnes per annum (mtpa) as well as a cement manufacturing unit. The investment will be in phases.
- 6) JSW Utkal Steel Limited to enhance the capacity of its proposed integrated steel enhance the capacity of its proposed integrated steel plant at Jatadhar in Jagatsinghpur district from 12 MTPA (million tons per annum) to 24 MTPA.

## **Mine Development**

The future of mining is underground, not only because metals and minerals close to the surface are increasingly rare, but because underground mines have a significantly lower environmental footprint. Further open cast mining is being discouraged on account of environmental concerns.

The scope for new mining capacities in iron ore, coal, bauxite and rare minerals considerable opportunities for future discoveries of sub-surface deposits and continue to provide lucrative business opportunities for steel, zinc, and aluminium producers. Considering the demand potential for deep shaft mining in India the opportunities under this segment is very good.

Sr · N o.	Mineral	UOM	Producti on Capacity	Year of production	Market demand	Reserves available	Source
1	Copper	Million Tons	0.11	FY 2022-23	1.7	1660	https://mines.gov.in/webpor tal/home Ministry of mines - annual report 2022-2023
2	Mangane se	Million Tons	2.69	FY 2021-22	10	75.04	https://mines.gov.in/webpor tal/home Ministry of mines - annual report 2022-2023
3	Gold	Million Tons	0.000001 25	FY 2021-22	0.000747	23.72	https://mines.gov.in/webpor tal/home https://www.gold.org/ Ministry of mines - annual report 2022-2023
4	Chromit e	Million Tons	3.56	FY 2022-23	3.17	79	https://mines.gov.in/webpor tal/home Ministry of mines - annual report 2022-2023
5	Lead & Zinc	Million Tons	16.33	FY 2021- 2022	12.6	103.27	https://mines.gov.in/webpor tal/home https://www.ilzda.com/publ ications.php Ministry of mines - annual report 2022- 2023
6	Uranium	Tons	747	FY 2022-23	1000	369042	Due to sensitivity of Atomic energy proper information is not available

## **OUR BUSINESS**

## **OVERVIEW**

Our Company was incorporated on June 12, 2000 under the Companies Act, 1956 in the name and style 'Shriram EPC Limited'. A certificate of commencement of business was granted to our Company on June 30, 2000 by the Registrar of Companies, Tamil Nadu. Subsequently, the name of our Company was changed to SEPC Limited pursuant to a certificate of incorporation dated February 12, 2021 issued by Ministry of Corporate Affairs. Pursuant to the provisions of Section 391 to 394 of the Companies Act and pursuant to an order dated July 22, 2005 of the High Court of Madras, Shriram Engineering Construction Company Limited was merged with our Company with effect from April 1, 2004, since both companies were in the same line of business, namely, construction engineering. The Corporate Identification Number of our company L74210TN2000PLC045167.

We are an ISO 9001-2015 QMS DAkkS, ISO 9001-2015 QMS NABCB, ISO 45001-2018 DAkkS & ISO 14001-2015 EMS DAkkS certified Engineering Procurement and Construction Company (EPC Contractor) engaged in the business of executing turnkey contracts in Engineering, Procurement, and Construction (EPC) and providing end-to-end solutions offering multi-disciplinary services and project management solutions.

We have a robust clientele comprising of various Central and State Government agencies such as Ahmedabad Urban Development Authority (AUDA), Kerala Water Authority, Gujarat Water Supply & Sewerage Board (GWSSB), Ahmedabad Municipal Corporation (AMC), Gujarat Water supply & Sewerage Board, Tamilnadu Water and Drainage Board, Karnataka Urban Infrastructure Development Finance Corporation, Bangalore Water Supply & Sewerage Board, Chennai Metro Water Supply & Sewerage Board, Durgapur Steel Plant, Bokaro Steel Plant, SAIL LISCO, Vizag Steel Plant.

SEPC Limited ("SEPC") is focused on providing turnkey solutions in the following business areas:

#### 1. Infrastructure

- a. Water & Sewer
- b. Road

## 2. Industrial EPC

- a. Process Plants
- b. Steel Plants
- c. EPC under deep shaft Mining
- d. Power Plants

#### 1. Infrastructure

#### Water & Sewer

SEPC, as an EPC Player in the last two decades have executed various water and sewerage projects across India and abroad. SEPC has a high level of Engineering expertise to handle turn key Engineering projects to deliver complex projects with strict adherence to deadlines and quality standards. The Water and sewer business consists of the following:

- Drinking water projects
- Sewerage Treatment projects
- Rehabilitation projects

Drinking water projects generally consists of identifying water source, constructing treatment plant, laying pipes to carry water from source to treatment plant and to overhead tank and to individual houses.

Sewerage treatment projects typically involves, collection of sewerage from individual houses through pipes, construction of sewerage treatment plant, laying common pipeline to carry the sewerage collected through to nearby water source to discharge the treated sewerage water.

Rehabilitation projects are generally carried out in places where normal sewerage treatment project cannot be carried out. These projects involve using special imported resins pumped into the existing pipeline to form a layer and using mechanical pressure solidified resin is pushed in to form as a new pipe over the existing dilapidated pipe. Finally, the old pipe will be removed and sewerage will pass through the newly laid resin based pipes.

Our Company in 2013 completed the Chennai Metro Water Supply & Sewerage Board Project to the tune of ₹ 127 Crores where we were engaged in providing Comprehensive Water Supply Scheme to Karambakkam, Nolambur & Injambakkam Corporation of Chennai, We completed the Construction of Sewerage storm water and Truck Sewer Pipeline Project at Al Qibla, Basra in Iraq in 2021 which resulted in the generation of revenue to the tune of ₹1769 crores.

## Road

SEPC has experience of laying road for Ministry of Road Transport & Highways (MORTH) and using this qualification SEPC proposes to bid for new projects and augment the sub business vertical.

# 2. Industrial EPC Steel Plants

SEPC has domain knowledge and good customer base for having executed various projects in Integrated steel plants in areas like Construction of Special Bar mills, Sinter plants, Wire Rod mill, medium structural mills, hot strip mills, Coke oven, Coal chemical plants, Coal dust injection system, air and oxygen turbo compressor, raw material handling systems, secondary refining units etc. and have qualification to participate in this segment

alowith technology provider. SEPC has also completed the balance of plant and main equipment erection for a 1.2 MTPA steel plant in Oman.

In 2018 we completed the Design, supply erection and commissioning of New Coal Chemical Plant for 7 metre tall new coke oven battery no. 6 at Rourkela Steel Plant and in 2022 we completed the Design, supply erection and commissioning of Sinter Plant at Rashtriya Ispat Nigam Limited.

## EPC under deep shaft Mining

SEPC has done mine development project using the advanced Shaft Sinking technology for mine development and qualified to do several types of mining and various minerals like copper, gold, coal, chrome, manganese, uranium etc.

In 2022 we completed the Construction of New Circular Shaft with complete Winding Installations on turnkey basis for Hutti Gold Mines Company Limited.

## **Power Plants**

SEPC has executed various types of Power projects like conventional thermal power plant, Wind mill-based power plant, Bio mass based power plant etc.

#### **Process Plants**

Construction of process plants on turnkey basis is under the sub business vertical of Specialized Industrial EPC segment. SEPC has done complete projects for cement, Coal handling, Coal gasification, Cattle feed plants etc. and have qualification to participate in this segment along with technology provider on consortium basis.

We have more than two decades of experience in this field having executed projects in diversified sectors for various companies as displayed below:

Sector	Clients
Water	Tamil Nadu Water Supply Board, Chennai Metro Water Supply & Sewerage Board, Kerala
	Water Authority, Gujarat Water Supply and Sewerage Board, Drinking Water & Sanitation
	Department.
Industrial EPC	Steel Authority of India – Rourkela, Bokaro, Bhilai, Vizag, Durgapur, ISP, Moon Iron and
	Steel, Oman, Kerala Feeds Ltd, Sree Jayajothi Cements
EPC under Deep	Hutti Gold Mines
Shaft Mining	
Thermal Power	Suryadev Alloys, OPG Ltd, Birla White Cements

In the last two Fiscal years and till December 2023, we have completed 12 projects across the Engineering and Construction and Infrastructure development verticals with a total executed value of ₹ 2970 crore.

On 07.07.2022, our Hon'ble Prime Minister, Mr. Narendra Modi inaugurated the UP Jal Nigam Water Project, in the state of Varanasi, Uttar Pradesh. On 29.11.2022, the Hon'ble Chief Minister, Mr. Nithish Kumar inaugurated the Buidco Gaya Water Project and on 12.05.2023 the Chief Minister of Tamil Nadu Mr. M K Stalin inaugurated the Chennai Metropolitan Water Supply and Sewerage Board in Chennai, Tamil Nadu.

#### **BUSINESS PROCESS**

We acquire business through tender process largely and some by direct enquiries. A step by step explanation of the Tender Process is given below:

## **Tender Enquiries**

Tenders / Enquiries are sourced from / through

- i. Direct Enquiries
- ii. E-Portals of State & Central Government

# iii. Enquiry from known sources

iv. Tenders from registered Portals

## **Check Tender Criteria and Scope of Work**

After receipt of the Tender / Enquiries / RFQ (Request for Quotations), the scope of the works is reviewed along with the Pre-Qualifications for Technical and Commercial Conditions. If the PQ is ascertained, a Preliminary Risk analysis and Mitigation Strategy is conducted with the available inputs in the enquiry / Tender. Accordingly, the Decision to Bid or Not is taken in line with our tender screening strategy. If the decision to the bid is "NO", then the details of this Tender / Enquiry is transferred to Archive for future reference. If the decision to bid is "YES" the RFQ along with technical specification is circulated to various internal departments concerned. Subsequently the feedback from each department is compiled and used for the pre-bid discussions with the Client / their PMC.

# Start Tender Preparation including tender document review, financial proposal, technical proposal, preparing a detailed response.

After receiving the reply from the Client for the queries raised in the Pre-bid meeting, the Preparation of Bill of Quantity (BOQ) for cost estimation is done. For preparing the BOQ, we shall use the services of internal resources OR outsourced to an external agency OR from the Technology Provider depending upon the requirement. If to be outsourced to an external agency or a technology provider is required for the execution, an MoU with External Engineering Agency or Technology Provider is signed off.

## **Tender Document Review**

The approach for the cost estimation or the Pricing are Getting Offers from Vendors, Suppliers & Contractors for the BOQ generated by the engineering team / agency. If required, a Prebid Agreement is signed with Critical Equipment suppliers for best pricing. We make provisions for Contingencies for both BOQ as well as the unforeseen difficulties during the execution of the project. Contingency for the cost of the materials / equipment also is considered if there is no provision for the Price Variation in the Tender / Enquiry. Subsequently a Final Risk analysis and Mitigation Strategy is conducted internally. After the cost estimation done, an Internal Tender Committee Meeting (TCM) to Finalise Bid Value is called for. All the assumptions and considerations are discussed in the TCM and the final value is arrived at.

## Submission of documents on Portal which includes contract negotiations and award

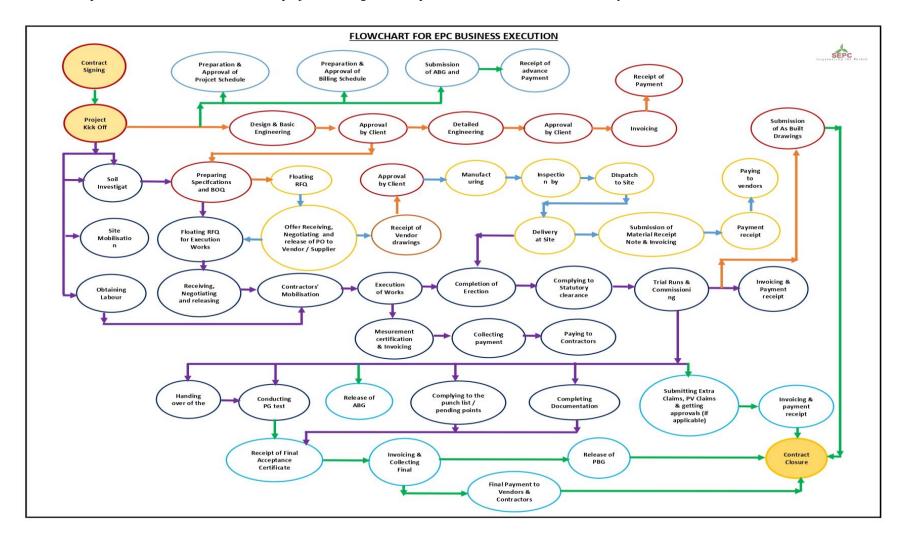
All the required Techno commercial documents required for the submission of the BID is prepared and will be submitted on the bid submission date mentioned in the enquiry / tender or as per the requirement of the Client. Subsequently the Client and their PMC will carry out Post Bid Techno Commercial Discussion where in their final requirements will be discussed along with the deviations / exclusions considered by us in the BID documents. Accordingly, the client will ask the resubmit the commercial price bid. Negotiation / Finalisation of proposal / Tender / T & C are also carried out.

# **Contract Award**

Meanwhile the Project Manager, Construction Manager and other Key personnel for the project is ear marked.

# **BUSINESS OPERATIONS**

A schematic representation of how we execute the projects starting from the point when the contract is obtained by us.



## **BUSINESS EXCECUTION ACTIVITIES**

# A detailed description of the Execution of the Business Activities starting from the receipt of the award for the Contract.

- After the award of the project for the Tender / Enquiry, a Contract Agreement is signed off with the Client. Subsequent to that an Internal Kick Off Meeting is conducted and all the documents are handed over to the project team by the Cost engineering / Proposal team.
- Subsequently, a Kick off meeting is conducted with the Client wherein the Project & construction Managers along with the key personal are introduced to client. The following parallel activities are started after the kick off meeting.
  - Soil Investigation
  - Site Mobilisation
  - Obtaining Labour License
  - Design & Basic Engineering
  - Preparation & Approval of Project Schedule
  - Preparation & Approval of Billing Schedule
  - Submission of ABG (Advance Bank Guarantee) and PBG (Performance Bank Guarantee)
  - Receipt of advance Payment
- After the receipt of the Soil Investigation report and approvals of Design & Basic Engineering by the Client / their PMC, Specifications and BOQ are prepared. Then RFQs (Request For Quotations) are floated for getting offers for various equipment / materials. On receipt of offers from vendors, Purchase orders are issued to the selected vendor after thorough Negotiation and Technical requirements are finalised in line with the Tender.
- Simultaneously, offers are received from sub-contractors for the construction and erection jobs. These offers are negotiated, and the Work Orders are issued to various contractors for the respective works. After Obtaining the Labour license, the contractors start mobilising to the site.
- After the receipt of the Purchase Orders, the respective vendors start submitting their drawings for the review and approvals. Once the drawings are approved, manufacturing clearance is given to the vendors to start the manufacturing of the equipment. Based on the vendor drawings, construction drawings are prepared and submitted to Client for approval. On approval, construction drawings are issued to the sub-contractor to start the construction activities at site. Simultaneously invoices are raised to Client for Engineering works as per the billing schedule and payments are received.
- During and after the manufacturing of the equipment, inspections are carried out by the Client / PMC in line with the approved QAP (Quality Assurance Plan). Dispatch clearances are issued by the client after the inspection or verifying the inspection documents. The materials are unloaded and kept at a designated place at project site. On receipt of the materials at site, a Material Receipt Note is prepared and submitted to the client, Invoicing is done, and Payments are collected from the Client. After receipt of payment from the client, the payment to the Vendors is released.
- Once the foundations are constructed and the equipment are received at site, the erection activities are started by the respective sub-contractors at site. During the execution, the measurements are taken and approved by the Client for invoicing for the work done and Payments are collected regularly. The payment to the sub-contractors is also released after the receipt of the payment from the Client. After completion of the entire erection, necessary statutory compliances are met by the Client / SEPC in line with the scope of works mentioned in the Contract. Subsequently the trial runs are started. After the completion of the trial runs, the commissioning of the plant is done. After the commissioning of the plant, the following activities are done.
  - Raising of Invoice and the payment is collected.

- Submitting Extra Claims, PV Claims & getting approvals (if applicable).
- Invoicing for the extra claims and PV (Price Variation) Claims and collecting the payments
- Handing over of the Plant to client for operation
- Release of ABG
- Complying to the punch list / pending points
- Preparation of "As built Drawings" and submission to Client.
- Completing Documentation and submission to the client.
- Conducting the Performance Guarantee Test and invoicing & collecting the payment for the same if applicable as per the approved Billing Schedule
- On completion of PG test and the submission of the final documents, the client will issue FAC (Final Acceptance Certificate). Subsequent to the issuance of FAC, the following activities are done.
  - Invoicing and Collecting the Final payment.
  - Release of the PBG (performance Bank Guarantee) by the Client
  - Final Payment to Vendors & Contractors

After the above activities the project is closed and the documents are transferred to archive for future reference.

## **Details of our Projects**

As of December 31, 2023 we have a total order book of ₹ 1,08,500 lakhs. As of December 31, 2023 the breakdown of our Order book for Engineering and Construction sector wise is provided below:

Vertical	Amount of order Book	Percentage of Order book
Infrastructure	1,08,200	99.72%
Industrial EPC	300	0.28%

Our operations are managed from our registered office situated at Chennai, Tamil Nadu.

Our revenues from operations based on Standalone Financial Statements for nine months period ended December 31, 2023 and for the year ended March 31, 2023 and March 31, 2022 were ₹ 41,315.87 Lakhs, ₹ 37,884.66 Lakhs and ₹ 32,945.65 Lakhs respectively. Our EBITDA for nine months period ended December 31, 2023 and for the year ended March 31, 2023 and March 31, 2022 were ₹ 5170.09 Lakhs, ₹ 9,186.06 Lakhs and ₹ (9,941.33) Lakhs respectively. Our profit & loss after tax for nine months period ended December 31, 2023 and for the year ended March 31, 2023 and March 31, 2022 were ₹ 1,611.71 Lakhs, ₹ (490.38) Lakhs and ₹ (26,370.37) Lakhs respectively. For further details, please refer to the section titled *"Financial Information"* on page 148 of this Draft Letter of Offer.

In the year 2008 our Company made its maiden initial public offering of 50,00,000 Equity Shares of face value ₹10 each for issue price of ₹ 300/- each aggregating to ₹ 15,00,00,000 lakhs. Equity Shares of our Company got listed on BSE & NSE.

The market capitalization (Full) of our Company as on the date of filing of the Draft Letter of offer on BSE and NSE was ₹ 2,86,192 lakhs and ₹ 2,86,192 lakhs respectively.

## Details of Technology, process & infrastructure facilities

The Company is responsible for design, procurement, construction and commissioning of projects on turnkey basis and the main resource comprising of Engineers and employees specialised in a dedicated sector who offer appropriative solutions for a project in a cost-effective way. In addition, the company has a suite of software on project management control like MS Project, Primavera, design software like AutoCAD, Teckla, StaadPro etc.

Company also owns batching plants, equipment for civil construction and Material handling equipment like cranes, hydra etc. Further, Company also owns shaft sinking equipment which are specialised equipment for mine development.

## Nature of products

SEPC is focused on doing projects in the following business areas:

#### 1. Infrastructure

- a. Installation of drinking water distribution system
- b. Installation of sewerage treatment system
- c. Road works.

# 2. Industrial EPC

- a. Green field and brown field projects on Turnkey basis in respect of Steel Plants, Coke oven plants, Cement, Power plants both conventional and Non-conventional etc.
- b. Balance of Plants and utility services in respect of the above including civil and structural work.
- c. Providing infrastructure for mine development for various minerals like, copper, gold, coal, etc.

## **OUR STRENGTHS**

We believe the following competitive strengths will enable us to take advantage of what we foresee to be significant opportunities for growth:

- **Projects execution capabilities consistently over a period of time** Our Company in the last Fiscal year has completed 7 projects within India in the Water and Industrial EPC sector amounting to the tune of ₹ 72,000. We completed the Investigation and Conditional assessment followed by Rehabilitation of the Old Trunk Sewer in Varanasi by Trenchless Technology of UP Jal Nigam, Varanasi, Uttar Pradesh. We completed the Design, Supply Erection and Commissioning of Bokaro steel Plant, Vizag Steel Plant. We completed the Erection, Testing and Commissioning of Structural, Mechanical, Electrical and Instrumentation Equipment for Cattle feed for the Kerala Feeds Limited.
- **Technical Proficiency** SEPC efficiency in offering high end designing and engineering solutions have enabled it to carve out a niche for itself in domestic and international market. The Company's ability to provide cost effective solutions to its clients facilitates them to improve their competitive positioning, maximize assets and increase long term success in business. Further, SEPC's capability in offering customized solutions helps it to differentiate itself from others. The confluence of such factors results in securing repeat orders from its clients. SEPC executes most of its orders through its technical partners of International background with immense technology advancement in the Engineering, Construction and Procurement space. For details of the Technology partners, please refer to page 115 of the Business chapter of this DLOF.
- Well established in sectors with high potential SEPC has a proven track record in executing orders across segments such as water and waste-water distribution and water treatment plants, Industrial EPC projects, mines & mineral processing and power plants including renewable energy. The water sector especially enjoys high potential and provides the company significant opportunity for further growth in India and overseas market. Our Company through its Joint Venture with Mokul Shriram EPC, in the Fiscal year 2021 completed the Construction of sewerage storm water & Truck Sewer pipeline project at Al Qibla, Basra in Iraq
- Skilled Management A strong management team with rich experience has been instrumental in guiding the Company through the most challenging and difficult times for the EPC Industry. The Company is well supported by its Board of directors, whose diverse experience will enable the management to take strategic decisions to ensure the growth and development of the business of the Company. Our Company is managed by strong experienced team with rich experience in the field of Engineering, Procurement and construction domain alongwith strategic Investments. Our Promoter & Chairman Abdulla Mohammad Ibrahim Hassan Abdulla holds a bachelor's degree in business administration from Cambridge University, with an experience of more than a decade in business administration and management.
- Our Managing Director and Chief Executive Officer Nemmara Krishnan Suryanarayanan, holds a bachelor's degree in science (mechanical engineering) with honours from University of Calicut and has completed orientation in the subject of water cooling towers, their design, structures, mechanical equipment and key features from the Research and Development Center and Kansas City Area, Factories of Marley Cooling Tower and has more than a decades experience industrial EPC project execution.

#### **Our Business Strategies**

**SEPC** is a renowned Company in the Erection, Procurement and Construction foray with considerable experience for the past 2 decades. SEPC is seeing a good opportunity in the mid-size EPC segment (contract values below INR 800 Cr.) as most of the existing players in this range have either quit or diversified. New entrants and smaller entities will have strong entry barrier due to stiff pre-qualification requirements.

• Domestic:

SEPC is keen to pursue and continue its water and infra portfolio. SEPC has strong presence in Metallurgical industries and selectively approaching the market. Based on the previous experience in Bio-mass and Co-generation, new energy opportunities in Compressed Biogas (CBG) plants (Investments of more than 2 Bio USD in the next 2-4 years), fillip provided by the Government is a vast opportunity. Tie-up with a Technology partner is in the final stage. SEPC can get some head-start in this field. SEPC is also actively studying Hydrogen market and scouting for right technology partner.

• Overseas:

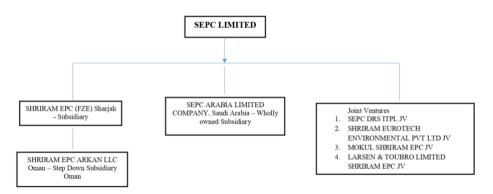
SEPC has done overseas projects in Australia, Zambia, Iraq (Though Mokul Shriram EPC JV), Tanzania, Ezan (through L&T SEPC JV), Oman (through its Wholly owned Subsidiary) through its subsidiaries. Also, working on do a project in Kingdom of Saudi Arabia through its wholly owned subsidiary, formed specifically for this purpose. Our Promoter- Mark AB Group is a UAE based family office and an investment company based in Dubai which is licensed to engage in Investment in Commercial Enterprises & Management and manages real estates and investments for the family office and supports management buyouts. Our Existing Promoter have good market standee reputation and using their marketing channels we expect to get some big-ticket jobs.

Additionally, Our Company came up with a resolution plan dated August 06, 31, 2021 (**Resolution Plan**) in accordance with the RBI (Prudential Framework for Resolution of Stressed Assets) Directions, 2019 dated June 7, 2019, under change of Management. The strategic Investor infused  $\gtrless$  350 cr of Equity which was fully utilised for paying overdues and prepayment debt to all lenders. As part of the Resolution Plan lenders converted  $\gtrless$  350 cr of Debt into long dated securities with an average yield of about 4% p.a. Post the implementation of the Resolution Plan, all the Non- Performing Accounts of the Company were standardized.

The total outstanding loans prior to Resolution plan was ₹ 907.16 cr which got reduced to ₹ 157 cr Cash credit and ₹ 25 cr Term Loan. The significant reduction in debt by way of payment/conversion in to long dated securities, substantially reduced servicing obligations of the company.

The implementation of Resolution Plan helped the company in accelerating project execution, commissioning / completion of projects and collection retention monies from the clients on completion of projects. It enabled the Company to once again start is operations a fresh with better growth opportunities, thereby improving its revenue from operations.

## **CORPROATE STRUCTURE**



# **TECHNOLOGY PARTNERS:**

SEPC works with various technology suppliers on a project specific basis. Some of the suppliers we have worked with in the past are listed below.

Technology Partner/ Equipment supplier	Name/ Business Segment	Brief Profile	Scope of work
	Primetals Metallurgy	Offers engineering and plant building for iron, steel and aluminium industries	Medium structure mill for SAIL Durgapur plant
U东與金集团有限公司 SD-GOLD SHAMDONG GOLD GROUP CO.LTD.	Shandong Goldgroup Mining	Engaged in business of gold and non-ferrous metals mining, metal and nonmetal mining and real estate and tourism	Shaft sinking project for Hutti Goldmines
PROJEKT frýdek-místek	Hutni project Metallurgy	Provides comprehensive project preparation works, engineering and contracting activities and specialize in designing and heavy metallurgical coking chemistry	Installation of new coal chemical plant for 7m tall new coke oven battery at SAIL Rourkela steel plant and NMDC steel plant
DANIELI 🔶	Danieli & C Metallurgy	Offers engineering, contracting and consulting services in all areas of iron and steel making	Wire rod and bar mill project SAIL- IISCO Steel plant in Burnpur
SMS (i) group Mevac	SMS Mevac Metallurgy	Offers engineering, technology, plant and service for steel making	SAIL – IISCO Steel plant, secondaryrefining unit
KWE	KMG Pipe rehabilitation	Deals in rehabilitating the pressure and gravity pipelines of Water and WasteWater sector with 'no-dig' technologies	Rehabilitation sewer lines – ring roadSlice A for Delhi Jal Board
🧿 perco	Perco Pipe rehabilitation	Services division designs, manufactures and installs new pipelines andrehabilitates existing pipelines using patented pipe bursting and sewer rehabilitation centres	Replacement of sewer by HDPE pipe by pipe bursting method for MCGM, Mumbai
ENGINEERING S.T.O.	INCO Engineering s.r.o Czech Republic (INCO)	Exclusive arrangement for sales and service	To promote, negotiate, tender, install, and provide commissioning assistance for a period of Six Years in the South Asia region.

# **Details of Landmark Projects executed by our Company**

Some of the major orders till the date of filing of DLOF (value more than Rs 5000 lakhs) executed in various sectors are displayed below:

Sector / Client	Description of the project	Location
Water Infrastructure		
Tamil Nadu Water Supply	Comprehensive Water Supply Scheme	Tamil Nadu
Board		
Gujarat Water Supply and	Water Supply Project- HDPE Pipeline-210 Kms	Gujarat
Sewage Board		
Drinking Water &	Comprehensive Water Supply Scheme	Jharkhand
Sanitation department		
Chennai Metro Water	Comprehensive Water Supply Scheme	Tamil Nadu
Supply & Sewerage Board		
GMR Energy	Raw Water Intake project	Chhattisgarh

Sector / Client	Description of the project	Location
UP Jal Nigam	Conditional Assessment & Rehabilitation of old trunk	Uttar Pradesh
	sewer	
BUIDCO –Gaya	Water Supply Scheme	Bihar
Industrial EPC		
SAIL	New Coal Chemical Plant	Odisha
RINL	Upgradation of Sinter Plant	Andhra Pradesh
SAIL	ATC/OTC and CDI	Bokaro & Durgapur
SAIL	Electrostatic Precipitator	Bhilai
MISCO	1.2 MTPA Steel Plant (BoP)- Executed from Shriram	Oman
	EPC FZE- Sharjah	
Process Plants		
Sri Jayajoti Cements	Green field Cement Plant	Andhra Pradesh
Konkala Copper Mines	Gas Cleaning Plant	Zambia
Kerala Feeds Limited	Cattle Feed plant	Kerala
Mineral Processing		
Hutti Gold Mines	Designing, sinking & lining of vertical shaft of 6m	Karnataka
	diameter and 960m depth	
Power		
Suryadev Alloys	2* 80 MW Thermal Power Plant	Tamil Nadu
OPG Limited	77 MW Thermal Power Plant	Tamil Nadu
OGPL	Bio Mass Power Plants	Across India
Various Customers	Wind Farms	Across India

## **Our Revenue from Operations**

Following is our detailed revenue break up on audited consolidated basis for the nine months period ended December 31, 2023 and financial years ended March 31, 2023, 2022 and 2021:

					(< in lakns)
S.	Particulars	Nine months period ended	FY 2023	FY 2022	FY 2021
No.		December 31, 2023			
1.	Revenue from operations	41,315.87	37,884.66	32,945.65	58,278.52
2.	Other income	3,228.67	2,003.15	1,113.42	2,334.79
	Total	44,544.54	39,887.81	34,059.07	60,613.31

## **Revenue Break-up**

Our revenue break up on consolidated basis for the nine months period ended December 31, 2023 and financial years ending March 31, 2023, 2022 and 2021 is as follows:

Sr. No.	Particulars	Nine months period ended December 31, 2023	FY 2023	FY 2022	(₹ in lakhs) FY 2021
1	Domestic	37315.90	37,884.66	24,320.01	24878.52
2	Exports	3999.97	-	8624.16	31,069.19
	Total	41315.87	37,884.66	32,945.65	58,278.52

#### **Other Financial Information**

The following information computed as per the Guidance Note issued by the ICAI from time to time and disclosed in other financial information:  $(\bar{\tau} := l_{c} l_{c} l_{c})$ 

				(₹ in lakhs)
Particulars	Nine months period	Year ended March	Year ended	Year ended
	ended December 31,	31, 2023	March 31, 2022	March 31, 2021
	2023			
Earnings per share:				
Basic	0.12	(0.04)	(2.71)	(1.85)
Diluted	0.12	(0.04)	(2.71)	(1.85)
Return on Net worth	1.35%	(0.01%)	(36%)	(18%)

# **OUR MAJOR CUSTOMERS**

The following is the revenue breakup on restated standalone basis of the top five and top ten customers of our Company for the Fiscal 2023 is as follows:  $(\bar{\tau} in lethe)$ 

		(₹ in lakhs)
Particulars	Fiscal 2023	Percentage (%)
Top 5 customers	23,121.07	61.03%
Top 10 customers	31,712.89	83.71%

#### Insurance coverage

We maintain comprehensive insurance covering our assets and operations at certain levels, which we believe to be appropriate. Our Company has the following insurance policies as on date.

Nature Of Policies	Sum Insured [In Crores]	Validity Upto	Premium
a. Public liability insurance	Clotes		
Workmen Compensation Policy	17.55	25.06.2024	1,54,782
EDLI Policy	172.69	31.08.2024	6,90,803
b. Product liability insurance			
CPM Policy			
Fidelity Guarantee Policy	0.25	18.05.2024	32,450
Fixed Assets Policy	6.45	05.01.2025	71,886
Marine Cargo Policy	213.00	29.06.2024	8,00,016
Money Policy	3.15	18.05.2024	18,584
c. Insurance cover for accidents/fire/natural	calamities, etc.		
Fire Policy-Stock	909.00	29.04.2024	80,44,650
d. Group accidental or medical insurance pe	olicies		
GPA Policy	107.21	14.07.2024	7,59,019
e. Directors and officers liability insurance;	and		
D & L O Policy (Company team to ensure			
that steps re initiated for renewal of this )	20.00	31.03.2025	2,95,000
Total	1449.00		1,08,67,187

## HUMAN RESOURCES

Our employees are key contributors to our business success. As on December 31, 2023, we have 227 employees including our Executive Directors, who look after our business operations, management administrative, secretarial, marketing and accounting functions in accordance with their respective designated goals.

Our Company engages the services of Sub-contractor in all its projects, through agreements for a specific period of time or till the completion of the project. The payment is directly made to the sub-contractors and the workers engaged are on the payroll of the respective subcontractor.

Following is a department wise employee break-up:

Department	Number of Employees
Top management	3
Finance and Accounts	18
HR and Admin	6
Corporate Co-ordination	2
Secretarial	2
Marketing, Sales and customer service	44
Operations and Maintenance	138
Purchase and stores	8
IT	1
Legal	2
Internal Audit	3
Total	227

# COMPETITION

The Company's operates in Water & Infrastructure, Road, Industrial EPC, Mining projects. The Company is a specialised EPC company with qualification in projects, across various verticals and operates in mid-size projects. This is a niche segment and large number of projects in this segment are available across India.

The large scale, complex and high value projects which are awarded by the various Central Government and State Government agencies, typically involve a competitive bidding process which involves certain pre qualifications requirements necessary to enter the Competitive bidding process. The primary competition between the Companies which qualify for a particular project is based on price viz the ability of the Company to execute the projects at lowest cost relatively to the other Companies. Across Despite our history of successfully implementing large-scale engineering and construction projects, some of our competitors may be more experienced in the development and operation of EPC contracts. Across our verticals, these Companies include Larsen & Toubro Limited, K & R Rail Engineering Limited, PNC Infratech, Rail Vikas, NCC Limited and GR Infra.

## MARKETING APPROACH

SEPC has developed strong expertise and offerings catering to sectors such as water and waste-water distribution and water treatment plants, Industrial EPC projects, mines & mineral processing, and power plants including renewable energy. The water sector especially enjoys high potential and provides the company significant opportunity for further growth in India and overseas markets.

A number of Government flagship programme are aimed at creating immense infrastructure development and urban transformation. Since the company has got qualifications exactly in these areas, the following programs are available as market for company to bid and take order.

## 1) Har Ghar Jal programme

Jal Jeevan Mission, is envisioned to provide safe and adequate drinking water through individual household tap connections by 2024 to all households in rural India. The programme will also implement source sustainability measures as mandatory elements, such as recharge and reuse through grey water management, water conservation, rain water harvesting. The Jal Jeevan Mission will be based on a community approach to water and will include extensive Information, Education and communication as a key component of the mission.

## 2) Swachh Bharat Mission (Grameen)

The Hon'ble Prime Minister of India, Narendra Modi had launched the Swachh Bharat Mission on 2nd October 2014. Under the mission, all villages, Gram Panchayats, Districts, States and Union Territories in India declared themselves "open-defecation free" (ODF) by 2 October 2019, constructing over 100 million toilets in rural India. To ensure that the ODF behaviours are sustained, no one is left behind, and that solid and liquid waste management facilities are accessible, the Mission is moving towards the next Phase II of SBMG i.e., ODF-Plus. ODF Plus activities under Phase II of Swachh Bharat Mission (Grameen) will reinforce ODF behaviours and focus on providing interventions for the safe management of solid and liquid waste in villages.

## 3) Clean tap water connections to 10 Cr. Rural Households by Jal Shakti ministry

Clean tap water connections to over 10 crore rural households and open defecation free-plus status for 1.42 lakh villages were among some key achievements for the Jal Shakti Ministry this year. The government has promised 100 per cent tap water connections to all rural households by 2024. A total of 19,36,06,464 rural households have been identified in rural India.

# 4) Clean Ganga Mission

National Mission for Clean Ganga (NMCG) was registered as a society on 12th August 2011 under the Societies Registration Act 1860.It acted as implementation arm of National Ganga River Basin Authority(NGRBA) which was constituted under the provisions of the Environment (Protection) Act (EPA),1986. The Act envisages five tier structure at national, state and district level to take measures for prevention, control and abatement of environmental pollution in river Ganga and to ensure continuous adequate flow of water so as to rejuvenate the river Ganga.

## 5) Water for All by 2024 (Jal Jeewan mission)

The Vision of the Jal Jeewan Mission is that every rural household has drinking water supply in adequate quantity of prescribed quality on regular and long-term basis at affordable service delivery charges leading to improvement in living standards of rural communities. Jal Jeevan Mission, is envisioned to

provide safe and adequate drinking water through individual household tap connections by 2024 to all households in rural India.

### 6) PM Gati Shakti aligned Infra projects – Outlay 1 lakh Cr.

Traditionally, there was lack of coordination between different Departments, for example, once a road was constructed, other agencies dug up the constructed road again for activities like laying of underground cables, gas pipelines etc. This not only caused great inconvenience but was also a wasteful expenditure. To address this, efforts were made to increase coordination so that all cables, pipelines etc. could be laid simultaneously.

Prime Minister launched PM Gati Shakti - National Master Plan for Multi-modal Connectivity, essentially a digital platform to bring 16 Ministries including Railways and Roadways together for integrated planning and coordinated implementation of infrastructure connectivity projects. The multi-modal connectivity will provide integrated and seamless connectivity for movement of people, goods and services from one mode of transport to another. It will facilitate the last mile connectivity of infrastructure and reduce travel time for people.

## 7) Making India a 5 trillion USD Economy

Union Home Minister Amit Shah on 12th Nov 2022, said that India will become a \$5 trillion economy by 2025, and the third largest economy in the world by 2027. "According to a recent report by Morgan Stanley, India is set to become the third biggest economy in the world by 2027. For this, infrastructure is very important. Because of effective and transparent policies, the Modi government has achieved a lot in different sectors in the last eight years," Amit Shah said.

## 8) Rural Infra Projects

Target for India's future have been spelt out loud and clear. A US \$5 trillion economy; Infrastructure Development; Housing & better living standards; Enhancing agriculture production and more other. Rural Infrastructure development will be the key. With nearly two-thirds of India's population in rural areas, a mind boggling 800 million people, the challenges and market opportunities that it presents cannot be ignored. Rural areas contribute around 46% to the country's net domestic product and employ 70% of the total workforce. Enhanced reach to rural economies & development of SMART cities will quickly take centre stage in creating employment opportunities for India's youth.

ADB signs USD 125 million for developing Coimbatore, Madurai and Thootukudi in Tamil Nadu. The Centre and Asian Development Bank (ADB) on Tuesday signed a \$125 million loan to develop climate-resilient sewage collection and treatment, and drainage and water supply systems in three cities in the state of Tamil Nadu.

In Madurai, the project will support the commissioning of 813 km of new water supply distribution pipelines that will connect 163,958 households to 115 newly established district metered area with smart water features to reduce nonrevenue water.

#### 9) Smart City Mission Projects

The 100 Smart Cities Mission in India was launched by Prime Minister Narendra Modi on June 25, 2015. Smart Cities Mission is an urban renewal and retrofitting programme launched by the Government of India to develop smart cities and make them citizen friendly and sustainable.

### 10) Steel Projects – Outlay public + private

The total steel production capacity of the country at present is 143.91 million tonnes. The details of units engaged in steel production, both in Public and Private Sector are enclosed as below:

S.No	Sector	Units	Capacity ('000 Tonnes)	Production ('000 Tonnes)
1)	Public Sector	9	25,932	19,515
2)	Private Sector	869	1,17,982	84,030
	TOTAL	878	1,43,914	1,03,545

Public Sector steel undertakings have commenced capex programs for expansion as well as efficiency improvement and with our qualifications we would be able to participate in these projects with or without technology providers depending on the project.

### 11) FGD projects in India

The government plans to install 600 Flue Gas Desulfurization (FGD) units at thermal power plants with a combined 211.62 GW capacity. This includes power plants owned by the Central Government, States, and by private players. Across the country, the Central Government has awarded bids to install FGD units at 133 projects with a capacity of 58.42 GW. State Governments and private companies have awarded bids for 23 projects with 8.26 GW and 33 projects with 19.06 GW, respectively.

## 12) Outlay on Roads projects by Centre and States

In FY22 (until December 2021) 5,835 kms of highway was constructed across India. The Government aims to construct 65,000 kms of national highways at a cost of Rs. 5.35 lakh crore (US\$ 741.51 billion). Under the Union Budget 2022-23, the Government of India has allocated Rs. 199,107.71 crore (US\$ 26.04 billion) to the Ministry of Road Transport and Highways.

#### 13) Atmanirbhar Bharat Abhiyan

On 12 May 2020, our Hon'ble PM, Narendra Modi, raised a clarion call to the nation giving a kick start to the Atmanirbhar Bharat Abhiyaan (Self-reliant India campaign) and announced the Special economic and comprehensive package of INR 20 lakh crores - equivalent to 10% of India's GDP – to fight COVID-19 pandemic in India. The aim is to make the country and its citizens independent and self-reliant in all senses. He further outlined five pillars of Aatma Nirbhar Bharat – Economy, Infrastructure, System, Vibrant Demography and Demand.

#### 14) PLI Schemes

Hon'ble Finance Minister, Smt Nirmala Sitharaman has announced an outlay of INR 1.97 Lakh Crores for the Production Linked Incentive (PLI) Schemes across 14 key sectors, to create national manufacturing champions and to create 60 lakh new jobs, and an additional production of 30 lakh crore during next 5 years.

## **15) New Energy Projects**

To preserve the ecology and reduce consumption of fossil fuels, Government of India has embarked on a major investment and promotion of green fuels like Methanol etc., along with new energy focussed on Hydrogen, Fuel cells, Coal to Ammonia, Coal to Gas etc., SEPC will be actively participating in such new ventures.

## 16) Mining

The scope for new mining capacities in iron ore, bauxite, rare minerals and coal and considerable opportunities for future discoveries of sub-surface deposits and continue to provide lucrative business opportunities for steel, zinc, and aluminium producers. The future of mining is underground, not only because metals and minerals close to the surface are increasingly rare, but because underground mines have a significantly lower environmental footprint.

# ENVIRONMENTAL, HEALTH & SAFETY

SEPC Safety Health & Environment policy clearly states the company's commitment to effective safety-process management and provides a safe working Environment.

SEPC provides a conducive atmosphere at the work place and only few injuries in the past compared to the volume of work done is testimony to good safety policy followed by the company. Some of the customers have also provided safety awards acknowledging this.

#### **Intellectual Property Rights**

As on date of this Draft Letter of Offer, our Company does not own any intellectual property rights.

#### **Our Immovable Properties**

The following are the details of owned and lease hold properties:

*a) Owned property:* 

We own the property located at plot No.31-A/12, Sidco Industrial Estate, Ambattur, Chennai- 53 Land area- 27600 Sq.ft.

b) Leasehold property:

Our Registered Office has been taken on lease by our Company, details of the same have been provided below:

Sr. no.	Details of the Deed/Agreement	Particulars of the property, description and area	Consideration/ License Fee/Rent (excluding GST)	Tenure/ Term	Usage
1.	Lease Deed dated June 9, 2022 executed between Shrine Vailankanni Senior Secondary School and our Company	4 <sup>th</sup> Floor, Bascon Futura SV, IT Park Venkatanarayana Road, Parthasarathy Puram, T. Nagar Chennai – 600 017, Tamil Nadu, India	Refundable security deposit of ₹ 42.66 lakhs and rent of ₹ 42 per square feet per month	A period of three years commencing from August 1, 2022	Registered Office
2.	Lease Deed dated June 9, 2022 executed between Shrine Vailankanni Senior Secondary School and our Company	3 <sup>rd</sup> Floor, Bascon Futura SV, IT Park Venkatanarayana Road, Parthasarathy Puram, T. Nagar Chennai – 600 017, Tamil Nadu, India	Refundable security deposit of ₹ 42.66 lakhs and rent of ₹ 42 per square feet per month	A period of three years commencing from August 1, 2022	Office space

## OUR SUBSIDIARIES, JOINT VENTURES AND ASSOCIATES

As on the date of this Draft Letter of Offer, our Company has two subsidiaries, namely Shriram EPC FZE and Shriram EPC Arkans LLC (step-down subsidiary). A one person company with limited liability under the name and style of 'SEPC ARABIA LIMITED COMPANY, LLC' has been incorporated under the laws of Saudi Arabia for the purpose of exploiting the market potential in Saudi Arabia. Our Company is yet to make an investment of SAR 3,00,000 in order to make the said company a wholly-owned subsidiary of our Company.

As on date of this Draft Letter of Offer, our Company does not have an incorporated joint venture or an associate.

Details of our subsidiaries have been provided below, in the order of the revenue contributed by them on a consolidated basis:  $(\mathcal{F} in lakhs)$ 

									(₹ 1n lak	(ns)
S. No.	Particulars	Total Revenue	Profit/(Loss) after tax	Profit/(Loss) after tax Margin	EBITDA	EBITDA Margin	Total Borrowings	Revenue contribution	Region of operation	Area of business
				-	Shriram E	PC FZE				
1	Nine month period ended December 31, 2023	-	(27.16)	-	(26.42)	-	0	(27.16)	Middle East	EPC Contractor
1	March 31, 2023	800.13	776.36	97%	777.23	97%	0	776.36		
	March 31, 2022	2,343.80	(839.61)	0%	(835.74)	0	0	(839.60)		
	March 31, 2021	386.61	116.43	30%	119.48	31%	0	116.43		
				Sh	riram EPC	Arkans LLC	1			
	Nine month period ended December 31, 2023	66.16	16.66	25%	16.66	25%	0	16.66	Middle East	EPC Contractor
2	March 31, 2023	1.42	(103.77)	0%	(103.74)	0%	0	(103.77)		
	March 31, 2022	331.35	(645.62)	0	(638.15)	0%	0	(645.62)		
	March 31, 2021	4630.02	341.51	7%	352.65	8%	0	341.51		

Additional details of our Subsidiaries have been provided below:

#### Subsidiaries

## Shriram EPC FZE ("SEPC FZE")

#### Corporate Information

SEPC FZE, was incorporated as a public limited company and was granted a certificate of incorporation by the SAIF Zone Authority, Government of Sharjarh, on May 23, 2013. The registered office of SEPC FZE is situated at P O Box 21968, SAIF Zone , Sharjarh, UAE.

#### Capital Structure and shareholding

The authorized capital of SEPC FZE is AED 1,50,000 divided into 1,50,000 equity shares of face value of AED 1 each. The issued, subscribed and paid up share capital of SEPC FZE is AED 1,50,000 divided into 1,50,000 equity shares of face value of AED 1 each.

The shareholding of SEPC FZE as of the date of this Draft Letter of Offer is provided below:

S. No.	Name of the Equity Shareholder	No. of Equity shares held	% of Issued capital
1.	SEPC LTD	1,50,000	100%
	Total	1,50,000	100%

# Shriram EPC Arkans LLC ("SEPC LLC")

## Corporate Information

SEPC LLC, was incorporated as a public limited company under the Ministry of Commerce, Industry and Investment Promotion, Sultanate of Oman, in accordance with the provisions of the Commercial Companies Law and Regulations Act and was granted a certificate of incorporation, on March 7, 2017. The registered office of SEPC LLC is situated at CR No 1288428, PO Box 1751, Azaiba, MUSCAT, Sultanate of Oman.

### Capital Structure and shareholding

The authorized capital of SEPC LLC is OMR 2,50,000 divided into 2,50,000 equity shares of face value of OMR 1 each. The issued, subscribed and paid up share capital of SEPC LLC is OMR 2,50,000 divided into 2,50,000 equity shares of face value of OMR 1 each.

The shareholding of SEPC LLC as of the date of this Draft Letter of Offer is provided below:

<b>S.</b>	Name of the Equity Shareholder	No. of Equity shares held	% of Issued capital
No.			
1.	Shriram EPC FZE	1,75,000	75 %
2.	Oman Educational Services	75,000	25 %
	Total	2,50,000	100 %

# OUR MANAGEMENT

## **Our Board of Directors**

Our Articles of Association require us to have not less than three (03) and not more than fifteen (15) Directors. As on date of this Draft Letter of Offer, we have six (06) Directors on our Board, which includes, one (01) Managing Director, one (01) Non – Executive Director and four (04) Independent Directors, one of whom is also the woman director of our Company.

Set forth below are details regarding our Board as on the date of this Draft Letter of Offer:

Name, DIN, Date of Birth, Designation, Address, Occupation, Term and Nationality	Age (years)	Other Directorships
Abdulla Mohammad Ibrahim Hassan Abdulla DIN: 09436100	29	<ul><li><i>Indian Companies</i></li><li>(i) Valiance Engineers Private Limited;</li></ul>
<ul> <li>Date of Birth: September 6, 1994</li> <li>Designation: Chairman and Non-Executive Director</li> <li>Address: 902, Villa Til, Tillal, Post Box 36668, Dubai, United Arab Emirates</li> <li>Occupation: Business</li> <li>Term: Liable to retire by rotation</li> <li>Nationality: United Arab Emirates</li> </ul>		and (ii) Mark AB Capital Investment India Private Limited. <i>Foreign Companies</i> Mark A B Capital Investment LLC
Nemmara Krishnan Suryanarayanan DIN: 01714066	66	Nil
<ul> <li>Date of Birth: September 13, 1957</li> <li>Designation: Managing Director and Chief Executive Officer</li> <li>Address: A-504, Satellite Park, Caves Road, Near Ismail Yusuf College, Jogeshwari (East), Mumbai - 400 060, Maharashtra, India.</li> <li>Occupation: Professional (Engineer)</li> <li>Term: For a period of three (03) years w.e.f. September 24, 2022.</li> <li>Nationality: Indian</li> </ul>		
<ul> <li>Dr. Ravichandran Rajagopalan</li> <li>DIN: 01920603</li> <li>Date of Birth: July 20, 1957</li> <li>Designation: Independent Director</li> <li>Address: 2601, A1 Pelung CHS, Puraniks Rumah Bali, Ghodbunder Road, Bhayanderpada, Thane – 400 615, Maharashtra, India.</li> </ul>	66	Indo-Latin American Chamber of Commerce & Industry

Name, DIN, Date of Birth, Designation, Address, Occupation, Term and Nationality	Age (years)	Other Directorships
Occupation: Professional		
<b>Term:</b> For a period of five (05) years w.e.f. June 24, 2022.		
Nationality: Indian		
Arun Kumar Gopalaswamy	52	Nil
<b>DIN:</b> 07212557		
Date of Birth: February 6, 1971		
Designation: Independent Director		
Address: B-26-3C, Chera Delhi Avenue, IIT Madras, Chennai 600 036, Tamil Nadu, India.		
Occupation: Professional (Professor)		
<b>Term:</b> For a period of five (05) years w.e.f. June 24, 2022.		
Nationality: Indian		
Rajesh Kumar Bansal	62	Rahee Infratech Limited
<b>DIN:</b> 09634747		
Date of Birth: August 18, 1961		
Designation: Independent Director		
Address: Flat 904, Tower 1, SPR Imperial Estate Sector - 82, Atigaon Road, Faridabad – 121 002, Haryana, India		
<b>Occupation:</b> Professional (Retired Banker/Insolvency Professional)		
<b>Term:</b> For a period of five (05) years w.e.f. January 18, 2023		
Nationality: Indian		
Sundaram Gayathri	54	S & S Power Switchgear Limited
<b>DIN:</b> 07342382		
Date of Birth: August 27, 1969		
Designation: Independent Director		
Address: Ram Sadan New No. 11, Old No. 4, Norton, 3rd street, Near St. Johns School, Mandaveli, Raja Annamalaipuram, S.O., Chennai- 600 028, Tamil Nadu, India.		
Occupation: Professional (chartered accountant)		
<b>Term:</b> For a period of five (05) years w.e.f. January 30, 2023		
Nationality: Indian		

#### **Brief Biographies of our Directors**

**Abdulla Mohammad Ibrahim Hassan Abdulla**, aged 29 years, is the Chairman and Non-Executive Director of our Company. He holds a bachelor's degree in business administration from Cambridge University. He is a copromoter of the Mark A B Capital Investment LLC, Dubai, UAE. He also holds directorship in Valiance Engineers Private Limited and Mark AB Capital Investment India Private Limited. He has an experience of more than a decade in business administration and management.

**Nemmara Krishnan Suryanarayanan**, aged 66 years, is the Managing Director and Chief Executive Officer of our Company. He holds a bachelor's degree in science (mechanical engineering) with honours from University of Calicut. He also holds a diploma in management from Indira Gandhi National Open University and a diploma of Associate Membership from the Institute of Engineers (India). He completed orientation in the subject of water cooling towers, their design, structures, mechanical equipment and key features from the Research and Development Center and Kansas City Area, Factories of Marley Cooling Tower. In the past, he was associated with Hamon Cooling Systems Private Limited and has experience of more than a decade in industrial EPC project execution. He has been associated with our Company since 2022.

**Dr. Ravichandran Rajagopalan**, aged 66 years, is the Independent Director of our Company. He holds a bachelor's degree in commerce from University of Madras. He also holds a master's degree in foreign trade from Pondicherry University. He holds a doctorate in philosophy from Sri Chandrasekharendra Saraswathi Viswa Mahavidyalaya. He has also completed a cargo introductory course from International Air Transport Association. He attended the continuing education programme in international finance and supply chain management organised by Indian Institute of Technology, Delhi. He is a fellow member of the Institute of Chartered Shipbrokers. He has also completed a basic air cargo handling and management programme from Institute of Airlines and Travel Management. He is a designated partner of Dockside International Management Services LLP and holds an experience of seven years in international business and finance management. He is also a director on the board of Indo-Latin American Chamber of Commerce & Industry.

**Dr. Arun Kumar Gopalaswamy,** aged 52 years, is the Independent Director of our Company. He holds a doctorate in philosophy from Indian Institute of Science, Bangalore. He is a professor at the Department of Management Studies, Indian Institute of Technology, and Madras. In the past, he was associated with Tamilnadu Ex-Servicemen's Corporation Limited in the capacity of a director for a period of five years.

**Rajesh Kumar Bansal,** aged 62 years, is the Independent Director of our Company. He holds a bachelor's degree in textile from Maharshi Dayanand University. He is a professional member of Indian Institute of Insolvency Professionals of ICAI. He has passed the examination for certified associate of Indian institute of bankers organised by Indian Institute of Banking & Finance. In the past, he was associated with erstwhile Allahabad Bank in the capacity of assistant manager and was promoted to the post of deputy manager. He holds an experience of more than three decades in the banking industry.

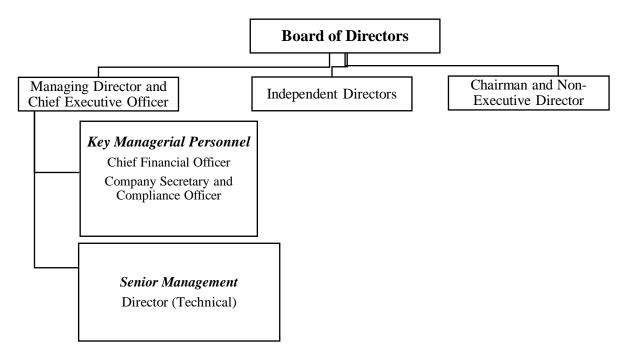
**Sundaram Gayathri,** aged 54 years, is the Independent Director of our Company. She has passed the examination held for Institute of Cost and Works Accountants of India. She is an associate members of Institute of Chartered Accountants of India. In the past she was associate with Brakes India Limited in the capacity of manager – finance. She is presently associated with Profaids Consulting in the capacity of a partner. She has more than three decades of experience in banking and finance. She is also a director on board of S & S Power Switchgear Limited.

## Confirmations

- 1. None of our Directors of our Company have held or currently hold directorship in any listed company whose shares have been or were suspended from being traded on any of the stock exchanges in the five years preceding the date of filing of this Draft Letter of Offer, during the term of his/ her directorship in such company.
- 2. Further, none of our Directors of our Company are or were associated in the capacity of a director with any listed company which has been delisted from any stock exchange(s) at any time in the past.

## **Management Organization Structure**

Set forth is the organization structure of our Company:



#### **Corporate Governance**

Certain of the provisions of the SEBI Listing Regulations and the Companies Act with respect to corporate governance are applicable to us.

We are in compliance with the requirements of the applicable regulations, to the extent applicable, including the SEBI Listing Regulations, Companies Act and the SEBI (ICDR) Regulations, in respect of corporate governance including constitution of our Board and Committees thereof. Our corporate governance framework is based on an effective independent Board, separation of the Board's supervisory role from the executive management team and constitution of the Board Committees, as required under law.

Our Board undertakes to take all necessary steps to continue to comply with all the requirements of the SEBI Listing Regulations and the Companies Act. Our Board functions either directly, or through various committees constituted to oversee specific operational areas.

#### **Committees of our Board**

Our Board has constituted following committees in accordance with the requirements of the Companies Act and SEBI Listing Regulations:

- a) Audit Committee;
- b) Stakeholders' Relationship Committee;
- c) Nomination and Remuneration Committee;
- d) Risk Management Committee;

Details of each of these committees are as follows:

### a. Audit Committee

Our Audit Committee was last reconstituted by our Board of Directors in their meeting held on September 24, 2022 with the following members forming a part of the said Committee:

S	r. No.	Name of Member	Designation
	1.	Dr. Ravichandran Rajagopalan	Chairman
	2.	Dr. Arun Kumar Gopalaswamy	Member
	3.	Nemmara Krishnan Suryanarayanan	Member

The Company Secretary acts as the secretary of the Audit Committee.

The scope and function of the Audit Committee is in accordance with Section 177 of the Companies Act, 2013 and the SEBI Listing Regulations and the terms of reference, powers and scope of the Audit Committee of our Company include:

The scope and function of the Audit Committee is in accordance with Section 177 of the Companies Act, 2013 and Regulation 18 of the SEBI Listing Regulations. Its terms of reference are as follows:

## A. Powers of Audit Committee

The Audit Committee shall have powers, including the following:

- (1) to investigate any activity within its terms of reference;
- (2) to seek information from any employee;
- (3) to obtain outside legal or other professional advice;
- (4) to secure attendance of outsiders with relevant expertise, if it considers necessary; and
- (5) such other powers as may be prescribed under the Companies Act and SEBI Listing Regulations.

#### B. Role of Audit Committee

The role of the Audit Committee shall include the following:

- (1) oversight of financial reporting process and the disclosure of financial information relating to the Company to ensure that the financial statements are correct, sufficient and credible;
- (2) recommendation for appointment, re-appointment, replacement, remuneration and terms of appointment of auditors of the Company and the fixation of the audit fee;
- (3) approval of payment to statutory auditors for any other services rendered by the statutory auditors;
- (4) formulation of a policy on related party transactions, which shall include materiality of related party transactions;
- (5) reviewing, at least on a quarterly basis, the details of related party transactions entered into by the Company pursuant to each of the omnibus approvals given;
- (6) examining and reviewing, with the management, the annual financial statements and auditor's report thereon before submission to the Board for approval, with particular reference to:
  - a. Matters required to be included in the director's responsibility statement to be included in the Board's report in terms of clause (c) of sub-section 3 of section 134 of the Companies Act, 2013;
  - b. Changes, if any, in accounting policies and practices and reasons for the same;
  - c. Major accounting entries involving estimates based on the exercise of judgment by management;
  - d. Significant adjustments made in the financial statements arising out of audit findings;
  - e. Compliance with listing and other legal requirements relating to financial statements;
  - f. Disclosure of any related party transactions; and
  - g. Modified opinion(s) in the draft audit report.
- (7) reviewing, with the management, the quarterly, half-yearly and annual financial statements before submission to the Board for approval;
- (8) reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilised for purposes other than those stated in the Issue document / prospectus / notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or rights issue, and making appropriate recommendations to the board of directors of the Company to take up steps in this matter;

- (9) reviewing and monitoring the auditor's independence and performance, and effectiveness of audit process;
- (10) approval of any subsequent modification of transactions of the Company with related parties and omnibus approval for related party transactions proposed to be entered into by the Company, subject to the conditions as may be prescribed;

*Explanation:* The term "related party transactions" shall have the same meaning as provided in Clause 2(zc) of the SEBI Listing Regulations and/or the applicable Accounting Standards and/or the Companies Act, 2013.

- (11) scrutiny of inter-corporate loans and investments;
- (12) valuation of undertakings or assets of the Company, wherever it is necessary;
- (13) evaluation of internal financial controls and risk management systems;
- (14) reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- (15) reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- (16) discussion with internal auditors of any significant findings and follow up there on;
- (17) reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board
- (18) discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- (19) recommending to the board of directors the appointment and removal of the external auditor, fixation of audit fees and approval for payment for any other services;
- (20) monitoring the end use of funds raised through public offers and related matters;
- (21) looking into the reasons for substantial defaults in the payment to depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- (22) reviewing the functioning of the whistle blower mechanism;
- (23) monitoring the end use of funds raised through public offers and related matters;
- (24) overseeing the vigil mechanism established by the Company, with the chairman of the Audit Committee directly hearing grievances of victimization of employees and directors, who used vigil mechanism to report genuine concerns in appropriate and exceptional cases;
- (25) approval of appointment of chief financial officer (i.e., the whole-time finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience and background, etc. of the candidate;
- (26) reviewing the utilization of loans and/or advances from/investment by the holding company in the subsidiary exceeding ₹ 1,00,00,00,000 or 10% of the asset size of the subsidiary, whichever is lower including existing loans/ advances/ investments existing as on the date of coming into force of this provision;

- (27) To formulate, review and make recommendations to the Board to amend the terms of reference of Audit Committee from time to time;
- (28) consider and comment on rationale, cost-benefits and impact of schemes involving merger, demerger, amalgamation etc., on the Company and its shareholders; and
- (29) carrying out any other functions required to be carried out by the Audit Committee as contained in the SEBI Listing Regulations, Companies Act, 2013, uniform listing agreements and/or any other applicable law, as and when amended from time to time.

The Audit Committee shall mandatorily review the following information:

- 1. management discussion and analysis of financial condition and results of operations;
- 2. management letters / letters of internal control weaknesses issued by the statutory auditors;
- 3. internal audit reports relating to internal control weaknesses;
- 4. the appointment, removal and terms of remuneration of the chief internal auditor;
- 5. statement of deviations in terms of the SEBI Listing Regulations:
- a. quarterly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) where the Equity Shares are proposed to be listed in terms of the SEBI Listing Regulations; and
- b. annual statement of funds utilised for purposes other than those stated in the offer document/prospectus/notice in terms of the SEBI Listing Regulations.
- 6. review the financial statements, in particular, the investments made by any unlisted subsidiary;
- 7. such information as may be prescribed under the Companies Act and SEBI Listing Regulations.

The Company Secretary of our Company shall serve as the secretary of the Audit Committee.

The Audit Committee is required to meet at least four times in a year under Regulation 18(2)(a) of the SEBI Listing Regulations. The quorum for a meeting of the Audit Committee shall be two members or one third of the members of the audit committee, whichever is greater, with at least two independent directors.

#### b. Stakeholders Relationship Committee

Our Stakeholders Relationship Committee was last reconstituted on September 24, 2022. The members of the said Committee are as follows:

Sr. No.	Name of Member	Designation
1.	Dr. Arun Kumar Gopalaswamy	Chairman
2.	Dr. Ravichandran Rajagopalan	Member
3.	Nemmara Krishnan Suryanarayanan	Member

The Company Secretary acts as the secretary of the Stakeholders Relationship Committee.

The scope and function of the Stakeholders Relationship Committee is in accordance with Section 178 of the Companies Act, 2013 and the SEBI Listing Regulations and the terms of reference, powers and scope of the Stakeholders Relationship Committee of our Company include:

- (1) resolving the grievances of the security holders of the listed entity including complaints related to transfer of shares or debentures, including non-receipt of share or debenture certificates and review of cases for refusal of transfer/transmission of shares and debentures, non-receipt of annual report or balance sheet, nonreceipt of declared dividends, issue of new/duplicate certificates, general meetings etc. and assisting with quarterly reporting of such complaints;
- (2) review of measures taken for effective exercise of voting rights by shareholders;

- (3) investigating complaints relating to allotment of shares, approval of transfer or transmission of shares, debentures or any other securities
- (4) giving effect to all transfer/transmission of shares and debentures, dematerialisation of shares and rematerialisation of shares, split and issue of duplicate/consolidated share certificates, compliance with all the requirements related to shares, debentures and other securities from time to time
- (5) review of adherence to the service standards adopted by the listed entity in respect of various services being rendered by the registrar and share transfer agent of the Company and to recommend measures for overall improvement in the quality of investor services;
- (6) review of the various measures and initiatives taken by the listed entity for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/annual reports/statutory notices by the shareholders of the company;
- (7) to approve allotment of shares, debentures or any other securities as per the authority conferred / to be conferred to the Committee by the Board of Directors from time to time;
- (8) to approve requests for transfer, transposition, deletion, consolidation, sub-division, change of name, dematerialization, rematerialisation etc. of shares, debentures and other securities;
- (9) to monitor and expedite the status and process of dematerialization and rematerialisation of shares, debentures and other securities of the Company;
- (10) carrying out such other functions as may be specified by the Board from time to time or specified/provided under the Companies Act or SEBI Listing Regulations, or by any other regulatory authority; and
- (11) such terms of reference as may be prescribed under the Companies Act and SEBI Listing Regulations.

The Stakeholders' Relationship Committee is required to meet at least once in a year under Regulation 20(3A) of the SEBI Listing Regulations.

#### c. Nomination and Remuneration Committee

Our Nomination and Remuneration Committee was last reconstituted by our Board of Directors in their meeting held on September 24, 2022 with the following members:

Sr. No.	Name of Member	Designation
1.	Dr. Ravichandran Rajagopalan	Chairman
2.	Dr. Arun Kumar Gopalaswamy	Member
3.	Mr. Abdullah Mohammad Ibrahim Hassan Abdulla	Member

The Company Secretary acts as the secretary of the Nomination and Remuneration Committee.

The scope and function of the Nomination and Remuneration Committee is in accordance with Section 178 of the Companies Act, 2013, read with Regulation 19 of the SEBI Listing Regulations. Its terms of reference are as follows:

(1) formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the board of directors of the Company a policy relating to the remuneration of the directors, key managerial personnel and other employees ("**Remuneration Policy**").

the Nomination and Remuneration Committee, while formulating the above policy, should ensure that:

- (i) the level and composition of remuneration be reasonable and sufficient to attract, retain and motivate directors of the quality required to run our Company successfully;
- (ii) relationship of remuneration to performance is clear and meets appropriate performance benchmarks; and

- (iii) remuneration to directors, key managerial personnel and senior management involves a balance between fixed and incentive pay reflecting short- and long-term performance objectives appropriate to the working of the Company and its goals.
- (2) for every appointment of an independent director, evaluating the balance of skills, knowledge and experience on the Board and on the basis of such evaluation, preparing a description of the role and capabilities required of an independent director. The person recommended to the Board for appointment as an independent director shall have the capabilities identified in such description. For the purpose of identifying suitable candidates, the Nomination and Remuneration Committee may: (a) use the services of an external agencies, if required; (b) consider candidates from a wide range of backgrounds, having due regard to diversity; and (c) consider the time commitments of the candidates.
- (3) formulation of criteria for evaluation of independent directors and the Board;
- (4) devising a policy on Board diversity;
- (5) identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the Board their appointment and removal and carrying out evaluation of every director's performance (including independent director);
- (6) analysing, monitoring and reviewing various human resource and compensation matters;
- (7) deciding whether to extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors;
- (8) determining the Company's policy on specific remuneration packages for executive directors including pension rights and any compensation payment, and determining remuneration packages of such directors;
- (9) recommending to the board, all remuneration, in whatever form, payable to senior management and other staff, as deemed necessary;
- (10) carrying out any other functions required to be carried out by the Nomination and Remuneration Committee as contained in the SEBI Listing Regulations or any other applicable law, as and when amended from time to time;
- (11) reviewing and approving the Company's compensation strategy from time to time in the context of the then current Indian market in accordance with applicable laws;
- (12) perform such functions as are required to be performed by the compensation committee under the Securities and Exchange Board of India (Share Based Employee Benefits and Sweat Equity) Regulations, 2021, if applicable;
- (a) to administer the employee stock option scheme/plan approved by the Board and shareholders of the Company in accordance with the terms of such scheme/plan ("**ESOP Scheme**") including the following:
  - i. determining the eligibility of employees to participate under the ESOP Scheme;
  - ii. determining the quantum of option to be granted under the ESOP Scheme per employee and in aggregate;iii. date of grant;
  - iv. determining the exercise price of the option under the ESOP Scheme;
  - v. the conditions under which option may vest in employee and may lapse in case of termination of employment for misconduct;
  - vi. the exercise period within which the employee should exercise the option and that option would lapse on failure to exercise the option within the exercise period;
  - vii. the specified time period within which the employee shall exercise the vested option in the event of termination or resignation of an employee;
  - viii. the right of an employee to exercise all the options vested in him at one time or at various points of time within the exercise period;
  - ix. re-pricing of the options which are not exercised, whether or not they have been vested if stock option rendered unattractive due to fall in the market price of the equity shares;
  - x. the grant, vest and exercise of option in case of employees who are on long leave;

- xi. allow exercise of unvested options on such terms and conditions as it may deem fit;
- xii. the procedure for cashless exercise of options;
- xiii. forfeiture/ cancellation of options granted;
- xiv. formulating and implementing the procedure for making a fair and reasonable adjustment to the number of options and to the exercise price in case of corporate actions such as rights issues, bonus issues, merger, sale of division and others. In this regard following shall be taken into consideration:
  - the number and the price of stock option shall be adjusted in a manner such that total value of the option to the employee remains the same after the corporate action;
  - for this purpose, follow global best practices in this area including the procedures followed by the derivative markets in India and abroad may be considered; and
  - the vesting period and the life of the option shall be left unaltered as far as possible to protect the rights of the employee who is granted such option.
- (13) construing and interpreting the ESOP Scheme and any agreements defining the rights and obligations of the Company and eligible employees under the ESOP Scheme, and prescribing, amending and/or rescinding rules and regulations relating to the administration of the ESOP Scheme.
- (14) frame suitable policies, procedures and systems to ensure that there is no violation of securities laws, as amended from time to time, including:
  - (a) the Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015; and
  - (b) the Securities and Exchange Board of India (Prohibition of Fraudulent and Unfair Trade Practices relating to Securities Market) Regulations, 2003, by the trust, the Company and its employees, as applicable.
- (15) perform such other activities as may be delegated by the Board or specified/ provided under the Companies Act, 2013 to the extent notified and effective, as amended or by the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended or by any other applicable law or regulatory authority.
- (16) to consider any other matters as may be requested by the Board; and
- (17) to make available its terms of reference and review annually those terms of reference and its own effectiveness and recommend any necessary changes to the Board.
- (18) the committee is authorised by the Board to:
  - (a) investigate any activity within its terms of reference;
  - (b) seek any information from any employee of the Company or any associate or subsidiary, joint venture Company in order to perform its duties and all employees are directed by the Board to co-operate with any request made by the Committee; and
  - (c) call any director or other employee to be present at a meeting of the Committee as and when required.
- (19) if the Committee considers it necessary so to do it is authorised to obtain appropriate external advice including but not limited to legal and professional advice to assist it in the performance of its duties and to secure the services of outsiders with relevant experience and expertise and to invite those persons to attend at meetings of the Committee. The cost of obtaining any advice or services shall be paid by the Company within the limits as authorised by the Board.

The Nomination and Remuneration Committee is required to meet at least once in a year under Regulation 19(3A) of the SEBI Listing Regulations.

The quorum for a meeting of the Nomination and Remuneration Committee shall be two members or one third of the members of the committee, whichever is greater, including at least one independent director.

#### d. Risk Management Committee

Our Risk Management Committee was last re-constituted on September 24, 2022 with the following members forming a part of the said Committee:

Sr. No.	Name of Member	Designation
1.	Dr. Arun Kumar Gopalaswamy	Chairman
2.	Dr. Ravichandran Rajagopalan	Member
3.	Nemmara Krishnan Suryanarayanan	Member

The Company Secretary acts as the secretary of the Risk Management Committee.

The scope and function of the Risk Management Committee is in accordance with Regulation 21 of the SEBI Listing Regulations. The Risk Management Committee shall be responsible for, among other things, the following:

- (i) To formulate a detailed risk management policy which shall include:
  - framework for identification of internal and external risks specifically faced by the Company, in particular including financial, operational, sectoral, sustainability (particularly, Environmental, Social and Governance (ESG) related risks), information, cyber security risks or any other risk as may be determined;
  - Measures for risk mitigation including systems and processes for internal control of identified risks; and
  - Business continuity plan.
- (ii) To ensure that appropriate methodology, processes and systems are in place to monitor and evaluate risks associated with the business of the Company;
- (iii) To monitor and oversee implementation of the risk management policy, including evaluating the adequacy of risk management systems;
- (iv) To periodically review the risk management policy, at least once in two years, including by considering the changing industry dynamics and evolving complexity
- (v) To keep the board of directors informed about the nature and content of its discussions, recommendations and actions to be taken;
- (vi) The appointment, removal and terms of remuneration of the Chief Risk Officer shall be subject to review by the Risk Management Committee;
- (vii) To seek information from any employee, obtain outside legal or other professional advice and secure attendance of outsiders with relevant expertise, if it considers necessary;
- (viii) Laying down risk assessment and minimization procedures and the procedures to inform Board of the same;
- (ix) Framing, implementing, reviewing and monitoring the risk management plan for the Company and such other functions, including cyber security, as may be delegated by the Board; and
- (x) Performing such other activities as may be delegated by the Board and/or are statutorily prescribed under any law to be attended to by the Risk Management Committee.

The Risk Management Committee is required to meet at least twice in a year under Regulation 21(3A) of the SEBI Listing Regulations.

The quorum for a meeting of the Risk Management Committee shall be two members or one third of the members of the committee, whichever is higher, including at least one member of the Board in attendance.

Additionally, our Company has constituted various operational committees such as the Investor Grievance Committee; Investment Committee; Allotment Committee and Rights Issue Committee.

## **Our Key Managerial Personnel and Senior Management**

In addition to our Managing Director and Chief Executive Officer, whose details have been provided under paragraph above titled '*Brief Profile of our Directors*', set forth below are the details of our Key Managerial Personnel as on the date of filing of this Draft Letter of Offer:

**Chandrasekharan Sivaprakasam Ramalingam,** aged 64 years, is the Chief Financial Officer of our Company. He holds a bachelor's degree in commerce from University of Madras. He is a fellow members of the Institute of Chartered Accountants of India. He has completed a diploma in international financial reporting standards from Association of Chartered Certified Accountants, UK. He has been associated with our Company since February 6, 2012 in the capacity of Chief Financial Officer. In the past, he was associated with Shasun Pharmaceuticals Limited in the capacity of corporate financial controller. **Thiruppathi Sriraman**, aged 56 years, is the Company Secretary and Compliance Officer of our Company. He holds a bachelor's degree in arts (economics) from University of Madras. He is also an associate of the Institute of Company Secretaries of India. He was appointed as the Company Secretary and Compliance Officer of our Company on February 11, 2022.

All our Key Managerial Personnel are permanent employees of our Company.

None of our Key Managerial Personnel are entitled to receive any termination or retirement benefits.

In accordance with the SEBI ICDR Regulations, in addition to our Chief Financial Officer and our Company Secretary and Compliance Officer, who are also our Key Managerial Personnel and whose details have been disclosed above, following are the details of the Senior Management in our Company:

**Arivalagan Dakshnamoorthy**, aged 65 years, is the Director (Technical) of our Company. He holds a bachelor's degree in engineering (mechanical) from Annamalai University. He has been associated with our Company since January 1, 2003. He was earlier designated as 'Senior Vice President' of our Company and has been promoted to the position of Director (Technical) on April 1, 2023. In the past, he was associated with M/s. Stirling Dynamics Private Limited as chief engineer design and development and with Ennore Foundries Limited as a Graduate Trainee. He has more than three decades of experience in execution and management of EPC projects.

All our Senior Management are permanent employees of our Company.

None of our Senior Management are entitled to receive any termination or retirement benefits.

# Relationship of Key Managerial Personnel and Senior Management with our Key Managerial Personnel and Senior Management

None of the Key Managerial Personnel and Senior Management are related to each other.

## **OUR PROMOTER**

Our Promoter is Mark A B Capital Investment LLC. As on date of this Draft Letter of Offer, the shareholding of our Promoter has been provided below:

S. No.	Name of the Promoter		Name of the Promoter Number of Equity Shares		Number of Equity Shares	Percentage of Equity Shares held (%)
1.	Mark A B	Capital	35,00,00,000	24.83		
	Investment LLC					

Our Company confirms that permanent account number and bank account number(s) of our Promoter shall be submitted to the Stock Exchanges at the time of filing the Draft Letter of Offer.

## Mark A B Capital Investment LLC ("Mark LLC")

## Corporate Information

Mark LLC was originally incorporated in 2007 under the Laws of United Arab Emirates. The registered office of Mark LLC is located at 902, Grosvenor Business Tower, Barsha Heights, Al Barsha, Dubai, United Arab Emirates.

Mark LLC is engaged in the business of Investment in commercial enterprises and management and manages real estates and investments for the family office and supports management buyouts etc., in various jurisdictions.

Mark LLC is promoted by Mr. Abdulla Mohammad Ibrahim Hassan Abdulla and Ms. Huda Abdulla Hassan Abdulla.

The securities of Mark LLC are not listed on any stock exchanges, in India or abroad.

## Brief Financial Details

Set forth below is the consolidated financial information of Mark LLC based on its audited financial statements for the last three calendar years:

		( <i>₹</i> in lakhs, except	for per share data)
Particulars	December 31,	December 31,	December 31,
	2023	2022	2021
Issued and paid-up Equity Share Capital	186,341.97	1,85,926	1,85,715
Reserves and Surplus (excluding revaluation reserves)	69,167.66	36,434	33,578
Sales / Turnover/Other Income	24652	20,856	22,314
Profit / (Loss) after Tax	18342	18,765	13,504
Basic and Diluted EPS per share	0.98	1.66	1.67
Net Asset Value per equity share	11.67	24.21	23.61

## Confirmations

- 1. Our Promoter and members of our Promoter Group have not been declared as wilful defaulters by the RBI or any other governmental authority and there are no violations of securities laws committed by it in the past or are currently pending against them.
- 2. Our Promoter and members of our Promoter Group have not been declared as a Fugitive Economic Offender under Section 12 of the Fugitive Economic Offenders Act, 2018.
- 3. Our Promoter and members of our Promoter Group have not been debarred or prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or governmental authority. Our Promoter and members of our Promoter Group are not and have never been promoter of any other company, which is debarred or prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory.
- 4. There are no litigation or legal action pending or taken by any ministry, department of the Government or statutory authority during the last 5 (five) years preceding the date of the Issue against our Promoter.

## **RELATED PARTY TRANSACTIONS**

Please see below the related party transactions of the Company as at and for the nine month period ended December 31, 2023 and as at and for the Fiscals ended March 31, 2023, March 31, 2022 and March 31, 2021 on consolidated basis as percentage of total revenues:  $(\not E in lakks)$ 

Description	Description Nine month period Ended 31-Dec-23			2022-23		2021-22			2020-21			
	Total	Total Revenue	% to Total revenues	Total	Total Revenue	% to total revenues	Total	Total Revenue	% to total revenues	Total	Total Revenue	% to total revenues
Larsen & Toubro Limited Shriram EPC JV			0.00%	10.36	37,884.66	0.03%	1.48	32,945.65	0.00%	286.15	58,278.52	0.49%
SEPC Eurotech Environmental Pvt Ltd - JV	300	41,315.87	0.73%	121	37,884.66	0.32%	698.18	32,945.65	2.12%	532.66	58,278.52	0.91%
SEPC DRS ITPL JV	34	41,315.87	0.08%	102	37,884.66	0.27%	1.99	32,945.65	0.01%	590.73	58,278.52	1.01%
Mokul SEPC JV	0	41,315.87	0.00%	0	37,884.66	0.00%	8,624.17	32,945.65	26.18%	25983.9	58,278.52	44.59%

For details of the related party transactions, during the last three Fiscals as per the requirements under the relevant accounting standards and as reported in the Restated Consolidated Financial Information, see section titled *"Financial Information"* at page 148 of this Draft Letter of Offer.

## **DIVIDEND POLICY**

The declaration and payment of dividends will be recommended by the Board of Directors and approved by the Shareholders, at their discretion, subject to the provisions of the Articles of Association and applicable law, including the Companies Act. The dividend, if any, will depend on a number of factors, including but not limited, consolidated net operating profit after tax, working capital requirements, capital expenditure requirements, cash flow required to meet contingencies, outstanding borrowings, and applicable taxes payable by our Company. In addition, our ability to pay dividends may be impacted by a number of factors, including restrictive covenants under loan or financing arrangements our Company is currently availing of or may enter into to finance our fund requirements for our business activities.

## Dividends paid on Equity Shares:

Our Company has not declared dividends on the Equity Shares during the nine month period ended December 31 2023 and during the Financial Years ending March 31, 2023, March 31, 2022 and March 31, 2021. Further, our Company has not declared dividends on the Equity Shares from the last financial period included in this Draft Letter of Offer and until the date of this Draft Letter of Offer. The amount paid as dividends in the past is not necessarily indicative of our dividend policy or dividend amount, if any, in the future and there is no guarantee that any dividends will be declared or paid or that the amount thereof will not be decreased in future. For details in relation to the risk involved, see "*Risk Factor No.* 49 - Our ability to pay dividends in the future may be affected by any material adverse effect on our future earnings, financial condition or cash flows" on page 65 of this Draft Letter of Offer.

## SECTION V – FINANCIAL INFORMATION

## **RESTATED FINANCIAL INFORMATION**

S. No.	Details	Page Number
1.	Limited Review Unaudited Consolidated Financial Statements for the nine	149
	month period ended December 31, 2023	
2.	Restated Consolidated Financial Statements as at and for the years ended March	159
	31, 2023, March 31, 2022 and March 31, 2021.	
3.	Consolidated Accounting Ratios	210
4.	Consolidated Statement of Capitalization	212

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Floor 5, Main Building, Guna Complex New No. 443 & 445, Old No. 304 & 305, Anna Salai Teynampet, Chennai 600018, INDIA

Independent Auditor's Report on Consolidated Audited Annual Financial Results of the Group pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, as amended

To the Board of Directors of SEPC Limited [Holding Company]

Report on the Audit of Consolidated Financial Results

## **Qualified Opinion**

We have audited the accompanying statement of Consolidated annual financial results of **SEPC Limited** (hereinafter referred to as the 'Holding Company') and its subsidiary (Holding Company and its subsidiary together referred to as "the Group"), for the year ended March 31, 2023, ('the Statement') attached herewith, being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations').

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of reports of other auditors on separate audited financial statements of the subsidiary, except for the effects of the matter described in the Basis for Qualified Opinion paragraph below, the aforesaid Statement:

(i) includes the annual financial results of Holding Company and the following entity

Sr. No	Name of the Entities	Relationship with the Holding Company
1	Shriram EPC (FZE) - Sharjah	Subsidiary

(ii) is presented in accordance with the requirements of the Listing Regulations in this regard; and

(iii) gives a true and fair view in conformity with the recognition and measurement principles laid down in the applicable accounting standards prescribed under Section 133 of the Companies Act, 2013 ("the Act") read with Companies (Indian Accounting Standards) Rules, 2015 and other accounting principles generally accepted in India, of net loss and other comprehensive income and other financial information of the Group for the year ended March 31, 2023.

## **Basis for Qualified Opinion**

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- a) Our audit report on the consolidated financial results for the year ended March 31, 2022 and our limited review reports on the consolidated financial results of the Company for the quarter ended December 31, 2022 were also qualified in respect of the matters stated below:
  - (i) The carrying value of Deferred Tax Asset (DTA) include an amount of Rs.33,289.92 lakhs (March 31, 2022: Rs. 39,645 Lakhs) which is recognized on unabsorbed business losses. Due to unavailability of sufficient appropriate audit evidence to corroborate management's assessment that sufficient taxable profit will be available in the future against which such unabsorbed business losses can be utilised, as required by Ind AS 12 on Income taxes, we are unable to ascertain the extent to which the deferred tax asset can be utilized. (Refer Note 08 of the Audited consolidated financial results).
  - (ii) Contract Assets (Non-Current) include Rs. 7,351.90 Lakhs (Net of provisions amounting to Rs. 926.98 Lakhs) (March 31, 2022: Rs. 3,956.02 Lakhs) and Trade Receivables (Non-Current) include Rs. 575.21 Lakhs (Net of provisions amounting to Rs. 82.99 Lakhs) relating to dues on a projects which are not progressing on account of statutory delays faced by the customer. In the absence of positive development in this matter till date, there is uncertainty on the amount that would be recoverable by the Company. Further, we do not have sufficient appropriate audit evidence to corroborate management's assessment of recoverability of the said amounts. Accordingly, we are unable to comment on the carrying value of above-mentioned Contract Asset (Non-Current) and Trade Receivables (Non-Current) and the impact if any, on account of non-provisioning of the said balance, on the consolidated financial results. (Refer Note 05 of the Audited consolidated financial results).

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Chartered Accountants

These qualifications have not been addressed by the Management of the Group in the Statement for the quarter ended March 31, 2023.

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those SAs are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Results section of our report. We are independent of the Group in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the Consolidated financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics.

We believe that the audit evidence obtained by us and other auditor in terms of their reports referred to in "Other Matter" paragraph below, is sufficient and appropriate to provide a basis for our qualified opinion.

## **Emphasis of Matter**

We draw attention to following Notes to the Statement:

- A) Note 10 (i) to the Statement, which describes the implementation of Resolution Plan entered into with the lenders dated June 22, 2022, wherein Interest waiver, and the difference between the carrying amounts of the facilities before restructuring and the fair values of the new facilities has been recognised as income and disclosed under Exceptional items in the statement of profit and loss in accordance with INDAS 109 - Financial Instruments.
- B) Note 10 (ii) to the Statement, which states that the management has written off an amount of Rs. 5,820.08 Lakhs towards amounts due on account of work performed on a contract entered into with a customer which was subsequently wrongfully terminated before the completion of the contract due to certain issues at the contract site. Legal disputes / arbitration proceedings have been initiated during the period in respect of projects with the customers.

Our opinion is not modified in respect of the above matters.

## Management and Board of Directors' Responsibilities for the Consolidated Financial Results

This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared on the basis of the consolidated annual financial statements. The Holding Company's Board of Directors are responsible for the preparation and presentation of this Statement that gives a true and fair view of the net loss and other comprehensive income and other financial information of the Group in accordance with the recognition and measurement principles laid down in accordance with the Indian Accounting Standards prescribed under Section 133 of the Act read with Companies (Indian Accounting Standards) "ules, 2015, as amended and other accounting principles generally accepted in India and in compliance with the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Group and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Statement that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the Statement by the Directors of the Holding Company, as aforesaid.

In preparing the Statement, the respective Board of Directors of the companies included in the Group are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the Group and of or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group are responsible for overseeing the financial reporting process of the Group.



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**Chartered Accountants** 

## **Other Matters**

1. The Statement includes the audited Financial Results of one subsidiary company (Including step down subsidiary), whose financial results reflect Group's share of total assets of Rs. 15,623.16 Lakhs as at March 31, 2023, Group's share of total revenue of Rs. 793.85 Lakhs, Group's share of total net profit after tax of Rs. 641.85 Lakhs, and Group's share of total comprehensive income of Rs. 641.85 Lakhs, for the year ended March 31, 2023 and Group's net cash flow of Rs. 15.13 Lakhs for the year ended March 31, 2023 respectively, as considered in the Statement, which have been audited by the other auditor whose reports on financial results of this entity have been furnished to us and our opinion on the Statement, in so far as it relates to the amounts and disclosures included in respect of this entity, is based solely on the report of such auditors and the procedures performed by us are as stated in paragraph above.

Our opinion is not modified in respect of the above matter with respect to our reliance on the work done and the reports of the other auditors.

2. The subsidiary (Including step down subsidiary) is located outside India whose financial results has been prepared in accordance with the accounting principles generally accepted in their respective country and which has been audited by other auditor under generally accepted auditing standards applicable in their respective country. The olding Company's Management has converted the financial results of such subsidiary located outside India from accounting principles generally accepted in their respective country accepted in their respective country. The olding principles generally accepted in their respective country to accounting principles generally accepted in their respective country to accounting principles generally accepted in India.

We have audited these conversion adjustments made by the Holding Company's Management. Our opinion on the Statement, in so far as it relates to the financial results of such subsidiary located outside India is based on the report of other auditor and the conversion adjustments prepared by the Management of the Holding Company and audited by us.

Our opinion is not modified in respect of the above matter.

3. The Statement includes the results for the quarter ended March 31, 2023 being the balancing figure between the audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the current financial year prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" which were subject to limited review by us.

Our opinion is not modified in respect of the above matter.

For M S K A & Associates L'hartered Accountants ICAI Firm Registration No.105047W

Acelha k

Geetha Jeyakumar Partner Membership No.: 029409 UDIN: 23029409BGTMVI7852

Place: Chennai Date: May 25, 2023



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	SEPC Limited Engineering the Futu							
	Regd Office : Boscon Futura SV- 4th Floor,							
	10/1, Venkatnarayana Road, T Nagar,Chennai -600017.							
	CIN:L74210TN2000PLC045167							
		bsite: www.shrira						
	Statement of Consolidated audited Fin	ancial Results for	the Quarter and Y	ear Ended March	31, 2023.			
						Rs. Lakhs		
S No	Particulars		Quarter Ended		Year E	inded		
		31.03.2023	31.12.2022	31.03.2022	31.03.2023	31.03.2022		
		Audited (Refer note 16)	Unaudited	Audited (Refer note 16)	Audited	Audited		
1	Income (a) Revenue from operations (b) Other Income	14,222.67 789.80	12,245.33 156.89	9,239.08 205.21	37,884.66 2,003.15	32,945.65 1,113.42		
	Total Income from operations	15,012.47	12,402.22	9,444.29	39,887.81	34,059.07		
2	Expenses (a) Cost of Materials,Erection,Construction & Operation Expenses (b) Changes in inventories of finished goods,work-in-	12,192.15	9,455.42	5,529.82	31,905.03	29,002.23		
	progress and stock-in-trade	-	-	-	-	248.20		
	(c) Employee benefits expense	675.93	717.79	1,063.22	3,340.15	3,699.44		
	(d) Finance Costs (Refer Note 11)	933.76	1,228.26	2,878.76	6,039.75	11,568.38		
	(e) Depreciation and amortisation expense	138.73	202.96	160.37	614.73	582.66		
	(f) Other expenses	64.48	694.42	2,707.90	9,271.71	4,689.27		
	Total expenses	14,005.05	12,298.85	12,340.07	51,171.37	49,790.18		
3	Profit/(Loss) before exceptional items and tax (1-2)	1,007.42	103.37	(2,895.78)	(11,283.56)	(15,731.11)		
4	Exceptional Items- (income)/expense (Refer Note No 10)	-	(285.49)	6,361.26	(13,815.13)	6,361.26		
5	Profit/(Loss) before tax (3 - 4)	1,007.42	388.86	(9,257.04)	2,531.57	(22,092.37)		
6	Tax Expense (Refer Note 13)							
	Current Tax	-	-	-	-	-		
	Deferred Tax	3,021.95	-	4,278.00	3,021.95	4,278.00		
	Total	3,021.95	-	4,278.00	3,021.95	4,278.00		
7	Profit/(Loss) for the period / year (5 - 6)	(2,014.53)	388.86	(13,535.04)	(490.38)	(26,370.37)		
$\frown$	Other comprehensive income / (loss) (OCI)							
	Other comprehensive income not to be reclassified to profit or loss in subsequent periods Re-measurement gains on defined benefit plans (Net of							
	Taxes)	(64.43)	86.94	13.90	(56.38)	15.61		
	Fair Value of Equity Instruments through OCI (Net of Taxes)	(6.38)	9.47	35.15	(11.79)	39.01		
	Total Other comprehensive income	(70.81)	96.41	49.05	(68.17)	54.62		
9	Total comprehensive Profit / (Loss) for the period / year	(2,085.34)	485.27	(13,485.99)	(558.55)	(26,315.75)		
10	( <b>7+8)</b> Paid-up equity share capital (Face value ₹ 10 each)	1,32,152.90	1,32,152.90	97,152.90	1,32,152.90	97,152.90		
11	Other Equity	-	-	-	(23,503.32)	(23,352.89)		
	Earnings per share (of Rs 10/- each) (not annualised for the period): (a) Basic (b) Diluted	(0.16) (0.16)	0.03 0.03	(1.39) (1.39)	(0.04) (0.04)	(2.71) (2.71)		
	See accompanying notes to the financial results	EPC Li	mited		C LIAN			



(Formerly Shriram EPC Ltd) **Regd.Office**: 'Bascon Futura SV' - 4th Floor, 10/1, Venkatanarayana Road, T.Nagar, Chennai - 600 017. Phone : +91-44 E-mail: info@sepc.in Website : www.sepc.in CIN: L74210TN2000PLC045167





SEPC Limited

Consolidated Statement of Assets and Liabilities as at March 31, 2023 (Amount in ₹ lakhs, unless otherwise stated)

	As at 31-03-2023	As at 31-03-2022
ASSETS	AS at 51-05-2025	As at 31-03-2022
Non-current assets		
Property, plant and equipment	3,272.98	3,842.03
Right to Use Assets	322.39	233.09
Intangible assets	27.96	32.00
Contract Assets	7,351.90	3,956.02
Financial assets		
Investments	40.94	52.72
Loans	697.48	8,131.35
Trade Receivables	18,206.25	18,768.50
Other Financial Assets	1,041.14	1,091.57
Deferred tax asset (net)	40,323.55	43,345.50
Income tax assets (net)	1,549.39	1,412.42
Total Non-Current Assets	72,833.98	80,865.20
Current assets		
:ract Assets	73,246.59	79,708.74
Financial assets		
Trade receivables	29,206.01	37,250.48
Cash and cash equivalents	3,304.59	582.67
Other bank balances	1,730.33	2,387.49
Other financial assets	123.37	879.25
Other current assets	19,737.49	20,052.12
Assets classified as held for sale	-	596.06
Total Current Assets	1,27,348.38	1,41,456.81
Total Assets	2,00,182.36	2,22,322.01
EQUITY AND LIABILITIES		
Equity		
Equity share capital	1 22 152 00	07 152 00
Other equity	1,32,152.90 (23,503.32)	97,152.90 (23,352.89)
Non-Controlling Interest	(23,303.32)	(23,332.89)
Total Equity	1,08,809.16	73,946.62
Liabilities Non-Current Liabilities		
Einancial liabilities		
ase Liabilities	252.04	201.93
Borrowings	26,772.64	15,364.47
Other financial liabilities	4,024.26	4,465.38
Provisions	479.77	540.50
Other non-current liabilities	2,078.30	2,202.91
Total Non-Current Liabilities	33,607.01	22,775.19
Current liabilities	55,007.01	22,770.17
Financial liabilities		
Lease Liabilities	98.45	36.60
Borrowings	13,810.58	82,462.97
Trade payables	15,010.00	02,102.77
Total outstanding dues of micro enterprises and small enterprises		-
Total outstanding dues of creditors other than micro	37,957.02	22 040 22
enterprises and small enterprises		33,968.22
Other financial liabilities	1,625.07	1,875.25
Other current liabilities	445.95	689.94
Contract Liabilitites	3,432.75	5,934.03
Provisions	396.37	633.19
Total Current Liabilities	57,766.19	1,25,600.20
Total Liabilities	91,373.20	1,48,375.39
Total Equity and Liabilities	2,00,182.36	2,22,322.01



## SEPC Limited

Consolidated Statement of cash flows for the Year ended March 31, 2023 (Amount in ₹ lakhs, unless otherwise stated)



Particulars	March 31,2023	March 31,2022
Cash flow from operating activities Profit / (Loss) before tax	2 521 57	(22,002,22
Adjustments for:	2,531.57	(22,092.37
Depreciation and amortization expenses	614.73	E02 44
Provision for Gratuity	76.34	582.66
Provision for Compensated Absences		124.63
Provision for Doubtful Trade Receivable & Contract Assets	(158.56)	150.81
Contract assets & Bad debts written off	5,690.78	1,831.49
Finance cost	4,453.20	103.35
Interest income	6,038.86	12,534.31
	(312.71)	(1,074.50
Fair value gain on liability Liabilities written back	(613.58)	(20.02
Loss on sale of fixed asset	(911.59)	(38.92
	336.27	99.18
Gain on debt restructuring	(19,634.82)	
Impairment loss allowance on contract assets and receivables	5,819.69	6,361.26
Operating Profit / (Loss) before working capital changes	3,930.18	(1,418.10
Changes in working capital		
Increase/(Decrease) in trade payables	4 450 27	4.54
Decrease in inventories	4,459.27	4.54 248.20
(Increase)/Decrease in trade receivables	8 201 04	
Decrease in loans and advances	8,291.04	3,237.95
Decrease in other Current liabilities	(0.00)	2,781.95
Decrease in contract liabilities	(243.98)	(2,757.25
Decrease in Short Term provisions	(2,625.89)	(4,821.51
	(134.64)	(52.91
Decrease in Long Term provisions Increase in other financial liabilties	(137.07)	(169.82
	(250.18)	314.00
Decrease in other financial assets	794.34	59.53
(Increase) / Decrease in other current assets	314.62	675.43
Increase/ (Decrease) in Contract Assets	(12,173.61)	(3,386.25
Cash (used in) / from operations	2,224.08	(5,284.25
Income tax paid	(136.97)	(1,915.15
Net cash (used in) / from operating activities (A)	2,087.11	(7,199.40)
Cask Yow from Investing activities		
Payle a for property, plant and equipment and intangible assets	(13.91)	(1.10
Movement in Bank balances not considered as Cash and cash	(57.4/	(170.20)
equivalents (Net)	657.16	(479.39)
Proceeds from sale/ disposal of fixed assets	292.15	4.49
Interest received	312.71	578.52
Net cash flow from investing activities (B)	1,248.11	102.52
Cash flow from Financing activities		
Proceeds from Capital	35,000.00	-
Proceeds from Short term borrowings (net)	359.20	6,875.26
Repayment of Long & Short term borrowings	(31,759.22)	-
nterest and Finance Charges Paid	(4,155.09)	-
Repayment of finance lease obligation	(58.19)	(36.60
Net cash flow (used in) / from financing activities (C)	(613.30)	6,838.69
Net increase in cash and cash equivalents (A+B+C)	2,721.92	(258.19
Cash and cash equivalents at the beginning of the year	582.67	840.86
Cash and cash equivalents at the end of the year	3,304.59	582.67
Cash and cash equivalents comprise		
Cash and cash equivalents as per Balance Sheet	5,034.92	2,970.16
ess: Bank balances not considered as Cash and cash equivalents as		
defined in Ind-AS 7 Cash Flow Statements	1,730.33	2,387.49
E CHENNAL	3,304.59	582.67



ed Account?



## No Notes:

- 1 The above financial results were reviewed and recommended by the Audit Committee and approved by the Board of Directors at their respective meetings held on 25th May 2023 and has been subjected to audit by the Statutory Auditors of the Company. These audited consolidated financial results have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under the Section 133 of the Companies Act, 2013 ("the Act"), Companies (Indian Accounting Standards) Rules, 2015, along with relevant amendment rules issued thereafter and other relevant provisions of the Act, as applicable and guidelines issued by the Securities and Exchange Board of India (SEBI) under SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015 as amended.
- 2 The Resolution Plan (RP) was implemented by the Company and Lenders, upon completion of compliance of all conditions precedent to the satisfaction of the consortium lenders and RP was effective from September 30, 2022, with change in Management as per the RP formulated under the Reserve Bank of India (Prudential Framework for Resolution of Stressed Assets) Directions, 2019 vide its circular dated June 07, 2019 ('the RBI Circular' / "Regulatory Framework"). Consequent to the implementation of resolution plan, Mark AB Capital Investment LLC, Dubai acquired 26.48% in equity of the Company. The stock exchanges vide their letters dated February 02, 2023 has approved the application made by the Company for reclassification of promoters from SVL Limited to Mark AB Capital Investment LLC, Dubai. SVL Limited has been reclassified under Public holding with effect from February 3, 2023.
- i) During the Year ended March 31, 2023, pursuant to the Resolution Plan, Company has received Rs 35,000 Lakhs of equity and has allotted 35,00,00,000 equity shares of Rs. 10 each on preferential basis to Mark AB Capital Investment LLC, Dubai and shall be subject to lock-in for such period as may be prescribed under the ICDR Regulations. As at September 30, 2022 the Company has utilized the entire proceeds towards the intended purpose. The paid-up equity capital of the Company as on date is Rs. 1,32,152.90 Lakhs - divided into 1,32,15,29,025 equity shares of Rs.10/- each.

ii) During the year ended March 31, 2023, pursuant to the Resolution Plan, Company has issued 1,75,00,000 Compulsorily Convertible Debentures(CCD) of Rs 100/- each and 00,000 Non-Convertible Debenture(NCD) of Rs 100/- each aggregating to Rs. 35,000 Lakhs by way of conversion of existing loans of lenders.

- 4 Pursuant to the approval of the Board of Directors of the Company at its Meeting held on December 27, 2022 final Letter of Offer (LOF) was filed with the Stock Exchanges on March 23, 2023 for Issue of 49900000 Equity Shares under Rights Issue for an amount aggregating to Rs.4,999 Lakhs. The Rights Issue opened for subscription on April 10, 2023 and closed on April 24, 2023. The Rights Issue Committee, at its Meeting held on May 02, 2023 allotted 49900000 Rights Equity Shares to the eligible Shareholders.
- 5 Contract asset(Non- Current) includes Rs 7,351.90 lakhs(net of provisions amounting to Rs 926.98 lakhs)(March 31, 2022, Rs 3956.02 lakhs) and Trade receivable (Non -Current) includes an amount of Rs 575.21 lakhs(net of Provisions amounting to Rs 82.99 lakhs) from projects which are stalled due to delays in statutory approvals faced by the customer. Considering the ongoing negotiations with the customers' ,Management is confident of recovering the dues in full. The auditors have qualified this matter in their report for the quarter and year ended March 31, 2023.
- 6 The Company (SEPC) and Twarit Consultancy Services Private Limited (TCPL) were the Respondents in respect of an International Arbitration before The Singapore International Arbitration Centre (SIAC) filed by GPE (INDIA) Ltd, GPE JV1Ltd, Gaja Trustee Company Private Ltd (the Claimants) in connection with the investments made by the claimants in an associate company of the Company. SIAC vide its award dated January 07, 2021 awarded damages jointly and severally on the Respondents to the tune of Rs.19,854.10 lakhs and a sum of SGD 372,754.79 towards Arbitration expenses. These are to be paid along with simple interest @ 7.25% pa from July 21, 2017 until the date of payment.

The Respondents preferred an appeal before the High Court of Republic of Singapore against the award of SIAC and the same is held in favour of the claimants. Recognition and Enforcement petition was filed by the claimants before Madras High Court which recognised the foreign award subject to obtaining of prior approval from the RBI. Aggrieved by this the claimants have moved the Supreme Court for certain directions which is pending.

However, the Company has entered into an Inter-se arrangement dated September 29, 2015 with TCPL and Shri Housing Pvt Ltd by which, Company will be fully indemnified, in case of any liability arising out of any Suits, Proceedings, Disputes, Damages payable by the Company on any defaults arising out of the above.

- 7 *V* al Shriram EPC JV (JV Company) have won the complaint against Export Credit Guarantee Corporation of India Limited (ECGC) before the National Consumer Disputes essal Commission, (NCDRC) New Delhi, in connection with the project executed in Basra, Iraq. NCDRC, vide their order dated January 27, 2021, allowed the claims and directed ECGC to pay a sum of Rs. 26,501 lakhs along with simple interest @ 10% pa. with effect from September 19, 2016 till the date of realisation to the JV Company within a period of three months from the date of order, failing which ECGC will be liable to pay compensation in the form of simple interest @ 12% pa. ECGC had filed an appeal against the order of NCDRC New Delhi, before Supreme Court, and the case is pending for disposal.
- 8 The Company has business losses which are allowed to be carried forward and set off against available future taxable income under Income Tax Act, 1961. Against the carried forward loss amounting to Rs. 1,37,510.14 lakhs, the Company has recognised Deferred Tax Asset (DTA) on a carry forward loss of Rs. 1,11,216.10 lakhs in an earlier year resulting in DTA of Rs. 33,289.92 lakhs (March 31, 2022 Rs. 39,645 Lakhs). Considering potential order book as on date, future business prospects in the light of implementation of resolution plan, projects in pipeline etc, the management is confident of adjusting these carry forward losses and reversal of DTA before the expiry of the period for which this benefit is available. The auditors have qualified this matter in their report for the year ended March 31, 2023.





# **SEPC** Limited

(Formerly Shriram EPC Ltd) **Regd.Office :** 'Bascon Futura SV' - 4th Floor, 10/1, Venkatanarayana Road, T.Nagar, Chennai - 600 017. Phone : +91-44-4900 5555 E-mail: info@sepc.in \_}}/ebsite : www.sepc.in CIN: L74210TN2000PLC045167





9	The Company has incurred net loss before exceptional items during the year ended March 31, 2023 amounting to Rs. 11,283.56 Lakhs and as of that date has accumulated losses aggregating Rs. 2,15,595.87 Lakhs. Resolution Plan submitted in accordance with the requirement set out in the circular issued by the Reserve Bank of India No RBI/20119/203DBR.No-BP.BC.45/21.04.048./2018-19 dated June 07, 2019 has been approved and implemented by Company and Lenders on September 30, 2022. Considering the positive developments of implementing the resolution plan, infusion of equity by the investor, completion of Rights issue and the change in management, additional funding by Investor for working capital together with plans to meet financial obligations in future out of the cash flows from execution of the pipeline of orders in hand, business plans, sanctioned non-fund based facilities etc, these financial results are prepared on a going concern basis.
10	Exceptional items:
	(i) Year ended March 31, 2023 includes an amount of Rs. 19,634.82 Lakhs (an amount of Rs.1,059.25 Lakhs accounted during December 31, 2022, an amount of Rs. 18,575.57 Lakhs accounted during September 30, 2022) resulting from implementation of Resolution Plan entered into with the lenders dated June 22, 2022, on account of reduction in interest cost with effect from October 01, 2020 till June, 30, 2022, the difference between the carrying amounts of the facilities before restructuring as at September 30, 2022 and the fair values of the new facilities recognised as income in accordance with INDAS 109 - Financial Instruments.
	<ul> <li>(ii) (a) During the quarter ended December 31, 2022, contract assets amounting to Rs 774.15 lakhs was written off, in respect of a project stopped by the client consequent to an order of the National Green Tribunal restraining the client from proceeding with the project.</li> <li>(b) During the quarter ended September 30, 2022, contract assets amounting to Rs. 5,045.93 Lakhs was written off, on account of wrongful termination of a contract and consequent legal disputes / arbitration proceedings initiated during the quarter in respect of a project with the customer.</li> </ul>
11	<ul> <li>Exceptional item for the previous year ended March 31, 2022 represents provisions for trade, other receivables and contract assets amounting to Rs. 6,361.26 lakhs, based stimation of potential stress on project completion and collections, considering the continuing impact of COVID 19 pandemic.</li> <li>Consequent to implementation of resolution plan, Interest waiver (July'22 - September'22) of Rs. 2,176 Lakhs has been adjusted against Finance cost for the year ended March 31, 2023.</li> </ul>
12	During March 23, the Company has obtained Services Investment License to incorporate a 100% subsidiary namely - SIBC Limited Company, in Saudi Arabia for the purpose of exploiting the market potential in the kingdom of Saudi Arabia as well as strengthen our presence in Gulf Cooperation Council region (GCC) using Company's qualifications and promoter MARK AB experience in that region.
13	There is no provision for tax in view of the brought forward losses/unabsorbed depreciation relating to earlier years, available for set off, while computing income, both under the provisions of 115 JB and those other than section 115 JB of the Income Tax act 1961. However, tax expense includes deferred tax asset on unabsorbed business loss written off amounting to Rs.2,878.38 Lakhs during the current year ended March 31, 2023 and Rs.4,278.00 Lakhs during the previous year ended March 2022.
14	The Company is engaged in the sole activity of carrying on the business of "Engineering ,Procurement and Construction " (EPC) and therefore, has only one reportable segment in accordance with Ind AS 108 "Operating Segments". Hence no separate segment reporting is applicable to the Company.
15	The Code on Social Security, 2020 ('Code') relating to employee benefits during employment and post-employment benefits, received Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date from which the Code will come into effect has not yet been notified. The Company will assess the impact of the Code when it comes into effect and will record any related impact form the period the Code becomes effective
16	The figures of the quarter ended March 31, 2023 / 2022 are the balancing figures between the audited figures in respect of the financial year up to March 31, 2023 / 2022 and the unaudited published year-to-date figures up to December 31, 2022 / 2021 being the date of the end of third quarter of the financial year which were subjected to limited review.
17	ious period/year figures have been regrouped / reclassified to be in conformity with current period's classification/disclosure, wherever necessary.
	For SEPCLIMITED
	Place: Chennai N K Suryanarayanan Date : 25th May 2023 Managing Director & CEO
	CHENNAL *



# **SEPC Limited**

(Formerly Shriram EPC Ltd) **Regd.Office**: 'Bascon Futura SV' - 4th Floor, 10/1, Venkatanarayana Road, T.Nagar, Chennai - 600 017. Phone : +91-44-4900 5555 E-mail: info@sepc.in CIN: L74210TN2000PLC045167





## NEXURE I

tement on Impact of Audit Qualifications (for audit report with modified opinion) submitted along-with Annual Audited Financial Results - (Consolidated)

tement on Impact of Audit Qualifications for the Financial Year ended March 31,2023 , [See Regulation 33 / 52 of the SEBI (LODR) (Amendment) Regulations, 2016]

l. No.	Particulars	Audited Figures (as reported before adjusting for qualifications)	Adjusted Figures (audited figures after adjusting for qualifications)
			Rs lakhs
1	Turnover / Total income	39,887.81	
2	Total Expenditure	51,171.37	
3	Net Profit/(Loss)	-11,283.56	
4	Earnings Per Share	-0.04	
5	Total Assets	2,00,182.36	
6	Total Liabilities	91,373.20	
7	Net Worth Any other financial item(s) (as felt appropriate by the management)	1,08,809.16	
11.	Audit Qualification (each audit qualification separately):		
(a)	a. Details of Audit Qualification: Contract Assets (Non-Current) include Rs. 7,351.90 Lakhs (Net of provisions amount		
	Receivables (Non-Current) include Rs. 575.21 Lakhs (Net of provisions amounting to R account of statutory delays faced by the customer. In the absence of positive devel would be recoverable by the Company. Further, we do not have sufficient app recoverability of the said amounts. Accordingly, we are unable to comment on the ca Receivables (Non-Current) and the impact if any, on account of non-provisioning of t the Audited consolidated financial results). These qualifications have not been addre ended March 31, 2023.	opment in this matter till date, t propriate audit evidence to com arrying value of above-mentioned he said balances, on the consolida	here is uncertainty on the amount th roborate management's assessment Contract Asset (Non-Current) and Tra- ated financial results. (Refer Note 05
	Note No 5 as appearing in the Consolidated Financial Results for the quarter and ye	ar ended March 31, 2023	
	Contract asset(Non- Current) includes Rs 7351.45 lakhs(net of provisions amounting to Non -Current) includes an amount of Rs 575.21 lakhs(net of Provisions amounting to Rs approvals faced by the customer. Considering the ongoing negotiations with the custom auditors have qualified this matter in their report for the quarter and year ended Marc	82.99 lakhs) from projects which ners' ,Management is confident of	are stalled due to delays in statutory
(b)	The carrying value of Deferred Tax Asset (DTA) include an amount of Rs.33,289.92 lab business losses. Due to unavailability of sufficient appropriate audit evidence to cor available in the future against which such unabsorbed business losses can be utilised, extent to which the deferred tax asset can be utilized. (Refer Note 08 of the Au addressed by the Management of the Group in the Statement for the quarter ended Ma	roborate management's assessme as required by Ind AS 12 on Incom dited consolidated financial resul	nt that sufficient taxable profit will taxes, we are unable to ascertain t
	ote No 8 as appearing in the Consolidated Financial Results for the quarter and ye	ar ended March 31, 2023	
	The Company has business losses which are allowed to be carried forward and set of Against the carried forward loss amounting to Rs. 1,37,510.14 lakhs, the Company 1,11,216.10 lakhs in an earlier year resulting in DTA of Rs. 33,289.92 lakhs (March 31 future business prospects in the light of implementation of resolution plan, project forward losses and reversal of DTA before the expiry of the period for which this benefithe year ended March 31, 2023.	has recognised Deferred Tax Asse , 2022 - Rs. 39,645 Lakhs). Consid s in pipeline etc, the managemen	et (DTA) on a carry forward loss of R dering potential order book as on dat ht is confident of adjusting these car
(C)	Emphasis of Matter		
	We draw attention to following Notes to the Statement: A) Note 10 (i) to the Statement, which describes the implementation of Resolution P waiver, and the difference between the carrying amounts of the facilities before rest income and disclosed under Exceptional items in the statement of profit and loss in acc B) Note 10 (ii) to the Statement, which states that the management has written off a performed on a contract entered into with a customer which was subsequently wron issues at the contract site. Legal disputes / arbitration proceedings have been initiated	ructuring and the fair values of th cordance with INDAS 109 - Financia in amount of Rs. 5,820.08 Lakhs to ngfully terminated before the con	ne new facilities has been recognised al Instruments. wards amounts due on account of wo npletion of the contract due to certa
	Our opinion is not modified in respect of the above matters.		C LIMITED
	S. ASSOCIATES + SI		*Criennai - 600



	Note No 10 as appearing in the Consolidated Financial Results for the quarter and year ended March 31, 2023						
	<ul> <li>(i) Year ended March 31, 2023 includes an amount of Rs. 19,634.82 Lakhs (an amount of Rs. 18,575.57 Lakhs accounted during September 30, 2022) resulting from implementati on account of reduction in interest cost with effect from October 01, 2020 till June, 30, before restructuring as at September 30, 2022 and the fair values of the new facilities r Instruments.</li> <li>(ii) (a) During the quarter ended December 31, 2022, contract assets amounting to Rs 77 consequent to an order of the National Green Tribunal restraining the client from proceed (b) During the quarter ended September 30, 2022, contract assets amounting to Rs. 5 contract and consequent legal disputes / arbitration proceedings initiated during the quarter ended for the fact and consequent legal disputes / arbitration proceedings initiated during the quarter ended for the fact and consequent legal disputes / arbitration proceedings initiated during the quarter ended for the fact and consequent legal disputes / arbitration proceedings initiated during the quarter ended for the fact and consequent legal disputes / arbitration proceedings initiated during the quarter ended for the fact and consequent legal disputes / arbitration proceedings initiated during the quarter ended for the fact and consequent legal disputes / arbitration proceedings initiated during the quarter ended for the fact and consequent legal disputes / arbitration proceedings initiated during the quarter ended for the fact and consequent legal disputes / arbitration proceedings initiated during the quarter ended for the fact and consequent legal disputes / arbitration proceedings initiated during the quarter ended for the fact and consequent legal disputes / arbitration proceedings initiated during the quarter ended for the fact and consequent legal disputes / arbitration proceedings initiated during the quarter ended for the fact and consequent legal disputes / arbitration proceedings in the fact and f</li></ul>	on of Resolution Plan entered into with the lenders dated June 22, 2022, , 2022, the difference between the carrying amounts of the facilities ecognised as income in accordance with INDAS 109 - Financial 4.15 lakhs was written off, in respect of a project stopped by the client eeding with the project. ,045.93 Lakhs was written off , on account of wrongful termination of a					
	,						
	c. Frequency of qualification: Whether appeared first time / repetitive / since how long continuing	Qualification 1(a)- Repetitive Second Year					
		Qualification 1(b)- Repetitive (Fourth Year) Emphasis of Matter -1(c)- First Year					
$\frown$	d. For Audit Qualification(s) where the impact is quantified by the auditor,						
	Management's Views	Not Applicable					
2	<ul> <li>e. For Audit Qualification(s) where the impact is not quantified by the auditor:</li> <li>(i) Management's estimation on the impact of audit qualification:</li> </ul>	Nil					
1	Turnover / Total income						
2 3	Total Expenditure Net Profit/(Loss)						
4	Earnings Per Share						
5	Total Assets						
6	Total Liabilities						
7	Net Worth						
	(ii) If management is unable to estimate the impact, reasons for the same :						
		Management is of the view that the entire amount is recoverable					
	(iii) Auditors' Comments on (i) or (ii) above:	NA					
	Ν						
111.	Signatories:						
		Revelater					
	N K Suryanarayanan	R .S Chandrasekharan					
	Managing Director & CEO	Chief Financial Officer					
	Man	For MSKA & Associates Chartered Accountants Geetha Jeyakumar					
	Audit Committee Chairman	Partner MNO·29409					
Place:	Chennai						
Date :	25th May 2023	Prod Accounts					

**Chartered Accountants** 

Floor 5, Main Building, Guna Complex New No. 443 & 445, Old No. 304 & 305, Anna Salai Teynampet, Chennai 600018, INDIA

Report of Independent Auditor on the Restated Consolidated Statement of Assets and Liabilities as at March 31, 2023, March 31, 2022 and March 31, 2021, the Restated Consolidated Statement of Profit and Loss (including Other Comprehensive Income), Restated Consolidated Statement of Changes in Equity, Restated Consolidated Statement of Cash flows, Summary Statement of Significant Accounting Policies and Other Explanatory Information of SEPC Limited and it's Subsidiary for the years ended March 31, 2023, March 31, 2022 and March 31, 2021 (collectively, the "Restated Consolidated Financial Information")

The Board of Directors **SEPC Limited** Old No. 56/ L, New No. 10/1, 4th Floor, Bascon Futura Sv it Park, Venkatnarayana Road, Parthasarathy puram, T.Nagar, Chennai - 600017

Dear Sirs,

as CHENNAI

- 1. We, M S K A & Associates, Chartered Accountants ("we" or "us" or "our" or "firm"), have examined the Restated Consolidated Financial Information of SEPC Limited (the "Company" or "Holding Company" or the "Issuer") and its subsidiary (the Holding Company and its subsidiary together referred to as the "Group"), as at March 31, 2023, March 31, 2022 and March 31, 2021, annexed to this report for the purpose of inclusion in the Letter of Offer (the 'LOF'), prepared by the Company in connection with its proposed rights issue of its equity shares of face value of Rs. 10 each ("Rights Issue"). These Restated Consolidated Financial Information have been approved by the Board of Directors of the Company at their meeting held on October 12, 2023 and have been prepared by the Company in accordance with the requirements of:
  - the Sub-section (1) of Section 26 of Part I of Chapter III of the Companies Act, 2013 (the "Act"); a)
  - the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, b) 2018, as amended (the "SEBI ICDR Regulations"); and
  - c) The Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India ("ICAI"), as amended from time to time (the "Guidance Note").
- 2. The Company's Board of Directors are responsible for the preparation of the Restated Consolidated Financial Information for the purpose of inclusion in the LOF to be filed with Securities and Exchange Board of India ("SEBI"), BSE Limited ("BSE") and the National Stock Exchange of India Limited ("NSE") in connection with the Proposed Rights Issue. The Restated Consolidated Financial Information have been prepared by the management of the Company in accordance with the basis of preparation stated in Note 2 to the Restated Consolidated Financial Information. The Board of Directors of the Company are responsible for designing, implementing and maintaining adequate internal control relevant to the preparation and presentation of the r Restated Consolidated Financial Information. The Board of Directors of the Company are responsible for identifying and ensuring that the Group complies with the Act, SEBI ICDR Regulations and the Guidance Note.
- 3. We have examined such Restated Consolidated Financial Information taking into consideration:
  - the terms of reference and terms of our engagement agreed upon with you in accordance with our a) engagement letter dated September 13, 2023, in connection with the Proposed Rights Issue of the Company;
  - b) The Guidance Note. The Guidance Note also requires that we comply with the ethical requirements as stated in the Code of Ethics issued by the ICAI;
  - Concepts of test check and materiality to obtain reasonable assurance based on verification of C) evidence supporting the Restated Consolidated Financial Information; and
  - d) The requirements of Section 26 of the Act and the SEBI ICDR Regulations.

Our work was performed solely to assist you in meeting your responsibilities in relation to compliance with the Act, the SEBI ICDR Regulations and the Guidance Note in connection with the Proposed Rights Issue.

**Chartered Accountants** 

4. These Restated Consolidated Financial Information have been compiled by the management from:

Audited Consolidated Ind AS financial statements of the Group as at and for the years ended March 31, 2023. March 31, 2022, and March 31, 2021 prepared in accordance with the Indian Accounting Standards (referred to as "Ind AS") as prescribed under Section 133 of the Act read with Companies (Indian Accounting Standards) Rules 2015, as amended, and other accounting principles generally accepted in India, which have been approved by the Board of Directors at their meeting held on May 25, 2023, June 24, 2022 and June 29, 2021 respectively.

5. For the purpose of our examination, we have relied on:

> Auditor's report issued by us dated May 25, 2023, June 24, 2022 and June 29, 2021 on the consolidated Ind AS financial statements of the Group as at and for the years ended March 31, 2023, March 31, 2022, and March 31, 2021 as referred in Paragraph 4 above.

A. The audit report for the year ended March 31, 2023 included the below paragraphs:

## (i) Emphasis of Matter:

We draw attention to the following matters in the Notes to the consolidated financial statements:

- a) Note 42.1(i) of the consolidated financial statements, which describes the implementation of Resolution Plan entered into with the lenders dated June 22, 2022, wherein interest waiver, and the difference between the carrying amounts of the facilities before restructuring and the fair values of the new facilities has been recognized as income and disclosed under Exceptional items in the statement of profit and loss in accordance with INDAS 109 - Financial Instruments.
- b) Note 42.1(ii) to the consolidated financial statements, which states that the management written off an amount of Rs. 5,819.69 Lakhs towards amounts due on account of work performed on a contract entered into with a customer which was subsequently wrongfully terminated before the completion of the contract due to certain issues at the contract site. Legal disputes / arbitration proceedings have been initiated during the period in respect of projects with the customers.

Our opinion is not modified in respect of these matters.

## (ii) Other Matters:

We did not audit the financial statements of one subsidiary, whose financial statements reflect total assets of Rs. 15,623.16 Lakhs as at March 31, 2023, total revenues of Rs. 793.85 Lakhs and net cash flows amounting to Rs. 15.13 Lakhs for the year ended on that date, as considered in the consolidated financial statements. The financial statements have been audited by other auditor whose report have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of this subsidiary and our report in terms of sub-section (3) of Section 143 of the Act, in so far as it relates to the aforesaid subsidiary, is based solely on the reports of the other auditor. The subsidiary is located outside India whose financial statements have been prepared in accordance with accounting principles generally accepted in its country and which have been audited by other auditor under generally accepted auditing standards applicable in its country.

The Holding Company's management has converted the financial statements of the subsidiary located outside India from accounting principles generally accepted in its country to accounting principles generally accepted in India. We have audited these conversion adjustments made by the Holding Company's management.

Our opinion in so far as it relates to the balances and affairs of the subsidiary located outside India is based on the report of other auditor and the conversion adjustments prepared by the management of the Holding Company and audited by us.

Our opinion on the consolidated financial statements, and our report on Other Legal and Regulatory Requirements below, is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditor and the financial statements certified by the Management.



Chartered Accountants

- B. The audit report for the year ended March 31, 2022 included the below paragraphs:
  - (i) Material Uncertainty Related to Going Concern:

We draw attention to Note 4 (e) to the consolidated financial statements, which states that the Company has incurred a net loss of Rs. 26,370.37 Lakhs during the year ended March 31, 2022 and as of that date has accumulated losses aggregating to Rs. 2,15,105.50 Lakhs which has resulted in substantial erosion of its net worth. Further, the COVID-19 pandemic has also impacted the operations resulting in delay of collection relating to project dues. These events or conditions indicates that a material uncertainty exists that may cast significant doubt on the Company's ability to continue as a going concern. However, as stated in the note, considering the restructuring plan for the borrowings, infusion of additional equity subsequent to the year end by the investor and Management's plans to meet financial obligations in foreseeable future out of the cash flows from execution of the pipeline of orders in hand, future business plans, non-fund based facilities, and realisation of trade receivables, the consolidated financial statements of the Company for the year ended March 31, 2022 have been prepared on a going concern basis. Our opinion is not modified in respect of this matter.

## (ii) Emphasis of Matter:

We draw attention to Note 43 to the Consolidated financial statements which states that the Management has made an assessment of the impact of Covid-19 on the Company's operations, financial performance and position as at and for the year ended March 31, 2022 and accordingly recognised an impairment loss of Rs. 6,361.26 Lakhs (March 31, 2021: Rs. 1,149.11 Lakhs) on financial assets and contract assets to reflect the business impact arising from the COVID 19 pandemic. Our opinion is not modified in respect of this matter.

## (iii) Other Matters:

We did not audit the financial statements of one subsidiary, whose financial statements reflect total assets of Rs.15,356.23 Lakhs as at March 31, 2022, total revenues of Rs.2,885.01 Lakhs and net cash flows amounting to Rs.34.40 Lakhs for the year ended on that date, as considered in the consolidated financial statements. The consolidated financial statements also include the Group's share of net loss of Rs. 1,469.36 Lakhs for the year ended March 31, 2022, as considered in the consolidated financial statements. The financial statements have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of this subsidiary and our report in terms of sub-section (3) of Section 143 of the Act, in so far as it relates to the aforesaid subsidiary, is based solely on the reports of the other auditors.

- C. The audit report for the year ended March 31, 2021 included the below paragraphs:
- (i) Emphasis of Matter:

We draw attention to Note 39 to the consolidated financial statements, which fully describes that the Company has made an assessment to recognize an impairment loss of Rs. 1,149.11 Lakhs on financial assets to reflect the business impact and uncertainties arising from the COVID 19 pandemic on the Company's operations, financial performance and position as at and for the year ended March 31, 2021 (March 31, 2020: INR 2,748.97 Lakhs).

Our opinion is not modified in respect of this matter.

## (ii) Other Matters:

We did not audit the financial statements of one subsidiary, whose financial statements reflect total assets of Rs. 16,819.33 Lakhs as of March 31, 2021, total revenues of Rs. 5,085.19 lakhs and net cash flows amounting to (Rs. 316.80 Lakhs) for the year ended on that date, as considered in the consolidated financial statements. These financial statements have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of the subsidiary, and our report in terms of subsection (3) of Section 143 of the Act, in so far as it relates to the aforesaid subsidiary, is based solely on the reports of the other auditors.



Chartered Accountants

- 6. Based on our examination and according to the information and explanations given to us, we report that the Restated Consolidated Financial Information:
  - a) have been prepared after incorporating adjustments for the changes in accounting policies and regrouping/reclassifications retrospectively in the financial years ended March 31, 2022 and March 31, 2021 to reflect the same accounting treatment as per the accounting policies and grouping/classifications followed as at and for the year ended March 31, 2023;
  - b) does not contain any qualifications requiring adjustments except for the matters mentioned in para 7 below. Moreover, with respect to the matters mentioned in paragraph 5A, 5B and 5C above, those qualifications/ observations in the Companies (Auditor's Report) Order, 2020 for the years ended March 31, 2023 and March 31, 2022 and Companies (Auditor's Report) Order, 2016 for the year ended March 31, 2021 and the qualifications in the report on the internal financial controls with reference to the consolidated financial statements for the years ended March 31, 2023, March 31, 2022 and March 31, 2021 under clause (i) of sub section 3 of Section 143 of the Companies Act 2013, which do not require any adjustments in the Restated Consolidated Financial Information have been disclosed in Note 60 to the Restated Consolidated Financial Information and;
  - c) have been prepared in accordance with the Act, SEBI ICDR Regulations and the Guidance Note.

#### 7. **Basis for Qualified Opinion**

- A) The audit report on the consolidated financial statements for the year ended March 31, 2023 issued by us, included the below qualifications which have not been adjusted in the Restated Consolidated Financial Information :
  - i) The carrying value of Deferred Tax Asset (DTA) include an amount of Rs. 33,289.92 Lakhs (March 31, 2022: Rs. 39,645 Lakhs) which is recognized on unabsorbed business losses. Due to unavailability of sufficient appropriate audit evidence to corroborate management's assessment that sufficient taxable profits will be available in the future against which such unabsorbed business losses can be utilised as required by Ind AS 12 on Income taxes, we are unable to ascertain the extent to which the deferred tax asset can be utilized. (Refer Note 43B of the consolidated financial statements).
  - ii) Contract Assets (Non-Current) include Rs. 7,351.90 Lakhs (Net of provisions amounting to Rs. 926.98 Lakhs) (March 31, 2022: Rs. 3,956.02 Lakhs) and Trade Receivables (Non-Current) include Rs. 575.21 Lakhs (Net of provisions amounting to Rs. 82.99 Lakhs) relating to dues on projects which are not progressing on account of statutory delays faced by the customer. In the absence of positive development in this matter till date, there is uncertainty on the amount that would be recoverable by the Company. Further, we do not have sufficient appropriate audit evidence to corroborate management's assessment of recoverability of the said amounts.

Accordingly, we are unable to comment on the carrying value of above-mentioned Contract Asset (Non-Current) and Trade Receivables (Non-Current) and the impact if any, on account of non-provisioning of the said balances on the consolidated financial statements. (Refer to Note 8.1 and Note 11.1 of the Consolidated Financial Statements)

- B) The audit report on the consolidated financial statements for the year ended March 31, 2022 issued by us, included the below qualifications which have not been adjusted in the Restated Consolidated Financial Information :
- i) The carrying value of Deferred Tax Asset (DTA) include an amount of Rs. 39,645.00 Lakhs (March 31, 2021: Rs. 43,889.00 Lakhs) which is recognized on unabsorbed business losses. Due to unavailability of sufficient appropriate audit evidence to corroborate management's assessment on reasonable certainty of future taxable profits, as required by Ind AS 12- Income taxes and considering the current pandemic situation, we are unable to ascertain the extent to which the deferred tax asset can be utilized. (Refer Note 44 of the Consolidated financial statements)



Chartered Accountants

- ii) Contract Asset (Non-Current) include Rs. 3,956.02 Lakhs (Net of provisions amounting to Rs. 926.98 Lakhs) relating to project dues which is not progressing on account of Statutory delays faced by the Customer. In the absence of positive development in this matter till date, there is uncertainty on the amount that would be recoverable by the Company. Further, sufficient appropriate audit evidence to corroborate management's assessment of recoverability of the above said amount is not available. Accordingly, we are unable to comment on the carrying value of above-mentioned Contract Asset (Non-Current) and the impact if any, on account of non-provisioning of the said balance on the Consolidated financial statements. (Refer to Note 08 of the Consolidated Financial Statements)
- C) The audit report for the year ended March 31, 2021 included the below qualifications which have not been adjusted in the Restated Consolidated Financial Information:
  - i. Financial Assets Loans (Non-Current) include Rs. 3,201.62 Lakhs (March 31, 2020: Rs. 3,800.40 Lakhs) due from a related party. Sufficient appropriate audit evidence to corroborate management's assessment of recoverability of the above said amount is not available and the amount is outstanding for more than five years. Further, no provision with respect to the same is made in the books of account as explained in Note 9.2 of the Consolidated Financial Statements. Accordingly, we are unable to comment on the carrying value of above-mentioned Financial Assets Loans amounting to Rs. 3,201.62 Lakhs and the impact if any, on account of non-provisioning of the said balance on the financial statements at present.
- ii. The carrying value of Deferred Tax Asset (DTA) include an amount of Rs. Rs. 43,889.00 Lakhs (March 31, 2020: Rs. 43,520 Lakhs) which is recognized on unabsorbed business losses. Due to unavailability of sufficient appropriate audit evidence to corroborate management's assessment on reasonable certainty of future taxable profits, as required by Ind AS 12 on Income Taxes, considering the current pandemic situation, we are unable to ascertain the extent to which the deferred tax asset can be utilized. The impact if any, of the undetermined impairment provision on the financial statements is not ascertainable currently. Refer Note 40 of the Consolidated financial statements.

## 8. Qualified Opinion

In our opinion and to the best of our information and according to the explanation given to us and after considering auditors' reports issued by other auditors, except for the effect of the matter described in Basis for Qualified Opinion paragraph above, the Restated Consolidated Financial Information of the Group as at and for the years ended March 31, 2023, March 31, 2022 and 31 March 2021, read with basis of preparation and summary of significant accounting policies disclosed in Note 2.1, have been prepared in accordance with Section 26 of Part I of Chapter III of the Act, the SEBI ICDR Regulations and the Guidance Note.

- 9. The Restated Financial Information do not reflect the effects of events that occurred subsequent to the respective dates of the reports on the audited consolidated Ind AS financial statements mentioned in paragraph 4 above.
- 10. This report should not in any way be construed as a reissuance or re-dating of any of the previous auditor's reports issued by us, nor should this report be construed as a new opinion on any of the financial statements referred to herein.
- 11. We have no responsibility to update our report for events and circumstances occurring after the date of this report.



**Chartered Accountants** 

12. Our report is intended solely for use of the Board of Directors and for inclusion in the Letter of Offer to be filed with the SEBI and the stock exchanges, as applicable in connection with the proposed Rights Issue. Our report should not be used, referred to or distributed for any other purpose without prior consent in writing. Accordingly, we do not accept or assume any liability or any duty of care towards any other person relying on the report.

For M S K A & Associates Chartered Accountants Firm Registration Number: 105047W

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Geetha Jeyakumar Partner Membership Number: 029409 UDIN: 23029409BGTNBD1230

Place: Chennai Date: October 12, 2023



(Amount in ₹ lakhs, unless otherwise stated)				
Particulars	Notes	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021
ASSETS		-		
Non-current assets				
Property, plant and equipment	6A	3,272.98	3,842.03	4,476.3
Right of Use Assets	6B	322.39	233.09	· -
Intangible assets	7	27.96	32.00	36.0
Contract assets	8	7,351.90	3,956.02	3,956.0
Financial assets	Ū	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	5,750102	5,75010
Investments	9	40.93	52.72	79.8
Loans	10	697.48	8,131.35	10,913.3
Trade Receivables	10	18,206.25	18,768.50	21,015.1
Other Financial Assets	12	1,041.14	1,091.57	1,186.0
Deferred tax asset (net)	13	40,323.55	43,345.50	47,623.7
Income tax assets (net)	14	1,549.40	1,412.42	3,327.5
Other Non-Current Assets	14	1,347.40	1,412.42	3,527.5
Total Non-Current Assets		72,833.98	80,865.20	02 614 0
Total Non-Current Assets		72,633.96	80,883.20	92,614.00
Current assets				
Inventories	15		_	248.2
Contract Assets	15	73,246.59	79,708.74	82,683.7
	10	75,240.39	77,700.74	02,003.7
Financial assets				
Trade receivables	17	29,206.01	37,250.48	40,207.5
Cash and cash equivalents	17	3,304.59	582.67	40,207.5 840.8
Other bank balances		1,730.33		
Other Financial Assets	19 20	,	2,387.49	2,866.8
		123.37	879.25	844.2
Other Current assets	21	19,737.49	20,052.12	20,727.5
Assets classified as held for sale Total Current Assets	22		596.06	596.0
		1,27,348.38	1,41,456.81	1,49,015.1
Total Assets		2,00,182.36	2,22,322.01	2,41,629.1
EQUITY AND LIABILITIES				
Equity				
Equity share capital	23	1,32,152.90	97,152.90	97,152.9
Other equity	24	-23,503.31	(23,352.89)	3,215.1
Minority Interest	24	159.58	146.61	142.7
Total Equity		1,08,809.16	73,946.63	1,00,510.8
Liabilities				
Non-Current Liabilities				
Financial liabilities				
Lease Liabilities	6B	252.04	201.93	
Borrowings	25	26,616.64	15,364.47	20,072.8
Other financial liabilities	26	4,024.26	4,465.38	4,363.3
Provisions	27	479.77	540.58	559.5
Contract Liabilities	28	2,078.30	2,202.91	4,882.1
Total Non-Current Liabilities		33,451.01	22,775.27	29,877.8
Current lishilition				
Current liabilities				
Financial liabilities				
Lease Liabilities	6B	98.45	36.60	•
Borrowings	29	13,966.58	82,462.97	63,515.8
Total outstanding dues of micro enterprises				
and small enterprises				
b) Total outstanding dues of creditors other	30	37,957.02	33,968.22	34,002.6
than micro enterprises and small enterprises				,- 5210
Other financial liabilities				
Other financial liabilities	31	1,625.07	1,875.25	1,663.2
Other current liabilities	32	445.95	689.95	3,447.2
Contract Liabilities	33	3,432.75	5,934.02	8,076.2
Provisions	34	396.37	633.20	535.3
Total Current Liabilities		57,922.19	1,25,600.20	1,11,240.4
Total Liabilities		91,373.20	1,48,375.46	1,41,118.3
		ļ		
Total Equity and Liabilities		2,00,182.36	2,22,322.01	2,41,629.1

The accompanying notes are an integral part of the financial statements

As per our report of even date For MSKA & Associates Chartered Accountants Firm Registration No. 105047W For and on behalf of the Board of Directors of SEPC Limited (Formerly Known as Shriram EPC Limited) CIN - L74210TN2000PLC045167

Geetha Jeyakumar Partner Membership No : 029409 N.K Suryanarayanan Managing Director & CEO DIN :

T.Sriraman 165 Company Secretary Place: Chennai Director

R.S.Chandrasekharan Chief Financial Officer Place: Chennai

## SEPC Limited (Formerly known as Shriram EPC Limited) Restated Consolidated Statement of Profit and Loss Account (Amount in ₹ lakhs, unless otherwise stated)

Particulars	Notes	For the year ended March 31, 2023	For the year ended March 31, 2022	For the year ended March 31, 2021
Income				
Revenue from operations	35	37,884.66	32,945.65	58,278.52
Other income	36	2,003.15	1,113.42	2,334.79
Total income		39,887.81	34,059.07	60,613.31
Expenses				
Erection, Construction & Operation Expenses	37	31,905.03	29,002.23	55,671.74
Changes in inventories of finished goods, stock-in-trade				
and work-in-progress	38	-	248.20	76.66
Employee benefits expense	39	3,340.15	3,699.44	3,808.41
Finance costs	40	6,039.76	11,568.38	10,658.93
Depreciation and amortization expense	41	614.73	582.66	556.04
Other expenses	42	9,271.71	4,689.27	6,517.58
Total expenses		51,171.37	49,790.18	77,289.36
Loss before exceptional items and tax		(11,283.56)	(15,731.10)	(16,676.05)
Exceptional items	43	(13,815.13)	(6,361.26)	(10,070.03)
(Loss) before tax	45	2,531.57	(0,301.20)	(17,825.16)
Income tax expense	44	2,001.07	(12,072.07)	(17,020.10)
Current tax		-	-	122.17
Deferred tax		3,021.95	4,278.00	-
Total income tax expense		3,021.95	4,278.00	122.17
(Loss) for the year		(490.38)	(26.270.27)	(17.047.22)
		(490.38)	(26,370.37)	(17,947.33)
Other Comprehensive Income Other comprehensive income not to be reclassified to profit or loss in subsequent periods				
Re-measurement gains on defined benefit plans (Net of Taxes)		-56.38	15.61	17.10
Fair Value of Equity Instruments through OCI (Net of Taxes)		-11.79	39.01	2.51
Other Comprehensive Income for the year		-68.17	54.62	19.61
Total Comprehensive Loss for the year		(558.55)	(26,315.74)	(17,927.72)
Earnings / (Loss) per share				
Basic earnings / (loss) per share (₹)		(0.06)	(2.71)	(1.85)
Diluted earnings / (loss) per share (₹)		(0.06)	(2.71)	(1.85)
Face value per equity share (₹)		10.00	10.00	10.00

Summary of significant accounting policies

The accompanying notes are an integral part of the financial statements

As per our report of even date For MSKA & Associates Chartered Accountants Firm Registration No. 105047W For and on behalf of the Board of Directors of SEPC Limited (Formerly Known as Shriram EPC Limited) CIN - L74210TN2000PLC045167

Geetha Jeyakumar Partner Membership No : 029409

**Place: Chennai** Date: Managing Director & CEO DIN:

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T.Sriraman Company Secretary Date: Director DIN:

R.S.Chandrasekharan Chief Financial Officer Place: Chennai Date:

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Restated Statement of cash flows (Amount in ₹ lakhs, unless otherwise stated)			
Particulars	Year ended 2022-23	Year ended 2021-22	Year ended 2020-21
Cash flow from operating activities			
Loss before tax	2,531.57	(22,092.37)	(17,825.14
Adjustments for:			
Depreciation and amortization expenses	614.73	582.66	556.04
Provision for Gratuity Provision for Compensated Absences	76.34	124.63	122.92
Provision for Compensated Absences Provision for doubtful receivables and advances	(158.56)	150.81	(52.39
Contract assets & Bad debts written off	5,690.78 4,453.20	1,831.49 103.35	2,036.42
Finance cost	6,039.76	12,534.31	12,648.14
Interest income	(312.72)	(1,074.50)	(1,852.03
Fair value gain on loan- as per IND AS 109	-613.58		
Liabilities written back	-911.59	-38.92	-476.04
Loss on sale of fixed asset	336.27	99.18	1.78
Gain on debt restructuring	(19,634.82)		
Impairment loss allowance on contract assets and receivables	5,819.69	6,361.26	1,149.11
Operating Profit / (Loss) before working capital changes	3,931.08	(1,418.10)	(3,691.19)
Changes in working capital			
Decrease in trade payables	4,459.27	4.54	(8,142.43
Decrease in inventories		248.20	76.66
Decrease in trade receivables	8,291.04	3,237.95	9,938.57
Decrease in loans and advances	-	2,781.95	1,387.73
Decrease in other liabilities Decrease in contract liabilities	(243.99)	(2,757.25)	1,364.60
Decrease in Other current liabilities	(2,625.88)	(4,821.50)	(7,653.15)
Decrease in Short Term provisions	(134.64)	(52.92)	29.16
Decrease in Long Term provisions	(137.07)	(169.82)	(176.61)
Increase in other financial liabilties	(250.18)	314.00	818.11
Decrease in other financial assets	794.34	59.53	2,124.19
(Increase) / Decrease in other current assets	314.62	675.43	(761.74)
Increase / (Decrease) in Contract Assets	(12,173.61)	(3,386.25)	-
Decrease in assets held for sale	-		107.29
Cash (used in) / from operations	2,224.98	(5,284.25)	(4,578.83)
Income tax paid Net cash (used in) / from operating activities (A)	(136.98) 2,088.00	(1,915.15)	(410.38)
	2,000.00	(7,177.40)	(4,707.17)
Cash flow from Investing activities			
Payment for property, plant and equipment and intangible assets	(13.91)	(1.10)	(631.53)
Movement in Bank balances not considered as Cash and cash	657.16	(479.39)	2,018.52
equivalents (Net)			
Proceeds from sale/ disposal of fixed assets Interest received	292.15	4.49	601.99
Net cash flow from investing activities (B)	312.72 1,248.11	578.52 102.51	119.66 2,108.64
	1,210.11	101.51	2,100.01
Cash flow from Financing activities			
Proceeds from Capital	35,000.00	-	-
Proceeds from Short term borrowings (net)	359.20	6,875.28	13,629.85
Repayment of Long term borrowings	16,488.78	-	(549.86)
Repayment of Short term borrowings Interest and Finance Charges Paid	(48,247.99) (4,156.00)	_	(10,564.13)
Repayment of finance lease obligation	(58.19)	(36.60)	(10,504.15)
Net cash flow from financing activities (C)	(614.20)	6,838.68	2,515.86
Net increase in cash and cash equivalents (A+B+C)	2 724 04	(259.20)	(24.4.70
Cash and cash equivalents at the beginning of the year	2,721.91 582.66	(258.20) 840.86	(364.70) 1,205.55
Cash and cash equivalents at the end of the Period	3,304.57	582.66	840.86
Cash and cash equivalents comprise			
Cash and cash equivalents as per Balance Sheet	5,034.92	2,970.16	3,707.74
Less: Other Bank balances disclosed separately under note -19	1,730.33	2,387.49	2,866.88
	3,304.57	582.66	840.86

Summary of significant accounting policies

The accompanying notes are an integral part of the financial statements.

As per our report of even date For MSKA & Associates **Chartered Accountants** Firm Registration No. 105047W

Geetha Jeyakumar Partner Membership No: 029409

T.Sriraman

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R.S.Chandrasekharan Company Secretary Chief Financial Officer

#### SEPC Limited (Formerly known as Shriram EPC Limited) Statement of changes in equity for the year ended March 31, 2022 (Amount in ₹ lakhs, unless otherwise stated)

(A) Equity share capital	As at 31-03-2023		As at 31-03	-2022	As at 31-03-2020	
	No. of shares	Amount	No. of shares	Amount	No. of shares	Amount
Equity shares of Rs. 10 each issued, subscribed and fully paid						
Outstanding at the Beginning of the year	97,15,29,018	97,152.90	97,15,29,018	97,152.90	97,15,29,018.00	97,152.90
Add: Shares issued during the year	35,00,00,000	35,000		-		
Outstanding at the End of the year	1,32,15,29,018	1,32,152.90	97,15,29,018	97,152.90	97,15,29,018.00	97,152.90

#### (B) Other equity

Balance as at April 01, 2021 Profit/ (Loss) for the year Transfer Other comprehensive income/ (loss) Total other comprehensive income/ (loss) for the year Balance as at April 01, 2022 Profit/ (Loss) for the year			Resei	rve and surplus					Components of Othe	r Comprehensive Income	
Particulars	Share options outstanding account	Securities premium account	General reserve	Capital reserve	Retained earnings	Share of reserve from an associate	Foreign currency monetary item translation difference account	Non controlling interest	Re-measurement gains/ (losses) on defined benefit plans (Net of Tax)	Equity instruments through Other Comprehensive Income	Total
Balance as at April 01, 2021		1,91,225.43	561.93	12.92	(1,93,436.12)	4,700.99	32.46	142.73	148.07	(30.50)	3,357.91
Profit/ (Loss) for the year		-		-	(26,370.37)	-	(252.32)	3.88			(26,616.81)
Transfer		-		-	4,700.99	(4,700.99)					
Other comprehensive income/ (loss)		-	-		-	-	-	-	15.61	39.01	54.62
Total other comprehensive income/ (loss) for the year					(21,669.38)	(4,700.99)	(252.32)	3.88	15.61	39.01	(26,564.19)
Balance as at April 01, 2022	-	1,91,225.43	561.93	12.92	(2,15,105.50)		(219.86)	146.61	163.68	8.51	(23,206.28)
Profit/ (Loss) for the year	-	-			(490.38)		408.12	12.97			(69.29)
Other comprehensive income/ (loss)	-	-							(56.38)	(11.79)	(68.17)
Total other comprehensive income/ (loss) for the year	-	-	-	-	(490.38)		408.12	12.97	(56.38)	(11.79)	(137.46)
Balance as at March 31, 2023	-	1,91,225.43	561.93	12.92	(2,15,595.88)	-	188.26	159.58	107.30	(3.28)	(23,343.74)

			Rese	rve and surplus					Components of Other	Comprehensive Income		
Particulars		Securities premium account	General reserve	Capital reserve	#REF!	#REF!	#REF!	Retained earnings	Re-measurement gains/ (losses) on defined benefit plans (Net of Tax)	Equity instruments through Other Comprehensive Income	Total	
Balance as at 1 April 2021 Loss for the year Transfer		1,91,225.43	561.93 -	12.92	4,700.99	32.46 -252.32	142.73 3.88		148.07	(30.50)	3,357.91 (26,618.81)	
Other comprehensive income		-			,				15.61	39.01	54.62	
Total other comprehensive loss for the year	-	1,91,225.43	561.93	12.92		-219.86	146.61	-2,15,105.50	163.68	8.51	-23,206.28	
Issue of Equity shares Balance as at 31 March 2022		1,91,225.43	- 561.93	- 12.92				(2,15,105.50)	- 163.68	8.51	. (23,206.28)	
Balance as at 31 March 2022		1,91,223.43	561.93	12.92				(2,15,105.50)	103.00	6.31	(23,208.28)	
			Rese	rve and surplus					Components of Other	Components of Other Comprehensive Income		
Particulars	Share options outstanding account	Securities premium account	General reserve	Capital reserve	#REF!	#REF!	#REF!	Retained earnings	Re-measurement gains/ (losses) on	Equity instruments through Other	Total	

	Share options outstanding account	Securities premium account	General reserve	reserve				Retained earnings	gains/ (losses) on	through Other	
Balance as at 1 April 2021	0.17	1,91,225.43	561.75	12.92	4,700.99	127.22	146.76	(1,75,488.82)	130.97	(33.01)	21,384.40
Loss for the year	-	-				-94.76	-4.03	(17,947.31)			(18,046.10)
Transfer	-0.17		0.17								
Other comprehensive income	-	-							17.10	2.51	19.61
Total other comprehensive loss for the year	-	1,91,225.43	561.92	12.92	4,700.99	32.46	142.73	(1,93,436.13)	148.07	-30.50	3,357.91
Issue of Equity shares	-										
Balance as at 31 March 2022	-	1,91,225.43	561.92	12.92	4,700.99	32,46	142.73	(1,93,436.13)	148.07	-30,50	3,357.91

The accompanying notes are an integral part of the financial statements

As per our report of even date For MSKA & Associates Chartered Accountants Firm Registration No. 105047W

Geetha Jeyakumar Partner Membership No : 029409 For and on behalf of the Board of Directors of SEPC Limited (Formerly Known as Shriram EPC Limited) CIN - L74210TN2000PLC045167

N K Suryanarayanan Managing Director & CEO DIN:

Director DIN:

Place: Chennai Date: Place: Chennai Date: T.Sriraman Company Secretary R.S.Chandrasekharan Chief Financial Officer

### SEPC Limited (Formerly known as Shriram EPC Limited)

Notes forming part of the Financial Statements for the year ended March 31, 2023 (Amount in ₹ lakhs, unless otherwise stated)

## 1 General Information

SEPC Limited (the "Company" or "SEPC") has diverse interests across Project Engineering & Construction. The company provides end-to-end solutions to engineering challenges, offering multi disciplinary design, engineering, procurement, construction and project management services. SEPC is focused on providing turnkey solutions for ferrous & non ferrous, cement, aluminum, copper and thermal power plants, water treatment & transmission, renewable energy, cooling towers & material handling.

The Company along with the Joint operators enters into contracts with the customers for execution of the projects. The Company's share as per such contracts is listed below. However, the Company as a Joint operator, recognises assets, liabilities, income and expenditure held/incurred jointly with other partners in proportion to its interest in such joint arrangements in compliance with applicable accounting standards taking into account the related rights and obligations applicable in the respective jointly controlled operations.

Joint operators	% of SEPC's Share
Larsen & Toubro limited shriram EPC JV	10%
Shriram EPC Eurotech Environment Pvt Ltd - JV*	100%
SEPC DRS ITPL JV*	100%
Mokul Shriram EPC JV*	50%
*Unincorporated Joint Ventures	

#### 2 Significant accounting policies

Significant accounting policies adopted by the company are as under:

#### 2.1 Basis of Preparation of Financial Statements

The financial statements have been prepared using significant accounting policies and measurement basis summarised below. These were used throughout all periods presented in the financial statements

#### (a) Statement of Compliance with Ind AS

The Company's financial statements have been prepared in accordance with the provisions of the Companies Act, 2013 and the Indian Accounting Standards ("Ind AS") notified under the Companies (Indian Accounting Standards). Rules, 2015 and amendments thereof issued by Ministry of Corporate Affairs in exercise of the powers conferred by section 133 of the Companies Act, 2013. In addition, the guidance notes/announcements issued by the Institute of Chartered Accountants of India (ICAI) are also applied except where compliance with other statutory promulgations require a different treatment. These financial statements have been approved for issue by the Board of Directors at its meeting held on May 25, 2023

#### (b) Basis of measurement

The financial statements have been prepared on a historical cost convention on accrual basis, except certain financial assets and liabilities measured at fair value (Refer Accounting Policy No. 2.15 on financial instruments).

All assets and liabilities have been classified as current or non-current as per the Company's operating cycle and other criteria set out in the Schedule III to the Companies Act, 2013. The normal operating cycle of the entity for Construction contracts is the duration of 2 to 3 years depending on each contract.

### (c) Presentation of financial statements

The Balance Sheet and the Statement of Profit and Loss are prepared and presented in the format prescribed in the Schedule III to the Companies Act, 2013 ("the Act"). The statement of cash flows has been prepared and presented as per the requirements of Ind AS 7 "Statement of Cash flows". The disclourse requirements with respect to items in the Balance Sheet and Statement of Profit and Loss, as prescribed in the Schedule III to the Act, are presented by way of notes forming part of the financial statements along with the other notes required to be disclosed under the notified Accounting Standards and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Amounts in the financial statements are presented in Indian Rupees in Lakhs rounded off to two decimal places as permitted by Schedule III to the Companies Act, 2013. Per share data are presented in Indian Rupees to two decimal places.

#### (d) Use of estimates

The preparation of financial statements in conformity with Ind AS requires the Management to make estimate and assumptions that affect the reported amount of assets and liabilities as at the Balance Sheet date, reported amount of revenue and expenses for the year and disclosures of contingent liabilities as at the Balance Sheet date. The estimates and assumptions used in the accompanying financial statements are based upon the Management's evaluation of the relevant facts and circumstances as at the date of the financial statements. Actual results could differ from these estimates. Estimates and underlying assumptions are reviewed on a periodic basis. Revisions to accounting estimates include useful lives of property, plant and equipment & intangible assets, allowance for expected credit loss, future obligations in respect of retirement benefit plans, expected cost of completion of contracts, fair value measurement, etc. Difference, if any, between the actual results and estimates is recognised in the period in which the results are known.. Refer Note 3 for detailed discussion on estimates and judgments.

### (e) Interests in Joint Operations

When the Company has joint control of the arrangement based on contractually determined right to the assets and obligations for liabilities, it recognises such interests as joint operations. Joint control exists when the decisions about the relevant activities require unanimous consent of the parties sharing the control. In respect of its interests in joint operations, the Company recognises its hare in assets, liabilities, income and expenses line-by-line in the standalone financial statements of the entity which is party to such joint arrangement which then becomes part of the consolidated financial statements of the Group when the financial statements of the Holding Company and its subsidiaries are combined for consolidation.

#### 2.2 Property, plant and equipment (PPE)

Property, plant and equipment is recognised when it is probable that future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably. PPE are stated at original cost net of taxes/duty credits availed , if any less accumulated depreciation and cumulative impairment, if any. PPE acquired on hire purchase basis are recognised at their cash values. Cost includes professional fees related to the acquisition of PPE and for qualifying assets, borrowing costs capitalised in accordance with the company's accounting policy.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognized when replaced. All other repairs and maintenance are charged to Statement of Profit and Loss during the year in which they are incurred.

Advances paid towards the acquisition of property, plant and equipment outstanding at each balance sheet date is classified as capital advances under other non-current assets and the cost of assets not put to use before such date are disclosed under 'Capital work-in-progress'.

### Depreciation methods, estimated useful lives

The Company depreciates property, plant and equipment over their estimated useful lives using the straight line method. The estimated useful lives of assets are as follows:

Property, plant and equipment	Useful Life
Leasehold improvement*	Lease period or life of asset whichever is lower
Buildings	30 years
Plant & Machinery	2 to 20 years
Furniture and fixtures & Electrical Installations	10 years
Office equipment	5 to 10 years
Computers	
- Servers	6 years
<ul> <li>End user devices such as laptops, desktops</li> </ul>	3 years

\* Leasehold improvements are amortized over the lease period, which corresponds with the useful lives of the assets.

Based on the technical experts assessment of useful life, certain items of property plant and equipment are being depreciated over useful lives different from the prescribed useful lives under Schedule II to the Companies Act, 2013. Management believes that such estimated useful lives are realistic and reflect fair approximation of the period over which the assets are likely to be used.

Depreciation on addition to property plant and equipment is provided on pro-rata basis from the date of acquisition. Depreciation on sale/deduction from property plant and equipment is provided on profeed on profeed asis from the date of sale, deduction as the case may be. Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in Statement of Profit and Loss under 'Other Income'.

Depreciation methods, useful lives and residual values are reviewed periodically at each financial year end and adjusted prospectively, as appropriate. Freehold land is not depreciated.

#### 2.3 Intangible Assets

Intangible assets are recognised when it is probable that the future economic benefits that are attributable to the asset will flow to the enterprise and the cost of the asset can be measured reliably. Intangible assets are stated at original cost, net of fax/duty credits availed, if any less accumulated amortization and cumulative impairment. Administrative and other general overhead expenses that are specifically attributable to the acquisition of intangible assets are allocated and capitalized as part of cost of the intangible asset.

The Company amortized intangible assets over their estimated useful lives using the straight line method. The estimated useful lives of intangible assets are as follows:

Intangible assets	
Technical know how	5 to 10 years
Computer Software	5 years

As at the end of each accounting year, the Company reviews the carrying amounts of its PPE and Intangible Assets to determine whether there is any indication that those assets have suffered an impairment loss. If such indication exists, the PPE and Intangible Assets are tested for impairment, so as to determine the impairment loss, if any. Goodwill and Intangible Assets with indefinite life are tested for impairment each vear.

 2.4 Foreign Currency Transactions
 (a) Functional and presentation currency Items included in the financial statements are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The financial statements are presented in Indian rupee (INR), which is the Company's functional and presentation currency.

### (b) Transactions and balances

On initial recognition, all foreign currency transactions are recorded by applying to the foreign currency amount the exchange rate between the functional currency and the foreign currency at the date of the transaction. Gains/Losses arising out of fluctuation in foreign exchange rate between the transaction date and settlement date are recognised in the Statement of Profit and Loss.

All monetary assets and liabilities in foreign currencies are restated at the year end at the exchange rate prevailing at the year end and the exchange differences are recognised in the Statement of Profit and Loss.

Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

### 2.5 Fair value measurement

The Company maintains accounts on accrual basis following the historical cost convention, except for certain financial instruments that are measured at fair value in accordance with Ind AS and certain items of property, plant and equipment that were revalued in earlier years in accordance with the I-GAAP principles. The carrying value of all the items of property, plant and equipment as on date of transition is considered as the deemed cost.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

In the principal market for the asset or liability, or

In the absence of a principal market, in the most advantageous market for the asset or liability accessible to the Company.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs. The Company's management determines the policies and procedures for fair value measurement.

Fair value measurements under Ind AS are categorised as below based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety:

► Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the company can access at measurement date:

Level 2 inputs, other than quoted prices included in level 1, that are observable for the asset or liability, either directly or indirectly; and

Level 3 inputs are unobservable inputs for the valuation of assets/liabilities

#### 2.6 Revenue Recognition

A. The Company recognises revenue from contracts with customers when it satisfies a performance obligation by transferring promised good or service to a customer. The revenue is recognised to the extent of transaction price allocated to the performance obligation satisfied. Performance obligation is satisfied over time when the transfer of control of asset (good or service) to a customer is done over time and in other cases, performance obligation is satisfied at a point in time. For performance obligation satisfied over time, the revenue recognition is done by measuring the progress towards complete satisfaction of performance obligation. The progress is measured in terms of a proportion of actual cost incurred to-date, to the total estimated cost attributable to the performance obligation.

Transaction price is the amount of consideration to which the Company expects to be entitled in exchange for transferring good or service to a customer excluding amounts collected on behalf of a third party. Variable consideration is estimated using the expected value method or most likely amount as appropriate in a given circumstance. Payment terms agreed with a customer are as per business practice and there is no financing component involved in the transaction price. Costs to obtain a contract which are incurred regardless of whether the contract was obtained are charged-off in Statement of Profit and Loss immediately in the period in which such costs are incurred. Incremental costs of obtaining a contract, if any, and costs incurred to fulfil a contract are amortised over the period of execution of the contract in proportion to the progress measured in terms of a proportion of actual cost incurred to-date, to the total estimated cost attributable to the performance obligation.

#### Significant judgments are used in:

 Determining the revenue to be recognised in case of performance obligation satisfied over a period of time; revenue recognition is done by measuring the progress towards complete satisfaction of performance obligation. The progress is measured in terms of a proportion of actual cost incurred to clate, to the total estimated cost attributable to the performance obligation.

 Determining the expected losses, which are recognised in the period in which such losses become probable based on the expected total contract cost as at the reporting date.

B. Revenue from construction contracts/project related activity and contracts for supply/commissioning of complex plant and equipment is recognised as follows:

Fixed price contracts: Contract revenue is recognised only to the extent of cost incurred till such time the outcome of the job cannot be ascertained reliably subject to condition that it is probable the such cost will be recoverable. When the outcome of the contract is ascertained reliably,contract revenue is recognised at cost of work performed on the contract plus proportionate margin, using the percentage of completion method. Percentage of completion is the proportion of cost of work performed to date , to the total estimated contracts cost.

The estimated outcome of a contract is considered reliable when all the following conditions are satisfied:

(i) The amount of revenue can be measured reliably;

(ii) It is probable that the economic benefits associated with the contract will flow to the company;

(iii) The stage of completion of the contract at the end of the reporting period can be measured reliably; and (iv) The costs incurred or to be incurred in respect of the contract can be measured reliably.

Expected loss, if any, on a contract is recognised as expense in the period in which it is foreseen, irrespective of the stage of completion of the contract.

For contracts where progress billing exceeds the aggregate of contract costs incurred to-date and recognised profits (or recognised losses, as the case may be), the surplus is shown as the amount due to customers. Amounts received before the related work is performed are disclosed in the Balance sheet as a liability towards advance received. Amounts billed for work performed but yet to be paid by the customer are disclosed in the Balance sheet as a trade receivables. The amount of retention money due form customers within the next twelve months are classified under other current assets as Trade Receivable.

Revenue from contracts from rendering engineering design services and other services which are directly related to construction of an asset is recognised on the same basis as stated in (B) above.

#### Other Operational Revenue

Other Operational Revenue represents income earned from activities incidental to the business and is recognized when the right to receive income is established as per the terms of contract.

#### Other Income

Interest Income is recognised on a basis of effective interest method as set out in Ind AS 109, Financial Instruments, and where no significant uncertainty as to measurability or collectability exists.

Dividend income is accounted in the period in which the right to receive the same is established.

Other items of income are accounted as and when the right to receive such income arises and it is probable that the economic benefits will flow to the company and the amount of income can be measured reliably.

#### 2.7 Taxes

Tax expense for the year, comprising current tax and deferred tax, are included in the determination of the net profit or loss for the year.

### (a) Current income tax

Current tax assets and liabilities are measured at the amount expected to be recovered or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the year end date. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

The company has not opted to exercise the option under section 115BAA of the income tax 1961, as introduced by the taxation laws (Amendment) ordinance, 2019 and decided to continue with the existing rate of tax for the purpose of deferred tax computation.

#### (b) Deferred tax

Deferred income tax is provided in full, using the balance sheet approach, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in financial statements. Deferred income tax is also not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting profit nor taxable profit (tax loss). Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the year and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised for all deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilize those temporary differences and losses.

Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority.

Current and deferred tax is recognized in Statement of Profit and Loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

### 2.8 Leases

The Indian accounting standard on lease (Ind AS 116) requires entity to determine whether a contract is or contains a lease at inception of the contract. Ind AS 116 requires lessee to recognise a liability to make lease payments and an asset representing the right-of-use asset during the lease term for all leases except for short term leases and leases of low-value assets, if they choose to apply such exemptions

Payments associated with short-term leases and low value assets are recognized as expenses in profit or loss. Short-term leases are leases with a lease term of 12 months or less. At the commencement date, Company recognise a right-of-use asset measured at cost and a lease liability measured at the present value of the lease payments that are not paid at that date. The lease payments shall be discounted using the interest rate implicit in the lease, if that rate can be readily determined. If that rate cannot be readily determined, the lessee shall use the lessee's incremental borrowing rate

The cost of the right-of-use asset comprised of, the amount of the initial measurement of the lease liability, any lease payments made at or before the commencement date. less any lease incentives received

At the commencement date, the lease payments included in the measurement of the lease liability comprise (a) fixed payments less any lease incentives receivable; (b) variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date (c) amounts expected to be payable by the lessee under residual value guarantees;(d) the exercise price of a purchase option if the lesse is reasonably certain to exercise that option and (e) payments of penalties for terminating the lease, if the lease term reflects the lessee exercising an option to terminate the lease.

Depreciation on Right-of-use asset is recognised in statement of profit and Loss on a straight line basis over the period of lease and the Company separately recognises interest on lease liability as a component of finance cost in statement of Profit and Loss.

#### 2.9 Exceptional items

An item of income or expense which by its size, type or incidence requires disclosure in order to improve an understanding of the performance of the company is treated as an exceptional item and the same is disclosed in the notes to accounts.

#### 2.10 Impairment of non-financial assets

The Company assesses at each year end whether there is any objective evidence that a non financial asset or a group of non financial assets is impaired. If any such indication exists, the Company estimates the asset's recoverable amount and the amount of impairment loss.

An impairment loss is calculated as the difference between an asset's carrying amount and recoverable amount. Losses are recognized in Statement of Profit and Loss and reflected in an allowance account. When the Company considers that there are no realistic prospects of recovery of the asset, the relevant amounts are written off. If the amount of impairment loss subsequently decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, then the previously recognised impairment loss is reversed through Statement of Profit and Loss.

The recoverable amount of an asset or cash-generating unit (as defined below) is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generates cash in flows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the "cash-generating unit").

#### 2.11 Provisions and contingent liabilities

Provisions are recognized when there is a present obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and there is a reliable estimate of the amount of the obligation. Provisions are measured at the best estimate of the expenditure required to settle the present obligation at the Balance sheet date.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risk specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non occurrence of one or more uncertain future events not wholly within the control of the Company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made.

Provisions, contingent liabilities and contingent assets are reviewed at each Balance Sheet date. Where the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under such contract, the present obligation under the contract is recognised and measured as a provision.

## 2.12 Commitments

Commitments are future liabilities for contractual expenditure, classified and disclosed as follows: a stimated mount of contracts remaining to be executed on capital account and orcodo a source of the second of the

d) other non-cancellable commitments, if any, to the extent they are considered material and relevant in the opinion of management.

#### 2.13 Cash and cash equivalents

Cash and cash equivalents in the balance sheet comprise cash at banks, cash on hand, cheques in transit and demand deposits with banks. For the purposes of the cash flow statement, Cash and Cash equivalents are short-term balances (with an original maturity of three months or less from the date of acquisition), highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in value.

#### 2.14 Statement of Cash Flows:

Statement of Cash Flows is prepared segregating the cash flows into operating, investing and financing activities. Cash flow from operating activities is reported using indirect method, adjusting the net profit for the effects of :

 changes during the period in inventories and operating receivables and payables transactions of a non-cash nature;
 non-cash items such as depreciation, provisions, deferred taxes, unrealised foreign currency gains and losses, and undistributed profits of associates; and

iii. all other items for which the cash effects are investing or financing cash flows.

#### 2.15 Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### Financial assets (a) Initial recognition and measurement (i)

At initial recognition interaction interaction asset is measured at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair

## value through profit or loss are expensed in the Statement of Profit and Loss.

(ii) Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in following categories:

a) at amortized cost; or b) at fair value through other comprehensive income; or

c) at fair value through profit or loss. The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.

Amortized cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortized cost. Interest income from these financial assets is included in finance income using the effective interest rate method (EIR).

Fair value through other comprehensive income (FVOCI): Assets that are held for collection of contractual cash flows and for selling the rain value inrough opiner comprehensive income involution assets that are neto for collection or contractual cash hows and for setting the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at fair value through other comprehensive income (FVOCI). Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest revenue and foreign exchange gains and losses which are recognized in Statement of Profit and Loss. When the financial asset is derecognized, the cumulative gain or loss previously recognized in OCI is reclassified from equity to Statement of Profit and Loss and recognized in other gains/ (losses). Interest income from these financial assets is included in other income using the effective interest rate method.

Fair value through profit or loss: Assets that do not meet the criteria for amortized cost or FVOCI are measured at fair value through profit or loss. Interest income from these financial assets is included in other income.

The company has currently excercised the irrevocable option to present in Other comprehensive Income , subsequent changes in the Fair value of Equity Instruments. Such an election has been made on instrument-by- instrument basis. The classification is made on initial recognition and is irrevocable.

#### Impairment of financial assets (iii)

In accordance with Ind AS 109, Financial Instruments, the Company applies expected credit loss (ECL) model for measurement and recognition of impairment loss on financial assets that are measured at amortized cost and FVOCI.

For recognition of impairment loss on financial assets and risk exposure, the Company determines that whether there has been a significant increase in the credit risk since initial recognition. If credit risk has not increased significantly, 12-month ECL is used to provide for impairment loss. However, if credit risk has increased significantly, lifetime ECL is used. If in subsequent years, credit quality of the instrument improves such that there is no longer a significant increase in credit risk since initial recognition, then the entity reverts to recognizing impairment loss allowance based on 12 month ECL.

Life time ECLs are the expected credit losses resulting from all possible default events over the expected life of a financial instrument. The 12 month ECL is a portion of the lifetime ECL which results from default events that are possible within 12 months after the year end

ECL is the difference between all contractual cash flows that are due to the Company in accordance with the contract and all the cash flows that the entity expects to receive (i.e. all shortfalls), discounted at the original EIR. When estimating the cash flows, an entity is required to consider all contractual terms of the financial instrument (including prepayment, extension etc.) over the expected life of the financial instrument. However, in rare cases when the expected life of the financial instrument cannot be estimated reliably, then the entity is required to use the remaining contractual term of the financial instrument.

ECL impairment loss allowance (or reversal) recognized during the year is recognized as income/expense in the statement of profit and loss. In balance sheet, ECL for financial assets measured at amortized cost is presented as an allowance, i.e. as an integral part of the measurement of those assets in the balance sheet. The allowance reduces the net carrying amount. Until the asset meets write off criteria, the Company does not reduce impairment allowance from the gross carrying amount.

### (iv) Derecognition of financial assets

A financial asset is derecognized only when a) the rights to receive cash flows from the financial asset is transferred or

b) retains the contractual rights to receive the cash flows of the financial asset, but assumes a contractual obligation to pay the cash flows to one or more recipients.

Where the financial asset is transferred then in that case financial asset is derecognized only if substantially all risks and rewards of ownership of the financial asset is transferred. Where the entity has not transferred substantially all risks and rewards of ownership of the financial asset, the financial asset is not derecognized.

#### Financial liabilities (b) (i)

### Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss and at amortized cost, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of borrowings and payables, net of directly attributable transaction

#### Subsequent measurement (ii)

The measurement of financial liabilities depends on their classification, as described below:

Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments. Gains or losses on liabilities held for trading are recognized in the Statement of Profit and Loss.

### Loans and borrowings

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in Statement of Profit and Loss when the liabilities are derecognized as well as through the EIR amortization process. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in the Statement of Profit and Loss.

#### (iii) Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the Statement of Profit and Loss as finance costs.

#### (c) Offsetting financial instrument

Financial assets and liabilities are offset and the net amount is reported in the balance sheet where there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis or realize the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Company or the counterparty.

#### 2.16 Employee Benefits Short-term obligations (a)

Liabilities for wages and salaries, including non-monetary benefits that are expected to be settled wholly within 12 months after the end of the year in which the employees render the related service are recognized in respect of employees' services up to the end of the year and are measured at the amounts expected to be paid when the liabilities are settled. The liabilities are presented as current employee benefit obligations in the balance sheet.

#### Other long-term employee benefit obligations

#### Defined contribution plan (i)

Provident Fund: Contribution towards provident fund is made to the regulatory authorities, where the Company has no further obligations. Such benefits are classified as Defined Contribution Schemes as the Company does not carry any further obligations, apart from the contributions made on a monthly basis which are charged to the Statement of Profit and Loss.

Employee's State Insurance Scheme: Contribution towards employees' state insurance scheme is made to the regulatory authorities, where the Company has no further obligations. Such benefits are classified as Defined Contribution Schemes as the Company does not carry any further obligations, apart from the contributions made on a monthly basis which are charged to the Statement of Profit and Loss.

#### (ii) Defined benefit plans

Gratuity: The Company provides for gratuity, a defined benefit plan (the 'Gratuity Plan') covering eligible employees in accordance with the Payment of Gratuity Act, 1972. The Gratuity Plan provides a lump sum payment to vested employees at retirement, death, incapacitation or termination of employment, of an amount based on the respective employee's salary. The Company's liability is actuarially determined (using the Projected Unit Credit method) at the end of each year. Actuarial losses/gains are recognized in the other comprehensive income in the year in which they arise.

Compensated Absences: Accumulated compensated absences, which are expected to be availed or encashed within 12 months from the end of Compensated Absences: Accumulated compensated absences, which are expected to be availed or encloshed within 12 months from the end or the year are treated as short term employee benefits. The boligation towards the same is measured at the expected cost of accumulating compensated absences as the additional amount expected to be paid as a result of the unused entitlement as at the year end. Accumulated compensated absences, which are expected to be availed or encashed beyond 12 months from the end of treated as other long term employee benefits. The Company's liability is actuarially determined (using the Projected Unit Credit method) at the end of each year. Actuarial losses/gains are recognized in the statement of profit and loss in the year in which they arise. Leaves under define benefit plans can be encashed only on discontinuation of service by employee.

The obligation is measured at the present value of the estimated future cash flows using a discount rate based on the market yield on government securities of a maturity period equivalent to the weighted average maturity profile of the defined benefit obligations at the Balance Sheet date.

#### Contributed equity 2.17

Equity shares are classified as equity share capital. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds

#### 2.18 Earnings Per Share

Basic earnings per share is calculated by dividing the net profit or loss for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year. Earnings considered in ascertaining the Company's earnings per share is the net profit or loss for the year after deducting preference dividends and any attributable tax thereto for the year. The weighted average number of equity shares outstanding during the year and for all the years presented is adjusted for events, such as bonus shares, other than the conversion of potential equity shares, that have changed the number of equity shares outstanding, without a corresponding change in resources

For the purpose of calculating diluted earnings per share, the net profit or loss for the year attributable to equity shareholders and the weighted average number of shares outstanding during the year is adjusted for the effects of all dilutive potential equity shares.

#### 2.19 Inventory- (Contract Work in progress)

Contract Work in progress are valued at cost or net realisable value, whichever is lower. Cost comprises all direct development expenditure.

### 2.20 Non-Current Assets held for Sale

Non-current assets are classified as held for sale if their carrying amount is intended to be recovered principally through a sale (rather than through continuing use) when the asset is available for immediate sale in its present condition subject only to terms that are usual and customary for statistical of such asset and the sale is highly probable and is expected to qualify for recognition as a completed sale within one year from the date of classification. Non-current assets classified as held for sale are measured at lower of their carrying amount and fair value less costs to sell.

#### 3 Significant accounting judgments, estimates and assumptions

The preparation of financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future vears

### 4 Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the year end date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Company based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

#### Taxes (a)

Deferred tax assets are recognized for unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and the level of future taxable profits together with future tax planning strategies.

### (b) Defined benefit plans (gratuity benefits and leave encashment)

The cost of the defined benefit plans such as gratuity and leave encashment are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases and mortality rates. Due to the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each year end.

The principal assumptions are the discount and salary growth rate. The discount rate is based upon the market yields available on government bonds at the accounting date with a term that matches that of liabilities. Salary increase rate takes into account of inflation, seniority, promotion and other relevant factors on long term basis.

#### (c)

Construction Contracts Recognizing construction contract revenue requires significant judgement in determining actual work performed and the estimated costs to complete the work, provision for rectification costs, variation claims etc

#### (d) Recognition of deferred tax assets

The extent to which deferred tax assets can be recognized is based on an assessment of the probability that future taxable income will be available against which the deductible temporary differences and tax loss carryforwards can be utilized. In addition, significant judgment is required in assessing the impact of any legal or economic limits or uncertainties in various tax jurisdictions.

### 5 Standards (including amendments) issued but not yet effective

Recent Indian Accounting Standards (Ind AS)

The Ministry of Corporate Affairs (MCA) notifies new standards or amendments to the existing standards under Companies (Indian Accounting Standards) Rules as issued from time to time. On March 31, 2023, MCA amended the Companies (Indian Accounting Standards) Amendment Rules, 2023, as below:

Ind AS 1, Presentation of Financial Statements -This amendment requires the entities to disclose their material accounting policies rather than their significant accounting policies. The effective date for adoption of this amendment is annual periods beginning on or after April 1, 2023. The Company has evaluated the amendment and the impact of the amendment is insignificant in the consolidated financial statements.

#### Ind AS 8, Accounting Policies, Changes in Accounting Estimates and Errors -

This amendment has introduced a definition of 'accounting estimates' and included amendments to Ind AS 8 to help entities distinguish changes in accounting policies from changes in accounting estimates. The effective date for adoption of this amendment is annual periods beginning on or after April 1, 2023. The Company has evaluated the amendment and there is no impact on its consolidated financial statements.

#### Ind AS 12, Income Taxes -

This amendment has narrowed the scope of the initial recognition exemption so that it does not apply to transactions that give rise to equal and offsetting temporary differences. The effective date for adoption of this amendment is annual periods beginning on or after April 1, 2023. The Company has evaluated the amendment and there is no impact on its consolidated financial statements.

#### SEPC Limited (Formerly known as Shriram EPC Limited) Notes forming part of the Financial Statements for the year ended March 31, 2023 (Amount in ₹ lakhs, unless otherwise stated) 2022-23

6A Property, plant and equipment - Current Year

Froperty, plant and equipment -	current rear										
		Gross	block			Deprec	iation		Net block		
Block of Assets	As at 1 April 2022	Additions/ Adjustments	Deductions/ Adjustments	As at 31 March 2023	As at 1 April 2022	For the year	Deductions/ Adjustments	As at 31 March 2023	As at 31 March 2023	As at 31 March 2022	
Owned assets					-				-		
Buildings	241.50		-	241.50					241.50	241.50	
Plant and Machinery	350.15		-	350.15	197.29	18.56		215.85	134.30	152.86	
Furniture and Fixtures	146.86			146.86	70.61	20.46		91.07	55.79	76.25	
Office Equipment	5,577.72	8.12	369.07	5,216.77	2,283.98	482.42	332.86	2,433.54	2,783.23	3,293.74	
Computers	68.03		-	68.03	51.02	5.19		56.21	11.82	17.01	
Vehicle	12.17	-	-	12.17	11.33	0.65		11.98	0.19	0.84	
Total	90.93	5.79	2.98	93.74	45.79	14.36	2.98	57.17	36.57	45.13	
2020-21	51.75		39.96	11.79	37.05	5.28	40.12	2.21	9.58	14.70	
Total	6,539.11	13.91	412.01	6,141.01	2,697.07	546.92	375.96	2,868.03	3,272.98	3,842.03	
		Gross	block			Deprec	iation		Net	Net block	
Block of Assets	As at 1 April 2021	Additions/ Adjustments	Deductions/ Adjustments	As at 31 March 2022	As at 1 April 2021	For the year	Deductions/ Adjustments	As at 31 March 2022	As at 31 March 2022	As at 31 March 2021	
Owned assets									-		
Freehold land	241.50		-	241.50					241.50	241.50	
Leasehold Improvements	350.15		-	350.15	190.01	7.28		197.29	152.86	160.14	
Buildings	147.76		0.90	146.86	28.48	44.70	2.57	70.61	76.25	119.28	
Plant and Machinery	5,836.45		258.73	5,577.72	1,998.08	461.23	175.32	2,283.97	3,293.75	3,838.37	
Furniture and Fixtures	90.92		22.89	68.03	43.85	9.38	2.21	51.02	16.99	47.07	
Office Equipment	13.17		1.00	12.17	11.71	2.25	2.63	11.34	0.83	1.46	
Computers	177.37	14.97	101.41	90.93	127.14	18.36	99.79	45.71	45.22	50.23	
Vehicle	51.75			51.75	33.45	5.67	2.07	37.05	14.62	18.30	
Total	6,909.07	14.97	384.93	6,539.11	2,432.72	548.87	284.59	2,696.99	3,842.03	4,476.34	
2020-21											
Property, plant and equipment -	Previous Year	Gross	-ll-							- II-	
		Gross	DIOCK			Deprec	ation		Net block		
Block of Assets	As at 1 April 2020	Additions/ Adjustments	Deductions/ Adjustments	As at 31 Mar 2021	As at 1 April 2020	For the year	Deductions/ Adjustments	As at 31 Mar 2021	As at 31 Mar 2021	As at 31 March 2020	
Owned assets	0.44 50										
Freehold land	241.50			241.50	-			-	241.50	241.50	
Leasehold Improvements	350.15			350.15	190.01			190.01	160.14	160.14	

Total	7,098.98	631.53	821.44	6,909.06	2,087.72	552.00	207.00	2,432.73	4,476.33	5,011.26
Vehicle	53.20	0.83	2.28	51.75	24.89	10.84	2.28	33.46	18.29	28.31
Computers	148.86	28.51		177.37	103.74	23.40		127.14	50.23	45.12
Office Equipment	27.04	0.37	14.24	13.17	24.83	1.09	14.21	11.71	1.46	2.21
Furniture and Fixtures	98.62		7.70	90.92	34.12	11.46	1.73	43.85	47.06	64.50
Plant and Machinery	6,030.91	601.82	796.28	5,836.45	1,688.02	498.18	188.12	1,998.08	3,838.37	4,342.89
Buildings	148.70		0.94	147.76	22.11	7.03	0.66	28.48	119.28	126.59
Leasehold Improvements	350.15			350.15	190.01			190.01	160.14	160.14
rreenold land	241.50			241.50	-			-	241.50	241.50

7 Intangible assets - Current Year 2022-23

	Gross block				Depreciation				Net block	
Block of Assets	As at 1 April 2022	Additions/ Adjustments	Deductions/ Adjustments	As at 31 March 2023	As at 1 April 2022	For the year	Deductions/ Adjustments	As at 31 March 2023	As at 31 March 2023	As at 31 March 2022
Computer Software	43.12			43.12	23.33	1.79		25.12	18.00	19.79
Technical Knowhow	54.22			54.22	42.01	2.25		44.26	9.96	12.21
Total	97.34	-	-	97.34	65.34	4.04	-	69.38	27.96	32,00

		Gross block			Depreciation				Net block	
Block of Assets	As at 1 April 2021	Additions/ Adjustments	Deductions/ Adjustments	As at 31 March 2022	As at 1 April 2021	For the year	Deductions/ Adjustments	As at 31 March 2022	As at 31 March 2022	As at 31 March 2021
Computer Software	43.12			43.12	21.54	1.79		23.33	19.79	21.58
Technical Knowhow	54.22			54.22	39.76	2.25		42.01	12.21	14.46
Total	97.34	-		97.34	61.30	4.04		65.34	32.00	36.04
2020-21										

Intangible assets - Previous Year

Gross block				Depreciation				Net block		
Block of Assets	As at 1 April 2020	Additions/ Adjustments	Deductions/ Adjustments	As at 31 Mar 2021	As at 1 April 2020	For the year	Deductions/ Adjustments	As at 31 Mar 2021	As at 31 Mar 2021	As at 31 March 2020
Computer Software	43.12			43.12	19.75	1.79		21.54	21.58	23.37
Technical Knowhow	54.22			54.22	37.51	2.25		39.76	14.46	16.71
Total	97.34	-	-	97.34	57.26	4.04	-	61.30	36.04	40.08

## SEPC Limited (Formerly known as Shriram EPC Limited) Notes forming part of the Financial Statements for the year ended March 31, 2023 (Amount in ₹ lakhs, unless otherwise stated)

6B The details of the right-of-use asset held by the Company is as follows:

Particulars	Building	Total	
Balance as at April 01, 2021	-	-	
Additions	262.85	262.85	
Deletion	-	-	
Depreciation	-29.76	-29.76	
Balance as at March 31, 2022	233.09	233.09	
Additions	153.07	153.07	
Deletion	-	-	
Depreciation	(63.77)	(63.77)	
Balance as at March 31, 2023	322.39	322.39	

Set out below are the carrying amounts of lease liabilities and the movements during the period:

Particulars	Building	Total	
Balance as at 1 April 2021	-	-	
Additions	252.00	252.00	
Interest expense	23.13	23.13	
Lease Payments	-36.60	-36.60	
Balance as at 31 March 2022	238.53	238.53	
Additions	141.09	141.09	
Interest expense	29.06	29.06	
Lease Payments	(58.19)	(58.19)	
Balance as at 31 March 2023	350.49	350.49	

Break-up of current and non-current lease liabilities

Particulars	31st March 2023	31st March 2022
Current Lease Liabilities	98.45	36.60
Non-current Lease Liabilities	252.04	201.93

## SEPC Limited (Formerly known as Shriram EPC Limited)

Notes forming part of the Financial Statements for the year ended March 31, 2023 (Amount in  $\mathfrak{F}$  lakhs, unless otherwise stated)

Contract Assets	As at 31 Mar 2023	As at 31 Mar 2022	As at 31 Mar 2021
Contract Assets (Refer Note 8.1)	8,278.88	4,883.00	4,883.00
Less: Allowance for expected credit loss	(926.98)	(926.98)	(926.98)
Total	7,351.90	3,956.02	3,956.02
	Contract Assets (Refer Note 8.1) Less: Allowance for expected credit loss	Contract Assets31 Mar 2023Contract Assets (Refer Note 8.1)8,278.88Less: Allowance for expected credit loss(926.98)	Contract Assets31 Mar 202331 Mar 2022Contract Assets (Refer Note 8.1)8,278.884,883.00Less: Allowance for expected credit loss(926.98)(926.98)

8.1 The Company entered into a contract in earlier years to construct Ammonia plant for Bharath Coal and Chemicals Limited (BCCL). due to delays in statutory approvals. The net exposure in this project recorded under Contract Assets is ₹ 3,956.02 Lakhs (March Lakhs). Considering that BCCL is under liquidation and do not have any financial creditor, management is of the view that BCCL \ settle Company's dues in full on the commencement of the project work. SEPC Limited (Formerly known as Shriram EPC Limited) Notes forming part of the Financial Statements for the year ended March 31, 2023 (Amount in ₹ lakhs, unless otherwise stated)

9	Financial Assets- Investments (Non Current)	As at 31 March 2023	As at 31 March 2022	As at 31 March 2021
(A)	Investment in Associate - Non Trade <u>Unquoted</u>	ST March 2025	51 March 2022	ST March 1021
	22,239,167 Equity Shares (Previous year: 22,239,167 Equity Shares) of ₹ 10/- each fully paid up in Haldia Coke and Chemicals Private Limited (Refer Note 8.1 below)			
	Less: Provision for Diminition in value of Investments			
	Consequent to the initiation of insolvency proceedings of Haldia Coke and Chemicals	۔ Private Limited (HCCPL)	- by the shareholders of	- HCCPL during year 20 <sup>,</sup>
	Investment in Others - Equity investments at fair value through other comprehens Quoted	ive income (FVOCI)		
	386,526 Equity Shares (Previous year: 386,526 Equity Shares) of ₹ 10/- each fully paid up in Orient Green Power Company Limited	40.93	52.72	13.71
	Unquoted			
	661,300 Equity shares (Previous year: 661,300 Equity shares) of ₹ 10/- each fully paid in Hexa Wind Farm Private Limited (Refer Note 9.1 & 49)		-	66.13
	4,076,474 Equity shares (Previous year: 4,076,474 Equity Shares) of ₹ 10/- each fully paid up in Leitwind Shriram Manufacturing Private Limited	407.56	407.56	407.56
	Less: Provision for Diminition in value of Investments	(407.56)	(407.56)	(407.56)
		40.93	52.72	79.84
	Total ( A+B)	40.93	52.72	79.84
	Aggregate book value of:			
	Quoted investments	40.93	52.72	13.71
	Unquoted investments	-	-	66.13
	Aggregate Market value of:			

Quoted investments Unquoted investments	40.93	52.72	13.71 66.13
Aggregate amount of impairment in value of Investments	407.56	407.56	407.56

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# SEPC Limited (Formerly known as Shriram EPC Limited) Notes forming part of the Financial Statements for the year ended March 31, 2023 (Amount in R lakts, unless otherwise stated)

As at 31 Mar 2023 As at 31 March 2022 As at 31 March 2021 10 Non-Current Financial assets - Loans Unsecured, considered good -Considered Good -Credit impaired 18,402.42 306.10 (306.10) 18,402.42 (10,271.07) 8,131.35 10,968.55 306.10 21,184.37 306.10 (306.10) 21,184.37 Less: Allowance for expected credit loss (306.10) 10,968.55 Less: Allowance for expected credit loss Total -10,271.07 697.48 (10,271.07) 10,913.30 10.1 Loans includes due from: As at 31 Mar 2023 As at As at 31 March 2022 31 March 2021 Particulars i) Related Parties: Leitwind Shriram Manufacturing Private Limited- Rs.Nil (Net of provision of expected credit loss Rs. 9,141.70 Lakhs), Previous year: March 31, 2022 - Rs.477.77 Lakhs ( Net of provision of Rs 9,141.70 Lakhs) Refer 10.2 below 3,201.62 477.77

10.2 Financial Assets Loans (Non Current) include Rs. NIL (March 31, 2022: Rs. 477.77 Lakhs) due from Leitwind Shriram Manufacturing Pvt Limited (LSML) (a related party). During the year loans amounting to Rs. 7,433.87 Lakhs has been taken over by SVL Limited (Erstwhile entity exercising significant influence over the Company). Also refer to Note 48

4.71

Non Current - Trade receivables	As at	As at	As at
	31 Mar 2023	31 March 2022	31 March 2021
Trade Receivables - Retention Money			
-Considered Good	18,086.76	18,768.50	21,015.14
-Credit impaired	2,680.19	2,267.44	1,219.69
Less: Allowance for for expected credit loss	(2,680.19)	(2,267.44)	(1,219.69)
	18,086.76	18,768.50	21,015.14
Trade Receivables - Others			
Considered Good	119.49		-
-Credit impaired	322.16	301.79	301.79
Less: Allowance for for expected credit loss	(322.16)	(301.79)	(301.79)
Other receivables			
	119.49		
Total	18,206.25	18,768.50	21,015.14

#### 11A Non Current - Trade receivables ageing schedule

Dentioulan		Outst	anding for following pe	riods from due dat	e of payaments		
Particulars	Not Due	Upto 6 months	6 months to 1 year	1- 2 years	2-3 years	More than 3 years	Total
Undisputed							
<ul> <li>Considered good</li> </ul>	16,386.51						16,386.5
- Credit impaired						2,011.45	2,011.4
	16,386.51			-		2,011.45	18,397.9
Less: Credit impaired							(2,011.4
Sub total (a)							16,386.5
Disputed							
Considered good	1,700.25			-		119.49	1,819.7
Credit impaired	-			-		990.90	990.9
	1,700.25			-	-	1,110.39	2,810.6
ess: Credit impaired							(990.90
Sub total (b)	1,700.25			-	-	1,110.39	1,819.7
Total (a) + (b)							18,206.2

31-03-2022	1						
Particulars		anding for following pe	nding for following periods from due date of payaments				
Particulars	Not Due	Upto 6 months	6 months to 1 year	1- 2 years	2-3 years	More than 3 years	Total
Undisputed							
<ul> <li>Considered good</li> </ul>	16,810.77						16,810.77
- Credit impaired			283.83			1,294.49	1,578.32
	16,810.77		283.83	-		1,294.49	18,389.09
Less: Credit impaired							(1,578.32)
							16,810.77
Disputed							
- Considered good	1,957.73						1,957.73
- Credit impaired						990.90	990.90
	1,957.73		-	-	-	990.90	2,948.63
Less: Credit impaired							(990.90)
							1,957.73
Total							18,768.50

31-03-2021

31-03-2021										
		Outstanding for following periods from due date of payaments								
Particulars	Not Due	Upto 6 months	6 months to 1 year	1- 2 years	2-3 years	More than 3 years	Total			
Undisputed										
- Considered good	18,085.50			-			18,085.50			
- Credit impaired	-			-		1,294.49	1,294.49			
	18,085.50					1,294.49	19,379.99			
Less: Credit impaired							(1,294.47)			
							18,085.52			
Disputed										
- Considered good	2,929.61			-			2,929.61			
- Credit impaired	-			-		227.00	227.00			
	2,929.61		-	-	-	227.00	3,156.62			
Less: Credit impaired						227.00	(227.00)			
			-	-	-		2,929.62			
Total			-	-	-		21,015.14			

12 Other non current financial assets	As at 31 Mar 2023	As at 31 March 2022	As at 31 March 2021
Deposits			
-Considered Good	1,174.00	1,050.18	1,186.06
-Credit impaired		132.86	
Less: Allowance for expected credit loss	-132.86	(132.86)	
Deposit accounts with maturity for more than twelve			
months from the balance sheet date		41.38	
Other receivable			
	1,041.14	1,091.57	1,186.06
13 Deferred Tax Assets (Net)	As at 31 Mar 2023	As at 31 Mar 2022	As at 31 Mar 2021
Deferred Tax Assets (Net) (refer Note 43)	40,323.55	43,345.50	47,623.70
Total	40,323.55	43,345.50	47,623.70
14 Income Tax Assets (Net)	As at 31 Mar 2023	As at 31 March 2022	As at 31 March 2021
Advance Tax & Tax deducted at source (Net of			
Provision for Tax (March 31,2023 ₹ 5,540.74 lakhs		1,412.42	3,327.56
(March 31 2022 ₹ 5,540.74 lakhs))	1,549.40		
Total	1,549.40	1,412.42	3,327.56

15	Inventories	As at 31 Mar 2023	As at 31 March 2022	As at 31 March 2021
	Contract Work in progress (Valued at lower of cost and net realizable value)			248.20
	Total			248.20
16	Contract assets	As at 31 Mar 2023	As at 31 March 2022	As at 31 Mar 2021
	Contract Assets (Refer Note 16.1)	78,215.17	83,029.75	83,594.71
	Less: Allowance for Expected Credit Loss	-4,968.58	(3,321.01)	(910.95)
	Total	73,246.59	79,708.74	82,683.76

16.1 The above Contract Assets includes materials at project site amounting to Rs 22,651 lakhs (Previous year March 31, 2022 Rs 25,512.38 lakhs)

44.2	Particulars	As at	As at
10.2	Particulars	31 March 2023	31 March 2022
	Opening balance	3,321.01	910.95
	Additions / Transfer	4,968.58	2,410.06
	Utilizations / Reversals	(3,321.01)	
	Closing balance	4,968.58	3,321.01

17 Trade receivables	As at 31 Mar 2023	As at 31 March 2022	As at 31 March 2021
Unsecured			
-Considered good	21,952.31	29,567.80	33,960.38
-Credit impaired	9,301.61	9,075.87	6,971.47
Less: Allowance for Expected Credit Loss	-9,301.61	(9,075.87)	(6,971.47)
Trade Receivable - Retention monies		7,682.68	6,247.16
-Considered good	7,253.70		
-Considered doubtful	63.33		
Less: Provision for doubtful debts	-63.33		
Net	29,206.01	37,250.48	40,207.54

17.1 The average credit period allowed to customers is between 30 days to 60 days. The credit period is considered from the date of Invoice. Further, a specified amount of bill is held back by the customer as retention money, which is payable as per the credit period, from the date such retention becomes due. The retention monies held by customers become payable on completion of a specified milestone or after the Defect Liability. Period of the project, which is normally 1 year after the completion of the project, as per terms of respective contract. No Interest is payable by the customers for the delay in payments of the amounts of the annual to end and the contract is the financial health, market reputation, credit rating of the customer, before entering into the contract. The company's customers comprise of public sector undertakings as well as private entities.

17.2 Trade receivable include due from related parties amounting to Rs.5,871.38 Lakhs (March 31, 2021- 8,921.45 Lakhs) (Refer Note 49 (C))

Trade receivables ageing schedule

Particulars		Outstanding for following periods from due date of payaments								
Particulars	Not Due	Upto 6 months	6 months to 1 year	1- 2 years	2-3 years	More than 3 years	Total			
Undisputed										
<ul> <li>Considered good</li> </ul>	16,386.51						16,386.51			
- Credit impaired				-		2,011.45	2,011.45			
	16,386.51		-	-		2,011.45	18,397.96			
Less: Credit impaired							(2,011.45			
Sub total (a)							16,386.51			
Disputed										
<ul> <li>Considered good</li> </ul>	1,700.25		-			119.49	1,819.74			
<ul> <li>Credit impaired</li> </ul>						990.90	990.90			
	1,700.25		-	-		1,110.39	2,810.64			
Less: Credit impaired							(990.90			
Sub total (b)	1,700.25		-			1,110.39	1,819.74			
Total (a) + (b)							18,206,25			

31-03-2022

		Outsta	anding for following pe	riods from due da	te of payaments		
Particulars	Not Due	Upto 6 months	6 months to 1 year	1- 2 years	2-3 years	More than 3 years	Total
Undisputed							
- Considered good	5,139.54	2,464.46	2,588.29	10,973.19	5,178.63	8,339.63	34,683.74
- Credit impaired			1,837.11	-		6,894.15	8,731.26
	5,139.54	2,464.46	4,425.40	10,973.19	5,178.63	15,233.78	43,415.00
Less: Credit impaired							(8,731.27
							34,683.73
Disputed							
- Considered good		1,396.44		1,038.05		132.26	2,566.75
- Credit impaired		267.29		-		77.32	344.61
		1,663.73		1,038.05		209.58	2,911.36
Less: Credit impaired							(344.61
							2,566.75
Total				-			37,250.48

<sup>31-03-2021</sup> 

	Outstanding for following periods from due date of payaments									
Particulars	Not Due	Upto 6 months	6 months to 1 year	1- 2 years	2-3 years	More than 3 years	Total			
Undisputed										
- Considered good	3,770.12	844.74	1,214.51	13,263.01	8,176.22	12,085.27	39,353.87			
- Credit impaired				-		6,894.15	6,894.15			
	3,770.12	844.74	1,214.51	13,263.01	8,176.22	18,979.42	46,248.02			
Less: Credit impaired							(6,894.15)			
							39,353.87			
Disputed										
- Considered good				-		853.67	853.67			
- Credit impaired				-		77.32	77.32			
						930.99	930.99			
Less: Credit impaired							(77.32)			
							853.67			
Total		-		-		-	40,207.54			

Notes: Movement in loss allowance - Trade Receivable (Non current (Note-11) & Current (Note -17))

Particulars	As at	As at	As at
Particulars	31 Mar 2023	31 March 2022	31 Mar 2021
Opening balance	4,607.90	8,492.95	6,069.91
Additions / Transfer	1,462.01	3,152.15	2,423.04
Utilizations / Reversals			
Closing balance	6,069.91	11,645.10	8,492.95

10	Cash and bank balances	As at 31 Mar 2023	As at 31 March 2022	As at 31 March 2021
	Balances with banks			
	In current accounts	2,383.74	506.33	299.46
	Margin Money (Original Maturity of less than 3 Months)	920.40	75.75	540.89
	Cash on hand	0.45	0.59	0.52
	Total	3,304.59	582.67	840.86
	Other Bank Balances	As at	As at	As at
19	Uther bank balances	31 Mar 2023	31 March 2022	31 March 2021
	Departit Account (Original Naturity of 2 Nonthe to 12 Nonthe)	223.72	224.88	180.23
	Deposit Account (Original Maturity of 3 Months to 12 Months) Margin Money (Original Maturity of More than 3 Months to 12 Months)	1,506.62	2,162.61	2,686.65
	Margin Money (Original Maturity of More than 3 Months to 12 Months) Total	1,506.62	2,162.61	2,866.88
	10(4)	1,730.33	2,387.49	2,000.00
20	Other Current Financial assets	As at	As at	As at
		31 Mar 2023	31 March 2022	31 March 2021
	Security deposit	100.55	59.17	115.01
	Interest Receivable	22.82	820.07	729.26
	Total	123.37	879.25	844.27
21	Total Other current assets	As at	As at	As at
21	Other current assets	As at 31 Mar 2023	As at 31 March 2022	As at 31 March 2021
	Other current assets Advances to Employees	As at 31 Mar 2023 45.09	As at 31 March 2022 62.75	As at 31 March 2021 75.64
	Other current assets Advances to Employees Balance with Government Authorities	As at 31 Mar 2023 45.09 4,794.70	As at 31 March 2022 62.75 4,305.93	As at 31 March 2021 75.64 5,349.15
	Other current assets Advances to Employees Balance with Government Authorities Prepaid Expenses	As at 31 Mar 2023 45.09	As at 31 March 2022 62.75 4,305.93 21.28	As at 31 March 2021 75.64 5,349.15 30.99
	Other current assets Advances to Employees Balance with Government Authorities Prepaid Expenses Other Advances	As at 31 Mar 2023 45.09 4,794.70 35.85	As at 31 March 2022 62.75 4,305.93	As at 31 March 2021 75.64 5,349.15
	Other current assets Advances to Employees Balance with Government Authorities Prepald Expenses Other Advances Advances to Suppilers	As at 31 Mar 2023 45,09 4,794.70 35,85 11,24	As at 31 March 2022 62.75 4,305.93 21.28 2,310.06	As at 31 March 2021 75.64 5,349.15 30.99 1,903.86
	Other current assets Advances to Employees Balance with Government Authorities Prepaid Expenses Other Advances Advances to Suppliers - Considered good	As at 31 Mar 2023 4,794.70 35.85 11.24 - 14,850.62	As at 31 March 2022 62.75 4,305.93 21.28 2,310.06 13,352.10	As at 31 March 2021 75.64 5,349.15 30.99 1,903.86 13,367.90
	Other current assets Advances to Employees Balance with Government Authorities Prepaid Expenses Other Advances to Suppliers - Considered good Credit impaired	As at 31 Mar 2023 45,09 4,794.70 35,85 11,24	As at 31 March 2022 62.75 4,305.93 2.1.28 2,310.06 13,352.10 1,640.30	As at 31 March 2021 75.64 5,349.15 30.99 1,903.86 13,367.90 1,640.30
	Other current assets Advances to Employees Balance with Government Authorities Prepaid Expenses Other Advances Advances to Suppliers - Considered good	As at 31 Mar 2023 45.09 4.794.70 35.85 11.24 - 14.850.62 1.640.30	As at 31 March 2022 62.75 4,305.93 21.28 2,310.06 13,352.10	As at 31 March 2021 75.64 5,349.15 30.99 1,903.86 13,367.90
	Other current assets Advances to Employees Balance with Government Authorities Prepaid Expenses Other Advances Advances to Suppliers - Considered good Credit Impaired Less: Allowance for Expected Credit Loss	As at 31 Mar 2023 4,794,70 35,85 11,24 14,850,62 1,640,30 -1,640,30 14,850,62	As at 31 March 2022 62.75 4,305.93 21.28 2,310.06 13,352.10 1,640.30 (1,640.30) 13,352.09	As at 31 March 2021 75.64 5,349.15 30.99 1,903.86 13,367.90 1,640.30 (1,640.30) 13,367.90
	Other current assets Advances to Employees Balance with Government Authorities Prepaid Expenses Other Advances to Suppliers - Considered good Credit impaired	As at 31 Mar 2023 45,09 4,794,70 35,85 11,24 - 14,850,62 1,640,30 -1,640,30	As at 31 March 2022 62.75 4,305.93 21.28 2,310.06 13,352.10 1,640.30 (1,640.30)	As at 31 March 2021 75.64 5,349.15 30.99 1,903.86 13,367.90 1,640.30 (1,640.30)
luthori	Other current assets Advances to Employees Balance with Government Authorities Prepaid Expenses Other Advances Advances to Suppliers - Considered good - Credit impaired Less: Allowance for Expected Credit Loss	As at 31 Mar 2023 45.09 4,794,70 35.85 11.24 14,850.62 1,640.30 14,850.62 19,737.49 As at	As at 31 March 2022 4,305.93 2,128 2,310.06 13,352.10 1,640.30 (1,640.30) 13,352.09 20,052.12 As at	As at 31 March 2021 75.64 5,349.15 30.99 1,903.86 13,367.90 1,640.30 (1,640.30) 13,367.90 20,727.54 As at
luthori	Other current assets Advances to Employees Balance with Government Authorities Prepaid Expenses Other Advances Advances to Suppliers - Considered good Credit Impaired Less: Allowance for Expected Credit Loss Total Assets classified as held for sale	As at 31 Mar 2023 45.09 4,794.70 35.85 11.24 14,850.62 1,640.30 -1,749 -1,740	As at 31 March 2022 62.75 4.305.93 21.28 2.310.06 13.352.10 1.640.30 1.640.30 1.352.09 20.052.12 As at 31 March 2022	As at 31 March 2021 75,64 5,349 1,903,86 13,367,90 1,640,30 (1,640,30) 13,367,90 20,727,54 As at 31 March 2021
uthori	Other current assets Advances to Employees Balance with Government Authorities Prepaid Expenses Other Advances Advances to Suppliers - Considered good - Credit impaired Less: Allowance for Expected Credit Loss	As at 31 Mar 2023 45.09 4,794,70 35.85 11.24 14,850.62 1,640.30 14,850.62 19,737.49 As at	As at 31 March 2022 4,305.93 2,128 2,310.06 13,352.10 1,640.30 (1,640.30) 13,352.09 20,052.12 As at	As at 31 March 2021 75.64 5,349.15 30.99 1,903.86 13,367.90 1,640.30 (1,640.30) 13,367.90 20,727.54 As at

Disclosure pursuant to Ind AS 105 - Major classes of assets and liabilities	As at	As at	As at
classified as held for sale:	31 Mar 2023	31 Mar 2022	31 Mar 2021
Property, Plant and Equipment	•	596.06	596.06

#### SEPC Limited (Formerly known as Shriram EPC Limited) Notes forming part of the Financial Statements for the year ended March 31, 2023 (Amount in ₹ lakhs. unless otherwise stated)

#### 23 Equity Share capital

1,40,000	1,05,000.00
,000.00 1,40,000	0.00 1,05,000.00
	,000.00 1,40,00

971,529,018 (31 March 2021: 971,529,018) equity shares of ₹ 10 each fully paid

 97,152.90	97,152.90	97,152.90
97,152.90	97,152.90	97,152.90

#### (a) Reconciliation of Equity shares outstanding at the beginning and at the end of the year

Particulars	No of shares	Amount	No of shares	Amount
Outstanding at the beginning of the year	97,15,29,018	97,152.90	97,15,29,018	97,152.90
Add: Issued during the year		-		-
Outstanding at the end of the year	97,15,29,018	97,152.90	97,15,29,018	97,152.90

#### (b) Details of shareholders holding more than 5% shares

	As at 31 March 2022		As at 31	March 2021	As at 31 March 2023	
Name of Shareholder	No of shares	% holding	No of shares	% holding	No of shares	% holding
Equity Shares						
SVL Limited (Refer Note (i) Below)	27,93,91,356	28.76	27,93,91,356	28.76	27,93,91,356	28.76%
State Bank of India	12,56,34,843	12.93	12,56,34,843	12.93	12,56,34,843	12.93%
Punjab National Bank	10,22,35,172	10.52	12,43,46,199	10.52	12,43,92,428	12.80%
Central Bank of India	9,35,70,276	9.63	9,35,70,276	9.63	9,35,70,276	9.63%
IDBI Bank Limited		-	-	-	5,42,55,616	5.58%

#### (C) Details of shares held by Promoters - Entites exercising significant influence over the Company

	As at 31 March 2022		As at 31 March 2021		As at 31 March 2020	
Name of shareholder	No.of shares	% of total shares	No.of shares	% of total shares	No.of shares	% of total shares
SVL Limited	27,93,91,356	28.76	27,93,91,356	28.76	27,93,91,356	28.76%

#### (d) Terms/rights attached to the shares

g)

The Company has issued equity shares having a par value of `10 per share. All these shares have the same rights and preferences with respect to payment of dividend, repayment of capital and voting rights. In the event of liquidation of the company, the holders of equity shares will be entitled to receive remaining assets of the company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

The Company has only one class of share capital, i.e., equity shares having face value of ` 10 per share. Each holder of equity share is entitled to one vote per share.

#### (e) The Authorised Equity Share Capital has been increased to 140,000 Lakhs with effect from 19th March 2021

#### (f) Preferencial issue of equity shares during past five years:

reference bace of equily shares daring pase five year						(Amount in Rs. Lakhs, U	nless otherwise s	tated)
		201	6-17			2017-18		
Particulars	No.shares	Face value of Rs.10/-	Premium	Total	No.shares	Face value of Rs. 10/-	Premium	Total
Promotors - SVL Limited	11,39,78,495	11,398	15102.15	26,500	-	-	-	-
KPR Investment private limited	-	-	-	-	1,29,19,896	1,292	2,208.01	3,500.00
Lender Bank- Conversion of funded interest term Loan (FITL)	73,34,961	734	1685.57	2,419	10,193	1	2.34	3.36
Lender bank - Conversion of Interest sacrifice	4,06,991	41	122.3	163	24,03,425	240	722.23	962.57
Lender Bank- Conversion of Working capital term Loan (WCTL)	48,46,21,073	48,462	64212.3	1,12,674	1,92,27,563	1,923	2,547.65	4,470.41

There is no Preferential issue of Equity during the year ended March 31, 2019, March 31, 2020, March 31, 2021 & March 31, 2022

Consequent to the default in payment of dues towards term loan, interest on working capital facility etc. the Company had proposed a Debt Resolution Plan to the lenders for restructuring of the debt with change in Management ('Resolution Plan') formulated under the Reserve Bank of India (Prudential Framework for Resolution of Stressed Assets) Directions, 2019 vide its circular dated 7th June 2019 ('the RBI Circular' / "Regulatory Framework"). On March 25, 2022, the resolution plan was approved by the consortium lenders with super majority subject to certain conditions precedent. On June 22, 2022, the Company has entered into Master Resolution Plan are as follows:

a) Investment of ₹ 35,000 Lakhs in equity of the company at a price per equity share of ₹ 10 each by an investor which will be utilised to reduce the debt.

b) Conversion of ₹ 17,500 Lakhs of debt into 4% Compulsory Convertible Debentures at the end of March 31, 2035.

c) Conversion of ₹ 17,500 Lakhs of debt into 4% Non-Convertible Debentures redeemable over a period of 14 years.

For the purpose of classification as at March 31, 2022, the said restructuring has not been considered, Instead borrowings repayable after 12 months from the balance sheet date has been considered as non-current, and those dues that were on default have been classified as current based on confirmations / repayment schedule received from lenders.

The Allotment Committee of the Board of Directors of the Company, at Its meeting held on June 24, 2022 has approved the following:

1) Allotment of equity shares of the Company on preferential basis in terms of Chapter V of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 (the "ICDR Regulations") to Mark AB Capital Investment LLC as under:

220,000,000 (Twenty two Crores) fully paid-up equity shares having a face value of ₹. 10/- each for cash at par per equity share aggregating to ₹ 22,000 Lakhs (Rupees Twenty two thousand lakhs only);

2) Allotment of securities of the Company on preferential basis In terms of the Resolution Plan for part Conversion of the debt not exceeding to ₹. 3,50,00,00,000/- (Rupees Three hundred and fifty crores only) as under:

Not exceeding 175,00,00,000 (One hundred and seventy-five crores) fully paid up secured Compulsorily convertible debentures with an average yield of 4% (hereinafter referred to as the 'CCDs") having a face value of ₹. 100/- (Rupees One Hundred only) each aggregating to 1,75,00,000/- (Rupees One crore seventy-five lakhs only)
 Not exceeding 175,00,00,000 (One hundred and seventy-five crores) fully paid up secured Non-convertible debentures with an average yield of 4% (hereinafter referred to as the 'NCDs") having a face value of ₹.

100/- (Rupees one hundred only) each aggregating to 1,75,00,000/- (Rupees One crore seventy-five lakhs only) redeemable over a period of 14 years.

The equity shares and the other securities so allotted on preferential basis shall be subject to lock-in for such period as may be prescribed under the ICDR Regulations.

Post allotment of equity shares, the paid-up equity capital of the Company is ₹. 11,915,290,250 - (Rupees One thousand one hundred and ninety-one crores fifty-two lakhs ninety thousand two hundred and fifty only) divided into 1,17,15,29,025 (One hundred nineteen crores fifteen lakhs twenty-nine thousand and twenty-five) equity shares of ₹.10/- each.

# SEPC Limited (Formerly known as Shriram EPC Limited) Notes forming part of the Financial Statements for the year ended March 31, 2023 (Amount in ₹ lakhs, unless otherwise stated)

# 24 Other equity

(A) The Company has preference share capital having a par value of ₹ 100 per share, referred to herein as preference share capital

		As at 31 March 2023	As at 31 March 2022	As at 31 March 2021
	Authorized 30,000,000 (31 March 2020: 30,000,000) Convertible Preference			
	Shares of ₹ 100 each	30,000.00	30,000.0	30,000.0
	Total	30,000.00	30,000.00	30,000.0
B)	Other equity	As at 31 March 2023	As at 31 March 2022	As at 31 March 2021
,	Securities premium reserve (Refer Note (i) below)	1,91,225.43	1,91,225.43	1,91,225.4
	General reserve (Refer Note (ii) below)	561.93	561.93	561.9
	Capital Reserve (Refer Note (iii) below)	12.92	12.92	12.9
	Deficit in the Statement of Profit and Loss (Refer Note (iv) below) Investments FVTOCI Reserve on equity instruments	(2,15,595.88) (3.28)	(2,15,105.50) 8.51	(1,93,436.1 (30.5
	Re-measurement gains/ (losses) on defined benefit plans (Net of Tax)	107.30	163.68	148.0
	Foreign Currency monetary item translation diff account	188.26	-219.86	32.4
	Share of reserve from an Associate			4700.
	Non Controlling Interest	159.58	146.61	142.
	Total	(23,343.74)	(23,206.28)	3,357.9
		As at	As at	As at
i)	Securities premium reserve	31 March 2023	31 March 2022	31 March 2021
	Opening balance Add : Securities premium credited on issue of shares	1,91,225.43	1,91,225.43	1,91,225.
	Closing balance	1,91,225.43	1,91,225.43	1,91,225.
ii)	General reserve	As at 31 March 2023	As at 31 March 2022	As at 31 March 2021
	Opening balance	561.93	561.93	561.
	Additions/(Transfers)		-	0.1
	Closing balance	561.93	561.93	561.
ii)	Capital Reserve	As at 31 March 2023	As at 31 March 2022	As at 31 March 2021
	Opening balance	12.92	12.92	12.9
	Additions/(Transfers) Closing balance	12.92	12.92	12.9
		As at	As at	As at
V)	Deficit in the Statement of Profit and Loss	31 March 2023	31 March 2022	31 March 2021
	Opening balance Add: Net loss for year	(2,15,105.50) (490.38)	(1,93,436.12) (26,370.37)	(1,75,488.7 (17,947.3
	Transfer	(470.30)	4,700.99	(17,747
	Closing balance	(2,15,595.88)	(2,15,105.50)	(1,93,436.1
/)	Employee Stock options outstanding account	As at 31 March 2023	As at31 March 2022	As at 31 March 202
,	Opening Balance	0.17		0.
	Additions/(Transfers)		-	(0.1
	Closing Balance	0.17	-	-
ii)	Investments FVTOCI Reserve on equity instruments	As at	As at	As at
,	Opening balance	31 March 2023 8.51	31 March 2022 (30.50)	31 March 2021 (33.0
	-Fair valuation changes for the year (net of tax)##	-11.79	39.01	2.!
	Closing balance	(3.28)	8.51	(30.5
	## Includes cumulative fair valuation changes in equity shares (ne	a ur takj		
ii)	Re-measurement (gain)/loss on post employment benefit	As at	As at	As at
<i>.</i>	obligation (net of tax) Opening Balance	31 March 2023 163.68	31 March 2022 148.07	31 March 2021 130.
	Additions	-56.38	15.61	17.
	Closing Balance	107.30	163.68	148.
		As at	As at	As at
(ix)	Foreign currency monetary item translation diff account	31 March 2023	31 March 2022	31 March 2021
	Opening Balance	(219.86)	32.46	127.
	Additions	408.12	(252.32)	-94.
	Closing Balance	188.76	(219.86)	32.4

## Nature and Purpose of Reserves

Securities premium reserve is used to record the premium on issue of shares. The reserve will be utilised in accordance with provisions of the Act.

# General Reserve

The Company created a General Reserve in earlier years pursuant to the provisions of the Companies Act wherein certain percentage of profits were required to be transferred to General Reserve before declaring dividends. As per the Companies Act 2013, the requirement to transfer profits to General Reserve is not mandatory. General Reserve is a free reserve available to the Company.

#### Capital reserve

Capital reserve was created under the previous GAAP out of the profit earned from a specific transaction of capital nature. Capital reserve is not available for the distribution to the shareholders.

## Employee Stock options outstanding account

The reserve is used to recognize the grant date fair value of the options issued to employees under Company's Employee Stock Option Plan.

#### SEPC Limited (Formerly known as Shriram EPC Limited)

Notes forming part of the Financial Statements for the year ended March 31, 2023 (Amount in ₹ lakhs, unless otherwise stated)

25	Non-current borrowings	As at 31 March 2023	As at 31 March 2022	As at 31 March 2021
	Secured - At Amortized Cost			
	From Banks			
	Term Loans	1,397.99	6,291.99	11,089.54
	Non Convertible debentures( NCD) (Refer	9,288.02		
	Compulsorily Convertible Debentures(CCD	9,178.93		
	From Others			
Others	Term Loans	799.98	8,512.45	8,444.45
	Working Capital Term Loans	-	560.03	490.46
	Non Convertible debentures( NCD) (Refer	2,846.72		
	Compulsorily Convertible Debentures(CCD	2,805.80		
	Funded Interest Term Loans		-	48.39
	Others			
	Finance Lease Obligations			
an MAR	Unsecured Loan (Refer note 24.3 below)	299.20		
	Total	26,616.64	15,364.47	20,072.84

# 25.1 Terms of Repayment and Security details

S.No	31.03.2023	31.03.2022	31.03.2021	Terms of Repayment	Secured by
Term Loans from Banks*	0.00	1,198.00	1,995.35	4 Structured yearly payments commmencing from April 2023 to March 2027	Primary Exclusive charge on Wind Electric Generator of 1.5 MW from LSML
Term Loans from Banks**	1,397.99	5,093.99	9,094.19	27 Structured Quarterly repayment commencing from Jun 2018 to September 2025	
Non Convertible debentures (NCD) from Bank	9,288.02	0.00		26 Structured Halfyearly repayment commencing from October 2022 to March 2035	
Compulsorily Convertible Debentures(CCD) fr	9,178.93	0		Fully Convertible on 31st March 2035	
Term Loans from Others**	140.00	3,214.61	8,444.45	27 Structured quarterly commencing from Jun'18 to Sept'25	Pooled Assets ie., all movable (both fixed, current and non
Term Loans from Others**	659.98	5,857.87	48.39	20 Structured quarterly commencing from Jun'16 to Sept'21	current) Immovable assets o the company and corporate guarantee of SVL and SVL Trust
Non Convertible debentures(NCD) from Other	2846.715943	-		32 Structured quarterly commencing from Jun'16 to Sept'24	
Compulsorily Convertible Debentures(CCD) fr	2805.798473	-		Fully Convertible on 31st March 2035	
Unsecured Ioan	299.19607	-	490.46	Bullet repayment on 31-Dec-2035. The loan carries interest rate at 0.10% p.a payable half yearly from March 2023 till December 2035	
Total	26,616.64	15,364.47	20,072.83		

Security
\*Primary Exclusive charge on 5 Wind Electric Generator of 1.5 MW

\*\*First Paripassu charge on Pooled Assets ie., all movable (both fixed, current and non-current) Immovable assets of the company and Corporate Guarantee of MARK AB LLC Dubai, Mark AB Capital Investments India Private Limited, SVL Ltd and SVL Trust. However, the Corporate Guarantees of SVL Ltd and SVL Trust shall be released after 18 months from the date of RP, if there is no default for a consecutive period of 12 months as defined in RBI Circular dated 7th June 2019.

#### 25.2 Implementation of Resolution Plan

The Company submitted a debt resolution plan to the lenders for restructuring of the debt ("Resolution Plan") under the Reserve Bank of India (Prudential Framework for Resolution of Stressed Assets) Directions, 2019 issued by Reserve Bank of India vide its circular dated June 7, 2019 (the "RBI Circular"), which was approved by the consortium lenders and implemented on 30th September 2022.

The key features of the Resolution Plan are as follows:

1. Equity Infusion by Prospective Investor - Minimum of Rs. 35,000 Lakhs. Preferential Issue of Equity Shares subject to the pricing as per the SEBI (ICDR) Regulations 2015 to the Investor for 26.4% stake in the Company. 2. Conversion of a part of the existing bank debts into Rs. 17,500 Lakhs of Non-Convertible Debentures (NCD) and Rs. 17,500 Lakhs of Compulsory Convertible Debenture (CCD).

Conversion of a part of the existing pank debts into its. 17,300 Lakits of Non-Convertible Debentures (NLD) and its. 17,300 Lakits of computibility (9,900% p.a. (1) year NCLR + 1.75%) w.e.f. 115 October 2020.
 Banks to allow utilization of vacancy in Non-Fund Based Facilities and Fund based limits already sanctioned and available to the Company, post implementation of the plan.
 Prospective Investor to provide Corporate Guarantee to lenders for entire facilities in lie of Corporate Guarantees of SVL Ltd and SVL Trust. However, the Corporate Guarantees of SVL SVL and SVL Trust. However, the Corporate Guarantees of SVL and SVL Trust. However, the Corporate Guarantees of SVL and SVL Trust. However, the Corporate Guarantees of SVL and SVL Trus

The Company has accounted for the CCD and NCD as per IND AS 109- Financial Instruments

The CCD and NCD have been classified as financial liability as there is contractual obligation to deliver cash over a period of 14 years in terms of repayment of principal and interest. CCD and NCD are initially recognised at amortised cost using the effective interest method at 9.00%. The resultant gain or loss at initial recognition is recognised as exceptional gain in the statement of profit and loss. (Also refer Note no 42)

The Company has defaulted in repayment of interest in respect to the following loans prior to the implementation of RP

Particulars	Principal/ Interest	Period of Delay	Amount of default	Remarks
Central Bank		1 - 61 days	24.00	
IFCI WCTL	Interest	1 - 61 days	12.56	Interest has been paid subsequently
IFCI FITL	interest	1 - 61 days	1.88	in FY 2022-23
BOM - Covid Loan		1 - 82 days	4.00	

25.3 During the year, the Company has obtained unsecured loan amounting to Rs.900 Lakhs. The terms of repayment is bullet repayment of principal on 31-Dec-2035. The loan carries interest rate at 0.10% p.a payable half yearly from March 2023 till December 2035. The said loan has been recognised at amortised cost and the resultant gain on initial recognition is credited to the statement of profit and loss

25.4 The Company has not been declared a wilful defaulter by any bank or financial institution or any other lender during the current period.

#### SEPC Limited (Formerly known as Shriram EPC Limited) Notes forming part of the Financial Statements for the year ended March 31, 2023

(Amount in ₹ lakhs, unless otherwise stated)

26	Other financial liabilities	bilities As at 31 March 2023		As at 31 March 2021	
	Sundry Creditors- Retention	4,024.26	4,465.38	4,363.37	
	Total	4,024.26	4,465.38	4,363.37	

#### Sundry Creditors- Retention As on 31-03-2023

	Outstanding for following periods from due date of payaments						
Particualrs	Not due	Less than 1 year	1-2 years	2-3 years	More than three year	Total	
(i) MSME	-	-	-	-	-	-	
(ii) Others	4,024.26	-	-	-	-	4,024.26	
(iii) Disputed dues - MSME	-	-	-	-	-	-	
(iv) Disputed dues - Others	-	-	-	-	-	-	
Total	4,024.26	-	-	-	-	4,024.26	

# As on 31-03-2022

	Outstanding for following periods from due date of payaments							
Particualrs	Not due	Less than 1 year	1-2 years	2-3 years	More than three year	Total		
(i) MSME	-	-	-	-	-	-		
(ii) Others	4,465.38	-	-	-	-	4,465.38		
(iii) Disputed dues - MSME	-	-	-	-	-	-		
(iv) Disputed dues - Others	-	-	-	-	-	-		
Total	4,465.38	-	-	-	-	4,465.38		

# As on 31-03-2021

		Outstanding for following periods from due date of payaments						
Particualrs	Not due	Less than 1 year	1-2 years	2-3 years	More than three year	Total		
(i) MSME	-	-	-	-	-			
(ii) Others	4,363.37					4,363.37		
(iii) Disputed dues - MSME	-	-	-	· ·	-	-		
(iv) Disputed dues - Others	-	-	-	· ·	-	-		
Total	4,363,37	-	-	-	-	4,363,37		

27	Long Term Provisions As at 31 March 2023		As at 31 Mar 2022	As at 31 March 2021
	Provision for gratuity (Refer Note: 47)	479.77	540.58	559.51
	Total -	479.77	540.58	559.51
28	other non-current liabilities Contract Liabilities	As at 31 March 2023	As at 31 Mar 2022	As at 31 March 2021
	Advance from Customers	2,078.30	2,202.91	4,882.17
	Total	2,078.30	2,202.91	4,882.17
29	Short -term borrowings	As at 31 March 2023	As at 31 Mar 2022	As at 31 March 2021
	From bank (Secured)			
	- Cash Credit and Overdraft facilities	7,952.75	42,731.22	35,698.43
	- Working Capital Demand Loans	5,129.28	17,014.48	17,355.22
	- Demand Loan - Covid Emergency loan	-	191.95	193.85
	- Interest accrued and due	-	7,405.38	1,889.19
	- Current Maturities - Term Loans	156.00	7,465.00	2,630.75
	Non Convertible debentures(NCD)	83.37		
	- FITL- Moratorium interest	-	1,272.62	2,886.15
	From others (Secured)	-		
	-Current Maturities	-	5,724.00	2,045.78
	-Cash Credit and Overdraft facilities	264.78	582.33	476.88
	-Funded Interest Term Loans		76.00	
	Non Convertible debentures(NCD)	21.20		
	Interest accrued not due			
	From SVL Limited (Entities exersing significant influence over the			
	company) Refer Note - 49	359.20	-	339.55
	Total -	- 13,966.58	82.462.97	63,515.81

29.1 First Paripassu Charge on Pooled Assets is all movable (both fixed, current and non current assets) immovable assets of the company and corporate guarantee of SVL and SVL Trust.

# The Company has defaulted in repayment of loans and interest in respect the following

		Cash Credit		/CDL	FITL	
Bank	Date of default	Amount (In Lakhs)	Date of default	Amount (In Lakhs)	Date of default	Amount (In Lakhs)
Punjab National Bank (eOBC)	26-Mar-20	5,679	30-Sep-20	255	-	-
Punjab National Bank	2-Mar-20	3,159	30-Sep-20	852	-	-
Bank of India	14-Feb-20	1,158	30-Sep-20	101	-	-
Yes Bank	31-Dec-20	258		-	31-Oct-20	103
State Bank Of India	21-Sep-20	1,190	-		31-Oct-20	721
Indian Bank	25-Apr-20	3,682	30-Sep-20	235	-	-
Indusind Bank	23-Nov-20	165	30-Sep-20	351	31-Dec-20	187
IDBI Bank	31-Oct-20	298	30-Sep-20	576	30-Sep-20	368
ICICI Bank	30-May-20	100	-		-	-
Federal Bank	5-Mar-20	720	-		-	-
DBS Bank India Ltd	30-Sep-20	692	-		31-Dec-20	221
Central Bank of India	26-Feb-20	1,982	31-Dec-20	278	31-Oct-20	338
Bank Of Baroda	30-Nov-20	202	30-Nov-20	262	31-Dec-20	146
Asset Reconstruction Company (India) Limited (ARCIL)	31-Dec-20	528	-		-	-
Union Bank	31-Mar-21	206		-	31-Dec-20	40
IFCI Factors	30-Sep-20	131	-		30-Sep-20	9
Axis Bank	30-Nov-21	1,635	31-Jan-21	24	-	-
Bank of Maharashtra	30-Apr-21	329	-		-	-
Total	·	22,114		2,934		2,133

30 Trade payables

As at As at As at As at 31 March 2023 31 March 2023 31 March 2021

Total outstanding dues of creditors other than micro enterprises and small enterprises			
Acceptances	9,605.31	323.42	842.43
Trade Payables (Refer Note 30.1 & 30.2)	28,351.71	33,644.80	33,160.17
Other than Acceptances			
Total	37,957.02	33,968.22	34,002.60
TOLA	37,937.02	33,908.22	

30.1 The average credit period ranges from 30 days to 90 days, depending on the nature of the item or work. The work orders include element of retention, which would be payable on completion of a milestone, completion of the contract or after a specified period from completion of the work. The terms also would include back to back arrangement wherein, certain amounts are payable on realisation of corresponding amounts by the company from the customer. No interest is payable for delay in payments, unless otherwise specifically agreed in the order or as required by a legislation, like Micro, Small and Medium Enterprises Development Act ("MSMED Act"). The company has a well defined process for ensuring regular payments to the vendors.

30.2

.2 Based on the information available with the Company, there are no outstanding dues and payments made to any supplier of goods and services beyond the specified period under Micro, Small and Medium Enterprises Development Act, 2006 [MSMED Act]. There is no interest payable or paid to any suppliers under the said Act.

Particulars	As at 31 March 2023	As at 31 March 2022	As at 31 March 2021
(a) Amount remaining unpaid to any supplier at the end of each accounting year:Principal & Interest	-	-	-
(b) The amount of interest paid by the buyer in terms of section 16 of the MSMED Act, along with the amount of the payment made to the supplier beyond the appointed day during each accounting year.		-	-
(c) The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under the MSMED Act.		-	-
(d) The amount of interest accrued and remaining unpaid at the end of each accounting year.	-	-	-

(e) The amount of further interest remaining due and payable	-	-	-
even in the succeeding years, until such date when the interest			
dues above are actually paid to the small enterprise, for the			
purpose of disallowance of a deductible expenditure under			
section 23 of the MSMED Act.			

#### 30.3 Ageing Trade payable ageing As on 31-03-2023

		Outstanding for following periods from due date of payaments						
Particualrs	Not due	Less than 1 year	1-2 years	2-3 years	More than three year	Total		
(i) MSME	-		-		-	-		
(ii) Others	14,708.23	2,405.90	4,837.46	1,146.50	12,815.40	35,913.49		
(iii) Disputed dues - MSME	-	-	-	-	-			
(iv) Disputed dues - Others	-		32.09	237.13	1,774.31	2,043.53		
Total	14,708.23	2,405.90	4,869.55	1,383.63	14,589.71	37,957.02		
As on 31-03-2022	•							
		Outstanding for	following periods from a	due date of pavaments				

	Outstanding for following periods from due date of payaments					
Particualrs	Not due	Less than 1 year	1-2 years	2-3 years	More than three year	Total
(i) MSME	-	-	-	-	-	-
(ii) Others	2,546.10	11,396.90	2,232.31	10,494.76	5,045.06	31,715.13
(iii) Disputed dues - MSME	-	-	-	-	-	-
(iv) Disputed dues - Others	-	245.04	385.54	476.66	1,145.85	2,253.09
Total	2,546.10	11,641.94	2,617.85	10,971.42	6,190.91	33,968.22

As on 31-03-2021

		Outstanding for following periods from due date of payaments				
Particualrs	Not due	Less than 1 year	1-2 years	2-3 years	More than three year	Total
(i) MSME	-		-			-
(ii) Others	8,783.08	9,415.95	8,225.17	2,741.93	2,545.86	31,711.98
(iii) Disputed dues - MSME						
(iv) Disputed dues - Others	0.54	168.99	824.53	568.08	728.47	2,290.61
Total	8,783.62	9,584.94	9,049.70	3,310.01	3,274,33	34,002.60

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	As at	As at	As at
31 Other Financial Liabilities	31 March 2023	31 Mar 2022	31 March 2021
Other liabilities*	1,625.07	1,875.25	1,663.25
Unclaimed Dividend			
Total	1,625.07	1,875.25	1,663.25
*Included employee dues and other routine p	avable for evenessor		

 $\ensuremath{^*}\xspace$  Included employee dues and other routine payable for expenses

32	Other current liabilities	As at 31 March 2023	As at 31 Mar 2022	As at 31 March 2021
	Statutory dues payable	223.27	141.84	773.80
	Advance Billing	222.68	548.11	2,673.39
	Total	445.95	689.95	3,447.20
33	Contract Liabilities	As at 31 March 2023	As at 31 Mar 2022	As at 31 Mar 2021
	Advance from customers	3,432.75	5,934.02	8,076.25
	Total	3,432.75	5,934.02	8,076.25
34	Short Term Provisions	As at 31 March 2023	As at 31 Mar 2022	As at 31 March 2021
	Provision for gratuity (Refer note 46)	21.02	23.70	23.62
	Provision for Compensated Absences (Refer note 46)	246.83	480.83	385.94
	Other provision	128.52	128.67	125.72
	Total	396.37	633.20	535,30

35

SEPC Limited (Formerly known as Shriram EPC Limited) Notes forming part of the Financial Statements for the year ended March 31, 2023 (Amount in ₹ lakhs, unless otherwise stated)

Revenue from operations	2022-23	2021-22	2020-21
Revenue from Engineering and Construction Contracts (Refer Note 35.1 & 35.2) Other operating Revenue	37,884.66	32,944.17	57,992.37
Company's share in profit of Integrated Joint Ventures		1.48	286.15
Total	37,884.66	32,945.65	58,278.52

 Revenue for the current year (2022-23) includes NII (Previous year Rs 8,624 lakhs), being share of revenue relating to the Basra project, billed from Moku Shriram EPC JV (MS/N), a jointly controlled operation, where in the company owns 50% interest.
 Unsatisfied performance obligation: Management expects that the transaction price allocated to partially or fully unsatisfied performance obligation of ₹1,10,900 lakhs (Order book value) (March 31, 2022: ₹1,19,664 Lakhs) will be recognised as revenue over the project life cycle.

36	Other income	2022-23	2021-22	2020-21
	Interest income			
	- Margin Money deposits	283.42	280.01	126.03
	<ul> <li>Interest income on Financial Assets</li> </ul>			1,512.07
	- On Income Taxes	29.3	316.91	
	Fair Value gain on Unsecured loan (Refer note 24.3)	613.58		
	Liabilities written back	911.59	38.92	476.04
	Profit on sale of fixed assets			
	Miscellaneous income	165.26	477.58	220.65
	Total	2,003.15	1,113.42	2,334.79
37	Erection, Construction & Operation Expenses	2022-23	2021-22	2020-21
	Cost of Materials and Labour (Refer Note 37.1)	30,507.81	28,791.73	49,303.85
	Other Contract Related Costs	1,397.22	210.50	6,367.89

31,905.03 29,002.23 55,671.7				
	;	31,905.03	29,002.23	55,671.74

37.1 Cost of Materials and Labour for the Year ended March31, 2022 includes Rs.8,624 lakhs, being share of cost relating to the Basra project, from Mokul Shriram EPC JV (MSJV), a jointly controlled operation, where in the company owns 50% interest (Year ended March 31, 2021-Rs.25,984 Lakhs)

38	Change in Inventories of Contract WIP	2022-23	2021-22	2020-21
	Inventories at the beginning of the year		248.20	324.86
			248.20	324.86
	Less: Inventories at the end of the year		-	248.20
				248.20
	Net decrease	0.00	248.20	76.66
	Total	0.00	248.20	76.66
39	Employee benefits expense	2022-23	2021-22	2020-21
	Salaries, wages, bonus and other allowances	3,020.16	3,194.97	3,131.40
	Contribution to Provident and Other funds	197.83	196.18	228.49
	Contribution to Gratuity (Refer Note - 47)	76.35	133.37	93.10
	Staff welfare expenses	45.81	174.92	355.41
	Total	3,340.15	3,699.44	3,808.41
40	Finance costs	2022-23	2021-22	2020-21
	Interest on Cash Credits*	2993.928926	7,788.18	6,676.05
	Interest on Term Loans *	715.08	1,711.75	1,715.69
	Interest on CCD, NCD	54.07		
	Interest - Others	405.88	628.71	852.10
	Interest on financial liabilities measured at Effective interest rates(INDAS)	1,841.73	1,416.60	1,415.09
	Interest on Lease Liabilities	29.06	23.13	
	Total	6,039.76	11,568.38	10,658.93

\*Consequent to implementation of resolution plan, Interest waiver (July'22 - September'22) of Rs. 2,176 Lakhs has been adjusted against Finance cost for the year ended March 31, 2023.

41	Depreciation and amortization expense	2022-23	2021-22	2020-21
	Depreciation on Property, Plant and equipment (Refer Note- 6A)	546.92	548.87	552.00
	Amortization of Intangible Assets (Refer Note- 7)	4.04	4.04	4.04
	Amortization of Right of use assets (Refer Note- 6B)	63.77	29.76	
	Total	614.73	582,66	556.04
42	Other expenses	2022-23	2021-22	2020-21
	Electricity and water	521.29	119.24	238.68
	Rates and taxes	233.65	59.12	14.44
	Rent	68.86	105.26	119.49
	Repairs and Maintenance:			
	Building	12.06	14.66	4.30
	Plant and Machinery, Equipments	39.53	56.67	48.77
	Others	12.94	20.01	28.79
	Auditors' Remuneration (Refer Note 42.1)	47.63	34.32	24.48
	Bank Charges, Letter of Credit / Guarantee charges	700.08	965.93	1,989.20
	Travel and conveyance	334.46	343.12	273.44
	Insurance premium	125.49	192.75	263.07
	Printing & Stationery	16.31	20.98	22.33
	Communication, broadband and internet expenses	22.79	29.27	58.14
	Sitting Fees	11.70	8.70	7.30
	Consultancy charges	410.09	391.00	591.76
	Legal Expenses	172.32	105.86	101.24
	Advertisement	46.48	22.32	33.06
	Bad Debts	1.61	103.35	
	Company's share in Loss of Integrated Joint Ventures	10.36		
	Donation	0.14		0.31
	Provision for doubtful trade and Other receivables	722.19	1,831.49	2,036.42
	Provision for Contract Assets	4,968.59		
	Loss on Sale of assets	336.27	99.18	1.78
	Miscellaneous expenses	456.87	165.97	660.58
	Total	9,271.71	4,689.27	6,517.58

As auditor:	2022-23	2021-22	2020-21
Statutory audit	27.00	27.00	18.00
Other matters	20.54	6.00	6.00
Reimbursement of expenses	0.09	1.32	0.48
Total	47.63	34.32	24.48

43	Exceptional Items	2022-23	2021-22	2020-21
	Gain on Debt restructuring (Refer Note 24.2)	-19,634.82		
	Provision for trade, other receivables and contract assets		6,361.26	1,149.11
	Contract assets written off	5,819.69		
	Total	-13,815.13	6,361.26	1,149.11

(i) Year ended March 31, 2023 includes an amount of Rs. 19,634.82 Lakhs resulting from implementation of Resolution Plan with the lenders, on account of reduction in interest cost with effect from October 01, 2020 till June, 30, 2022, the difference between the carrying amounts of the facilities before restructuring as at September 30, 2022 and the fair values of the new facilities recognised as income in accordance with NIDAS 109 - Financial Instruments.
(ii) During the year ended March 31, 2023, contract assets amounting to Rs 5819.69 lakhs was written off, in respect of projects stopped by the client consequent to an order of the National Green Tribunal restraining the client from proceeding with the project and on account of wrongful termination of a contract and consequent legal disputes / arbitration proceedings initiated during the year in respect of projects with the customers. 43.1 (i) Year ended March 31, 2023 includes an amount of Rs. 19,634.82 Lakhs resulting from implementation of Resolution Plan with the

(III) During the previous year ended March 31, 2022 represents provisions for trade, other receivables and contract assets amounting to Rs. 6, 361.26 lakks, based on estimation of potential stress on project completion and collections, considering the continuing impact of COVID 19 pandemic.

#### SEPC Limited

Notes forming part of the consolidated Financial Statements for the Year ended March 31, 2023 (Amount in ₹ lakhs, unless otherwise stated)

#### 43 Income Tax

(A) Components of Deferred Tax Assets and Liabilities recognised in Balance Sheet: 31.03.2023

Particulars	Balance as at April 1, 2022	Recognized in profit or loss during 2022-23	Recognized in OCI during 2022-23	Balance as at March 31, 2023
Deferred tax assets				
Expenditure allowed on payment basis for Income tax purpose	365.17	(123.67)	19.73	261.23
Impairment loss on Financial Assets and Contract Assets	3,912.73	1,255.22		5,167.95
Deferred tax asset on account of unabsorbed losses and depreciation allowance (Refer Note- 44 (B)(b))	39,645.00	(4,235.38)		35,409.62
	43,922.90	(3,103.83)	19.73	40,838.80
Deferred tax liabilities				
On Property, Plant and Equipment	577.40	(62.15)	-	515.25
On Others				
-	577.40	(62,15)	-	515.25
Deferred tax asset, net	43,345.50	(3,041.68)	19.73	40,323.55

(B) The Company has business losses which are allowed to be carried forward and set off against available future taxable income under Income Tax Act, 1961. Against the carried forward loss amounting to Rs. 1,37,510.14 lakhs, the Company has recognised Deferred Tax Asset (DTA) on a carry forward loss of Rs. 1,11,216.10 lakhs in an earlier year resulting in DTA of Rs. 33,289,92 lakhs (March 31, 2022 - Rs. 39,645 lakhs). Considering potential order book as on date, future business prospects in the light of implementation of resolution plan, projects in pipeline etc, the management is confident of adjusting these carry forward losses and reversal of DTA before the expiry of the period for which this benefit is available. The auditors have qualified this matter in their report for the year ended March 31, 2023.

<u>31-03-2022</u> Particulars	Balance as at April 1, 2021	Recognized in profit or loss during 2021-22	Recognized in OCI during 2021-22	Balance as at March 31, 2022
-				
Deferred tax assets Expenditure allowed on payment basis for Income tax purpose	338.58	32.05	(5.46)	365.17
Impairment loss on Financial Assets and Contract Assets	3,937.69	(24.96)	(3.40)	3,912.73
Deferred tax asset on account of unabsorbed losses and depreciation allowance (Refer Note- 44 (B)(b))	43,889.00	(4,244.00)	-	39,645.00
	48,165.27	(4,236.91)	(5.46)	43,922.90
Deferred tax liabilities				
On Property, Plant and Equipment	541.57	35.83	-	577.40
On Others	-			
-	541.57	35.83	-	577.40
Deferred tax asset, net	47,623.70	(4,272.74)	(5.46)	43,345.50

(C) The Company has business losses and unabsorbed depreciation which are allowed to be carried forward and set off against available future taxable income under income Ine company has business losses and unabsorbed depreciation which are allowed to be carried forward and set off against available future taxable income under income Tax Act, 1961. Against the carried forward loss of Rs.2,11,013 lakks, the company has recognized deferred tax asset on a carry forward loss of the extent of Rs.1,28,547 lakhs which results in DTA of Rs. 39,645 lakhs. During the current year, the company has written off DTA amounting to Rs 4,278 lakhs(net) due to carry forward business losses which is expiring by AY relevant to accounting year ended March 31, 2022. Considering potential order book as on date, future business plan, projects in pipeline etc, the management is confident of adjusting these carry forward losses and reversal of DTA before the expiry of the period for which this benefit is available.

(D)	Components of Tax Current Tax		2022-23	2021-22
	Deferred Tax		(3,021.95)	(4,278.00)
	Total		(3,021.95)	(4,278.00)
(E)	Reconciliation of tax charge		2022-23	2021-22
	(a) Profit/(Loss) before tax		2,531.57	(22,092.37)
	(b) Corporate Tax Rate as per Income Tax Act, 1961		34.94%	34.94%
	(c) Tax on Accounting Profit	(c) = (a) * (b)	884.53	(7,719.07)
	(d) Tax adjustments			
	(i) Tax on Non-deductible item for tax purpose		-	(1,808.36)
	(ii) Tax effect on expiry of carry forward losses		(2,738.79)	(7,500.00)
	(iii) Tax effect of losses of current year on which no deferred tax benefit is recognised		-	(2,095.59)
	(iv) Tax effect on utilisation of carry forward losses		(1,496.60)	-
	(v) Tax effect of differential tax rates		224.19	(513.39)
	(vi) Tax effect of various other items		1,873.78	(79.74)
	Total effect of Tax Adjustments		(2,137.42)	(11,997.07)
	(e) Tax expenses recognised during the year	(e) = (d) - (c)	(3,021.95)	(4,278.00)

(F) There is no provision for tax in view of the brought forward losses/unabsorbed depreciation relating to earlier years, available for set off, while computing income, both under the provisions of 115 JB and those other than section 115 JB of the Income Tax act 1961

(G) Unrecognised deductible temporary differences, unused tax losses

Particulars

2022-23 2021-22

1	Expire poriod	Unused Tax Less (Do. Lakha)		
Total			6,201.00	8,729.00
- Unu:	ed tax losses		6,201.00	8,729.00

- 4	Expiry period	Unused Tax Loss (Rs. Lakns)	
	2023-24 to 2029-30	6,201.00	

2 The Company has business loss which are allowed to be carried forward and set off against the available future taxable income under Income Tax Act, 1961. No Deferred Tax asset has been recognised on this considering no reasonable certainty SEPC Limited (Formerly known as Shriram EPC Limited) Notes forming part of the Financial Statements for the year ended March 31, 2023 (Amount in ₹ lakhs, unless otherwise stated)

# 45 Basic and Diluted Earnings Per Share (EPS) computed in accordance with Indian Accounting Standard (Ind AS) 33 "Earnings Per Share":

		As at	As at	As at
Particulars		31 March 2023	31 March 2022	31 March 2021
Basic EPS				
Loss after Tax as per Accounts (₹ lakhs)	A	(490.38)	(26,370.37)	(17,947.33
Weighted Average Number of Equity Shares Outstanding	В	12,240.86	9,715.29	9,715.2
Basic EPS (₹)	A/B	(0.04)	(2.71)	(1.85
Diluted EPS				
Loss after Tax as per Accounts (₹ lakhs)	A	(490.38)	(26,370.37)	(17,947.33
Weighted Average Number of Equity Shares Outstanding	В	777.12		
Profit/ (Loss) after Tax as per Accounts (₹ lakhs) for diluted EPS	А	286.74	(26,370.37)	(17,947.33
Weighted Average Number of Equity Shares Outstanding		12,240.86	9,715.29	9,715.2
Weighted Average Number of sharees upon conversion of CCD		125.81	0.00	0.0
Weighted Average Number of Equity Shares Outstanding for Diluted EPS	В	12,366.67	9,715.29	9,715.2
Profit/ (Loss) after Tax as per Accounts (₹ lakhs) for diluted EPS	A/B	(0.04)	(2.71)	(1.8

## 46 Disclosures pursuant to EPC Contracts:

S. No	Particulars	As at 31 March 2023	As at 31 March 2022	As at 31 March 2021
1	Contract revenue recognised for the financial year	37,884.66	32,944.17	57,992.37
	Aggregate amount of Contract costs incurred and recognized profits (less recognized losses) upto the reporting date	31,905.03	29,250.43	55,748.40
3	Advances received for contracts in progress	5,511.05	8,136.93	12,958.42
4	Retention amount by customers for contracts in progress	28,020.65	28,718.62	28,481.99
5	Gross amount due from customers for contract work (Asset)	80,598.49	83,664.76	86,639.78
6	Gross amount due to customers for contract work (Liability)	222.68	548.11	2,673.39

## 47 Disclosure pursuant to Ind AS 19 "Employee Benefits"

# (A) Defined Contribution Plans

During the year, the Company has recognized the following amounts in the Statement of Profit and Loss 202	2-23 2021-	22 2020-21
Employers' Contribution to Provident Fund and Employee State Insurance (Refer note 39)	197.83	196.18 228.49

## (B) Defined benefit plans (Unfunded)

## Risks associated with plan provisions

Valuations are based on certain assumptions, which are dynamic in nature and vary over time. As such Company is exposed to various risks as follows:

Investment Risk	The probability or likelihood of occurrence of losses relative to the expected return on any particular investment.
Interest risk	The plan exposes the Company to the risk of fall in interest rates. A fall in interest rates will result in an increase in the ultimate cost of providing the above benefit and will thus result in an increase in the value of the liability.
Salary Escalation Risk	The present value of the defined benefit plan is calculated with the assumption of salary increase rate of plan participants in future. Deviation in the rate of increase of salary in future for plan participants from the rate of increase in salary used to determine the present value of obligation will have a bearing on the plan's liability.
Demographic Risk	The Company has used certain mortality and attrition assumptions in valuation of the liability. The Group is exposed to the risk of actual experience turning out to be worse compared to the assumption.

In respect of the plan in India, the most recent actuarial valuation of the present value of the defined benefit obligation were carried out as at March 31, 2023 by Mr. S. Krishnan, Fellow of the Institute of Actuaries of India. The present value of the defined benefit obligation, and the related current service cost and past service cost, were measured using the projected unit credit method.

No other post-retirement benefits are provided to these employees.

i) Actuarial assumptions	2022-23	2021-22	2020-21
Discount rate (per annum)	7.20%	7.28%	6.92%
Rate of increase in Salary	5.00%	5.00%	5.00%
Expected average remaining working lives of			
employees (years)	12.70	12.80	13.30
Attrition rate	3.00%	3.00%	3.00%

## ii) Changes in the present value of defined benefit obligation

	Gratuity		Long Term Compensated Absences	
	2022-23	2021-22	2022-23	2021-22
Present value of obligation at the beginning of				
the year	564.20	583.13	480.83	385.95
Interest cost	33.93	35.62	32.26	25.05
Past service cost				
Current service cost	42.42	97.76	139.01	380.31
Curtailments				-
Settlements				-
Benefits paid	(196.14)	(136.70)	(75.43)	(47.95
Actuarial gain on obligations	56.38	(15.61)	(329.84)	(262.53
Present value of obligation at the end of the year*	500.79	564.20	246.83	480.83
*Included in provision for employee benefits (Refer notes 27 and 34)				

## Changes in the present value of defined benefit obligation

enanges in the present futue of defined benefit obligation				
	Gratuity		Long Term Compensated Absences	
	2020-21	2019-20	2020-21	2019-20
Present value of obligation at the beginning of				
the year	638.62	689.28	533.10	502.27
Interest cost	38.21	45.59	33.01	34.03
Past service cost	-			-
Current service cost	54.89	30.04	249.68	1,282.09
Curtailments	-		-	-
Settlements	-		-	-
Benefits paid	(131.49)	(104.97)	(74.61)	(61.11)
Actuarial gain on obligations	(17.10)	(21.31)	(354.78)	(1,222.81)
Present value of obligation at the end of the year*	583.13	638,62	386.40	534.47
*Included in provision for employee benefits (Refer notes 27 and 34)				

\*Included in provision for employee benefits (Refer notes 27 and 34)

iii)	Expense recognized in the Statement of Profit		ity	Long Term Compensated Absences	
		2022-23	2021-22	2022-23	2021-22
	Current service cost	33.93	38.21	480.83	249.68
	Past service cost			32.26	-
	Interest cost	42.42	54.89		33.01
	Expected return on plan assets			139.01	
	Actuarial gain on obligations	56.38	(17.10)		(356.61)
	Settlements		-		(,
				-75.43	
	Curtailments			-329.84	
	Total expenses recognized in the Statement Profit and Loss	76.35	93.10	-329.84	-73.92
	Total expenses recognized in OCI	56,38	(17.10)	01/101	
			(17.10)		
	Expense recognized in the Statement of Profit	Gratu	itv	Long Term Compens	sated Absences
	and Loss		,		
		2019-20	2018-19	2019-20	2018-19
	Current service cost	30.04	30.04	249.68	1,282.09
	Past service cost				-
	Interest cost	45.59	45.59	33.01	34.03
	Expected return on plan assets				
	Actuarial gain on obligations	(21.31)	(21.31)	(356.61)	(1,222.81)
	Settlements	(2.1.5.1)	(2.151)	(550101)	(1)222101)
	Curtailments	-			
	Total expenses recognized in the Statement Profit and Loss	54.31	54.31	-73.92	93.31
	Total expenses recognized in the statement front and coss		0.001		,,,,,,
iv)	Assets and liabilities recognized in the Balance	Gratu	itv	Long Term Compens	sated Absences
,	Assets and habilities recognized in the balance	2022-23	2021-22	2022-23	2021-22
	Present value of unfunded obligation as at the end of the year	(117.76)	(564.20)	(246.83)	(480.83)
	Unrecognized actuarial (gains)/losses	(117.70)	(304.20)	(240.05)	(400.03)
	Unfunded net liability recognized in Balance Sheet*	(117.76)	(564.20)	(246.83)	(480.83)
	*Included in provision for employee benefits (Refer notes 26 and 33)	(117.78)	(304.20)	(240.03)	(400.03)
	included in provision for employee benefits (Refer hotes 26 and 33)				
	Assets and liabilities recognized in the Balance	Gratu	ity	Long Term Compens	ated Absences
	Sheet:	Grate		Long Ferm compen-	
		2020-21	2019-20	2020-21	2019-20
	Present value of unfunded obligation as at the end of the year		(638.62)		(534.47)
	Unrecognized actuarial (gains)/losses	-	-		-
	Unfunded net liability recognized in Balance Sheet*	-	(638.62)	-	(534,47)
	*Included in provision for employee benefits (Refer notes 26 and 33)		()		()
	······································				
V)	A quantitative sensitivity analysis for significant assumption as at 31 March 2023 is as sh	own below:			
v)	A quantitative sensitivity analysis for significant assumption as at 31 March 2023 is as sh Impact on defined benefit obligation	own below:	2022-23	2021-22	2020-21
v)	Impact on defined benefit obligation	own below:	2022-23	2021-22	2020-21
V)	Impact on defined benefit obligation Discount rate	own below: 			
v)	Impact on defined benefit obligation Discount rate 0.5% increase	own below: 	-3.08%	-2.86%	-3.09%
v)	Impact on defined benefit obligation Discount rate	own below: 			
V)	Impact on defined benefit obligation Discount rate 0.5% increase 0.5% decrease Rate of increase in salary	own below: 	-3.08% 3.27%	-2.86% 3.04%	-3.09% 3.29%
v)	Impact on defined benefit obligation Discount rate 0.5% increase 0.5% decrease	own below: 	-3.08%	-2.86%	-3.09%
v)	Impact on defined benefit obligation Discount rate 0.5% increase 0.5% decrease Rate of increase in salary	own below: 	-3.08% 3.27%	-2.86% 3.04%	-3.09% 3.29%
	Impact on defined benefit obligation Discount rate 0.5% increase 0.5% decrease Rate of increase in salary 0.5% increase 0.5% decrease	own below: 	-3.08% 3.27% 3.27%	-2.86% 3.04% 3.04%	-3.09% 3.29% 3.29% -3.09%
v) vi)	Impact on defined benefit obligation Discount rate 0.5% increase 0.5% decrease Rate of increase in salary 0.5% increase	own below: 	-3.08% 3.27% 3.27%	-2.86% 3.04% 3.04%	-3.09% 3.29% 3.29%
	Impact on defined benefit obligation Discount rate 0.5% increase 0.5% decrease Rate of increase in salary 0.5% increase 0.5% decrease Maturity profile of defined benefit obligation Period	own below: 	-3.08% 3.27% 3.27% -3.08% 2022-23	-2.86% 3.04% 3.04% -2.86% 2021-22	-3.09% 3.29% 3.29% -3.09% (in ₹ lakhs) 2019-20
	Impact on defined benefit obligation Discount rate 0.5% increase 0.5% decrease Rate of increase in salary 0.5% increase 0.5% decrease Maturity profile of defined benefit obligation Period By the end of the First Year	own below: 	-3.08% 3.27% 3.27% -3.08% 2022-23 105.03	-2.86% 3.04% -2.86% 2021-22 167.89	-3.09% 3.29% 3.29% -3.09% (in ₹ lakhs) 2019-20 173
	Impact on defined benefit obligation Discount rate 0.5% increase 0.5% decrease Rate of increase in salary 0.5% increase 0.5% decrease Maturity profile of defined benefit obligation Period By the end of the First Year Between Year 1 and Year 2	own below:	-3.08% 3.27% -3.08% 2022-23 105.03 70.24	-2.86% 3.04% -2.86% 2021-22 167.89 11.21	-3.09% 3.29% 3.29% -3.09% (in ₹ lakhs) 2019-20 173 31
	Impact on defined benefit obligation Discount rate 0.5% increase 0.5% decrease Rate of increase in salary 0.5% increase 0.5% decrease Maturity profile of defined benefit obligation Period By the end of the First Year Between Year 1 and Year 2 Between Year 2 and Year 3	own below:	-3.08% 3.27% 3.27% -3.08% 2022-23 105.03 70.24 20.37	-2.86% 3.04% 3.04% -2.86% 2021-22 167.89 11.21 69.93	-3.09% 3.29% 3.29% -3.09% (in ₹ lakhs) 2019-20 173 31 9
	Impact on defined benefit obligation Discount rate 0.5% increase 0.5% decrease Rate of increase in salary 0.5% increase 0.5% decrease Maturity profile of defined benefit obligation Period By the end of the First Year Between Year 1 and Year 2 Between Year 2 and Year 3 Between Year 3 and Year 4	own below:	-3.08% 3.27% 3.27% -3.08% 2022-23 105.03 70.24 20.37 42.28	-2.86% 3.04% 3.04% -2.86% 2021-22 167.89 11.21 69.93 99.03	-3.09% 3.29% 3.29% -3.09% (in ₹ lakhs) 2019-20 173 31 9 58
	Impact on defined benefit obligation Discount rate 0.5% increase 0.5% decrease Rate of increase in salary 0.5% increase 0.5% decrease Maturity profile of defined benefit obligation Period By the end of the First Year Between Year 1 and Year 2 Between Year 2 and Year 3	own below: 	-3.08% 3.27% 3.27% -3.08% 2022-23 105.03 70.24 20.37	-2.86% 3.04% 3.04% -2.86% 2021-22 167.89 11.21 69.93	-3.0% 3.29% 3.29% -3.09% (in ₹ lakhs) 2019-20 173 31 9

By the end of the First Year	105.03	167.89	
Between Year 1 and Year 2	70.24	11.21	
Between Year 2 and Year 3	20.37	69.93	
Between Year 3 and Year 4	42.28	99.03	
Between Year 4 and Year 5	76.82	45.28	
Between Year 5 and Year 10	285.78	374.94	

## 48 Disclosure in respect of leases pursuant to Indian Accounting Standard (Ind AS) 116, "Leases"

# (A) Finance leases where Company is a lessee:

- The following is the summary of practical expedients elected on application:
- 1. Used a single discount rate to a portfolio of leases with reasonably similar characteristics
- 2. Applied the short-term leases exemptions to leases with lease term that ends within 12 months of the date of initial application
- 3. Excluded the initial direct costs from the measurement of the right-of-use asset at the date of initial application

The Company has lease contracts for its head office building and furniture and fixtures. lessee is restricted from assigning and subleasing the leased assets. The Company applies the

The effective interest rate for lease liabilities is 9%.

Maturity analysis of lease liabilities

#### The maturity analysis of lease liabilities are given as below:

Particulars	31st March 2023	31st March 2022	31st March 2021
Within one year	98.45	36.60	•
After one year but not more than five years	163.30	195.58	
More than five years	88.74	106.40	

#### Amounts recognised in the Statement of Profit and Loss:

Particulars	As at	As at	As at
	31 March 2023	31 March 2022	31 March 2021
Amortization expense of right-of-use assets	63.77	29.76	
Interest expense on lease liabilities	29.06	23.13	•
Expense relating to short-term leases (included in other expenses)	68.86	105.26	119.49
Total amount recognised in statement profit or loss	161.70	158.14	119.49

#### Amounts recognised in statement of Cash Flows:

Particulars	As at	As at	As at
	31 March 2023	31 March 2022	31 March 2021
Total Cash outflow for leases	58.19	36.60	-

- 49 Disclosure of Related Parties/related party transactions pursuant to Ind AS 24 "Related Party Disclosures"
- (A) List of related parties and description of relationship as identified and certified by the Company: Entities exercising significant influence over the Company
   SVL Ltd(upto 23rd September 2022)
   Mark A B Investment LLC (effective from 24th September 2022)
   Subsidiary of Entites exercising significant influence over the Company(upto 23rd September 2022)
   Bharat Coal Chemicals Limited (BCCL)
   Subsidiary of Entites exercising significant influence over the Company(Effective from 24th September 2022)
   Mark AB Capital Investment India Private Limited
   Enterprises under the joint control of the Entites exercising significant influence over the Company: Leitwind Shriram Manufacturing Private Limited(upto 23rd September 2022)

#### Key management personnel

T.Shivaraman - Managing Director (upto 20th September 2022) M.Amjad Shariff - Joint Managing Director(upto 20th September 2022) N K Suryanarayanan- Managing Director( effective from 24th September 2022)

Other enterprises under the control of the key management personnel Orient Green Power Company Limited (upto 20th September 2022) Bharath Wind Farm Limited(upto 20th September 2022) Beta Wind Farm Private Limited(upto 20th September 2022) Amrit Enviornmental Technologies P Ltd(upto 20th September 2022)

#### Joint Operations

Larsen & Toubro Limited Shriram EPC JV Mokul Shriram EPC JV Shriram EPC Eurotech Environmental Pvt Ltd - JV SEPC DRS ITPL JV

## $(B) \qquad \text{Details of transactions with related party in the ordinary course of business for the year ended:}$

(i)	Entites exercising significant influence over the Company	2022-23	2021-22	2020-21
	Transfer of Advances/Receivables & Investment	7,433.87	2,793.80	4,758.88
	Fund Received (Net)		2,454.85	5,194.75
	Mark A B Investment LLC (effective from 24th September 2022)			
	Amount invested as Equity	35,000.00		
(ii)	Subsidiary of Entites exercising significant influence over the Company( Effective from 24th September 2022) MARK AB Capital Investment India Private Limited( Effective from 24th September 2022)	900.00		
(iii)	Key Management Personnel (KMP)			
	Compensation of key management personnel			
	T.Shivaraman(upto 20th September 2022)	119.61	60.40	60.40
	M.Amjad Shariff(upto 20th September 2022)	79.68	60.15	60.15
	N K Suryanarayanan( Effective from 24th September 2022)	43.40		
(iv)	Other enterprises under the control of the key management personnel			
	(a) Orient Green Power Company Limited			
	Payments made	-	0.41	-
	(b) Bharath Wind Farm Limited			
	Fund Receipts	-	4.11	-
(iv)	Join Operations			
	(a) Larsen & Toubro Limited Shriram EPC JV			
	Company's share in profit of Integrated Joint Ventures	-	1.48	286.15
	Company's share in Loss of Integrated Joint Ventures Fund Receipts	10.36	390.77	-
	(b) Shriram EPC Eurotech Environmental Pvt Ltd - JV			
	Progressive Billings/ Revenue	121.00	698.18	532.66
	Expenses reimbursed by the party		4.51	125.33
	(c) SEPC DRS ITPL JV			
	Progressive Billings/ Revenue	102.00	1.99	590.73
	Expenses reimbursed by the party		-	260.85
	(d) Mokul Shriram EPC JV			
	Progressive Billings/ Revenue		8,624.17	25,983.90
	Cost incurred for Materials and Labour	-	8,624.17	25,983.90
	Expenses reimbursed by the party	-		10.00

## (C) Amount due (to)/from related party as on:

(i)	Particulars	As at 31 March 2020	As at 31 March 2022	As at 31 March 2021
	Advances / (Borrowings):			
	MARK AB Capital Investment India Private Limited (Effective from 24th September 2022)	-900.00		
	SVL Limited	(27.48)	-	(339.55)
	Leitwind Shriram Manufacturing Private Limited (Net of Provision for			
	Expected Credit Loss of ₹ 9,141.70 Lakhs (March 31, 2022: ₹ 9,141.70 Lakhs)	0.00	477.77	3,201.62
	Bharat Wind Farm Limited	0.00	-	4.71
	Orient Green Power Company Limited	-	-	(0.41)
	Receivables /(Payables):			
	Amrit Enviornmental Technologies P Ltd	1,966.38	1,966.38	2,300.00
	Shriram EPC Eurotech Environmental Pvt Ltd - JV	-	-	(0.11)
	SEPC DRS ITPL JV		-	523.85
	Larsen & Toubro Limited Shriram EPC JV	-0.90	-0.90	445.71
	Mokul Shriram EPC JV	1,669.28	1,669.28	3,338.55

## 50 Disclosure pursuant to Ind AS 1 "Presentation of Financial Statements"

(A) Current Assets expected to be recovered within twelve months and after twelve months from the reporting date

	As at March 31, 2023			As at March 31, 2022		
Particulars	Within twelve months	After twelve months	Total	Within twelve months	After twelve months	Total
Trade Receivables - Note 16	29,206.01		29,206.01	37,250.48	-	37,250.48
Other Current Financial Assets - Note 19	123.37		123.37	879.25	-	879.25

	4	As at March 31, 202	31, 2021	
Particulars	Within twelve months	After twelve months	Total	
Inventories - Note 15	248.20	-	324.86	
Trade Receivables - Note 16	40,207.54	-	37,744.42	
Other Current Financial Assets - Note 19	844.27	-	8,639.66	

# (B) Current liabilities expected to be settled within twelve months and after twelve months from the reporting date

	As at March 31, 2023			As at March 31, 2022		
Particulars	Within twelve months	After twelve months	Total	Within twelve months	After twelve months	Total
Acceptances - Note 29	9,605.31		9,605.31	323.42		323.42
Trade and Other Payables - Note 29	28,351.71		28,351.71	33,644.80		33,644.80
Other Current Financial Liabilities - Note 30	4,024.26		4,024.26	4,465.38		4,465.38

	A	s at March 31, 202	1
Particulars	Within twelve months	After twelve months	Total
Acceptances - Note 29	842.43	-	842.43
Trade and Other Payables - Note 29	33,160.17		33,160.17
Other Current Financial Liabilities - Note 30	4,363.37	-	4,363.37

## 50 Segment reporting

The Chief Operating Decision Maker (CODM) reviews the operations of the Company for the year ended March 31, 2020 as one operating segment being Construction Contracts. Hence no separate primary segment information has been furnished herewith as required by Ind AS 108, "Operating segment". However, Geographical Segments being secondary segments are disclosed below :

		(in ₹ Lakhs)		
Particulars	31-Mar-23	31-Mar-22	31-Mar-21	
Rest of the World				
Revenue	-	8,624.16	25,984.00	
Assets	819.18	819.18	7,004.55	
India				
Revenue	37,884.66	21,654.48	27,209.33	
Assets	1,99,363.18	2,21,502.83	2,20,142.91	
Capital Expenditure	13.91	14.97	628.89	

## 51 Expenditure in Foreign Currency

			(in ₹ Lakhs)
Particulars	31-Mar-23	31-Mar-22	31-Mar-21
Professsional & Consultancy Fees	19.29	4.85	0.48
Material Consumed in Execution of Engineering Con	-	201.72	43.28
Erection ,Construction & Operation Exp	32.02	59.00	24.14
Travelling & Conveyance	4.68	3.74	75.88
Salaries and wages	-	67.95	181.53
Others	12.38	154.84	4.84
Total	68.37	492.10	330.15

# SEPC Limited (Formerly known as Shriram EPC Limited) Notes forming part of the Financial Statements for the year ended March 31, 2023 (Amount in ₹ lakhs, unless otherwise stated)

## 52 Fair Value Measurement

The following table presents fair value hierarchy of assets and liabilities measured at fair value on a recurring basis:

				Carrying Amount				Fair	Value	
Particulars	Note	Financial Assets at amortised cost	Mandatorily at FVTPL	Other Financial liabilities at amortised cost	Investments at Fair Value thorugh Other comprehensive income	Total carrying value	Level 1	Level 2	Level 3	Total
Assets										
Financial Assets Measured at Fair Value										
Investments	9				40.93	40.93	40.93			40.93
Financial Assets not Measured at Fair Value*										
Loans	10	697.48				697.48				
Trade Receivables	11 & 16	47,412.26				47,412.26				-
Cash and Cash Equivalents	17	3,304.59				3,304.59				-
Other Bank balances	18	1,730.33				1,730.33				-
Other financial assets	12 & 19	1,164.51				1,164.51				-
Total		54,309.17	-	-	40.93	54,350.10	40.93	-	-	40.93
Liabilities										
Financial Liabilities not Measured at Fair Value*										
Non Current Borrowings	24			26,616.64		26,616.64				
Current Borrowings	28			13,966.58		13,966.58				
Trade payables	29			37,957.02		37,957.02				
Other financial liabilities	25 & 30			5,649.33		5,649.33				
Total	1			84,189.57	1	84,189.57				

#### 31-Mar-22

				Carrying Amount				Fair	Value	
Particulars	Note	Financial Assets at amortised cost	Mandatorily at FVTPL	Other Financial liabilities at amortised cost	Investments at Fair Value thorugh Other comprehensive income	Total carrying value	Level 1	Level 2	Level 3	Total
Assets										
Assets Financial Assets Measured at Fair Value										
	9				38.65	38.65	52.72			52.72
Investments	9	· ·			30.00	30.00	52.72	-		52.72
Financial Assets not Measured at Fair Value*										
Investments	9								24.26	24.26
Loans	10	8,131.35				8,131.35			24.20	24.20
Trade Receivables	11 & 17	56,018.99				56,018.99				
Cash and Cash Equivalents	18	582.67				582.67				
Other Bank balances	19	2,387.49				2,387.49				
Other financial assets	12 & 20	1,970.82				1,970.82				
Total	12 020	69,091.32			38.65	69,129.97	52.72		24.26	76.98
Total		0,0,0,1.52	-		50.05	07,127.77	52.72	-	24.20	70.70
Liabilities										
Financial Liabilities not Measured at Fair Value*										
Non Current Borrowings	25			15,364.47		15,364.47				
Current Borrowings	29			82,462.97		82,462.97				
Trade payables	30			33,968.22		33,968.22				
Other financial liabilities	26 & 31			6,340.63		6,340.63				
Total	20 0 31			1,38,136.29		1,38,136.29				
TVLat	1	· · · ·		1,38,130.27		1,30,130.27				

				Carrying Amount				Fair	Value	
Particulars	Note	Financial Assets at amortised cost	Mandatorily at FVTPL	Other Financial liabilities at amortised cost	Investments at Fair Value thorugh Other comprehensive income	Total carrying value	Level 1	Level 2	Level 3	Total
Assets Financial Assets Measured at Fair Value Investments	9				38.65	38.65	13.71			13.71
Financial Assets not Measured at Fair Value*										
Investments	9	· ·	•		66.13	66.13			66.13	66.13
Loans	10	10,913.30				10,913.30		-		-
Trade Receivables	11 & 17	61,222.68				61,222.68				
Cash and Cash Equivalents	18	840.86				840.86		-		-
Other Bank balances	19	2,866.88				2,866.88		-		
Other financial assets	12 & 20	2,030.33				2,030.33		-		
Total		77,874.05	-	-	104.78	77,978.84	13.71	-	66.13	79.84
Liabilities Financial Liabilities not measured at fair value*										
Non Current Borrowings	25			20,072.84		20,072.84				
Current Borrowings	29			63,515.81		63,515.81				
Trade payables	30			34,002.60		34,002.60				
Other financial liabilities	26 & 31			6,026.62		6,026.62				
Total				1,23,617.87		1,23,617.87	.	-		

\* The Company has not disclosed the fair value for Financial instruments mentioned above because their carrying amounts are a reasonable approximation of fair value.

#### 53 Financial risk management objectives and policies

The Company is exposed to various financial risks. These risks are categorized into market risk, credit risk and liquidity risk. The Company's risk management is coordinated by the Board of Directors and focuses on securing long term and short term cash flows. The Company does not engage in trading of financial assets for speculative purposes.

#### (A) Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: interest rate risk, currency risk and other price risk, such as equity price risk and commodity risk. Financial instruments affected by market risk include borrowings and financial instruments.

(i) Interest rate risk Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's outstanding debt in local currency is on fixed rate basis and hence not subject to interest rate risk.

(II) Foreign currency risk Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company's exposure to the risk of changes in foreign exchange rates relates primarily to the Company's operating activities (when revenue or expense is denominated in a different currency from the Company's functional currency).

The net exposure to foreign currency in respect of recognized financial assets, recognized financial liabilities and derivatives is as follows:

a) Forward exchange contracts entered into by the Company and outstanding as on March 31, 2023 - Nil (March 31, 2022 - Nil)

## b) Foreign Currency exposure

		31-Mar-23	
Particulars	Currency	Amount in Foreign Currency (In Lakhs)	in ₹ lakhs
Bank Balances	IQD	2.43	0.13
Trade Payables (including Payables on purchase of fixed assets)	USD	6.24	512.74
	EURO	5.74	513.39
Trade and Other Receivables	USD	22.40	1,840.61

		31-Mar-22	
Particulars	Currency	Amount in Foreign Currency (In Lakhs)	in ₹ lakhs
Bank Balances			
	USD	0.07	5.16
	IQD	2.43	0.13
Trade Payables (including Payables on purchase of fixed	USD	1.11	84.44
assets)			04.44
	EURO	37.17	3,130.82
Trade and Other Receivables	USD	31.62	2,396.93
		31-Mar-21	
Particulars	Currency	31-Mar-21 Amount in Foreign Currency (In Lakhs)	in ₹ lakhs
Particulars Bank Balances	Currency	Amount in Foreign	In ₹ lakhs 0.98
		Amount in Foreign Currency (In Lakhs)	
	OMR	Amount in Foreign Currency (In Lakhs) 0.05	0.98
	OMR AED EURO USD	Amount in Foreign Currency (In Lakhs) 0.05 0.01 0.01 0.01	0.98 0.07 0.82 1.55
	OMR AED EURO USD YUAN	Amount in Foreign Currency (In Lakhs) 0.05 0.01 0.01 0.01 0.01	0.98 0.07 0.82 1.55 0.61
	OMR AED EURO USD	Amount in Foreign Currency (In Lakhs) 0.05 0.01 0.01 0.01	0.98 0.07 0.82 1.55
	OMR AED EURO USD YUAN	Amount in Foreign Currency (In Lakhs) 0.05 0.01 0.01 0.01 0.01	0.98 0.07 0.82 1.55 0.61
Bank Balances	OMR AED EURO USD YUAN IQD	Amount in Foreign Currency (In Lakhs) 0.05 0.01 0.01 0.01 2.43	0.98 0.07 0.82 1.55 0.61 0.14
Bank Balances Trade Payables (including Payables on purchase of fixed	OMR AED EURO USD YUAN IQD USD	Amount in Foreign Currency (In Lakhs) 0.05 0.01 0.01 0.01 0.01 2.43 1.11	0.98 0.07 0.82 1.55 0.61 0.14 81.45

Foreign currency sensitivity analysis: Movement in the functional currencies of the various operations of the Company against major foreign currencies may impact the Company's revenues from its operations. Any weakening of the functional currency may impact the Company's import payments and cost of borrowings.

The foreign exchange rate sensitivity is calculated for each currency by aggregation of the net foreign exchange rate exposure of a currency and a parallel foreign exchange rates shift in the foreign exchange rates of each currency by 2%, which represents Management's assessment of the reasonably possible change in foreign exchange rates.

The sensitivity of profit or loss to changes in the exchange rates arises mainly from foreign currency denominated financial instruments. The following table details the Company's sensitivity movement in the increase / decrease in foreign currencies exposures (net):

USD Impact	Rs. Lakhs
Particulars	March 31, 2023
Profit or Loss	0.61
Equity	0.61
IQD Impact	Rs. Lakhs
Particulars	March 31, 2023
Profit or Loss	0.04
Equity	0.04
EUR Impact	Rs. Lakhs
Particulars	March 31, 2023
Profit or Loss	0.74
Equity	0.74

(B) Credit risk The credit risk to the company arises from two sources: a) Customers, who default on their contractual obligations, thus resulting in financial loss to the Company Company evaluates the credentials of a customer at a very early stage of the bid. Company has adopted a policy of 3 tier verification before participating for any bid. The first step of such verification includes verification of customer credentials. The company, as part of verification of the customer credentials, ensures the compliance with the following criterion,

(i) Customer's financial health by examining the audited financial statements
 (ii) Whether the Customer has achieved the financial closure for the work for which the company is bidding

(III) Where the customer is Public Sector Undertaking, sanction and availability of adequate financial resources for the proposed work. Company makes provision on it's financial assets, on every reporting period, as per Expected Credit Loss Method. The provision is made separately for each financial assets of each businers line. The percentage at which the provision is made, is determined on the basis of historical experience of such provisions, modified to the current and prospective business and customer profile. Trade receivables consist of large number of customers, spread across diverse industries and geographical areas. Majority of the customers of the company comprise of Public Sector Undertakings, with whom the company does not perceive any credit risk. As regards the customers from private sector, company carries out financial evaluation on regular basis and provides for any amount perceived as non realisable, in the bools of accounts.

b) Non certification by the customers, either in part or in full, the works billed as per the contract, being non claimable cost as per the terms of the contract with the customer

Non certification of works billed The Company has contract claims from customers including costs on account of account of delays / changes in scope / design by them etc. which are at various stages of discussions / negotiations or under arbitrations. The realisability of these claims are estimated based on contractual terms, historical experience with similar claims as well as legal opinion obtained from internal and external experts, wherever necessary. Changes in facts of the case or the legal framework may impact realisability of these claims

The Company provides for doubtful receivables/advances and expected credit loss based on 12 months and lifetime expected credit loss basis for following financial assets:

Particulars	Estimated Gross Carrying Amount at default	Provision/ Expected Credit Loss	Carrying amount net of impairment provision
Trade receivables	38,507.62	(9,301.61)	29,206.01
Contract Assets	78,215.17	(4,968.58)	73,246.59
Advances to Suppliers	16,490.92	(1,640.30)	14,850.62

<u>31-Mar-22</u>			
	Estimated Gross	Provision/	Carrying amount net
Particulars	Carrying Amount at	Expected Credit	of impairment
	default	Loss	provision
Trade receivables	46,326.35	(9,075.87)	37,250.48
Contract Assets	83,029.75	(3,321.01)	79,708.74
Advances to Suppliers	14,992.40	(1,640.30)	13,352.09

31-Mar-21			
Particulars	Estimated Gross Carrying Amount at	Provision/ Expected Credit	Carrying amount net of impairment
	default	Loss	provision
Trade receivables	47,179.01	(6,971.47)	40,207.54
Contract Assets	83,594.71	(910.95)	82,683.76
Advances to Suppliers	15,008.20	(1,640.30)	13,367.90

#### Reconciliation of Provision and Expected Credit Loss - Other financial assets

Particulars	Trade receivables	Contact Asset	Advances to suppliers
Provision and Expected Credit Loss on March 31, 2022	9,075.87	3,321.01	1,640.30
Written Off		(3,321.01)	
Allowance for Doubtful Debts	289.07	4,968.59	
Provision and Expected Credit Loss on March 31, 2023	9,364.94	4,968.59	1,640.30
· · ·		4,968.59	1,640.30
Provision and Expected Credit Loss on March 31, 2023 Particulars	9,364.94 Trade receivables	4,968.59 Contact Asset	1,640.30 Advances to suppliers
· · ·			Advances to suppliers
Particulars	Trade receivables	Contact Asset	Advances to suppliers 1,640.30

Reconciliation of Provision and Expected Credit Loss - Other financial assets

Particulars	Trade receivables	Contact Asset	Advances to suppliers
Provision and Expected Credit Loss on March 31, 2019	5,207.55	8,028.38	1,640.30
Allowance for Doubtful Debts	78.40		
Provision no longer required		-4,295.64	
Interest income on Financial Assets	-85.47	-1,876.75	
Provision and Expected Credit Loss on March 31, 2020	5,200.48	1,855.98	1,640.30

#### (C) Liquidity risk

Company being an EPC contractor, has a constant liquidity pressures to meet the project requirements. These requirements are met by a balanced mix of borrowings and project cash flows. Cash flow forecast is made for all projects on monthly basis and the same are tracked for actual performance on daily basis. Shortfall in cash flows are matched through short term borrowings and other strategic financing means. The daily project requirements are met by allocating the daily aggregated cash flows among the projects. Company has established practice of prioritising the site level payments and regulatory payments above other requirements.

The table below summarizes the maturity profile of the Company's financial liabilities:

		Within 12 months	More than 12 months	Total		
	31-Mar-23					
Short term borrowings		13,966.58		13,966.58		
Long-term borrowings			26,616.64	26,616.64		
Trade payables		17,114.13	20,842.89	37,957.02		
Other financial liability		1,625.07	4,024.26	5,649.33		
		32,705.78	51,483.79	84,189.57		
		Less than 3 months	3 to 12 months	1 to 5 years	More than 5 years	Total
	31-Mar-22					
Short term borrowings			82,462.97			82,462.97
Long-term borrowings				15,364.47		15,364.47
Trade payables			10,713.60	5,159.54		15,873.13
Other financial liability			5,155.33			5,155.33
			98,331.90	20,524.00		1,18,855.90
	31-Mar-21					
Short term borrowings			63,515.81			63,515.81
Long-term borrowings				20,072.84		20,072.84
Trade payables			14,134.77	8,476.78		22,611.54
Other financial liability			7,810.57			7,810.57
			85,461.14	28,549.62		1,14,010.76

#### 54 Capital management

For the purpose of the Company's capital management, capital includes issued equity capital, share premium and all other equity reserves attributable to the equity holders. The primary objective of the Company's capital management is to maximize the shareholder value and to ensure the Company's ability to continue as a going concern.

The Company has not distributed any dividend to its shareholders. The Company monitors Net Debt to Capital ratio i.e. total debt in proportion to its overall financing structure, i.e. equity and debt. Total debt comprises of term loans and cash credits. The Company manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets.

		31-Mar-23	31-Mar-22	31-Mar-21
Total equity	(i)	1,08,809.16	73,946.63	1,00,510.81
Total debt	(11)	40,583.22	97,827.44	83,588.66
Cash and Cash Equivalents	(iii)	3,304.59	582.67	840.86
Net Debt	(iv) = (ii) - (iii)	37,278.63	97,244.77	82,747.80
Total Capital	(v) = (i) + (iv)	1,46,087.79	1,71,191.40	1,83,258.61
Net Debt to Capital ratio	(iv)/ (v)	0.26	0.57	0.45

No changes were made in the objectives, policies or processes for managing capital during the years ended 31 March 2022 and 31 March 2021.

#### 55 Disclosures pursuant to Ind AS 37 "Provisions, Contingent Liabilities and Contingent Assets"

Movement in Provisions:

#### .

Particulars	Provision for Expect	Provision for Advances	
	Current	Non-Current	Current
Opening Balance as on April 01, 2022	12,396.88	13,900.14	1,640.30
Add: Additional Provision during the year	1,873.30	433.12	
Closing Balance as on March 31, 2023	14,270.18	14,333.26	1,640.30

Particulars	Provision for Expect	Provision for Expected Credit Losses		Provision for Advances
	Current	Non-Current	Non-Current	Current
Opening Balance as on April 01, 2021	7,882.42	11,198.05	1,521.48	1,640.30
Add: Additional Provision during the year	4,514.46	132.86	1,047.75	
Closing Balance as on March 31, 2022	12,396.88	11,330.91	2,569.23	1,640.30
Particulars	Provision for Expect	ted Credit Losses		Provision for
	Current	Non-Current	Non-Current	Current
Opening Balance as on April 01, 2020	13,235.94	21,944.61	3,798.11	1,640.30
Add: Additional Provision during the year	78.40			-
Less: movement on account of Transfer of advances to	(2,053.89)	(915.08)		
		(915.08) (9,218.55)	(1,245.24)	

#### SEPC Limited (Formerly known as Shriram EPC Limited) Notes forming part of the Financial Statements for the year ended March 31, 2023 (Amount in ₹ lakhs, unless otherwise stated)

#### 56 Assets under charge for borrowings

The carrying amounts of assets under charge for current and non-current borrowings are:

	31-Mar-23	31-Mar-22
Current assets		
Trade receivables	24,241.10	28,057.27
Cash and cash equivalents	3,285.33	548.27
Other bank balances	1,730.33	2,387.49
Other current assets	5,755.25	6,870.23
Total Current assets under charge	35,012.02	37,863.26
Non-Current assets		
Freehold land	241.50	241.50
Furniture, fittings and equipment acquired under finance lease	-	-
Total Non-Current assets under charge	241.50	241.50
Total Assets under charge	35,253.52	38,104.76

Sanctioned limit with various Banks for various facilities has been Secured by First Paripassu charge on Pooled Assets ie., all movable (both fixed, current and noncurrent) Immovable assets of the company and Corporate Guarantee of MARK AB LLC Dubai, Mark AB Capital Investments India Private Limited ,SVL Ltd and SVL Trust.However, the Corporate Guarantees of SVL ltd and SVL Trust shall be released after 18 months from the date of RP, if there is no default for a consecutive period of 12 months as defined in RBI Circular dated 7th June 2019.

The quarterly statements filed by the Company with the banks and financial institutions are in agreement with the books of accounts

#### 56 Commitments

	Particulars	As at 31 March 2023	As at 31 March 2022	As at 31 March 2021
	Estimated amount of contracts remaining unexecuted on capital account (net of advances paid) and not provided for	Nil	Nil	Nil
57	Contingent liabilities			
	Particulars	As at 31 March 2023	As at 31 March 2022	As at 31 March 2021
a)	Claims against the Company not acknowledged as debts	10,188.40	15,835.06	10,879.21
b)	Central Excise, Service Tax and customs Duties demands contested in Appeals , not provided for	408.00	408.00	408.00
C)	Disputed VAT/ Central Sales tax demands contested in Appeals, not provided for	3,166.00	9,669.88	9,256.75
d)	Income tax demands contested in Appeals, not provided for	-	-	1,800.58
e)	Bank Guarantees outstanding	33,636.06	32,002.18	41,353.20

Management is confident of winning the appeals in respect of the above, hence no provision has been made. Future cash outflows in respect of the above matters are determinable only on receipt of judgments / decisions pending at various forums / authorities. SEPC Limited (Formerly known as Shriram EPC Limited) Notes forming part of the Financial Statements for the year ended March 31, 2023 (Amount in ₹ lakhs, unless otherwise stated)

- 58 There are no transactions with vendors under the Micro, Small and Medium Enterprises Development Act, 2006, this has been determined on the basis of information available with the Company
- 59 The Company (SEPC) and Twarit Consultancy Services Private Limited (TCPL) were the Respondents in respect of an International Arbitration before The Singapore International Arbitration Centre (SIAC) filed by GPE (INDIA) Ltd, GPE JVILtd, Gaja Trustee Company Private Ltd (the Claimates) in connection with the investments made by the claimates in an associate company of the Company. SIAC vide its award dated January 07, 2021 awarded damages jointly and severally on the Respondents to the tune of Rs.19,854.10 lakhs and a sum of SGD 372,754.79 towards Arbitration expenses. These are to be paid along with simple interest @ 7.25% pa from July 21, 2017 until the date of payment.

The Respondents preferred an appeal before the High Court of Republic of Singapore against the award of SIAC and the same is held in favour of the claimants. Recognition and Enforcement petition was filed by the claimants before Madras High Court which recognised the foreign award subject to obtaining of prior approval from the RBI. Aggrieved by this the claimants have moved the Supreme Court for certain directions which is pending.

to car an unccounts which is performs. However, the Company has entered into an Inter-se arrangement dated September 29, 2015 with TCPL and Shri Housing Pvt Ltd by which, Company will be fully indemnified, in case of any liability arising out of any Suits, Proceedings, Disputes, Damages payable by the Company on any defaults arising out of the above.

61 Mokul Shriram EPC JV (JV Company) have won the complaint against Export Credit Guarantee Corporation of India Limited (ECGC) before the National Consumer Disputes Redressal Commission.(NCDRC)

New Delhi, in connection with the project executed in Basra, Iraq. NCDRC, vide their order dated January 27, 2021, which has allowed the claims and directed ECGC to pay a sum of Rs. 26,501 lakhs

along with simple interest @ 10% pa. with effect from September 19, 2016 till the date of realisation to the JV Company within a period of three months from the date of order, failing which ECGC will be

liable to pay compensation in the form of simple interest @ 12% pa. ECGC had filed an appeal against the order of NCDRC New Delhi. before Supreme Court, and the case is pending for disposal.

- 62 The Company has incurred net loss before exceptional items during the year ended March 31, 2023 amounting to Rs. 11,925.42 Lakhs and as of that date accumulated losses is aggregating to Rs. 2,15,649.26 Lakhs. Resolution Plan submitted in accordance with the requirement set out in the circular issued by the Reserve Bank of India No RBI/20119/203DBR.No>BP.BC.45/21.04.048./2018-19 dated June 07, 2019 has been approved and implemented by Company and Lenders on September 30, 2022. Considering the positive developments of implementing the resolution plan, infusion of equity by the investor, completion of Rights issue post year-end and the change in management, additional funding by Investor for working capital together with plans to meet financial obligations in future out of the cash flows from execution of the pipeline of orders in hand, business plans, sanctioned non-fund based facilities etc, the financial statements are prepared on a going concern basis.
- The Code on Social Security 2020 ('the Code') relating to employee benefits, during the employment and post-employment, has received Presidential assent on September 28, 2020. The Code has been 63 published in the Gazette of India. Further, the Ministry of Labour and Employment has released draft rules for the Code on November 13, 2020. However, the effective date from which the changes are applicable is yet to be notified and rules for quantifying the financial impact are also not yet issued.

# <sup>64</sup> Relationship with Struck off Companies under section 248 of the Companies Act, 2013 or section 560 of Companies Act, 1956,

The Company does not have transactions with companies struck off under section 248 of the Companies Act. 2013 or section 560 of Companies Act. 1956 , during the year

#### 65 Utilisation of Borrowed funds and Securities Premium:

(i) The Company has not advanced or loaned or invested funds to any other person(s) or entity(ies), including foreign entities (Intermediaries) with the understanding that the Intermediary shall: (a) directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the company (Ultimate Beneficiaries) or (b) provide any guarantee, security or the like to or on behalf of the Ultimate Beneficiaries

ii) The Company has not received any fund from any person(s) or entity(ies), including foreign entities (Funding Party) with the understanding (whether recorded in writing or otherwise) that the Company a) directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party (Ultimate Beneficiaries) or

b) provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries

#### 66 Details of Benami Property held

The Company does not have any Benami property, where any proceeding has been initiated or pending against the Company for holding any Benami property.

#### 67 Compliance with number of layers of companies

The Company has complied with the number of layers prescribed under clause (87) of section 2 of the Act read with the Companies (Restriction on number of Layers) Rules, 2017.

#### 68 Undisclosed income

The Company does not have any undisclosed income which is not recorded in the books of account that has been surrendered or disclosed as income during the year (previous year) in the tax assessments under the Income Tax Act, 1961 (such as, search or survey or any other relevant provisions of the Income Tax Act, 1961.)

69 Details of Crypto Currency or Virtual Currency The Company has not traded or invested in Crypto currency or Virtual Currency during the financial year.

70 Registration of charges or satisfaction with Registrar of Companies (ROC) The Company does not have any charges or satisfaction which is yet to be registered with ROC beyond the statutory period.

During March 2023, the Company has obtained Services Investment License to incorporate a 100% subsidiary namely - SIBC Limited Company, in Saudi Arabia for the purpose of exploiting the market 71 potential in the kingdom of Saudi Arabia as well as strengthen the presence in Gulf Cooperation Council region (GCC) using Company's qualifications and promoter MARK AB experience in that region.

#### Subsequent events

- Pursuant to the approval of the Board of Directors of the Company at its Meeting held on December 27, 2022 final Letter of Offer (LOF) was filed with the Stock Exchanges on March 23, 2023 for Issue of 72 4,99,00,000 Equity Shares under Rights Issue for an amount aggregating to Rs.4,999 Lakhs. The Rights Issue opened for subscription on April 10, 2023 and closed on April 24, 2023. The Rights Issue Committee, at its Meeting held on May 02, 2023 allotted 4.99,00,000 Rights Equity Shares to the eligible Shareholders.
- 73 The Board, duly taking into account all the relevant disclosures made has approved these financial statements in its meeting held on May 25, 2023
- 74 The figures for the previous year have been reclassified/ regrouped wherever necessary for better understanding and comparability.

For and on behalf of the Board of Directors of SEPC Limited (Formerly Known as Shriram EPC Limited) CIN - L74210TN2000PLC045167

As per our report of even date For MSKA & Associates Chartered Accountants Firm Registration No. 105047W

Geetha Jeyakuma Partner Membership No: 029409

Place: Chennai

For and on behalf of the Board of Directors of SEPC Limited CIN - L74210TN2000PLC045167

N K Suryanarayanar Managing Director & CEO DIN:

R Ravichandran Director DIN:

R S Chandrasekharan

Chief Financial Officer

T.Sriraman Company Secretary Membership No:A68102

Place: Chennai Date: May 25, 2023

Date: May 25, 2023

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# STATEMENT OF ACCOUNTING RATIO

The following table sets forth the accounting ratios as at March 31, 2023, March 31, 20221 and March 31, 2021:

Particulars			
	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021
Basic and Diluted Earnings Per Share Rs.			
Basic Earnings Per Share (Basic EPS)			
Set loss after tax, attributable to equity shareholders	(558.55)	(26,315.75)	(17,927.72)
Weighted average number of Equity Shares outstanding	1,32,15,29,025	97,15,29,018	97,15,29,018
Basic EPS in Rs.	(0.04)	(2.71)	(1.85)
Face value in Rs.	10	10	10
Diluted Earnings Per Share fluted EPS			
Net loss after tax, attributable to equity shareholders	(558.55)	(26,315.75)	(17,927 72)
Weighted average number of Equity Shares considered for calculating Diluted EPS	1,32,15,29,025	97,15,29,018	97,15,29,08
Diluted EPS in Rs.	(0.04)	(2.71)	(1.85)
Face value in Rs.	10	10	10
Net Asset Value Per Equity Share Rs.			10
Net Asset Value (Net-worth)	1,08,809.16	73,946.62	1,00,510.81
Number of equity shares outstanding at the end of the year	1,32,15,29,018	97,15,29,018	97,15,29,018
Number of adjusted equity shares outstanding at the end of the year	1,32,15,29,018	97,15,29,018	97,15,29,018
Net Assets Value per equity «hare Rs.	8.23	7.61	10.35
Return on Net worth			
Net loss after tax	(558.55)	(26,370.37)	(17,947.33)
Net worth	1,08,809.16	73,946.62	1,00,510.81
Return on net worth	-0.51%	-35.66%	-17.86%
EBITDA			
Loss after tax A)	(558.55)	(26,370.37)	(17,947.33)
Income tax expense (B)	3,021.95	4,278.00	122.17
Finance costs C)	6039.75	11,568.37	10,658.93
Depreciation and amortization expense (D)	614.73	582.66	556.04
		1	



# Notes:

The ratios have been computed as per the following formulae:

(i) Basic and Diluted Earnings per Share

Net Profit after tax for the year/period, attributable to equity shareholders

Weighted average number of equity shares outstanding during the year/period

(ii) Net Assets Value (NAV)

Net Asset Value at the end of the year/period

Number of equity shares outstanding at the end of the year/period

(iii) Return on Net worth (%)

Net Profit after tax for the year/period, attributable to equity shareholders Net worth (excluding revaluation reserve) at the end of the year/period

Net-worth (excluding revaluation reserve), means the aggregate value of the paid-up share capital (including shares pending allotment) and securities premiurh account, after adding surplus in Statement of Profit and Loss.

# (iv) EBITDA

Profit/(loss) after tax for the period adjusted for income tax, expense, finance costs, depreciation and amortization expense, as presented in the restated financial statement of profit and loss.



# CAPITALISATION STATEMENT

The following table sets forth our capitalization statement and the same has been adjusted for the Issue:

		(₹ in Lakhs)
	Pre-Issue as at December 31, 2023	As adjusted for the Issue (PostIssue)
Total Borrowings		
Current Borrowings (A) (including current maturity*)	13,862.76	[•]
Non-current Borrowings (B)	29,402.31	[•]
Total Borrowings (C)= (A)+(B)	43,265.07	[•]
Total Equity attributable to the owners of theparent		
Equity Share Capital (D)	1,40,981.36	[•]
Reserves and Surplus (E)	(20,662.73)	[•]
Total Equity attributable to the owners of theparent (F)= (D)+(E)	1,20,318.63	[•]
Non-current Borrowings / Total Equity attributable to the owners of the parent (B)/(F)	0.24	[•]
Total Borrowings/ Total Equity attributable to theowners of the parent (C)/(F)	0.36	[•]

\* These terms shall carry the meaning as per Schedule III of the Companies Act, 2013 (as amended) Note:

The corresponding post-Issue capitalization data for each of the amounts given in the above table is not determinable at this stage and hence the same have not been provided in the above statement.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL POSITION AND RESULTS OF OPERATIONS

You should read the following discussion of our financial condition and results of operations together with our audited consolidated financial statements as of and for the Fiscal 2023, 2022 and 2021 and our limited reviewed unaudited consolidated Financial Results as of and for nine months period ended December 31, 2023 and corresponding nine months period ended December 31, 2022 included in this Draft Letter of Offer. Our audited consolidated financial statements for Fiscal 2023, 2022 and 2021, are prepared in accordance with Ind – AS. Unless otherwise stated, the financial information used in this chapter is derived from the Audited Consolidated Financial Statements of our Company.

Our fiscal year ends on March 31 of each year, so all references to a particular fiscal year are to the twelvemonth period ended March 31 of that year.

In this section, unless the context otherwise requires, any reference to "we", "us" or "our" refers to SEPC Limited, our Company. Unless otherwise indicated, financial information included therein are based on our "Audited Consolidated Financial Statements" for Financial Years 2023, 2022 and 2021 along with limited reviewed unaudited consolidated financial results for the nine months period ended December 31, 2023 and corresponding nine months period ended December 31, 2023 included in this Draft Letter of Offer.

Note: Statement in the Management Discussion and Analysis Report describing our objectives, outlook, estimates, expectations or prediction may be **"Forward Looking Statements"** within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to our operations include, among others, economic conditions affecting demand/supply and price conditions in domestic and overseas market in which we operate, changes in Government Regulations, Tax Laws and other Statutes and incidental factors.

# **OVERVIEW OF OUR BUSINESS**

# Primary Business of Issuer

The Company is in the business of executing turnkey contracts in Engineering, Procurement, and Construction (EPC) and providing end-to-end solutions offering multi-disciplinary services and project management solutions.

# Details of Technology, process & infrastructure facilities

The Company is responsible for design, procurement and construction of projects on turnkey basis and the main resource comprising of Engineers and employees specialised in a dedicated sector who offer appropriate solutions for a project in a cost effective way. In addition, the company has a suite of software on project management control like MS Project, Primavera, design software like AutoCADD, Teckla etc.

Company also owns batching plants, equipment for civil construction and Material handling equipment like cranes, hydra etc. Further, Company also owns shaft sinking equipment which are specialised equipment for mine development.

# *Nature of products/ services, etc*

SEPC is focused on providing turnkey solutions in the following business areas:

# 1 Infrastructure

- a. Installation of drinking water distribution system
- b. Installation of sewerage treatment system
- c. Road works.

# 2 Industrial EPC

- a. Green filed and brown field projects on Turnkey basis in respect of Steel Plants, Coke oven plants, Cement, Power plants both conventional and Non-conventional etc.
- b. Balance of Plants and utility services in respect of the above including civil and structural work.
- c. Providing infrastructure for mine development for various minerals like, copper, gold, coal, etc.

# SIGNIFICANT FACTORS AFFECTING OUR RESULTS OF OPERATIONS

Our financial condition and results of operations are affected by numerous factors and uncertainties, including those discussed in the section titled *"Risk Factors"* on page 23. The following is a discussion of certain factors that have had, and we expect will continue to have, a significant effect on our financial condition and results of operations:

- Growth of unorganized sector and threat from local regional players;
- Bidding and Execution Capabilities and competition;
- General economic and business conditions in the markets in which we operate and in the local, regional and national economies;
- Our Company's ability to successfully implement our growth strategy;
- Changes in laws and regulations relating to the industry in which we operate;
- Any adverse outcome in the legal proceedings in which our Company is involved;
- Any adverse changes in central or state government policies;
- Any qualifications or other observations made by our statutory auditors which may affect our results of operations;
- Loss of one or more of our key customers and/or suppliers;
- An increase in the productivity and overall efficiency of our competitors;
- Our ability to maintain and enhance our brand image;
- Occurrences of natural disasters or calamities affecting the areas in which we have operations;
- Market fluctuations and industry dynamics beyond our control;
- Our ability to compete effectively, particularly in new markets and businesses;
- Inability to collect our dues and receivables from, or invoice our unbilled services to, our customers, our results of operations;
- Other factors beyond our control;
- Termination of customer contracts without cause and with little or no notice or penalty; and
- Inability to obtain, maintain or renew requisite statutory and regulatory permits and approvals or noncompliance with and changes in, safety, health and environmental laws and other applicable regulation, may adversely affect our business, financial condition, results of operations and prospects.

# SIGNIFICANT ACCOUNTING POLICIES

The accounting policies have been applied consistently to the periods presented in the Consolidated Financial Statements. For details of our significant accounting policies, please refer section titled *"Financial Information"* beginning on page 148 of this Draft Letter of Offer.

# CHANGE IN ACCOUNTING POLICIES IN PREVIOUS 3 YEARS

Except as mentioned in chapter "*Financial Information*" on page 148, there has been no change in accounting policies in last 3 years.

# **RESERVATIONS, QUALIFICATIONS AND ADVERSE REMARKS**

For details, see section titled "Financial Information" on page 148.

# **OVERVIEW OF REVENUE & EXPENDITURE**

# **Revenue and Expenses**

Our revenue and expenses are reported in the following manner:

# **Total Income**

Our Total Income comprises of revenue from operations and other income.

**Revenue from operations** - Our revenue from operations consists of revenue from Engineering and Construction Contracts, other operating revenue and Company's share in profit of Integrated Joint Ventures.

**Other Income** - Other income primarily comprises interest income from Margin Money Deposit, Interest Income on Financial Assets and Income Tax refund, Liabilities Written back and miscellaneous income.

# Expenses

Our expenses comprise of Erection, Construction & Operation Expenses, changes in inventories of Finished Goods, Stock-in-Trade and Work-in-Progress, employee benefit expenses, finance costs, depreciation & amortization expenses and other expenses.

- Erection, Construction & Operation Expenses Erection, Construction & Operation Expenses comprises of Cost of Material and Labor and other Contract Related Costs.
- Changes in inventories of Finished Goods Changes in inventories of Finished Goods includes increase / decrease in the finished goods during the year.
- **Employee benefit expenses** Our employee benefit expenses mainly include salaries & wages expense, bonus and allowance, contribution to provident fund and other funds, contribution to Gratuity and staff welfare expenses.
- **Finance Cost** Finance Cost comprise of Interest on Cash Credits, Term Loans, Lease Liabilities and interest on financial liabilities measures at effective interest rates and others.
- **Depreciation and amortization expenses** Our depreciation and amortization expenses comprise of depreciation on tangible fixed assets and amortization of intangible assets.
- Other expenses Other expenses mainly include expenses towards Electricity and Water, Rates and taxes, Rent, Repairs and Maintenance w.r.t. Building, Plant and Machinery, Equipment and others, Auditors remuneration, Bank Charges, Travel and Conveyance, Insurance premium, Printing and Stationary, Communication, broadband and internet expenses, sitting fees, Consultancy charges, Legal Expenses, Advertisement, Bad debts, Donations, Provision for doubtful trade and Other receivables and Loans and Advances, Loss on Sale of assets and others.

#### Tax expenses

Tax expense comprises of current tax and deferred tax. Current tax is the amount of tax payable on the taxable income for the year as determined in accordance with applicable tax rates and the provisions of applicable tax laws. Deferred tax liability or asset is recognized based on the difference between taxable profit and book profit due to the effect of timing differences. Our deferred tax is measured based on the applicable tax rates and tax laws that have been enacted or substantively enacted by the relevant balance sheet date.

#### **Our Results of Operations**

The following table sets forth, for the limited reviewed unaudited consolidated financial results for the nine months period ended December 31, 2023 and December 31, 2022, certain items derived from our Summary Statements, in each case also stated as a percentage of our total income:

Particulars	Nine months period ended December 31, 2023			(Amount in lakhs) Nine months period ended December 31, 2022		
	Amount	(%)*	Amount	(%)*		
Revenue				•		
Revenue from Operations	41,315.87	93%	23,662.00	95%		
Other Incomes	3,228.67	7%	1,213.35	5%		
Total Income	44,544.54	100%	24,875.35	100%		
Expenses:						
Erection, Construction & Operation Expenses	34,733.62	78%	19,712.88	79%		

Changes in inventories of finished goods, stock-in-trade and work-in-progress	0	0%	0	0%
Employee Benefit Expenses	2,356.56	5%	2,664.22	11%
Finance Costs	3159.99	7%	5,105.99	21%
Depreciation & Amortization expenses	398.39	1%	476	2%
Other Expenses	2284.27	5%	9,207.25	37%
Total Expenses	42,932.83	96%	37,166.34	149%
Profit/(Loss) before exceptional items and tax	1611.71	4%	-12,290.99	-49%
Exceptional Items	-	-	-13,815.13	-56%
Profit/(Loss) before tax	1611.71	4%	1,524.14	6%
Tax Expenses:		·	·	
(i) Current tax	0	0	0	0
(ii) Deferred Tax	0	0	0	0
Total Tax Expenses	0	0	0	0
Profit/ (Loss) After Tax	1611.71	4%	1,524.14	6%
Other Comprehensive Income				
Other comprehensive income not to be reclassified to profit or loss in subsequent periods	0	-	0	-
Re-measurement gains on defined benefit plans (Net of Taxes)	-1.19	0.00%	8.05	0%
Fair Value of Equity Instruments through OCI (Net of Taxes)	48.86	0.11%	-5.41	0%
Total Other Comprehensive Income for the year	47.67	0.11%	2.64	0%
Total Comprehensive Income/(Loss) for the year	1659.38	3.73%	1,526.78	6%

\*(%) column represents percentage of total income.

# COMPARISION OF NINE MONTHS PERIOD ENDED DECEMBER 31, 2022 WITH NINE MONTHS PERIOD ENDED DECEMBER 31, 2023

Our total income has increased by 79.07% to  $\gtrless$  44,544.54 lakhs for the nine months period ended December 31, 2023 from  $\gtrless$  24,875.35 lakhs for the nine months period ended December 31, 2022 bifurcated into revenue from operations and other income.

#### Revenue from operations

Our revenue from operations for nine months period ended December 31, 2023 was ₹41,315.87 lakhs (comprising of 93% of our total income for the nine months period ended December 31, 2023) from ₹ 23,662 lakhs for the nine months period ended December 31, 2022 (comprising 95% of our total income for the nine months period ended December 31, 2023), representing an increase of 166.10 %.

## Other income

Our other income for the nine months period ended December 31, 2022 was ₹ 3228.67 lakhs from ₹ 1213.35 for the nine months period ended December 31, 2023 representing an increase of 166.10%. This increase was mainly due to one off income to the tune of ₹ 1922.78 lakhs in nine months period ended December 31, 2023 relating to fair value gain on unsecured loans , which was not available in previous nine months period ended December 31, 2022.

## **Total Expenses**

Our total expenses increased from  $\gtrless$  37,166.34 lakhs for the nine months period ended December 31, 2022 to  $\gtrless$  42,932.83 lakhs for the nine months period ended December 31, 2023, representing 15.52% increase. This increase was mainly due to increase in Erection, Construction and Operation expenses for nine months period ended December 31, 2023.

# Cost of Material, Erection, Construction & Operation Expenses

Erection, Construction & Operation Expenses for the nine months period ended December 31, 2023 increased to ₹ 34,733.62 lakhs from ₹ 19,712.88 lakhs for nine months period ended December 31, 2022, representing an increase of 76.20%. This correlates with the increases in revenue to the tune of 139% during the same period.

# Employee Benefit Expenses

Our Company has incurred  $\gtrless$  2,356.56 lakhs of employee benefit expenses for the nine months period ended December 31, 2023, as compared to  $\gtrless$  2,664.22 lakhs for the nine months period ended December 31, 2022, reflecting a decrease of 11.55%. This was mainly due to decrease in employee turnover in the nine months period ended December 31, 2023 compared to previous year.

# Finance Cost

Finance costs decreased to ₹ 3159.99 lakhs for the nine months period ended December 31, 2023 from ₹ 5,105.99 lakhs for the nine months period ended December 31, 2022 representing a decrease of 38.11% from the corresponding previous nine months. The major reasons for reduction in finance costs includes reduction in interest rate to 9%, conversion of debt of Rs 350 crores into NCD and CCD, consequent to implementation of Resolution Plan.

#### Depreciation & Amortization expense

Depreciation and amortization expenses decreased to  $\gtrless$  398.39 lakhs for the nine months period ended December 31, 2023 from  $\gtrless$  476.00 lakhs for the nine months period ended December 31, 2022. This minor decrease was due to decrease cost of amortization of Intangible assets.

#### Other expense

Our other expenses decreased to ₹ 2284.27 Lakhs for the nine months period ended December 31, 2023 from ₹ 9,207.25 lakhs for the nine months period ended December 31, 2022 representing 75.19%. This decrease was mainly due to reduction in one time provisions made on contract assets and trade receivable in previous nine months period ended 31st December 2022.

#### Profit / (Loss) before Tax

Our profit before tax for the nine months period ended December 31, 2023 was  $\gtrless$  1,611.71 (comprising 4% of our total income) as compared to the profit before tax  $\gtrless$  1524.14 lakhs (comprising 6% of our total income) for the nine months period ended December 31, 2022.

#### Taxation

Our tax expenses are ₹ NIL for the both nine months period ended December 31, 2023 and nine months period ended December 31, 2022.

#### Profit/Loss after Tax

Our profit after tax for the nine months period ended December 31, 2023 was ₹ 1611.71 lakhs (comprising 4% of our total income) as compared to the profit before tax ₹ 1524.14 lakhs (comprising 6% of our total income), for the nine months period ended December 31, 2022, representing an increase of 5.75%.

The following table sets forth, for the year ended 2023, 2022 and 2021 indicated, certain items derived from our Consolidated Financial Statements, in each case also stated as a percentage of our total income:

	To a dia Vara	. D., J. J	Terr de la Vera			<u>ıt in lakhs</u>
Particulars	For the Year		For the Yea		For the Year	
	March 31,		March 31		March 31,	
_	Amount	(%)*	Amount	(%)*	Amount	(%)*
Revenue			ſ			
Revenue from Operations	37,884.66	94.98%	32,945.65	97%	58,278.52	96%
Other Incomes	2,003.15	5.02%	1,113.42	3%	2,334.79	4%
Total Income	39,887.81	100.00%	34,059.07	100%	60,613.31	100%
Expenses						
Erection, Construction &	31,905.03	79.99%	29,002.23	85%	55,671.74	92%
Operation Expenses						
Changes in inventories of	-	-	248.20	1%	76.66	0%
finished goods, stock-in-trade						
and work-in-progress						
Employee Benefit Expenses	3,340.15	8.37%	3,699.44	11%	3808.41	6%
Finance Costs	6,039.75	15.14%	11,568.38	34%	10,658.93	18%
Depreciation & Amortization	614.73	1.54%	582.66	2%	556.04	1%
expenses						
Other Expenses	9,271.71	23.24%	4,689.27	14%	6,517.58	11%
Total Expenses	51,171.37	128.29%	49,790.18	146%	77,289.36	128%
	(11,283.56)	(28.29%)	(15,731.11)	(46%)	(16,676.05)	(28%)
Profit/(Loss) before	(11)200000)	( / 0)	(10), (21), (2), (2), (2), (2), (2), (2), (2), (2	(10,0)	(10,01000)	(10,0)
exceptional items and tax						
Exceptional Items	(13,815.13)	(34.63%)	6,361.26	(19 %)	(1,149.11)	(2%)
Profit/(Loss) before tax	2,531.57	(6.35%)	(22,092.37)	(65%)	(17,825.16)	(29%)
Tax Expenses:						
(i) Current tax	-				122.17	0%
(ii) Deferred Tax	3,021.95	7.58%	4,278.00	13%		
Total Tax Expenses			4,278.00	13%	122.17	0%
Profit/ (Loss) After Tax	(490.38)	(1.23%)	(26,370.37)	(77%)	(17,947.33)	(30%)
	<u> </u>					
Other comprehensive income						
not to be reclassified to profit						
or loss in subsequent periods						
Re-measurement gains on	(56.38)	(0.14%)	15.61	0%	17.10	0%
defined benefit plans (Net of	· · · ·	<b>`</b>				
Taxes)						
Fair Value of Equity	(11.79)	(0.03%)	39.01	0%	2.51	0%
Instruments through OCI (Net	` '	```'				
of Taxes)						
Other Comprehensive	(68.17)	(0.17%)	54.62	0%	19.61	0%
Income for the year	. ,				-	
Total Comprehensive	(558.55)	(1.40%)	(26,315.75)	(77%)	(17,927.72)	(30%)
Income/(Loss) for the year	()		、 · · · · · · · · · · · · · · · · · · ·	()	· · · · · · · · · · · · · · · · · · ·	()

\*(%) column represents percentage of total income.

# COMPARISION OF FINANCIAL YEAR ENDED MARCH 31, 2023 WITH FINANCIAL YEAR ENDED MARCH 31, 2022

#### **Total Income:**

Our total income for Fiscal 2023 was ₹ 39,887.81 lakhs as compared to ₹ 34,059.07 lakhs for the Fiscal 2022, representing an increase of 17.11%. Further, total income was bifurcated into revenue from operations and other income.

#### **Revenue** from operations

Revenue from operations increased to ₹ 37,884.66 lakhs (comprising of 94.98% of our total income) in Fiscal 2023 from ₹ 32,945.65 lakhs (comprising 96.73% % of our total income) in Fiscal 2022, representing an increase of 14.99%. This was primarily due to considering unsatisfied performance obligation as revenue.

#### Other income

Our other income for the Fiscal 2023 was  $\gtrless$  2,003.15 lakhs as compared to  $\gtrless$  1,113.42 lakhs for the Fiscal 2022, representing an increase of 79.91%. This was mainly due to Fair value gain on unsecured loan of  $\gtrless$  613.58 lakhs and liabilities written back amounting to  $\gtrless$  911.59 lakhs.

# **Total Expenses**

Our total expenses increased to  $\gtrless$  51,171.37 lakhs in Fiscal 2023 from  $\gtrless$  49,790.18 lakhs in Fiscal 2022 representing 2.77 % increase. This increase in total expenses was mainly due to increase in other expenses reduction in Erection, Construction and Operation Expenses.

# Erection, Construction & Operation Expenses

Erection, Construction & Operation Expenses for the Fiscal 2023 increased to ₹ 31,905.03 lakhs from ₹ 29,002.23 lakhs in Fiscal 2022, representing an increase of 10.01%%. This increase was mainly due to increase in cost of materials and labour and other contract related costs.

#### Changes in inventories of Finished Goods, stock in trade and work in progress

Our change in inventories of Finished Goods, stock in trade and work in progress in the Fiscal 2023 was NIL as compared to ₹ 248.20 lakhs in the Fiscal 2022, representing an overall decrease of 100%.

#### Employee Benefit Expenses

Our Company has incurred ₹ 3,340.15 lakhs of employee benefit expenses in the Fiscal 2023, as compared to ₹ 3,699.44 lakhs in the Fiscal 2022, reflecting a decrease of 9.71%. This decrease was mainly on account of decrease in contribution of provident and other funds and Staff welfare expenses in Fiscal 2023.

# Finance Cost

Our Finance costs decreased to ₹ 6,039. 76 lakhs in the Fiscal 2023 from ₹ 11,568.38 lakhs in the Fiscal 2022, representing a change of 47.79 %, majorly due to decrease in interest on cash credits, interest on term loans and interest on financial liabilities measured at effective interest rates in the Fiscal 2023.

#### Depreciation & Amortization expense

Our depreciation and amortization expense was  $\gtrless$  614.73 lakhs in the Fiscal 2023 as compared to  $\gtrless$  582.66 lakhs in the Fiscal 2022, representing an increase of 5.50%. This was due cost of amortization of right to use assets from  $\gtrless$  29.76 lakhs in the Fiscal 2022 to  $\gtrless$  63.77 lakhs in Fiscal 2023.

### Other expense

Our other expenses was ₹ 9271.71 Lakhs in the Fiscal 2023 as compared to ₹ 4,689.27 Lakhs in the Fiscal 2022, representing an increase of 97.72%. This increase pertains to increase in bank charges, electricity and water and others.

#### Profit / (Loss) before Tax

Our Loss before tax was ₹ 11,283.56 lakhs in the Fiscal 2023 as compared to ₹ 15,731.11 lakhs in the Fiscal 2022, representing a decrease in loss of 28.27%.

## Taxation

Our tax expenses decreased from  $\gtrless$  4,278 lakhs in the Fiscal 2022 to  $\gtrless$  3,021.95 lakhs in the Fiscal 2023. This was due to charging of deferred tax asset on account of expiry of carried forward loss.

# Profit/Loss after Tax

Our Loss for the year decreased from ₹ 26,370.37 lakhs (comprising 77.43 % of our total income) in the Fiscal 2022 to ₹ 490.38 lakhs (comprising 1.23% of our total income) in the Fiscal 2023, representing an decrease in loss of 98.14%.

# COMPARISION OF FINANCIAL YEAR ENDED MARCH 31, 2022 WITH FINANCIAL YEAR ENDED MARCH 31, 2021

#### **Total Income:**

Our total income for Fiscal 2022 was ₹ 34,059.07 lakhs as compared to ₹ 60, 613.31 lakhs for the Fiscal 2021, representing a decrease of 44%. Further, total income was bifurcated into revenue from operations and other income.

#### Revenue from operations

Revenue from operations decreased to ₹ 32,945.65 lakhs (comprising of 97 % of our total income) in Fiscal 2022 from ₹ 58,278.52 lakhs (comprising 96 % of our total income) in Fiscal 2021, representing a decrease of 43%. This was primarily due to stoppage of work in various projects on account of Covid 19 Lock down in various states. Further, previous year revenue includes ₹ 25,984 lakhs from Basra project against ₹ 8,624 lakhs in Fiscal 2022 on account of completion of Basra Project in Dec 2021.

#### Other income

Our other income for the Fiscal 2022 was  $\gtrless$  1,113.42 lakhs as compared to  $\gtrless$  2,334.79 lakhs for the Fiscal 2021, representing a decrease of 52%. This was mainly due to  $\gtrless$  1,512.07 lakhs as interest income on Financial Assets (INDAS) recognized in Fiscal 2021 which is NIL in Fiscal 2022.

#### **Total Expenses**

Our total expenses decreased to ₹ 49,790.18 lakhs in Fiscal 2022 from ₹ 77,289.36 lakhs in Fiscal 2021 representing 36 % decrease. This decrease in total expenses was mainly due to reduction in Erection, Construction and Operation Expenses.

#### Erection, Construction & Operation Expenses

Erection, Construction & Operation Expenses for the Fiscal 2022 decreased to ₹29,002.23 lakhs from ₹55,671.74 lakhs in Fiscal 2021, representing a decrease of 47.90 %. This decrease was mainly on account of reduction in cost of material and labour and other contract related costs.

#### Changes in inventories of Finished Goods, stock in trade and work in progress

Our change in inventories of Finished Goods, stock in trade and work in progress in the Fiscal 2022 was ₹ 248.20 lakhs as compared to ₹ 76.66 lakhs in the Fiscal 2021, representing an overall increase of 223%.

# Employee Benefit Expenses

Our Company has incurred ₹ 3,699.44 lakhs of employee benefit expenses in the Fiscal 2022, as compared to ₹ 3,808.41 lakhs in the Fiscal 2021, reflecting a decrease of 2.86%. This decrease was mainly on account of decrease in contribution of provident and other funds and Staff welfare expenses in Fiscal 2022.

# Finance Cost

Our Finance costs increased to ₹ 11,568.38 lakhs in the Fiscal 2022 from ₹ 10,658.93 lakhs in the Fiscal 2021, representing a change of 8.53 %, majorly due to increase in interest on cash credits in the Fiscal 2022.

#### Depreciation & Amortization expense

Our depreciation and amortization expense was ₹ 582.66 lakhs in the Fiscal 2022 as compared to ₹ 556.04 lakhs in the Fiscal 2021, representing an increase of 4.79%. This was due cost of amortization of right to use assets from Nil in the Fiscal 2021 to ₹ 29.76 lakhs in the Fiscal 2022.

# Other expense

Our other expenses was ₹ 4,689.27 Lakhs in the Fiscal 2022 as compared to ₹ 6,517.58 Lakhs in the Fiscal 2021, representing a decrease of 28.05%. This decrease pertains to decrease in bank charges, electricity and water and others.

# Profit / (Loss) before Tax

Our Loss before tax was ₹ 22,092.37 lakhs in the Fiscal 2022 as compared to ₹ 17,825.16 lakhs in the Fiscal 2021, representing an increase in loss of 23.93%.

#### Taxation

Our tax expenses increased from ₹ 122.17 lakhs in the Fiscal 2021 to ₹ 4,278.00 lakhs in the Fiscal 2022. This was due to charging of deferred tax asset on account of expiry of carried forward loss.

# Profit/Loss after Tax

Our Loss for the year increased from  $\gtrless$  17,947.33 lakhs (comprising 30 % of our total income) in the Fiscal 2021 to  $\gtrless$  26,370.36 lakhs (comprising 77 % of our total income) in the Fiscal 2022, representing an increase in loss of 46.93%.

#### Comparison of Cash Flow for the Year Ended March 31, 2023, March 31, 2022 and March 31, 2021:

The table below summaries our cash flows from our audited consolidated financial information for the financial years ended March 31, 2023, 2022 and 2021.

			(Amount in lakhs)		
Particulars	For the year ended March 31				
	2022-2023	2021 - 22	2020 - 21		
Net (Loss)/Profit before tax	2,531.57	(22,092.37)	(17,825.16)		
Net cash generated from / (used in) operating activities	2,088.01	(7,199.39)	(4,989.19)		
Net cash generated from / (used in) Investing Activities	1,248.11	102.50	2,108.64		
Net cash generated from / (used in) from financing activities	(614.20)	6,838.68	2,515.86		
Net Increase / (decrease) in Cash & Cash Equivalents	2,721.92	258.19	(364.69)		

Particulars	For the year ended March 31			
	2022-2023	2021 - 22	2020 - 21	
Cash and cash equivalents at the beginning of the year	582.67	840.86	1,205.55	
Cash and cash equivalents at the end of the year	3,304.59	582.67	840.86	

## **Operating Activities**

Our net cash used in operating activities was  $\gtrless$  2,088.01 lakhs for the financial year 2022-23. Our operating profit before working capital changes was  $\gtrless$  3,931.08 lakhs for the financial year 2022-23 which was primarily adjusted for increase in working capital by  $\gtrless$  2,224.98 lakhs.

Our net cash used in operating activities was  $\gtrless$  (7199.39) lakhs for the financial year 2021-22. Our operating loss before working capital changes was  $\gtrless$  1418.10 lakhs for the financial year 2021-22 which was primarily adjusted for decrease in working capital by  $\gtrless$  5,284.25 lakhs.

Our net cash used in operating activities was  $\gtrless$  4,989.19 lakhs for the financial year 2020-21. Our operating loss before working capital changes was  $\gtrless$  3,691.19 lakhs for the financial year 2020-21 which was primarily adjusted for decrease in working capital by  $\gtrless$  4,578.81 lakhs.

# Investing activities

Net cash generated from investing activities was ₹ 1,248.11 lakhs for the financial year 2022-23. This was primarily on account of movement in margin money.

Net cash generated from investing activities was ₹ 102.50 lakhs for the financial year 2021-22. This was primarily on account of movement in margin money.

Net cash generated from investing activities was  $\gtrless$  2,108.65 lakhs for the financial year 2020-21. This was primarily on account of movement in margin money.

#### Financing activities

Net cash used in financing activities for the financial year 2022-23 was ₹ (614.20) lakhs. This was on account of increase in borrowing

Net cash generated from financing activities for the financial year 2021-22 was ₹ 6,838.68 lakhs. This was on account of repayment of borrowing

Net cash generated from financing activities for the financial year 2020-21 was ₹ 2,515.86 lakhs. This was on account of repayment of borrowing

#### **Related party transactions**

Related party transactions with certain of our Promoter, directors and their entities and relatives primarily relate to purchase and sale of remuneration, sitting fees, borrowing, deposits, rent, interest, quality complain, reimbursements, disinvestments, employee benefit expenses, corporate social responsibility, contribution to gratuity fund, etc. The details of related party transaction for the nine month period ended December 31, 2023 and for the Financial Years ended March 31, 2023, March 31, 2022 and March 31, 2021 have been provided below:

Entities exercising significant influence over the Company	Nine months period ended December 31 2023^	2022-23	2021-22	2020-21
Transfer of Advances/Receivables & Investment		7,433.87	2,793.80	4,758.88
Fund Received (Net)		-	2,454.85	5,194.75
Amount invested as Equity (Mark A B Capital Investment LLC- effective from 24 <sup>th</sup> September 2022)		35,000.00		

Entities exercising significant influence	Nine months period	2022-23	2021-22	2020-21
over the Company	ended December 31 2023^			
Unsecured Loans	2950	900		
				-
Key Management Personnel (KMP)				
Compensation of key management personnel				
T. Shivaraman (upto 19th September 2022)	-	119.61	60.40	60.40
M.Amjad Shariff (upto 19th September 2022)	-	79.68	60.15	60.15
N K Suryanarayanan( Effective from 24th September 2022)	65.10	43.40	-	-
Subsidiary of entities exercising				
significant influence over the company				
Other enterprises under the control of				
the key management personnel				
(a) Orient Green Power Company Limited				
Payments made	-		0.41	-
(b) Bharath Wind Farm Limited				
Fund Receipts	-	-	4.11	-
Joint Operations				
(a) Larsen & Toubro Limited Shriram EPC JV				
Company's share in profit of Integrated Joint Ventures	-	-	1.48	286.15
Company's share in Loss of Integrated Joint Ventures	-	10.36	390.77	-
(b) Shriram EPC Eurotech Environmental Pvt Ltd - JV				
Progressive Billings/ Revenue	299	121.00	698.18	532.66
Expenses reimbursed by the party			4.51	125.33
(c) SEPC DRS ITPL JV	34			
Progressive Billings/ Revenue		102.00	1.99	590.73
Expenses reimbursed by the party		-	-	260.85
(d) Mokul Shriram EPC JV				
Progressive Billings/ Revenue		-	8,624.17	25,983.90
Cost incurred for Materials and Labour		-	8,624.17	25,983.90
Expenses reimbursed by the party		-	-	10.00

Amount due (to)/from related party as on:

Particulars	As at December 31, 2023^	As at 31 March 2023	As at 31 March 2022	As at 31 March 2021
Advances / (Borrowings):				
SVL Limited (upto 23rd September 2022)	-	Nil	-	(339.55)
Mark AB Capital Investment India Private Limited (Effective from 24th September 2022)	(1,370.07)	(900.00)	-	-
Leitwind Shriram Manufacturing Private Limited (Expected Credit Loss of ₹ 9,141.70 Lakhs (March 31, 2021: ₹ 9,141.70 Lakhs) (upto 23rd September 2022)	-	-	477.77	3,201.62
Bharath Wind Farm Limited (upto 20th September 2022)	-	-	-	4.71
Orient Green Power Company Limited (upto 20th September 2022)	-	-	-	(0.41)
Receivables /(Payables):				
Amrit Environmental Technologies P Ltd (upto 20th September 2022)		1966.38	1,966.38	2,300.00
Shriram EPC Eurotech Environmental Pvt Ltd - JV	-	-	-	(0.11)
SEPC DRS ITPL JV	-	-	-	523.85
Larsen & Toubro Limited Shriram EPC JV	(0.90)	(0.90)	(0.90)	445.71
Mokul Shriram EPC JV	1669.28	1,669.28	1,669.28	3,338.55

For further details, please refer to the section titled "Financial Information" at page no. 148 of this Draft Letter of Offer.

# **Capital Expenditure**

In the financial year ended March 31, 2023 and 2022, our capital expenditure was ₹ 13.91 lakhs and ₹ 14.97 lakhs, respectively. Our capital expenditures are mainly related to the purchase of computer, plant & machinery. The primary source of financing for our capital expenditures has been cash generated from our operations and capital infused by the Promoter of our company.

#### Indebtedness

As of March 31, 2023, we had long-term borrowings of  $\gtrless$  26,616.64 lakhs and short-term borrowings of  $\gtrless$  13,789.38 lakhs. The following table sets forth certain information relating to our outstanding indebtedness and our repayment obligations in the periods indicated:

			(Amount in Lakhs)
Category of Borrowings	O/s as on December	O/s as on March	O/s as on March
	31, 2023	31, 2023	31, 2022
Long-term Borrowings			
- Non – current liability	29402.31	26,616.64	15,364.47
- Current maturities		156.00	13,189.00
Short-term borrowings	13862.76	13,789.38	69,273.97
Grand Total	43265.07	40,583.22	97,827.44

For further details regarding our indebtedness, see "Financial Information" on page 148, respectively.

#### **Contingent Liabilities**

The following table sets forth our contingent liabilities and commitments for the period ended December 31, 2023 and as on March 31, 2023, March 31, 2022 and March 31, 2021:

					(₹ in lakhs)
S.	Particulars	As at December	As at 31st	As at 31st	As at 31st March,
No.		31, 2023	March, 2023	March, 2022	2021
1.	Claims against the company not acknowledged as debts	9629.25	10,188.40	15,835.06	10,879.21
2.	Central Excise, Service tax and customs duties demand contested in Appeals, not provided for	780.00	408.00	408.00	408.00
3.	Disputed VAT/ Central Sales tax demands contested in Appeals, not provided for	2789.00	3,166.00	9,669.88	9,256.75
4.	Income tax demands contested in appeals not provided for			-	1,800.58
5.	Bank Guarantees Outstanding	35,180.58	33,636.06	32,002.18	41,353.20
	Total	48,378.83	47,398.46	57,915.12	63,697.74

Note:

Management is confident of winning the appeals in respect of the above, hence no provision has been made. Future cash outflows in respect of the above matters are determinable only on receipt of judgements / decisions pending at various forums / authorities

#### **Off-Balance Sheet Items**

We do not have any other off - balance sheet arrangements, derivative instruments or other relationships with any entity that have been established for the purposes of facilitating off - balance sheet arrangements.

# QUALITATIVE DISCLOSURE ABOUT MARKET RISK

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: interest rate risk, currency risk and other price

risk, such as equity price risk and commodity risk. Financial instruments affected by market risk include borrowings and derivative financial instruments.

#### (i) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's outstanding debt in local currency is on fixed rate basis and hence not subject to interest rate risk.

#### (ii) Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company's exposure to the risk of changes in foreign exchange rates relates primarily to the Company's operating activities (when revenue or expense is denominated in a different currency from the Company's functional currency).

#### **Credit Risk**

The credit risk to the company arises from two sources:

**a**) Customers, who default on their contractual obligations, thus resulting in financial loss to the company evaluates the credentials of a customer at a very early stage of the bid. Company has adopted a policy of 3 tier verification before participating for any bid. The first step of such verification includes verification of customer credentials. The company, as part of verification of the customer credentials, ensures the compliance with the following criterion,

(i) Customer's financial health by examining the audited financial statements

(ii) Whether the Customer has achieved the financial closure for the work for which the company is bidding (iii) Where the customer is Public Sector Undertaking, sanction and availability of adequate financial resources for the proposed work. Company makes provision on its financial assets, on every reporting period, as per Expected Credit Loss Method. The provision is made separately for each financial assets of each business line. The percentage at which the provision is made, is determined on the basis of historical experience of such provisions, modified to the current and prospective business and customer profile. Trade receivables consist of large number of customers, spread across diverse industries and geographical areas. Majority of the customers of the company comprise of Public Sector Undertakings, with whom the company does not perceive any credit risk. As regards the customers from private sector, company carries out financial evaluation on regular basis and provides for any amount perceived as non-realisable, in the books of accounts.

**b**) Non certification by the customers, either in part or in full, the works billed as per the contract, being non claimable cost as per the terms of the contract with the customer

Non certification of works billed The Company has contract claims from customers including costs on account of account of delays / changes in scope / design by them etc. which are at various stages of discussions / negotiations or under arbitrations. The realisability of these claims are estimated based on contractual terms, historical experience with similar claims as well as legal opinion obtained from internal and external experts, wherever necessary. Changes in facts of the case or the legal framework may impact realisability of these claims

#### Liquidity risk

Company being an EPC contractor, has a constant liquidity pressure to meet the project requirements. These requirements are met by a balanced mix of borrowings and project cash flows. Cash flow forecast is made for all projects on monthly basis and the same are tracked for actual performance on daily basis. Shortfall in cash flows are matched through short term borrowings and other strategic financing means. The daily project requirements are met by allocating the daily aggregated cash flows among the projects. Company has established practice of prioritizing the site level payments and regulatory payments above other requirements.

We do not have any other off – balance sheet arrangements, derivative instruments or other relationships with any entity that have been established for the purposes of facilitating off – balance sheet arrangements.

# **OTHER QUALITATIVE FACTORS Reservations, qualifications and adverse remarks**

For Details, see section titled "Financial Information" on page 148.

Key audit matters are those matters that, in our professional judgment, were of most significance in the audit of the financial statements of the current period. The same has been addressed in chapter titled *"Financial information"* beginning on page 148 of this Draft Letter of Offer.

#### Unusual or infrequent events or transactions

During the periods under review there have been no transactions or events, which in our best judgment, would be considered unusual or infrequent.

# Significant economic changes that materially affected or are likely to affect income from continuing operations.

Indian rules and regulations as well as the overall growth of Indian economy have a significant bearing on our operations. Major changes in these factors can significantly impact income from continuing operations.

Other than as described in the section titled "*Risk Factors*" beginning on page 23 of this Draft Letter of Offer to our knowledge there are no significant economic changes that materially affects or are likely to affect income of our Company from continuing operations.

#### Significant economic/regulatory changes

Government policies governing the sector in which we operate as well as the overall growth of the Indian economy has a significant bearing on our operations. Major changes in these factors can significantly impact income from continuing operations.

There are no significant economic changes that materially affected our Company's operations or are likely to affect income except as mentioned in the section titled **"Risk Factors"** on page 23 Draft Letter of Offer, to our knowledge, there are no significant regulatory changes that materially affected or are likely to affect our income from continuing operations.

# Expected future changes in relationship between costs and revenues, in case of events such as future increase in labour or material costs or prices that will cause a material change are known

Other than as described in the section titled "*Risk Factors*" and chapter titled "*Management's Discussion and Analysis of Financial Conditions and Results of Operations*" beginning on page 23 and 213, respectively, and elsewhere in this Draft Letter of Offer, there are no known factors to our knowledge which would have a material adverse impact on the relationship between costs and income of our Company. Our Company's future costs and revenues will be determined by demand/supply situation and government policies.

# Known trends or uncertainties that have had or are expected to have a material adverse impact on sales, revenue or income from continuing operations

Other than as described in the section titled "*Risk Factors*" and chapter titled "*Management's Discussion and Analysis of Financial Conditions and Results of Operations*" beginning on page 23 and 213, respectively, to our knowledge there are no known trends or uncertainties that have or are expected to have a material adverse impact on our income from continuing operations.

# The extent to which material increases in net sales or revenue are due to increased sales volume, introduction of new products or services or increased sales prices

Not Applicable

#### The extent to which the business is seasonal

Our Company's business is not seasonal in nature.

#### **Competitive Conditions**

We expect competition in the sector from existing and potential competitors to vary. However, on account of our core strengths like quality products, brand loyalty, timely supply and better sourcing of raw-material. Due to which, we are able to stay competitive. For further details, kindly refer the chapter titled *"Our Business"* beginning on page 115 of this Letter of Offer.

#### **Total Turnover of Each Major Business Segment**

We operate in the sole activity of carrying on the business of "Engineering, Procurement and Construction" (EPC) and therefore have only one reportable segment. The turnover details are given in "*Financial Information*" at page 148.

#### New Product or Business Segment

Our Company has not announced any new product or business segment.

#### Significant dependence on a Single or Few Suppliers or Customers

Our Company does not significantly depend on single or few suppliers or Customers.

#### SIGNIFICANT DEVELOPMENTS SINCE LAST BALANCE SHEET DATE

Except as disclosed above and in this Letter of Offer, including under "*Our Business*" and "*Risk Factors*" on pages 115 and 23 respectively, to our knowledge no circumstances have arisen since December 31, 2023, the date of the last financial information disclosed in this Draft Letter of Offer which materially and adversely affect or are likely to affect, our operations or profitability, or the value of our assets or our ability to pay our material liabilities within the next 12 months.

### MARKET PRICE INFORMATION

Our Company's Equity Shares have been listed and actively being traded on BSE and NSE from February 20, 2008.

- a) Year is a Financial Year;
- b) Average price is the average of the daily closing prices of the Equity Shares for the year, or the month, as the case may be;
- c) High price is the maximum of the daily high prices and low price is the minimum of the daily low prices of the Equity Shares, as the case may be, for the year, or the month, as the case may be; and
- d) In case of two days with the same high / low / closing price, the date with higher volume has been considered.

#### **Stock Market Data of the Equity Shares**

The high, low and average market closing prices recorded on the Stock Exchanges during the last three years and the number of Equity Shares traded on these days are stated below:

#### a) **BSE Limited**

Financial Year	High (₹)	Date of high	No. of shares traded on date of high	Total volume traded on date of high (in ₹)	Low (₹)	Date of low	No. of shares traded on date of low	Total volume of traded on date of low (in ₹)	Average price for the year (₹)
2023* (01-01-23 to 01-05- 23)	15.89	10-03- 23	1267721	19305515	9.63	18-04- 23	417050	4086196	12.78
2023* (02-05-23 to 31-12- 2023)	26.26	09-11- 2023	5646379	143510366	7.45	05-06- 23	3026986	24497232	14.70
2022	12.17	06-01- 22	3981678	47887709	3.86	23-04- 21	27522	107807	6.50
2021	6.18	24-06- 20	411572	2543469	2.31	07-04- 20	19937	46377	4.03

(Source: <u>www.bseindia.com</u>)

\* The Period indicates the change in Capital structure commencing from the date the stock exchange recognised the change in capital structure pursuant to Rights issue)

On 2<sup>nd</sup> May, 2023, the stock exchange has recognised the change in capital structure pursuant to a Rights issue

#### b) National Stock Exchange of India Limited

The high, low and average market closing prices recorded on the Stock Exchanges during the last three years and the number of Equity Shares traded on these days are stated below.

Financia l Year	High (₹)	Dat e of high	No. of shares traded on date of high	Total volume traded on date of high (in ₹)	Lo w (₹)	Dat e of low	No. of shares traded on date of low	Total volume of traded on date of low (in ₹)	Averag e price for the year (₹)
2023*	15.9	10-	92,27,434	14,00,80,031.5	9.55	18-	63,16129	6,22,56,387.70	12.77
(01-01-23		03-		5		04-			
to 01-05-		23				23			
23)									
2023*	25.8	09-	2,03,18,50	50,57,09,474.4	7.5	05-	1,40,01,32	11,09,49,161.6	12.39
(02-05-23	5	11-	7	0		06-	7	5	
to 31-12-						23			

Financia l Year	High (₹)	Dat e of high	No. of shares traded on date of high	Total volume traded on date of high (in ₹)	Lo w (₹)	Dat e of low	No. of shares traded on date of low	Total volume of traded on date of low (in ₹)	Averag e price for the year (₹)
2023)		202 3							
2022	12.4 5	07- 01- 22	61,28,664	7,32,31,742.95	7.10	24- 02- 22	17,71,661	1,30,38,306.15	8.76
2021	11.0 0	31- 12- 21	71,74,978	7,84,03,377.95	3.80	23- 04- 21	3,14,563	12,19,578.10	5.44

(Source: www.nseindia.com)

\* The Period indicates the change in Capital structure commencing from the date the stock exchange recognised the change in capital structure)

On 2<sup>nd</sup> May, 2023, the stock exchange has recognised the change in capital structure pursuant to a Rights issue

#### Market Prices for the last six calendar months

The total number of days trading during the past six months from October 01, 2023 to March 31, 2024 was 123. The average volume of equity shares traded on the BSE was 5,94,52,258.76 per day.

The high and low prices and volume of Equity Shares traded on the respective date on the BSE during the last six months preceding the date of filing of this Draft Letter of Offer are as follows:

Month	Date of high	High (₹)*	Volume (No. of shares)	Total volume traded on date of high (in ₹)	Date of low	Low (₹)*	Volume (No. of shares)	Total volume traded on date of low (in ₹)	Averag e price for the month (₹)**
March 2024	01-03- 2024	22.09	429392	9215674	20-03- 2024	15.5	2309059	37319737	18.27
February 2024	01-02- 2024	27.73	3983570	106358755	29-02- 2024	20.37	568617	11884857	23.80
January 2024	31-01- 2024	26.60	6784957	177812008	01-01- 2024	20.14	709349	14596930	22.75
December 2023	15-12- 2023	24.20	4168121	96951466	01-12- 2023	18.85	3700570	71468604	20.92
November 2023	09-11- 2023	26.26	5646379	143510366	01-11- 2023	18.21	2872811	56227318	22.52
October 2023	20-10- 2023	20.67	18,89,175	3,74,29,702	04-10- 2023	12.93	9,89,479	1,30,53,186	16.83

#### a) **BSE Limited**

(Source: <u>www.bseindia.com</u>)

\* High and low prices are based on the high and low of the daily closing prices. \*\*Average of the daily closing prices.

# b) National Stock Exchange of India Limited

The total number of days trading during the past six months from October 01, 2023 to March 31, 2024 was 123. The average volume of equity shares traded on the NSE was 1,47,59,284 per day.

The high and low prices and volume of Equity Shares traded on the respective date on the NSE during the last six months preceding the date of filing of this Draft Letter of Offer are as follows'

Month	Date of high	High (₹)*	Volume (No. of shares)	Total volume traded on date of high (in ₹)	Date of low	Low (₹)*	Volum e (No. of shares)	Total volume traded on date of low (in ₹)	Averag e price for the month (₹)**
March 2024	01-03- 2024	22.15	49,93,106	10,74,78,278. 45	20-03-2024	15.50	92,15,0 17	14,80,40,574.4 0	18.24
February 2024	01-02- 2024	27.70	2,26,53,32 7	60,56,33,603. 05	29-02-2024	20.40	69,09,8 58	14,46,49,293.5 0	23.79
January 2024	31-01- 2024	26.55	2,21,02,96 4	57,31,79,859. 20	01-01-2024	20.10	83,01,9 27	17,22,03,941.3 5	22.73
Decembe r 2023	15-12- 2023	24.25	2,06,19,42 7	47,87,97,865. 10	01-12-2023	18.85	2,15,38, 824	41,47,56,278.0 0	20.91
Novembe r 2023	09-11- 2023	25.85	2,03,18,50 7	50,57,09,474. 40	01-11-2023	18.20	1,55,82, 812	30,22,67,581.1 5	22.46
October 2023	20-10- 2023	20.70	2,04,61,78 5	40,49,15,818. 25	04-10-2023	12.95	48,96,4 50	6,46,90,416.30	16.81

(Source: <u>www.nseindia.com</u>)

\* High and low prices are based on the high and low of the daily closing prices.

\*\*Average of the daily closing prices.

\$ On 2<sup>nd</sup> May, 2023, the stock exchange has recognised the change in capital structure pursuant to a Rights issue

In the event the high or low or closing price of the Equity Shares are the same on more than one day, the day on which there has been higher volume of trading has been considered for the purposes of this chapter.

The Board of our Company has approved the Issue at their meeting held on January 29, 2024. The high and low prices of our Company's shares as quoted on the BSE and NSE on January 29, 2024, the day on which the trading happened immediately following the date of the Board meeting is as follows:

Date	Volume (No of equity Shares)	Highest Price (₹)	Low price (₹)
BSE			
January 30, 2024	54,69,556	25.36	24.64
NSE			
January 30, 2024	2,96,98,945	25.35	24.60

Source: www.nseindia.com and www.bseindia.com

#### SECTION VI – LEGAL AND OTHER INFORMATION

#### OUTSTANDING LITIGATION AND MATERIAL DEVELOPMENTS

Except as stated in this section, there are no outstanding (i) criminal proceedings involving our Company, Directors, Subsidiaries or Promoter; (ii) actions by any statutory or regulatory authorities involving our Company, Directors, Subsidiaries or Promoter; or (iii) claim involving our Company, Directors, Subsidiaries or Promoter; or (iii) claim involving our Company, Directors, Subsidiaries or Promoter for any direct or indirect tax liabilities (disclosed in a consolidated manner giving the total number of claims and total amounts involved), (iv) proceeding involving our Company, Directors, Subsidiaries or Promoter (other than proceedings covered under (i) to (iii) above) which has been determined to be "material" pursuant to our Company's 'Policy on determination of materiality of events 'framed in accordance with Regulation 30 of the SEBI Listing Regulations ("Materiality Policy").

In terms of the Materiality Policy, other than outstanding criminal proceedings, actions taken by any statutory or regulatory authority and claims for any direct or indirect tax liabilities mentioned in point (i) to (iii) above, all other pending litigation:

- A. involving our Company, Promoter and Subsidiaries ("Relevant Parties"):
- i. where the aggregate monetary claim made by or against the Relevant Parties, in any pending civil litigation proceeding exceeds the lower of the following: (a) two percent of turnover, as per the last Restated Consolidated Financial Statements of the listed entity; (b) two percent of net worth, as per the last Restated Consolidated Financial Statements of the listed entity, except in case the arithmetic value of the net worth is negative; (c) five percent of the average of absolute value of profit or loss after tax, as per the last three Restated Consolidated Financial Statements of the listed entity shall be considered material and will be disclosed in the Offer Documents. 2% of turnover as per the Restated Consolidated Financial Statements amounts to ₹ 797.75 lakhs. Accordingly, all outstanding civil litigation proceedings where the aggregate monetary claim made by or against the Relevant Parties, in any such pending litigation proceeding is in excess of ₹ 797.75 lakhs shall be considered material;
- ii. where the monetary liability is not quantifiable, or which does not fulfil the threshold specified in (i) above, but the outcome of which could, nonetheless may have a material adverse effect on the position, business, operations, prospects or reputation of our Company will be considered "material" and will be disclosed in the Offer Documents.
- B. involving our Directors and our Promoter (individually or in aggregate), the outcome of which would materially and adversely affect the business, operations, prospects, financial position or reputation of our Company, irrespective of the amount involved, has been considered as material.

Further, except as disclosed in this section, there are no (i) disciplinary action taken against any of our Promoter by SEBI or the Stock Exchange in the five Fiscals preceding the date of this Draft Letter of Offer; and (ii) litigation involving our Subsidiaries which may have a material impact on our Company.

Further, in accordance with the resolution passed by the Rights Issue Committee in their meeting held on April 17, 2024, a creditor of our Company, shall be considered to be material creditor (except banks and financial institutions from whom our Company has availed financing facilities) for the purpose of disclosure in the offer documents, if amounts due to such creditor exceeds 10 per cent of the total trade payables of our Company as per the most recently completed Fiscal as per the Restated Consolidated Financial Information. Accordingly, we have disclosed consolidated information of outstanding dues owed to any creditors of our Company, separately giving details of number of cases and amount for all dues where each of the dues exceed ₹ 1,882.76 lakhs (being approximately 10% of total trade payables of our Company as at December 31, 2023 as per the Restated Consolidated Financial Information) ("Material Dues"). Further, in accordance with the Materiality Policy for the disclosure of the outstanding dues to any party which is a micro, small or a medium enterprise ("MSME") will be based on information available with our Company regarding status of the creditor as defined under Section 2 of the Micro, Small and Medium Enterprises Development Act, 2006, as amended.

Unless stated to the contrary, the information provided in this section is as of the date of this Draft Letter of Offer. All terms defined in a summary pertaining to a particular litigation shall be construed only in respect of the summary of the litigation where such term is used.

# 1. LITIGATION INVOLVING OUR COMPANY

### i. Litigation against our Company

## 1. Criminal Proceedings

a) Our Company received a notice dated February 21, 2023 from Additional Superintendent of Police (Urban), Durg, Chhattisgarh ("**ASP**") instructing our Company to appear before the ASP for the purpose of providing statement in relation to an alleged complaint filed by an entity named M/s Starex Minerals Private Limited. Our Company has submitted a reply dated February 24, 2023, requesting for a copy of the impugned complaint along with any document that might have been submitted by M/s Starex Minerals Private Limited. We have not received any further correspondence in this matter.

#### 2. Actions taken by Statutory/Regulatory Authorities

- a) A complaint dated August 25, 2023 was filed by GPE (India) Limited ("**Complainant**") with the Securities and Exchange Board of India, Ministry of Corporate Affairs, National Stock Exchange of India Limited, BSE Limited and MSKA & Associates alleging that our Company, Twarit Consultancy Services Private Limited and Complainant had entered into a share purchase agreement, to purchase the preference shares of Haldia Coke and Chemicals Private Limited ("**Haldia**"), which were held by the Complainant. However, on account of failure of our Company and Twarit Consultancy Services Private Limited to purchase the preference shares of Haldia, an arbitration was filed under the rules of the Singapore International Arbitration Centre. An award dated January 7, 2021 was passed in favour of the Complainant, directing our Company and Twarit Consultancy Services Private Limited before the Singapore International Commercial Court, which was later dismissed. The Complainant has alleged that our Company has failed to disclose the aforementioned award before the Stock Exchanges under Regulation 30 of the SEBI Listing Regulations. Our Company has replied to the aforementioned complaint *vide* emails dated September 15, 2023, September 22, 2023 and October 5, 2023. Our Company has denied the allegations and has submitted the following responses in its emails:
  - the complaint relates to an international arbitration award rendered by the Singapore International Arbitration Centre and the enforcement proceedings and appeal proceedings arising therefrom which are presently *sub judice* before the Hon'ble Madras High Court and the Hon'ble Supreme Court of India;
  - (ii) disclosure obligations are not triggered or attracted in the fact and circumstances of the matter, as our Company is seeking a recourse before the Hon'ble Supreme Court of India, against an order dated January 5, 2023 passed by the Hon'ble Madras High Court allowing the execution petition filed by the Complainants.
  - (iii) our Company had, from time to time, made due and appropriate disclosures through its annual reports and the quarterly unaudited financial reports, as published and uploaded in the Company's website. The reports contain notes in relation to the arbitral award and the ensuing legal proceedings arising therefrom.

Thus, there is no merit or substance in the motivated allegations levelled in the Complaint of any nondisclosure, as alleged or at all therein, for reasons of which the impugned Complaint deserves to be ignored and rejected at the threshold itself, in the interests of justice. The above matter is presently pending.

- b) The Regional Provident Fund Commissioner-II, Regional Office Ambattur had *vide* an order dated October 17, 2023 levied damages of ₹ 15.56 lakhs on our Company for delay in making payment towards provident fund contribution, administrative charges, family pension fund/pension fund administrative chases for the period between April 2017 to February 2020. Further, additional damages of ₹ 101.34 lakhs were levied on our Company for delay in making payment towards provident fund contribution, administrative charges, family pension fund administrative charges, family pension fund/pension fund and administrative chases for the period between March 2020 to May 2022. Further, the Regional Provident Fund Commissioner-II, Regional Office Ambattur has also levied an additional interest of ₹ 70.49 lakhs on our Company.
- c) Our Company had deducted tax for the FY 2018-19 amounting to ₹ 751.45 lakhs under Income Tax Act, 1961 ("IT Act") however had remitted into the Government's account belatedly after a delay of 02 to 05 months. In respect of the default, a show-cause notice dated March 4, 2022 was issued to our Company, which was

replied by us *vide* a letter dated April 13, 2023 stating that due to extreme and untold financial hardship and distress our Company managed to remit the TDS along with interest to the Government's account with a delay. Subsequently, our Company filed an application on December 19, 2023 requesting for compounding of offence. The Chief Commissioner of Income Tax, Chennai had accorded in principle approval on January 23, 2023 to compound the offence under Section 276B of the IT Act subject to the payment of compounding charges of ₹ 77.43 lakhs by our Company for the Assessment Year 2019-20. The Assessing officer, *vide* letter in TDS Circle-3/Compounding/2023-24 dated February 12, 2024 confirmed the payment of the entire compounding fee by our Company.

d) The Income Tax Department has passed an order dated January 18, 2024 holding our Company liable for failure to comply with directions and observations issued under the notice dated July 10, 2023 issued under Section 142(1) of the Income Tax Act, 1961. Further, it was stated that almost 6 months had been completed, however our Company failed to file a response to the aforementioned notice. Accordingly, a penalty of ₹ 10,000 was imposed on our Company under Section 272A(1)(d) of the Income Tax Act, 1961, which has been paid by our Company.

#### 3. Tax Proceedings

Below are the details of pending tax cases involving our Company, specifying the number of cases pending and the total amount involved :

·		(₹ in lakhs)				
Particulars	Number of cases	Amount involved* <sup># &amp;</sup>				
Indirect Tax						
Sales Tax/VAT/GST	8^	2789.00				
Central Excise	Nil	Nil				
Customs	Nil	Nil				
Service Tax	1^	780.00				
Total	9^	3,568.00				
	Direct Tax					
Cases filed against our Company	Nil	Nil				
Cases filed by our Company	3	23,451.00				
Total	3	23,451.00				
Total	12	27,019.00				

\*To the extent quantifiable

^Cases filed by our Company

<sup>#</sup>Note: The above table does not include certain Outstanding Demands/ Proceedings/ Notices: reflecting in Income Tax/CST Portal. As informed by the Management, orders were already passed and that these demands are incorrectly been shown on Income Tax/CST Portal.

\*As certified by the Independent Chartered Accountant, B N C A & Co, Chartered Accountants, pursuant to their certificate dated April 16, 2024.

#### 4. Other Material Litigations

a) Our Company is one of the Respondent along with Twarit Consultancy Private Limited ("TCPL, collectively, the "Respondents")" in respect of an arbitration filed by the Singapore International Arbitration Centre ("SIAC") filed by GPE (INDIA) Limited, GPE JV1 Limited, Gaja Trustee Company Private Limited (the "Claimants") in connection with the Claimants' investments in an associate company of our Company. GPE (INDIA) Limited, GPE JV1 Limited and Gaja Trustee Company Private Limited had invested through preference shares in Haldia Coke and Chemicals Private Limited ("Haldia") in the year 2010. Our Company, TCPL and the Claimants had entered into a share purchase agreement wherein our Company and TCPL had agreed to purchase all preference shares held in Haldia. On account of alleged failure to execute the said agreement, the Claimants initiated Arbitration under the Rules of the Singapore International Arbitration Centre ("SIAC") as per the provisions of the share purchase agreement. SIAC vide their Order dated January 07, 2021 awarded damages jointly and severally on the Respondents to the tune of ₹ 19,854.11 lakhs and a sum of SGD 372,754.79 towards arbitration expenses (the "Award"). These are to be paid along with simple interest @ 7.25% pa from July 21, 2017 until the date of payment. The Respondents have already preferred an appeal before the High Court of Republic of Singapore against the award of SIAC and the same is held in favour of the Complainants. The Claimants have filed an execution petition before the Hon'ble Madras High Court for enforcement of the Award under Section 47 of the Arbitration and Conciliation Act, 1996 ("Arbitration Act"). The application was allowed by the Court by an order dated January 5, 2023. In view of certain provision in the aforesaid court order dated January 5, 2023, the Claimants were required to obtain approval from the Reserve Bank of India before initiating execution proceedings. Accordingly, the Claimants challenged the said order by filing a special leave petition before the Hon'ble Supreme Court of India. Our Company has also challenged the order dated January 5, 2023 of the Hon'ble High Court of Madras by filing a Special Leave Petition before the Supreme Court of India. Our Company and TCPL have filed counter-affidavits to the petition. The Hon'ble Supreme Court of India pursuant to an order dated January 29, 2024 ordered the Claimants to pay and repatriate ₹ 12,500 lakhs along with interest at the awarded rate, that is 7.25% per annum from the date of award, being January 7, 2021, until the date of repatriation. The payment is required to be made within two months from the date of the order. The said matter is pending before the Hon'ble Supreme Court of India for final hearing.

- b) M/s. Sai Sudhir Infrastructure Private Limited ("Sai Sudhir"), Sub contractor challenged the cancellation of contract and claimed damages of ₹ 4,652 lakhs in arbitration in respect of sub contract work awarded by Bangalore Water Supply & Sewerage Board ("BWSSB") to which SEPC has filed its Defence Statement and Counter Claims. Initially Hon'ble Mr. Justice Shiv Shankar Bhat (Retd.) was the sole arbitrator and once due to poor health Hon'ble Mr. Justice Shiv Shankar Bhat (Retd.) recused himself from the said office of the arbitrator, Hon'ble Mr. Justice Patri Basavan Goud (Retd. Judge, High Court of Karnataka) was appointed as the Sole Arbitrator who has also resigned in view of health issues. Sai Sudhir approached Hon'ble High Court of Karnataka, Bangalore in an application under Section 11 of the Arbitration and Conciliation Act 1996 for appointment of an arbitrator by the Court. Pursuant to the said application, Hon'ble High Court of Karnataka, Bangalore has appointed Hon'ble Mr. Justice A.V. Chandrashekar (Retd. Judge, High Court of Karnataka) to be the Sole Arbitrator to fill in the above casual vacancy. The said Sole Arbitrator, Hon'ble Mr. Justice A.V. Chandrashekar is yet to start arbitration proceedings by issuing necessary notice to the parties.
- c) M/s. IDEB Construction Project Limited ("IDEB"), the claimant filed a claim amount of ₹ 903 lakhs before the Hon'ble Arbitrator and our Company has filed their counter disputing the claim. The Learned Arbitrator has fixed the fees as ₹15 Lakhs towards his remuneration by the Parties. Our Company feels that the remuneration fixed is on the higher side and has filed an O.P. 876 of 2005 in the High Court of Madras to terminate the mandate of Arbitrator since the fees charged by him for the proceedings are on the higher side. The petition has been admitted and notice ordered. The said O.P. is pending. In view of the above the arbitration has been stayed.
- d) R.P. Singh ("Plaintiff") had filed a summary suit before the Addl. Chief Judge, City Civil Court at Hyderabad in respect of the severance package ₹ 746.37 lakhs payable consequent to his resignation from service of the cement business upon sale and transfer of the same to a third party in August 2013 against our Company. Our Company prayed for leave to defend the suit, which was allowed on October 4, 2018. Aggrieved by the same, the Plaintiff had preferred a petition before the High Court of Telangana and an interim stay on the aforementioned order was granted by the High Court *vide* its order dated February 7, 2019 until the disposal of the said petition. In view of this no progress in the summary suit.
- Waterbury Farrel ("WF") and our Company as a consortium was awarded a project for design, Engineering, e) Manufacture, Supply, Erection and Commissioning and demonstration of Performance Guarantees of 20 Hi-Sendzimir Mill Package under Salem Steel Plant (SSP) expansion project ("Project"), in the year 2007. In the Project, WF was basically responsible for design, drawings, supply of equipment and spares, whereas, the role of SEPC was installation, commissioning and maintenance. While majority of the Project outlay was to the share of WF, the liabilities of the consortium parties under the contract with SAIL ("Contract") was on joint and several basis. While execution of the Project was going on Hi-Sendzimir Mill Housing supplied by WF from abroad, met with a road accident on May 6, 2010 while being carried from Chennai port to Salem in a trailer truck and was damaged. To repair the said damage, WF demanded USD 1.6 Million, whereas SAIL resorted to risk purchase at the costs and risks of the consortium and for recovery of such risk purchase costs, arbitration proceedings under ICC Paris Rules were initiated by constituting an arbitration tribunal comprising of Justice A.K. Patnaik (Retd), (Presiding Arbitrator), Justice R.V. Raveendran (Retd), Co-Arbitrator and Justice S.S. Nijjar (Retd), Co-Arbitrator. The Arbitral Tribunal passed an arbitral Award on February 28, 2019, awarding ₹ 1,952 lakhs towards cost, ₹ 402 lakhs towards pre arbitration interest and ₹ 150 lakhs towards cost of arbitration, while rejecting the counter claims of both WF and SEPC.

The above award was impugned by WF in Salem Court by way of an Application under Section 34 of the Arbitration and Conciliation Act, 1996 and SEPC was challenging the same as Respondent No. 2 in the said Section 34 Application. The petition was disposed off with a direction to file in the Court of jurisdiction which is High Court of New Delhi within three months of the date of receipt of the order. SSP filed a

execution petition before Delhi High Court against the award of ₹ 2,522 lakhs *vide* order dated 28th February, 2019.SEPC challenged the Jurisdiction of EP Court. The matter is presently pending.

# 5. Disciplinary action against our Company by SEBI or any stock exchange in the last five Fiscals

Our Company has paid certain fines and penalties levied by BSE Limited and National Stock Exchange of India Limited, for non-compliances committed by us under the SEBI Listing Regulations and SEBI ICDR Regulations. We have paid the fines levied by the Stock Exchanges. The details of such fines and penalties have been provided below:

S. No.	Non-compliance alleged	Fine/ penalty levied (in ₹)	Date of payment of fine
1.	Failure to obtain approval of Stock Exchange(s) before filing request for change of name with the registrar of companies under Regulation 45 of the Listing Regulations.	59,000	March 24, 2021
2.	Non-compliance under Regulation 6(1) of the SEBI Listing Regulations	63,280	March 22, 2022
3.	Late submission of the financial results within the period prescribed under Regulation 33 of the Listing Regulations	3,06,800	July 2, 2022
4.	Non-compliance under Schedule XIX – Para 2 of the SEBI ICDR Regulations for not approaching the Stock Exchange for listing of equity shares issued under preferential issue within twenty days from the date of allotment	5,43,200	August 25, 2022
5.	Non Compliance under Regulation17(1) of the SEBI pertaining to the composition of the Board including failure to appoint woman director (BSE)	53,100	February 22, 2023
6	Non Compliance under Regulation17(1) of the SEBI pertaining to the composition of the Board including failure to appoint woman director(NSE)	53,100	March 10, 2023
	Total	10,78,480	

# ii. Litigation by our Company

1. Criminal Proceedings

Nil

- 2. Civil and other Material Litigations
  - a) Our Company invoked an arbitration clause against Hindustan Copper Limited, ("**HCL**") in respect of breach of the terms and conditions of the contract and made a claim of ₹ 11,913.72 lakhs including illegal encashment of bank guarantee of ₹ 920.52 lakhs, before the three-member panel of Arbitrators constituted for the purpose. HCL filed the statement of defense and counter claim for an amount of ₹14,817.17 lakhs and also made jurisdictional objection of the tribunal. The Hon'ble Tribunal rejected the jurisdictional objection of HCL and provided interim protection against the invocation of the bank guarantees for an amount of ₹ 3,024.92 lakhs. The mandate of the arbitral Tribunal expired on September 20, 2023, therefore the Arbitrator directed the parties to file an application before the Hon'ble High Court on before September 20, 2023 for extending the mandate of the Arbitral Tribunal for a further reasonable period. Hence our Company has filed Section 29A application of the Arbitration and Conciliation Act extension of the mandate of the Arbitration and Conciliation Act extension of the mandate of the Arbitration and Conciliation Act extension of the mandate of the Arbitration and Conciliation Act extension of the mandate of the Arbitration and Conciliation Act extension of the mandate of the Arbitration and Conciliation Act extension of the mandate of the Arbitration and Conciliation Act extension of the mandate of the Arbitration and Conciliation Act extension of the mandate of the Arbitration and Conciliation Act extension of the mandate of the Arbitration and Conciliation Act extension of the mandate of the Arbitration and Conciliation Act extension of the mandate of the Arbitration and Conciliation Act extension of the mandate of the Arbitration and Conciliation Act extension of the mandate of the Arbitration and Conciliation Act extension of the mandate of the Arbitration and Conciliation Act extension of the mandate of the Arbitration and Conciliation Act extension of the mandate of the Arbitration
  - b) Our Company invoked an arbitration clause against National Mineral Development Corporation ("NMDC") in respect of contract value for ₹ 27,499 lakhs and made a claim of ₹ 8,486.62 lakhs including illegal encashment of bank guarantee for ₹ 2,625.01 lakhs before the sole arbitrator. NMDC filed their statement of defense with counter claim of ₹ 16,807.78 lakhs. Our Company filed a rejoinder to the counter claim and statement of defense. The proceedings are pending.
  - c) Our Company filed a winding up proceeding (Company Petition No.173/2014) against Prakash Industries Limited ("**PIL**") before the Punjab & Haryana High Court, Chandigarh for recovery of ₹ 1,472 lakhs. In

the wake of the enforcement of the Insolvency and Bankruptcy Code, 2016 ("**IBC**"), the abovesaid Company Petition was transferred by the Punjab & Haryana High Court *vide* order dated January 29, 2020 to the NCLT, Chandigarh Bench. Our Company filed an interim application before the National Company Law Tribunal, having its bench at Chandigarh under Section 60(5) IBC, seeking an order restraining PIL and its directors from alienating, encumbering or creating any third party interest on the assets of the corporate debtor. The petition and the interim application are presently pending.

- d) Our Company initiated Arbitration against Centrum for non-performance as mandated in the engagement letter and initiated an Arbitration proceeding. Bombay high court vide its Order dated July 26, 2018 appointed Mr. Arif Doctor as Sole Arbitrator. SEPC filed Statement of Claim for an amount of ₹ 3,631 lakhs, Centrum filed their Statement of Defense and Counter Claim. In the meanwhile, the Sole Arbitrator appointed by the High Court of Bombay has been elevated as Judge of Bombay High Court. No further proceedings have happened. The said matter is currently pending.
- e) Our Company initiated Arbitration proceedings to recover ₹ 1,476 lakhs against Kerala Feeds Limited (KLF) in respect of the Kozhikode Project before sole arbitrator appointed by Kerala High Court. KFL filed their Statement of Defense, Counter Claim and Section 16 application. The matter is presently pending.
- f) Our Company initiated Arbitration proceedings against R.K. Chavan for recovery of an amount of ₹ 1,014 lakhs in respect of the execution of the Road project and appointed Justice R. Subramanian (Former Judge of Madras High Court) Co- Arbitrator of SEPC. R.K. Chavan appointed Shri Sanjiv Sathe (ER/ Advocate) Co- Arbitrator. The two arbitrators jointly nominated Justice J.D Kapoor (Former Judge Delhi High Court) as presiding arbitrator. The arbitrators have completed the framing of issues and the matter is pending for cross examination of the witness. The said matter is currently pending.
- g) Our Company initiated Arbitration proceedings against Valecha Engineering Limited ("Valecha") in respect of certain disputes in the execution of the Road project for an amount of ₹2,240 lakhs and appointed Justice J.D. Kapoor, Former Judge, High Court of Delhi, Co-Arbitrator of our Company. Valecha appointed Hon'ble Justice Kailash Gambhir, Former Judge, High Court of Delhi, Co-Arbitrator. The Two Arbitrators jointly nominated Hon'ble Justice A.K. Sikri, Former Judge, Supreme Court of India as Presiding Arbitrator. Meanwhile NCLT admitted an application by a vendor against Valecha vide an order dated October 21, 2022 and appointed Mr. Anurag Kumar Sinha as a resolution professional. Our Company filed the claims before the resolution professional in the prescribed format but the same was rejected by the professional vide his mail dated September 30, 2023 by citing certain clauses of an agreement dated February 16, 2016 executed with Valecha and also directed our Company to condone the delay occurred in filing the claims before the National Company Law Tribunal. Our Company filed an interlocutory application before the National Company Law Tribunal, having its bench at Mumbai challenging the email dated September 30, 2023 passed by the resolution professional and seeking an order from the Hon'ble Tribunal to (i) set aside the order of rejection issued by the resolution professional; and (ii) direct the resolution professional to consider the claims of the Applicant in a sum of ₹2,750.37 lakhs against Valecha; and (iii) declare that there has not been any delay on the part of the Applicant in respect of filing of the said claims or in the alternate the Hon'ble Tribunal condones the delay, if any, that might have occurred for submitting of the claims. The interlocutory application and the arbitration are pending before the relevant authorities.

# 2. LITIGATION INVOLVING OUR PROMOTER

# Cases filed against our Promoter

1. Criminal Proceedings

Nil

2. Actions taken by Statutory/Regulatory Authorities

Nil

3. Tax Proceedings

Below are the details of pending tax cases involving our Promoter, specifying the number of cases pending and the total amount involved:

		(₹ in lakhs)				
Particulars	Number of cases	Amount involved*&				
Indirect Tax						
Sales Tax/VAT/GST	Nil	Nil				
Central Excise	Nil	Nil				
Customs	Nil	Nil				
Service Tax	Nil	Nil				
Total	Nil	Nil				
	Direct Tax					
Cases filed against our Promoter	Nil	Nil				
Cases filed by our Promoter	Nil	Nil				
Total	Nil	Nil				
Total	Nil	Nil				

\*To the extent quantifiable

&As certified by the Independent Chartered Accountant, B N C A & Co, Chartered Accountants, pursuant to their certificate dated April 16, 2024.

#### 4. Other Material Litigations

Nil

5. Disciplinary action against our Promoter by SEBI or any stock exchange in the last five Fiscals

Nil

# Cases filed by our Promoter

1. Criminal Proceedings

Nil

2. Other Material Litigations

Nil

# 3. LITIGATION INVOLVING OUR DIRECTORS

# Cases filed against our Directors

1. Criminal Proceedings

Nil

2. Actions taken by Statutory/Regulatory Authorities

Nil

3. Tax Proceedings

Nil

4. Other Material Litigations

Nil

 Disciplinary action against our Directors by SEBI or any stock exchange in the last five Fiscals Nil

# Cases filed by our Directors

1. Criminal Proceedings

Nil

2. Other Material Litigations

Nil

# 4. LITIGATION INVOLVING OUR SUBSIDIARIES

Cases filed against our Subsidiaries

1. Criminal Proceedings

Nil

2. Actions taken by Statutory/Regulatory Authorities

Nil

3. Tax Proceedings

Below are the details of pending tax cases involving our Subsidiaries, specifying the number of cases pending and the total amount involved:

		(₹ in lakhs)				
Particulars	Number of cases	Amount involved <sup>&amp;</sup>				
Indirect Tax						
Sales Tax/VAT	Nil	Nil				
Central Excise and Customs	Nil	Nil				
Service Tax	Nil	Nil				
Total	Nil	Nil				
	Direct Tax					
Cases filed against our Subsidiaries	Nil	Nil				
Cases filed by our Subsidiaries	1	103.26				
Total	1	103.26				

^To the extent quantifiable

& As certified by the Independent Chartered Accountant, B N C A & Co, Chartered Accountants, pursuant to their certificate dated April 16, 2024.

4. Other Material Litigations

- a) M/s Towell Construction & Co LLC (Towell) had initiated recovery suit in Seeb Primary Court in Sultanate of Oman against Shriam EPC Arkan LLC (SEPCA), step down subsidiary of our Company, demanding a payment of OMR 7,65,903.83 equivalent to ₹ 1,654.35 lakhs. SEPCA filed the Settlement Agreement dated March 16, 2022 signed between Towell, MISCO (Client and owner of project in Oman) & SEPCA for direct payment of ₹ 1,654.35 lakhs by MISCO to Towell with the Court and requested for disposal of the case and the same is pending.
- b) M/s Jal Engineering has initiated recovery suit in Supreme Council, Sultanate of Oman against Shriam EPC Arkan LLC (SEPCA), step down subsidiary of our Company, demanding a payment of USD 9,97,355 equivalent to ₹ 817.83 lakhs. SEPCA filed the Settlement Agreement dated December 20, 2021 signed between Jal Engineering, MISCO (Client and owner of project in Oman) & SEPCA for direct payment of ₹ 817.83 lakhs by MISCO to Jal Engineering with the Court and requested for disposal of the case and the same is pending.
- 5. Disciplinary action against our Subsidiaries by SEBI or any stock exchange in the last five Fiscals

# Cases filed by our Subsidiaries

1. Criminal Proceedings

Nil

2. Other Material Litigations

Nil

# 5. OUTSTANDING DUES TO SMALL SCALE UNDERTAKINGS OR ANY OTHER CREDITORS

In terms of the Materiality Policy, our Company has Nil material creditors, as on December 31, 2023.

As December 31, 2023, the details of amounts outstanding towards material creditors, small scale undertakings and other creditors are as follows:

		(₹ in lakhs)
Particulars	No. of Creditors	Amount
Outstanding dues to small scale undertakings	Nil	Nil
Outstanding dues to other creditors	675	45,720.32
Total outstanding dues	675	45,720.32

For further details, refer to the section titled "Financial Information" on page 148 of this Draft Letter of Offer.

# 6. DISCLOSURES PERTAINING TO WILFUL DEFAULTERS

Neither our Company, nor our Promoter, and Directors have been categorized or identified as wilful defaulters by any bank or financial institution or consortium thereof, in accordance with the guidelines on wilful defaulters issued by the Reserve Bank of India. There are no violations of securities laws committed by them in the past or are currently pending against any of them.

#### 7. MATERIAL DEVELOPMENT SINCE DECEMBER 31, 2023.

There have not arisen, since the date of the last financial statements disclosed in this Draft Letter of Offer, any circumstances which materially and adversely affect or are likely to affect our profitability taken as a whole or the value of our consolidated assets or our ability to pay our liabilities within the next 12 months. For further details, please refer to the chapter titled "*Management's Discussion and Analysis of Financial Position and Results of Operations*" on page 213 of this Draft Letter of Offer.

# GOVERNMENT AND OTHER STATUTORY APPROVALS

Our Company has obtained necessary consents, licenses, permissions and approvals from governmental and regulatory authorities that are material for carrying on our present business activities. Some of the approvals and licenses that our Company requires for our business operations may expire in the ordinary course of business, and our Company will apply for their renewal from time to time.

We are not required to obtain any licenses or approvals from any government or regulatory authority for the objects of this Issue. For further details, please refer to the chapter titled "*Objects of the Issue*" at page 89 of this Draft Letter of Offer.

## OTHER REGULATORY AND STATUTORY DISCLOSURES

#### Authority for the Issue

The Board of Directors in its meeting dated January 29, 2024, read with the resolution passed by the Rights Issue Committee in its meeting held on April 17, 2024 have authorised this Issue under Section 62(1)(a) of the Companies Act, 2013.

The Rights Issue Committee of the Board of Directors has, at its meeting held on [•], determined the Issue Price as  $\mathfrak{F}[\bullet]$ /- per Rights Equity Share in consultation with the Lead Manager, and the Rights Entitlement as [•] ([•]) Rights Equity Shares for every [•] ([•]) Equity Shares held on the Record Date, being, [•], [•].

Our Company has received 'in-principle' approvals for listing of the Rights Equity Shares to be Allotted pursuant to Regulation 28 of SEBI Listing Regulations, *vide* letters dated [•] and [•] issued by BSE and NSE, respectively for listing of the Rights Equity Shares to be Allotted pursuant to the Issue.

#### Prohibition by SEBI or other Governmental Authorities

Our Company, our Promoter, our Directors, the members of our Promoter Group and persons in control of our Company have not been prohibited from accessing the capital market or debarred from buying or selling or dealing in securities under any order or direction passed by SEBI or any securities market regulator in any jurisdiction or any authority/court as on date of this Draft Letter of Offer.

Further, our Promoter and our Directors are not promoter or director of any other company which is debarred from accessing or operating in the capital markets or restrained from buying, selling or dealing in securities under any order or direction passed by SEBI. None of our Directors or Promoter are associated with the securities market in any manner. There is no outstanding action initiated against them by SEBI in the five years preceding the date of filing of this Draft Letter of Offer.

Our Directors have not been declared as fugitive economic offender under Section 12 of Fugitive Economic Offenders Act, 2018 (17 of 2018).

#### **Prohibition by RBI**

Neither our Company, nor our Promoter, and Directors have been categorized or identified as wilful defaulters or fraudulent borrowers by any bank or financial institution or consortium thereof, in accordance with the guidelines on wilful defaulters and fraudulent borrowers issued by the Reserve Bank of India. There are no violations of securities laws committed by them in the past or are currently pending against any of them.

#### **Compliance with Companies (Significant Beneficial Ownership) Rules, 2018**

Our Company, our Promoter and the members of our Promoter Group are in compliance with the Companies (Significant Beneficial Ownership) Rules, 2018, to the extent it may be applicable to them as on date of this Draft Letter of Offer.

#### **Eligibility for the Issue**

Our Company is a listed company, incorporated under Companies Act, 1956. The Equity Shares of our Company are presently listed on BSE and NSE. We are eligible to undertake the Issue in terms of Chapter III of the SEBI ICDR Regulations. Pursuant to Clauses (1) and (2) of Part B of Schedule VI to the SEBI ICDR Regulations, our Company is required to make disclosures in accordance with Part B-1 of Schedule VI to the SEBI ICDR Regulations.

#### **Compliance with Regulations 61 and 62 of the SEBI ICDR Regulations**

Our Company is in compliance with the conditions specified in Regulations 61 and 62 of the SEBI ICDR Regulations, to the extent applicable. Further, in relation to compliance with Regulation 62(1)(a) of the SEBI ICDR Regulations, our Company undertakes to make an application to the Stock Exchanges for listing of the Rights Equity Shares to be issued pursuant to the Issue. BSE is the Designated Stock Exchange for the Issue.

#### **DISCLAIMER CLAUSE OF SEBI**

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF THE DRAFT LETTER OF OFFER TO THE SECURITIES AND EXCHANGE BOARD OF INDIA ("SEBI") SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THE ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE DRAFT LETTER OF OFFER. THE LEAD MANAGER, SUMEDHA FISCAL SERVICES LIMITED HAS CERTIFIED THAT THE DISCLOSURES MADE IN THE DRAFT LETTER OF OFFER ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018 ("SEBI ICDR REGULATIONS"). THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE COMPANY IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THE DRAFT LETTER OF OFFER, THE LEAD MANAGER IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE COMPANY DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE LEAD MANAGER, SUMEDHA FISCAL SERVICES LIMITED HAS FURNISHED TO SEBI A DUE DILIGENCE CERTIFICATE DATED APRIL 17, 2024 IN THE FORMAT PRESCRIBED UNDER SCHEDULE V(A) OF THE SEBI ICDR REGULATIONS, WHICH READS AS FOLLOWS:

- 1. WE HAVE EXAMINED VARIOUS DOCUMENTS INCLUDING THOSE RELATING TO LITIGATION LIKE COMMERCIAL DISPUTES, PATENT DISPUTES, DISPUTES WITH COLLABORATORS, ETC. AND OTHER MATERIAL IN CONNECTION WITH THE FINALISATION OF THE DRAFT LETTER OF OFFER PERTAINING TO THE ISSUE;
- 2. ON THE BASIS OF SUCH EXAMINATION AND THE DISCUSSIONS WITH THE COMPANY, ITS DIRECTORS AND OTHER OFFICERS, OTHER AGENCIES, AND INDEPENDENT VERIFICATION OF THE STATEMENTS CONCERNING THE OBJECTS OF THE ISSUE, PRICE JUSTIFICATION AND THE CONTENTS OF THE DOCUMENTS AND OTHER PAPERS FURNISHED BY THE COMPANY, WE CONFIRM THAT:
  - a) THE DRAFT LETTER OF OFFER IS IN CONFORMITY WITH THE DOCUMENTS, MATERIALS AND PAPERS RELEVANT TO THE ISSUE;
  - b) ALL THE MATERIAL LEGAL REQUIREMENTS RELATING TO THE ISSUE AS ALSO THE REGULATIONS, GUIDELINES, INSTRUCTIONS, ETC. FRAMED/ISSUED BY SEBI, THE CENTRAL GOVERNMENT AND ANY OTHER COMPETENT AUTHORITY IN THIS BEHALF HAVE BEEN DULY COMPLIED WITH; AND
  - c) THE MATERIAL DISCLOSURES MADE IN THE DRAFT LETTER OF OFFER ARE TRUE, FAIR AND ADEQUATE TO ENABLE THE INVESTORS TO MAKE A WELL INFORMED DECISION AS TO THE INVESTMENT IN THE PROPOSED ISSUE AND SUCH DISCLOSURES ARE IN ACCORDANCE WITH THE REQUIREMENTS OF THE COMPANIES ACT, 2013, TO THE EXTENT APPLICABLE, SEBI ICDR REGULATIONS AND OTHER APPLICABLE LEGAL REQUIREMENTS.
- 3. WE CONFIRM THAT BESIDES OURSELVES, ALL THE INTERMEDIARIES NAMED IN THE DRAFT LETTER OF OFFER ARE REGISTERED WITH SEBI AND THAT TILL DATE SUCH REGISTRATION IS VALID.
- 4. WE HAVE SATISFIED OURSELVES ABOUT THE CAPABILITY OF THE UNDERWRITERS TO FULFIL THEIR UNDERWRITING COMMITMENTS <u>NOT APPLICABLE</u>.

- 5. WE CERTIFY THAT WRITTEN CONSENT FROM PROMOTER HAS BEEN OBTAINED FOR INCLUSION OF THEIR SPECIFIED SECURITIES AS PART OF PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN AND THE SPECIFIED SECURITIES PROPOSED TO FORM PART OF PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN SHALL NOT BE DISPOSED / SOLD / TRANSFERRED BY THE PROMOTERS DURING THE PERIOD STARTING FROM THE DATE OF FILING THE DRAFT LETTER OF OFFER WITH THE SEBI TILL THE DATE OF COMMENCEMENT OF LOCK-IN PERIOD AS STATED IN THE DRAFT LETTER OF OFFER – NOT APPLICABLE.
- 6. WE CERTIFY THAT REGULATION 15 OF THE SEBI ICDR REGULATIONS, WHICH RELATES TO SPECIFIED SECURITIES INELIGIBLE FOR COMPUTATION OF PROMOTERS CONTRIBUTION, HAS BEEN DULY COMPLIED WITH AND APPROPRIATE DISCLOSURES AS TO COMPLIANCE WITH THE SAID REGULATION HAVE BEEN MADE IN THE DRAFT LETTER OF OFFER – <u>NOT APPLICABLE</u>.
- 7. WE UNDERTAKE THAT SUB-REGULATION (3) OF REGULATION 14 AND CLAUSE (C) AND (D) OF SUB-REGULATION (9) OF REGULATION 25 OF THE SEBI ICDR REGULATIONS SHALL BE COMPLIED WITH. WE CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTERS' CONTRIBUTION SHALL BE RECEIVED AT LEAST ONE DAY BEFORE THE OPENING OF THE ISSUE. WE UNDERTAKE THAT AUDITORS' CERTIFICATE TO THIS EFFECT SHALL BE DULY SUBMITTED TO SEBI. WE FURTHER CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTERS' CONTRIBUTION SHALL BE KEPT IN AN ESCROW ACCOUNT WITH A SCHEDULED COMMERCIAL BANK AND SHALL BE RELEASED TO THE COMPANY ALONG WITH THE PROCEEDS OF THE PUBLIC ISSUE – NOT APPLICABLE.
- 8. WE CONFIRM THAT NECESSARY ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT THE MONEYS RECEIVED PURSUANT TO THE ISSUE ARE CREDITED/TRANSFERRED IN A SEPARATE BANK ACCOUNT AS PER THE PROVISIONS OF SECTION 40(3) OF THE COMPANIES ACT, 2013 AND THAT SUCH MONEYS SHALL BE RELEASED BY THE SAID BANK ONLY AFTER PERMISSION IS OBTAINED FROM ALL THE STOCK EXCHANGES MENTIONED IN THE DRAFT LETTER OF OFFER. WE FURTHER CONFIRM THAT THE AGREEMENT ENTERED INTO BETWEEN THE BANKERS TO THE ISSUE AND THE ISSUER SPECIFICALLY CONTAINS THIS CONDITION. – <u>NOT APPLICABLE. THIS BEING A RIGHTS</u> ISSUE, SECTION 40(3) OF THE COMPANIES ACT, 2013 IS NOT APPLICABLE. FURTHER, TRANSFER OF MONIES RECEIVED PURSUANT TO THE ISSUE SHALL BE RELEASED TO THE COMPANY AFTER FINALISATION OF THE BASIS OF ALLOTMENT IN COMPLIANCE WITH REGULATION 90 OF THE SEBI ICDR REGULATIONS, AS AMENDED.
- 9. WE CERTIFY THAT THE EXISTING BUSINESS AS WELL AS ANY NEW BUSINESS OF THE COMPANY FOR WHICH THE FUNDS ARE BEING RAISED FALL WITHIN THE "MAIN OBJECTS" IN THE OBJECT CLAUSE OF THE MEMORANDUM OF ASSOCIATION OR OTHER CHARTER OF THE COMPANY AND THAT THE ACTIVITIES WHICH HAVE BEEN CARRIED IN LAST 10 YEARS ARE VALID IN TERMS OF THE OBJECT CLAUSE OF ITS MEMORANDUM OF ASSOCIATION. <u>COMPLIED TO THE EXTENT APPLICABLE.</u>
- 10. WE CERTIFY THAT THE FOLLOWING DISCLOSURES HAVE BEEN MADE IN THE DRAFT LETTER OF OFFER:
  - a) AN UNDERTAKING FROM THE COMPANY THAT AT ANY GIVEN TIME, THERE SHALL BE ONLY ONE DENOMINATION FOR THE EQUITY SHARES OF THE COMPANY. AS ON THE DATE OF THE DRAFT LETTER OF OFFER, OUR COMPANY HAS NOT ISSUED ANY SR EQUITY SHARES AND THERE ARE NO OUTSTANDING SR EQUITY SHARES; AND
  - b) AN UNDERTAKING FROM THE COMPANY THAT IT SHALL COMPLY WITH SUCH DISCLOSURE AND ACCOUNTING NORMS SPECIFIED BY SEBI FROM TIME TO TIME.
  - 11. WE UNDERTAKE TO COMPLY WITH THE REGULATIONS PERTAINING TO ADVERTISEMENT IN TERMS OF THE SEBI ICDR REGULATIONS, AS AMENDED WHILE MAKING THE ISSUE <u>NOTED FOR COMPLIANCE</u>.

- 12. WE CONFIRM THAT THE ISSUER IS ELIGIBLE TO LIST ON THE INNOVATORS GROWTH PLATFORM IN TERMS OF THE PROVISIONS OF CHAPTER X OF THE SEBI ICDR REGULATIONS <u>NOT APPLICABLE</u>.
- 13. WE ENCLOSE A NOTE EXPLAINING HOW THE PROCESS OF DUE DILIGENCE HAS BEEN EXERCISED BY US IN VIEW OF THE NATURE OF CURRENT BUSINESS BACKGROUND OR THE ISSUER, SITUATION AT WHICH THE PROPOSED BUSINESS STANDS, THE RISK FACTORS, PROMOTERS' EXPERIENCE, ETC.- <u>COMPLIED WITH</u>.
- 14. WE ENCLOSE A CHECKLIST CONFIRMING REGULATION-WISE COMPLIANCE WITH THE APPLICABLE PROVISIONS OF THE SEBI ICDR REGULATIONS, AS AMENDED, CONTAINING DETAILS SUCH AS THE REGULATION NUMBER, ITS TEXT, THE STATUS OF COMPLIANCE, PAGE NUMBER OF THE DRAFT LETTER OF OFFER WHERE THE REGULATION HAS BEEN COMPLIED WITH AND OUR COMMENTS, IF ANY.-COMPLIED WITH.

THE FILING OF THE DRAFT LETTER OF OFFER DOES NOT, HOWEVER, ABSOLVE THE COMPANY FROM ANY LIABILITIES UNDER THE COMPANIES ACT, 2013 OR FROM THE REQUIREMENT OF OBTAINING SUCH STATUTORY OR OTHER CLEARANCES AS MAY BE REQUIRED FOR THE PURPOSE OF THE PROPOSED ISSUE. SEBI FURTHER RESERVES THE RIGHT TO TAKE UP, AT ANY POINT OF TIME, WITH THE LEAD MANAGER ANY IRREGULARITIES OR LAPSES IN THE DRAFT LETTER OF OFFER.

#### Disclaimer from our Company, our Directors and the Lead Manager

Our Company, our Directors and the Lead Manager accept no responsibility for statements made otherwise than in this Draft Letter of Offer or in the advertisements or any other material issued by or at our Company's instance and anyone placing reliance on any other source of information, including our Company's website www.sepc.in or the respective websites of our Promoter Group or an affiliate of our Company would be doing so at his or her own risk.

All information shall be made available by our Company and the Lead Manager to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever, including at road show presentations, in research or sales reports, at bidding centers or elsewhere.

Investors will be required to confirm and will be deemed to have represented to our Company, Lead Manager and their respective directors, officers, agents, affiliates, and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire the Equity Shares and will not issue, sell, pledge, or transfer the Equity Shares to any person who is not eligible under any applicable laws, rules, regulations, guidelines and approvals to acquire the Equity Shares. Our Company, the Lead Manager and their respective directors, officers, agents, affiliates, and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire the Equity Shares.

No information which is extraneous to the information disclosed in this Draft Letter of Offer or otherwise shall be given by our Company or any member of the Issue management team or the syndicate to any particular section of investors or to any research analyst in any manner whatsoever, including at road shows, presentations, in research or sales reports or at bidding centers.

No dealer, salesperson or other person is authorized to give any information or to represent anything not contained in this Draft Letter of Offer. You must not rely on any unauthorized information or representations. This Draft Letter of Offer is an offer to sell only the Rights Equity Shares and the Rights Entitlement, but only under circumstances and in the applicable jurisdictions. Unless otherwise specified, the information contained in this Draft Letter of Offer is current only as at its date.

#### **Disclaimer in respect of Jurisdiction**

This Draft Letter of Offer has been prepared under the provisions of Indian law and the applicable rules and regulations thereunder. Any disputes arising out of the Issue will be subject to the jurisdiction of the appropriate court(s) in Tamil Nadu, India only.

#### **Disclaimer Clause of BSE**

As required, a copy of this Draft Letter of Offer has been submitted to BSE. The disclaimer clause as intimated by BSE to our Company, post scrutiny of this Draft Letter of Offer, shall be included in the Letter of Offer prior to the filing with the Stock Exchange.

#### **Disclaimer Clause of NSE**

As required, a copy of this Draft Letter of Offer has been submitted to NSE. The disclaimer clause as intimated by NSE to our Company, post scrutiny of this Draft Letter of Offer, shall be included in the Letter of Offer prior to the filing with the Stock Exchange.

#### **Designated Stock Exchange**

The Designated Stock Exchange for the purposes of the Issue is [•].

#### Listing

Our Company will apply to BSE and NSE for final approval for the listing and trading of the Rights Equity Shares subsequent to their Allotment. No assurance can be given regarding the active or sustained trading in the Rights Equity Shares or the price at which the Rights Equity Shares offered under the Issue will trade after the listing thereof.

#### **Selling Restrictions**

This Draft Letter of Offer is solely for the use of the person who has received it from our Company or from the Registrar. This Draft Letter of Offer is not to be reproduced or distributed to any other person.

The distribution of this Draft Letter of Offer, the Letter of Offer, Abridged Letter of Offer, Application Form and the Rights Entitlement Letter and the issue of Rights Entitlements and Equity Shares on a rights basis to persons in certain jurisdictions outside India is restricted by legal requirements prevailing in those jurisdictions. Persons into whose possession this Draft Letter of Offer, the Letter of Offer, Abridged Letter of Offer Application Form and the Rights Entitlement Letter may come are required to inform themselves about and observe such restrictions. Our Company is making this Issue on a rights basis to the Eligible Equity Shareholders of our Company and will dispatch this Draft Letter of Offer, the Letter of Offer, Abridged Letter of Offer Application Form and the Rights Entitlement Letter on Uter of Offer, Abridged Letter of Offer Application Form and the Rights Entitlement Letter of Offer, the Letter of Offer, Abridged Letter of Offer Application Form and the Rights Entitlement Letter of Offer, the Letter of Offer, Abridged Letter of Offer Application Form and the Rights Entitlement Letter of Offer, the Letter of Offer, Abridged Letter of Offer Application Form and the Rights Entitlement Letter only to Eligible Equity Shareholders who have provided an Indian address to our Company.

No action has been or will be taken to permit the Issue in any jurisdiction, or the possession, circulation, or distribution of this this Draft Letter of Offer, the Letter of Offer, Abridged Letter of Offer or any other material relating to our Company, the Equity Shares or Rights Entitlement in any jurisdiction, where action would be required for that purpose, except that this Draft Letter of Offer has been filed with SEBI and the Stock Exchanges.

Accordingly, the Rights Entitlement or Equity Shares may not be offered or sold, directly or indirectly, and this Draft Letter of Offer or any offering materials or advertisements in connection with the Issue or Rights Entitlement may not be distributed or published in any jurisdiction, except in accordance with legal requirements applicable in such jurisdiction. Receipt of this Draft Letter of Offer will not constitute an offer in those jurisdictions in which it would be illegal to make such an offer.

This Draft Letter of Offer and its accompanying documents are being supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, in whole or in part, for any purpose. If this Draft Letter of Offer is received by any person in any jurisdiction where to do so would or might contravene local securities laws or regulation, or by their agent or nominee, they must not seek to subscribe to the Equity Shares or the Rights Entitlement referred to in this Draft Letter of Offer. Investors are advised to consult their legal counsel prior to applying for the Rights Entitlement and Equity Shares or accepting any provisional allotment of Equity Shares, or making any offer, sale, resale, pledge or other transfer of the Equity Shares or Rights Entitlement.

Neither the delivery of this Draft Letter of Offer nor any sale hereunder, shall under any circumstances create any implication that there has been no change in our Company's affairs from the date hereof or the date of such

information or that the information contained herein is correct as of any time subsequent to this date or the date of such information. Each person who exercises Rights Entitlements and subscribes for Equity Shares, or who purchases Rights Entitlements or Equity Shares shall do so in accordance with the restrictions set out below.

## NO OFFER IN THE UNITED STATES

THE RIGHTS ENTITLEMENTS AND THE EQUITY SHARES HAVE NOT BEEN AND WILL NOT BE REGISTERED UNDER THE UNITED STATES SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT"), OR ANY U.S. STATE SECURITIES LAWS AND MAY NOT BE OFFERED, SOLD, RESOLD OR OTHERWISE TRANSFERRED WITHIN THE UNITED STATES, EXCEPT IN A TRANSACTION EXEMPT FROM THE REGISTRATION REQUIREMENTS OF THE SECURITIES ACT. THE RIGHTS ENTITLEMENTS AND EQUITY SHARES REFERRED TO IN THE DRAFT LETTER OF OFFER ARE BEING OFFERED IN INDIA, BUT NOT IN THE UNITED STATES. THE OFFERING TO WHICH THE DRAFT LETTER OF OFFER RELATES IS NOT, AND UNDER NO CIRCUMSTANCES IS TO BE CONSTRUED AS, AN OFFERING OF ANY EQUITY SHARES OR RIGHTS ENTITLEMENTS FOR SALE IN THE UNITED STATES OR AS A SOLICITATION THEREIN OF AN OFFER TO BUY ANY OF THE SAID SECURITIES. ACCORDINGLY, THE DRAFT LETTER OF OFFER SHOULD NOT BE FORWARDED TO OR TRANSMITTED IN OR INTO THE UNITED STATES AT ANY TIME.

Neither our Company, nor any person acting on behalf of our Company, will accept a subscription or renunciation from any person, or the agent of any person, who appears to be, or who our Company, or any person acting on behalf of our Company, has reason to believe is, in the United States when the buy order is made. Envelopes containing an Application Form should not be postmarked in the United States or otherwise dispatched from the United States or any other jurisdiction where it would be illegal to make an offer under this Draft Letter of Offer. Our Company is making this Issue on a rights basis to the Eligible Equity Shareholders and this Draft Letter will be dispatched to the Eligible Equity Shareholders who have provided an Indian address to our Company. Any person who acquires the Rights Entitlements and the Equity Shares will be deemed to have declared, represented, warranted and agreed, by accepting the delivery of the Draft Letter of Offer, (i) that it is not and that, at the time of subscribing for the Equity Shares or the Rights Entitlements, it will not be, in the United States when the buy order is made; and (ii) is authorised to acquire the Rights Entitlements and the Equity Shares in compliance with all applicable laws, rules and regulations.

Our Company, in consultation with the Lead Manager, reserves the right to treat as invalid any Application Form which: (i) appears to our Company or its agents to have been executed in or dispatched from the United States of America; (ii) does not include the relevant certification set out in the Application Form headed "Overseas Shareholders" to the effect that the person accepting and/or renouncing the Application Form does not have a registered address (and is not otherwise located) in the United States, and such person is complying with laws of the jurisdictions applicable to such person in connection with the Issue, among others; (iii) where our Company believes acceptance of such Application Form may infringe applicable legal or regulatory requirements; or (iv) where a registered Indian address is not provided, and our Company shall not be bound to allot or issue any Equity Shares or Rights Entitlement in respect of any such Application Form.

None of the Rights Entitlements or the Equity Shares have been, or will be, registered under the United States Securities Act of 1933, as amended (the "Securities Act"), or any state securities laws in the United States. Accordingly, the Rights Entitlements and Equity Shares are being offered and sold only outside the United States in compliance with Regulation S under the Securities Act and the applicable laws of the jurisdictions where those offers and sales are made.

# NO OFFER IN ANY JURISDICTION OUTSIDE INDIA

NO OFFER OR INVITATION TO PURCHASE RIGHTS ENTITLEMENTS OR RIGHTS EQUITY SHARES IS BEING MADE IN ANY JURISDICTION OUTSIDE OF INDIA, INCLUDING, BUT NOT LIMITED TO AUSTRALIA, BAHRAIN, CANADA, THE EUROPEAN ECONOMIC AREA, GHANA, HONG KONG, INDONESIA, JAPAN, KENYA, KUWAIT, MALAYSIA, NEW ZEALAND, SULTANATE OF OMAN, PEOPLE'S REPUBLIC OF CHINA, QATAR, SINGAPORE, SOUTH AFRICA, SWITZERLAND, THAILAND, THE UNITED ARAB EMIRATES, THE UNITED KINGDOM AND THE UNITED STATES. THE OFFERING TO WHICH THIS DRAFT LETTER OF OFFER RELATES IS NOT, AND UNDER NO CIRCUMSTANCES IS TO BE CONSTRUED AS, AN OFFERING OF ANY RIGHTS EQUITY SHARES OR RIGHTS ENTITLEMENT FOR SALE IN ANY JURISDICTION OUTSIDE INDIA OR AS A SOLICIATION

# THEREIN OF AN OFFER TO BUY ANY OF THE SAID SECURITIES. ACCORDINGLY, THIS DRAFT LETTER OF OFFER SHOULD NOT BE FORWARDED TO OR TRANSMITTED IN OR INTO ANY OTHERJURISDICTION AT ANY TIME.

#### Consents

Consents in writing of: our Directors, Company Secretary and Compliance Officer, Chief Financial Officer, the Lead Manager, legal advisor, the Registrar to the Issue, Monitoring Agency<sup>\*</sup> and the Bankers to the Issue<sup>\*</sup> to act in their respective capacities, have been obtained and such consents have not been withdrawn up to the date of this Draft Letter of Offer.

<sup>\*</sup>*To be obtained prior to filing of the Letter of Offer* 

Our Company has received written consent dated April 15, 2024 from the Statutory Auditors to include their name as required under Section 26(5) of the Companies Act 2013 read with SEBI ICDR Regulations in this Draft Letter of Offer as an "expert" as defined under Section 2(38) of the Companies Act 2013 to the extent and in its capacity as a Statutory Auditor and in respect of its (i) examination report dated October 12, 2023 on our Restated Consolidated Financial Information for the financial years ended March 31, 2023, March 31, 2022 and March 31, 2021; (ii) limited review report dated February 13, 2024 on our Limited Review Financial Results for the nine month period ended December 31, 2023; and (iii) the statement of tax benefits dated April 15, 2024 in this Draft Letter of Offer and such consent has not been withdrawn as on the date of this Draft Letter of Offer. However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act.

Our Company has received written consent dated April 15, 2024, from B N C A & Co, Chartered Accountants, to include their name as required under Section 26 of the Companies Act, 2013 read with SEBI ICDR Regulations, in this Draft Letter of Offer, and as an "expert" as defined under section 2(38) of the Companies Act, 2013 to the extent and in their capacity as the Independent Chartered Accountant, and such consent has not been withdrawn as on the date of this Draft Letter of Offer. However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act.

#### **Expert Opinion**

Our Company has received written consent dated April 15, 2024 from the Statutory Auditors to include their name as required under Section 26(5) of the Companies Act 2013 read with SEBI ICDR Regulations in this Draft Letter of Offer as an "expert" as defined under Section 2(38) of the Companies Act 2013 to the extent and in its capacity as a Statutory Auditor and in respect of its (i) examination report dated October 12, 2023 on our Restated Consolidated Financial Information for the financial years ended March 31, 2023, March 31, 2022 and March 31, 2021; (ii) limited review report dated February 13, 2024 on our Limited Review Financial Results for the nine month period ended December 31, 2023; and (iii) the statement of tax benefits dated April 15, 2024 in this Draft Letter of Offer and such consent has not been withdrawn as on the date of this Draft Letter of Offer. However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act.

Our Company has received written consent dated April 15, 2024, from B N C A & Co, Chartered Accountants, to include their name as required under Section 26 of the Companies Act, 2013 read with SEBI ICDR Regulations, in this Draft Letter of Offer, and as an "expert" as defined under section 2(38) of the Companies Act, 2013 to the extent and in their capacity as the Independent Chartered Accountant, and such consent has not been withdrawn as on the date of this Draft Letter of Offer. However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act.

Except for the abovementioned documents, provided by our Statutory Auditor and the Independent Chartered Accountant, our Company has not obtained any expert opinions.

#### Performance vis-à-vis objects - Public/Rights Issue of our Company

Except as stated below, our Company has not made any rights issues or public issues during the five years immediately preceding the date of this Draft Letter of Offer:

Date of Allotment	Nature of Allotment	NumberofEquitySharesAllotted		Issue price per Equity Share (in ₹)	Date of listing on the stock exchange
May 2, 2023	Rights issue	4,99,00,000	10	10	May 5, 2023

Date of Allotment	Nature of Allotment	Number of Equity Shares Allotted	Face Value per Equity Shares	Issue price per Equity Share (in ₹)	Date of listing on the stock exchange
December 22, 2023	Rights issue	3,83,84,615	10	13	January 1, 2024

There have been no instances in the past, wherein our Company has failed to achieve the objects in its previous issues.

#### Performance vis-à-vis objects - Last issue of listed Subsidiaries or Associates

None of our Subsidiaries or associate companies are listed as on date of this Draft Letter of Offer.

#### **Stock Market Data of the Equity Shares**

Our Equity Shares are listed and traded on BSE and NSE. For details in connection with the stock market data of the Stock Exchanges, please refer to the chapter titled "*Market Price Information*" on page 228 of this Draft Letter of Offer.

#### NOTICE TO INVESTORS

NO ACTION HAS BEEN TAKEN OR WILL BE TAKEN THAT WOULD PERMIT A PUBLIC OFFERING OF THE RIGHTS ENTITLEMENTS OR RIGHTS EQUITY SHARES TO OCCUR IN ANY JURISDICTION OTHER THAN INDIA, OR THE POSSESSION, CIRCULATION OR DISTRIBUTION OF THIS DRAFT LETTER OF OFFER OR ANY OTHER MATERIAL RELATING TO OUR COMPANY, THE RIGHTS ENTITLEMENTS OR THE RIGHTS EQUITY SHARES IN ANY JURISDICTION WHERE ACTION FOR SUCH PURPOSE IS REQUIRED. ACCORDINGLY, THE RIGHTS ENTITLEMENTS OR RIGHTS EQUITY SHARES MAY NOT BE OFFERED OR SOLD, DIRECTLY OR INDIRECTLY, AND NEITHER THIS DRAFT LETTER OF OFFER NOR ANY OFFERING MATERIALS OR ADVERTISEMENTS IN CONNECTION WITH THE RIGHTS ENTITLEMENTS OR RIGHTS EQUITY SHARES MAY BE DISTRIBUTED OR PUBLISHED IN OR FROM ANY COUNTRY OR JURISDICTION EXCEPT IN ACCORDANCE WITH THE LEGAL REQUIREMENTS APPLICABLE IN SUCH COUNTRY OR JURISDICTION. THIS ISSUE WILL BE MADE IN COMPLIANCE WITH THE APPLICABLE SEBI REGULATIONS. EACH PURCHASER OF THE RIGHTS ENTITLEMENTS OR THE RIGHTS EQUITY SHARES IN THIS IS SUE WILL BE DEEMED TO HAVE MADE ACKNOWLEDGMENTS AND AGREEMENTS.

#### Filing

A copy of this Draft Letter of Offer has been filed electronically with SEBI at cfddil@sebi.gov.in, in accordance with the instructions issued by SEBI on March 27, 2020, in relation to "Easing of Operational Procedure – Division of Issues and Listing –CFD", and has also been uploaded on the SEBI intermediary portal at siportal.sebi.gov.in as specified in Master Circular no. SEBI/HO/CFD/PoD-2/P/CIR/2023/00094 dated June 21, 2023 issued by SEBI. This DLOF has also been filed with BSE and NSE, where the Rights Equity Shares are proposed to be listed.

Further, a copy of the Letter of Offer will also be filed with SEBI and the Stock Exchanges, in accordance with the SEBI ICDR Regulations.

#### Mechanism for Redressal of Investor Grievances

Our Company has adequate arrangements for redressal of investor grievances in compliance with the SEBI Listing Regulations. We have been registered with the SEBI Complaints Redress System (SCORES) as required by the SEBI Circular no. CIR/ OIAE/ 2/ 2011 dated June 3, 2011. Consequently, investor grievances are tracked online by our Company.

Our Company has a Stakeholders Relationship Committee which meets at least once a year and as and when required. Its terms of reference include considering and resolving grievances of Shareholders in relation to transfer of shares and effective exercise of voting rights. Cameo Corporate Services Limited is our Registrar and Share Transfer Agent. All investor grievances received by us have been handled by the Registrar and Share Transfer Agent in consultation with the Company Secretary and Compliance Officer.

Investor complaints received by our Company are typically disposed of within 15 days from the receipt of the complaint.

#### Investor Grievances arising out of this Issue

Investors may contact the Registrar to the Issue or our Company Secretary for any pre-Issue or post-Issue related matters. All grievances relating to the ASBA process may be addressed to the Registrar, with a copy to the SCSBs, giving full details such as name, address of the Applicant, contact number(s), e mail address of the sole/ first holder, folio number or demat account number, number of Rights Equity Shares applied for, amount blocked, ASBA Account number and the Designated Branch of the SCSBs where the Application Form or the plain paper application, as the case may be, was submitted by the Investors along with a photocopy of the acknowledgement slip. For details on the ASBA process, see "*Terms of the Issue*" beginning at page 250 of this Draft Letter of Offer. The contact details of our Registrar to the Issue and our Company Secretary are as follows:

#### **Registrar to the Issue**

Cameo Corporate Services Limited No. 01, Club House Road, Mount Road, Chennai- 600 002, Tamil Nadu, India. Telephone: +91 44 4002 0700/ 2846 0390 Facsimile: N.A. Email: rights@cameoindia.com Website: www.cameoindia.com Online Investor Portal: https:// wisdom.cameoindia.com Investor Grievance Email id: investor@cameoindia.com Contact Person: K. Sreepriya SEBI Registration No.: INR000003753

Investors may contact the Company Secretary and Compliance Officer at the below mentioned address for any pre-Issue/ post-Issue related matters such as non-receipt of Letters of Allotment / share certificates/ demat credit/ Refund Orders etc.

**Thiruppathi Sriraman**, Company Secretary and Compliance Officer of our Company. His contact details are set forth hereunder.

4<sup>th</sup> Floor, Bascon Futura SV, IT Park Venkatanarayana Road, Parthasarathy Puram, T. Nagar Chennai – 600 017, Tamil Nadu, India **Telephone:** +91 44 4900 5555 **E-mail:** tsr@sepc.in

#### SECTION VII – ISSUE INFORMATION

#### TERMS OF THE ISSUE

This section is for the information of the Investors proposing to apply in the Issue. Investors should carefully read the provisions contained in this Draft Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter and the Application Form, before submitting the Application Form. Our Company and the Lead Manager are not liable for any amendments or modifications or changes in applicable laws or regulations, which may occur after the date of this Draft Letter of Offer. Investors are advised to make their independent investigation and ensure that the Application Form is accurately filled up in accordance with instructions provided therein and this Draft Letter of Offer. Unless otherwise permitted under the SEBI ICDR Regulations read with the SEBI Master Circular, Investors proposing to apply in the Issue can apply only through ASBA or by mechanism as disclosed in this Draft Letter of Offer.

Investors are requested to note that application in the Issue can only be made through ASBA or any other mode which may be notified by SEBI.

The Rights Entitlement on the Equity Shares, the ownership of which is currently under dispute and including any court proceedings or are currently under transmission or are held in a demat suspense account and for which our Company has withheld the dividend, shall be held in abeyance and the Application Form along with the Rights Entitlement Letter in relation to these Rights Entitlements shall not be dispatched pending resolution of the dispute or court proceedings or completion of the transmission or pending their release from the demat suspense account. On submission of such documents /records confirming the legal and beneficial ownership of the Securities with regard to these cases on or prior to the Issue Closing Date, to the satisfaction of our Company, our Company shall make available the Rights Entitlement on such Equity Shares to the identified Eligible Equity Shareholder. The identified Eligible Equity Shareholder shall be entitled to subscribe to the Rights Equity Shares pursuant to the Issue during the Issue Period with respect to these Rights Entitlement and subject to the same terms and conditions as the Eligible Equity Shareholder.

The Issue is proposed to be undertaken on a rights basis and is subject to the terms and conditions contained in this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter, the Application Form, and the Memorandum of Association and the Articles of Association of our Company, the provisions of the Companies Act, 2013, the FEMA, the FEMA Rules, the SEBI ICDR Regulations, the SEBI LODR Regulations and the guidelines, notifications, circulars and regulations issued by SEBI, the RBI, the Government of India and other statutory and regulatory authorities from time to time, approvals, if any, from RBI or other regulatory authorities, the terms of the Listing Agreements entered into by our Company with Stock Exchanges and the terms and conditions as stipulated in the Allotment Advice.

#### I. DISPATCH AND AVAILABILITY OF ISSUE MATERIALS

In accordance with the SEBI ICDR Regulations and SEBI Master Circular, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be sent/ dispatched only to the Eligible Equity Shareholders who have provided their Indian address to our Company and who are located in jurisdictions where the offer and sale of the Rights Entitlement or Rights Equity Shares is permitted under laws of such jurisdiction and does not result in and may not be construed as, a public offering in such jurisdictions. In case such Eligible Equity Shareholders have provided their valid e-mail address, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be sent only to their valid e-mail address and in case such Eligible Equity Shareholders have not provided their e-mail address, then the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be physically dispatched, on a reasonable effort basis, to the Indian addresses provided by them. Further, this Draft Letter of Offer and the Letter of Offer will be sent/ dispatched to the Eligible Equity Shareholders have provided Indian address and who have made a request in this regard. In case such Eligible Equity Shareholders have not provided their valid e-mail address and in case such Eligible Equity Shareholders have not provided their valid e-mail address and in case such Eligible Equity Shareholders have provided to the Eligible Equity Shareholders who have provided Indian address and who have made a request in this regard. In case such Eligible Equity Shareholders have provided their valid e-mail address, then this Letter of Offer will be sent only to their valid e-mail address and in case such Eligible Equity Shareholders have not provided their e-mail address, then this Letter of Offer will be dispatched, on a reasonable effort basis, to the Indian addresses provided by them.

Investors can access this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer and the Application Form (provided that the Eligible Equity Shareholder is eligible to subscribe for the Rights Equity Shares under applicable laws) on the websites of:

- (i) our Company at www.sepc.in;
- (ii) the Registrar at https://rights.cameoindia.com/sepc3;
- (iii) the Lead Manager at www.sumedhafiscal.com; and
- (iv) the Stock Exchanges at www.bseindia.com and www.nseindia.com.

In case the Eligible Equity Shareholders have provided their valid e-mail address, this Letter of Offer will be sent only to their valid e-mail address and in case such Eligible Equity Shareholders have not provided their e-mail address, then this Letter of Offer will be dispatched, on a reasonable effort basis, to the Indian addresses provided by them.

Eligible Equity Shareholders can also obtain the details of their respective Rights Entitlements from the website of the Registrar (i.e., https://rights.cameoindia.com/sepc3) by entering their DP ID and Client ID or folio number (for Eligible Equity Shareholders who hold Equity Shares in physical form as on Record Date) and PAN. The link for the same shall also be available on the website of our Company (i.e., www.sepc.in).

Further, our Company along with the Lead Manager will undertake all adequate steps to reach out the Eligible Equity Shareholders who have provided their Indian address through other means, as may be feasible. Please note that neither our Company nor the Registrar nor the Lead Manager shall be responsible for not sending the physical copies of Issue materials, including this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter and the Application Form or delay in the receipt of this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form attributable to non-availability of the email addresses of Eligible Equity Shareholders or electronic transmission delays or failures, or if the Application Forms or the Rights Entitlement Letters are delayed or misplaced in the transit.

The distribution of this Draft Letter of Offer, the Letter of Offer, Abridged Letter of Offer, the Rights Entitlement Letter and the issue of Rights Equity Shares on a rights basis to persons in certain jurisdictions outside India is restricted by legal requirements prevailing in those jurisdictions. No action has been, or will be, taken to permit the Issue in any jurisdiction where action would be required for that purpose, except that this Draft Letter of Offer is being filed with the Stock Exchanges. Accordingly, the Rights Entitlements and Rights Equity Shares may not be offered or sold, directly or indirectly, and this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter, the Application Form or any Issue related materials or advertisements in connection with the Issue may not be distributed, in any jurisdiction, except in accordance with and as permitted under the legal requirements applicable in such jurisdiction. Receipt of this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form (including by way of electronic means) will not constitute an offer, invitation to or solicitation by anyone in any jurisdiction or in any circumstances in which such an offer, invitation or solicitation is unlawful or not authorised or to any person to whom it is unlawful to make such an offer, invitation or solicitation. In those circumstances, this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form must be treated as sent for information only and should not be acted upon for making an Application and should not be copied or re-distributed. Accordingly, persons receiving a copy of this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form should not, in connection with the issue of the Rights Equity Shares or the Rights Entitlements, distribute or send this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form in or into any jurisdiction where to do so, would, or might, contravene local securities laws or regulations or would subject our Company or its affiliates or the Lead Manager or their respective affiliates to any filing or registration requirement (other than in India). If this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form is received by any person in any such jurisdiction, or by their agent or nominee, they must not seek to make an Application or acquire the Rights Entitlements referred to in this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form.

Any person who makes an application to acquire Rights Entitlements and the Rights Equity Shares offered in the Issue will be deemed to have declared, represented and warranted that such person is authorized to acquire the Rights Entitlements and the Rights Equity Shares in compliance with all applicable laws and regulations prevailing in such person's jurisdiction and India, without requirement for our Company or our affiliates or the Lead Manager or their respective affiliates to make any filing or registration (other than in India).

Our Company is undertaking the Issue on a rights basis to the Eligible Equity Shareholders and will send this Draft Letter of Offer, the Letter of Offer, Abridged Letter of Offer, the Application Form and other applicable

Issue materials primarily to email addresses of Eligible Equity Shareholders who have provided a valid email addresses and an Indian address to our Company.

This Draft Letter of Offer is being provided, primarily through e-mail, by the Registrar on behalf of our Company or the Lead Manager to the Eligible Equity Shareholders who have provided their Indian addresses to our Company and who make a request in this regard.

# **II. PROCESS OF MAKING AN APPLICATION IN THE ISSUE**

In accordance with Regulation 76 of the SEBI ICDR Regulations, the SEBI Master Circular, all Investors desiring to make an Application in the Issue are mandatorily required to use the ASBA process. Investors should carefully read the provisions applicable to such Applications before making their Application through ASBA.

The Application Form can be used by the Eligible Equity Shareholders as well as the Renouncees, to make Applications in the Issue basis the Rights Entitlement credited in their respective demat accounts or demat suspense escrow account, as applicable. For further details on the Rights Entitlements and demat suspense escrow account, see "- *Credit of Rights Entitlements in demat accounts of Eligible Equity Shareholders*" on page 262 of this Draft Letter of Offer.

Please note that one single Application Form shall be used by Investors to make Applications for all Rights Entitlements available in a particular demat account or entire respective portion of the Rights Entitlements in the demat suspense escrow account in case of resident Eligible Equity Shareholders holding shares in physical form as on Record Date and applying in the Issue, as applicable. In case of Investors who have provided details of demat account in accordance with the SEBI ICDR Regulations, such Investors will have to apply for the Rights Equity Shares from the same demat account in which they are holding the Rights Entitlements and in case of multiple demat accounts, the Investors are required to submit a separate Application Form for each demat account.

Investors may apply for the Rights Equity Shares by submitting the Application Form to the Designated Branch of the SCSB or online/electronic Application through the website of the SCSBs (if made available by such SCSB) for authorising such SCSB to block Application Money payable on the Application in their respective ASBA Accounts.

Investors are also advised to ensure that the Application Form is correctly filled up stating therein the ASBA Account in which an amount equivalent to the amount payable on Application as stated in the Application Form will be blocked by the SCSB.

Applicants should note that they should very carefully fill-in their depository account details and PAN in the Application Form or while submitting application through online/electronic Application through the website of the SCSBs (if made available by such SCSB). Please note that incorrect depository account details or PAN or Application Forms without depository account details shall be treated as incomplete and shall be rejected. For details, see "- *Grounds for Technical Rejection*" on page 258 of this Draft Letter of Offer.

Our Company, the Lead Manager, the Registrar and the SCSBs shall not be liable for any incomplete or incorrect demat details provided by the Applicants.

Additionally, in terms of Regulation 78 of the SEBI ICDR Regulations, Investors may choose to accept the offer to participate in the Issue by making plain paper Applications. Please note that SCSBs shall accept such applications only if all details required for making the application as per the SEBI ICDR Regulations are specified in the plain paper application and that Eligible Equity Shareholders making an application in the Issue by way of plain paper applications shall not be permitted to renounce any portion of their Rights Entitlements. For details, see "- Making of an Application by Eligible Equity Shareholders on Plain Paper under ASBA process" on page 254 of this Draft Letter of Offer.

• Options available to the Eligible Equity Shareholders

The Rights Entitlement Letter will clearly indicate the number of Rights Equity Shares that the Eligible Equity Shareholder is entitled to. Details of each of the Eligible Equity Shareholders' Rights Entitlement will be sent to the Eligible Equity shareholder separately along with the Application Form and would also be available on the website of the Registrar to the Issue at https://rights.cameoindia.com/sepc3 and link of the same would also be

available on the website of our Company at www.sepc.in. Respective Eligible Equity Shareholder can check their entitlement by keying their requisite details therein.

If the Eligible Equity Shareholder applies in the Issue, then such Eligible Equity Shareholder can:

- 1. apply for its Rights Equity Shares to the full extent of its Rights Entitlements; or
- 2. apply for its Rights Equity Shares to the extent of part of its Rights Entitlements (without renouncing the other part); or
- 3. apply for Rights Equity Shares to the extent of part of its Rights Entitlements and renounce the other part of its Rights Entitlements; or
- 4. apply for its Rights Equity Shares to the full extent of its Rights Entitlements and apply for Additional Rights Equity Shares; or
- 5. renounce its Rights Entitlements in full.

#### Making of an Application through the ASBA process

An Investor, wishing to participate in the Issue through the ASBA facility, is required to have an ASBA enabled bank account with SCSBs, prior to making the Application. Investors desiring to make an Application in the Issue through ASBA process, may submit the Application Form in physical mode to the Designated Branches of the SCSB or online/ electronic Application through the website of the SCSBs (if made available by such SCSB) for authorizing such SCSB to block Application Money payable on the Application in their respective ASBA Accounts.

Investors should ensure that they have correctly submitted the Application Form and have provided an authorisation to the SCSB, via the electronic mode, for blocking funds in the ASBA Account equivalent to the Application Money mentioned in the Application Form, as the case may be, at the time of submission of the Application.

For the list of banks which have been notified by SEBI to act as SCSBs for the ASBA process, please refer to <u>www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34</u>. Please note that subject to SCSBs complying with the requirements of the SEBI circular bearing reference number CIR/CFD/DIL/13/2012 dated September 25, 2012, within the periods stipulated therein, Applications may be submitted at the Designated Branches of the SCSBs. Further, in terms of the SEBI circular bearing reference number CIR/CFD/DIL/1/2013 dated January 2, 2013, it is clarified that for making Applications by SCSBs on their own account using ASBA facility, each such SCSB should have a separate account in its own name with any other SEBI registered SCSB(s). Such account shall be used solely for the purpose of making an Application in the Issue and clear demarcated funds should be available in such account for such an Application.

The Lead Manager, our Company, their directors, employees, affiliates, associates and their respective directors and officers and the Registrar shall not take any responsibility for acts, mistakes, errors, omissions and commissions etc., in relation to Applications accepted by SCSBs, Applications uploaded by SCSBs, Applications accepted but not uploaded by SCSBs or Applications accepted and uploaded without blocking funds in the ASBA Accounts.

Investors applying through the ASBA facility should carefully read the provisions applicable to such Applications before making their Application through the ASBA process.

## Do's:

- (a) Ensure that the necessary details are filled in the Application Form including the details of the ASBA Account.
- (b) Ensure that the details about your Depository Participant, PAN and beneficiary account are correct and the beneficiary account is activated as the Rights Equity Shares will be Allotted in the dematerialized form only.
- (c) Ensure that the Applications are submitted with the Designated Branch of the SCSBs and details of the correct bank account have been provided in the Application.
- (d) Ensure that there are sufficient funds (equal to {number of Rights Equity Shares (including Additional Rights Equity Shares) applied for} X {Application Money of Rights Equity Shares}) available in ASBA Account

mentioned in the Application Form before submitting the Application to the respective Designated Branch of the SCSB.

- (e) Ensure that you have authorised the SCSB for blocking funds equivalent to the total amount payable on application mentioned in the Application Form, in the ASBA Account, of which details are provided in the Application Form and have signed the same.
- (f) Ensure that you have a bank account with SCSBs providing ASBA facility in your location and the Application is made through that SCSB providing ASBA facility in such location.
- (g) Ensure that you receive an acknowledgement from the Designated Branch of the SCSB for your submission of the Application Form in physical form or plain paper Application.
- (h) Ensure that the name(s) given in the Application Form is exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant. In case the Application Form is submitted in joint names, ensure that the beneficiary account is also held in same joint names and such names are in the same sequence in which they appear in the Application Form and the Rights Entitlement Letter.
- (i) Ensure that your PAN is linked with Aadhaar and you are in compliance with CBDT notification dated Feb 13, 2020 read with press release dated June 25, 2021 and September 17, 2021.

#### Don'ts:

- (a) Do not apply if you are not eligible to participate in the Issue under the securities laws applicable to your jurisdiction.
- (b) Do not submit the Application Form after you have submitted a plain paper Application to a Designated Branch of the SCSB or vice versa.
- (c) Do not send your physical Application to the Lead Manager, the Registrar, the Banker to the Issue, a branch of the SCSB which is not a Designated Branch of the SCSB or our Company; instead submit the same to a Designated Branch of the SCSB only.
- (d) Do not instruct the SCSBs to unblock the funds blocked under the ASBA process upon making the Application.
- (e) Do not submit Application Form using third party ASBA account.
- (f) Avoid applying on the Issue Closing Date due to risk of delay/ restrictions in making any physical Application.
- (g) Do not submit multiple Applications.
- (h) Do not submit the GIR number instead of the PAN as the application is liable to be rejected on this ground.
- (i) Do not pay the Application Money in cash, by money order, pay order or postal order.

#### Making of an Application by Eligible Equity Shareholders on Plain Paper under ASBA process

An Eligible Equity Shareholder in India who is eligible to apply under the ASBA process may make an Application to subscribe to the Issue on plain paper in case of non-receipt of Application Form as detailed above and only such plain paper applications which provide all the details required in terms of Regulation 78 of SEBI ICDR Regulations shall be accepted by SCSBs. In such cases of non-receipt of the Application Form through physical delivery (where applicable) and the Eligible Equity Shareholder not being in a position to obtain it from any other source may make an Application to subscribe to the Issue on plain paper with the same details as per the Application Form that is available on the website of the Registrar, the Stock Exchanges or the Lead Manager.

An Eligible Equity Shareholder shall submit the plain paper Application to the Designated Branch of the SCSB for authorising such SCSB to block Application Money in the said bank account maintained with the same SCSB.

Applications on plain paper will not be accepted from any Eligible Equity Shareholder who has not provided an Indian address.

Please note that the Eligible Equity Shareholders who are making the Application on plain paper shall not be entitled to renounce their Rights Entitlements and should not utilize the Application Form for any purpose including renunciation even if it is received subsequently. The Application on plain paper, duly signed by the Eligible Equity Shareholder including joint holders, in the same order and as per specimen recorded with his/her bank, must reach the office of the Designated Branch of the SCSB before the Issue Closing Date and should contain the following particulars:

- 1. Name of our Company, being SEPC Limited;
- 2. Name and address of the Eligible Equity Shareholder including joint holders (in the same order and as per specimen recorded with our Company or the Depository);
- 3. Folio number (in case of Eligible Equity Shareholders who hold Equity Shares in physical form as on Record Date)/DP and Client ID;
- 4. Except for Applications on behalf of the Central or State Government, the residents of Sikkim and the officials appointed by the courts, PAN of the Eligible Equity Shareholder and for each Eligible Equity Shareholder in case of joint names, irrespective of the total value of the Equity Shares applied for pursuant to the Issue;
- 5. Number of Equity Shares held as on Record Date;
- 6. Allotment option only dematerialised form;
- 7. Number of Rights Equity Shares entitled to;
- 8. Number of Rights Equity Shares applied for within the Rights Entitlements;
- 9. Number of Additional Rights Equity Shares applied for, if any (applicable only if entire Rights Entitlements have been applied for);
- 10. Total number of Rights Equity Shares applied for;
- 11. Total amount paid at the rate of ₹[•] per Rights Equity Share;
- 12. Details of the ASBA Account such as the SCSB account number, name, address and branch of the relevant SCSB;
- 13. In case of non-resident Eligible Equity Shareholders making an application with an Indian address, details of the NRE / FCNR/ NRO account such as the account number, name, address and branch of the SCSB with which the account is maintained;
- 14. Authorisation to the Designated Branch of the SCSB to block an amount equivalent to the Application Money in the ASBA Account;
- 15. Signature of the Eligible Equity Shareholder (in case of joint holders, to appear in the same sequence and order as they appear in the records of the SCSB); and
- 16. All such Eligible Equity Shareholders shall be deemed to have made the representations, warranties and agreements set forth in "*Restrictions on Foreign Ownership of Indian Securities*" on page 276, of this Draft Letter of Offer and shall include the following:

"I/We hereby make representations, warranties and agreements set forth in "Restrictions on Foreign Ownership of Indian Securities" on page 276 of the Draft Letter of Offer.

*I*/ We acknowledge that the Company, the Lead Manager, its affiliates and others will rely upon the truth and accuracy of the representations, warranties and agreements set forth therein."

In cases where Multiple Application Forms are submitted for Applications pertaining to Rights Entitlements credited to the same demat account or in demat suspense escrow account, as applicable, including cases where an Investor submits Application Forms along with a plain paper Application, such Applications shall be liable to be rejected.

Investors are requested to strictly adhere to these instructions. Failure to do so could result in an Application being rejected, with our Company, the Lead Manager and the Registrar not having any liability to the Investor. The plain paper Application format will be available on the website of the Registrar at https://rights.cameoindia.com/sepc3.

Our Company, the Lead Manager and the Registrar shall not be responsible if the Applications are not uploaded by the SCSB or funds are not blocked in the Investors' ASBA Accounts on or before the Issue Closing Date.

#### Making of an Application by Eligible Equity Shareholders holding Equity Shares in physical form

Please note that in accordance with Regulation 77A of the SEBI ICDR Regulations read with the SEBI Master Circular, the credit of Rights Entitlements and Allotment of Rights Equity Shares shall be made in dematerialised form only. Accordingly, Eligible Equity Shareholders holding Equity Shares in physical form as on Record Date and desirous of subscribing to Rights Equity Shares in the Issue are advised to furnish the details of their demat account to the Registrar or our Company at least two clear Working Days prior to the Issue Closing Date, to enable the credit of their Rights Entitlements in their respective demat accounts at least one day before the Issue Closing Date.

Prior to the Issue Opening Date, the Rights Entitlements of those Eligible Equity Shareholders, among others, who hold Equity Shares in physical form, and whose demat account details are not available with our Company or the Registrar, shall be credited in a demat suspense escrow account opened by our Company.

Eligible Equity Shareholders, who hold Equity Shares in physical form as on Record Date and who have opened their demat accounts after the Record Date, shall adhere to following procedure for participating in the Issue:

- (a) The Eligible Equity Shareholders shall send a letter to the Registrar containing the name(s), address, e-mail address, contact details and the details of their demat account along with copy of self-attested PAN and self-attested client master sheet of their demat account either by e-mail, post, speed post, courier, or hand delivery so as to reach to the Registrar no later than two clear Working Days prior to the Issue Closing Date;
- (b) The Registrar shall, after verifying the details of such demat account, transfer the Rights Entitlements of such Eligible Equity Shareholders to their demat accounts at least one day before the Issue Closing Date;
- (c) The remaining procedure for Application shall be same as set out in "- *Making of an Application by Eligible Equity Shareholders on Plain Paper under ASBA process*" on page 254 of this Draft Letter of Offer.

In accordance with the SEBI Master Circular, Resident Eligible Equity Shareholders who hold Equity Shares in physical form as on the Record Date will not be allowed to renounce their Rights Entitlements in the Issue. However, such Eligible Equity Shareholders, where the dematerialized Rights Entitlements are transferred from the suspense escrow demat account to the respective demat accounts within prescribed timelines, can apply for Additional Rights Equity Shares while submitting the Application through ASBA process.

PLEASE NOTE THAT THE ELIGIBLE EQUITY SHAREHOLDERS, WHO HOLD EQUITY SHARES IN PHYSICAL FORM AS ON RECORD DATE AND WHO HAVE NOT FURNISHED THE DETAILS OF THEIR RESPECTIVE DEMAT ACCOUNTS TO THE REGISTRAR OR OUR COMPANY AT LEAST TWO WORKING DAYS PRIOR TO THE ISSUE CLOSING DATE, SHALL NOT BE ELIGIBLE TO MAKE AN APPLICATION FOR RIGHTS EQUITY SHARES AGAINST THEIR RIGHTS ENTITLEMENTS WITH RESPECT TO THE EQUITY SHARES HELD IN PHYSICAL FORM.

#### Application for Additional Rights Equity Shares

Investors are eligible to apply for Additional Rights Equity Shares over and above their Rights Entitlements, provided that they are eligible to apply for Equity Shares under applicable law and they have applied for all the Rights Equity Shares forming part of their Rights Entitlements without renouncing them in whole or in part. Where the number of Additional Rights Equity Shares applied for exceeds the number available for Allotment, the Allotment would be made as per the Basis of Allotment finalised in consultation with the Designated Stock Exchange. Applications for Additional Rights Equity Shares shall be considered, and Allotment shall be made in accordance with the SEBI ICDR Regulations and in the manner as set out in "*Basis of Allotment*" on page 269.

Eligible Equity Shareholders who renounce their Rights Entitlements in full or part, cannot apply for Additional Rights Equity Shares. Non-resident Renouncees who are not Eligible Equity Shareholders cannot apply for Additional Rights Equity Shares.

INVESTORS TO KINDLY NOTE THAT AFTER PURCHASING THE RIGHTS ENTITLEMENTS THROUGH ON MARKET RENUNCIATION / OFF MARKET RENUNCIATION, AN APPLICATION HAS TO BE MADE FOR SUBSCRIBING TO THE RIGHTS EQUITY SHARES. IF NO SUCH APPLICATION IS MADE BY THE RENOUNCEE ON OR BEFORE ISSUE CLOSING DATE, THEN SUCH RIGHTS ENTITLEMENTS WILL GET LAPSED AND SHALL BE EXTINGUISHED AFTER THE ISSUE CLOSING DATE AND NO RIGHTS EQUITY SHARES FOR SUCH LAPSED RIGHTS ENTITLEMENTS WILL BE CREDITED. FOR PROCEDURE OF APPLICATION BY SHAREHOLDERS WHO HAVE PURCHASED THE RIGHT ENTITLEMENT THROUGH ON

# MARKET RENUNCIATION / OFF MARKET RENUNCIATION, PLEASE REFER TO THE HEADING TITLED "PROCESS OF MAKING AN APPLICATION IN THE ISSUE" ON PAGE 252 OF THIS DRAFT LETTER OF OFFER.

Additional general instructions for Investors in relation to making of an Application

- (a) Please read this Draft Letter of Offer carefully to understand the Application process and applicable settlement process.
- (b) Please read the instructions on the Application Form sent to you. Application should be complete in all respects. The Application Form found incomplete with regard to any of the particulars required to be given therein, and/or which are not completed in conformity with the terms of this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter and the Application Form are liable to be rejected. The Application Form must be filled in English.
- (c) In case of non-receipt of Application Form, Application can be made on plain paper mentioning all necessary details as mentioned under "*Making of an Application by Eligible Equity Shareholders on Plain Paper under ASBA process*" on page 254.
- (d) Applications should be submitted to the Designated Branch of the SCSB or made online/electronic through the website of the SCSBs (if made available by such SCSB) for authorising such SCSB to block Application Money payable on the Application in their respective ASBA Accounts. Please note that on the Issue Closing Date, Applications through ASBA process will be uploaded until 5.00 p.m. (Indian Standard Time) or such extended time as permitted by the Stock Exchanges.
- (e) Applications should not be submitted to the Banker to the Issue, our Company or the Registrar or the Lead Manager.
- (f) All Applicants, and in the case of Application in joint names, each of the joint Applicants, should mention their PAN allotted under the Income-tax Act, irrespective of the amount of the Application. Except for Applications on behalf of the Central or the State Government, the residents of Sikkim and the officials appointed by the courts, Applications without PAN will be considered incomplete and are liable to be rejected. With effect from August 16, 2010, the demat accounts for Investors for which PAN details have not been verified shall be "suspended for credit" and no Allotment and credit of Rights Equity Shares pursuant to the Issue shall be made into the accounts of such Investors.
- (g) Ensure that the demographic details such as address, PAN, DP ID, Client ID, folio number, bank account details and occupation ("Demographic Details") are updated, true and correct, in all respects. Investors applying under the Issue should note that on the basis of name of the Investors, DP ID and Client ID provided by them in the Application Form or the plain paper Applications, as the case may be, the Registrar will obtain Demographic Details from the Depository. Therefore, Investors applying under the Issue should carefully fill in their Depository Account details in the Application. These Demographic Details would be used for all correspondence with such Investors including mailing of the letters intimating unblocking of bank account of the respective Investor and/or refund. The Demographic Details given by the Investors in the Application Form would not be used for any other purposes by the Registrar. Hence, Investors are advised to update their Demographic Details as provided to their Depository Participants. The Allotment Advice and the intimation on unblocking of ASBA Account or refund (if any) would be mailed to the address of the Investor as per the Indian address provided to our Company or the Registrar or Demographic Details received from the Depositories. The Registrar will give instructions to the SCSBs for unblocking funds in the ASBA Account to the extent Rights Equity Shares are not Allotted to such Investor. Please note that any such delay shall be at the sole risk of the Investors and none of our Company, the SCSBs, Registrar or the Lead Manager shall be liable to compensate the Investor for any losses caused due to any such delay or be liable to pay any interest for such delay. In case no corresponding record is available with the Depositories that match three parameters, (a) names of the Investors (including the order of names of joint holders), (b) DP ID, and (c) Client ID, then such Application Forms are liable to be rejected.
- (h) By signing the Application Forms, Investors would be deemed to have authorised the Depositories to provide, upon request, to the Registrar, the required Demographic Details as available on its records.
- (i) For physical Applications through ASBA at Designated Branches of SCSB, signatures should be either in English or Hindi or in any other language specified in the Eighth Schedule to the Constitution of India. Signatures other than in any such language or thumb impression must be attested by a Notary Public or a Special Executive Magistrate under his/her official seal. The Investors must sign the Application as per the specimen signature recorded with the SCSB.
- (j) Investor will be solely responsible for any error or inaccurate detail provided in the Application. Our Company, the Lead Manager, SCSBs or the Registrar will not be liable for any such rejections.
- (k) In case of joint Applicants, reference, if any, will be made in the first Applicant's name and all communication will be addressed to the first Applicant.

- (1) All communication in connection with Application for the Rights Equity Shares, including any change in contact details of the Eligible Equity Shareholders should be addressed to the Registrar prior to the date of Allotment in the Issue quoting the name of the first/sole Applicant, folio number (for Eligible Equity Shareholders who hold Equity Shares in physical form as on Record Date)/DP ID and Client ID and Application Form number, as applicable. In case of any change in contact details of the Eligible Equity Shareholders, the Eligible Equity Shareholders should also send the intimation for such change to the respective depository participant, or to our Company or the Registrar in case of Eligible Equity Shareholders holding Equity Shares in physical form.
- (m) Investors are required to ensure that the number of Rights Equity Shares applied for by them do not exceed the prescribed limits under the applicable law.
- (n) Avoid applying on the Issue Closing Date due to risk of delay/ restrictions in making any physical Application.
- (o) An Applicant being an OCB is required not to be under the adverse notice of RBI and in order to apply for the Issue as an incorporated non-resident must do so in accordance with the FDI Policy and FEMA Rules.
- (p) Ensure that your PAN is linked with Aadhaar and you are in compliance with CBDT notification dated Feb 13, 2020 and press release dated June 25, 2021 and September 17, 2021.

#### Grounds for Technical Rejection

Applications made in the Issue are liable to be rejected on the following grounds:

- (a) DP ID, folio number and Client ID mentioned in Application does not match with the DP ID, folio number and Client ID records available with the Registrar.
- (b) Details of PAN mentioned in the Application does not match with the PAN records available with the Registrar.
- (c) Sending an Application to our Company, the Lead Manager, Registrar, Banker to the Issue, to a branch of a SCSB which is not a Designated Branch of the SCSB.
- (d) Insufficient funds are available in the ASBA Account with the SCSB for blocking the Application Money.
- (e) Funds in the ASBA Account whose details are mentioned in the Application Form having been frozen pursuant to regulatory orders.
- (f) Account holder not signing the Application or declaration mentioned therein.
- (g) Submission of more than one Application Form for Rights Entitlements available in a particular demat account.
- (h) Multiple Application Forms, including cases where an Investor submits Application Forms along with a plain paper Application.
- (i) Submitting the GIR number instead of the PAN (except for Applications on behalf of the Central or State Government, the residents of Sikkim and the officials appointed by the courts).
- (j) Applications by persons not competent to contract under the Indian Contract Act, 1872, except Applications by minors having valid demat accounts as per the Demographic Details provided by the Depositories.
- (k) Applications by SCSB on own account, other than through an ASBA Account in its own name with any other SCSB.
- (1) Application Forms which are not submitted by the Investors within the time periods prescribed in the Application Form and this Draft Letter of Offer.
- (m) Physical Application Forms not duly signed by the sole or joint Investors, as applicable.
- (n) Application Forms accompanied by stock invest, outstation cheques, post-dated cheques, money order, postal order or outstation demand drafts.
- (o) If an Investor is (a) debarred by SEBI; or (b) if SEBI has revoked the order or has provided any interim relief then failure to attach a copy of such SEBI order allowing the Investor to subscribe to their Rights Entitlements.
- (p) Applications which: (i) appears to our Company or its agents to have been executed in, electronically transmitted from or dispatched from the United States (other than from persons in the United States who are U.S. QIBs and "qualified purchasers" (as defined under the U.S. Investment Company Act of 1940, as amended and referred to in this Draft Letter of Offer as "QPs") or other jurisdictions where the offer and sale of the Equity Shares is not permitted under laws of such jurisdictions; (ii) does not include the relevant certifications set out in the Application Form, including to the effect that the person submitting and/or renouncing the Application Form is (a) both a U.S. QIB and a QP, if in the United States or a U.S. Person or (b) outside the United States and is a non-U.S. Person, and in each case such person is eligible to subscribe for the Equity Shares under applicable securities laws and is complying with laws of jurisdictions applicable to such person in connection with this Issue; and our Company shall not be bound to issue or allot any Equity Shares in respect of any such Application Form.

- (q) Applications which have evidence of being executed or made in contravention of applicable securities laws.
- (r) Application from Investors that are residing in U.S. address as per the depository records (other than from persons in the United States who are U.S. QIBs and QPs).
- (s) Applicants not having the requisite approvals to make application in the Issue.
- (t) IT IS MANDATORY FOR ALL THE INVESTORS APPLYING UNDER THIS ISSUE TO APPLY THROUGH THE ASBA PROCESS, TO RECEIVE THEIR RIGHTS EQUITY SHARES IN DEMATERIALISED FORM AND то THE SAME DEPOSITORY ACCOUNT/ CORRESPONDING PAN IN WHICH THE EQUITY SHARES ARE HELD BY THE INVESTOR AS ON THE RECORD DATE. ALL INVESTORS APPLYING UNDER THIS ISSUE SHOULD MENTION THEIR DEPOSITORY PARTICIPANT'S NAME, DP ID AND BENEFICIARY ACCOUNT NUMBER/ FOLIO NUMBER IN THE APPLICATION FORM. INVESTORS MUST ENSURE THAT THE NAME GIVEN IN THE APPLICATION FORM IS EXACTLY THE SAME AS THE NAME IN WHICH THE DEPOSITORY ACCOUNT IS HELD. IN CASE THE APPLICATION FORM IS SUBMITTED IN JOINT NAMES. IT SHOULD BE ENSURED THAT THE DEPOSITORY ACCOUNT IS ALSO HELD IN THE SAME JOINT NAMES AND ARE IN THE SAME SEQUENCE IN WHICH THEY APPEAR IN THE APPLICATION FORM OR PLAIN PAPER APPLICATIONS, AS THE CASE MAY BE.
- (u) Investors applying under this Issue should note that on the basis of name of the Investors, Depository Participant's name and identification number and beneficiary account number provided by them in the Application Form or the plain paper Applications, as the case may be, the Registrar will obtain Demographic Details from the Depository. Hence, Investors applying under this Issue should carefully fill in their Depository Account details in the Application.
- (v) These Demographic Details would be used for all correspondence with such Investors including mailing of the letters intimating unblocking of bank account of the respective Investor and/or refund. The Demographic Details given by the Investors in the Application Form would not be used for any other purposes by the Registrar. Hence, Investors are advised to update their Demographic Details as provided to their Depository Participants. By signing the Application Forms, the Investors would be deemed to have authorized the Depositories to provide, upon request, to the Registrar, the required Demographic Details as available on its records.
- (w) The Allotment advice and the email intimating unblocking of ASBA Account or refund (if any) would be emailed to the address of the Investor as per the email address provided to our Company or the Registrar or Demographic Details received from the Depositories. The Registrar will give instructions to the SCSBs for unblocking funds in the ASBA Account to the extent Rights Equity Shares are not allotted to such Investor. Please note that any such delay shall be at the sole risk of the Investors and none of our Company, the SCSBs or the Registrar shall be liable to compensate the Investor for any losses caused due to any such delay or be liable to pay any interest for such delay.
- (x) In case no corresponding record is available with the Depositories that match three parameters, (a) names of the Investors (including the order of names of joint holders), (b) the DP ID, and (c) the beneficiary account number, then such Application Forms s are liable to be rejected.
- (y) Application forms supported by the amount blocked from a third party bank account.

#### Multiple Applications

In case where multiple Applications are made using same demat account in respect of the same Rights Entitlement, such Applications shall be liable to be rejected. A separate Application can be made in respect of Rights Entitlements in each demat account of the Investors and such Applications shall not be treated as multiple applications. Similarly, a separate Application can be made against Equity Shares held in dematerialized form and Equity Shares held in physical form, and such Applications shall not be treated as multiple applications. Further, additional applications in relation to additional Rights Equity Shares with/without using additional Rights Entitlements will not be treated as multiple application. A separate Application can be made in respect of each scheme of a mutual fund registered with SEBI and such Applications shall not be treated as multiple applications. For details, see "- *Procedure for Applications by Mutual Funds*" on page 261.

In cases where Multiple Application Forms are submitted, including cases where (a) an Investor submits Application Forms along with a plain paper Application or (b) multiple plain paper Applications (c) or multiple applications through ASBA, such Applications shall be treated as multiple applications and are liable to be rejected, other than multiple applications submitted by our Promoter to meet the minimum subscription requirements applicable to the Issue as described in "General Information – Minimum Subscription" on page 83.

#### Procedure for Applications by certain categories of Investors

#### Procedure for Applications by FPIs

In terms of the SEBI FPI Regulations, the issue of Equity Shares to a single FPI or an investor group (which means the multiple entities having common ownership, directly or indirectly, of more than 50% or common control) must be below 10% of our post- Issue Equity Share capital. Further, in terms of FEMA Rules, the total holding by each FPI shall be below 10% of the total paid-up equity share capital of a company on a fully-diluted basis and the total holdings of all FPIs put together shall not exceed 24% of the paid-up equity share capital of a company on a fully diluted basis.

Further, pursuant to the FEMA Rules the investments made by a SEBI registered FPI in a listed Indian company will be reclassified as FDI if the total shareholding of such FPI increases to more than 10% of the total paid-up equity share capital on a fully diluted basis or 10% or more of the paid up value of each series of debentures or preference shares or warrants.

FPIs are permitted to participate in the Issue subject to compliance with conditions and restrictions which may be specified by the Government from time to time. FPIs who wish to participate in the Issue are advised to use the Application Form for non-residents. Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 21 of the SEBI FPI Regulations, an FPI may issue, subscribe to or otherwise deal in offshore derivative instruments (as defined under the SEBI FPI Regulations as any instrument, by whatever name called, which is issued overseas by an FPI against securities held by it that are listed or proposed to be listed on any recognised stock exchange in India, as its underlying) directly or indirectly, only in the event (i) such offshore derivative instruments are issued only to persons registered as Category I FPI under the SEBI FPI Regulations; (ii) such offshore derivative instruments are issued only to persons who are eligible for registration as Category I FPIs (where an entity has an investment manager who is from the Financial Action Task Force member country, the investment manager shall not be required to be registered as a Category I FPI); (iii) such offshore derivative instruments are issued after compliance with 'know your client' norms; and (iv) compliance with other conditions as may be prescribed by SEBI.

An FPI issuing offshore derivative instruments is also required to ensure that any transfer of offshore derivative instruments issued by or on its behalf, is carried out subject to inter alia the following conditions: (a) such offshore derivative instruments are transferred only to persons in accordance with the SEBI FPI Regulations; and (b) prior consent of the FPI is obtained for such transfer, except when the persons to whom the offshore derivative instruments are to be transferred to are pre – approved by the FPI.

#### Procedure for Applications by AIFs, FVCIs, VCFs and FDI route

The SEBI VCF Regulations and the SEBI FVCI Regulations prescribe, among other things, the investment restrictions on VCFs and FVCIs registered with SEBI. Further, the SEBI AIF Regulations prescribe, among other things, the investment restrictions on AIFs.

As per the SEBI VCF Regulations and SEBI FVCI Regulations, VCFs and FVCIs are not permitted to invest in listed companies pursuant to rights issues. Accordingly, applications by VCFs or FVCIs will not be accepted in the Issue. Further, venture capital funds registered as Category I AIFs, as defined in the SEBI AIF Regulations, are not permitted to invest in listed companies pursuant to rights issues. Accordingly, applications by venture capital funds registered as category I AIFs, as defined in the SEBI AIF Regulations by venture capital funds registered as category I AIFs, as defined in the SEBI AIF Regulations, will not be accepted in the Issue. Other categories of AIFs are permitted to apply in the Issue subject to compliance with the SEBI AIF Regulations. Such AIFs having bank accounts with SCSBs that are providing ASBA in cities / centres where such AIFs are located are mandatorily required to make use of the ASBA facility. Otherwise, applications of such AIFs are liable for rejection.

#### Procedure for Applications by NRIs

Investments by NRIs are governed by the FEMA Rules. Applications will not be accepted from NRIs that are ineligible to participate in the Issue under applicable securities laws. As per the FEMA Rules, an NRI or Overseas Citizen of India ("**OCI**") may purchase or sell capital instruments of a listed Indian company on repatriation basis, on a recognised stock exchange in India, subject to the conditions, inter alia, that the total holding by any individual NRI or OCI will not exceed 5% of the total paid- up equity capital on a fully diluted basis or should not exceed 5% of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all NRIs and OCIs put together will not exceed 10% of the total paid-

up equity capital on a fully diluted basis or shall not exceed 10% of the paid-up value of each series of debentures or preference shares or share warrants. The aggregate ceiling of 10% may be raised to 24%, if a special resolution to that effect is passed by the general body of the Indian company.

Further, in accordance with press note 3 of 2020, the FDI Policy has been amended to state that all investments by entities incorporated in a country which shares land border with India or where beneficial owner of an investment into India is situated in or is a citizen of any such country ("**Restricted Investors**"), will require prior approval of the Government of India. It is not clear from the press note whether or not an issue of the Rights Equity Shares to Restricted Investors will also require prior approval of the Government of India and each Investor should seek independent legal advice about its ability to participate in the Issue. In the event such prior approval has been obtained, the Investor shall intimate our Company and the Registrar about such approval within the Issue Period.

### Procedure for Applications by Mutual Funds

Applications made by asset management companies or custodians of Mutual Funds should clearly and specifically state names of the concerned schemes for which such Applications are made.

In case of a Mutual Fund, a separate Application can be made in respect of each scheme of the Mutual Fund registered with SEBI and such Applications in respect of more than one scheme of the Mutual Fund will not be treated as multiple Applications provided that the Applications clearly indicate the scheme concerned for which the Application has been made.

No Mutual Fund scheme shall invest more than 10% of its net asset value in equity shares or equity related instruments of any single company provided that the limit of 10% shall not be applicable for investments in case of index funds or sector or industry specific schemes. No Mutual Fund under all its schemes should own more than 10% of any company's paid-up share capital carrying voting rights.

### Procedure for applications by Systemically Important NBFCs

In case of application made by Systemically Important NBFCs registered with the RBI, (i) the certificate of registration issued by the RBI under Section 45 –IA of the RBI Act, 1934 and (ii) networth certificate from its statutory auditors or any independent chartered accountant based on the last audited financial statements is required to be attached to the application.

#### Last date for Application

The last date for submission of the duly filled in the Application Form or a plain paper Application is  $[\bullet]$ ,  $[\bullet]$ , i.e., Issue Closing Date. Our Board or any committee thereof may extend the said date for such period as it may determine from time to time, subject to the Issue Period not exceeding 30 days from the Issue Opening Date (inclusive of the Issue Opening Date).

If the Application Form is not submitted with an SCSB, uploaded with the Stock Exchanges and the Application Money is not blocked with the SCSB, on or before the Issue Closing Date or such date as may be extended by our Board or any committee thereof, the invitation to offer contained in this Draft Letter of Offer shall be deemed to have been declined and our Board or any committee thereof shall be at liberty to dispose of the Equity Shares hereby offered, as set out in "- *Basis of Allotment*" on page 269.

Please note that on the Issue Closing Date, Applications through ASBA process will be uploaded until 5.00 p.m. (Indian Standard Time) or such extended time as permitted by the Stock Exchanges. Please ensure that the Application Form and necessary details are filled in. In place of Application number, Investors can mention the reference number of the e-mail received from Registrar informing about their Rights Entitlement or last eight digits of the demat account. Alternatively, SCSBs may mention their internal reference number in place of application number.

#### Withdrawal of Application

An Investor who has applied in the Issue may withdraw their Application at any time during Issue Period by approaching the SCSB where application is submitted. However, no Investor, applying through ASBA facility, may withdraw their Application post 5.00 p.m. (Indian Standard Time) on the Issue Closing Date.

#### Disposal of Application and Application Money

No acknowledgment will be issued for the Application Money received by our Company. However, the Designated Branches of the SCSBs receiving the Application Form will acknowledge its receipt by stamping and returning the acknowledgment slip at the bottom of each Application Form.

Our Board reserves its full, unqualified and absolute right to accept or reject any Application, in whole or in part, and in either case without assigning any reason thereto. In case an Application is rejected in full, the whole of the Application Money will be unblocked in the respective ASBA Accounts. Wherever an Application is rejected in part, the balance of Application Money, if any, after adjusting any money due on Rights Equity Shares Allotted, will be refunded / unblocked in the respective bank accounts from which Application Money was received / ASBA Accounts of the Investor within a period of four days from the Issue Closing Date. In case of failure to do so, our Company shall pay interest at such rate and within such time as specified under applicable law.

For further instructions, please read the Application Form carefully.

# III. CREDIT OF RIGHTS ENTITLEMENTS IN DEMAT ACCOUNTS OF ELIGIBLE EQUITY SHAREHOLDERS

#### <u>Rights Entitlements</u>

As your name appears as a beneficial owner in respect of the issued and paid-up Equity Shares held in dematerialised form or appears in the register of members of our Company as an Eligible Equity Shareholder in respect of our Equity Shares held in physical form, as on the Record Date, you may be entitled to subscribe to the number of Rights Equity Shares as set out in the Rights Entitlement Letter.

Eligible Equity Shareholders can also obtain the details of their respective Rights Entitlements from the website of the Registrar (i.e., https://rights.cameoindia.com/sepc3) by entering their DP ID and Client ID or folio number (for Eligible Equity Shareholders who hold Equity Shares in physical form as on Record Date) and PAN. The link for the same shall also be available on the website of our Company (i.e., www.sepc.in).

In this regard, our Company has made necessary arrangements with NSDL and CDSL for crediting of the Rights Entitlements to the demat accounts of the Eligible Equity Shareholders in a dematerialized form. A separate ISIN for the Rights Entitlements has also been generated which is [•]. The said ISIN shall remain frozen (for debit) until the Issue Opening Date. The said ISIN shall be suspended for transfer by the Depositories post the Issue Closing Date.

Additionally, our Company will submit the details of the total Rights Entitlements credited to the demat accounts of the Eligible Equity Shareholders and the demat suspense escrow account to the Stock Exchanges after completing the corporate action. The details of the Rights Entitlements with respect to each Eligible Equity Shareholders can be accessed by such respective Eligible Equity Shareholders on the website of the Registrar after keying in their respective details along with other security control measures implemented thereat.

Rights Entitlements shall be credited to the respective demat accounts of Eligible Equity Shareholders before the Issue Opening Date only in dematerialised form. Further, if no Application is made by the Eligible Equity Shareholders of Rights Entitlements on or before Issue Closing Date, such Rights Entitlements shall lapse and shall be extinguished after the Issue Closing Date. No Rights Equity Shares for such lapsed Rights Entitlements will be credited, even if such Rights Entitlements were purchased from market and purchaser will lose the premium paid to acquire the Rights Entitlements. Persons who are credited the Rights Entitlements are required to make an Application to apply for Rights Equity Shares offered under Issue for subscribing to the Rights Equity Shares offered under Issue.

If Eligible Equity Shareholders holding Equity Shares in physical form as on Record Date, have not provided the details of their demat accounts to our Company or to the Registrar, they are required to provide their demat account details to our Company or the Registrar not later than two clear Working Days prior to the Issue Closing Date, to enable the credit of the Rights Entitlements by way of transfer from the demat suspense escrow account to their respective demat accounts, at least one day before the Issue Closing Date. Such Eligible Equity Shareholders holding shares in physical form can update the details of their respective demat accounts on the website of the

Registrar (i.e. https://rights.cameoindia.com/sepc3). Such Eligible Equity Shareholders can make an Application only after the Rights Entitlements is credited to their respective demat accounts.

# In accordance with Regulation 77A of the SEBI ICDR Regulations read with the SEBI Master Circular, the credit of Rights Entitlements and Allotment of Rights Equity Shares shall be made in dematerialized form only.

Prior to the Issue Opening Date, our Company shall credit the Rights Entitlements to (i) the demat accounts of the Eligible Equity Shareholders holding the Equity Shares in dematerialised form; and (ii) a demat suspense escrow account (namely, "SEPC Limited – Rights Issue Suspense Escrow Demat Account") opened by our Company, for the Eligible Equity Shareholders which would comprise Rights Entitlements relating to (a) Equity Shares held in the account of the IEPF authority; or (b) the demat accounts of the Eligible Equity Shareholder which are frozen or the Equity Shares which are lying in the unclaimed suspense account (including those pursuant to Regulation 39 of the SEBI LODR Regulations) or details of which are unavailable with our Company or with the Registrar on the Record Date; or (c) Equity Shares held by Eligible Equity Shareholders holding Equity Shareholders to our Company or Registrar; or (d) credit of the Rights Entitlements returned/reversed/failed; or (e) the ownership of the Equity Shares currently under dispute, including any court proceedings, if any; or (f) non-institutional equity shareholders.

Eligible Equity Shareholders are requested to provide relevant details (such as copies of self-attested PAN and client master sheet of demat account etc., details/ records confirming the legal and beneficial ownership of their respective Equity Shares) to our Company or the Registrar not later than two clear Working Days prior to the Issue Closing Date, i.e., by [•], [•] to enable the credit of their Rights Entitlements by way of transfer from the demat suspense escrow account to their demat account at least one day before the Issue Closing Date, to enable such Eligible Equity Shareholders to make an application in the Issue, and this communication shall serve as an intimation to such Eligible Equity Shareholders in this regard.

Such Eligible Equity Shareholders are also requested to ensure that their demat account, details of which have been provided to our Company or the Registrar is active to facilitate the aforementioned transfer.

#### IV. RENUNCIATION AND TRADING OF RIGHTS ENTITLEMENT

• <u>Renouncees</u>

All rights and obligations of the Eligible Equity Shareholders in relation to Applications and refunds pertaining to the Issue shall apply to the Renouncee(s) as well.

• <u>Renunciation of Rights Entitlements</u>

The Issue includes a right exercisable by Eligible Equity Shareholders to renounce the Rights Entitlements credited to their respective demat account either in full or in part.

The renunciation from non-resident Eligible Equity Shareholder(s) to resident Indian(s) and vice versa shall be subject to provisions of FEMA Rules and other circular, directions, or guidelines issued by RBI or the Ministry of Finance from time to time. However, the facility of renunciation shall not be available to or operate in favour of an Eligible Equity Shareholders being an erstwhile OCB unless the same is in compliance with the FEMA Rules and other circular, directions, or guidelines issued by RBI or the Ministry of Finance from time to time.

The renunciation of Rights Entitlements credited in your demat account can be made either by sale of such Rights Entitlements, using the secondary market platform of the Stock Exchanges or through an off market transfer.

#### • <u>Procedure for Renunciation of Rights Entitlements</u>

The Eligible Equity Shareholders may renounce the Rights Entitlements, credited to their respective demat accounts, either in full or in part (a) by using the secondary market platform of the Stock Exchanges (the "**On Market Renunciation**"); or (b) through an off market transfer (the "**Off Market Renunciation**"), during the Renunciation Period. The Investors should have the demat Rights Entitlements credited / lying in his/her own

demat account prior to the renunciation. The trades through On Market Renunciation and Off Market Renunciation will be settled by transferring the Rights Entitlements through the depository mechanism.

In accordance with the SEBI Master Circular, the resident Eligible Equity Shareholders, who hold Equity Shares in physical form as on Record Date shall be required to provide their demat account details to our Company or the Registrar to the Issue for credit of REs not later than two Working Days prior to Issue Closing Date, such that credit of REs in their demat account takes place at least one day before Issue Closing Date, thereby enabling them to renounce their Rights Entitlements through Off Market Renunciation.

Investors may be subject to adverse foreign, state or local tax or legal consequences as a result of trading in the Rights Entitlements. Investors who intend to trade in the Rights Entitlements should consult their tax advisor or stock-broker regarding any cost, applicable taxes, charges and expenses (including brokerage) that may be levied for trading in Rights Entitlements.

Please note that the Rights Entitlements which are neither renounced nor subscribed by the Investors on or before the Issue Closing Date shall lapse and shall be extinguished after the Issue Closing Date.

### • <u>Payment Schedule of Rights Equity Shares</u>

₹[•] per Rights Equity Share (including premium of ₹[•] per Rights Equity Share) shall be payable on Application.

The Lead Manager and our Company accept no responsibility to bear or pay any cost, applicable taxes, charges and expenses (including brokerage), and such costs will be incurred solely by the Investors.

### (a) On Market Renunciation

The Eligible Equity Shareholders may renounce the Rights Entitlements, credited to their respective demat accounts by trading/selling them on the secondary market platform of the Stock Exchanges through a registered stock-broker in the same manner as the existing Equity Shares of our Company. In this regard, in terms of provisions of the SEBI ICDR Regulations and the SEBI Master Circular, the Rights Entitlements credited to the respective demat accounts of the Eligible Equity Shareholders shall be admitted for trading on the the Stock Exchanges under ISIN: [•] subject to requisite approvals. Prior to the Issue Opening Date, our Company will obtain the approval from the Stock Exchanges for trading of Rights Entitlements. No assurance can be given regarding the active or sustained On Market Renunciation or the price at which the Rights Entitlements will trade. The details for trading in Rights Entitlements will be as specified by the Stock Exchanges from time to time.

The Rights Entitlements are tradable in dematerialized form only. The market lot for trading of Rights Entitlements is 1 (one) Rights Entitlements.

The On Market Renunciation shall take place only during the Renunciation Period for On Market Renunciation, i.e., from  $[\bullet]$ ,  $[\bullet]$  to  $[\bullet]$ ,  $[\bullet]$  (both days inclusive). The Investors holding the Rights Entitlements who desire to sell their Rights Entitlements will have to do so through their registered stock-brokers by quoting the ISIN:  $[\bullet]$  and indicating the details of the Rights Entitlements they intend to trade. The Investors can place order for sale of Rights Entitlements only to the extent of Rights Entitlements available in their demat account.

The On Market Renunciation shall take place electronically on secondary market platform of the Stock Exchanges under automatic order matching mechanism and on T+1 rolling settlement basis', where 'T' refers to the date of trading. The transactions will be settled on trade-for-trade basis. Upon execution of the order, the stock-broker will issue a contract note in accordance with the requirements of the Stock Exchanges and the SEBI.

# (b) Off Market Renunciation

The Eligible Equity Shareholders may renounce the Rights Entitlements, credited to their respective demat accounts by way of an off market transfer through a depository participant. The Rights Entitlements can be transferred in dematerialised form only. Eligible Equity Shareholders are requested to ensure that renunciation through off market transfer is completed in such a manner that the Rights Entitlements are credited to the demat

account of the Renouncees on or prior to the Issue Closing Date to enable Renouncees to subscribe to the Rights Equity Shares in the Issue.

The Investors holding the Rights Entitlements who desire to transfer their Rights Entitlements will have to do so through their depository participant by issuing a delivery instruction slip quoting the ISIN: [•], the details of the buyer and the details of the Rights Entitlements they intend to transfer. The buyer of the Rights Entitlements (unless already having given a standing receipt instruction) has to issue a receipt instruction slip to their depository participant. The Investors can transfer Rights Entitlements only to the extent of Rights Entitlements available in their demat account.

The instructions for transfer of Rights Entitlements can be issued during the working hours of the depository participants.

The detailed rules for transfer of Rights Entitlements through off market transfer shall be as specified by the NSDL and CDSL from time to time.

The renunciation from non-resident Eligible Equity Shareholder(s) to resident Indian(s) and *vice versa* shall be subject to provisions of FEMA Rules and other circular, directions, or guidelines issued by RBI or the Ministry of Finance from time to time. However, the facility of renunciation shall not be available to or operate in favour of an Eligible Equity Shareholders being an erstwhile OCB unless the same is in compliance with the FEMA Rules and other circular, directions, or guidelines issued by RBI or the Ministry of Finance from time to time.

### V. MODE OF PAYMENT

All payments against the Application Forms shall be made only through ASBA facility. The Registrar will not accept any payments against the Application Forms, if such payments are not made through ASBA facility.

The Investor agrees to block the entire amount payable on Application with the submission of the Application Form, by authorizing the SCSB to block an amount, equivalent to the amount payable on Application, in the Investor's ASBA Account. The SCSB may reject the application at the time of acceptance of Application Form if the ASBA Account, details of which have been provided by the Investor in the Application Form does not have sufficient funds equivalent to the amount payable on Application mentioned in the Application Form. Subsequent to the acceptance of the Application by the SCSB, our Company would have a right to reject the Application on technical grounds as set forth in this Draft Letter of Offer.

After verifying that sufficient funds are available in the ASBA Account details of which are provided in the Application Form, the SCSB shall block an amount equivalent to the Application Money mentioned in the Application Form until the Transfer Date. On the Transfer Date, upon receipt of intimation from the Registrar, of the receipt of minimum subscription and pursuant to the finalization of the Basis of Allotment as approved by the Designated Stock Exchange, the SCSBs shall transfer such amount as per the Registrar's instruction from the ASBA Account into the Allotment Account(s) which shall be a separate bank account maintained by our Company in accordance with sub-section (3) of Section 40 of the Companies Act, 2013. The balance amount remaining after the finalisation of the Basis of Allotment on the Transfer Date shall be unblocked by the SCSBs on the basis of the instructions issued in this regard by the Registrar to the respective SCSB.

In terms of RBI Circular DBOD No. FSC BC 42/24.47.00/2003- 04 dated November 5, 2003, the stock invest scheme has been withdrawn. Hence, payment through stock invest would not be accepted in the Issue.

#### Mode of payment for Resident Investors

All payments on the Application Forms shall be made only through ASBA facility. Applicants are requested to strictly adhere to these instructions.

#### Mode of payment for Non-Resident Investors

As regards the Application by non-resident Investors, payment must be made only through ASBA facility and using permissible accounts in accordance with FEMA, FEMA Rules and requirements prescribed by RBI and subject to the following:

- 1. In case where repatriation benefit is available, interest, dividend, sales proceeds derived from the investment in Rights Equity Shares can be remitted outside India, subject to tax, as applicable according to the Income tax Act. However, please note that conditions applicable at the time of original investment in our Company by the Eligible Equity Shareholder including repatriation shall not change and remain the same for subscription in the Issue or subscription pursuant to renunciation in the Issue.
- 2. Subject to the above, in case Rights Equity Shares are Allotted on a non-repatriation basis, the dividend and sale proceeds of the Rights Equity Shares cannot be remitted outside India.
- 3. In case of an Application Form received from non-residents, Allotment, refunds and other distribution, if any, will be made in accordance with the guidelines and rules prescribed by RBI as applicable at the time of making such Allotment, remittance and subject to necessary approvals.
- 4. Application Forms received from non-residents/ NRIs, or persons of Indian origin residing abroad for Allotment of Rights Equity Shares shall, amongst other things, be subject to conditions, as may be imposed from time to time by RBI under FEMA, in respect of matters including Refund of Application Money and Allotment.
- 5. In the case of NRIs who remit their Application Money from funds held in FCNR/NRE Accounts, refunds and other disbursements, if any shall be credited to such account.
- 6. Non-resident Renouncees who are not Eligible Equity Shareholders must submit regulatory approval for applying for Additional Rights Equity Shares.

### VI.BASIS FOR THE ISSUE AND TERMS OF THE ISSUE

The Rights Equity Shares are being offered for subscription to the Eligible Equity Shareholders whose names appear as beneficial owners as per the list to be furnished by the Depositories in respect of our Equity Shares held in dematerialised form and on the register of members of our Company in respect of our Equity Shares held in physical form at the close of business hours on the Record Date.

For principal terms of Issue such as face value, Issue Price, Rights Entitlement ratio, see "*The Issue*" beginning on page 76.

#### Fractional Entitlements

The Rights Equity Shares are being offered on a rights basis to Eligible Equity Shareholders in the ratio of  $[\bullet]$ Rights Equity Shares for every  $[\bullet]$  Equity Shares held on the Record Date. For Equity Shares being offered on a rights basis under the Issue, if the shareholding of any of the Eligible Equity Shareholders is less than  $[\bullet]$ Rights Equity Shares or not in the multiple of  $[\bullet]$ , the fractional entitlement of such Eligible Equity Shareholders shall be ignored in the computation of the Rights Entitlement. However, the Eligible Equity Shareholders whose fractional entitlements are being ignored, will be given preferential consideration for the allotment of one additional Equity Share each if they apply for additional Equity Shares over and above their rights entitlement, if any.

For example, if an Eligible Equity Shareholder holds [•] Equity Shares, such Equity Shareholder will be entitled to [•] Equity Share and will also be given a preferential consideration for the Allotment of one Additional Rights Equity Share if such Eligible Equity Shareholder has applied for Additional Rights Equity Shares, over and above his/her Rights Entitlements, subject to availability of Rights Equity Shares in the Issue post allocation towards Rights Entitlements applied for.

Further, the Eligible Equity Shareholders holding less than [•] Equity Shares shall have 'zero' entitlement in the Issue. Such Eligible Equity Shareholders are entitled to apply for additional Equity Shares and will be given preference in the allotment of one additional Equity Share if, such Eligible Equity Shareholders apply for the additional Equity Shares. However, they cannot renounce the same in favour of third parties and the application forms shall be non-negotiable.

#### <u>Ranking</u>

The Rights Equity Shares to be issued and Allotted pursuant to the Issue shall be subject to the provisions of this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter, the Application Form, and the Memorandum of Association and the Articles of Association, the provisions of the Companies Act, 2013, FEMA, the SEBI ICDR Regulations, the SEBI LODR Regulations, and the guidelines, notifications and regulations issued by SEBI, the Government of India and other statutory and regulatory authorities from time to time, the terms of the Listing Agreements entered into by our Company with the Stock

Exchanges and the terms and conditions as stipulated in the Allotment advice. The Rights Equity Shares to be issued and Allotted under the Issue shall rank *pari passu* with the existing Equity Shares, in all respects including dividends.

## Listing and trading of the Rights Equity Shares to be issued pursuant to the Issue

Subject to receipt of the listing and trading approvals, the Rights Equity Shares proposed to be issued on a rights basis shall be listed and admitted for trading on NSE and BSE. Unless otherwise permitted by the SEBI ICDR Regulations, the Rights Equity Shares Allotted pursuant to the Issue will be listed as soon as practicable and all steps for completion of necessary formalities for listing and commencement of trading in the Rights Equity Shares will be taken within such period prescribed under the SEBI ICDR Regulations. Our Company has received in-principle approval from the BSE and NSE through their letters bearing reference number [•] dated [•] and [•] dated [•], respectively. Our Company will apply to the Stock Exchanges for final approval for the listing and trading of the Rights Equity Shares subsequent to its Allotment.

No assurance can be given regarding the active or sustained trading in the Rights Equity Shares or the price at which the Rights Equity Shares offered under the Issue will trade after the listing thereof. The existing Equity Shares are listed and traded on BSE Limited (Scrip Code: 532945) and NSE (Symbol: SEPC) under the ISIN: INE964H01014. The Rights Equity Shares shall be credited to a temporary ISIN which will be frozen until the receipt of the final listing/ trading approvals from the Stock Exchanges.

Upon receipt of such listing and trading approvals, the Rights Equity Shares shall be debited from such temporary ISIN and credited to the new ISIN for the Rights Equity Shares and thereafter be available for trading and the temporary ISIN shall be permanently deactivated in the depository system of CDSL and NSDL.

The listing and trading of the Rights Equity Shares issued pursuant to the Issue shall be based on the current regulatory framework then applicable. Accordingly, any change in the regulatory regime would affect the listing and trading schedule.

In case our Company fails to obtain listing or trading permission from the Stock Exchanges, our Company shall refund through verifiable means/unblock the respective ASBA Accounts, the entire monies received/blocked within four days of receipt of intimation from the Stock Exchanges, rejecting the application for listing of the Rights Equity Shares, and if any such money is not refunded/ unblocked within four days after our Company becomes liable to repay it, our Company and every director of our Company who is an officer-in-default shall, on and from the expiry of the fourth day, be jointly and severally liable to repay that money with interest at rates prescribed under applicable law.

• Subscription to the Issue by our Promoter and members of the Promoter Group

For details of the intent and extent of subscription by our Promoter, see "Capital Structure – Intention and extent of participation by our Promoter and Promoter Group in the Issue" on page 84.

# VII. GENERAL TERMS OF THE ISSUE

• <u>Market Lot</u>

The Equity Shares of our Company shall be tradable only in dematerialized form. The market lot for Equity Shares in dematerialised mode is one Equity Share.

• Joint Holders

Where two or more persons are registered as the holders of any Equity Shares, they shall be deemed to hold the same as the joint holders with the benefit of survivorship subject to the provisions contained in our Articles of Association. In case of Equity Shares held by joint holders, the Application submitted in physical mode to the Designated Branch of the SCSBs would be required to be signed by all the joint holders (in the same order as appearing in the records of the Depository) to be considered as valid for allotment of Equity Shares offered in the Issue.

• <u>Nomination</u>

Nomination facility is available in respect of the Equity Shares in accordance with the provisions of the Section 72 of the Companies Act, 2013 read with Rule 19 of the Companies (Share Capital and Debenture) Rules, 2014. Since the Allotment is in dematerialised form, there is no need to make a separate nomination for the Equity Shares to be Allotted in the Issue. Nominations registered with the respective DPs of the Investors would prevail. Any Investor holding Equity Shares in dematerialised form and desirous of changing the existing nomination is requested to inform its Depository Participant.

### • <u>Arrangements for Disposal of Odd Lots</u>

The Equity Shares shall be traded in dematerialised form only and, therefore, the marketable lot shall be one Equity Share and hence, no arrangements for disposal of odd lots are required.

### • <u>Restrictions on transfer and transmission of shares and on their consolidation/splitting</u>

There are no restrictions on transfer and transmission and on their consolidation/splitting of shares issued pursuant to this Issue. However, the Investors should note that pursuant to provisions of the SEBI LODR Regulations, with effect from April 1, 2019, except in case of transmission or transposition of securities, the request for transfer of securities shall not effected unless the securities are held in the dematerialized form with a depository.

• <u>Notices</u>

In accordance with the SEBI ICDR Regulations and the SEBI Master Circular, and MCA General Circular No. 21/2020 dated May 11, 2020, our Company will send through email and speed post, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be sent/ dispatched only to the Eligible Equity Shareholders who have provided Indian address. In case such Eligible Equity Shareholders have provided their valid e-mail address, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material address and in case such Eligible Equity Shareholders have not provided their e-mail address, then, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be sent only to their valid e-mail address and in case such Eligible Equity Shareholders have not provided their e-mail address, then, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be physically dispatched, on a reasonable effort basis, to the Indian addresses provided by them.

All notices to the Eligible Equity Shareholders required to be given by our Company shall be published in one English language national daily newspaper with wide circulation, one Hindi language national daily newspaper with wide circulation (Tamil also being the regional language in the place where our Registered Office is located).

This Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer and the Application Form shall also be submitted with the the Stock Exchanges for making the same available on its website.

#### • <u>Offer to Non-Resident Eligible Equity Shareholders/Investors</u>

As per Rule 7 of the FEMA Rules, RBI has given general permission to a person resident outside India and having investment in an Indian company to make investment in rights equity shares issued by such company subject to certain conditions. Further, as per the Master Direction on Foreign Investment in India dated January 4, 2018 issued by RBI, non-residents may, amongst other things, subject to the conditions set out therein (i) subscribe for additional shares over and above their rights entitlements; (ii) renounce the shares offered to them either in full or part thereof in favour of a person named by them; or (iii) apply for the shares renounced in their favour. Applications received from NRIs and non-residents for allotment of Rights Equity Shares shall be, amongst other things, subject to the conditions imposed from time to time by RBI under FEMA in the matter of Application, refund of Application Money, Allotment of Rights Equity Shares and issue of Rights Entitlement Letters/ letters of Allotment/Allotment advice.

If a non-resident or NRI Investor has specific approval from RBI or any other governmental authority, in connection with his shareholding in our Company, such person should enclose a copy of such approval with the Application details and send it to the Registrar at priya@cameoindia.com. It will be the sole responsibility of the investors to ensure that the necessary approval from the RBI or the governmental authority is valid in order to make any investment in the Issue and the Lead Manager and our Company will not be responsible for any such allotments made by relying on such approvals.

The Abridged Letter of Offer, the Rights Entitlement Letter and Application Form shall be sent only to the Indian addresses of the non-resident Eligible Equity Shareholders on a reasonable efforts basis, who have provided an Indian address to our Company and located in jurisdictions where the offer and sale of the Rights Equity Shares may be permitted under laws of such jurisdictions. Eligible Equity Shareholders can access this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer and the Application Form (provided that the Eligible Equity Shareholder is eligible to subscribe for the Rights Equity Shares under applicable securities laws) from the websites of the Registrar, our Company, the Lead Manager and the Stock Exchanges.

Further, Application Forms will be made available at Registered Office of our Company for the non-resident Indian Applicants. Our Board may at its absolute discretion, agree to such terms and conditions as may be stipulated by RBI while approving the Allotment. The Rights Equity Shares purchased by non-residents shall be subject to the same conditions including restrictions in regard to the repatriation as are applicable to the original Equity Shares against which Rights Equity Shares are issued on rights basis. In case of change of status of holders, i.e., from resident to non-resident, a new demat account must be opened.

Any Application from a demat account which does not reflect the accurate status of the Applicant is liable to be rejected at the sole discretion of our Company and the Lead Manager.

### ALLOTMENT OF THE RIGHTS EQUITY SHARES IN DEMATERIALIZED FORM

PLEASE NOTE THAT THE RIGHTS EQUITY SHARES APPLIED FOR IN THE ISSUE CAN BE ALLOTTED ONLY IN DEMATERIALIZED FORM AND TO THE SAME DEPOSITORY ACCOUNT IN WHICH OUR EQUITY SHARES ARE HELD BY SUCH INVESTOR ON THE RECORD DATE. FOR DETAILS, SEE "- ALLOTMENT ADVICE OR REFUND/ UNBLOCKING OF ASBA ACCOUNTS" ON PAGE 270.

# VIII. ISSUE SCHEDULE

Issue Opening Date	[•]
Last date for receiving requests for Application Form and Rights Entitlement	[•]
Letter#	
Issue Closing Date	[•]
Finalising the basis of allotment with the Designated Stock Exchange	[•]
Date of Allotment (on or about)	[•]
Initiation of refunds	[•]
Date of credit (on or about)	[•]
Date of listing (on or about)	[•]

\*Our Board may, however, decide to extend the Issue Period as it may determine from time to time but not exceeding 30 days from the Issue Opening Date (inclusive of the Issue Opening Date).

\*\*Investors are advised to ensure that the Application Forms are submitted on or before the Issue Closing Date. Our Company, the Lead Manager and/or the Registrar to the Issue will not be liable for any loss on account of non-submission of Application Forms or on before the Issue Closing Date.

#Eligible Equity Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renouncee(s) on or prior to the Issue Closing Date.

Please note that if Eligible Equity Shareholders holding Equity Shares in physical form as on Record Date, have not provided the details of their demat accounts to our Company or to the Registrar, they are required to provide their demat account details to our Company or the Registrar not later than two clear Working Days prior to the Issue Closing Date, i.e., [•], [•] to enable the credit of the Rights Entitlements by way of transfer from the demat suspense escrow account to their respective demat accounts, at least one day before the Issue Closing Date, i.e., [•], [•].

# **IX.BASIS OF ALLOTMENT**

Subject to the provisions contained in this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter, the Application Form, the Articles of Association and the approval of the Designated Stock Exchange, our Board will proceed to Allot the Rights Equity Shares in the following order of priority:

- (a) Full Allotment to those Eligible Equity Shareholders who have applied for their Rights Entitlements of Rights Equity Shares either in full or in part and also to the Renouncee(s) who has or have applied for Rights Equity Shares renounced in their favour, in full or in part, as adjusted for fraction entitlement.
- (b) Eligible Equity Shareholders whose fractional entitlements are being ignored and Eligible Equity Shareholders with zero entitlement, would be given preference in allotment of one Additional Rights Equity Share each if they apply for Additional Rights Equity Shares. Allotment under this head shall be considered if there are any unsubscribed Rights Equity Shares after allotment under (a) above. If number of Rights Equity Shares required for Allotment under this head are more than the number of Rights Equity Shares available after Allotment under (a) above, the Allotment would be made on a fair and equitable basis in consultation with the Designated Stock Exchange and will not be a preferential allotment.
- (c) Allotment to the Eligible Equity Shareholders who having applied for all the Rights Equity Shares offered to them as part of the Issue, have also applied for Additional Rights Equity Shares. The Allotment of such Additional Rights Equity Shares will be made as far as possible on an equitable basis having due regard to the number of Equity Shares held by them on the Record Date, provided there are any unsubscribed Rights Equity Shares will be at the sole discretion of our Board in consultation with the Designated Stock Exchange, as a part of the Issue and will not be a preferential allotment.
- (d) Allotment to Renouncees who having applied for all the Rights Equity Shares renounced in their favour, have applied for Additional Rights Equity Shares provided there is surplus available after making full Allotment under (a), (b) and (c) above. The Allotment of such Rights Equity Shares will be made on a proportionate basis in consultation with the Designated Stock Exchange, as a part of the Issue and will not be a preferential allotment.
- (e) Allotment to any other person, subject to applicable laws, that our Board may deem fit, provided there is surplus available after making Allotment under (a), (b), (c) and (d) above, and the decision of our Board in this regard shall be final and binding.

After taking into account Allotment to be made under (a) to (d) above, if there is any unsubscribed portion, the same shall be deemed to be 'unsubscribed'.

Upon approval of the Basis of Allotment by the Designated Stock Exchange, the Registrar shall send to the Controlling Branches, a list of the Investors who have been allocated Rights Equity Shares in the Issue, along with:

- 1. The amount to be transferred from the ASBA Account to the separate bank account opened by our Company for the Issue, for each successful Application;
- 2. The date by which the funds referred to above, shall be transferred to the aforesaid bank account; and
- 3. The details of rejected ASBA applications, if any, to enable the SCSBs to unblock the respective ASBA Accounts.

Further, the list of Applicants eligible for refund with corresponding amount will also be shared with Banker to the Issue to refund such Applicants.

# X. ALLOTMENT ADVICE OR REFUND/ UNBLOCKING OF ASBA ACCOUNTS

Our Company will send/ dispatch Allotment advice, refund intimations or demat credit of securities and/or letters of regret, only to the Eligible Equity Shareholders who have provided Indian address. In case such Eligible Equity Shareholders have provided their valid e-mail address, Allotment advice, refund intimations or demat credit of securities and/or letters of regret will be sent only to their valid e-mail address and in case such Eligible Equity Shareholders have not provided their e-mail address, then the Allotment advice, refund intimations or demat credit of securities and/or letters of regret will be dispatched, on a reasonable effort basis, to the Indian addresses provided by them; along with crediting the Allotted Equity Shares to the respective beneficiary accounts (only in dematerialised mode) or in a demat suspense account (in respect of Eligible Equity Shareholders holding Equity Shares in physical form on the Allotment Date) or issue instructions for unblocking the funds in the respective ASBA Accounts, if any, within a period of 1 day from the finalisation of Basis of allotment T+1, T being the date

of approval of basis of allotment. In case of failure to do so, our Company and our Directors who are "officers in default" shall pay interest at 15% p.a. and such other rate as specified under applicable law from the expiry of such 1 day' period.

The Rights Entitlements will be credited in the dematerialized form using electronic credit under the depository system and the Allotment advice shall be sent, through a mail, to the Indian mail address provided to our Company or at the address recorded with the Depository.

In the case of non-resident Investors who remit their Application Money from funds held in the NRE or the FCNR Accounts, unblocking refunds and/or payment of interest or dividend and other disbursements, if any, shall be credited to such accounts.

Where an Applicant has applied for Additional Rights Equity Shares in the Issue and is Allotted a lesser number of Rights Equity Shares than applied for, the excess Application Money paid/blocked shall be refunded/unblocked. The unblocking of ASBA funds / refund of monies shall be completed be within such period as prescribed under the SEBI ICDR Regulations. In the event that there is a delay in making refunds beyond such period as prescribed under applicable law, our Company shall pay the requisite interest at such rate as prescribed under applicable law.

#### XI.PAYMENT OF REFUND

### • <u>Mode of making refunds</u>

In case of Applicants not eligible to make an application through ASBA process, the payment of refund, if any, including in the event of oversubscription or failure to list or otherwise would be done through unblocking amounts blocked using ASBA facility.

### • <u>Refund payment to non-residents</u>

The Application Money will be unblocked in the ASBA Account of the non-resident Applicants, details of which were provided in the Application Form.

# XII. ALLOTMENT ADVICE OR DEMAT CREDIT OF SECURITIES

The demat credit of securities to the respective beneficiary accounts will be credited within 15 days from the Issue Closing Date or such other timeline in accordance with applicable laws.

#### • <u>Receipt of the Rights Equity Shares in Dematerialized Form</u>

PLEASE NOTE THAT THE RIGHTS EQUITY SHARES APPLIED FOR UNDER THE ISSUE CAN BE ALLOTTED ONLY IN DEMATERIALIZED FORM AND TO (A) THE SAME DEPOSITORY ACCOUNT/ CORRESPONDING PAN IN WHICH THE EQUITY SHARES ARE HELD BY SUCH INVESTOR ON THE RECORD DATE, OR (B) THE DEPOSITORY ACCOUNT, DETAILS OF WHICH HAVE BEEN PROVIDED TO OUR COMPANY OR THE REGISTRAR AT LEAST TWO CLEAR WORKING DAYS PRIOR TO THE ISSUE CLOSING DATE BY THE ELIGIBLE EQUITY SHAREHOLDER HOLDING EQUITY SHARES IN PHYSICAL FORM AS ON THE RECORD DATE, OR (C) DEMAT SUSPENSE ACCOUNT PENDING RECEIPT OF DEMAT ACCOUNT DETAILS FOR RESIDENT ELIGIBLE EQUITY SHAREHOLDERS HOLDING EQUITY SHARES FORM/ WHERE THE CREDIT OF THE RIGHTS ENTITLEMENTS RETURNED/REVERSED/FAILED.

Investors shall be Allotted the Rights Equity Shares in dematerialized (electronic) form. Our Company has signed two agreements with the respective Depositories and the Registrar to the Issue, which enables the Investors to hold and trade in the securities issued by our Company in a dematerialized form, instead of holding the Equity Shares in the form of physical certificates: tripartite agreements dated October 12, 2007 and October 12, 2007 amongst our Company, NSDL and CDSL, respectively, and the Registrar to the Issue.

# INVESTORS MAY PLEASE NOTE THAT THE RIGHTS EQUITY SHARES CAN BE TRADED ON THE STOCK EXCHANGES ONLY IN DEMATERIALIZED FORM.

The procedure for availing the facility for Allotment of Rights Equity Shares in the Issue in the dematerialised form is as under:

- 1. Open a beneficiary account with any depository participant (care should be taken that the beneficiary account should carry the name of the holder in the same manner as is registered in the records of our Company. In the case of joint holding, the beneficiary account should be opened carrying the names of the holders in the same order as registered in the records of our Company). In case of Investors having various folios in our Company with different joint holders, the Investors will have to open separate accounts for such holdings. Those Investors who have already opened such beneficiary account(s) need not adhere to this step.
- 2. It should be ensured that the depository account is in the name(s) of the Investors and the names are in the same order as in the records of our Company or the Depositories.
- 3. The responsibility for correctness of information filled in the Application Form vis-a-vis such information with the Investor's depository participant, would rest with the Investor. Investors should ensure that the names of the Investors and the order in which they appear in Application Form should be the same as registered with the Investor's depository participant.
- 4. If incomplete or incorrect beneficiary account details are given in the Application Form, the Investor will not get any Rights Equity Shares and the Application Form will be rejected.
- 5. The Rights Equity Shares will be allotted to Applicants only in dematerialized form and would be directly credited to the beneficiary account as given in the Application Form after verification or demat suspense account (pending receipt of demat account details for resident Eligible Equity Shareholders holding Equity Shares in physical form/ with Investor Education and Protection Fund (IEPF) authority/ in suspense, etc.). Allotment advice, refund order (if any) would be sent through physical dispatch, by the Registrar but the Applicant's depository participant will provide to him the confirmation of the credit of such Rights Equity Shares to the Applicant's depository account.
- 6. Non-transferable Allotment advice/ refund intimation will be directly sent to the Investors by the Registrar, through physical dispatch.
- 7. Renouncees will also have to provide the necessary details about their beneficiary account for Allotment of Rights Equity Shares in the Issue. In case these details are incomplete or incorrect, the Application is liable to be rejected.
- 8. Dividend or other benefits with respect to the Equity Shares held in dematerialized form would be paid to those Equity Shareholders whose names appear in the list of beneficial owners given by the Depository Participant to our Company as on the date of the book closure.
- 9. Resident Eligible Equity Shareholders, who hold Equity Shares in physical form and who have not furnished the details of their demat account to the Registrar or our Company at least two Working Days prior to the Issue Closing Date, shall not be able to apply in this Issue

#### Impersonation

As a matter of abundant caution, attention of the Investors is specifically drawn to the provisions of Section 38 of the Companies Act, 2013 which is reproduced below:

"Any person who:

- (i) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- (ii) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- (iii) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name,

#### shall be liable for action under Section 447."

The liability prescribed under Section 447 of the Companies Act, 2013 for fraud involving an amount of at least  $\mathbf{\xi}$  10 lakhs or 1% of the turnover of the Company, whichever is lower, includes imprisonment for a term which shall not be less than six months extending up to ten years (provided that where the fraud involves public interest, such term shall not be less than three years) and fine of an amount not less than the amount involved in the fraud, extending up to three times of such amount. Where such fraud (i) involves an amount which is less than  $\mathbf{\xi}$  10 lakhs or 1% of the turnover of the Company, whichever is lower, and (ii) does not involve public interest, then such fraud is punishable with imprisonment for a term extending up to five years or fine of an amount extending up to  $\mathbf{\xi}$  50 lakhs or with both.

#### Utilization of Issue Proceeds

#### Our Board of Directors declares that:

- (a) All monies received out of the Issue shall be transferred to a separate bank account;
- (b) Details of all monies utilized out of the Issue shall be disclosed, and shall continue to be disclosed until the time any part of the Issue Proceeds remains unutilized, under an appropriate separate head in the balance sheet of our Company indicating the purpose for which such monies have been utilized;
- (c) Details of all unutilized monies out of the Issue, if any, shall be disclosed under an appropriate separate head in the balance sheet of our Company indicating the form in which such unutilized monies have been invested; and
- (d) Our Company may utilize the funds collected in the Issue only after final listing and trading approvals for the Rights Equity Shares Allotted in the Issue is received.

#### Undertakings by our Company

Our Company undertakes the following:

- (i) The complaints received in respect of the Issue shall be attended to by our Company expeditiously and satisfactorily.
- (ii) All steps for completion of the necessary formalities for listing and commencement of trading at the Stock Exchanges where the Rights Equity Shares are to be listed will be taken within the time prescribed by the SEBI.
- (iii) The funds required for making refunds to unsuccessful Applicants as per the mode(s) disclosed shall be made available to the Registrar by our Company.
- (iv) Where refunds are made through electronic transfer of funds, a suitable communication shall be sent to the Investor within 15 days of the Issue Closing Date, giving details of the banks where refunds shall be credited along with amount and expected date of electronic credit of refund.
- (v) Other than any Equity Shares that may be issued pursuant to exercise options under the ESOP 2016 and ESOP 2018, no further issue of securities affecting our Company's Equity Share capital shall be made until the Rights Equity Shares are listed or until the Application Money is refunded on account of non-listing, under subscription etc.
- (vi) In case of unblocking of the application amount for unsuccessful Applicants or part of the application amount in case of proportionate Allotment, a suitable communication shall be sent to the Applicants.
- (vii)Adequate arrangements shall be made to collect all ASBA Applications and to consider them similar to non-ASBA Applications while finalizing the Basis of Allotment.
- (viii) At any given time, there shall be only one denomination for the Rights Equity Shares of our Company.
- (ix) Our Company shall comply with all disclosure and accounting norms specified by the SEBI from time to time.
- (x) Our Company accepts full responsibility for the accuracy of information given in this Draft Letter of Offer and confirms that to the best of its knowledge and belief, there are no other facts the omission of which makes any statement made in this Draft Letter of Offer misleading and further confirms that it has made all reasonable enquiries to ascertain such facts.

#### **Minimum Subscription**

The objects of the issue involves funding of working capital requirements. However, our Promoter and members of our Promoter Group have, *vide* their letters each dated April 8, 2024 (the "**Subscription Letters**"), informed us that they may renounce their Rights Entitlement in favour of third parties.

Accordingly, the minimum subscription criteria provided under Regulation 86 (1) of the SEBI ICDR Regulations shall apply to this Issue. In accordance with Regulation 86 of the SEBI ICDR Regulations, if our Company does not receive minimum subscription of at least 90% of the Equity Shares being offered under this Issue, on an aggregate basis, our Company shall refund the entire subscription amount received within 4 (four) days from the Issue Closing Date in accordance with the SEBI Master Circular. If there is a delay in making refunds beyond such period as prescribed by applicable laws, our Company will pay interest for the delayed period at rate as prescribed under the applicable laws.

#### Filing

A copy of this Draft Letter of Offer has been filed electronically with SEBI at cfddil@sebi.gov.in, in accordance with the instructions issued by SEBI on March 27, 2020, in relation to "Easing of Operational Procedure – Division of Issues and Listing –CFD", and has also been uploaded on the SEBI intermediary portal at siportal.sebi.gov.in as specified in Master Circular no. SEBI/HO/CFD/PoD-2/P/CIR/2023/00094 dated June 21, 2023 issued by SEBI. This DLOF has also been filed with BSE and NSE, where the Rights Equity Shares are proposed to be listed.

Further, a copy of the Letter of Offer will also be filed with SEBI and the Stock Exchanges, in accordance with the SEBI ICDR Regulations.

### Withdrawal of the Issue

Subject to provisions of the SEBI ICDR Regulations, the Companies Act and other applicable laws, our Company in consultation with the Lead Manager, reserves the right not to proceed with the Issue at any time before the Issue Opening Date without assigning any reason thereof.

If our Company withdraws the Issue any time after the Issue Opening Date, a public notice within two (2) Working Days of the Issue Closing Date or such other time as may be prescribed by SEBI, providing reasons for not proceeding with the Issue shall be issued by our Company. The notice of withdrawal will be issued in the same newspapers where the pre-Issue advertisement has appeared and the Stock Exchanges will also be informed promptly.

The Lead Manager, through the Registrar to the Issue, will instruct the SCSBs to unblock the ASBA Accounts within one (1) working Day from the day of receipt of such instruction. Our Company shall also inform the same to the Stock Exchanges.

If our Company withdraws the Issue at any stage including after the Issue Closing Date and subsequently decides to proceed with an Issue of the Equity Shares, our Company will file a fresh offer document with the Stock Exchanges where the Equity Shares may be proposed to be listed.

#### Important

Please read this Draft Letter of Offer carefully before taking any action. The instructions contained in the Application Form, Abridged Letter of Offer and the Rights Entitlement Letter are an integral part of the conditions of the Draft Letter of Offer and must be carefully followed; otherwise the Application is liable to be rejected. It is to be specifically noted that this Issue of Rights Equity Shares is subject to the risk factors mentioned in "*Risk Factors*" on page 23.

All enquiries in connection with this Draft Letter of Offer or Application Form and the Rights Entitlement Letter must be addressed (quoting the Registered Folio Number or the DP and Client ID number, the Application Form number and the name of the first Eligible Equity Shareholder as mentioned on the Application Form and super scribed "*SEPC Limited–Rights Issue*" on the envelope to the Registrar at the following address:

#### Cameo Corporate Services Limited

No. 01, Club House Road, Mount Road, Chennai- 600 002, Tamil Nadu, India. **Telephone:** +91 44 4002 0700/ 2846 0390 **Facsimile:** N.A. **Email:** rights@cameoindia.com **Website:** https://rights.cameoindia.com/sepc3 / www.cameoindia.com Online Investor Portal: https:// wisdom.cameoindia.com Investor Grievance Email id: investor@cameoindia.com Contact Person: K. Sreepriya SEBI Registration No.: INR000003753

The Issue will remain open for a minimum period of 7 (seven) days. However, our Board will have the right to extend the Issue Period as it may determine from time to time but not exceeding 30 (thirty) days from the Issue Opening Date (inclusive of the Issue Closing Date).

The Investors can visit following links for the below-mentioned purposes:

- (a) Frequently asked questions are available on the website of the Registrar (https://rights.cameoindia.com/sepc3) or call helpline numbers (+91-44-40020700 (5 Lines)) and online/ electronic dedicated investor helpdesk for guidance on the Application process and resolution of difficulties faced by the Investors: ;
- (b) Updation of email address/ mobile number in the records maintained by the Registrar or our Company https://rights.cameoindia.com/sepc3;
- (c) Updation of Indian address can be sent to Registrar at email id <u>rights@cameoindia.com</u> or by way of Registered post/Courier at Cameo Corporate Services, No 1 Subramaniam Building, Club House Road, Chennai 600002
- (d) Updation of demat account details by Eligible Equity Shareholders holding shares in physical form: https://rights.cameoindia.com/sepc3.
- (e) Submission of self-attested PAN, client master sheet and demat account details by non- resident Eligible Equity Shareholders at https://rights.cameoindia.com/sepc3.

#### **RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES**

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991, of the Government of India and FEMA. While the Industrial Policy, 1991, of the Government of India, prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. The Union Cabinet, as provided in the Cabinet Press Release dated May 24, 2017, has given its approval for phasing out the FIPB. Under the Industrial Policy, 1991, unless specifically restricted, foreign investment is freely permitted in all sectors of the Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. Accordingly, the process for foreign direct investment ("FDI") and approval from the Government of India will now be handled by the concerned ministries or departments, in consultation with the Department for Promotion of Industry and Internal Trade, Ministry of Commerce and Industry, Government of India (formerly knows as the Department of Industrial Policy and Promotion) ("DPIIT"), Ministry of Finance, Department of Economic Affairs, FIPB section, through a memorandum dated June 5, 2017, has notified the specific ministries handling relevant sectors.

The Government has, from time to time, made policy pronouncements on FDI through press notes and press releases. The DPIIT issued the Consolidated FDI Policy Circular of 2017 ("**FDI Circular 2017**"), which, with effect from August 28, 2017, consolidated and superseded all previous press notes, press releases and clarifications on FDI issued by the DPIIT that were in force and effect as on August 28, 2017. The Government proposes to update the consolidated circular on FDI policy once every year and therefore, FDI Circular 2017 will be valid until the DPIIT issues an updated circular.

The Government of India has from time to time made policy pronouncements on FDI through press notes and press releases which are notified by RBI as amendments to FEMA. In case of any conflict between FEMA and such policy pronouncements, FEMA prevails. The Consolidated FDI Policy, issued by the DIPP, consolidates the policy framework in place as on August 27, 2017, and supersedes all previous press notes, press releases and clarifications on FDI issued by the DIPP that were in force and effect as on August 27, 2017. The Government proposes to update the consolidated circular on FDI Policy once every year and therefore the Consolidated FDI Policy will be valid until the DIPP issues an updated circular.

The transfer of shares between an Indian resident and a non-resident does not require the prior approval of the RBI, provided that (i) the activities of the investee company falls under the automatic route as provided in the FDI Policy and FEMA and transfer does not attract the provisions of the SEBI Takeover Regulations; (ii) the non-resident shareholding is within the sectoral limits under the FDI Policy; and (iii) the pricing is in accordance with the guidelines prescribed by SEBI and RBI.

As per the existing policy of the Government of India, erstwhile OCBs cannot participate in this Issue.

The above information is given for the benefit of the Applicants / Investors. Our Company and the Lead Manager are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Letter of Offer. Investors are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.

# SECTION VIII - STATUTORY AND OTHER INFORMATION

Please note that the Rights Equity Shares applied for under this Issue can be allotted only in dematerialized form and to (a) the same depository account/ corresponding pan in which the Equity Shares are held by such Investor on the Record Date, or (b) the depository account, details of which have been provided to our Company or the Registrar at least two working days prior to the Issue Closing Date by the Eligible Equity Shareholder holding Equity Shares in physical form as on the Record Date.

#### MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The copies of the following contracts which have been entered or are to be entered into by our Company (not being contracts entered into in the ordinary course of business carried on by our Company or contracts entered into more than two years before the date of this Draft Letter of Offer) which are or may be deemed material have been entered or are to be entered into by our Company. Copies of the documents for inspection referred to hereunder, would be available on the website of the Company at www.sepc.in until the Issue Closing Date.

#### 1. MATERIAL CONTRACTS FOR THE ISSUE

- (i) Issue Agreement dated April 17, 2024 entered into between our Company and the Lead Manager.
- (ii) Registrar Agreement dated February 23, 2024 entered into amongst our Company and the Registrar to the Issue.
- (iii) Rights Issue Account Agreement dated [•] amongst our Company, the Lead Manager, the Registrar to the Issue and the Banker to the Issue.
- (iv) Monitoring Agency agreement dated [•] entered into between our Company and the Monitoring Agency.

#### 2. MATERIAL DOCUMENTS

- (i) Certified copies of the updated Memorandum of Association and Articles of Association of our Company as amended from time to time.
- (ii) Annual Reports of the Company for the past three years.
- (iii) Certificate of incorporation dated June 12, 2000 and certificate of commencement of business dated June 30, 2000.
- (iv) Fresh certificate of incorporation dated February 12, 2021 issued by Ministry of Corporate Affairs, pursuant to change of name of our Company to '*SEPC Limited*'.
- (v) Prospectus dated February 8, 2008 filed with SEBI, Stock Exchange, RoC and other regulatory authorities during the initial public offering of our Company.
- (vi) Draft letter of offer dated February 7, 2023 and Letter of offer dated March 23, 2023 issued pursuant to the first rights issue of our Company.
- (vii) Draft letter of offer dated October 13, 2023 and Letter of offer dated November 23, 2023 issued pursuant to the second rights issue of our Company.
- (viii) Resolution of the Board of Directors at its meeting held on January 29, 2024 read with the resolution passed by the Rights Issue Committee at its meeting held on April 17, 2024 in relation to the Issue authorization.
- (ix) Resolution of the Rights Issue Committee dated April 17, 2024 approving and adopting the Draft Letter of Offer.
- (x) Resolution of the Rights Issue Committee of the Board of Directors dated [•] approving and adopting the Letter of Offer.
- (xi) Resolution of the Rights Issue Committee of the Board of Directors dated [•], finalizing the terms of the Issue including Issue Price, Record Date and the Rights Entitlement Ratio.
- (xii) Consent of our Directors, Company Secretary and Compliance Officer, Chief Financial Officer, Independent Chartered Engineer, Statutory Auditor, Independent Chartered Accountant, Lead Manager, Bankers to the Issue\*, Legal Advisor, the Registrar to the Issue and Monitoring Agency\* for inclusion of their names in the Draft Letter of Offer in their respective capacities.

\*To be obtained prior to filing of the Letter of Offer.

- (xiii) The examination reports dated October 12, 2023 of the Statutory Auditor, on our Company's Restated Consolidated Financial Statements, included in this Draft Letter of Offer.
- (xiv) Statement of Tax Benefits dated April 15, 2024 from the Statutory Auditor included in this Draft Letter of Offer.
- (xv) Tripartite Agreement dated October 12, 2007 between our Company, NSDL and the Registrar to the Issue.
- (xvi) Tripartite Agreement dated October 12, 2007 between our Company, CSDL and the Registrar to the Issue.
- (xvii) Due Diligence Certificate dated April 17, 2024 addressed to SEBI from the Lead Manager.
- (xviii) In principle listing approvals dated [•] and [•] issued by BSE and NSE respectively.
- (xix) SEBI observation letter number  $[\bullet]$  dated  $[\bullet]$ .

Any of the contracts or documents mentioned in this Draft Letter of Offer may be amended or modified at any time if so required in the interest of our Company or if required by the other parties, without reference to the shareholders subject to compliance of the provisions contained in the Companies Act and other relevant statutes.

#### DECLARATION

We hereby declare that all relevant provisions of the Companies Act 2013 and the rules, regulations and guidelines issued by the Government of India, or the rules, regulations or guidelines issued by the SEBI, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Letter of Offer is contrary to the provisions of the Companies Act 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contract (Regulation) Rules, 1957 and the Securities and Exchange Board of India Act, 1992, each as amended, or the rules, regulations or guidelines issued thereunder, as the case may be. We further certify that all the statements and disclosures made in this Draft Letter of Offer are true and correct.

## SIGNED BY THE DIRECTORS OF OUR COMPANY

Sd/-

Abdulla Mohammad Ibrahim Hassan Abdulla (Chairman and Non-Executive Director)

Sd/-

**Dr. Ravichandran Rajagopalan** (Independent Director)

Sd/-

Nemmara Krishnan Suryanarayanan (Managing Director and Chief Executive Officer)

Sd/-

**Dr. Arun Kumar Gopalaswamy** (Independent Director)

Sd/

**Rajesh Kumar Bansal** (Independent Director)

# SIGNED BY THE CHIEF FINANCIAL OFFICER

Sd/-

Chandrasekharan Sivaprakasam Ramalingam

Place: Chennai, Tamil Nadu

Sd/

Sundaram Gayathri (Independent Director)

Date: April 17, 2024